

## Hauling ag

This big red box carries load of fresh ideas | **P. 70**



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## Strategies

One size doesn't fit all when it comes to retirement planning | **P. 30-35**

### HERBICIDES

## Quinclorac controversy heats up

Company insists trade threats won't halt Clever sales

BY SEAN PRATT  
SASKATOON NEWSROOM

Great Northern Growers has decided to continue selling its controversial Clever herbicide, despite warnings from grain companies and crushers that they won't buy canola sprayed with the product.

The active ingredient in Clever is quinclorac, which does not yet have a maximum residue limit in China.

The Canola Council of Canada is asking farmers not to use Clever, despite it being registered by the Pest Management Regulatory Agency, because there is a risk that Canada's top canola customer could reject a shipment if it detects quinclorac residue on the seed.

Sean Cooper, director of corporate development with Great Northern Growers, said the MRL issue is a red herring.

He said quinclorac is being singled out because China has MRLs for only six of the 53 pesticides registered for use on canola and has never rejected a shipment of canola over MRLs.

In fact, there are no MRLs in place for some of the main canola herbicides, including Roundup, Pursuit and Liberty.

Members of the elevators association and the Canadian Oilseed Processors Association will be asking growers to sign a declaration when they deliver their crop in the fall indicating that they have not applied Clever to their canola fields. Their canola will be rejected if they don't check that box.

Patti Miller, president of the canola council, said farmers received plenty of advanced warning about the product this year.

SEE QUINCLORAC, PAGE 4 >>

## TIME FOR A SPRING TUNE-UP



Clint Gessell was busy prepping the air drill and cart at his farm near Delisle, Sask., April 14. He was installing a work switch for block sensors on his Bourgault 3320. | WILLIAM DEKAY PHOTO

### CATTLE

## Livestock tax proposal draws fire

BY BARB GLEN  
LETHBRIDGE BUREAU

COALHURST, Alta. — A proposed tax on livestock in Lethbridge County has raised the collective ire of feedlot operators, the Alberta Beef Producers and the Alberta Cattle Feeders Association.

They say the plan imposes an unfair burden on feedlots in particular and could cripple their operations or drive them out of business. It could also set a precedent for other rural municipalities who face funding shortfalls, thus damaging the cattle industry elsewhere in the province.

The county plans to raise \$2.6 million this year for road and bridge repair by charging \$3 per animal unit.

However, the tax would increase to \$4 per animal unit in 2017 because the county says it actually needs \$3.5 million a year to maintain its 2,000 kilometres of roads and 167 bridges.

The proposal was given first reading earlier this month and is scheduled for further discussion at a county council meeting April 21.

SEE TAX PROPOSAL, PAGE 5 >>



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Strategies — After the Farm: Retiring from farming shouldn't be any harder than any other job, but it is. See page 30. | SHIRLEY BYERS PHOTO

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## CONTACTS

- Subscriptions & Marketing**  
Ph: 800-667-6929
- Advertising**  
Ph: 800-667-7770
- Newsroom inquiries:** 306-665-3544  
Newsroom fax: 306-934-2401
- Shaun Jessome, Publisher**  
Ph: 306-665-9625  
shaun.jessome@producer.com
- Brian MacLeod, Editor**  
Ph: 306-665-3537  
brian.macleod@producer.com
- Michael Raine, Managing Editor**  
Ph: 306-665-3592  
michael.raine@producer.com
- Terry Fries, News Editor**  
Ph: 306-665-3538  
newsroom@producer.com

## WHAT'S HAPPENING



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### FEATURES



**#Plant 16 photo contest**  
Check out some of the images that have already been submitted to our spring photo contest. Image by Jk Acres.



**Gopher poll**  
There are multiple product options for gopher control, but which one is the best? Take our gopher control poll at producer.com and let us know what you think.



**UFA CEO Video**  
United Farmers of Alberta President and CEO, Carol Kitchen, speaks openly about the co-op's role in Alberta agriculture and rural communities.

### VIDEOS

**Markets wrap**  
WP markets editor D'Arce McMillan writes and hosts a weekly markets wrap video.



**Spore detector**  
Susie Li discusses an infield biosensor for real time sclerotinia spore detection.



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## A WHOLE LOT OF BULL



Lorne De Paoli uses a quad to move bulls along Meridian Road west of Cayley, Alta. | MIKE STURK PHOTO

## WHEAT SUPPLY

## Inconsistent wheat quality could risk reputation

Wheat buyers say the Canadian Wheat Board could source grain from a variety of sources to give clients the quality they required

BY ED WHITE  
WINNIPEG BUREAU

Canadian wheat's quality and consistency aren't getting better and have actually gotten worse, says Canada's most prominent baking company.

That's a costly and upsetting situation for a breadmaker that saw decades of stability during the Canadian Wheat Board years.

"What we have had over the last couple of years is we have had inconsistency and we have had weaker baking qualities from the wheat we buy," said Connie Morrison, senior vice president of Canada Bread, whose company buys about 300,000 tonnes per year of Canadian wheat.

If three or four bakeries are all using the same recipe, and all the milling equipment is set right, then the incoming wheat must be the problem if something goes wacky at one mill only, the company has concluded, Morrison said in a speech to the Canadian Global Crops Symposium.

"All of a sudden we will have a quality issue in one of the bakeries."

Her comments are similar to those made by other significant buyers of Canadian grains in the

past two years, as *The Western Producer* has reported. Since 2012 something has gone wrong with Canada's formerly unchallenged ability to deliver high quality and very consistent wheat to millers and bakers both within Canada and overseas.

The problems began arising soon after the Canadian Wheat Board's marketing monopolies were dismantled, leading many to believe the problems are more than coincidental.

The CWB was able to source grain from every point in Western Canada in order to fulfill customer's needs, and the CWB was famed for making sure customers always got at least the minimum of what they contracted for.

With the board monopolies broken, some worried that the grain companies – each using a much smaller grain collection system – couldn't or wouldn't meet the same high level of customer service.

The complaints of Singapore's Prima Group, Switzerland's IFA-CO and Canada Bread could seem to support those concerns.

However, the CWB demise occurred at the same time as certain low-gluten-strength wheat varieties became Prairie favourites.

Morrison said in an interview that it is possible that the problem is as much with the new varieties as it is with the lack of a central grain sourcing and marketing agency like the CWB.

"It probably is," she said in an interview.

That's why Canada Bread wants to see the new class of low-gluten wheat created as soon as possible, in order to remove those from the high-quality baking class, and was saddened that the introduction has been delayed.

However, now that it has seen problems with the consistency of Canadian grain, it is becoming involved in trying to develop better varieties and a better system.

It is funding research at the International Maize and Wheat Improvement Centre (CIMMYT) in Mexico and has joined Cereals Canada.

"I think we took for granted for too many years with the Canadian Wheat Board that there was kind of a constant supply and quality wasn't an issue," said Morrison.

"Now that we realize there's a lot of variability out there, I think we're going to become absolutely more engaged."

ed.white@producer.com

## PED PROTECTION

## CFIA to axe truck wash rule despite concerns

BY ED WHITE  
WINNIPEG BUREAU

It's the final countdown toward the implementation of a truck washing rule that has alarmed many of the country's hog producers.

Canadian Pork Council chair Rick Bergmann told the Manitoba Pork Council's recent annual meeting that the Canadian Food Inspection Agency is insisting it will apply wash-in-the-United States rules starting May 1, regardless of disease concerns.

"They're liable if they don't," Bergmann said about the legal risk involved in not enforcing a rule that is technically on the books.

"CFIA is in a conundrum."

The Canadian industry objects to washing hog trailers in the U.S. because of what it believes are weaker biosecurity standards and disease transmission at U.S. truck washes.

It has been working on a protocol that would see Canadian trucks washed once they return to Canada

rather than visit U.S. truck washes. The industry argues that this would limit the chance of trucks being infected by re-used water or unclean facilities in the U.S.

Hundreds of Manitoba trucks have not brought back the porcine epidemic diarrhea virus for more than a year.

"We have not seen the spread of PED in our herd as we have seen south of us or east of us," said Bergmann. "That's a testament to the diligence and decision-making and biosecurity priority that our industry has here."

Bergmann said the CFIA rule is in regulations that are decades old and don't fit the current situation with PED.

"We're going to have a 30 year regulation enforced for the first time," said Bergmann.

However, CFIA is still talking to the hog industry, and "I'm really hoping that we have a resolve that makes sense. If it'll happen, it'll be at the 11th hour."

ed.white@producer.com

## BARGAINING

## Tentative deal for Viterra, union

BY KAREN BRIERE  
REGINA BUREAU

Viterra and two Grain and General Services Union locals have reached a tentative settlement with the help of a conciliator.

Members of Locals 1 and 2 are expected to vote on the new contract by mid-May, according to a GSU news release. Senior company management must also approve the deal.

Details won't be released until necessary documents are finalized, the union said.

Federally appointed conciliator Michelle Glubrecht met with the two sides earlier this month. Viterra had requested conciliation in early February after the GSU bargaining committee rejected its final offer.

Bargaining began in October and the last contract expired Oct. 31. Locals 1 and 2 include about 400 staff in operations and maintenance and Regina head office.

Issues included hours of work, worker adjustment benefits and wages.

karen.briere@producer.com

**I think we took for granted for too many years with the Canadian Wheat Board that there was kind of a constant supply and quality wasn't an issue.**

CONNIE MORRISON  
CANADA BREAD





Canola growers will be asked to sign a declaration upon delivery to indicate whether they have applied Clever to their fields. | FILE PHOTO

## QUINCLORAC CONTROVERSY

» CONTINUED FROM PAGE 1

Last year, the council and the grain companies were late getting the message out to farmers, many of whom had already sprayed their crops with Clever.

That is why grain companies reluctantly agreed to buy the crop at certain locations and keep it segregated so that it didn't find its way to China. That won't be the case in 2016-17.

"There is clarity this year," said Miller. "If there was some confusion last year, there should be none this year."

Miller said the council has not singled out quinclorac. It uses a complicated risk assessment model to determine which pesticides could pose an export risk.

The model uses factors such as the extent of residues, the concentration of residues and the amount of acres on which the product will be applied to determine the risk level.

Clever was identified as a high risk product. Other products not recommended for use are Ronilan, Venture L and Fusion.

Miller said there are many reasons why products have no MRLs. For instance, seed treatments leave no residue, so there is no need for an MRL.

She said the worst case scenario with quinclorac is that China could reject a shipment of canola for containing trace residues of the herbicide.

"It would cost an elevator or cost a processor a significant amount of money that would be felt back through to the farmer," she said. "It would damage our reputation as a supplier of high quality products."

Cooper said those types of warnings have scared off some farmers from buying Clever, but many others are being defiant. Sales of the product are quadruple what they were this time last year.

The company has already sold enough Clever to treat 300,000 to 350,000 acres, and the bulk of sales are likely yet to come in May and June.

***If a farmer uses quinclorac on their canola, they will have difficulty finding a place that will accept it.***

**WADE SOBKOWICH**  
WESTERN GRAIN ELEVATOR ASSOCIATION

The product is registered for use on canola, wheat, barley, mustard and canaryseed, but Cooper believes most growers will apply it to their canola fields.

He said Great Northern Growers has apprised growers of the stance taken by grain companies, crushers and the canola council, but farmers are buying the product anyway and will be applying it to their canola.

"They believe that the grain companies in the end are on the wrong side of this, and that they're going to do the right thing," said Cooper.

Wade Sobkowich, executive director of the Western Grain Elevator Association, said they are sadly mistaken. "If a farmer uses quinclorac on their canola, they will have difficulty finding a place that will accept it," he said.

Cooper said the issue China has raised is dockage, not MRLs. The country has announced it is going to implement a new policy Sept. 1 requiring less than one percent dockage on canola shipments. Existing rules allow up to 2.5 percent.

Controlling cleavers would help reduce dockage because it is difficult and costly to clean out of canola.

Cleavers ranked seventh on Saskatchewan Agriculture's recent top 10 weed list.

sean.pratt@producer.com

FOR RELATED STORIES, SEE P. 14 »



## HERE'S A LUNCH WITH NO STRINGS ATTACHED

PESTS

# Sask. midge forecast

BY SEAN PRATT  
SASKATOON NEWSROOM

Wheat midge is unlikely to be a major pest for the vast majority of Saskatchewan in 2016.

There are only a few hot spots on the 2016 wheat midge map where producers need to be wary.

"It's fairly positive," said Mitchell Japp, cereal crop specialist with Saskatchewan Agriculture. "There (are) relatively few areas that show up at high risk for infestation."

The area with the biggest risk is in the extreme southeastern corner, where in excess of 1,800 cocoons were detected per sq. metre of soil.

The infestation extends in a band stretching from Estevan north past Yorkton, but most of that area is in the more moderate risk category of 600 to 1,200 cocoons.

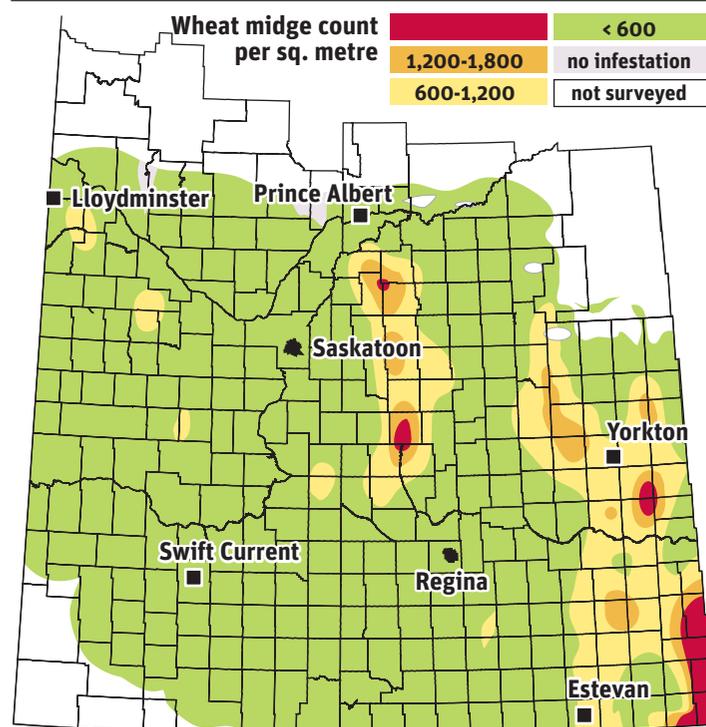
There is also a narrow band stretching from south of Prince Albert to north of Moose Jaw, where the risk ranges from 600 to more than 1,800 cocoons.

Japp said anywhere the count reaches 600 or higher, growers should budget for insecticide or grow a midge tolerant variety.

Growers in risk areas are encouraged to scout fields during the susceptible stage of crop development, from the time the head becomes visible as the boot splits until mid-flowering.

Insecticide is recommended when there is at least one adult midge for every four or five wheat heads. At that level of infestation,

### SASKATCHEWAN 2016 WHEAT MIDGE FORECAST



Source: Saskatchewan Agriculture | MICHELLE HOULDEN GRAPHIC

wheat yields will be reduced by about 15 percent if the pest is not controlled. Yield damage will be greater at higher midge densities.

Growers should scout fields on multiple nights to monitor population densities because helpful parasites could be controlling the pest.

Wheat midge also reduces crop quality. The Canadian Grain Commission limits midge damage in

No. 1 CWRS and No. 1 CWAD at two percent and in No. 2 CWRS and No. 2 CWAD at eight percent.

In areas where growing conditions are conducive to producing No. 1 wheat or durum, the threshold changes to one adult midge for every eight to 10 wheat heads during the susceptible stage of crop development.

sean.pratt@producer.com



Reid Snodgrass removes the twine from a round bale to feed cows and calves at the Longson Ranch south of High River, Alta., April 13. | MIKE STURK PHOTO

## RESEARCH

# Too many wheat research projects point to problem

Consultant says groups, gov't need to collaborate on larger projects

BY ROBERT ARNASON

BRANDON BUREAU

Right now, 266 wheat research projects are in progress across Canada.

If that number seems high, that's because it is.

"There are a huge number of projects underway," said Stephen Morgan-Jones, former regional director with Agriculture Canada's science and technology branch.

"If there were 100 underway in Canada that would be a lot."

Morgan-Jones, who spoke at the Canadian Global Crops Symposium, held mid-April in Winnipeg, said the 266 figure is representative of what's wrong with wheat research in Canada: too many small projects, not enough coordination and no overall focus.

"There are no real targets as to what we really want to achieve with (wheat research)," said Morgan-Jones, who now runs a consulting firm in Lethbridge called Amaethon Agricultural Solutions. "We talk about increasing wheat yield. Do we really have any idea about where we want to get to over the next five, 10 or 15 years?"

At the Winnipeg meeting Morgan-Jones presented data on wheat research from Cereals Canada, which has assembled a

database of projects across the country.

Of the 266 projects, there are:

- About 40 on discovery
- 60 on varietal development
- 70+ on pathology
- 20+ on quality
- About 60 on agronomy

The agronomy research stands out because the average price tag is similar to a high-end pickup truck.

"The average size of an agronomy project is \$60,000, which is pretty damn small," Morgan-Jones said. "I would question how much overall progress those (small) projects are going to make...."

"A lot of the agronomy (research) funding, as far as I see, is done on a provincial basis. Saskatchewan work is funded in Saskatchewan. Alberta work is funded in Alberta. The provinces tend to give small grants to fairly large numbers of people."

Producer groups and governments need to break down those provincial boundaries and fund larger, more impactful research, Morgan-Jones said.

"Resource them at a level that's going to make a difference. That I think would be a step forward."

Representatives of provincial wheat commissions attended

the Winnipeg meeting and listened to Morgan-Jones' criticism. A few objected to his comments, noting that commodity groups do collaborate on research funding.

"I think there's no question the producer groups are working together through the wheat cluster and the Growing Forward 2. That's enormously positive. There are some more steps we can take," said Cam Dahl, Cereals Canada president.

Nonetheless, does Canada need 266 wheat research projects?

"I think it's a valid question we should be asking," Dahl said. "There's well over 250 projects and I'm glad he's put the question on the table."

The Cereals Canada database of wheat research projects is not published on its website, but that may change in the future.

"We need to have something that's updatable and ongoing," Dahl said. "An evergreen database that's searchable and online."

This isn't the first time that Morgan-Jones has raised concerns about wheat research in Canada. Last year, he authored a White Paper on Research Innovation in Cereals for Cereals Canada.

robert.arnason@producer.com

## TAX PROPOSAL DRAWS FIRE

» CONTINUED FROM PAGE 1

"This proposal here makes the County of Lethbridge a very inefficient place for any feedlot to operate," said cattle feeder John Vander Heyden, who has operations in the heart of southern Alberta's cattle feeding region, dubbed feedlot alley.

"They've just shut the doors for any feedlots to build or expand when it's pretty tight anyways."

"What's going to happen now is we are less competitive. We won't have the same monies as a competitor in another county."

Feedlot owners Cor Van Raay and Rick Paskal voiced similar objections at an April 12 meeting in Coalhurst.

Cattle feeders would bear the heaviest burden in the proposal. County calculations indicate they would provide almost \$1.7 million this year, while per-animal-unit levies on hog, dairy, chicken and sheep producers would generate about \$1 million.

The feedlots would pay \$2.26 million next year if the proposal were to be approved for 2017.

Livestock producers would be responsible for about 70 percent of the total annual tax increase with a special farmland tax and a levy per tonne of hauled gravel making up the rest.

County reeve Lorne Hickey found himself surrounded by concerned cattle feeders at the Coalhurst meeting, one of several events held to explain the plan and the financial need.

He said in an interview that the county has limited options for higher infrastructure funding. The provincial Strategic Transportation Infrastructure Program (STIP) is empty (although that may be addressed in the April 14 budget) and federal infrastructure funds, if they come, are unlikely to meet the need.

Lethbridge County has little oil and gas revenue compared to many other rural municipalities, and roads built in the 1950s through to the 1980s are not up to the demands of modern hauling equipment.

As well, the Municipal Government Act restricts the ways in which municipalities can apply taxes. That act is up for review this year.

Feedlot operator John Schooten said the county's proposed tax essentially targets about 15 feedlot owners who feed 400,000 of the 500,000 cattle on feed in the region. As such, it is unfair and inequitable.

He said a tax of \$10 per acre of farmland would generate the amount needed, and all producers would pay a share because most feedlots also own farmland.

Alberta Beef Producers chair Bob Lowe, who lives in a neighbouring municipality, attended the Coalhurst meeting to voice ABP objections.

"I think it's a very short-sighted, narrow-minded approach to raising revenues," said Lowe.

"ABP absolutely opposes this tax. To pick on one segment of society, well, it's just going to drive industry out. In the end, if they keep up this approach, feedlot alley will go away. The industry will just go away. We believe, as ABP, this infrastructure thing should never have been pushed from government down to the municipalities, and a way to fix this problem is push it back up to



BOB LOWE  
ALBERTA BEEF PRODUCERS

the provincial level."

Lowe agreed roads and bridges must be maintained to allow commodity flow, but an infrastructure funding proposal might be announced this summer.

"It would be nice if these guys would kind of wait and see what that is."

Hickey said delayed funds mean delayed work.

"I guess if we delay it, we'll have no funding for infrastructure this year, so if that's what the majority of people want, I suppose come the end of the day, that's maybe what we'll do," said Hickey.

"There's a consequence to every action."

Lowe said he doubts all funding options have been adequately considered, a view shared in a brief put forward by the ACFA and the Canadian Federation of Independent Business.



AMBER RUDDY  
CFIB

Amber Ruddy, Alberta director for the CFIB, said she is "flabbergasted" by the county tax proposal.

"We have heard from a number of members that have phoned in with concerns about the proposal. This is an unprecedented new way to bring in a tax. We work with municipalities across the province and across the country, and we haven't seen something quite like this," Ruddy said.

"A lot of different municipalities have infrastructure issues. What makes this the only solution? I think they need to go back to the drawing board and figure out something that's going to be more palatable and accepted by the community because, you know, roads and bridges are used more than just by ranchers and farmers, and I think you need to come to some kind of happy medium here."

The ACFA published a paper April 5 outlining what it considered to be the flaws in the county's tax plan and put forward several alternatives. It said a special agricultural levy should be considered only after other options are explored.

"And if a new agriculture-based tax is to be employed, it should be a tax on cultivated land and not livestock," the association said.

"This former approach spreads the funding burden across the entire agricultural community, including cattle feeding operations."

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# MARKETS

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ECONOMICS

## The loonie's bumpy ride

Economists agree on currency volatility, but not on dollar value



STOCK ILLUSTRATION

BY SEAN PRATT  
 SASKATOON NEWSROOM

Economists disagree on where the Canadian dollar is heading but they are on the same page with how it will get there.

"One of the key messages we have for investors at the moment and for people exposed to FX (foreign exchange) movements is that volatility is back," said Shaun Osborne, chief foreign exchange strategist with Scotiabank. "Currency movements are likely to stay relatively choppy on a go-forward basis."

There had been unusually low volatility in currency markets since the U.S. Federal Reserve (Fed) instituted its quantitative easing bond-buying program in 2009 in the wake of the global financial crisis.

The ups and downs that normally characterize currency markets are back since the program ended in October 2014.

That can be seen with the recent rollercoaster ride of the Canadian dollar. It fell from around US78 cents in mid-2015 to 68 cents by January this year and has since recovered to 78 cents.

"It has gone from the worst performing currency among G7 nations to the best performing currency," said Royce Mendes, senior economist at CIBC.

### LOONIE BOUNCES BACK

This winter, the Canadian dollar was hit hard by falling oil prices and ideas that the U.S. Federal Reserve (Fed) would aggressively increase interest rates. Since January, the loonie has recovered faster than expected, along with oil values and a less aggressive attitude by the Fed.

#### Value of Canadian dollar (in \$US):



Source: BarChart | MICHELLE HOULDEN GRAPHIC

"The outlook from here on out is similarly bumpy."

Mendes expects waves of weakness followed by waves of strength.

The weak loonie had been a major factor in shielding Canadian farmers from slumping global commodity prices and keeping exports flowing.

Osborne said the loonie fell last year due to weak oil and commodity prices, the looming risk of addi-

tional interest rate cuts from the Bank of Canada and higher interest rates in the U.S.

But in the first quarter of 2016 all of those factors reversed.

"Oil prices have recovered and commodity prices more generally have stabilized," he said.

Expectations of interest rate cuts in Canada evaporated as the Canadian economy improved more than analysts had anticipated.

Trade data, manufacturing data and retail sales have all been a pleasant surprise.

Meanwhile, the U.S. economy did not perform as well as expected decreasing the likelihood of the Fed implementing a series of interest rate hikes.

Mendes said there may be one or two increases instead of the four that were expected back in January.

Osborne believes the Canadian dollar will gain strength over the next three to six months, primarily due to rising oil prices and a strengthening global economy.

China posted 6.7 percent growth in gross domestic product for the first quarter of 2016 and it appears that the second quarter is off to a better start.

"That's going to be supportive for commodity prices," he said.

Canada also had a good first quarter. Scotiabank expects that the growth in GDP will come in well above the Bank of Canada's 0.8 percent estimate.

"There is every chance the Canadian dollar can probably increase another two or three cents from current levels," said Osborne.

He believes it will drop back to 78 cents by the end of the year and then gain steam in 2017, averaging in the 83 to 85 cents range due to further gains in commodity prices, an improved global econ-

omy and the fiscal stimulus contained in Canada's recent federal budget.

Mendes has the opposite view. There are signs in trade and manufacturing data that the Canadian economy will slow in the second quarter.

"That should add pressure to the loonie," he said.

Oil prices are already up \$10 per barrel from the January low. He sees no further strength in the short-term.

Mendes also believes the first quarter weakness in the U.S. economy is an anomaly. There has been plenty of job growth in the U.S. and consumer income is rising.

For some reason consumers didn't increase their spending in the first quarter but he believes they will in the second quarter.

That should lift the U.S. dollar and Mendes believes the Canadian dollar will fall to 73 cents by the third quarter.

By then there should be a better balance in world oil markets supporting oil prices. He also expects a long-term recovery in Canada's non-energy exports and a boost in manufacturing activity.

That will push the loonie to 75 cents by the end of the year and 78 cents by the first quarter of 2017.

sean.pratt@producer.com

PROCESSING

# Potato area forecast static as french fry demand softens

Future demand growth will depend on Asia as home market is flat

BY ROBERT ARNASON  
BRANDON BUREAU

The loonie may be under 80 cents but Canada's relatively weak currency won't encourage more potato acres this spring.

Potato growers in Prince Edward Island, Alberta and other provinces have already signed contracts with processors so acres across the country are unlikely to rise, said Kevin MacIsaac, United Potato Growers of Canada general manager.

"As for grower intentions (for acres), I think it's going to be pretty close to last year," MacIsaac said from his office in Charlottetown. "I don't see any area that has been given new (additional) contract volume or new markets."

While most deals are complete, potato farmers in Manitoba and New Brunswick were still in negotiations with processing companies as of April 15.

"In the U.S., Maine is the only one that's left (without a contract)," said MacIsaac.

"The contract has been down in some areas, both in the U.S. and Canada. Some areas in volume, some areas in price.... There's no area that I know, which actu-

ally went up."

North American growers may need to reduce acres of process potatoes, used to make french fries and other frozen products, because the market has softened.

"The french fry companies would say they need fewer french fries this year," MacIsaac said. "I was at a meeting in the U.S. last week where they (companies) felt in North America that processing acreage should (drop) by five to seven percent, to match the fryer's demand."

The Western Producer contacted McCain Foods, a major player in the frozen potato industry, to find out why demand is down. The company didn't respond by press time.

The weaker market may be connected to port problems on the U.S. west coast in 2014 and 2015.

A labour dispute between shipping companies, port operators and the longshoremen's union lasted for months, strangling cargo movement at ports from Los Angeles to Seattle.

"They (french fry companies) lost some of their export markets last year, due to the Seattle port slowdown," MacIsaac said. "We rely on that export market to drive

(sales)... particularly the french fries out of the Western U.S. and Western Canada. They tend to be exported more."

Demand for french fries produced in Alberta is higher when U.S. exports are strong. The Alberta product backfills the American market, compensating for exports of frozen potatoes from Washington state through west coast ports.

The port dispute may have cut into exports but the loss isn't permanent, said Terence Hochstein, Potato Growers of Alberta executive director.

"In certain (export) markets it (demand) may not be increasing as fast as it has, but it is trending upwards."

Looking ahead, exports to Asia and other regions will likely be the sole driver of growth in Canada and the U.S. because North American potato consumption is flat.

"Totally.... (exports are continuing to trend upwards," Hochstein said. "(But) overall in North America there are too many processing potatoes out there (right now). So the system balance itself out, as far as pricing."

robert.arnason@producer.com

REGULATION

# Biotech innovation should be set and monitored by science, not politicians: Cargill

Canada sets good example in a market troubled by unmatched regulatory approvals

BY ED WHITE  
WINNIPEG BUREAU

In an ideal world, all countries would simultaneously approve of new chemicals, genetically altered seeds and herbicide residue limits.

But in reality approvals are not synchronized and that leads to trade problems.

The problem has been dubbed "asynchronous approvals," and there is no easy answer.

However, a senior multinational grain company official held up Canada as an example of science-based leadership.

"We've seen significant leadership from the Canadian government," said Randal Giroux, Cargill Inc. vice president for food safety and quality, in a speech at the Canadian Global Crops Symposium April 12.

"Frankly, I'm very proud of what I've seen the Canadian government do in the case of low level presence."

Giroux said asynchronous approvals cost a lot of money for grain handlers like his company and the farmers who grow the crops.

It also stops the adoption of new and innovative products that could have enormous value for everybody.

"The stakes are high for everyone," said Giroux.

"We need to innovate and integrate and get to these benefits as soon as we can."

Following Giroux's speech a panel of biotechnology regulation experts aired similar views, but had no easy answers for how the world's multiple regulatory and approvals systems can be brought together.

"When innovation (is separated) from science and gets into politics, this is where it gets lost," said a frustrated-sounding Teresa Babuscio, the secretary general of European grain industry group COCERAL.

She said scientists, companies and industry groups regularly discuss the issue with regulators, but the politics at higher levels bogs down the universal accep-

**(Non-transgenic development in crop biotech) scares regulators. That scares the different jurisdictions. They don't know how to regulate it, whether to place it in the same basket as GMOs, or exempt it from regulation.**

MARCEL BRUINS  
INTERNATIONAL GRAIN TRADE COALITION

tance of biotechnology innovations.

This is a particular problem in Europe causing biotech research and development to move away, limiting the ability of Europeans to benefit from biotech's promise.

Marcel Bruins of the International Grain Trade Coalition echoed the sentiments. The new non-transgenic developments in crop biotech avoid some of the concerns about genetically modified organisms, but still cause some Europeans to feel anxious.

"That scares regulators. That scares the different jurisdictions. They don't know how to regulate it, whether to place it in the same basket as GMOs, or exempt it from regulation," said Bruins.

"There needs to be international alignment. That is absolutely crucial for the international grain trade. As soon as we have a patchwork... we have a nightmare on our hands."

ed.white@producer.com

What's your take? Join us at [www.producer.com](http://www.producer.com) or follow us on social media.



## POTATO ACRES IN CANADA

	Seeded area (acres)	Yield (cwt/acre)
2011	360,500	264.8
2013	356,079	291.0
2015	348,807	306.8

Source: Statistics Canada



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## HOG SECTOR

## Manitoba barn building expected to gain momentum

Applications are expected to increase with lifting of moratorium.

BY ED WHITE  
WINNIPEG BUREAU

The Manitoba hog industry hopes to see 100 more barns built in the next five years.

It's proof that farmers believe the long-lasting and long-loathed Manitoba hog barn moratorium has truly ended.

"We expect to have a few barns constructed this year," Manitoba Pork Council chair George Matheson told the organization's recent annual meeting.

"For us, really there has been no construction for probably eight years now, so this is very good news."

Mike Teillet, the pork council's manager of sustainable development, said two completed applications have already come in, and he received three more serious calls a day earlier.

There should soon be a stream of applications, he added.

"We are projecting probably 100 barns ... over the next five years, or more."

That number pales in comparison to the hundreds being built this year in the U.S. Midwest as American farmers react to profitable prices, increased packer demand and the construction of new packing plants. However, it's a significant change from the stagnation of recent years.

The mid-2000s brought market and government nightmares for the Manitoba hog industry. A surging Canadian dollar and low prices drove farmers deep into losses, while the provincial government targeted the hog industry with first a limited moratorium on hog barn construction and then a province-wide ban.

Manitoba hog production peaked at more than nine million per year in the mid-2000s but fell back to 7.5 million by 2014.

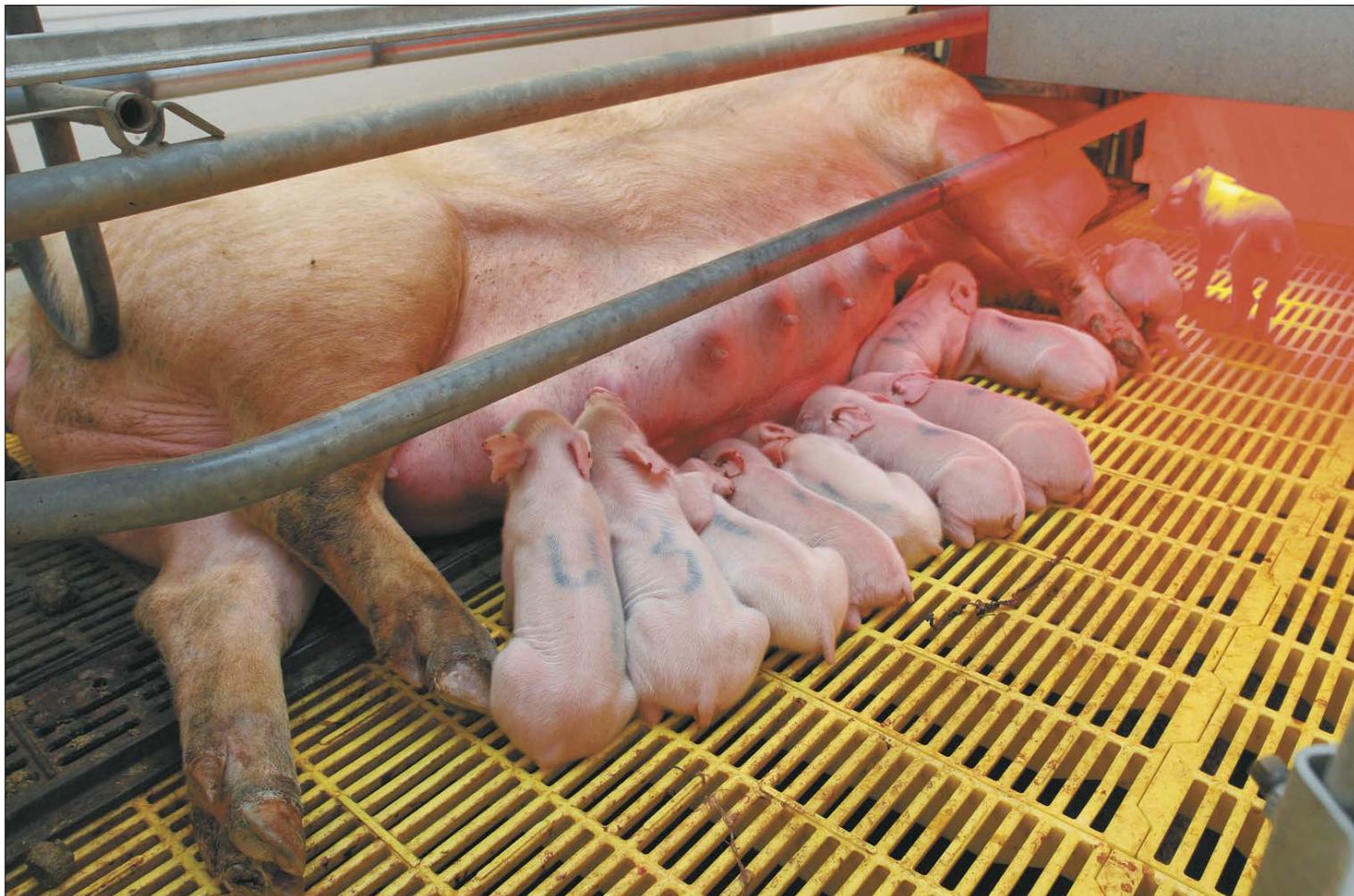
Maple Leaf's slaughter plant in Brandon cut back production because of a shortage of hogs, and the provincial government eventually opened a narrow window to allow a handful of hog barns to be built in the Brandon area.

The current construction applications are being made under that special pilot project, but the industry hopes the moratorium will gradually be eased, especially if the NDP government is replaced by the Progressive Conservatives April 19. The PCs have not promised to lift the moratorium but are assumed to be friendlier to the hog industry than the NDP.

The biggest growth in hog barn construction is likely in the U.S. Midwest, but Manitoba should be a major beneficiary because it provides the Americans with weanlings.

"Canadian weanlings look good," Matheson said. "Demand is growing as COOL (country-of-origin labelling) gets itself sorted out."

ed.white@producer.com



Manitoba pig producers hope an expanding U.S. hog sector and the end of country-of-origin labelling will increase exports of Canadian weanlings. | FILE PHOTO

## HOG SECTOR GROWTH

# U.S. to go whole hog on expansion

Excitement in the industry builds with new barns and packing plants planned

BY ED WHITE  
WINNIPEG BUREAU

It's back to boom times in the U.S. hog industry.

Hundreds of new barns could be built this year, and new packers are springing up like crocuses.

"We've got a lot of excitement in our area from the amount of new packing plants coming online," Bill Tentinger, an Iowa Pork Producers Association board member, said about three large plants and two smaller ones planned for the United States, including two in Iowa.

That's got farmers back to building barns after years of stagnation. "There's a lot of interest in expanding the facilities," Tentinger said.

It's good news for Manitoba weanling producers, who suffered under country-of-origin labelling but now are well-situated to supply the rapidly expanding U.S. herd.

Jay Moore, a manager with a large U.S. hog production company, said the mood is the same in his state of Minnesota, which is on the Manitoba border and buys large numbers of Manitoba weanlings.

His company, New Fashion Pork, is building a large sow farm in Indiana, a smaller one in Wisconsin and 15 feeder barn systems in the Midwest.

Iowa is believed to have more than 130 hog barn systems under construction, while South Dakota expects eight to be built this year. Producers are pouring concrete across the Midwest.

Good profitability in the past three years has put farmers in good positions to re-invest in the indus-



*There's a great opportunity for things to come together with (COOL) gone, now with our one industry and our two countries, I think it's a prime opportunity for us to do business together.*

BILL TENTINGER  
IOWA PORK PRODUCERS ASSOCIATION

try, and their appetite for expansion has been whetted by the plethora of announcements of new slaughter plants.

"We've got a lot of excitement in our area from the amount of new packing plants coming online," Moore said.

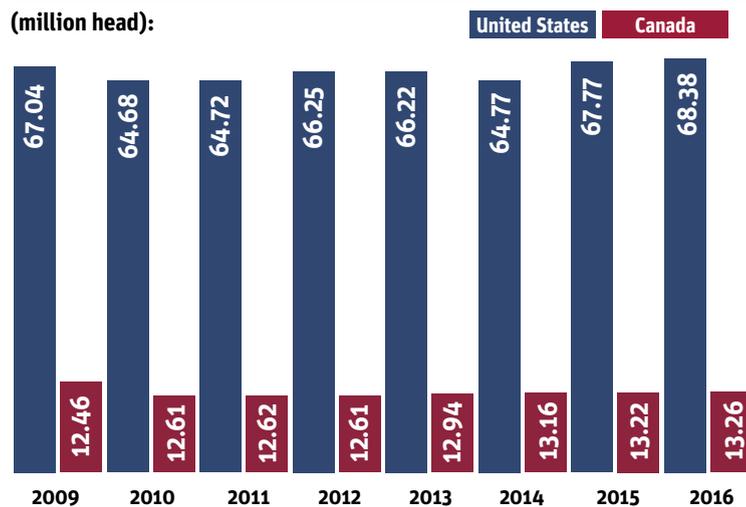
"We think that will help with shackle space, competition."

However, Tentinger said it's going to produce a lot of extra pork for the U.S. industry, so clearing it will become imperative.

There was much chatter during lunch at the Manitoba Pork Council's annual meeting about the surge of meat to come and how it all could be moved into domestic markets

## HOG INVENTORIES

(million head):



and overseas to avoid a glut.

The potential glut poses a danger to pork and slaughter hog prices, but most think the outlook for weanling producers seems bright. The new barns will need weanlings, and the slaughter plants will be fighting for hogs.

Tentinger said Iowa farmers are backing out of sow farming. In northwestern Iowa, "sow units are getting very rare."

It should bring much more demand for Manitoba weanlings, especially with most border impediments now gone.

"There's a great opportunity for things to come together with (COOL) gone, now with our one industry and our two countries, I think it's a prime opportunity for us to do business together," said Tentinger.

"Those pigs are going to have to

## CANADA, U.S. BREEDING HERD INVENTORIES

(million head)	Canada	U.S.
2009	1.344	6.062
2010	1.254	5.850
2011	1.217	5.778
2012	1.217	5.803
2013	1.212	5.819
2014	1.211	5.757
2015	1.218	5.939
2016	1.238	6.002

Source: Statistics Canada/USDA

come from somewhere."

Moore agreed.

"There's probably more demand to build barns than there may be actually pigs to put in them," said Moore.

ed.white@producer.com

**CANFAX REPORT**

**FED CATTLE FIRM**

Fed steers averaged \$167.38 per hundredweight, and heifers averaged \$164.73.

A strong Canadian dollar dampened U.S. buyer interest, but local competition developed with light dressed trade at \$280-\$282, steady to \$4 per cwt. higher than the week before.

Fed calves were on offer with some scheduled for slaughter at the end of the month.

The weekly cash-to-futures basis narrowed more than \$5 to a seasonally strong -\$1.95.

Weekly western Canadian slaughter to April 9 rose nine percent to 30,429 head.

Exports to the U.S. appear to have seasonally peaked.

Movement south was down 28 percent in the week to April 2 at 5,720 head.

But so far this year exports are up 26 percent at 83,432 head.

In the U.S. dressed sales in the North were US \$214-\$216, steady to \$1 higher. As American supply seasonally tightens it should lift the U.S. cash market and lead the futures market higher.

If the Canadian dollar remains stronger and the fed basis stays narrow, it might discourage U.S. buying interest but Alberta cattle

feeders should gain some local market leverage.

**COWS STEADY**

Western Canadian cow slaughter totalled 5,072 head, the smallest volume this year.

Cows were mostly steady with D1, D2 ranging \$95-\$108 to average \$102. D3 cows ranged \$80-\$97, to average \$87.50.

Some cows have stayed on feed longer than they normally would, leading to a 73 percent increase in the number of cows grading D4.

Slaughter bulls were \$130.63 up 71 cents.

**FEEDERS START STABILIZING**

Heavier feeders continued under pressure, down \$1-\$2 per cwt., while calves and light stockers were stable. On April 8 the western Canadian feeder index fell to \$189.13 per cwt., the lowest close since April 2014.

With calving underway, operations have been looking to free up pen space.

Also, many producers are making final their breeding stock programs leading to a surge of heifer culls in the past few weeks.

Reflecting the larger heifer marketing and the fact that heifer

exports are not as strong as last year, Alberta average heifers are trading \$88 lower year over year while steers are down \$85.

U.S. interest in western Canadian feeders in the first quarter is down with exports off 95,000 compared to last year.

Grass buyers remain disciplined, and prices have slipped enough that terminal lots have been a little bit more active on 600-750 lb. feeders.

**U.S. BEEF RISES**

U.S. boxed beef prices rebounded sharply with Choice up US\$9.69 at \$224.43 per cwt. and Select up \$8.92 at \$214.83.

Demand was fairly good throughout the week while offerings trended from heavy to moderate.

Weekly Canadian cutout values to April 9 saw AAA down C\$2.43 at \$281.32 and AA down \$1.09 at \$273.53.

*This cattle market information is selected from the weekly report from Canfax, a division of the Canadian Cattlemen's Association. More market information, analysis and statistics are available by becoming a Canfax subscriber by calling 403-275-5110 or at www.canfax.ca.*

MARKET RALLIES

**Markets on roller coaster**

**MARKET WATCH**



D'ARCE McMILLAN

Just when I think I'm starting to understand a bit about markets they surprise me.

Before the weekend there was lots of talk about a planned meeting of many of the world's crude oil exporters and the impact of their decisions on crude oil prices and the value of the Canadian dollar.

Also, wheat markets already depressed by large global stocks were watching to see if the dry U.S. southern Plains region would get the heavy rain that had been forecast. The rain would end worries about impending severe wheat crop downgrades because of drought.

In oil, Russia, Saudi Arabia and 16 other exporters met to try to nail down a proposal to freeze production at January levels.

There had been informal talks for weeks with little headway, but some felt this meeting was a big deal with the potential for oil to make a big move up or down depending on what was decided.

Crude values have a big influence on the loonie and it has a big impact on grain prices.

For example, the loonie's rally since mid January has helped to limit optimism in canola futures even as soybeans rallied and year-end canola stock forecasts dropped.

But Iran would not attend the meeting because it wants to build production to pre sanction levels and the Saudis wouldn't agree to anything when their regional rival was not part of the deal.

When I checked news feeds Sunday, things were proceeding as

expected in the wake of the failed meeting. Crude oil was down seven percent and the loonie was trading down one cent.

Also, the rain had covered the southern plains, saving the winter wheat crop.

But when I arrived at work Monday, crude had regained much of its loses, the loonie was higher than the Friday close and wheat was surging three percent higher.

Huh? An oil workers strike in Kuwait was limiting production and that was enough to steady the oil market's nerves. Traders apparently had put little faith in the meeting after all.

Too much rain fell in some spots of the U.S. plains but the main reason for the wheat rally was that the trade was surprised by a weekly report showing non commercials, the hedge funds and speculators, had taken a record large net short (sell) position last week.

They were all betting on the price dropping, and when everyone is in the same boat, that presents a risk to lose money if the weather changes and the price starts to rise.

So on Monday they started dumping those short positions. The buying built momentum and the rally was surprisingly large.

Weather can change crop supply assumptions quickly. Excessive rain last week in Argentina, with more expected this week, could slash final production to 55 million tonnes from the 60 million expected.

In Brazil, dry weather now threatens the second corn crop, which is planted after harvest of the early soybean crop. The corn forecast was 57 million tonnes, but some analysts think that if the drought continues, that could fall by four to nine million tonnes.

[darce.mcmillan@producer.com](mailto:darce.mcmillan@producer.com)

Follow D'Arce McMillan on Twitter @darcemcmillan.

**WP LIVESTOCK REPORT**

**HOGS STEADY**

Strong packer profits allowed them to keep U.S. hog prices steady as the market awaited a hoped-for uptick in demand with warmer weather suitable for grilling.

Iowa-southern Minnesota hogs delivered were US\$46.50-\$47.50 per hundredweight April 15, steady with \$46.50-\$47.50 April 8.

U.S. hogs averaged \$61.63 on a carcass basis April 15, down from \$61.98 April 8.

The U.S. pork cutout was \$79.26 per cwt. April 15, higher from \$76.80 Apr 8.

The estimated U.S. weekly

slaughter for the week to April 15 was 2.197 million, up from 2.154 million the previous week.

Slaughter was 2.240 million last year at the same time.

**BISON STEADY**

The Canadian Bison Association said Grade A bulls in the desirable weight range sold at prices up to C\$6 per pound hot hanging weight.

U.S. buyer bids equalled the Canadian market with returns dependent on exchange rates, quality and export costs.

Grade A heifers sold up to C\$5.75

with U.S. buyers offering similar prices.

Animals outside the desirable buyer specifications may be discounted.

**LAMBS STRONGER**

Ontario Stockyards Inc. reported that 843 sheep and lambs and 109 goats traded Apr. 11.

New crop lambs traded \$15-20 higher. Heavy type lambs sold \$10-15 cwt higher.

Most sheep sold steady with fat and thicker types under pressure at \$10-15 lower.

Goats traded stronger.



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## GOVERNMENT MONEY

## Making AgriInvest tax-free investment not wise option

An idea being floated by a few farm groups aims to provide farmers easier access to tax-free money in AgriInvest to fund agriculture-related projects.

However, it comes with risks.

AgriInvest was designed as a short-term risk management tool to help protect producers from small margin declines. But there's a second component that permits farmers to put money into investments that would help reduce on-farm risks in the future.

There is no wording as to what kinds of projects qualify, but proposals such as on-farm seed cleaning plants or tile drainage come to mind.

Some people also propose its use for projects more tertiary to actual farm operations, such as nitrogen plants or short-line railways.

This investment use is where the controversy comes in.

AgriInvest works by allowing farmers to deposit 100 percent of allowable net sales each year, called Fund 1.

The first one percent is matched by government, up to \$15,000 per year — that's Fund 2.

The only condition on fund withdrawals is that Fund 2, the government money, must be used first.

For managing margin declines, this works reasonably well. Farmers are allowed to withdraw money during times of low income, when they are not turning a taxable profit, so there are no tax repercussions.

But if the money is used for investments, withdrawals from Fund 2 are taxed at the usual rates. This is as it should be.

There are suggestions to change the rules to allow farmers to draw tax-free money out of Fund 1 first, leaving Fund 2 intact. That is something that might be considered if the

investment meets a high standard for viability and the farmers' future risk management plan isn't jeopardized by drawing down the fund too far.

But a proposal to allow tax-free withdrawals from the government fund to use for investment is a non-starter.

Giving farmers assistance by encouraging enterprise and innovation is a worthy objective. But allowing anybody the ability to turn tax-free government funds into investments for private industry harkens back to an older time.

Governments have rightly and repeatedly said over the past few years that they are not going to return to the days when they doled out subsidies — that they would not pick winners or losers in the Canadian economy.

We might wonder how Bombardier fits into this plan, but that is a discussion for another time.

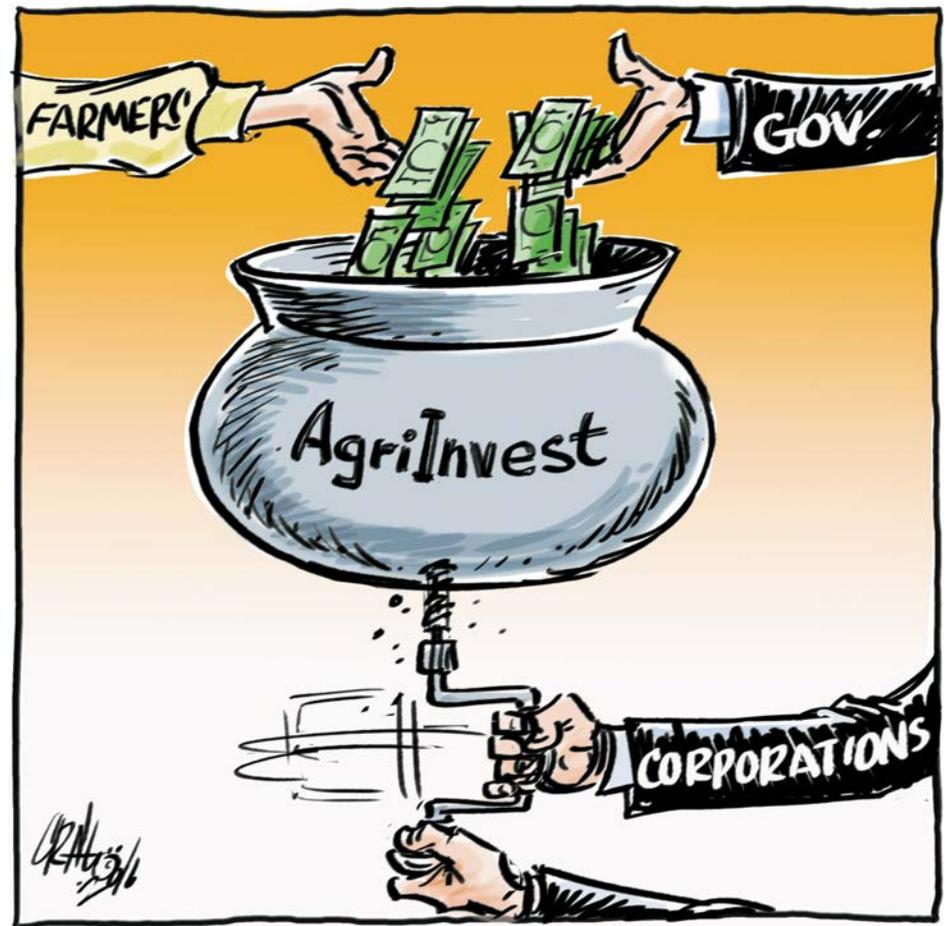
This is not about farmers and whether or not they can be trusted.

This is about the effect that free government money flowing through the economy can have — the potential false economy it could create. Not to mention the possible public backlash.

AgriInvest can be improved in other ways. The government could increase its rate of contribution and the annual maximum allowed. It could also encourage investment by maintaining a registry of preapproved investment opportunities in which producers could either invest their own portion of AgriInvest funds, if it doesn't impinge upon the risk management utility of their plan, or invest Fund 2 money and accept the tax consequences.

Bruce Dyck, Terry Fries, Barb Glen, Brian MacLeod and D'Arce McMillan collaborate in the writing of Western Producer editorials.

## CRAIG'S VIEW



## 2,4-D REPORT

**We can do our own assessment of the raw data, as opposed to taking the summation of that data that would be in a published (academic) paper.**

**CONNIE MOASE**

PEST MANAGEMENT REGULATORY AGENCY,  
PAGE 79

## OIL PRICE REPERCUSSIONS

## Budgets drained with no money coming out of the ground

## CAPITAL LETTERS



KELSEY JOHNSON

As slumping oil prices continue to hammer provincial coffers, the governments of Alberta and Newfoundland and Labrador presented residents with fiscal plans they hope will help their provinces' weather the oil price storm.

The two budgets could not be more different.

Alberta's budget is dependent on borrowing for operational costs to ensure essential services like health care and education continue unscathed. Newfoundland's includes stiff tax increases and deep cuts to provincial services.

Both budgets include significant deficits (\$10.4 billion in Alberta, \$1.83 billion in Newfoundland and

Labrador) as revenues from oil and gas dry up.

In Alberta, resource royalties, which account for one fifth of the provincial revenue, are projected to drop 90 percent this year, to a measly \$1.4 billion. Two years ago royalty revenues were closer to \$10 billion.

Even the provinces' agriculture industries, which economists expect will benefit from the falling loonie, did not emerge unscathed.

In Alberta, several agriculture boards including the Alberta Grains Council and the Alberta Livestock and Meat Agency are being dissolved (although ALMA is technically being moved back under Alberta Agriculture and Forestry's control).

Alberta Agriculture and Forestry's budget, meanwhile, has been cut by \$36 million, including an \$8 million cut to ALMA's budget alone.

ALMA was created as part of the provincial government's response to the 2003 BSE crisis. It was designed to help the province's livestock industry innovate. Its 25

employees help to provide funding grants, programming and research support for the province's livestock sector. It's unclear how many of those employees will be welcomed into Alberta Agriculture and Forestry's fold.

The Alberta budget also outlines the government's promised carbon tax/rebate program. While officials emphasized the economy-wide carbon tax will not apply to purple gas and marked diesel, the current tax plan does not include an agriculture exemption on natural gas or propane.

That differs from British Columbia's carbon tax, where the government included agriculture exemptions in 2012 after public outcry. (Alberta officials have promised to monitor the situation.)

Meanwhile, in Newfoundland, the province's agri-food industry will now have to make do without a 10-year old fund meant to help support primary and secondary processors.

The Agriculture and Agrifoods Development Fund will see its provincial funding phased out over the

next four years.

Developed in 2006, the province says eliminating the fund will save \$1.05 million next year and up to \$2.55 million per year once the phase-out is complete.

The Agriculture and Forestry Department as a whole will see \$4.4 million in budget cuts next year, thanks to line-by-line reductions and operational cost saving efforts.

New taxes are also coming. While officials in Alberta refuse to implement a sales tax, in Newfoundland residents are now facing a two percentage point HST hike — to a whopping 15 percent. Meanwhile, gas prices at the pump will jump 16.5 cents per litre, while diesel prices will rise by five cents.

Public reaction to both budgets has been mixed. In Alberta, the province's ongoing plan to borrow to cover operational costs has been met with ire by some who insist more savings could have been found.

DBRS downgraded the province's credit rating to AA from AAA the day after the budget was tabled. Premier Rachel Notley has insisted

that the credit rating shift was expected given the oil situation. Yet, the credit downgrade has not helped garner opposition budget support.

And, in Newfoundland, where rural residents argue the province's fiscal plan will hit their wallets more than their urban counterparts, many fear the slash and burn budget will only drive people out of the province for good.

Before the oil crash, Fort McMurray, Alta., was jokingly considered the third largest city in Newfoundland, with high numbers of former Newfoundland residents and direct flights to St. John's.

As oil prices continue to hover around US\$40 a barrel, it's unclear which province's fiscal strategy will best prevail.

Yet, one thing is certain: the current oil slump is delivering deep financial blows, leaving governments with little choice but to ride it out as best they can.

Kelsey Johnson is a reporter with iPolitics, www.ipolitics.ca.

# & OPEN FORUM

STRATEGIC PLAN

## Getting our research priorities right

BY CAM DAHL

Saskatoon recently hosted a meeting of some of the most important minds in Canadian wheat research.

A workshop was held that included public and private researchers from across Canada, farmers from coast to coast and Canadian exporters. Our goal was to move forward on the development of key priorities for Canadian wheat research.

Why is this important?

Federal and provincial governments are beginning the process of developing the next set of agricultural programming. A key focus of agricultural spending will be, innovation and research.

All governments need to know that scarce tax dollars are being spent in an effective manner. To give this assurance, the Canadian value chain needs to present governments with a clear strategic plan for research. We took a big step in that direction in Saskatoon.

It is not just governments that benefit from a strategic vision. Producers are funding about 30 percent of public research through their provincial checkoffs. This is a critical investment in the future of the industry.

A national strategic research plan will help provincial organizations achieve their own priorities and help ensure that their members' needs are being met.

Strategic research must consider the fact that there are two customers for innovation.

Farmers must benefit from new varieties developed for Canadian growing conditions. If farmers don't benefit, innovation will never



Strategic research involves collaboration with farmers, marketers, shippers and end users. | FILE PHOTO

make it to the field, and investment will be lost.

But farmers are not the only customer for innovation. Research and variety development must also take into account the needs of end use customers. What do customers want to buy from Canada? What are those unique quality characteristics from Canada that gain a premium from both international and domestic customers?

This is why shippers and exporters were invited to participate and make a presentation to researchers.

Marketers provide a critical link back to the end use customer. It seems rather obvious that we must produce innovation that our customers want to buy if we are going to be successful. We cannot develop a strong plan for research without including the people who interact with our customers on a

daily basis.

Research is about more than variety development. It also includes determining the agronomic practices that will get the most out of new developments and developing new ways to combat diseases and insects.

Strategic research includes collaboration across the country on extension and communication of research results. After all, the greatest advancement in the world will not mean much if it does not move out of the laboratory and into farmers' fields.

The value chain is working on setting the key priorities in each of these critical areas.

Canada has a strong history of public research. Many parts of the country were opened to settlement because of public agricultural research. We should not forget this history and the lesson it teaches for

the future.

However, public research is not carried out in isolation. Funding will flow into our industry if Canada can do a better job of co-ordinating public, private and producer investments than our competitors. We can become the first choice for investment opportunities if we ensure funding from each source is complementary.

The recently announced partnership between Canterra Seeds, the Alberta Wheat Commission and Agriculture Canada serves as an example of new ways to bring forward innovation in Canada.

The new public-private-producer partnership takes advantage of the strengths of all three organizations, which results in additional investment in innovation and variety development in Canada and more choice for Canadian farmers. Successful strategic research planning will help foster more partnerships like this in the future.

Ensuring that cereal grains are profitable for all involved is the ultimate goal of strategic investments in innovation.

We want to see farmers choose to grow cereals because of strong profit margins.

We want to see investment in innovation flow into Canada and our cereals industry because of a strong return on this investment.

We want to see our customers coming back year after year because Canada consistently delivers what they want.

This is how long-run success will be measured.

*Cam Dahl is president of Cereals Canada.*

WHEAT HARVEST

## Eating local; from garden to cupcakes

EDITORIAL NOTEBOOK



BRUCE DYCK  
MANAGING EDITOR

I planted a wheat crop in the spring of 2010.

There's nothing unusual about that, except I planted it in a 150 sq. foot garden in the backyard of my Saskatoon home.

I obtained spring wheat from a farmer friend, marked off the seed rows and practised a form of precision agriculture by carefully planting each seed by hand with the help of my two teenaged daughters.

It didn't turn out to be much of a crop, which I blamed on the tree that had grown up beside the garden in our neighbour's yard.

However, the day before the first frost, we harvested our meagre bounty with scissors and threshed the collected heads by hand at the dining room table.

The crop yielded slightly more than a quarter cup of kernels, which we ran through our coffee grinder to produce slightly more than a quarter cup of whole wheat flour.

I had assumed we would just add it to our store-bought flour the next time we made a loaf of bread, but our oldest daughter would have none of that. She wanted to make something that used just our home-grown product.

That became a problem. It's not easy finding a cake or pancake recipe that calls for a quarter cup of flour, and we weren't sure that reducing all the measurements proportionately would work.

So, after all negotiations with our daughter failed, the flour was stored in a small plastic container and placed in the freezer. And that was that.

Our daughters grew up and moved out of the house, and the flour was pretty much forgotten, other than the occasional sniff test to make sure it hadn't gone rancid.

And then, earlier this month, miracle of miracles, a friend told us about a cookbook she had just acquired, *Baking for Two*. One of the recipes was for chocolate cupcakes, and it needed only a quarter cup of flour.

One last sniff test later and four cupcakes were cooling on the kitchen cupboard. They were a little gritty because of the unsophisticated grinding method, but my oldest daughter, who now works for the University of Saskatchewan's Crop Development Centre in cereals pathology, declared the project a success.

Home-grown cupcakes, six years in the making.

*bruce.dyck@producer.com*

PROFIT OR PRODUCTION?

## Farmers not feeling the love as food demand grows

HURSH ON AG



KEVIN HURSH

At most agricultural conferences, at least one presenter typically lays out statistics on the burgeoning world population and the huge increase in food production required.

This came up a number of times at the recent Canadian Global Crops Symposium in Winnipeg. The world population will grow by billions and a higher percentage will be middle class buying more and better food.

By some estimates, 70 percent more food production will be needed by 2050 on basically the same farmland area we're presently using.

The message: we need to contin-

ue to adopt technology and ramp up production to feed the world.

So far, world food production has managed to outpace consumption, but the numbers point to it being a herculean effort in the years ahead.

Funny how this message always comes from agriculture and not from consumers. We hear it at agricultural conferences, but not on the national news.

In fact, the message coming to farmers from the marketplace is decidedly different. We're not getting any sense of urgency from consumers. We're not exactly feeling the love.

Look at China. They're a huge importer, but their actions are often designed to make business more difficult.

Chinese officials are threatening to move the maximum dockage requirement on imported canola to one percent from the long-standing, internationally recognized level of 2.5 per cent. Their stated reason is a decrease in blackleg disease risk, an argument

with a flimsy scientific basis.

Many observers believe lowering the standard is more about China wanting to slow imports as it reduces its own strategic grain reserves.

Sure, we can clean canola to a one percent standard given enough effort, but it would seriously slow system capacity.

Meanwhile, China has been slow to approve new biotechnology traits and maximum residue limits haven't been set for a number of crop protection products. This hampers the adoption of technologies aimed at growing more food.

Here in North America, many of our well-fed consumers are demanding labels on genetically modified foods. Some major food manufacturers have adopted GM labelling so their products can continue to be sold in tiny Vermont.

To this point, the American political system has failed to come up with a national approach to ward off a patchwork of state laws.

Rumblings are happening here in Canada too with Quebec and Ontario considering what they can

do to push the labelling issue. How will the Trudeau Liberals react?

Labels won't tell consumers anything useful.

What definition of genetic engineering do you use and what's the threshold content before a food needs to be labelled? It isn't really about food safety or even the right to know. It's a push from the anti-technology crowd.

Consumers are also saying they want more humane treatment of farm animals or at least what coincides with their view of humane treatment. And no antibiotics or growth promoters because they sound nasty.

So, should we be adopting technology to produce more and avoid massive starvation at some point in the not-too-distant future? Or should we listen to the marketplace, use inferior technology and grow less in order to capture higher prices?

Kevin Hursh is an agricultural journalist, consultant and farmer. He can be reached by e-mail at [kevin@hursh.ca](mailto:kevin@hursh.ca).

## OPEN FORUM

SOCIAL MEDIA

# Producer's spring photo contest underway

## PRODUCER ONLINE



ROBIN BOOKER

The Western Producer holds a spring and fall photo contests every year, and we are now accepting submissions for our

#plant16 photo project.

Don's photo will contribute a gift certificate worth \$1,000 for first place. The contest caught the eye of the American Agriculture Editors' Association, which awarded *The Western Producer* second place in their 2015 Digital and Social Media category for the contest.

When I first developed the contest in 2013, the idea was to help archive some of the many great photos being shared on social media.

Social media is great for sharing photos with family, friends or with thousands of people by including a

hashtag with your message.

If you include a #plant16 hashtag when you tweet a picture, many people who will follow the hashtag will see it. Still, within a matter of days it becomes buried under other tweets and difficult to find.

In our #harvest13 photo album you can find photos from the 2013 harvest. A decade from now you will be able to look back at our #plant16 photo album.

My favorite photos show the action close up, of families, friends and farm workers sharing moments. The winner of the

#plant15 was of Dennis Duncan and granddaughter Addi sitting on the field looking into the soil to see where seeds were placed.

However, the novelty of drone photography has still not worn off for me and I'm looking forward to these submissions also.

Please send in your pictures of farm life and work during the spring seeding season to [readerphotos@producer.com](mailto:readerphotos@producer.com) with a #plant16 subject title, tweet them to @westernproducer with #plant16, or post them on the WP Facebook wall to get your images included.

## REPORT MISREPRESENTED

To the Editor:

Remarks have been misattributed to me in *The Western Producer* twice in the last two months. These false attributions are confusing to your readers and greatly devalue the work I have done examining the impact of limited grain handling and transportation capacity over the past three years.

This week's article regarding a recent CWBA report by Laura Larson, includes the following false statement about my research: "The paper appears to support previous claims by CWB supporters and by agricultural economist Richard Gray, suggesting that the elimination of single desk marketing has cost prairie grain growers as much as \$6.5 billion in lost income over the past two years."

I never made this claim either directly or indirectly in research.

My public report, which can be found on the SWDC website (<http://bit.ly/1U3rTEt>) showed that the lack of grain handling and transportation capacity relative to exportable supplies resulted in much higher export basis levels and an estimated \$6.5 billion loss over the 2013/14 and the 2014/15 crop years. Notably, my report also shows that export basis levels were normal during the 2012/13 crop year, the first year of CWB elimination. In current 2015/16 crop year basis levels have also returned to normal.

While the CWBA wants to attribute the loss to the lack of the CWB single desk I did not make this claim in the cited report.

Finally, I need to say that I'm not interested in reopening the CWB debate. What is important going forward is to make sure we have policies and institutions in place to create the transportation system that will allow the agricultural sector to continue grow and prosper over time.

Richard Gray  
Saskatoon, Sask.

## LETTERS POLICY:

Letters should be less than 300 words. Name, address and phone number must be included for verification purposes and only letters accepted for publication will be confirmed with the author.

Open letters should be avoided; priority will be given to letters written exclusively for *The Western Producer*.

Editors reserve the right to reject or edit any letter for clarity, brevity, legality and good taste.

Publication of a letter does not imply endorsement by *The Producer*.

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## WASTE REDUCTION

# Consumer trend touts motto that beauty is only skin deep

Imperfect food movement wants grocery store buyers to ignore bruises or deformities that don't affect nutritional value of products

BY BARBARA DUCKWORTH  
CALGARY BUREAU

There is a richness of choice in Canadian grocery stores but consumers are asking for even more by demanding more organic products and less waste.

The desire to reduce waste birthed the imperfect food movement where fruits and vegetables with flaws or different sizes are offered as part of a special marketing program.

"We noticed a lot of food that goes to waste and food that quite frankly was usable. There was not much wrong with it," said Frank Pagliaro of Loblaw's at the Canadian Pro-

duce Marketing Association convention in Calgary from April 11-14.

Offering substandard produce is not the goal because the supply is inconsistent and often growers are able to find other uses for those products, said Mike Furi of The Grocery People, a western Canadian wholesaler.

"Trying to get somebody to grow something that is substandard is not where we are going. But the demand for organic has been growing so fast that that is what we are encouraging everyone to do whenever we can," Furi said.

Loblaw's has been offering organic products for 10 years and the

company is seeing double digit growth. Consistent supply is the challenge, said Pagliaro.

"We simply cannot get enough volume or product today even though we are aggressively working with our growers across the country to develop and hopefully transition more to organic production," he said.

Conversely consumers are rejecting GMO products even though there is very little on the market.

"We believe in the science based part of the industry that has been approved by CFIA and other scientific bodies that said it is not harmful," Furi said.

More education is needed

because most people do not know what it actually means.

"It just has a negative connotation. Nobody wants to put that in their stores and have them picketed," he said.

Mike Ecker of Vineland Growers, an Ontario based fruit growers cooperative, said members believe there is a place for GMO products to feed the world. More of his members are transitioning toward organic production.

As for other growing practices, most retailers do not have the space to promote integrated pest management or low impact farming. If someone wants to pursue that approach, they need to make

sure there are buyers, said Furi.

"We don't have the real estate to support all the schemes," said Furi.

Another trend is more packaging of food items even though consumers say they think it is wasteful.

More fruit and vegetables are enclosed in plastic for sanitation reasons but people still like to feel the products.

"As a merchant there is a balance. You can't lose that market feel when you go into the produce department," Pagliaro said.

There has also been tremendous improvement in packaging with more recyclable plastics, he said.

barbara.duckworth@producer.com

## DISEASE WARNING

## Anthrax found in northern Alta.

BY BARBARA DUCKWORTH  
CALGARY BUREAU

A single case of anthrax in a beef cow has been confirmed in the Fort Vermilion area of northern Alberta.

This is early in the season for the soil borne disease to appear but hot, dry weather is suspected for releasing infectious spores, said a spokesperson for the provincial veterinarian's office.

A spore forming bacteria, anthrax affects cattle, bison, sheep, goats and horses. Death occurs within hours and there could be some bloody discharge.

Anthrax cases are reported in western Canada nearly every year during the summer months, usually following hot weather.

Producers are advised to report suspicious deaths to their veterinarians because a prompt diagnosis can help prevent the spread of disease. The veterinarian can determine whether vaccination is necessary.

In a suspected case, the veterinarian can collect samples for testing. Follow the veterinarian's advice on carcass disposal.

The provincial veterinarian's office also recommends removing surviving animals from the pasture where dead livestock was found.

Do not move the dead animals and do not call for deadstock pick-up. To prevent scavenging of carcasses, cover them with a secure tarp or heavy plastic.

Anthrax can cause severe disease in humans. Precautions should be taken when handling suspect cases and for further information contact a physician or community health centre.

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## HERBICIDE RESTRICTION

# MRL for quinclorac on canola in the works

The Codex Committee on Pesticide Residue is meeting this month in China but the review usually takes two years

BY SEAN PRATT  
SASKATOON NEWSROOM

There could be a solution on the horizon for the lingering impasse surrounding quinclorac-based herbicides.

Quinclorac is the active ingredient in Clever, a herbicide marketed by Great Northern Growers to control cleavers.

Grain companies, crushers and the Canola Council of Canada have advised growers not to apply the product to their canola fields because China has not established a maximum residue limit for the herbicide.

Countries that don't have an MRL in place often turn to Codex Alimentarius, a United Nations body, for guidance. However, Codex does not have an MRL for using quinclorac on canola, either.

That maybe about to change. The Codex Committee on Pesticide Residues is meeting in Chongqing, China, starting April 25.

Brian Innes, vice-president of government relations with the canola council, said it has been lobbying the Canadian government to push for the establishment of an MRL for quinclorac on canola at that meeting.

"It was supposed to be established last year, but there was some problems with the dossier," he said.

The Codex review process typically takes around two years, so it would likely be 2018 before an MRL is in place if quinclorac makes it onto the meeting's agenda.

Great Northern Growers continues to sell Clever despite the lack of an MRL in China, but other companies are holding off on commercialization.

cialization.

BASF said it will likely be 2018 before it makes its Facet L herbicide available to Canadian growers.

**We make a point of making sure we have the necessary MRLs for all the major export markets.**

CHRIS VANDER KANT  
BASF MARKETING MANAGER

"While we know Facet L is a needed technology for canola growers in Western Canada, we also know that we need to work with the canola council, exporters and growers to ensure we can bring

this new technology for canola forward without jeopardizing the marketability of Canada's canola success story on the world stage," said Chris Vander Kant, BASF's marketing manager for Facet L.

"And that's why establishing import tolerances in necessary Canadian export markets prior to launching a new product is imperative to BASF"

Sean Cooper, director of corporate development with Great Northern Growers, said he finds that statement odd, considering BASF sells other products such as Ares, Heat and Odyssey that have no established MRLs in China.

"If that's the way you feel, then stop selling those other products," he said.

Vander Kant said the situation is more complicated than Cooper is suggesting. China defers to Codex

when it doesn't have an MRL in place, and there are MRLs at Codex for most of BASF's products.

"We make a point of making sure we have the necessary MRLs for all the major export markets," he said.

BASF has been working on commercializing quinclorac in canola for the past 10 years. The company has conducted trials to establish the toxicology profile for canola, performed residue trials and submitted the dossier to importing countries and Codex so they can review the data and establish MRLs.

"BASF is the only manufacturer that has proactively made these investments to support the launch of this new innovation," said Vander Kant.

sean.pratt@producer.com

## EXPORT POLICY

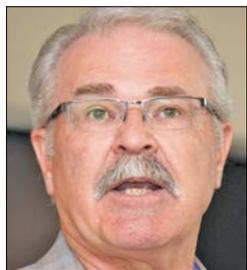
## Ritz questions advice to avoid quinclorac

BY SEAN PRATT  
SASKATOON NEWSROOM

A former federal agriculture minister can't fathom why the Canola Council of Canada has advised growers to avoid using quinclorac-based herbicides this year.

Gerry Ritz said the council appears to have abandoned its longstanding policy of making science-based decisions.

He said that undermines the message he delivered to import countries in his eight years as the man in charge of Canadian agriculture.



GERRY RITZ  
FORMER AGRICULTURE MINISTER

"I've spent my whole time as minister of agriculture arguing, 'let's do this based on science,' and then my own guys go sideways on me," said Ritz.

The council issued the warning because no maximum residue limit has been established for the active ingredient in China, which is Canada's largest canola customer.

However, Ritz said that is the case for dozens of other pesticides Canadian farmers apply to their canola crops. He has seen the results of the Canadian Grain Commission's test of 124 samples of canola treated with Clever.

"None of them raised any kind of concern," he said.

The highest level of residue found in any sample was .041 parts per million, which is well below Canada's MRL of 1.5 p.p.m.

Brian Innes, vice-president of

government relations with the Canola Council of Canada, said the test results were concerning enough to merit the warning.

"When quinclorac is sprayed on canola, residues occur the majority of the time," he said.

Sean Cooper, director of corporate development with Great Northern Growers, which markets Clever, a generic quinclorac product, said that is the case with other pesticides as well.

"If you test canola for glyphosate residues or residues of other herbicides, you will also find those residues most of the time," he said.

Innes said that is not the case.

"We have not had residues show up in export shipments with the exception of glyphosate," he said.

Wade Sobkowich, executive director of the Western Grain Elevator Association, said it doesn't matter that the levels are below Canada's MRL.

"It isn't lower than what China has set as an MRL, and that's the issue," he said.

China defaults to Codex Alimentarius when it has no MRL, but in this case Codex doesn't have one either, which means there is zero tolerance for quinclorac.

"We have a great deal of respect for Gerry Ritz, but we are very much trying to take a science-based approach and a risk-based approach and an approach that protects our very important markets for canola," said Sobkowich.

Ritz was recently in China as part of a delegation that convinced Chinese authorities to delay implementation of a new dockage policy.

While there, he talked about MRLs with officials from China's equivalent of the Canadian Food Inspection Agency.

"I mentioned quinclorac. They didn't have a clue what it was or that there was a concern. For them, it's not an issue," said Ritz.

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ALBERTA BUDGET

# NDP slips ALMA into ag department to cut costs

BY BARBARA DUCKWORTH  
CALGARY BUREAU

The end of the Alberta Livestock and Meat Agency has created a wave of shock and questions about the future of support for the sector.

ALMA, along with a number of other agencies is being dissolved following the release of the NDP government budget on April 14 to shave costs.

"It's about a cost-saving measure, not about the work that ALMA has done, but important to note that the work that they are doing will, in the most part, still be continued but now it will be more of a direct contact between the stakeholders and government and not through an agency per se," said Alberta Agriculture Minister Oneil Carlier.

The decision is expected to save about \$3 million per year and Alberta Agriculture will take over many of ALMA's former duties, including funding research, mar-

ket development and support for innovative projects. Some staff will be moved to the department said the minister.

About \$20 million has been budgeted to continue the work.

He said existing projects will stay and future projects will be examined on a case-by-case basis.

"A lot of the staff that are with ALMA are going to be rolled into the department but there is going to be some job loss," he said.

The transition will take place over the next few months.

The decision to close the agency was a surprise although it was known the government was reviewing many boards and commissions, said ALMA chair David Chalack of Cochrane.

"It is regrettable because we certainly had a highly performing board and staff. We were very committed to growing the livestock industry over the last six years since its inception," he said.

When the organization was formed in 2009 during the Ed Stelmach premiership, it was received with doubt and criticism.



DAVID CHALACK  
ALMA CHAIR

Over time it became a one-stop shop for researchers and private companies seeking funds for a range of projects from animal production, marketing and food processing.

ALMA worked with about 100 stakeholders and last year handled

about 200 projects and contributed \$28.5 million that was leveraged to about \$170 million with matching grants from other areas.

"Over the six years we were very close to \$1 billion leveraged funding in the industry and academic institutions," Chalack said.

Universities and other research groups have been contacting him to learn what may happen with their projects.

Commodity groups like Alberta Beef Producers and Alberta Pork have partnered with ALMA on research and marketing projects and they want assurances that projects committed to research will continue.

ALMA had a broad reach and worked with every one in the supply chain, said Darcy Fitzgerald, manager of Alberta Pork and former manager of the Livestock Industry Development Fund.

"We really do need that kind of seed money for the industry to

advance us and some innovative things that we might not normally be able to do," he said.

Alberta Beef Producers were opposed to the concept when it was first announced in 2009 but over time became partners with ALMA. Now the organization may have to shift its budget to align with what is available.

"We have got along well with ALMA. We think they have been a big benefit to the industry. We will have to wait and see how it turns out under the department," said Bob Lowe, ABP chair.

ALMA formed a \$950,000 strategic arrangement with the beef producers on a major forage research project. It also provided support for the Canadian Roundtable for Sustainable Beef, a pilot for sustainable beef supply by 2016, biodiversity assessment, and ecosystem valuation of grasslands.

barbara.duckworth@producer.com

ALBERTA BUDGET

## \$8 million less for ag called 'fairly status quo'

BY BARB GLEN  
LETHBRIDGE BUREAU

Alberta Agriculture saw cuts of \$36 million in the April 14 provincial budget, bringing the department's total funding to \$1.1 billion.

Agriculture minister Oneil Carlier said that despite the reductions, agriculture emerged from the NDP's first budget process in a stable position.

"Overall, this was a fairly status quo budget for agriculture," he said the day after the budget.

The biggest item on the chopping block was the Alberta Livestock and Meat Agency, an entity formed to identify research projects and innovations in the livestock industry.

ALMA had a budget of \$25 million last year, which will be reduced to \$17 million and administered by the agriculture department.

Carlier said the move is expected to save \$3 million a year.

ALMA was one of 26 agencies, boards and commissions across all departments that will be amalgamated. Six of those involve agriculture, said Carlier, among them the Alberta Grains Council, the Agriculture Development Committee, the Alberta Farm Safety Advisory Council and the Agricultural Operation Practices Act Policy Advisor's Group.

"The two that are probably the most affected are ALMA and the Alberta Grains Council, and the others are already, for lack of a better word, defunct because they have fulfilled their mandate," said Carlier.

Lynn Jacobson, president of the Alberta Federation of Agriculture, expressed concern about funding cuts to ALMA and about the future of research projects now in the funding and research pipeline.

As for the grains council, "our board has no problem. It was a political board. It was appointed for one purpose and they served their purpose," said Jacobson.

He said the AFA has greater concerns with the carbon tax and its implications for agriculture. Purple gas and diesel used on farms will be exempt from planned increases in this and subsequent years, but there is no exemption in the budget for natural gas.

Kevin Auch, chair of the Alberta Wheat Commission, said farm inputs such as fertilizer, as well as trucking costs, could rise because companies paying the carbon tax will pass the costs to farmers.

"That's not the only form of energy that we use," Auch said about purple gas and diesel.

"If you're an irrigator, you use either natural gas or electricity.... For wheat farmers, we use quite a bit of fertilizer, which is also an energy intensive product. Also, we should be concerned about getting our stuff to market. Whether it goes by truck or train, if there's carbon taxes on any of that fuel.... All that stuff together, there's a potential for some large costs, and those costs are costs that we would pay before we even make any money. Pre-income costs."

Auch said Carlier has assured the wheat commission that the Alberta Crop Industry Development Fund will be maintained for 2016. The Wildrose party criticized the budget with emphasis on the \$10.4 billion deficit with no clear plan for repayment.

Wildrose shadow finance minister Derek Fildebrandt said the budget is "increasing the size of government with over \$6.5 billion in irresponsible new spending, imposing the largest tax increase in Alberta's history and putting Alberta on the edge of a debt cliff."

Premier Rachel Notley said in a news conference April 15 that Alberta still has the best economic fundamentals in the country and that her government chose to avoid knee-jerk cuts in the face of plunging oil revenue.

barb.glen@producer.com

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## GRAIN HANDLING

# Author of flawed paper backtracks on freight calculations

Industry officials take issue with methods and conclusions in report comparing CWB freight costs and those charged by private grain firms

BY BRIAN CROSS  
SASKATOON NEWSROOM

The author of an academic paper on grain handling has acknowledged that her calculations on freight charges paid by the Canadian Wheat Board were inaccurate.

Laura Larsen, a doctoral candidate specializing in the history of the prairie grain trade, released a paper April 13 suggesting that western Canadian farmers are paying more money than ever to get their grain to market and are receiving smaller payments in return.

In her paper, entitled *An Evaluation of the Present Situation for Western Canadian Grain Farmers*

*within a Historical Context*, Larsen stated that per-tonne freight costs incurred by the Canadian Wheat Board for moving prairie grain to market were consistently lower than per-tonne freight costs incurred by private grain handling companies.

On April 15, Larsen conceded that the comparisons were inaccurate.

"In undertaking more research into freight payments before and after the single-desk it has become apparent this is a very complex issue that would take considerable time to clarify," Larsen wrote in an erratum. "Therefore I have decided to remove the section of the paper

which makes reference to comparisons between freight payments.

"I deeply regret that the concerns raised over this section have overshadowed the rest of the paper."

In her initial paper, Larsen said she used audited data from the Canadian Transportation Agency and the Canadian Wheat Board to conclude that CWB freight costs between Aug. 1, 2001 and July 31, 2012 — the last 11 years of single-desk selling — ranged from \$9.35 per tonne in 2004-05 up to \$19.48 per tonne in 2011-12.

By comparison, freight costs charged by the private grain trade during the same 11 year period

ranged from a low of \$47.36 per tonne in 2011-12 to a high of \$120.22 per tonne in 2001-02.

"The CWB consistently has had a lower freight cost than the private trade and that's in part because the private trade doesn't have that market power to negotiate better freight rates," Larsen said in a subsequent interview. "They're negotiating as individual companies versus the CWB, which got to negotiate as a single-desk, handling the entire prairie crop."

Larsen's paper was commissioned by the Canadian Wheat Board Alliance, an organization that supports single-desk marketing and is currently lobbying Otta-

wa to resurrect the Canadian Wheat Board.

Larsen declined to provide details about the amount of compensation she received.

Contents of the paper were shared with the agricultural media in an April 13 conference call organized by the CWBA.

Larsen's paper supported the assertion made by CWBA that western Canadian farmers were better off under a single-desk marketing system. However, her conclusions on freight costs and the methodology used prompted immediate criticism.

"I think there is a big issue with this report," said Richard Gray, an agricultural economist from the University of Saskatchewan.

In an April 14 interview, Gray suggested that the numbers used in the paper present a misleading view of freight costs, both before and after the elimination of single desk marketing.

He also took exception to the fact that his name was included in a CWBA document that summarized the findings of Larsen's paper.

Gray said he was not contacted by the CWBA before learning that his name had been included in the CWBA's summary document.

"I certainly don't endorse that attribution," Gray said.

James Nolan, another U of S economist who was cited in Larsen's paper and the CWBA summary document, also took issue with the freight comparisons.

"I have not had a lot of time to review the paper, but as a professional journal editor in the field of agricultural economics and transportation, a quick read leaves me quite concerned about her methods and conclusions," Nolan said.

"Suffice it to say this research was not vetted by myself ... nor am I aware of any professional colleague in an appropriate field who reviewed this paper prior to its release. Having the paper refereed or reviewed by appropriate experts before going public would seem a pretty obvious way to ensure no mistakes were made."

Former Conservative agriculture minister Gerry Ritz also questioned the paper's findings, saying the numbers presented were wrong.

"The problem with the whole thesis that Laura Larsen is putting out is that the foundation that she's building it on is wrong," said Ritz.

"She's looking at the wheat board's annual statements which ... have never included the MRE (maximum revenue entitlement) covered lines, the freight rates that were set. "Those (freight costs) were always paid by the line companies and of course ultimately paid by the farmer in the bid price ... but they were never, ever included in the freight titling under the wheat board."

Ritz said the freight costs shown in CWB annual reports covered transportation costs other than domestic freight rates, which are regulated through the Maximum Revenue Entitlement (MRE) program.

Freight costs published in CWB annual reports never included the primary costs of moving so-called board grains from prairie delivery points to port terminals.

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# FARMLIVING

## CELEBRATING FIBRE ARTS

Terra Dionne learns more about spinning and weaving every day and hopes to share her skills and passion for fibre with others in the future. | Page 19



FARM LIVING EDITOR: KAREN MORRISON | Ph: 306-665-3585 F: 306-934-2401 | E-MAIL: KAREN.MORRISON@PRODUCER.COM

LOOKING BACK

## Body breaks but memories shine brightly

Excerpted from *My Memoirs: The Sheriff of Champetre County* by Arthur Denis

A new year had started, and as for all self-employed farm entrepreneurs, the risk of accidents was always lurking around the corner. The reasons for these accidents are numerous and range from fatigue, time constraints and unreliable equipment to working alone.

I have lived on the farm since birth and was placed in a basket in the barn while my parents milked the cows.

In 40 years of active farming, including the operation of the Champetre County Wild West Resort, my family and I have had our share of accidents.

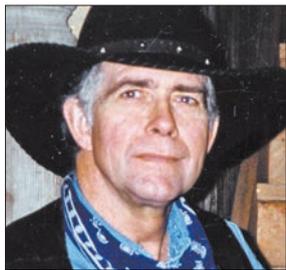
Some of them were serious, but we wiped our brows and carried on. Other accidents were very serious and had long-lasting effects. I have always said that if it had not been for my guardian angel, I might not have been writing this today.

At our agri-tourism enterprise near St. Denis, Sask., I worked with horses and tore down more than 40 hip roof barns and abandoned houses to recycle and reuse the wood. I had my share of close calls.

Without formal instruction on how to complete these tasks, I let common sense be my guide and things would sometimes happen that I did not anticipate.

In July of 2010, a young friend was visiting from Ontario and we were out horseback riding. It had rained 50 millimetres the day before, the ground was sappy wet and slippery. We were well on our way when the young fellow lost control of his horse.

I quickly galloped close to him to grab his horse but just at that moment my foot came off my stirrup. As I was bending to put my



foot back into the stirrup, my horse jumped over a small ravine and I heard a distinct crack. I had fractured my pelvis.

I let myself slide off my horse, not knowing the extent of my injury. Lying on the ground, I turned my head to see what had happened to my young friend. His horse had stopped and was looking straight at me.

I yelled to the young chap to jump off the horse as I knew his horse would take off at full gallop to join my horse who was heading back to the barn three kilometres away.

Our families back at the yard would know that something was wrong when our horses came galloping in without their riders. My son-in-law jumped on one of the horses and followed the horses' tracks back to us.

The young chap's dad followed with the quad. Once they reached us, we realized that there was no way a vehicle would be able to come out in the field without getting stuck.

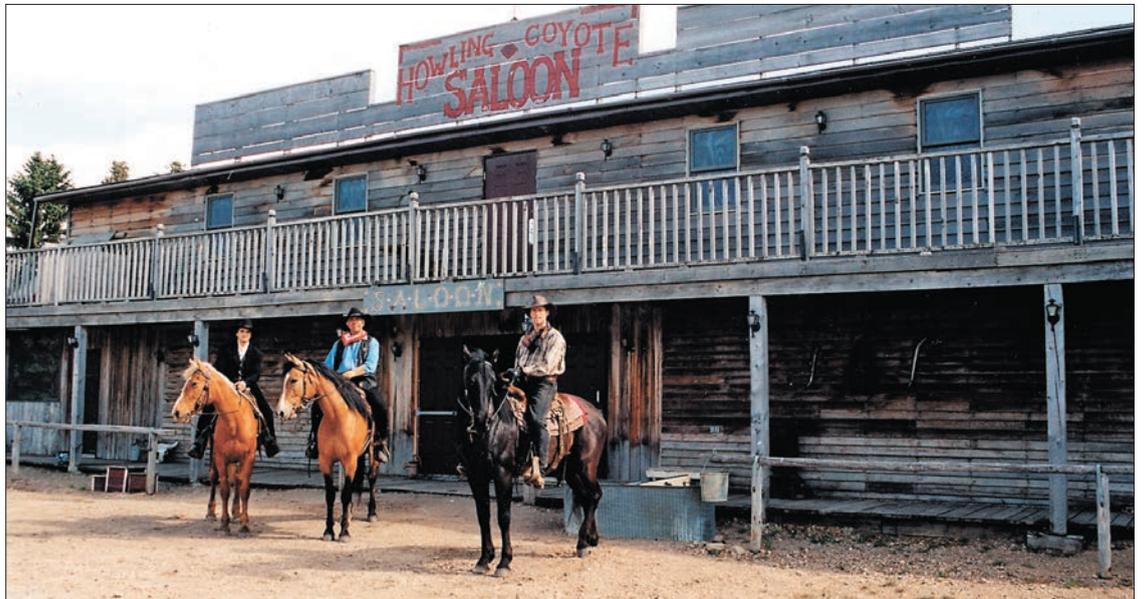
I painfully bent myself over the back of the quad and we made our way back to the yard where I was placed on a stretcher and brought to the hospital.

It was a long weekend. My tolerance of pain was high but I had to wait two and a half days before I was operated on.

Amazingly, the day after the operation, I was able to walk as though nothing had happened to



LEFT: Arthur Denis on the farm at age 3 in 1948. ABOVE: Guy Normand, left, Normand Denis and Arthur Denis pitched in to do the haying on the farm in 1962.



Marcel Gauthier, left, Arthur Denis and Keith Gerwing in front of Champetre County Wild West Resort's saloon. | ARTHUR DENIS FAMILY PHOTOS

me. I was sent home with a warning that my body would let me know when "too much was too much."

My body warned me alright but it was too late. My pelvis broke for the second time. I could feel two bones rubbing in my pelvic area. Those doctors should have tied me down for at least three months because this cowboy couldn't stay still.

I did not want to understand that an operation is a fragile thing, certainly a lot more fragile than welding jobs on machinery.

Entrepreneurs can be like alcoholics. After having been operated on a second time, I was to take six weeks off. I managed to be of some help though because everything

seemed to be getting better.

Then, walking through a clump of tall grass, I stumbled and broke that darn pelvis again.

There was nothing that could be done, the doctors said. My pelvis had healed enough and as there were too many holes in my bones, an operation wouldn't help. By then, it was fall and then winter.

I managed to keep my sanity by writing *My Memoirs: The Sheriff of Champetre County* in French. In July of 2014, a French publishing company published my book.

I passed the cold winter of 2014-15 by translating my book into English and then published it myself.

It details the life and trials of this Saskatchewan boy who lived the

last days of working with horses when there was no running water or power. I worked alongside my dad and three brothers on a grain farm and became involved locally and provincially.

At age 45, while still farming, I started Champetre County as the sheriff with my wife, Therese, the mayor, and our daughters in 1995. At the time, banks did not believe that private tourist enterprises could survive, especially not in the countryside east of Saskatoon.

Today, it includes a saloon, town hall, sports ground, maze and accommodations and this cowboy-come-sheriff has hosted visitors from around the world.

For more information, visit [www.champetrecounty.com](http://www.champetrecounty.com).



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ON THE FARM

# Producers have plenty on their plate

Family raises Black Angus cattle while satisfying the appetites of diners with locally produced food at their 641 Grill

**BY CHRISTALEE FROESE**  
FREELANCE WRITER

CRAVEN, Sask. — Not many young people are fortunate enough to start farming without taking over the family operation.

The Eddys, who purchased a farm in the Qu'appelle Valley in 2010, are the exception.

"It's a huge relief to be able to raise our kids on the farm, the same way we grew up, and at one point in our lives we didn't think we'd have the chance," said Mathew Eddy, who worked in Alberta for 15 years.

Mathew and his wife, Kali, both grew up on mixed farms in Aneroid, Sask. but left the area to pursue careers.

Kali became a special education teacher and later a psychologist, while Mathew worked on oil rigs, eventually becoming a consultant.

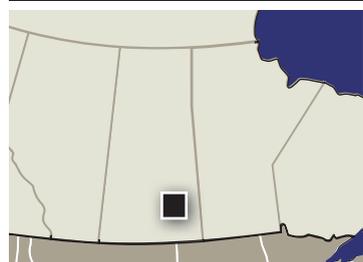
They moved back to Saskatchewan to be closer to family, build a home and raise their children, Wit, 5, Vann, 7, and Dax, 9.

"My parents still farm and my dad would love nothing more than for us to take over, but Aneroid is just a little too far away and wouldn't work for my career so that is kind of sad," said Kali.

The Eddy cattle farm, consisting of

70 head of commercial Black Angus and three quarters of land, is the beginning of what they hope will be a full-scale cattle operation that supports their family and restaurant.

## ON THE FARM



**THE EDDY FAMILY**  
Craven, Sask.

The couple purchased the former Craven Country Restaurant last year and set their sights on a menu featuring local produce from the valley.

With Saskatchewan suppliers like Leaning Maple Meats, Riverside Gardens and Last Mountain Distillery, the Eddys were confident they could make their own home-cut french fries, burger patties, pickles, drinks, dips and dressings.

"We're just passionate about small

towns so we thought if we could funk up Craven a bit and liven up the town with a cool restaurant, why wouldn't we?" said Kali.

They named the restaurant 641 Grill for the grid road that once ran by the business.

Today, their menu is approaching 100 percent made-from-scratch offerings like the smoky pig pizza or pulled pork and the Pusch dog with jalapeno cheddar smokies from Pusch Bros Organic Farm.

Their menu features the hot wing recipe from the Aneroid Hotel and the grill is filled with tractor seats, reclaimed wood and licence plates salvaged from their childhood farms.

"We just love small towns so it was a way to bring a little piece of Aneroid, and our past lives with us," said Kali.

While Kali operates her psychology practice from home and also works as a psychologist for the Prairie Valley School Division, Matthew focuses much of his time on the farm and children.

"I got to coach Wit's hockey team this winter and that's pretty neat," said Mathew.

His oil field schedule used to take him away from home 200 days of the year.

Kali values the rural lifestyle over



Mathew Eddy raises cattle near Craven, Sask. He and his wife, Kali, also own 641 Grill, using local suppliers for their potatoes, burger patties and smokies. In the future, they hope to use their own herd to supply beef for the restaurant. | CHRISTALEE FROESE PHOTO

the city.

"Life's better on the farm and we just really believe that," she said, citing benefits like the outdoors and animals.

Both Kali and Mathew appreciate teaching their kids what it means to take care of livestock and helping them to develop the accompanying work ethic that is required.

"We have a pet cow, we ride horses,

we have a pet pig, so we've been able to teach our kids to do chores and take care of their animals," said Kali.

In the future, the Eddys hope their cattle can be a source of beef for the restaurant.

"I think it would be cool to give to other people what we produce, but supplying the demand would be hard. Some day we'll figure it out," said Mathew.



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# Grow it, spin it, wear it

Artist turns alpaca and goat fibre into warm garments

BY KAREN MORRISON  
SASKATOON NEWSROOM

BLUCHER, Sask. — The craft of spinning animal fibre into winter woolies started small for Terra Dionne when a friend offered her his Angora rabbits in trade.

"I started with one for two cases of beer. He only asked for one (case)," she joked.

The rabbits are gone, but today her 80 acre property houses 11 Huacaya and Suri alpacas and five Angora goats, all of which she shears herself.

Spinning has grown into a hobby cum business, Spin It, which fills most corners of her home in Saskatchewan's Blucher district.

The business is growing with money earned from the processed fibre beginning to pay for the animals' feed, Dionne said.

High quality fibre starts at the farmyard by providing alpacas with good hay and supplements.

Alpacas, which are considered guard animals, have distinct personalities, produce good fibre and are easy to keep, she said.

"They don't challenge the fence much," she said.

Dionne, who previously owned and managed fast food restaurants, started the craft when her two children were young. Her husband's work took him away from home a lot, and she was looking for something to do to keep busy.

"It's all consuming. It's very therapeutic," Dionne said of the rhythm of her spinning wheels and the luxurious feel of the fibre.

Dionne, who has created a range of products from cowls to socks to capes, said her strengths lie in spinning and dye work.

"You can keep growing in different directions. There's always something new to learn," she said.

Dionne is currently working on a master spinners' designation to further hone her skills and teach others.

She, like her mother and sister, is also an artist, with her acrylic paintings prominently displayed in her home.

Dionne uses a wool mill in Alberta to process her raw fibre into wool, which she then dyes using fruits and plants and converts into long rope-like strands suitable for spinning and felting.

She markets her products on social media sites such as spinitsask.blogspot.ca and participates in trade shows.

Dionne said it can be tough selling socks for \$28 a pair, but much work and cost goes into their creation.

Colin Hergert, past-president of Saskatchewan Weavers and Spinners (SWS), said wool crafts remain a largely female preoccupation and more a hobby than a business, cit-



Terra Dionne raises Huacaya and Suri alpacas and Angora goats and uses their processed fibre to make products ranging from cowls to capes. She shears the animals herself on her rural property east of Saskatoon.

| KAREN MORRISON  
PHOTOS

ing limited markets for the end products.

"It's not something people can make a living at, but some can augment or supplement their income," he said.

Social media sites can help crafters create a presence and seek out markets farther afield, he added.

Hergert said home crafts are experiencing a bit of an uptick.

In particular, he said the portability of knitting appeals to the millennial generation.

Hergert keeps his loom handy at his home near Buffalo Pound Lake north of Moose Jaw, Sask.

"I like the structure, math and orderliness of it. It's almost a meditative process as you move from step to step," he said.

SWS, which holds regular educational retreats for its more than 100 members, is one resource available to those interested in these crafts.

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## PULSES

# Chickpeas give snacks and salads a healthy boost

## TEAM RESOURCES



BETTY ANN DEOBALD, BSHEc

Adding one-half cup or 100 grams of cooked chickpeas, beans, peas or lentils to your daily diet can provide a significant contribution to the recommended daily intake of protein, fibre, B vitamins and minerals like iron, potassium, manganese and folate.

The United Nations declared 2016 as the International Year of Pulses to increase awareness of the nutritional and environmental benefits of increased pulse consumption and production.

Chickpeas, also known as garbanzo beans, get their name from the chicken beak-like point on the side of the seed.

They are a dry edible seed legume found in the pulse crop category along with peas, beans and lentils.

Chickpeas are a dry seed so they need to be soaked and slowly cooked to make them edible.



**Make a chickpea sandwich or a hummus and vegetable tray for lunch. For a quick snack, serve the sandwich filling or hummus in small scoop chips. Peanut butter and chickpea flour cookies are a good gluten-free treat that everyone can enjoy.** | BETTY ANN DEOBALD PHOTO

Check them before rinsing or soaking, remove seeds that are shriveled or have broken skins and discard pebbles, dirt clumps or twigs. Place in a sieve and rinse.

For every one cup (250 mL) of chickpeas, soak with three cups (750 mL) of water.

Soak eight hours or overnight in the refrigerator. For a quick soak, place the chickpeas in a large pot and bring to a gentle boil for two minutes, remove from heat, cover, and let stand for one hour.

Once soaked, drain and rinse the chickpeas. For every cup of chickpeas, add 2 1/2 - 3 cups (625 to 750 mL) water. Place in a large pot and slowly simmer 1 1/2 - 2 hours.

Each cup (250 mL) of dry chickpeas will yield 2 1/2 cups (625 mL) of cooked chickpeas.

To prevent foaming while cooking, add one teaspoon (5 mL) of oil to the cooking water.

### Spice it up

Seasonings like garlic, onion or herbs can also be added while cooking. Acids slow the cooking process, so tomatoes or vinegar should not be added until the chickpeas are tender.

Cooked chickpeas can be stored in the freezer for up to six months. Separate into one or two cup (250 or 500 mL) portions and lay flat in freezer bags or small containers.

Canned, pre-cooked chickpeas are convenient and ready to use. Rinse and drain before using to reduce any sodium added during the canning process. They store well in a cool, dry place for up to one year.

Chickpea purees can be used in dips and baking. Place cooked or rinsed and drained canned chickpeas into a food processor.

For every one cup (250 mL) cooked, add 1/4 cup (60 mL) water. Blend to make a smooth puree, with a consistency like canned pumpkin.

If needed, add one additional tablespoon (15 mL) of water at a time.

Puree can be frozen in plastic bags and kept for several months.

Chickpea flour can be used in a variety of recipes and is a great ingredient to use in gluten-free recipes or to boost the fibre in baked goods.

### CHICKPEA HUMMUS

Hummus is a Middle Eastern staple popular in Europe and North America.

2 c. cooked chickpeas	500 mL
or	
1 can chickpeas, drained and rinsed	540 mL
1/3 c. tahini paste	75 mL
1 clove garlic, minced	
1/4 c. lemon juice	60 mL
3 tbsp. canola oil	45 mL
1/2 tsp. ground cumin	2 mL
1 tsp. salt	5 mL
1/3 c. water	mL
1/2 tsp hot pepper sauce	2 mL
or	
1/4 - 1/2 tsp. chili powder	1 - 2 mL

Place chickpeas in blender or food processor with tahini, garlic, lemon juice, oil, cumin and salt. Puree, adding just enough water to make creamy, smooth mixture. Use more than 1/3 cup water if needed.

Add hot pepper sauce or chili powder to your liking.

Serve in a bowl with pita cut into wedges or tortilla chips. Garnish the top of the hummus with a light sprinkling of chili powder.

Another option is to use tortilla chip scoops. Place a spoonful of hummus in the scoop and top with cucumber and tomato slices or carrot and celery sticks. Mini tart shells could also be used. Bake and allow to cool completely before adding hummus and vegetables.

Hummus also makes a great sandwich filling along with lettuce and tomatoes on a multi-grain flat bread. Use hummus as a mayonnaise substitute in sandwiches.

Note: Tahini is sesame seed paste sold in the Middle Eastern food section or the peanut butter section of your grocery store.

Unsalted, unsweetened peanut butter may be used to replace tahini. Yield: 15 - 20 servings.

Adapted from [www.pulsecanada.com](http://www.pulsecanada.com).

### VEGETARIAN CHICKPEA SANDWICH FILLING

This filling tastes like an egg salad sandwich filling without the eggs. Other raw, chopped vegetables can be added or used to replace the celery.

2 c. cooked chickpeas	500 mL
or	
1 can chickpeas, drained and rinsed	540 mL
1 stalk celery, chopped	
1/2 onion, chopped	
1/2 large dill pickle, chopped	
1 tbsp. mayonnaise	15 mL
1 tbsp. lemon juice	15 mL
1 tsp. dried dill weed	5 mL
salt and pepper to taste	

Pour chickpeas into a medium-sized mixing bowl and mash with a fork. Mix in celery, onion, pickle, mayonnaise, lemon juice, dill, salt and pepper and any other vegetables desired. Refrigerate for two hours or overnight. Serve on crusty whole grain rolls or flat bread, with lettuce and tomato.

Yields four servings.

Source: Adapted from [allrecipes.com](http://allrecipes.com).

### PEANUT BUTTER COOKIES

1 c. crunchy natural peanut butter	250 mL
1 c. brown sugar	250 mL
2 large eggs	
1 tsp. vanilla extract	5 mL
1/2 c. chickpea flour	125 mL
1/4 tsp. xanthan gum	1 mL
1/8 tsp. table salt	0.5 mL

Place rack in middle of oven. Preheat oven to 350 F (180C). Line a cookie sheet with parchment paper.

In medium bowl, beat peanut butter, sugar, eggs and vanilla with an electric mixer on low speed until well blended. Add chickpea flour, xanthan gum and salt, beat on low speed until well blended. Shape half of the dough into 15 one-inch balls and place two inches apart on cookie sheet. Flatten each ball with a fork to half-inch (1 cm) thickness.

Bake until cookies are lightly browned and firm, about 12 to 15 minutes. Cool pan on a wire rack for 10 minutes. Transfer to wire rack to cool completely. Repeat with remaining dough. Yields 30 small cookies.

Source: Adapted from [pulsepledge.com](http://pulsepledge.com).

Betty Ann Deobald is a home economist from Rosetown, Sask., and a member of Team Resources. Contact: [team@producer.com](mailto:team@producer.com).

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## RED HERE, REST THERE



Jordan Entz helps out with a gate while buckskin steers and Red Angus steers are sorted at the MacMillan Colony west of Cayley, Alta. | MIKE STURK PHOTO

### FOOD SUPPLEMENTS

## Vitamin benefits may be overrated

### HEALTH CLINIC



CLARE ROWSON, MD

**Q:** I have read many different opinions on what vitamin supplements I should take. Currently, I am taking a multivitamin tablet once a day. Is that all that is needed to stay healthy and live longer?

**A:** The answer to this depends on the state of your health. If you have a vitamin D deficiency, as most of us do in the winter, you may need to take 1,000 to 2,000 IUs daily.

If you manage to get 15 to 30 minutes of sunlight on your skin at least twice a week, you may be fine without taking extra.

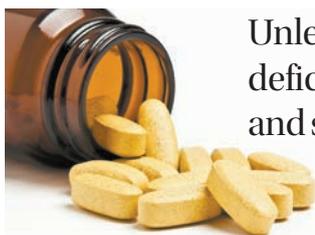
Vitamin D is needed for healthy, strong bones and may also help the immune system.

Vitamin B12 may not be absorbed in sufficient quantities by some older individuals, and vegans can be deficient in this vitamin found mainly in red meat. They will need to supplement this vitamin or risk getting illnesses such as pernicious anemia, depression and memory loss.

Numerous studies and clinical trials have compared groups of who took daily vitamin supplements with those who did not. They found that there was no difference in the longevity, rate of strokes and heart attacks, the progress of chronic diseases or the onset of dementia.

There are studies that indicate that vitamin supplements may shorten your life.

Researchers from the University of Minnesota examined data from 38,000 women and found over the course of the 19-year study that those who took supplements had a



Unless you have a proven vitamin deficiency, eat healthy food and save your money

2.4 percent increased risk of dying, compared with women who didn't. Researchers took into account such factors as age and calorie intake. Despite these negative findings, there is a huge amount of support for the vitamin supplement industry.

Shelves are full of these products in pharmacies and health food stores. Naturopaths rely heavily on suggesting vitamin therapies to their patients and they have a large number of supporters who have become disenchanted with the mainstream medical profession.

Some studies have indicated that vitamins such as vitamin E and beta-carotene may be harmful to your health.

People used to believe that antioxidants could prevent cancer by disabling free radicals, but this proved not to be true and a 2.8 percent increase in lung tumours was found in mice fed high doses of these substances.

When the antioxidants were added to human lung tumour cells in lab dishes, they also accelerated the cancer growth.

As a result, the sales of these supplements have decreased over the last few years.

It is unfortunate that so many people get their information from advertising or word of mouth and do not believe scientific evidence regarding the use of vitamin supplementation.

They seek a quick fix solution to the problems of aging and chronic disease in the form of one multivitamin pill a day.

Clare Rowson is a retired medical doctor in Belleville, Ont. Contact: health@producer.com.

### PERFECTIONISM

## When results never satisfy

### SPEAKING OF LIFE



JACKLIN ANDREWS, BA, MSW

**Q:** Although I have struggled most of my life with an overwhelming drive toward perfectionism, I have done little to make life easier for myself. Lately I have begun to understand that this trait is interfering with my relationships and that is upsetting.

The problem is that I procrastinate. I know that whatever it is that I have to do, I have to do perfectly and that is so difficult that I prefer to put whatever needs to be done off for as long as I can. That is when my husband gets impatient with me and says, just get it done. I need to do something about this but I am not sure what to do or where to go for help. Who is out there to support those struggling with perfectionism?

**A:** You have mentioned that both your husband and children have reacted to your sense of perfectionism but you have only hinted at how uncomfortable it is for you.

I cannot imagine how frustrating it is to do something over and over

only to feel that what you have is less than perfect.

Perfectionism is an underlying fear that your personal future is in danger of disappointment. Your disappointment for perfectionism is likely drawn from parents who may have forgotten to praise and reward you for your achievements.

That child inside of you is thinking that if you had just tried harder or pushed toward perfection, that you would have gotten that approval.

Perfection is an impossible goal along with unrelenting approval, and searching for either or both is bound to disappoint.

Your best bet for assistance starts with your family doctor. She can work with her psychiatric consult and local mental health team to make sure that you get the right medication to help you relax and find counselling to help you better manage the drive to perfection that is otherwise ruining your life.

Until you get some help, you might try to reframe your opening shots at those personal responsibilities challenging you.

Instead of trying for perfection, start aiming to do whatever you do just a little better. Instead of demanding approval from others, set a reasonable expectation that is worthy of a little more self love, the kind of self love and approval you generate from yourself.

Jacklin Andrews is a family counsellor from Saskatchewan. Contact: jandrews@producer.com.

**WHEN THEIR IMPACT IS MORE THAN JUST TRACKS.**

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## EQUINE HEALTH

# Inside scoop a swallow away

Outfitting capsules with sensors will help veterinarians diagnose diseases

BY WILLIAM DEKAY  
SASKATOON NEWSROOM

The camera in a pill has come to the equine world.

A first in Canada, the endoscopy capsule technology is being tested at the University of Saskatchewan and is a collaborative effort between engineering and veterinary medicine.

The new tool may soon open up a new world of diagnosis inside the horse's small intestines, which have largely remained elusive to veterinarians and researchers. It could diagnose diseases such as inflammatory bowel disease and cancer or even check surgical sites. "Whenever I talk to students about the horse abdomen, I put up a picture of a horse and put a big



Julia Montgomery from the University of Saskatchewan's Western College of Veterinary Medicine holds up an endoscopy capsule designed for humans but tested on Mama, a Thoroughbred horse. The camera in a pill is able to take pictures for nine hours throughout the horse's abdomen. | WILLIAM DEKAY PHOTO

question mark in the middle," said veterinary researcher Dr. Julia Montgomery from the university's Western College of Veterinary Medicine.

"I thought the camera pill would really help us to be able to get a closer look at that part of the horse's intestinal tract."

Montgomery worked with equine surgeon Dr. Joe Bracamonte and Khan Wahid, a specialist in health informatics and imaging in the university's engineering college.

"The horse was the species I was interested in, so when I heard Dr. Wahid talking about having access to this technology and wanting to try it on a horse," she said.

The team tested an endoscopy capsule that is commercially available for humans. It's about the size and shape of a big vitamin pill.

A human can swallow it, but in horses it was administered using a stomach tube through the nose.

A still camera inside the pill electronically sends digital colour images to a receiver attached to a customized belt that wraps around the horse's rib cage behind the shoulders.

Attached to the belt were eight sensors arranged to pick up signals from the pill as it travelled through the horse and was eventually excreted.

Software allows the single images

to be combined into a video clip so researchers could see the intestinal tract moving in peristaltic waves.

"We got a recording of it moving through the entire small intestine, and it was still sending when it got to the cecum. We knew we were in the cecum because basically we were then seeing pictures of hay," said Montgomery.

**We got a recording of it moving through the entire small intestine, and it was still sending when it got to the cecum. We knew we were in the cecum because basically we were then seeing pictures of hay.**

JULIA MONTGOMERY  
RESEARCHER

"I was very surprised at the image quality. It worked really well. We got about nine hours of recording. Besides a few gaps in the recording, overall we got great images."

Montgomery said the only other ways to see inside a horse's intestines are exploratory surgery and laparoscopy, which uses a lighted tube inserted through an incision. However neither allows a view from inside.

Veterinarians can also use an endoscope, but the minute camera on a wire can reach only as far as the horse's stomach.

The next step for U of S researchers is to test its effectiveness in an unhealthy stomach and intestine.

However, engineering challenges remain for horses because the pill was designed for humans, said Wahid, who has extensive experience with endoscopy capsule technology for humans and has patented algorithms and data compression technology for their improved performance.

"Now we can say for sure that a capsule like this can actually work on a horse. Let's sit down and make something specifically for vets," he said.

A horse's gastric intestinal structure is different than humans, and further improvements could be made with LED lighting and camera positions in relation to sensors, he added.

The researchers are also exploring the possibility of outfitting capsules with sensors to measure things like pH or using other biomarkers to further aid diagnostics.

A larger pill camera designed specifically for a horse could also be designed and built, as could a pill half the size that may someday be used on smaller dogs and cats.

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## CROP PROTECTION

## France to ban herbicide combo

Products that contain glyphosate and tallowamine have raised health concerns

PARIS, France (Reuters) — France's health and safety agency has decided to ban herbicides that combine glyphosate and the surfactant tallowamine because of uncertainty over possible health risks.

The ANSES agency sent a letter to manufacturers informing them that it intends to withdraw the authorization for such products, said Francoise Weber, the ANSES deputy director-general.

The agency had reviewed products combining glyphosate and tallowamine after the European Food Safety Agency concluded in November that there were greater potential risks compared with glyphosate alone, she said.

"It is not possible to guarantee that compositions containing glyphosate and tallowamine do not entail negative effects on human

health," Weber said.

Glyphosate has been the subject of fierce debate in the past year since a World Health Organization body classified it as probably carcinogenic. European Union countries are now discussing whether to extend its EU-wide licence.

France's environment minister has been pushing for an EU-wide ban on glyphosate-based products and is also supporting legislation going through the French parliament that would outlaw a type of pesticide blamed for harming honeybees.

Tallowamine, referred to as polyethoxylated tallowamine, is used in herbicides to allow them to be absorbed effectively by plants.

The substance is combined with glyphosate in many herbicides, but a large number of glyphosate products without tallowamine are

available in France, Weber said.

Manufacturers had previously voluntarily withdrawn glyphosate and tallowamine combinations from the German market, she added.

Monsanto, which uses glyphosate to make Roundup, said the commercial impact on the company would be minimal, given that it had already shifted away from using tallowamine.

The company described the debate around glyphosate in Europe as political and said tallowamine-based products "do not pose an imminent risk for human health when used according to instructions."

Arguments over glyphosate have divided scientists and pitched environmental groups against chemical companies and farmers who say there are no viable alternatives.

## FOOD PRODUCTION

# Countering climate change

Global warming is the biggest challenge to agriculture, says expert

BY JEFFREY CARTER  
FOR THE WESTERN PRODUCER

GUELPH, Ont. — Farmers need to play a central role if the world is to address climate change, says a senior lecturer in geography from University College Cork in Ireland.

Colin Sage, who has also written *Environment and Food*, which connects food production to environmental issues, recommended placing greater emphasis on soil biology to deliver crop nutrients, sequester carbon and better manage fresh water resources.

“We are in a state of unsustainability right now and we already know what’s needed to move to a state of real sustainability,” Sage said in an interview following his presentation to the Ontario Institute of Agrologists conference.

“Climate change is the biggest issue that exists, and it’s the biggest challenge to agriculture.”

Sage sees advances in precision agriculture as part of the solution because correct placement and timing of fertilizer applications will reduce the amount of the crop input that will be needed.

Less welcome may be Sage’s views on meat production.

He said animals must be a part of agriculture, but the way they are raised needs to change, especially when it comes to ruminants.

Sage said grass-based production systems make more sense because

they require less fertilizer and allow farmers to broaden their rotation, better recycle nutrients and sequester carbon.

At the same time, people need to eat less meat by consuming plants directly to meet a greater percent of human nutritional requirements, he said.



COLIN SAGE  
UNIVERSITY COLLEGE CORK

“Veganism is really growing across Europe, and vegans have a powerful voice.”

He said changes will not come without major societal and agricultural adjustment and the political will, driven by an increasingly concerned population, to implement them.

Agriculture has enormous potential to mitigate climate change through carbon sequestration and by adopting less energy-intensive farming systems, he added, but it’s also a heavy contributor to the problem.

Sage said livestock contributes 18

percent of global emissions and accounts for 40 percent of agricultural gross domestic product.

“The problem with the livestock sector is that it’s consuming 43 percent of the crops people could be eating,” he said.

He also targeted the heavy use of nitrogen fertilizer on row crops and said a greater emphasis on integrated livestock production could reduce its use.

Sage said almost all the world’s credible scientists see man-made climate change as a real phenomenon. It has been linked to the increasing number of extreme weather events and volatile agricultural commodity prices.

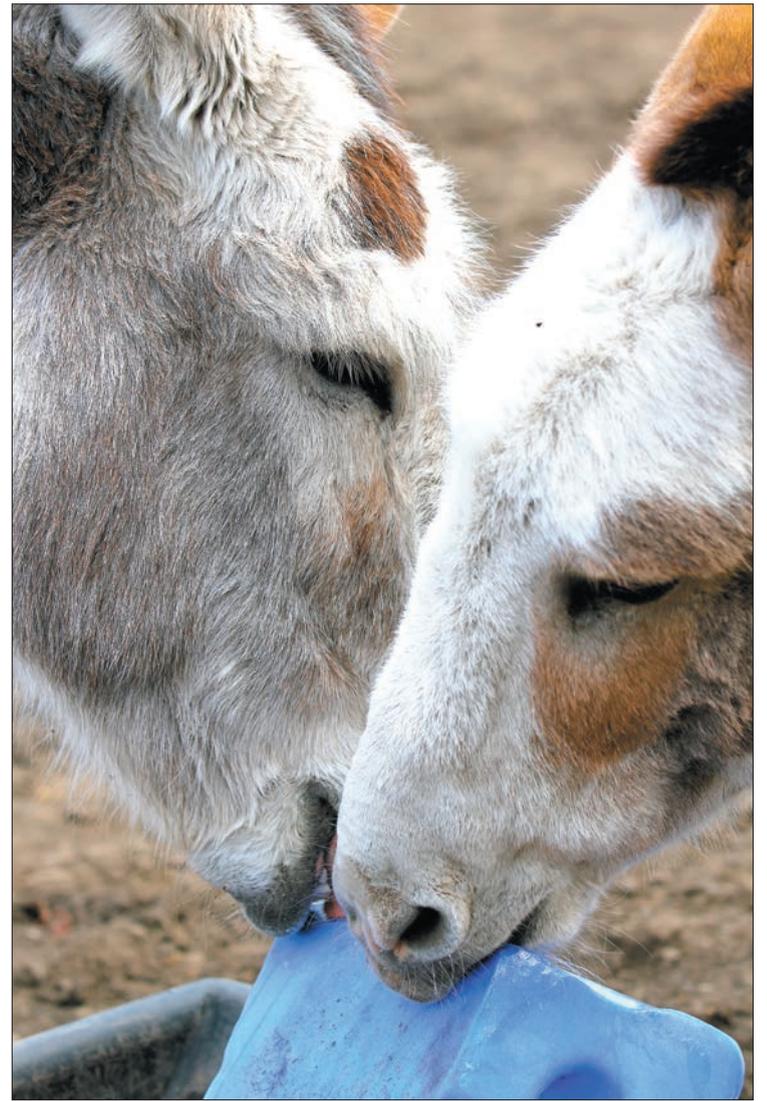
Sage cited a World Bank report that said “there will be fights over food and water everywhere” if the average global temperature increases by 4 C.

At the United Nations COP21 Climate Change Conference in Paris last year, 195 nations agreed to take the necessary steps to keep the temperature rise to below 2 C.

Sage said this is an “inspirational goal” that will require real, long-term action to be met.

“If we’re going to keep within that two degree envelope, which is very unlikely, we need to cut carbon dioxide emissions by 85 to 90 percent by 2030.”

## SALTY SNACK



With warmer temperatures arriving, donkeys are seeking out a salt block on Burro Alley Ranch, near Millarville, Alta. The blocks contain minerals and salt to supplement the animals’ diets and prevent deficiencies. | WENDY DUDLEY PHOTO

## ONTARIO ELECTRICITY

# Stray current solution could cost billions

Replacing the electrical grid could top \$16 billion

BY JEFFREY CARTER  
FOR THE WESTERN PRODUCER

DRESDEN, Ont. — Rural Ontario is paying the costs for a deteriorating electricity distribution system, says a Conservative MPP.

It’s why Rick Nicholls, who represents the Chatham-Kent-Essex riding, is calling on farm leaders to back his private member’s bill that would set deadlines for electricity distributors to investigate and resolve issues related to stray current, which occurs when low-level voltage passes through the earth to electrically grounded farm equipment and buildings.

Private member’s bills typically have a low likelihood of being passed into law.

Nicholls said some Ontario farm groups, including the Ontario Federation of Agriculture and Dairy Farmers of Ontario, have not come on side.

“All three major parties over the last 40 years have had an opportunity to do something about this issue and every last one of them refused to do anything.”

Nicholls said it’s a big money issue. On one hand, he said, farmers and rural residents are paying for the costs of stray current in terms of reduced production, animal deaths and human health. On

the other hand, the cost of distribution upgrades could run into the billions.

A Conference Board of Canada report from 2011 estimated that a \$16.6 billion investment is needed to maintain and replace worn out components of the province’s electricity grid.

Dairy farmers Patrick and Loretta Herbert have been dealing with stray current on their farm near Thamesville, Ont., for years.

They’re frustrated that there hasn’t been more support for Nicholls’ bill among farm leaders. Like Nicholls, they suggested that the lack of response to the stray current problem may be a matter of money.

“The ground rods are leaking electricity,” Patrick Herbert said.

“It’s almost toxic waste to me. They just want to get rid of it off the lines.... They just dump it into the ground, and the farmers have to deal with it.”

A team of Hydro One investigators and other specialists spent a day at the farm last fall, and the Herberts said they were informed by Hydro One that no steps are to be taken to correct the problem.

Calls to the offices of Ontario Premier Kathleen Wynne and energy minister Bob Chiarelli and Dairy Farmers of Ontario were not returned.

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**APRIL SHOWERS?** | A rider checks the cattle herd south of Priddis, Alta. With dry conditions, pasture health has to be checked as often as the herd. | PHOTO BY WENDY DUDLEY



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### AG NOTES

#### CENSUS OF AGRICULTURE FORMS COMING IN JUNE

Producers can complete the Census of Agriculture questionnaire starting next month.

The community-level data is used to make better-informed decisions for farmers, farm communities and agricultural operations.

Farm organizations use the census data for policy work, communications and market development. Governments use it when developing programs related to farm support and evaluating the impact of natural disasters on agriculture.

Data also helps spot trends, emerging issues and challenges in the agricultural community.

The census covers topics such as land use, crops, livestock, agricultural labour, machinery and equipment, land management practices and farm finances.

The confidential census can be completed by anyone responsible for the management decisions of a farming operation.

For more information, visit Statistic Canada's website.

#### OPEN FARM DAYS SEEKS HOSTS

Producers and ag-tourism operators have until May 31 to sign up as a host for Alberta Open Farm Days, which will be held Aug. 20-21 this year.

The event gives urban visitors the opportunity to experience rural Alberta and for producers to showcase their operations.

Last year's event included 72 host farms and 18 culinary events, which drew more than 10,000 visits and \$100,000 in on-farm sales.

The event is a partnership between the provincial tourism and agriculture departments, the Alberta Association of Agricultural Societies and Agriculture for Life.

#### ANGUS ASSOCIATION ELECTION RESULTS

Bob Hahn of Alberta has been elected for a second three-year term on the Canadian Angus Association board of directors, and Dale Easton of Saskatchewan will join the board.

Hahn operates HR Hahn Cattle Co. near Sherwood Park, Alta., and is a chartered accountant with his own practice. He served on the Alberta Angus Association board from 2008-12.

Easton operates Eastondale Angus with his family. He recently retired from the Saskatchewan Angus Association board after serving an eight-year term and was president from 2012-14.

#### FEDS FUND GREENHOUSE GAS EMISSIONS RESEARCH

Federal funding of \$27 million over five years is intended to help producers reduce greenhouse gas emissions from their operations.

The Agricultural Greenhouse Gases Program funds research at universities, provincial governments, research institutions and conservation groups into practices and technologies to alleviate greenhouse gas emissions on the farm.

The money will be used for 18 projects in four priority areas for farmers: livestock systems, cropping systems, agricultural water use efficiency and agro-forestry.

The new funding supports the objectives of the global research alliance on agricultural greenhouse gases, which comprises 46 countries that help farmers grow more food without increasing greenhouse gas emissions.

## CHINESE CROPS

# China hopes ending corn subsidy will boost soybeans, potatoes

The government abolished corn supports to reduce its huge stockpile and plans to cut acres by 8.2 million by 2020

BEIJING, China (Reuters) — China plans to reduce corn planting in parts of the country by one-third over five years and switch to crops such as soybeans or potatoes.

The moves come after the government ended policies that supported corn prices.

China intended to boost domestic soybean production for human consumption, but the world's top soy buyer would still need to import for feed, said one agriculture ministry official.

Corn acreage will be reduced in areas covering 13 provinces and

regions extending from the frozen far northeast, the parched northwest and the desertified southwest by 8.2 million acres by 2020, the ministry said. Around 1.6 million acres of cornfields in these regions deemed unsuitable for corn growing would be reduced this year,

while the acreage in core growing areas would be stabilized, it said.

The pledge comes after China late last month said that it would abolish its corn stockpile system to free up prices.

The policy set domestic price 30 to 50 percent above the global mar-

ket, leading to record imports of corn substitutes such as sorghum and huge stockpiles of corn.

"The reduction is because we have encountered periodic surpluses of corn, and reserves have increased by a huge margin," said an agriculture ministry spokesperson.

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50 YEARS AGO

# Grain exports broke records after bountiful harvest in '65

## FROM THE ARCHIVES



BRUCE DYCK, COPY EDITOR

*The Western Producer takes a weekly look at some of the stories that made headlines in issues of the paper from 75, 50, 25 and 10 years ago.*

75 YEARS AGO: APRIL 24, 1941

In a full page editorial that began on the front page, *The Western Producer* savaged federal agriculture minister James Gardiner for his new wheat policy and how he tried to sell it to farmers.

The paper was particularly scathing in its response to Gardiner's appeal to farmers' patriotism as he urged them to grow less wheat and



Children travel to school near Bradwell, Sask., in this undated photo. | FILE PHOTO

accept lower prices.

The federal government announced the formation of a special products board to deal with

agricultural products exported to Great Britain other than bacon and dairy products, which already had their own boards. Ottawa said the new board was made necessary by a recent agreement with the British food ministry to export eggs.

50 YEARS AGO: APRIL 21, 1966

Canada was breaking nearly every grain handling and export

record as an unprecedented volume of grain moved from country points to export markets. A total of 242,223 boxcars of grain, including 189,504 cars of wheat, were loaded at country elevators between Aug. 1, 1965, and March 30.

The number of boxcars unloaded at Vancouver and the Lakehead were also at record levels.

A report by the Manitoba Eco-

nomics Consultative Board said Manitoba needed more large farms run by specialists and technologists if the province was to grow and prosper agriculturally. It also said separate agricultural policies would be needed for large commercial operations and smaller family-type farms.

25 YEARS AGO: APRIL 25, 1991

A federal cabinet shuffle saw agriculture minister Don Mazankowski from Alberta move to finance and defence minister Bill McKnight from Saskatchewan move to agriculture.

"I don't see any radical changes," McKnight said.

Farm debt review boards were getting busier in Saskatchewan. More than 10,000 of the province's 60,000 farmers had gone through either the provincial Farm Land Security Board or the federal Farm Debt Review Board, and an increasing number of rural municipalities were seeing more than 20 percent of their farmers seeking help from the boards.

For example, 41 of the 108 farmers in the RM of Gull Lake, or 37 percent, and 132 of 401 farmers in the RM of Kindersley, or 33 percent, had gone through the boards.

10 YEARS AGO: APRIL 20, 2006

A U.S. court ruled that the North Dakota Wheat Commission could no longer receive money from tariffs collected on Canadian wheat imports. The commission, which had initiated the wheat trade challenge, had already received US\$128,000 and was expecting to receive another \$370,000. "This money is being used to subsidize trade harassment of Canadian wheat," said Canadian Wheat Board chair Ken Ritter.

David Anderson, a Saskatchewan MP and parliamentary secretary to agriculture minister Chuck Strahl, said it was only a matter of time before access to information legislation would apply to the Canadian Wheat Board.

The board had been excluded from the Conservatives' new Accountability Act, but Anderson said he had been assured "there is every intention to make that change."

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## PEST CONTROL

# Time running out for poisoning gophers

Adults are out now, which are ideal targets for baiting; poisoning young animals just takes food away from raptors

BY BARB GLEN  
LETHBRIDGE BUREAU

PINCHER CREEK, Alta. — Action within the next two weeks will be needed for farmers who want to limit damage this year from Richardson's ground squirrels, commonly known as gophers.

Phil Merrill, Alberta Agriculture's pest specialist, told those at an April 8 agricultural services meeting that the narrow treatment window relates to the rodents' life cycle.

Adults are out now, which makes it the ideal time to kill mature animals. This year's youngsters will emerge around the beginning of May.

"If you don't get your poisoning done by the first of May, you're baiting little ones, and a good baiting program will never get more than 80 percent of your gophers," Merrill said.

"Eighty percent of the young males will die before the next season, and 50 percent of the juvenile females will die before the next season. Basically they're food for predators.

"So if you're killing a lot of juveniles in June, you're just taking food away from raptors. You're not knocking that population down."

Mature gophers go to ground in mid-July, so baiting after that will have limited results. However, there is still merit in taking action if young animals are damaging crops, he said.

Gophers made an early appearance this year because of warm conditions across most of Alberta.

"I think I saw my first one (this season) on Feb. 10," said Merrill.

The early warmth also brought early sprouting of the green stuff gophers love, and that will affect control efforts.

"Baiting this year is not going to be as successful as maybe some years," he said.

Strychnine-treated oats are the favoured bait and will work if they are put out before more tasty food options are available. However, gophers might choose new green shoots of growth over baited oats this year, which will reduce control.

Merrill said oats remain the best bet for strychnine-treated bait, but farmers should use wheat in fields with wheat stubble and barley in fields with barley stubble.

A two percent liquid concentrate strychnine is available from agricultural fieldmen in the province. Less than five grams of strychnine, or about the amount on three to five oat kernels, is enough to kill.

However, animals that eat gophers that are killed with strychnine can also die. Merrill said studies show most gophers baited with the poison will die in their holes, but not all of them.

Strychnine works within seconds, so gophers that eat bait far from their hole will die before returning home.

Rozol, an anticoagulant, is also available for gopher control, said Merrill.

Death is slower than with strychnine, and the rodent must eat 50 grams for a lethal dose.

"It's an excellent product, but you want to make sure that you give

him enough."

Merrill said there is risk to raptors and coyotes that eat gophers killed with an anticoagulant product. It takes days for the gophers to die and while doing so, they become slow and sick.

Hawks, other raptors and coyotes can then make a heavy diet of dying gophers, thus ingesting a lethal dose themselves.

Ramik Green, another anticoagulant, is new on the market, said Merrill. It kills gophers at a lower dose but is available only in a round pellet, which isn't as attractive to gophers.

Other controls include phostoxin, a gas that asphyxiates gophers in their holes. Its use requires a written control program and rodent control certification.

Merrill also listed RoCon as a control option.

"It's a good product if you've got lots of money and time," he said.

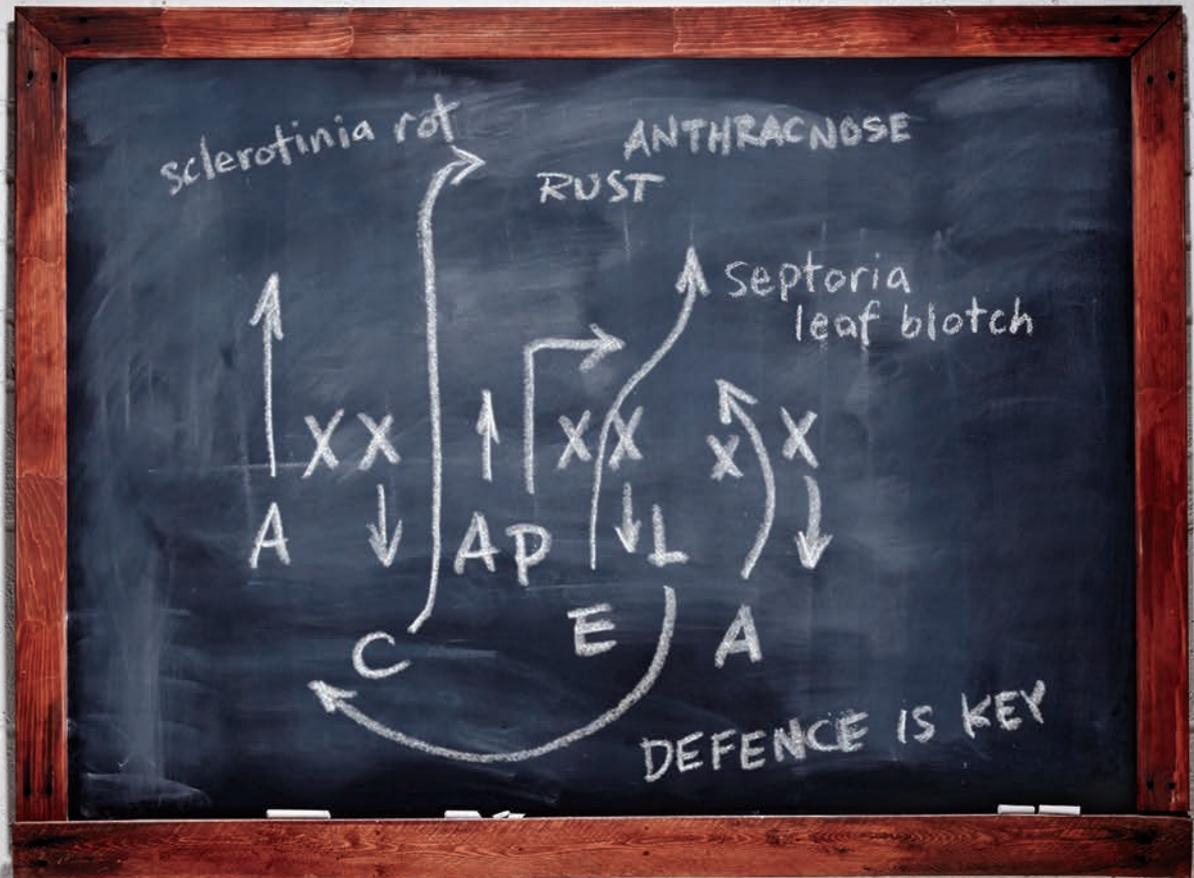
The product is the same foam used in markers for field work. It is pumped down gopher holes and drowns the rodents.

It requires specialized equipment and soft water to be effective.

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Farmers have a variety of options for controlling Richardson's ground squirrels. | FILE PHOTO



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## FESCUE PROTECTION

# Prescribed burns aim to save rough fescue

BY BARB GLEN  
LETHBRIDGE BUREAU

Dragon eggs are not the stuff of fiction, as it turns out.

Marble-sized balls of explosive material have obtained that name because of their “fire breathing” ability to start controlled burns.

Controlled burning in Waterton Lakes National Park, in Alberta’s southwest, is one method Parks Canada officials are using to restore areas of foothills rough fescue grass that in 1889 comprised 68 percent of the park.

By 1999, rough fescue covered an estimated 49 percent of the park and continued to decline.

It was time to rescue the fescue.

Kim Pearson, Parks Canada ecosystem scientist, explained the initiative April 7 in Lethbridge.

Besides prescribed burning, the rescue mission involves a battle against invasive non-native grass species and weeds, restoring previously disturbed sites in the park and protecting or facilitating reintroduction of flora and fauna species native to rough fescue grasslands.

“Rough fescue is important because it’s a dominant species, a keystone species in the grasslands in which it is found along the eastern slopes of the Rocky Mountains,” said Pearson after her presentation.

“It’s a very important species for livestock and wildlife. It holds its protein value through the fall and the winter when a lot of other grass species lose theirs. It supports a lot of biodiversity in the grasslands, and that is important unto itself.”

The five-year rescue project began in 2014 with about \$6 million in federal funding. Several prescribed burns have taken place in Waterton National Park to kill aspen and other flora that has taken over former fescue land.

By dropping “dragon eggs” from a helicopter, parks officials can target and control fires to attain the goal, Pearson said.

However, that goal is to reverse the trend of continuing grassland loss, rather than restore the amount of grassland to 1889 levels.

“That used to be the way Parks Canada looked at things, a reference point before humans started really interfering in the ecosystems,” said Pearson.

“But now that’s sort of shifting in the world of conservation biology, accepting the fact that we’re here and we’re part of the ecosystem now and climate is changing and there’s other alterations happening in the world that might make it absolutely impossible to shift it back to that exact state, especially with the missing link of the bison.

“Without bison grazing those grasslands, it may be impossible for it to be exactly like it was.”

The region was once home to large bison herds, but loss of those herds combined with fire control and the arrival of invasive species are the three primary reasons fescue has declined.

Pearson said native grasslands support about 45 species at risk in Alberta, including the common nighthawk, American badger, leopard frog and Western bumblebee.

“Native grasslands are irreplaceable,” she said.

Restoration plans in this national park must take into account the comings and goings of about 400,000 visitors annually. The park has programs that involve visitors in the rescue effort, including native seed collection, weed pulling, native grass planting, and interpretive talks and walks emphasizing the importance of grassland and biodiversity.

Herbicide treatments on invasive weeds, as well as the handling of dragon eggs, are left to professionals.

*barb.glen@producer.com*



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## MARKETING SCHEME

## B.C. coupon campaign gives farmers markets a boost

The \$15 coupon to buy fresh produce comes with a food education requirement

BY TOM WALKER  
FREELANCE WRITER

KELOWNA, B.C. — Farmers markets are booming in British Columbia, and coupons and wine are getting the credit.

The number of farmers selling at markets has increased from 1,000 in 2009 to 1,400 in 2014, while direct sales increased 11 percent last year from 2014.

"We estimate that this is equivalent to an increase of \$1.25 million

in sales for total direct sales of about \$114 million," said Elizabeth Quinn, executive director of the B.C. Farmer's Markets Association.

John Bell, the association's past-president and executive committee member, said the coupon program has been particularly successful.

"Probably the most effective program for us has been our Farmers Market Nutrition Coupon Program," he said.

The program, sponsored by the

provincial health ministry through Healthy Families BC, is a healthy eating initiative that supports farmers markets and improves access to fresh local foods for lower income families and seniors.

Bell said the association administers the funds that provide the coupons and ran the program in 48 communities last year.

"We partner with a community group, a seniors center or bellies for babies or the food bank, a registered association within a community that is dealing with people in need," he said.

Each community group client is given \$15 worth of market coupons per week, which can be used to buy fruit, vegetables, meat, cheese, eggs, nuts and herbs at their local farmers market.

The program runs for 16 weeks from June to September.

Bell said there are only two requirements:

- Clients must take part in a food literacy program.

"That might be a cooking program, a nutrition for babies session or a local farm tour to learn more about growing fresh vegetables," said Bell.

"It's not just, 'here's your coupon, off you go.'"

- The coupons can be used only to buy fresh products.

"Items like bread or samosas or salsa from the market would not count."

The association estimates that the coupon program supported 3,500 families last year, including 3,355 children, 308 pregnant mothers and 726 seniors who together bought \$560,000 worth of food from local farmers.

Bev Wiens, president of the Kelowna Farmers and Crafters Market, said that the market works with Bridge Youth and Family Services and the Kelowna Community Food Bank. It reimbursed vendors for more than \$60,000 of coupons last summer.

Another change for the province's farmers markets was last year's launch by the B.C. Liquor Control and Licensing Branch of local wine, beer, cider, and spirits sales.

Alcohol was sold at farmers markets in 40 communities last year following a successful pilot project in 2014.

More than 90 alcohol producers are part of the program, which includes market tastings and sales. Local products made from local ingredients can be offered at markets by vendors who hold an on-site store endorsement.

"It's worked. It's been positive. We have had many wineries, craft brewers and distillers," said Bell.

"What it has done is brought in a lot of new people. The young guys are saying, 'let's go to the market.'"

Not all community bylaws support the sale of alcohol, and some markets, such as those on school grounds, may not be able to participate.

"Some of the concerns have just not materialized," said Bell.

"After all, it is to be consumed off the market site."

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# STRATEGIES: AFTER THE FARM

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RETIREMENT PLANNING

## Finding satisfaction after retirement

One size does not fit all

BY SHIRLEY BYERS  
FREELANCE WRITER

**R**ETIRING FROM FARMING is the same as retiring from any job, but it's also significantly different.

That's because people who stop farming are giving up more than a job. For many, it's a way of life.

An Australian study looked at a group of farmers who had retired and left their farms 1 1/2 to seven years before the study began. All farmers were married and living with their spouses.

The study concluded that some of the men found making a gradual transition from full-time farming to not farming helped with the adjustment.

Some of the men found the change was easier if they made a gradual transition rather than just quitting the farm all at once.

Men who developed hobbies or interests before or after retirement and who maintained or developed social networks said they were satisfied with their retirement.

The results are similar to those for retired men in urban settings, the study concluded, but with one stipulation.

"The particular ramifications of retirement for rural men with a strong attachment to the land need to be considered for their potential health implications: an issue for further research."

This is what satisfaction in retirement looks like for a couple of Saskatchewan producers.

At not quite 50, Eric Olafson of Wynyard, Sask., was a bit younger than most farmers when he retired from farming. He still remembers vividly the night he finally was able to tell his wife, Karen, and his mother his decision.

"We were over having supper at my mom's," he said in a phone interview from his winter home in Parkville, B.C.

"We were winding up harvest and it had been a tough harvest. I sat there and it took me a long time to get the words out. I said, 'I don't think I can do this anymore.' It was really hard to say those words, to



Kelvington, Sask., farmers Glen and Orlynn Lowndes scaled back their involvement with their family farm and handed control over to their children, but they say there are still things to do to keep them active. | SHIRLEY BYERS PHOTO

verbalize what I'd been thinking for some time ... the whole thing of the struggle on the farm, poor crops, poor prices.... I don't know what it is about farming. People quit other jobs.... It's all tied up in the way of life. It's so much more than just a job. And then there's the question, what am I going to do now? But I did have options. I was already working part-time for crop insurance. I would just work more hours at that."

However, saying it out loud also evoked a huge sense of relief. "Sounds contradictory but it isn't. It was, 'OK, I'm going to do this.'"

That was in the fall of 1994. From then until 2005, he continued working at his off-farm job and

doing what he calls "hobby farming," downsizing from a 1,200 acre grain farm to 300 acres and acquiring a herd of elk. He also did some welding from his shop on the farm and operated a bed and breakfast out of his mother's farm house.

Eleven years later, all the land is sold or rented out. The Olafsons still own 480 acres and their farm home where they live. The elk are gone, they no longer operate the bed and breakfast and any welding Olafson does these days is mostly because he just feels like doing it. He's past 65, but he still works part-time for crop insurance.

"No, that's not just to keep busy," he says.

"There are lots of things I could do to keep busy that aren't work. It's not that I mind the work, but it's still work. When you go to work for somebody and they tell you what to do, it's called work. When you sit around like I do here in B.C., go for a walk when I want to or go skating when I want to or go visit my relatives when I want to, it's called not working."

"Some people say they work because they have to have something to do in retirement. Well, that's why they invented golf and grandchildren and all those other things that are fun. I think that's an important distinction to make when you're talking about retirement."

Olafson also finished an arts

degree that he began 50 years ago, which he puts in the fun category.

He talked with his daughter, who's working on her master's degree, did some research and discovered that the classes he took in 1965 would count for his degree. He could then take the rest online.

Another perk was that students 65 and older don't have to pay tuition fees at the University of Saskatchewan.

He is majoring in history and sociology and needs another full year of classes to finish his bachelor of arts.

He took a class at Vancouver Island University in Nanaimo, B.C., while

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*I don't miss having machinery break down at inopportune times, I don't miss running for parts.*

**ERIC OLAFSON**  
RETIRED FARMER

» CONTINUED FROM PREVIOUS PAGE

he and Karen wintered on the coast last year, and this fall he's been accepted as a U of S exchange student and is hoping to study for a semester at the University of Iceland. "I'm living proof there's life after farming," he says.

"The things I loved about farming, the things I thought I'd miss, like harvesting a nice crop, driving the combine ... now I remember more how itchy barley was when I was shovelling it. I don't miss it. I don't miss having machinery break down at inopportune times, I don't miss running for parts."

And then there are the bragging rights.

"I get my midterm back and it's an 85 and I say, 'way to go.' I take a picture of it and text it to my daughter. She texts back, 'congratulations, way to go.'"

#### Retiring for a successful succession

Glen Lowndes, a producer from Kelvington, Sask., retired 20 years ago. His two daughters, Susan and Sandra, took over the grain farm, adding a herd of cattle and eventually switching the farm from conventional to organic.

"The definition of retirement is very nebulous unless you leave the farm and go live somewhere else," he says.

He and his wife, Orlynn, didn't want to do that.

"It seemed to me if the girls were going to farm, you'd better let them take a lot of the responsibility so that their decisions matter. If you're going to stay put and say 'no' to this and 'no' to that, pretty soon they'll get discouraged and find somewhere else to go."

Susan and Sandra Lowndes farm land originally owned by their grandfather. They now farm 16 quarter sections, some owned, some rented. They have called the farm Woodshutts in honour of their great-grandfather's farm in England, the original Woodshutts.

Glen and Orlynn are active in their retirement. Some things have changed, some haven't. "We've always done a lot of travelling. I don't think it's increased," says Glen.

He reckons he's as busy farming as he's always been with a couple of important distinctions: he isn't making all the decisions, and though there's always something for him to do, "If I didn't feel like doing it, I'd goof off, I guess," he says with a smile.

Glen and Orlynn are bridge players. Glen is also involved with a men's choir and sings with the Kelvington United Church choir.

After a lifetime of community involvement, which included serving as a director with Saskatchewan Wheat Pool, Parkland Community College, mediation with Saskatchewan Farm Machinery Board and the Farm Tenure Arbitration board and teaching agriculture courses through the U of S's extension department and a federal manpower program, he says it's time to let others step into those positions.

He says satisfaction in retirement means knowing the farm is staying in the family. He understands the added burden at retirement that many farmers feel when they don't have that assurance.

"I was one of the very fortunate ones," he says. "I had children who were going to take over, and that makes a difference. It doesn't happen to everybody."

#### RETIREMENT PLANNING

## What happens once you're there (and it's no fun)

**BY SHIRLEY BYERS**  
FREELANCE WRITER

**S**OME PEOPLE have a real problem with retirement. Many farmers are in that group.

Colleen Younie, a farm business management development officer with the Prince Edward Island agriculture department, has encountered some of them. These people are experiencing a profound sense of loss, grieving the farm, grieving a way of life, she says.

"They will say, 'I made a huge mistake. I never should have sold, or I never should have retired, and so on,'" she says.

"More than any other business, the farm and a farmer's personal identity are extremely intertwined. Their identity is the farm, and when they retire they think they have no identity. They're nobody without the farm."

Those feelings will keep some farmers from retiring. Others may

make the move and then it hits them and the grief sets in, she says.

Solutions aren't easy. The old standby is to suggest should cultivating a hobby before retirement or doing volunteer work.

Studies have shown that volunteering is good for more than just the organization and the people it serves. It can also be good for the volunteer. Volunteering can help stave off depression as well as dementia and hypertension.

However, it may not be the solution for you.

Psychologist Jacquelyn B. James of the Sloan Center on Aging and Work at Boston College, found that people who are volunteering out of a sense of duty may do themselves more harm than good.

She found in a 2012 study that individuals who reported low to medium engagement with volunteer work had significantly poorer psychological well-being than those who didn't volunteer at all,

while people who reported high engagement had greater psychological well-being.

Younie said cultivating a hobby usually works better if you can start on the hobby early in life rather than scrambling to find something after retirement.

Continuing to work but finding another job is a strategy that has served others well. This would be something smaller and not as stressful, something that makes good use of the individual's particular talent.

"That might be organizing tours for farmers, setting up a machine shop or offering some service you felt was lacking when you were farming," she says.

"Farmers are entrepreneurs. That may be what they're missing."

A farmer might be thinking about this new business in the years leading up to retirement or may even be getting it established before they retire.



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## RETIREMENT PLANNING

# Retired and bored? Give the yard a facelift

You've already got the tools and the space to redesign your yard, now you just need some time and a plan

BY SHIRLEY BYERS  
FREELANCE WRITER

**T**RANSFORMING YOUR farmyard into a landscaped paradise has been on your "to do" list for a number of years. Now that you've reached retirement, you're looking forward to making that dream come true.

James Polley, owner of Allan's Landscaping in Saskatoon, says there are two important things to remember before landscaping the farmyard:

- Create a design of what it will look like when the makeover is complete.
- Address the drainage issue. Make sure the land around the house slopes away from the house with a grade of at least two percent. No one wants ponds and puddles

where they weren't intended.

Flower beds too close to the house can also create problems. Water applied to the flowers can seep down the sides of the house and pool in tiny pores in the foundation. The water expands as it freezes and creates cracks in the foundation.

Start by applying landscape cloth and seven to 10 centimetres of mulch.

Polley recommended crushed rock: the kind that is jagged with rough edges.

"This deters rodents, cats and dogs from walking on it or wanting to dig in it," he said.

## By design

Polley compares landscaping a yard to building a house. Those

**A beautiful space can be created that requires no more than weekly mowing of the grass and yearly pruning of the shrubs.**

JAMES POLLEY  
ALLAN'S LANDSCAPING

who are happiest with the final results do a lot of thinking and planning beforehand.

"You don't just all of a sudden get a bunch of lumber together and start building rooms until you fig-

ure it out," he says.

Also think about who's going to do the work and how much time they want to devote to it.

"You can almost make this a full-time job," he says.

"But a beautiful space can be created that requires no more than weekly mowing of the grass and yearly pruning of the shrubs."

The next step is to establish a budget and then you're ready to begin designing.

First, define the yard clearly. A farmyard might encompass one, five or even 10 acres, but give it clear borders that can include such elements as fence lines, shrubs and shelter belts.

Next, draw up a design.

A landscape design is like a floor plan for an outdoor area: it creates a visual representation of the yard drawn to scale. It includes trees, flowers, a vegetable garden and grass as well as man-made features such as outdoor furniture, fountains and ponds.

Also include underground electricity, natural gas lines and sewer lines in the drawing. Utility providers can send someone out to flag the locations of these lines.

Once you know what your space looks like, you can start adding and deleting features. Take the time to study some of the different yards in your community. Decide what you like and don't like. Find out what's involved in the care of these spaces. Do some research at libraries and on the internet.

## Step by step

Think about your outdoor lifestyle, starting with the house, says Polley.

Now that you are retired and have more time, will you build a deck or build a bigger deck? Will you be entertaining outdoors more, less or

about the same as you do now?

How about an east-facing deck or patio where you can linger over a cup of coffee while enjoying the first light of day? Or maybe a cozy bistro table, two chairs and a flower bed or arrangement of potted plants under that maple tree?

You might also consider a solarium.

It can almost be a four season room, even on the Prairies. Ideally, it will be built on to the south side of the house, but it could also work on the east or west exposure.

Decide how many people you want to accommodate in the room, keeping in mind that a solarium can stretch out your enjoyment of the outdoors and provide a great play area for the grandchildren.

"Under-floor heating can make it as nice in there in winter as it is in the middle of summer," Polley says.

"And today's triple pane glass can make it a lot easier to heat and more fuel efficient."

Many farm retirees will have already established shelter belts years ago, but these may be declining or they may have been removed for equipment access.

New shelter belts could include extra rows of trees with varieties that grow slowly up front and fast growing poplars on the outside edges to provide quick results.

Are you thinking of replacing grass with flower beds? Polley's rule of thumb is, "the more dirt, the more maintenance; the more mulch, the less maintenance."

## The value of shrubs

Those who want to do less planting should concentrate on turf with areas of mulch around shrubs.

Mulch can be stone or wood, and

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It may look like a daunting project, but low-maintenance trees, shrubs and perennials can transform your yard if you have the right tools and a proper plan. | ALLAN'S LANDSCAPING PHOTO

» CONTINUED FROM PREVIOUS PAGE

different colours are available. Apply landscape cloth first. Apply mulch at a good 10 cm with five to seven cm around shrubs.

The yellow potentilla is a shrub that does especially well in Saskatchewan. You may be tempted to pick the white or the prettier pink variety, but the yellow is more drought tolerant.

"It can handle the winds," says Polley. "The white and pink varieties are slower growing but do better in wet years."

A common mistake is to plant shrubs too close together, he says.

"If you look at any front of any city house, you see globe or pyramid cedar planted within three feet of the house, and they're too close."

To avoid this problem, stand in the spot where you want to plant the shrub with your arms extended and turn in a circle, he says. If your

arms hit anything, you're too close.

Also, look up. If you're looking at eaves, you need to step away from the house until you're looking at the sky.

Keep needle-shedding trees and shrubs away from pools and hot tubs.

**Tools and equipment**

Most farmers already have the spades, rakes, hoes, tractors, roto tillers and small disk plows that they will need to prepare and maintain their outdoor living space.

Polley says the biggest equipment mistake he sees on farm properties is getting the wrong lawn mower.

"People tend to buy a \$6,000 mower that lasts three years instead of a \$22,000 machine that will last 20 years, is an easier ride, a nicer mower and does the job in a third of the time," he says.

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## RETIREMENT PLANNING

# The pros and cons of buying a condo in the city

BY SHIRLEY BYERS  
FREELANCE WRITER

**M**ANY FARMERS choose to move to a condo after they wind up their farming business.

It could be a smart move, or it just might turn into a train wreck.

It's important to learn as much as you can about the pros and cons of condo living before you make the decision to downsize.

Key to that is making sure you have the right people in your corner.

"It's always important to have a professional on your side who understands condos as thoroughly as possible," says Nikki Burgess, a Winnipeg realtor who specializes in the needs of senior clients.

"Legislation regarding condos is different from that for houses, and you should familiarize yourself with it."

This information can be found on provincial websites or by typing "condo act" and the name of your province into a search engine.

There are pros and cons that must be considered.

## The pros:

- Convenience is a major pro for condo purchases. Someone else will cut the grass, shovel the snow, clean common areas and maintain the outside of the building. Your monthly condo fees cover these services, while a portion of it goes into a reserve



Condo living complements the retiree lifestyle for many farm couples, but there are potential problems to watch for. | KEN GARTNER PHOTO

fund, which covers major repairs such as roof repair and window replacement.

- You own rather than rent your space, and you share ownership of common areas such as recreation rooms and maybe a pool. Some condo buildings will even include a gym, theatre and party room.
- Since you own the condo, you can paint the walls, upgrade the appliances and do renovations.
- Condos can be more affordable than a house of similar size, depending on location. You might be able to pay a condo mortgage plus condo fees for the same amount or close to the same amount as rent on a comparable space.
- Remember, it's location, location, location. A downtown condo within easy walking distance of parks, shopping, entertainment

and medical facilities can be convenient and save on car costs.

- Security is also a factor. Some buildings offer a security entrance, and the presence of neighbours on either side can make you feel safe and less apt to worry when you travel.

## The cons:

- The items that condo fees cover is not universal.
- If you're moving into a downtown building with lots of perks, expect to pay more than you would for a condo further from the city centre or a plainer house in the suburbs. At the same time, a condo may not appreciate in

value as quickly as a house. Have a look at past real estate prices to see how the numbers compare. Talk to your realtor.

- Condo fees pay for the perks, but they can also be a curse. Expect older buildings to need more repairs and maintenance, but regardless of the age of the building, condo fees will increase over time.
- There are special assessments to worry about. Condo owners are required by law to pay up if major repairs are needed that the reserve fund can't cover. Burgess offered the example of a condo building in Winnipeg that recently needed all of the windows replaced. "In some cases, it was upwards of \$30,000 per unit to have the windows done," she says.
- This also applies to amenities such as water that are covered in the condo fees. You will be required to pay your equal share of the shortfall if your neighbours spend more than the amount that was budgeted. The same is true if someone damages a common area. You will also be paying legal fees if your association is involved in a lawsuit, such as suing a developer over building flaws.
- Stores and businesses on the ground floor of a building can be convenient, but businesses usually use more water and electricity than a dwelling. Make sure you're not subsidizing their utility costs.
- As in any shared dwelling, there are rules and bylaws. No noise after a certain hour is one restriction you may not mind, but rules that prohibit you from having a pet or even having your grandchildren sleep over may be a little more difficult to live with.

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RETIREMENT PLANNING

# Saving for children's education requires a plan

BY SHIRLEY BYERS  
FREELANCE WRITER

**A**BOUT THE TIME farm families think of farm succession, they're probably also thinking of life after high school for their children.

Whether the kids are going or staying, post-secondary education is a factor to consider.

Because of the whopping cost of tuition and student loans, ideally they will have been thinking about it for a while.

A 2013 report from BMO found that a four-year university degree can cost more than \$60,000. By the time a child born in 2013 would be ready for college, the report said, that number could be higher than \$140,000.

And that's not including room and board. Few rural students will be attending schools that are an easy commute from the farm.

Registered Education Savings Plans are the most popular and possibly the most gainful way to save for education. Money assigned to an RESP can grow tax-free.

As well, the Canada Education Savings Grant, which is available through the federal government, adds an additional 20 percent to RESP contributions of up to \$2,500 per year, while the Saskatchewan government kicks in another 10 percent.

The Saskatchewan Advantage Grant for Education Savings gives families up to \$250 per child per year. Similar programs are in place in British Columbia and Quebec.

Dewayne Prochinsky, branch manager of the Canadian Scholarship Trust Plan (CST) in Regina, says the maximum amount that could be accrued with an RESP depends on the interest rate that the plan is able to obtain over the life of the program.

"On average, the CST has been earning around four to five percent," he says.

IN 2013, THE COST OF A FOUR-YEAR UNIVERSITY DEGREE CAN COST MORE THAN **\$60,000**

"Using those numbers, if a parent elected to contribute the maximum amount of \$2,500 per year per child, they would receive \$500 per child per year from the federal government and an additional 10 percent or \$250 from the Saskatchewan government. At the maturation of the plan, around \$80,000 would be available for the beneficiary's post-secondary education.

Prochinsky said contributions to an RESP are taxed once a student withdraws them, but students generally have little or no other income, so it likely would not be a tax burden for them.

The master list of designated educational institutions is updated regularly and contains all the educational institutions where students are eligible to receive Canada Student Loans. It can be found at [www.esdc.gc.ca/en/post\\_secondary/designated\\_schools.page](http://www.esdc.gc.ca/en/post_secondary/designated_schools.page),

If the child decides not to continue their education at a designated educational institution, then the government grants will be returned to the government and personal savings will be returned to the person who opened the plan.

Earned interest on all funds can be applied to other siblings for their education. If that's not an option, the interest earned will be called an accumulated income payment and will be taxed at your regular income tax rate plus 20 percent. It can also be transferred into the Registered Retirement Savings Plan of either parent.

More ways to save

Even parents who contribute the maximum amount to an RESP for the maximum time of 17 years may still be short on funds. Farm kids could consider creating an income stream on the farm, such as investing in feeder calves or maybe a flock of chickens.

Other off-farm options recommended in the BMO report include:

- **Open a non-registered account:** A savings account designated for a college fund offers flexibility, is easy to set up and simple to understand. You can withdraw the funds for whatever reason at any time and retain control of them after your child reaches the age of majority. However, parents will be taxed on the income from the account and any capital gains. Moreover, it can be tempting to dip into

those funds for other purposes.

- **Use a Tax-Free Savings Account:** ATFSAs will grow tax-free, and the money can be easily withdrawn in the future to help finance a child's education, without having to pay taxes.
- **Pay out corporate dividends:** Producers who have incorporated the farm could build up savings in the corporate account and pay them out in the form of a corporate dividend at a later date to pay for their child's education, the BMO report says. Your child would need to own shares of the company. This is beneficial because the dividends will be taxed in the hands of your child, who will presumably have a low income.
- **Set up a trust:** A trust, which is a legal agreement where money is transferred from one person to another according to specific terms, is a good way to "manage,

control and protect funds" because it gives a parent or grandparent the peace of mind of knowing that the money will be used for its intended purpose, the BMO report says. It is important to set up the trust properly with a written agreement that outlines terms and conditions, noting that there are also tax consequences to consider, depending on how the trust is funded.

- **Life insurance:** To use life insurance to help fund a child's post-secondary education, you would name yourself as the owner and your child as the life insured on the policy. The beneficiary, who would receive the death benefit, can be the owner or someone else of legal age. Always check with a financial adviser before using this or any savings method to find the best plan for you and your needs.



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Following dates where booked prior to Feb 1st, more dates where pending at time of print so please visit our website for an up to date calendar. Call now to reserve your date for 2016.

### April 2016

10	11	12	13	14 Unreserved Retirement Farm Auction for Finlay Farms 89 LTD Walter & Debra Finlay of Souris, MB.	15 Unreserved Retirement Farm Auction for Leonard & Cecile Gillis of Balduf, MB.	16 8th Annual Killarney & District Equipment Consignment Auction Killarney, MB
17 Unreserved Farm Auction for The Estate of Alvin Findlay of Snowflake, MB	18 Unreserved Retirement Farm Auction for Don & Denise Bromley of Brandon, MB	19 Unreserved Retirement Farm Auction for Post & Rempel Farms Danny & Margaret Post & Fred & Elene Rempel of Glenella, MB	20 Unreserved Retirement Farm Auction for Rinn Farms Ltd. (Jim & Charlie Rinn) of Langruth, MB.	21	22	23
24	25 Complete Liquidation of Farm & Meat Cutting Equipment for Lawrence & Jan Kastesky of Rosburn, MB	26 Unreserved Retirement Farm Auction for H Boutall Farming of Strathclair, MB	27 Unreserved Retirement Farm Auction for Nick & Ann Holyk of Brandon, MB	28	29	30 Dale Wandrasek Custom Cabinets of Binscorth, MB

### May 2016

1	2 Unreserved Retirement Farm Auction for Allan & Beulah Marshall of Russel, MB.	3	4	5	6	7
22	23 Unreserved Spring Downsizing Sale for Rivercrest Honey Farm Will & Martha Clark of Brandon, MB.	24 4th Annual Manitoba Bee Producers Live Bee Auction Held at Fraser Auction of Brandon, MB.	25	26	27	28

### June 2016

			1	2	3 Unreserved Farm Auction for Brenda Wilson & The Estate of Orville Wilson of Grandview, MB.	4
5	6	7	8	9	10	11 Unreserved Retirement Farm Auction for Norman & Linda Leschasin of Shoal Lake, MB.
12	13	14	15 Unreserved Farm Auction for The Estate of Harvey M Kuharski of Neepawa, MB.	16	17	18 Annual Pre-Haying Equipment Auction at Fraser Auction Yard Brandon, MB.

### August 2016

	1	2	3	4	5	6 Unreserved Antique & Collectors Auction for Clarence Davis of Brandon, MB.
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## CONSERVATION

# King ranch addition makes 34,740 acre easement

The Waldron Grazing Co-op bought the ranch, making it the largest block of deeded land on the eastern slope of the Rockies

BY BARB GLEN  
LETHBRIDGE BUREAU

There are many in southwestern Alberta who remember the King brothers, Maurice and Harold, who built a ranch north of Lundbreck from nothing but hard work and persistence.

Once met, the two men were rarely forgotten. Despite acquiring wealth and some renown, they lived frugally for most of their lives in a cabin without electricity or running water.

With trousers held up with twine and hair seldom seen by a barber, they were a rare sight in the nearby

town of Pincher Creek.

Their pride was tied to their land. On April 13, the 4,205 acre ranch once owned by the late King brothers became part of a conservation easement connected to the Waldron Grazing Co-operative.

Funding came from Waldron shareholders, private donors and the provincial and federal governments.

The 30,535 acre Waldron co-op bought the King Ranch from ranchers Bill and Cody Bateman in 2014, shortly after the co-op made an \$11.25 million deal with Nature Conservancy Canada, which put its holdings into a permanent con-

servation easement.

Now that easement has been expanded.

"It ties in perfectly," said NCC associate regional vice-president Larry Simpson.

"When (the Waldron grazing co-op) bought the King ranch ... I think there was a slight shortfall in the amount of cash available to complete the purchase and they asked us if we would be willing to take the same terms that were applied to the Waldron ... and apply it to King. And we said we would do that."

Simpson said the agreement allows the co-op to pay off the loan

it took to buy the former King ranch and brings much of the basin between the Rocky Mountains and the Porcupine Hills into an easement.

The easement prevents development of the property into cropland and prohibits commercial or residential development or subdivision.

"On the eastern slopes, with big beautiful views and a gurgling creek through the middle of the property, yes, there's lots of pressure for that," said Simpson.

The NCC easement is now 34,740 acres with the addition of the former King ranch, which bordered

the Waldron ranch, and is the largest block of deeded land on the eastern slopes of the Rockies.

Co-op members use its rough fescue grassland for seasonal cattle grazing, which is organized by a ranch manager and administered by a board.

"It's quite important to celebrate Waldron shareholders," said Simpson. "They have more skin in the game than anybody."

When the co-op bought the former King ranch two years ago, then-chair Tim Nelson said the expansion would allow members to graze more cattle, and he felt that use would have suited the Kings.

"They were ranchers. That was their whole being," Nelson said at the time.

Current co-op chair Gerald Vandervalk also emphasized rancher use in a news release issued with the NCC announcement.

"The purpose of the grazing co-op at its inception in 1962 was to provide more grass to benefit shareholders' existing ranches," he said.

"Our founders would be proud of the way the Waldron is protecting the watershed and utilizing better grazing practices. Future generations will benefit from utilizing the increase of acreage with more opportunities for responsible environmental stewardship."

Development restrictions will also help preserve the watershed.

Simpson said the Waldron-King property is in the heart of an area that produces four percent of fresh and groundwater recharge, which services 45 percent of Alberta's population.

The large easement area supports endangered species such as the ferruginous hawk and the limber pine, as well as many other native species.

"The King ranch and the Waldron fit within the last one percent of the northern Great Plains that still has the full complement of wildlife," said Simpson.

"Granted, bison have been replaced by cattle, but the space that these ranchers use now and occupy are the same spaces that provide a place for elk and deer and grizzly bears and wolves and cougars.

Some co-op members voted against the NCC deal because of the restrictions an easement imposes and concerns about potential interference in ranch operations.

Simpson acknowledged those concerns may still exist.

"People are watching to see what happens on the Waldron," he said.

"I think there's a perception that we were going to try and tell producers what to do, and the Waldron guys know more about managing that land base than we do and will probably ever know.

"We want to be a catalyst to conserve important places like this, and we want to be able to show the Waldron shareholders — and the neighbours that will watch — that we're a good partner."

The NCC has easements on 234,000 acres in Alberta land and more than 2.8 million acres in Canada.



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## COMMUNITY CALENDAR

### SASKATCHEWAN 0330

**LIVING WITH MENTAL ILLNESS** Conference for Families and Friends, Friday, May 6, 2016, 8:30 to 4:00, Travelodge Hotel, Saskatoon, SK. **Jack Saddleback**, Key Note Speaker. Adults \$50. Registrations online: [www.registrationlogic.com](http://www.registrationlogic.com) or call Caroline 306-655-0472.

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### ANTIQUA AUCTIONS 0701

**ANTIQUA, VINTAGE TOY & COLLECTIBLE Auction** for Ken Kindiac & Marion Brown, Saturday, Apr. 30, 10:00 AM. From Windthorst, SK: 3 miles E on Hwy 48, N side of road. GPS: 50.105923, -102.774345. On offer: oil, gas tins; calendars; eggs scales; butter churns; antique radios; wooden hockey game; Coca-Cola & Pepsi collectibles; beer signs; McCormick-Deering thresher machine, 451L made by Arcade MFG Co.; antique phones; WWII Mobil-oil aviation advertising signs; German military memorabilia; radio tubes & parts; toy railway cars (Lionel, Marks, American Flyer); Avon collectibles; stereo scope cards; Coca Cola signs, given out by Esso; coal oil lamps; toy wagons, cultivators; doll house accessories; Tonka trucks, tractors, etc.; small toy trucks, cars, airplanes; foreign currency; fishing hooks & lures; Harley Davidson service manuals & collectibles; Yamaha motorcycle service books; lic. plates; ag. manuals; crocks; tire advertising ashtrays; hood ornaments; Meccano sets; tobacco tins; jewelry; wooden & metal plains; flat & sadd irons; mini coal oil lamps; old salt and pepper shakers; doll cut outs, Disney, Shirley Temple, etc.; tanned deer hides; Collection of war amps; butter presses; reproductions of oil and gas signs; Many other items too numerous to list. Visit [www.2sauctioneers.ca](http://www.2sauctioneers.ca) for more info. Ken 306-224-4723, PL #333133.

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ALBERTA Agricultural Economics ASSOCIATION

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**APRIL 28-29, 2016**  
Sheraton Hotel  
Red Deer, Alberta  
3310 50 Avenue Red Deer

**SPEAKERS**

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- Peter Kuperis, *AB Agriculture and Forestry*
- Brenna Grant, *Canfax*
- Mike Vorona & Jim Robinson, *Serecon*
- Meghan Dear, *Localize*

**TOPICS**

- Macroeconomic update
- Farm management and commodity markets outlook
- Impact of trade agreements and regulations on Alberta's agriculture
- Environmental policies and sustainability
- Food Security and local food

**REGISTRATION**

- Early full Registration \$230 (by Apr 20)
- Full Registration \$260 (after Apr 20)
- Student Registration \$90
- Registration for first day \$170
- Registration for second day \$110

**MORE INFORMATION**

- Pre-register at the AAEE website: [aaee.ualberta.ca/](http://aaee.ualberta.ca/)
- Conference fees can be paid by cheque or cash at the venue
- Questions? Visit the AAEE website or contact Catalina Solano at [solanori@ualberta.ca](mailto:solanori@ualberta.ca)

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AUCTION SALES 0900

0900

# FARM AUCTION

**Norman & Janet Nicklen  
NJ Nicklen Farms Ltd.**  
Thursday, April 28th @ 10am  
**Ridgedale, Sask**

**OWNERS PHONE 306-873-4909 OR CELL 306-873-8891**

Directions: From North side of Tisdale 18 Miles (28.8kms) North on Hwy #35 then 1/4 Mile West \*Watch for signs\*

**BidSpotter.com** INTERNET BIDDING STARTS @ 12:30 SHARP ON MACHINERY

**\*TRACTORS\*** 1995 NH Versatile 9680 \*Ford 3600 3PTH \*COMBINE\* 1993 NH TR96 \*COMBINE HEADER\* 1995 HoneyBee SP 25, 25ft \*SWATHER\* 2009 MF 9430 30ft \*AIR DRILL\* FlexiCoil 2320 Mounted w/FlexiCoil 5000 air drill, 40ft \*SPRAYER\* Flexicoil 67 HC pull sprayer, 80ft \*GRAIN TRUCKS\* 1991 IH 2554, IH D eng., Allison Auto trans \*1980 Chev C70, tag axle \*OTHER FARM EQUIPMENT \*MISC ITEMS & MORE.

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Email: bruce@sasktel.net

**NELSON'S AUCTION SERVICE**, Gary Fraess Farm Dispersal Auction, Saturday, April 23, 2016, 9 AM, Carmel, SK. On Hwy 5 at Carmel turnoff: 4 miles South, 1 mile East and 1/4 mile South. Case 2870; IH 4166; JD 4020 w/FEL; Ford 9000 tag axle truck; 1974 GMC 5000; 1993 Chev 6.2 dsl., 4x4; Univision trailer; Univision semi pup trailer; Prasco 75/55 air seeder w/40' HD Coop cultivator; 36' Bourgault 534-42 cultivator, MTH, and 138 bu. Bourgault air tank; 1482 PT combine; 751 MF combine w/6 belt Melroe PU; cultivators; augers; swathers; sprayers; Butler bin; and much more. For more info visit our website: www.nelsonsauction.com or call 306-376-4545. PL #911669.



**ONLINE AUCTION - "MAZENOD, SK"** Complete Estate Dispersal, Collector Vehicles, Farm Yard Antiques, Firearms & Collectibles. Bids Close: **April 22 - Noon.** JD 2130 tractor/loader; Several 1950s Collector 2 & 3 ton Chev trucks; 1951 GMC 9300 family owned 1 ton truck; Shop tools; Yard attachments- mowers, tillers, levellers; Farm supplies; 18 firearms, Antiques & household. Please call for 'Online Bidding' assistance, photos, terms & conditions. www.McDougalAuction.com Saskatoon, 306-652-4334 or 1-800-263-4193. Subject to additions/deletions. PL 331787

**FARM EQUIPMENT CONSIGNMENT AUCTION, DYSART, SK**, Sunday May 1, 10:00 AM. To consign contact Brad 306-551-9411, Darren 306-660-8070, www.2sauctioneers.ca PL#333133.

**McDOUGALL AUCTIONS** is accepting **Consignments** now for our Unreserved 7th Annual Spring Into Summer RV and Leisure Sale!! RV's & RV accessories, boats, quads, side by sides, motor bikes, riding Lawnmowers, campers, trailers, golf carts & much more. Call now to consign your items. In Regina 306-757-1755 or 1-800-263-4193. For details visit www.McDougalAuction.com PL #331787.

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**UNRESERVED FARM AUCTION**, Sat., April 23rd at 10:00 AM. Tractors, trailers, balers, antiques, equipment, tools and much more! Just East of Bonnyville, AB. Scribner Auction 780-842-5666 Pictures & Partial Listing at www.scribnet.com

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**Entertainment Crossword**  
by Walter D. Feener

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**Last Weeks Answers**

- |   |   |
|---|---|
| <p><b>ACROSS</b></p> <ol style="list-style-type: none"> <li>TV series Tom Welling and Kristin Kreuk starred in</li> <li>Lars and Marta's son in <i>I Remember Mama</i></li> <li>Last name of the three brothers in <i>The Baytown Outlaws</i></li> <li>Initials of the actress whose nickname is "Queen of the Indies"</li> <li>Nick's wife in <i>The Thin Man</i></li> <li>Film starring Lorraine Bracco and Peter Dobson</li> <li>TV medical series based on the real life of Dr. Kathy Magliato</li> <li>She played Nymphadora Tonks in the <i>Harry Potter</i> films</li> <li>She plays Melinda May on <i>Agents of S.H.I.E.L.D.</i></li> <li><i>Lobo</i></li> <li>Family Name on <i>The Middle</i></li> <li>TV vampire originally played by Canadian actor Jonathan Frid</li> <li>Town Sheriff Taggart is sheriff of in <i>Cowboys &amp; Aliens</i></li> <li>Actor/wrestler Johnson</li> <li><i>Hollywood</i> ____</li> <li>2007 film starring Matthew Perry</li> <li><i>Zig</i> ____</li> <li>Film starring Matthew McConaughey</li> <li>____-8 (<i>Star Wars</i> droid)</li> <li>____ <i>Air</i> (former Canadian TV series)</li> <li>He plays Malcolm Ducasse on <i>Jessica Jones</i></li> <li>Former medical TV series</li> <li>Netflix series starring Kyle Chandler</li> <li><i>The Poseidon Adventure</i> director</li> <li>Idiot box, for short</li> <li>Erin's remedy for getting rid of lice in the office on <i>The Office</i></li> </ol> | <p><b>DOWN</b></p> <ol style="list-style-type: none"> <li>She plays Paige on <i>Scorpion</i></li> <li>Actress Basquette</li> <li>Film starring James Stewart and Kim Novak</li> <li>Amy Van ____ (she was married to Tim Daly)</li> <li>Falco of <i>The Sopranos</i></li> <li>Mark ____-Baker</li> <li>George and Peter</li> <li><i>Observe and Report</i> cinematographer</li> <li>Olivia d' ____</li> <li>A ____ the <i>Races</i> (2 words)</li> <li>Nun who teaches at the orphanage in <i>Nacho Libre</i></li> <li>"Follow the ____" (message sent to Neo in <i>The Matrix</i>) (2 words)</li> <li>Initials of the actress who played Veronica Mars on TV</li> <li>He played Clay Burns, Dan's brother, in <i>Dan in Real Life</i></li> <li>He played Boon in <i>Animal House</i></li> <li>____-Stop</li> <li>He played Henry Martin on <i>666 Park Avenue</i></li> <li>Hanratty who played young Chuck on <i>Pushing Daisies</i></li> <li>He played Kirby Atwood on <i>Lipstick Jungle</i></li> <li>Academy Award nominee as screenwriter for <i>Apocalypse Now</i></li> <li><i>Boxcar</i> ____</li> <li>He directed and produced <i>Saturn 3</i></li> <li><i>Magnum</i>, ____</li> <li>Initials of the Dutch actress who played Maggie in <i>Interview</i></li> </ol> |
|---|---|

## Unreserved public equipment auction

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## Unreserved Public Farm Auction

# Ted & Julie Mansuy

Parkman, SK | April 29, 2016 · 10 am

2009 John Deere 7330 & 1997 MacDon 5000 16 Ft

1996 John Deere 9600

1993 International 9400

2013 Wilson 20 Ft

Hesston 5431

Real Industries Portable Handling System

**AUCTION LOCATION:** From **CARLYLE, SK**, go 25.7 km (16 miles) East on Hwy 13 to Grid 601, then 8 km (5 miles) North, then 0.8 km (0.5 mile) West. Yard on South side. **GPS: 49.6774000, -101.9263889**

**A PARTIAL EQUIPMENT LIST INCLUDES:** 2009 John Deere 7330 MFWD Tractor · 1996 John Deere 9600 Combine · 1995 MacDon 36 Ft Draper · 1993 International 9400 T/A Grain Truck · 2013 Wilson 20 Ft T/A Gooseneck Stock Trailer · Hesston 5431 T/A Manure Spreader · Ravens Super Cooler Fertilizer Applicator · 2002 New Holland 688 Round Baler · 1997 MacDon 5000 16 Ft Hydra Swing Mower Conditioner · Custombuilt 3 Pt Hitch Potato Planter · Wheatheart Post Pounder · Custombuilt Bucket Mount Hydraulic Post Hole Auger · Kellin Solar Watering System · Bale King 3100 Bale Processor · New Holland 357 Mix Mill · Lrg Qty of Livestock Equipment...**AND MUCH MORE!**

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**Ted Mansuy:** 306.452.3247 (h), 306.452.7701 (c)  
juliemansuy05@gmail.com

**Ritchie Bros. Territory Manager -**  
**Kevin Ort:** 306.451.7388 800.491.4494

**AUCTION SALES 0900 AUCTION SALES 0900**

**COMPLETE FARM Auctions**

**APRIL 26<sup>TH</sup>, 2016 • 10:00 AM • LIVE INTERNET BIDDING**  
**VERNON AND DIANNE SLOMAN • RUTHILDA, SK (BIGGAR AREA)**  
 Directions: From Ruthilda go 4 km (2.5 mi) south to Ruthilda Road, 7 km (4.3 mi) east to Daisy Hill Road, and 1 km (.6 mi) north OR from the intersection south of Springwater follow #656 15.5 km (9.6mi) east & south, 1.6km (1 mile) west, & 1 km (.6mi) north.

**Seller Contact:** Vernon Sloman, 306 932-4511  
**Auction Coordinator:** Michael Higgs, 306-445-5000  
 1996 Case IH 9350 4wd, 6286 hrs showing; 1983 Case 2090 2wd w/ Leon 707C FEL, 5095 hrs showing; 2002 John Deere 9650, 1534 thr / 2089 eng hrs showing; 1997 Honey Bee SP 30; 1998 New Holland 994 30' header; 1996 MacDon 960 30' header; 1997 MacDon 960 36' header; 2007 Massey Ferguson 9430 s/p w/ 30' header, 906 eng hrs showing; 2007 Flexicoil 68 XL 100' p/t sprayer; 2011 Ezee On / Versatile 7550 40' air seeder w/ Ezee On 3315 air cart, 4687 acres use; Hutchmaster 14' offset disc; Flexicoil 600 40' cultivator; Flexicoil System 95 70' harrow packer; other tillage equipment; 2011 Demco 650 gravity wagon; Buhler Farm King 851 grain auger; Brandt 1060 swing auger; Walinga Super Chrome Vac 510 Std grain vac; 1982 Ford F700 grain truck; 1980 Ford F600 grain truck; Other Misc Equip.



**APRIL 27<sup>TH</sup>, 2016 • 10:00 AM • LIVE INTERNET BIDDING**  
**EJ ENNS • EYEBROW, SK**

Directions: From Eyebrow go 1/2 mi(0.8km) west on hwy #42, 2 miles(3.2km) south, and 1 mile(1.6km) west into the yard.  
**Seller Contact:** EJ Enns, 306-759-7725  
**Auction Coordinator:** Eric Fazakas, 306-445-5000  
 1998 John Deere 9100 4wd, 6,047 hrs showing; 1998 Case IH MX120 MFWD w/ CIH L300 FEL, 10,291 hrs showing; Case 1070 2wd; 1995 John Deere 955 MFWD w/ Allied 195 FEL, 593 hrs showing; 2012 Schulte SDX-102 snow blower; 1997 John Deere 9600, 5,094-eng / 3400-sep hrs showing; 1993 John Deere 9500, 4509-eng / 3509-thr hrs showing; 2003 New Holland 94C 36' header; 2000 Honey Bee SP 30 header; 2001 John Deere 4890 30' s/p, 3166-eng hrs showing; 1994 Flexicoil 5000 39' air drill w/ FC 2320 air tank; 2014 Lemken Heliodor 8 20' vertical tiller; Flexicoil System 85, 70' heavy harrow; Rock-O-Matic TM20 rock rake; John Deere 808 land leveler; UFT 725 grain cart; Custom Built Demco 250 grain cart; numerous grain augers & grain bins; 2002 John Deere 567 round baler; 1997 John Deere 4890 s/p 18' mower conditioner; 1996 Hi Line Bale Pro 6600 bale processor; 2002 Kuhn GA3200GT hay tedder; 2007 Takeuchi TB016 compact excavator; 1998 Uni-Blade F.P. 1200 12' hyd land leveler; 1979 Chevrolet Bison tandem grain/silage truck; 1981 Chevrolet grain truck; 1979 International 2674 tandem gravel/water truck; 2007 Dodge 2500 HD SLT 4wd quad cab truck, Cummins turbo diesel, 239,891 km showing; 1996 Ford F250 reg cab 4x4 pickup truck, 7.3L diesel; 2008 Norbert 30' gooseneck trailer; 1994 John Deere F935 front riding mower; 2015 Suzuki King Quad 400 ASI 4x4 quad ATV, 217 km showing.



**APRIL 28<sup>TH</sup>, 2016 • 10:00 AM • LIVE INTERNET BIDDING**  
**DAVID & CURTIS GETTE • CACTUS LAKE, SK (MACKLIN AREA)**

Directions: From Cactus Lake follow hwy # 317 12.8km (8 miles) south to the correction line road then 4km (2.5 mile)west, then south(past cell tower) and west into the yardside.  
**Seller Contact:** David Gette, 306 372-4776  
**Auction Coordinator:** Michael Higgs, 306-445-5000  
 1995 Case IH 9270, 3872 hrs showing; 2004 New Holland TM 140 MFWD w/ Buhler 2795 FEL, 4711 hrs showing; 1980 Versatile 835 4wd w/ 12' Degelman blade, approx 9000 hrs; 1987 Case IH 2294 2wd w/ Leon 790 FEL, 11,234 hrs showin; 1977 Massey Ferguson 1085 2wd, 4557 hrs; 1995 New Holland TX 66, 1947 thr / 2541 eng hrs showing; 2009 Challenger SP85B w/ 30' header, 264 hrs showing; 2006 Willmar 8500 Eagle 4wd 100', 1650 hrs showing; Bourgault 5710 II 40' air drill w/ Bourgault 5350 cart; CCIL 807 41' cultivator; Good selection of hopper bins; 2013 Wheatheart X130-74 13" x 74' auger; 2015 Meridian HD 8-39 8" x 39' grain auger, 23 hp Kohler-EFI, hyd mover & lift; 2006 International 9200I Eagle, AUTO trans, 2012 Ultraceil II steel box; 1998 Freightliner highway tractor; 1976 Dodge 600 single grain truck; 1999 Dodge Ram 1500 Laramie SLT 4wd quad cab; 1966 Ford 100 Twin I Beam 2wd; 2013 Wilson DWH-550 aluminum grain trailer; 2004 Double A 22' tandem gooseneck deckover trailer; 2013 Sure Trac 5' x 10' utility trailer; 1986 Massey Ferguson 1040 MFWD yard tractor, 1500 hrs; 2012 Polaris Ranger 500 4wd side x side ATV, 964 hrs showing; 2009 Arctic Cat 550 4wd ATV; Other Misc Equip.



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**AUCTION SALES 0900 AUCTION SALES 0900**

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**ONLINE AUCTION CLOSE OUT FOR COBB & COMPANY CABINETS INC. BIDS CLOSE IN REGINA WEDNESDAY, APRIL 27 - NOON**

View At 121 Dewdney Ave. East, Regina, SK Mon. April 11th, Sat. April 16th & Fri. April 22nd from 10am - 3pm  
 Partial Listing: 2012 Biesse Skill 1536 G FT NBC "Nested Based Cell" Without Label System; Holzer Sprint 1320 Elmo Table Saw; Donaldson Torit 81MBT 10 Pulse Jet Dust Collector System. (These Units Sold Subject To Approval)  
**UNRESERVED PIECES:** 2011 Flaman Tandem 2 - 7000 lb Axle Trailer w/ramps; Sunliner Boat & Trailer; Hyster Electric Forklift & Much More!  
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**REGINA:** 2014 Kenworth T800 Tri Drive Tank Truck; 2012 Witzco Challenger Step Deck Trailer; 2005 Scona Side Dump Super B Trailers; 2014 Keystone 25' Camper; 2012 Starcraft 33' Camper; JLG Scissor Lift; 160 Acres of Land 3 Miles North of Regina; Cobb Cabinets Close out Sale April 27; Big spring planting event. Check out our money saving equipment for auction and Much More!  
**SASKATOON:** Closing April 26th @ Noon; 2012 Hyundai Wheel loader; Secord T75 20 Ton Overhead Crane; 1987 Top Kick Single Axle Gravel Truck; 2004 Bourgault 6550 Air Tank Cart and Much More!  
**Real Estate:** 160 acres - RM of Sherwood, SK; Preeceville Restaurant & Bar w/4 Residential Lots - Preeceville, SK; Elstow Rural Acreage - Elstow, SK; Blackstrap Residential Lot - Blackstrap, SK; Residential Lot #12 - Fishing Lake, SK; 36,000 Sq. Ft. High School w/9 Acres - Young, SK.  
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**FARM Auction**

**Kurt & Mary Nieth Nieth Farms Ltd. Monday, May 2nd @ 10am Quill Lake, Sask**  
 Owners phone 306-383-7319 Or Larry 306-383-7980  
 Directions: From Hwy #5 @ Quill Lake go 5 1/2 miles South on Grid #640  
**INTERNET BIDDING STARTS @ 12:30 SHARP ON MACHINERY**

**\*TRACTORS\*** 1993 Ford Versatile 876 \*JD 4320 \*COMBINE\* 2002 TR-99 \*COMBINE HEADER\* NH 971, 30ft rigid \*GRAIN TRUCKS\* 1982 Ford F700, GM. D. eng., 15ft Box \*1964 Ford F500, 12ft wood box \*AIR SEEDER\* 1986 Bourgault FH536-42, 40ft, c/w Bourgault 2155, tow behind tank \*ANHYDROUS CULTIVATOR\* CCIL 39ft, cold flow kit \*SWATHER\* 1988 Case/IH 730, 30 ft \*FIELD SPRAYER\* Brand QF1000, 80ft and & MUCH MORE\*  
**\*GUEST CONSIGNOR: DARREL ALLAN & RON WEIGEL\* QUILL LAKE, 306-383-7547** \*1983 Case 4490 showing 6016hrs \*1984 Duetz DX-160, 7432hrs \*Ford 8N tractor \*1986 JD 2360 swather, 30ft, 3100hrs \*40ft of quick detach packers, 8" spacings, 6 sections \*MISCELLANEOUS ITEMS & MORE.  
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**AUCTION SALES 0900 AUCTION SALES 0900**

**McDOUGALL Auctioneers Ltd. #319916**  
**LIVE FARM AUCTION For Marilyn Silzer & The Estate of Garry Silzer SATURDAY, APRIL 23 - 10:00AM Near Edgeley, SK**

Viewing: Thu., April 21, & Fri., April 22 - 9am to 4pm  
 Location: #10 Highway N.E. 11.6 Km From #1 Highway, Left 1.4 Km On Avonhurst Grid, Left 1.5 Km, Right 1Kl.  
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**FARM Auction**

**Allan & Louise DesRoches DesRoches Holdings Ltd. Friday, April 29th @ 10AM Kelvington, Sask**  
 OWNERS PHONE HOME 306-327-5769 OR CELL 306-327-7569

Directions: From Rose Valley 9 miles (14.4kms) East on Grid #756 then 1 1/4 mile North OR From Kelvington 8 miles (12.8kms) North on Hwy #38 then 3 miles West on Grid #756 then 1 1/4 Mile North \*WATCH FOR SIGNS\*  
**INTERNET BIDDING STARTS @ 12:30 SHARP ON MACHINERY**

**\*TRACTORS\*** 1997 JD 9300 \*1991 JD 4955 MFWD \*1982 JD 4440 c/w Allied Buhler 796 FEL \*1965 JD 3020m showing 8690 hrs, c/w JD 46A FEL \*Massey Harris 50 \*COMBINES\* 2002 JD 9650 STS \*1994 JD 9600 2775 sep hrs \*STRAIGHT CUT HEADER\* 2001 JD 930, 30ft \*AIR DRILL\* 2002 Morris Magnum II, 34ft, c/w Morris 7240 tow-behind tank \*SWATHER\* 2003 Westward 9352I, c/w 2005 973, 30ft \*SPRAYER\* Brandt HC quick fold, 70ft \*HOE\* 1994 JD 410D, turbo, 4X4 extenda hoe, showing 6754 hrs \*WHEEL LOADER\* 1981 JD 644B \*GRAIN TRUCKS\* 2006 IH 9200 I-Eagle, tandem axle 20ft steel box \*1980 IH S1700 w/404 V8 gas eng and MUCH MORE.  
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**COMPLETE FARM Auction**

**APRIL 29<sup>TH</sup>, 2016 • 11:00 AM • LIVE INTERNET BIDDING**  
**RON GERLINSKI • SPIRITWOOD, SK**



**APRIL 30<sup>TH</sup>, 2016 • 10:30 AM • LIVE INTERNET BIDDING**  
**TERRY THOMS • CHRISTOPHER LAKE, SK (PRINCE ALBERT AREA)**



**APRIL MAY 2<sup>ND</sup>, 2016 • 10:00 AM • LIVE INTERNET BIDDING**  
**DEBBIE GALLOWAY & THE ESTATE OF RICK GALLOWAY • SHELLBROOK, SK**

Directions: From Shellbrook take Hwy#3 east 12.7km(8 miles) to Holbein, then go north 8km(5 miles) to Wild Rose corner, then go west 4.8km (3 miles).(yard on south side of grid)  
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**Auction Coordinators:** Kim Kramer, 306-445-5000  
 1992 John Deere 4560 MFWD, 4691 hrs showing; 1986 John Deere 4650 2wd, 6355 hrs showing; Degelman 12-46/57 12' dozer blade; 1967 International 806 2wd & Case 700 FEL; 1996 New Holland TR98 s/p, 1855thr/2547eng hrs showing; 1987 New Holland TR86 s/p; 1995 New Holland 971 25' header; 1996 Massey Ferguson 220 22' s/p swather, 1757 hrs showing; Bourgault 8800 32' air seeder & Bourgault 3225 tth air cart; Bourgault 8800 32' air seeder & Bourgault 2155 tth air cart; 1980 Bourgault Commander VM26-30 32' cultivator; Flexicoil System 82 80' harrow bar; John Deere T0230 20 ft tandem disc; selection of hopper bins; 1990 Kenworth T800 highway tractor; 1980 Chevrolet C60 Custom Deluxe grain truck; GMC 6000 Custom grain truck; 2009 Castleton 36' tandem grain trailer; 2007 Trailtech SM2-10 2 sled trailer; 2008 Sylvan 1700 Explorer aluminum fishing boat, 90 hp motor; 2005 Honda Foreman ES 4WD four wheeler; Quick Structures 30' X 72' tarp building; Cover All 30' X 72' tarp building

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 Having been favoured with instructions, we will sell the following property by Public Auction. **BIDDERS MUST REGISTER.**  
**TRACTORS:** JD 7700 tractor, MFWD, CAHR, 16 spd power shift, 2hyd, 5580 hours, one owner, never had loader; JD 6200 tractor, open station, 3pth, roll bar, JD 640 Quick attach loader, joy stick, grapple fork. Selling separately manure fork; 1830 JD tractor 3pth, cab, 2 hyd. **COMBINE & SWATHER:** 6620 JD combine, cab, monitor, chopper, 8000 series JD disk drill 13 ft/fertilizer & grass attachment; 2320 16 JD swather, gas, pickup reel, cab, air. **TRUCKS & TRAILER:** 1988 Chev 1 ton wood box, stock racks 52150 miles; 1981 Chev 70 3 ton truck, steel box, roll tarp 32175 miles; 1988 Chev 1 ton wood box, stock racks 52150 miles; Southland Fifth wheel 20 ft. stock trailer, center gate, rubber mat, Fifth wheel hitch complete. **HAYING EQUIPMENT:** Tomntiit 10 wheel twin rake, 144 NH swath inverter, 338 JD square baler, 1/4 turn chute, 530 JD round baler; 510 JD round baler, 1400 Morris Hay Hiker, 330 12ft. disk mower conditioner, MOCO, rubber rollers; 256 plus 11 Hay Buster. **FIELD EQUIPMENT:** 1000 - 16 ft. JD field cultivator, mtd harrows; 235 18ft JD disk center fold; 100 16ft JD deep tillage cultivator, mtd harrows; 3600 JD 5 bottom plow, auto reset, Allied 40 ft harrows, auto fold Coop 30 ft sprayer, 780 JD Hydro pnt manure spreader, tandem axle; 48 JD manure spreader. **BINS & AUGERS:** Allied 35 ft. 6" pto auger; Sakundiak 7-41 pto auger; Walinga grain vac, Portable electric generator, Westeel Rosco 3300 bu., wood floor, Westeel Rosco 2700 bu. wood floor, Westeel Rosco 1250 bu. wood floor, 2- 2200 bu 6 ring, 14 ft. **CATTLE HANDLING EQUIPMENT:** Hy Hog Squeeze; Palpitation cage; S alley; Separation gate; Calif Roper calf table; Calif self feeder; Mineral feeder; Round & square bale. **DAIRY EQUIPMENT- ANTIQUE EQUIPMENT - HOUSEHOLD AND MUCH MORE!!**  
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**Partial Listing:** **MOTOR GRADERS:** 2011 Cat 14M VHP Plus; 2006 Deere 870D; Deere 7728H; Cat 14G. **CRAWLER DOZERS & LOADERS:** 2008 Deere 770J LGP; 2006 Deere 550J; Deere 963B; Cat 933. **EXCAVATORS:** 2012 Deere 250G LC; 2012 Deere F250G LC; 2011 Deere 250G LC; 2011 Deere 240D; 2008 Deere 450D; 2008 Hitachi ZX350LC-3; 2006 Deere 270D; 2006 Deere 240D; 2004 Deere 200C LC; Komatsu PC270LC; Komatsu PC07; Mitsubishi MS035; IHI SH10GX. **ROCK TRUCKS:** 2006 Deere 400D; (2) Euclid R90's. **WHEEL LOADERS:** Volvo L70D; Cat 920; IHC H50. **LOADER BACKHOE:** 2001 Cat 420D 4x4. **SKIDSTEERS:** 2014 Case TR320; Bobcat 773; Bobcat 7753; Case 1840. **TRACTORS:** 2015 Kubota 8560; J.D. 7710 4WD; J.D. 3140; Kubota L2202 DT. **TRENCHING:** 2006 Ditchwitch RT185 Chain; 2005 Ditchwitch RT185 Chain; 2004 Ditchwitch RT185 Vibratory Plow; 2004 Ditchwitch Chain Trencher Attach., Toro TRX-19 WB Trencher. **TRUCK TRACTORS:** 2007 IHC Eagle; 2006 Kenworth T800; 2002 Kenworth T300; Western Star T/A. **CRANE TRUCKS:** 2004 Peterbilt w/National 586D Crane; 2004 Kenworth T300 S/A w/Ferrari 70BA3 Folding Crane; Grove Crane. **FORKLIFT & LIFTS:** 2008 Skytrak 10054 Telehandler; 2008 Skytrak Telehandler; Grove AMZ66 Manlift; Nissan Datsun 5,000; Komatsu FG25T. **GRAVEL & TANK TRUCKS:** 2014 International T/A; 2012 International 7600 T/A Sanding Truck; (2) 2012 International 7000 T/A Sanding Trucks; 2010 International 7000 T/A Sanding; 2004 Freightliner LF80 T/A; 2000 Sterling T/A; Peterbilt 378 T/A; Sterling LT8501 T/A Tank; IHC 9400 T/A Tank; Ford 9000L T/A Tank; IHC 8100 S/A w/2009 Advance Tank; IHC F1954 T/A Fuel. **HEAVY DUTY TRUCK:** Kenworth T800 T/A Winch. **RECREATION:** 2006 Scepter 42PDD Class A Motorhome; 2016 V-Cross 275VRL 5th Wheel; 2015 Work and Play 38RLSW 5th Wheel Toy Hauler; 2015 Work and Play Catalyst 40BTS 5th Wheel Toy Hauler; 2015 Work and Play Work and Play Toy Hauler Travel Trailer; 2015 Work and Play 26FBW Toy Hauler Travel Trailer; 2015 Rockwood 3065 WA Windjammer Travel Trailer; 2015 V-Cross 275VRL Platinum 275VRL Platinum; 2014 Work and Play 30WLA Toy Hauler Travel Trailer; 2014 Work and Play 30MBS Toy Hauler Travel Trailer; 2009 Innsbruck 24 RKL Travel Trailer; 2009 Rockwood 2601SS Ultra Lite Travel Trailer; 2008 Rockwood 8293S Signature Travel Trailer; 2007 Fleetwood Prowler CL280BH Travel Trailer; 2007 Glendale Titanium 30E35TS 5th Wheel; 2006 Designer 31RLS 5th Wheel; 2005 Paradise Pointe 36RL 5th Wheel Etc. **TRAILERS:** 2014 Big Tex T/A Gooseneck; 2012 Load Trail 30' Triaxle; 2002 Lode King 53' Triaxle Step Deck; (2) Aspen Triaxle Lowboys; Chaparral 48' T/A Aluminum Deck; Doepker Double Drop; Peerless 50 Ton Lowbed Siebert 30TSADD T/A Double Drop; 2015 Renn SL1700 Triaxle Gravel Pup; 2001 Midland MX2000 29' T/A Belly Dump; McCoy T/A Pup; McCoy T/A End Dump; Fruehauf Two Axle Tank; 2013 Snake River Trailer Co. 22' Triaxle Gooseneck; 2008 Atlas T/A Enclosed; 2004 Big Tex T/A Gooseneck; 2003 Norbert Gooseneck; Hogg & Davis Self Powered Cable Reel. Large Quantity of Unused Storage Buildings & Tents.  
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**2016 1500 CREW Cab 4x4, 8 spd. trans-** mission, stk#T7005, \$34,985 or \$191.41 biweekly. Phone 1-866-944-9024 or **www.dodgecityauto.com** DL#911673.

**2011 CHEV SILVERADO GFX Model,** ext. 4x4, 5.3L, 97,000 kms, warranty until Dec. 2016, new tires, loaded, \$23,950. 306-384-5673, Saskatoon, SK.

**2007 DODGE RAM 3500 SLT Mega Cab,** 5.9 dsl., AC, cruise, PW, PDL, ext. rough, int. in great cond. Truck has some issues. Priced accordingly at \$4500. 306-539-5648, Regina, SK. **chris.engele@gmail.com**

**2004 GMC 2500 HD, 6L gas,** 310,000 kms, clean straight truck, well maintained, would make great farm truck. Reason for selling, bought newer 3/4 ton, \$7500 OBO. 306-554-7130, Wynyard, SK.

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**GRAIN TRUCKS 1675**



1970 GMC, tandem, 427, 6 spd. auto, 20' box, roll tarp, new seat, new windshield, tires fair. Exceptional condition, box in new condition. 77,000 miles, \$24,000. 306-648-5394, Ferland, SK.

1972 FORD 3 TON grain truck, good roll tarp no holes, runs good, \$3900 OBO. 306-858-7907, Birsay, SK.

1974 FORD 500, 330 V8, 4&2 trans, 50,500 miles, BH&T, stored inside, good tires, \$3000. 306-842-3798, 306-861-4020 Weyburn, SK.

1975 IHC 1600 3 ton grain truck, 22,000 miles, \$3500. 306-567-8614, Davidson, SK.

1976 LODE-STAR 1850, full tandem, 550 diesel, no miles on engine overhaul, good box and tarp, needs cosmetic and mechanical work, drives good, \$7500. 306-383-2867, Quill Lake, SK.

1986 FORD 800 grain truck, 429, 16' B&H, roll tarp, 45,000 kms, excellent. Call 306-738-2173, Riceton, SK.

1989 INT. 8300 tandem grain truck, Cummins engine, 9 spd. Eaton trans., air ride seat and suspension, 58Hx20L Cascade grain B&H, rear left hoist/winch, \$30,000 OBO. 780-220-3195, Morinville, AB. LLBDC@yahoo.com

1993 GMC TOPKICK grain truck, SA, 16' Midland box, roll-over tarp, 427 eng., 10 spd., air brakes, 11R22.5, 89,786 kms, \$12,000 OBO. Call 587-216-6136, Carstairs, AB. prniel@telusplanet.net



2002 KENWORTH T800 with 20' Berg's grain box, \$66,900. Berg's Prep & Paint 204-325-5677, 204-823-4159, Winkler, MB.

2007 IHC 8600, ISM Cummins, 10 spd., new 20' CIM BH&T, certified, \$52,900. 306-256-3569, 306-230-4393, Cudworth, SK. DL #917908.

2007 INT. 9200I Eagle gravel truck, 242,000 kms, 410 HP Cummins, 18 spd., air ride, 16' Renn box, \$49,900. Call 1-800-667-4515, www.combineworld.com

2007 KENWORTH T800, 18 spd., AutoShift; 2006 Kenworth T800, 13 spd., Ultrashift; 2007 Freightliner, 13 spd. Ultrashift. All trucks have new grain boxes. All western trucks with new SK. safeties. DL #316542 306-270-6399, 78trux@sasktel.net 78truxsales.com Saskatoon, SK.

2007 MACK CXN613, Mack 385 HP, 10 spd. Eaton Ultrashift; 2007 IH 8600, Cat 435 HP, 10 spd. All trucks c/w 20' grain box, air controls, windows, SK. Certified. 306-567-7262, Davidson, SK. DL #312974. www.hodginshtc.com

**GRAIN TRUCKS 1675**

2007 IH 9400, with Cummins 435 HP 10 spd. AutoShift, 20' box, alum. wheels and tanks, exc. cond., certified, \$67,500; 2006 Peterbilt, 475 HP, Detroit 18 spd., A/T/C, alum. wheels, tanks, chrome bumper, like new tires, new paint, 20' BH&T, exc. shape, show truck, \$69,500; 2007 Mack CH613, 460 Mack eng., 13 spd., AutoShift, alum. wheels, new tires, A/T/C, new paint, 20' BH&T, very nice, \$67,500; 2007 Mack, 460 Mack eng., 12 spd. auto. trans., 3-way lockers, alum. wheels, good tires, 20' BH&T, rear controls, pintle plate, \$69,500; 1990 Kenworth T600, 450 HP Detroit, 10 spd., alum. front wheels, good tires, pulls good w/1996 36' Cascade 2 hopper grain trailer- nice shape, \$35,000; 2000 Freightliner Century Classic M11 Cummins, 375 HP Super 10 speed, exc. tires, 20' BH&T, alum. wheels, \$47,500; 2007 IH 9400, 430 HP Cummins, new 20' BH&T, new paint, good tires, alum. wheels and tanks, 10 spd. AutoShift, \$67,500. Trades accepted. Call Merv at 306-276-7518, 306-767-2616, Arborfield, SK DL #906768

2007 WESTERN STAR Tri-Drive, C15 Cat, 550 HP, 18 spd, full lockers, new 24' CIM B&H; 2007 IHC 9200, ISX, 475 HP 18 spd, new CIM B&H, fresh SK. safeties, both Western trucks. 306-270-6399, Saskatoon, SK. 78truxsales.com DL#316542



2008 IHC 9100, Eagle 10 spd. Eaton AutoShift, 360 Cummins, Emissions deleted, 12&40, 700,000 kms, SK. safety, new CIM BH&T, \$69,900. Cam-Don Motors, 306-237-4212, Perdue, SK.



2008 VOLVO, 20' Berg's grain box installed, \$68,000 reduced to \$62,900. Call Berg's Prep & Paint, 204-325-5677, Winkler, MB.

**ATTENTION FARMERS: 30 TANDEMS** with Cascade boxes, autos and standards. Yellowhead Sales 306-783-2899, Yorkton.

**AUTOSHIFT TRUCKS AVAILABLE:** Boxed tandems and tractor units. Contact David 306-887-2094, 306-864-7055, Kinistino, SK. DL #327784. www.davidstrucks.com

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**CIM TRUCK BODIES,** grain, silage, gravel, decks, service and installation. For factory direct pricing and options, call Humboldt, SK, 306-682-2505 or www.cim-ltd.ca

**MECHANICS SPECIAL:** 2006 IHC 4400, DT 466 tandem, Allison auto, C&C, low mileage, runs and drives, but needs engine work, will take a 20' box. Was \$44,900, now reduced to \$29,900. K&L Equipment, 306-795-7779, Ituna, SK. DL #910885 Email: ladimer@sasktel.net

**GRAIN TRUCKS 1675**

**REMOTE CONTROL ENDGATE AND hoist systems** can save you time, energy and keep you safe this seeding season. Give **Kramble Industries** a call at 306-933-2655, Saskatoon, SK. or visit us online at: www.kramble.net

**STERLING TRI-DRIVE, PRE-EMISSION,** 2006, 525 HP 18 spd., full lockers, 20,000 firts, 69,000 rears, alum. wheels, 369,000 orig. kms, c/w new 24' grain box and tarp. \$98,000. Selling at **Ritchie Bros,** Edmonton, AB, April 26-30th. 780-679-7062

**GRAVEL TRUCKS 1676**

2008 MACK, 261,000 orig. kms, 16' steel box; 2002 Western Star, like new 16' box; 1998 IHC, 16' alum. box. Yellowhead Sales 306-783-2899, Yorkton, SK.

**SEMI TRUCKS 1677**

1997 PETERBILT 379 longnose, Cat, 18 spd., 40's w/lockers, 60" bunk, low kms, exc. shape, \$45,000. 403-224-2265, Olds.

2005 PETERBILT 378, Cummins 500 HP, 18 spd.; 2006 Peterbilt 379, Cummins 475 HP, 13 spd; 2009 IH Prostar, Cummins 500 HP, 18 spd; 2003 Freightliner Columbia, Detroit 500HP (rebuilt), 18 spd., 46 rears, lockers; 2004 Kenworth W900L, Cat 475 HP, 13 spd. Daycabs: 2005 IH 9400, Cat 475 HP 18 spd., wet kit; 2005 Kenworth T800, Cat 475 HP 18 spd., 46 rears, 4-way locks. 306-567-7262, Davidson, SK. www.hodginshtc.com DL #312974.

2009 INT. PROSTAR, TA, 340,000 kms, daycab, 485 HP Cummins, 8 spd., air ride, wet kit, aluminum budds, \$44,900. 1-800-667-4515, www.combineworld.com

2009 KENWORTH W900, 525 ISX, 18 spd., 46 rears, 550,000 kms, \$76,500. **1300 KENWORTH,** 248,000 kms, 300 HP Cummins, 10 spd., new 17' gravel B&H, new tarp, vg cond., \$59,500. High Bluff, MB. 204-243-2453, 204-871-4509.



2010 CASCADIA, 445,000 kms, DD15 Detroit 500 HP, 12 and 40, 13 spd., air ride, fresh safety, \$49,900. Cam-Don Motors, 306-237-4212, Perdue, SK.



2013 PROSTAR IH, daycab, in-dash GPS, 500 HP MaxxForce, 18 spd. trans., 46,000 rears, front axle 14,000, ratio 3.91, WB 228", only 129,000 miles, 11R22.5 tires, with wet kit, new MB safety, for only \$85,000. 204-743-2324, Cypress River, MB

2013 VOLVO 630, 12.5 fronts, 46 rears, 4-Way lockers, 12 spd. 1-shift, Platinum warranty to Nov. 2017, 330,000 kms, c/w wet kit, \$92,000 OBO. Call 306-287-7707, Quill Lake, SK.

2014 VOLVO 670; 2013 Volvo 630; 2012 Volvo 630; 2010 Volvo I-Shift, factory warranty. Call 204-871-5170, Austin, MB.

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**DISMANTLING FOR PARTS** 2007 IHC 9900I w/cab damage, 475 ISX rebuilt eng. EGR delete, 18 spd. Sexsmith Used Farm Parts, 1-800-340-1192, Sexsmith, AB.

**HORSE POWER?** Fuel economy? Call Smoke 'Em Diesel to safely add both on your Big Rig! (DPF & Emissions Removal). 306-545-5911, Regina, SK.

**SANDBLASTING AND PAINTING** of heavy trucks, trailers and equipment. Please call for details. Can-Am Truck Export Ltd., 1-800-938-3323, Delisle, SK.

**T800 KENWORTHS ALL HEAVY SPECS** 18 spd., full lockers, 2008, 2007 w/bunks. Also daycab 2009, new trans. and clutch; 2007 379 Pete daycab and bunk; 2005 Sterling, 60 Series Detroit, 18 spd., 46 diff, 3 way lock, excellent; 2013 IH 5900I, 42" bunk, 46 diff, 4-way lock, 18 spd., 390,000 kms; 2006 378 Pete, Cat 18 spd., 46 diff, 4-way locks w/roo-bar bumper; 2007 IH 9200 daycab, ISX 435, 13 spd.; 2006 IH 9200, 475 Cummins, 18 spd., 46 diff; 2004 IH 8600, S/A, daycab, Cat C10, 10 spd.; 1996 T800 Kenworth, 475 Cat, 13 spd. Ron Brown Imp. Delisle, 306-493-9393 www.bisk.ca DL #905231.

**SPECIALIZED TRUCKS 1680**

**TANDEM** 2008 7600 IH, Cummins engine and 2004 Pete single axle van body trucks, std. and auto trans, w/power tailgates or deck. Ron Brown Imp. 306-493-9393, www.bisk.ca Delisle, SK. DL #905231.

**FUEL TRUCK:** 1996 T450 Kenworth, 3600 gal. fuel capacity, dual pumps and meters, coded. Call 306-493-9393, Delisle, SK.

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1999 IH 4700, SA, flatdeck w/17' steel flatdeck, 11x22.5 tires, 230,000 kms, 44 IH dsl., 10 spd., safetied, real good shape, \$19,500. **1994 GMC Topkick** tandem with 24' flatdeck, 563,000 kms, 3116 Cat diesel, 10 spd., 11x22.5 tires, real good shape, \$21,500. Call Merv at 306-276-7518, 306-767-2616, Arborfield, SK. DL #906768.

1986 C6500 TOPKICK TRUCK, c/w Ingersoll Rand compressor unit 371 GM Jimmy engine, \$5500 OBO. Spiritwood, SK, 306-883-2468, 780-891-7334.

**SPECIALIZED TRUCKS 1680**

2004 FREIGHTLINER CONDOR, very low miles, C&C, long WB, C10 Cat, Allison auto, complete hyd. system, includes hyd. side arm lift, suitable for conversion to a bale hauler, \$19,900. K&L Equip., Ladimer, 306-795-7779, Ituna, SK. DL #910885.



**AMBULANCE-** 1985 FORD 350, 60,386 kms, fully loaded. Will take truck or tractor on trade. Tax receipt. 306-283-4747, 306-220-0429, Langham, SK.

2003 FORD F450 4x4, auto, V10, 99,300 kms, 225/70R19.5xDS2 Michelin tires, vg condition, 7x7.5 flatdeck w/15" sides, c/w Ferrari Model 535C crane, \$14,000. 204-362-1275, Plum Coulee, MB.

1994 IH 4900 rollback truck, 24' Jerr-Dan deck, 15 ton hyd. Tulsia winch, DT 466, 6 Plus trans., 295/75-22.5 rubber w/alum. rims, SK. safety, ready for work, \$25,000 OBO. 306-554-7130 Wynyard, SK.



2001 FREIGHTLINER SERVICE truck, 9 spd., Mercedes engine, spring ride, 600 gallon tank, hose reels, bulk oil containers and fill system. \$26,500. Call Corner Equipment, 1-888-492-6104, Carroll, MB.

2008 FREIGHTLINER 112, S/A, C13 Cat, 13 spd. trans., 392,000 kms, 36" bunk, 11x22.5 tires - 50%, 174" WB. **2012 EBY** 35' gooseneck alum. stock trailer, 3 comp., 2- 10,000 lb. axles, tires- fair w/new set of tires to go w/trailer, winter kit. All will be safetied. Ph 306-327-7745, Kelvington, SK.

**FLATDECK w/HOIST** 20', 2007 C7500, 7.8L diesel, 6 spd., 12/23 axles, 280K, hyd. brakes, SK. truck, \$28,000. 306-563-8765.

**SPORT UTILITIES 1682**

2008 SUBARU OUTBACK Ltd., Turbo, AC, leather, 55,000 kms., stk# SK-U0901. Call for our best price! 1-877-373-2662 or www.subaruofsaskatoon.ca DL# 914077.

2010 SUBARU FORESTER 2.5L h-4 cyl., 64,262, stk#SK-U01890. Call for our best price! Call 1-877-373-2662, DL#914077, or www.subaruofsaskatoon.ca

2012 SUBARU TRIBECA Ltd. H-6 7 pass. AWD, 59,725 kms., stk# SK-3144A. Call for our best price! 1-877-373-2662 or www.subaruofsaskatoon.ca DL# 914077.

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2016 JEEP CHEROKEE Sport, stk#T4013, \$26,498 or \$141.37 biweekly. Phone 1-866-944-9024, www.dodgecityauto.com DL# 911673.

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**HOCKEY MOM LIMOUSINE,** seats 8 players/parents and still hauls 3 hockey bags. 2008 Dodge Durango, w/3rd row seats, 318, auto trans, leather int., fully loaded, trailer tow pkg., exc. rubber, 267,000 kms, very well maintained, \$9,800. Bill 306-726-7977, Southey, SK.

**VARIOUS 1685**

2004 DURAMAX GM, 140,000 kms., loaded; 2000 Terry Fleetwood camper, 26', loaded. 306-675-2161, Kelliher, SK.

2005 GMC 3500 service truck, 215,423 kms, Duramax diesel, has 12' service body; 2009 Ford F550 service truck with crane, 204,230 kms, \$27,000; 2002 Ford F550 service truck, 373,170 kms, \$10,000; 2010 F350, C&C, 194,000 kms, new motor, \$20,000. 306-620-8658, Yorkton, SK.

**CAN-AM TRUCK EXPORT LTD.,** Delisle, SK, 1-800-938-3323. 2003 Freightliner Columbia, Detroit 60 Series, 13 spd., 40 rears, \$23,000; 2000 Western Star, Detroit 60 Series, 13 spd., 40 rears, \$21,000; 2008 Doepker tridem grain trailer with hyd. augers, new safety, \$45,000; 2014 Midland 35 end dump, only used 4 months, rebuilt w/lift axles, electric tarp, \$47,000; 1994 CH Mack, 400 Mack, 13-40, sleeper, \$15,000; 2005 IHC 4400, DT 466, 6 spd., 12,000 front, 23,000 rear, \$25,000; 2002 Kenworth T800, 60 Detroit, 13-40, \$28,000; 1994 Freightliner daycab, 60 Detroit, 13-40, \$14,000; 1990 Ford L8000, 7.8 dsl. Allison auto, equipped w/Vactor 2100 hydrovac, only 250,000 kms, \$25,000; 2001 Freightliner FL80, Cat 3126, auto, 15' Midland, \$45,000; 1999 GMC 8500 fuel truck, 2500 gal., 3126 Cat auto, \$32,000; 2003 Pete 378, 6NZ Cat, 18-46 locks, 48' flat-top sleeper, \$47,000; 2005 Hino 238 W 24 van, auto, 195,000 kms, \$23,000. Gensets available. Financing avail., OAC. can-amtruck.com DL #910420

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**TANDEMS, VACUUM TRUCK AND PICKUPS.** 2- 2002 Int. 7400 series tandem, 17,000 hrs., 277,000 kms; 2003 Int. 5900I Series tandem, aluminum box and wagon, 375,000 kms; **2006 Freightliner vacuum truck,** 13,514 hrs., 141,818 kms; 2003 GMC 2500 dsl. 4x4, ext. cab; 2006 GMC 2500 dsl. 4x4, ext. cab, 282,106 kms; 2007 Chevy Silverado 4x4, reg. cab, 177,556 kms; 2009 GMC Sierra 2500, dsl., 4x4 Crewcab, 262,970 kms; 2007 GMC K1500 Sierra 4x4, reg. cab, 50,609 kms; 2007 Ford Econoline 8 pass. van, 57,374 kms; 2008 Chevy Sierra 2500 4x4, ext. cab, 173,454 kms; 2008 GMC Sierra 1500 4x4, 143,894 kms. All well maintained in good working condition. Please call 780-689-2395 for more info. Boyle, AB.

**VARIOUS 1685**

**2016 NEW 1/2 TON TRUCKS**



2016 CHEV & GMC 1500 DOUBLE CABS \*21 in stock! 5.3L V8, loaded, rear vision camera, trailering pkg, Cloth STK#G1311 MSRP: \$40,690 Starting at \$34,897 or \$219 bi-weekly @ 0.99% 84 MO

**2016 NEW HEAVY DUTY**

2016 GMC SIERRA 3500 CREW CAB DENALI 6.6L V8 Duramax Diesel, loaded, navigation, heated & cooled seats, Onyx Black with Jet Black leather STK#G1054 MSRP \$88,285 CASH PRICE \$73,641 or \$508 bi-weekly

**2016 CHEV & GMC 2500 CREW CABS SLT & LTZ \*2 IN STOCK!**

6.6L V8 Diesel, loaded, navigation, heated seats, Summit White with Jet Black Cloth STK#G1228 MSRP: \$78,705 Starting at Price: \$65,208 or \$451 bi-weekly @ 2.99% 84 MO

**2016 GMC 2500 CREW CAB SLE \*2 IN STOCK!**

6.0L V8 Gas, loaded, heated seats, trailer brake controller, Quicksilver Metallic with Jet Black Cloth STK#G1111 MSRP: \$63,500 Starting at Price: \$51,995 or \$363 bi-weekly @ 2.99% 84 MO

**MEDIUM DUTY**

2007 GMC K5500 6.6L D/Max, A/C/T, Power Windows & Locks, Bostrums, 8'x11'x4w2" Box, Tarp, Hoist, Hitch, 245x70r1.5" Alum. Wheels, Air Drive Seat, Manual Front Hubs, White, 245,040 Kms. DSTK#1725AA Sale Price \$32,995

**PRE-OWNED**

2015 CHEV 1 TON CREW/C 4X4 LWB SRW 6.0L V8 Gas, loaded, cloth, grey, 20,270 kms, STK#M7171 \$42,395

**2012 CHEV 3/4 TON CREW/C LT**

6.6L V8 Diesel, loaded, cloth, brown, 93,060 kms, STK#F2035A \$41,995

**2011 RAM 1 TON CREW/C SLT SRW**

6.7 Diesel, loaded, cloth, brown, 122,198 kms, STK#F2010A \$34,995

**2013 GMC 1 TON CREW CAB SLT DUALY 6.6L V8 Diesel, Loaded, Heated Leather, Brown, 82,495 kms. DSTK#F1940A \$49,995**

**WATROUS MAINLINE MOTOR PRODUCTS LTD.**

HIGHWAY #2 EAST - WATROUS, SK **306-946-3336** www.watrousmainline.com DL#907173

**VANS 1700**

2016 DODGE GRAND Caravan, stk#T6517, \$22,982 or \$131.60 biweekly. 1-866-944-9024, www.dodgecityauto.com DL# 911673.

**DODGE CITY AUTO** - Zero means 0%! Event up to 84 months OAC! Call 1-866-944-9024, www.dodgecityauto.com DL# 911673.

**VEHICLES WANTED 1705**



WANTED: PARTS FOR older VW trucks and/or vans. Parts or whole vehicles. Any cond. 306-227-5474, 306-237-4373, Perdue, SK. bbvws@msn.com

**BEEKEEPING**

**HONEY BEES 2010**

QUEEN CELLS, May thru July. Bees, supers, equipment for sale. 306-862-1384, Love, SK. Email: cliffordqueens.com

**CONSULTING 2901**

FARMERS AND BUSINESS PERSONS need financial help? Go to: www.bobstocks.ca or call 306-757-1997. 245- 1055 Park Street, Regina, SK.

**HONEY BEES 2010**

COOK AND BEALS for sale, lacks separator.

**CONSULTING 2901**

NEED HELP WITH your Growing Forward 2 grant applications? Contact AG Consulting! We have 10 plus years of experience successfully writing and obtaining grants for our clients. Call 403-620-4209, www.angelagreterconsulting.com

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**McKENZIE & CO.**

Chartered Professional Accountants (Downtown Saskatoon)  
Email: don@mckenzieandcompany.ca  
Phone: 306-653-5050 Fax: 306-653-4949  
Website: mckenzieandcompany.ca

NEED A LOAN? Own farmland? Bank says no? If yes to above three, call 1-866-405-1228, Calgary, AB.

**DEBTS, BILLS AND** charge accounts too high? Need to resolve prior to spring? Call us to develop a professional mediation plan, resolution plan or restructuring plan. Call toll free 1-888-577-2020.

**FARM/CORPORATE PROJECTS.** Call A.L. Management Group for all your borrowing and lease requirements. 306-790-2020, Regina, SK.

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**FARM CHEMICAL/ SEED COMPLAINTS** We also specialize in: agricultural complaints of any nature; Crop ins. appeals; Spray drift; Chemical failure; Residual herbicide; Custom operator issues; Equip. malfunction. Ph. Back-Track Investigations 1-866-882-4779 for assistance and compensation. backtrackcanada.com

**COMPRESSORS 3300**

**INGERSOL RAND 185,** works good. Blow your combine off in 10 mins., c/w hose, \$5100 OBO. 306-536-5754, Weyburn, SK.

**CONTRACTING**

**CUSTOM SEEDING 3527**

**CUSTOM SEEDING** in Regina, SK area. Looking for acres. 70' Precision drill. Please contact 306-596-4231.

**CHATTERSON FARMS** offers a complete Custom Seeding Service. 50' Concord, 4.5" Dutch openers, JD 350 bu. tank, 2150 gal. Pattison liquid wagon, JD 9530 tractor w/GPS. All support equipment available also. For more info. and prices call Charles 306-698-7808, Wolseley, SK.

**CUSTOM SEEDING 3527**

**PLANTING CORN, SOYBEANS,** and sunflowers with Case 60' planter, in Sask. and Manitoba. Call 306-527-2228.

**EXUMA VENTURES** offers Custom Seeding. 375 CASE STX tractor w/5710 40' Bourgault air drill, MRBs, 9.8" spacing and packers, 357 grain cart and all supporting equipment. Yorkton/Canora, SK. area. Call Daryl 780-402-1171 for pricing.

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**LOWDERMILK TRANSPORT** IS providing one call service for all Equipment/Hay hauling. Very experienced, multiple trucks serving AB., SK., and MB. 780-872-0107, 306-252-1001, Kenaston, SK.



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**MJ PETERSEN TRANSPORT Ltd.,** Mortlach, has for hire ground load 53' cattleliner, 2-53' stepdeck hay trailers. We haul equipment. 306-891-1380, 306-631-2023.

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**JIM'S TUB GRINDING,** H-1100 Haybuster with 400 HP serving Saskatchewan. Call 306-334-2232, Balcarres, SK.

**CUSTOM WORK 3560**

**MULCHING- TREES, BRUSH, Stumps.** Call today 306-933-2950. Visit us at: www.maverickconstruction.ca

**NEUFELD ENT. CORRAL CLEANING,** payload, Bobcat with rubber tracks and vertical beater spreaders. Phone 306-220-5013, 306-467-5013, Hague, SK.

**LAND CLEARING.** Rock picking and digging, stone piles, brushing, fencing, demolition. 306-382-0785, Vanscoy, SK.

**CONSTRUCTION EQUIPMENT 3600**

**1990 FIAT ALLIS FD 20** dozer, twin tilt angle blade, HD ripper, bush canopy, enclosed cab with heat, powershift, UC 90% remaining, 24" pads, exc. working cond., \$85,000. 204-743-2324, Cypress River, MB

**SEMI U BLADE** for D7R Cat; 2003 D7R, angle blade and ripper; 2002 Trailtech 20 ton, pintle hitch, tilt deck trailer w/new decking and tires; Parts 1988 Volvo, 3406 Cat B block, 18 spd., 46 rears, 24.5 tires; 3000 gal. septic tank, 500 Fruitland pump, controls, and hyds. Call 306-845-3407, Turtleford, SK.



**MASONRY CONTRACTOR. MASTER** Stone Masonry specializes in custom stone work, fireplaces and masonry restoration. Avail. to work anywhere in the west at any rural location. WETT certified inspections and installations. 306-280-1845, 844-280-1845 Saskatoon, SK. adam\_kent@live.com masterstonemasonry.ca

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**CIRCLE D ASPHALT** Repair, Pike Lake, SK, 306-850-2464, 306-493-7799. Rural roads, hwy. maintenance and residential. Crack seal, hot mix patching, spot seal, etc.

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**CUSTOM WORK 3560**

**REGULATION DUGOUTS:** 120x60x14", \$2000; 160x60x14", \$2950; 180x60x14", \$3450; 200x60x14", \$3950; Larger sizes available. Travel incl. in Sask. Gov't grants available. 306-222-8054, Saskatoon, SK.

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**NEUFELD ENT. CORRAL CLEANING,** payload, Bobcat with rubber tracks and vertical beater spreaders. Phone 306-220-5013, 306-467-5013, Hague, SK.

**LAND CLEARING.** Rock picking and digging, stone piles, brushing, fencing, demolition. 306-382-0785, Vanscoy, SK.

**CONSTRUCTION EQUIPMENT 3600**



**1990 FIAT ALLIS FD 20** dozer, twin tilt angle blade, HD ripper, bush canopy, enclosed cab with heat, powershift, UC 90% remaining, 24" pads, exc. working cond., \$85,000. 204-743-2324, Cypress River, MB

**SEMI U BLADE** for D7R Cat; 2003 D7R, angle blade and ripper; 2002 Trailtech 20 ton, pintle hitch, tilt deck trailer w/new decking and tires; Parts 1988 Volvo, 3406 Cat B block, 18 spd., 46 rears, 24.5 tires; 3000 gal. septic tank, 500 Fruitland pump, controls, and hyds. Call 306-845-3407, Turtleford, SK.

**BOMBARDIER SNOW CAT** Trail Groomer 2002, BR275 Cummins, Mogul Master drag, \$42,000. 306-563-8765, Canora, SK.



**1984 D7G** Cat dozer, c/w 13.5' twin tilt angle blade, hyd. winch, enclosed cab, new UC, excellent working condition, 26" new pads, warranty, \$92,000. Can deliver. 204-743-2324, Cypress River, MB.

**2006 HITACHI ZX270** LC hyd. excavator w/hyd. thumb, QA bucket, 11' stick, aux. hyd., 6382 hrs., \$90,000 Cdn. or \$65,000 USD; 2004 D6N LGP crawler with 6-way dozer, AC cab, diff. steering, Allied W6G winch, 10,600 hrs, \$86,000 Cdn. Call 204-871-0925, MacGregor, MB.

**3- JOHN DEERE 770** graders w/snow wings; Champion 740 grader w/snow wing. Parting out over 20 graders, many different makes and models. Older trucks w/snowblowers, snow blades and attachments. Blowers w/motors for 4WD loaders; also 2WD, 4WD and Crawler loaders in stock. Two yards, over 50 acres. Cambrian Equipment Sales Ltd. Ph: 204-667-2867, fax: 204-667-2932, Winnipeg, MB.



**KOMATSU DOZER D85 LGP** c/w winch, 3900 hrs., UC 85%, angle dozer, hydraulic tilt, \$38,500. 780-679-7062, Camrose, AB.

**CLIFF'S USED CRAWLER PARTS.** Some older Cats, IH and Allis Chalmers. 780-755-2295, Edgerton, AB.

**2005 JD 270 CLC** excavator, cab, air, auxiliary hyds., 2 buckets, approx. 9000 hrs., new pins and bushings, \$58,000. 780-679-7062, Camrose, AB.

**WANTED: SKIDSTEER/BACKHOE.** Looking for skidsteer or similar backhoe attachment for tractor. 780-821-9474, St. Albert, AB. mlbranch@telus.net

**2007 VOLVO L20B,** 3440 hrs., 1 cu. yard bucket, 12.5/80-18 12PR tires, front/rear lights, extra hyd. lines to bucket, quick coupler, F.O.B. \$38,000. 204-795-9192, Plum Coulee, MB.

**2010 CAT 950H** WHEEL LOADER, 27,417 hrs, w/Cat quick coupler bucket, 3-3/4 cu. yards, 23.5x25 tires, F.O.B. \$110,000. 204-795-9192 Plum Coulee, MB

**JOHN DEERE LOADERS, Dozer, Packer and Excavators.** 2004 544H wheel loader, 6765 hrs; 2005 544J wheel loader, 18,920 hrs; 2009 524K wheel loader, 20,182 hrs., w/set of spare tires; 2008 650J dozer, 8513 hrs; 1994 Cat 815B packer, 14,492 hrs.; 2005 200CLC Excavator, 10,191 hrs; 2008 270D Excavator, 7733 hrs. All well maintained, in good working condition. Please call 780-689-2395, Boyle, AB.

**CATERPILLAR 630,** HYDRAULIC pull scraper, good bowl, tires, and hitch, ready to work, very good condition, \$40,000. 403-843-3276, 403-783-1283, Rimbey, AB. ksfrank@ccivireless.ca

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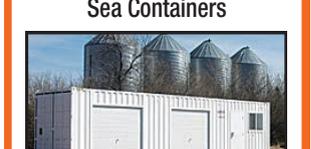
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2012 JD D450, 40', exc. cond., dbl. knife, split reel, roller, Roto-Shears, hyd. tilt, 570 hrs, \$95,000. 306-280-6192 Rabbit Lake SK

2012 WESTWARD M155, D50 header, 30', big rubber, 370 header hrs., 466 eng. hrs., c/w mounted swath roller, vg cond., \$115,000. 306-595-4877, Norquay, SK.

1998 MACDON (PREMIER 2930), 1700 eng. hrs., 30', mounted roller and shears, exc. cond. Quit farming. 780-872-2833, Paradise Hill, SK. larrynaeth@gmail.com

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1997 JD 9600, 1900 sep. hrs., 2500 eng. hrs, upgrade rear beater kit, chaff spreader, dbl. knife chopper, 914 PU, \$55,000; 2007 JD 930D header, PU reel, transport wheels, retro fit for 9600, Ag Shield pea/cross auger, \$30,000. 403-597-3431, Clive, AB.

1997 JD 9400, 2114 eng. hrs., 1626 sep. hrs., ext. range cyl. drive, Y&M, long auger, new: PU belts, feeder chain, rub bars and concave, straw chopper, spreader, 914 PU, exc. cond., \$60,000. Call Dave Klein, 306-957-4312, 306-695-7794, Odessa, SK.

2008 JD 9670 STS combine, 1177 eng. hrs., JD 615 PU, JD 635 flex header, air reel, transport carrier, excellent condition, \$205,000 OBO. 306-463-7733, Kindersley, SK. deon1000000@hotmail.com

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JD TURBO 8820, c/w 212 PU, 4600 hrs, RWA, airfoil sieve, chopper, chaff spreader, hopper cover, 2 spd. cyl., good condition, \$15,000. 306-221-4366, Saskatoon, SK.

1996 JD CTS 2422 sep. hours, new tires, Big Top, fine cut chopper, spreader, runs nice, \$37,800. Call 1-800-667-4515, www.combineworld.com

2008 MD PW7 16' PU head in excellent condition for STS combines with 16' Swathmaster, \$19,800. 1-800-667-4515, www.combineworld.com

2001 9650 STS, 1690 threshing hrs, 914 PU, updates, premium condition, shedded, \$97,500. 306-228-7991, Unity, SK.

**COMBINE ACCESSORIES**

**COMBINE HEADERS 4199**

2013 MD D65 40' rigid draper w/DK, pea auger, factory transport, CA25 to fit CNH, \$63,800. Call 1-800-667-4515, www.combineworld.com

2014 MD D65-D unused, 40', factory transport, auto HHC, hydraulic tilt, JD, CNH, Lexion completion, \$74,800. 1-800-667-4515, www.combineworld.com

2009 JD 635D Hydra Float, c/w pea auger, shedded, good cond, \$39,000; Also JD pea auger, \$2500. 306-628-7808, Leader, SK.

2007 JD 936 draper, c/w PU reel, good condition, shedded, \$29,000 OBO. Call 306-628-7808, Leader, SK.

2012 MD FD70 40' flex draper, pea auger, transport, HHC, new knife and guards, with warranty, \$69,800. 1-800-667-4515, www.combineworld.com

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2009 JD 635D 35' draper, transport, pea auger, 8/10 cond., field ready, \$39,800. 1-800-667-4515, www.combineworld.com

2013 JD 640D 40', hydra-float, pea auger, hydraulic tilt, for S series, very good cond., \$62,800. Call 1-800-667-4515, www.combineworld.com

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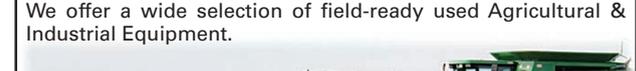
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**DEGELMAN 6000 ROCKPICKER, PTO drive, \$13,000 OBO.** 780-210-9521, Myrman, AB.

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**SILAGE EQUIPMENT 4229**

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**2008 JD 3975 c/w PU header, kernel processor, 40" vert. ext.** Just through shop in excellent shape w/new knives and shear bar! \$26,400. Call Jordan 403-627-9300, Pincher Creek, AB.

**1996 LEON 225A 1000, 14' wide, 42" high, 4-way dozer good condition.** Call 306-947-4644, Langham, SK.

**2014 CASE/IH FHX300 forage harvester, tandem, w/vert. extension, HDX PU, 2 short seasons.** Dave 403-556-3992 Olds AB

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**PT SPRAYERS 4238**

**2005 NH SF115 90' suspended boom sprayer shedded, \$19,000.** Can deliver. Call 306-795-2716, Ituna, SK.

**100' BRANDT SB 4000 sprayer, \$18,000.** Call 306-567-8614, Davidson, SK.

**2005 NH SF115, 90' susp. boom, 1250 gal. tank, hyd. pump, chem mix tank, foamer, wash wand, 5 and 10 gal. nozzles, wind curtains, Flexi-Coil monitor, Green-tronics AutoBoom, 14.9R42 tires, shedded, good condition, \$22,000 OBO.** Luseland, SK, 306-834-5530, 306-834-7527.

**BRANDT QF 1000 PT sprayer, 100', \$800.** Call 306-472-5912, Woodrow, SK.

**2007 SPRA-COUPÉ 4655 80', 1080 hrs., 400 gal., mechanical drive, AutoSteer ready, \$64,800.** Call 1-800-667-4515, [www.combineworld.com](http://www.combineworld.com)

**2007 NH SF216, 126', suspended booms, 1600 gal. tank, Raven autorate and Auto-Boom, 3-way nozzle, 480/80R38 tires, chem induction tank, wand wash.** 306-785-4601, Cadillac, SK.

**PT SPRAYERS 4238**



**2010 SETTER 3 PTH sprayer, deluxe with auto rate control, used 3 times, shedded and stored with antifreeze, 26' very durable poly booms, SS boom slide height adj, jet agitation, 50' manual hose reel w/wand, 9303C-HM4C hyd. pump, Spraymate II auto rate controller w/console and flowmeter, Astro 5 Hz spd. sensor, one set Green #15 air bubble Jet incl. \$6800 OBO.** 306-736-7707, Langbank, SK. [judywooff@gmail.com](mailto:judywooff@gmail.com)

**FLEXI-COIL #50 SPRAYER, 500 gal. tank, 64' booms, disc markers, asking \$2000 OBO.** 306-248-3345, St. Walburg, SK.

**FLEXI-COIL 62 SPRAYER, 800 gal., 80', PTO, markers, \$2500.** Call 306-948-7652, Biggar, SK.

**2004 FLEXI-COIL 67XL PT sprayer, 84', 1250 gal., wind screens, dual nozzle bodies, hyd. pump, chem. induction, autorate, spray test wireless remote boom control.** Call 306-263-4427, Flintoft, SK.

**NEW HOLLAND SF115 sprayer, 90' boom, 1250 Imp. tank, 18.4x26 tires inc. Trimble GPS, \$25,000.** 306-493-7871, Harris, SK.

**2008 NEW HOLLAND PT sprayer S1070, 100', 1600 gal., stored inside, \$21,500 OBO.** Call 306-515-4342, Edgeley, SK. [arabiangoose@hotmail.com](mailto:arabiangoose@hotmail.com)

**FLEXI-COIL 67 SPRAYER, 800 gal. tank, 100', windscreens, 3 sets of nozzles, new pump OTO. 2015, new tires, \$9000 OBO.** 306-530-2457, Francis, SK.



**2004 NH SUSP boom sprayer, var. rate control, wind screens, dbl. nozzle body, rinse tank, foam marker, wash wand, chem mixer, 850 gal., nice shape, shedded, \$19,000 OBO.** 306-554-8119, Wishart, SK.

**BRANDT QF2500 90' PT sprayer, wind cones, disc markers, PTO drive pump, exc. condition.** Phone 306-533-1957, Dilke, SK.

**NEW HOLLAND SF115, 100' booms, windscreens, 1250 Imp. gal. tank, foam marker, rate controller, and rinse tank, \$13,000 OBO.** Call 780-806-3439, 780-842-4088, Wainwright, AB.

**SP SPRAYERS 4241**

**1999 4640 SPRA-COUPÉ, auto trans., 70' boom, 2219 hrs, S2 Outback GPS w/360 mapping, 400 gal. tank, deluxe seat, Raven rate control, triple nozzle body, 900-24 ft, 12.4-24 rear, tow hitch, duals, shedded, \$40,500 OBO; Set of E-Kay crop dividers, \$2,000.** 306-654-4420, Prud'homme, SK.

**PRICE TO SELL- 2010 Apache 1210 AS, 100' booms, factory AutoSteer, 1250 gal. tank, duals, one owner, non-smoker, shedded \$129,000.** 306-831-8550 Rosetown SK

**2014 NH SR240F #N22358, 4 year warranty, 120' front boom, \$339,000, \$389,000.** 306-864-3667, Kinistino, SK. or view at: [www.farmworld.ca](http://www.farmworld.ca)

**2014 NH SR335F #N22362, 4 year warranty, 120' boom, 1600 gal, SS tank, 4WD, \$389,000.** 306-864-3667, Kinistino, SK. or view at: [www.farmworld.ca](http://www.farmworld.ca)

**1084 ROGATOR Model 2009, S/N 001020, 1905 hrs., Raven Viper Pro, 380/90R46 tires, Tridekon crop savers/air lift, Titan 800/65R32 tires, AccuBoom, AutoBoom, SmarTrax, SS tank, fenders, 100' boom.** 306-567-4762, Davidson, SK.

**2013 JD 4940, field ready, all updates, all options, 2 sets of tires and rims, stored inside, \$300,000.** Drumheller, AB. 403-934-0583, [ctreacy@shaw.ca](mailto:ctreacy@shaw.ca)



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**2005 WILLMAR EAGLE 8650 90', 1947 hrs., 1200 SS tank, triple nozzle bodies, Raven controller, AutoHeight, 520/85R46 radials, extra set of 4-14.9R46, very nice, \$84,000.** 306-567-7495, Davidson, SK.

**1999 ROGATOR 854 90', SS 800 gal. tank, Outback S3 System, AutoSteer, pressure washer, 4 bodies tips, sectional shutoff, 2 sets tires, \$60,000.** Weyburn, SK, call 306-456-2462, 306-861-3661.

**2012 NH 275, front mount, 1600 gal., 120', 2 sets of tires, loaded, 1255 hrs., \$235,000 OBO.** Call 306-641-7759, Theodore, SK.

**2008 JD 4830 high clearance sprayer, 3423 hrs., SS tank, autorate controller, GS2.2600 monitor w/SF1 receive, hyd. axle adj., tires 420x80R46, boom return to height, traction control, auto air spring level system, onboard air system, \$135,000 OBO.** 306-642-7833, 306-642-8602, Scout Lake, SK. [gbeaubienfarm@gmail.com](mailto:gbeaubienfarm@gmail.com)

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**2012 HAGIE STS 16, 16,900 hrs., 2 sets of tires, 120' boom, all wheel steer, 1600 gal. solution tank. TopCon x30 guidance, Auto-Boom, auto section control, \$260,000 OBO.** 403-333-2626, High River, AB. [Dannohitch@hotmail.com](mailto:Dannohitch@hotmail.com)

**2009 SPRA-COUPÉ 4660, 80', std. trans., hitch, foam marker, flood light kit, EZ-Steer 500, 3 sets of rear tires, new front tires, new cab air filter, fresh oil change, \$56,500 OBO.** 306-768-7399, Carrot River.

**2002 CASE SPX 3200, 2710 hrs., 90' boom, 750 gal. tank, Raven Envivio Pro, AutoBoom, 2 sets of tires, 20.8R38 and 270/95R48, \$100,000 OBO.** Call 306-647-2205 evenings, Theodore, SK.

**2011 APACHE AS720, 102', 750 gal., w/triple nozzle bodies. Raven Envivio GPS, including sectional and AutoHeight controls, c/w set of 4 dividers, Shedded, only 416 hrs., very good condition, \$129,000.** 306-595-4877, Norquay, SK.

**WRECKING: 2009 1286C, complete eng., rad, wheel motors, hydro, 120' factory booms, 830 hrs.** 403-994-7754, Olds, AB.

**2009 JD 4830 High Clearance sprayer, radar, stainless steel booms, AutoHeight, 100', duals, 2443 hrs.** 306-648-2418, 306-312-9000, Gravelbourg, SK.



**2009 1284 AG-CHEM, 1000 gal. tank, 100' booms, 2860 hrs., reduced to \$86,000 USD.** 406-466-5356, Choteau, Montana. View: [www.fertilizerequipment.net](http://www.fertilizerequipment.net)

**1995 SPRA-COUPÉ 3430, 400 US gal. tank, 80' boom, foam markers, triple nozzles, 440 Raven controller, bolt-on duals, 1603 hrs., field ready.** [bkir@rfnow.com](mailto:bkir@rfnow.com) 204-728-0614, Brandon, MB.

**2003 JD 4710, 800 gallon tank, AutoSteer section control, AutoHeight control, 2 sets of tires.** 306-654-7772, Saskatoon, SK.

**2000 JD 4700, 3370 hrs., 90', new nozzles, 2 sets tires, Outback S3 E drive, Norac UC4 Height control, Rinex auto shutoff, vg cond, \$95,000.** 306-963-7990, Imperial SK

**2011 JD 4830 with only 1050 hours, full AutoSteer, all options, both sets tires, \$229,000.** Biggar, SK. 306-948-7223.

**2002 JD 4710, 90', 800 gal. SS, crop dividers, 380/90R46 tires, duals for rear, AutoSteer, AutoHeight, chem inductor.** Phone: 306-357-4732, 306-831-8548, Wiseton, SK

**1998 JD 4700 high clearance sprayer, 2850 hrs, 3 nozzle body, 90', 750 gal. SS tank, fence row nozzle, foam markers, shedded, \$65,000 OBO.** 306-842-3798, 306-861-4020, Weyburn, SK.

**2010 APACHE 1010, 100', Raven AutoHeight, Outback GPS AutoSteer, sharp shooter, 1001 hrs., \$145,000 OBO.** 306-648-7106, Mankota, SK.



**2013 JD 4940, 120' high clearance sprayer, 1266 hrs, 1200 gal. SS tank, 5 nozzle bodies, rinse tank, SF1 activation, Starfire SF3000, AutoSteer, hyd. axle adj., tires: 900/50R45, air susp., 11 section boom, chem eductor tank, wheel fenders, wheel slip control, exc. cond., asking \$295,000.** Located in Andrew, AB. Call 780-365-2020.

**2008 JD 4830, 100' 1000 gal. SS tank, Raven AutoBoom, Swathmaster, Green-Star, AutoTrac, 420/80R46, 1471 hrs, \$175,000 OBO** 306-834-7204 Kerrobert SK

**2013 NH SR240F #HN3175, 100' front boom, 3 year power train warranty, \$310,000.** Call 306-682-9920, Humboldt, SK. or view at: [www.farmworld.ca](http://www.farmworld.ca)

**1996 ROGATOR 854, 100' boom, Outback AutoSteer and mapping, 2 sets of tires, 800 gallon tank, 3800 hours, \$44,000.** 306-342-7631, Glaslyn, SK.

**2014 NH SR240R #N22357, 4 year warranty, 240 HP 1000 gal. poly tank, tie 3 eng, 100' boom, \$229,000.** 306-864-3667, Kinistino, SK. or view: [www.farmworld.ca](http://www.farmworld.ca)

**2001 JD 4710 sprayer, 90' UC4 leveling system, Trimble 500 Ezee Steer, 4025 hrs, always shedded, \$85,000 OBO.** 306-354-2698, 306-631-1815, Mossbank, SK. [a.howe@xplornet.com](mailto:a.howe@xplornet.com)

**TRAILTECH 2012 SPRAYER TRAILER,** used 3 seasons, farm use only, nice shape. 2200 gal. tank on top, 980 gal. tank on bottom. Set up w/toolbox and hoses to connect tanks, plumbed for chem handler, asking \$27,000. 780-812-1892, Iron River.

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**1994 SPRA-COUPÉ 210, shedded, field ready.** Call 306-738-2173, Riceton, SK.

**2010 CASE/IH 3330 Patriot, 100', Aim command, both sets tires, loaded, shedded, 2275 hrs., exc. cond., \$175,000 OBO.** Call or text 306-684-5425, Moose Jaw, SK.

**SPRAYING VARIOUS 4244**

**FLOATER TIRES:** Factory rims and tires: JD 4930/4940, R4045; 800/55R46 Good-year tire & rim, \$20,500/set; 710/60R46 Goodyear LSW, \$19,500/set; Case and JD sprayers: 800/70R38 Michelin for Case 4420/4430, \$19,500; 710/70R38 Titan rim and tire for JD 4720/4730, \$14,500. Case 650/65R38 Michelins, \$15,000. 306-697-2856, Grenfell, SK.

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**BOURGAULT 5710, 40', 12.5" spacing, mid-row shank fert. run, 5" rubber packers, c/w Bourgault 4350 air tank, dual fans, 3 tanks with cameras, \$45,000.** Retired. 780-679-6314, Daysland, AB.

**1997 CONCORD 4812 air drill, double shoot dry with NH3, Dutch openers, 2000 JD 1900 seed cart, 270 bu, \$28,000 OBO.** 306-452-3233, Antler, SK.

**2005 CASE ATX 4012, 40', 12" sp., c/w TBT ADX3380 cart w/dual fan, 8' auger, Advantage seed treating system, light pkg., rear hitch, Anderson DS dry openers w/NH3, vg cond., \$42,000 OBO.** 780-203-7957, Leduc County, AB. [mlransen@xplornet.com](mailto:mlransen@xplornet.com)

**2004 BOURGAULT 5710, 54', 9.8" spacing, c/w 5350 cart, shedded, exc. cond, 1 owner, \$75,000.** 306-253-4355, Aberdeen, SK. or view at: [www.farmworld.ca](http://www.farmworld.ca)

**2000 BOURGAULT 5710 drill and 5350 tank #B22859A, 54', 9.8" spacing, \$66,000.** Call 306-864-3667, Kinistino, SK. or view at: [www.farmworld.ca](http://www.farmworld.ca)

**2006 NH SD440 50', 10" paired row, 430 bushel, variable rate tank, double shoot, blockage monitor, steel press wheels, \$75,000 OBO.** 780-210-0280, Andrew, AB.

**FLEXICOIL 5000 AIR DRILL, 45', 12" spacing, 4" rubber packers, 2320 TBT tank, good.** 306-456-2638, 306-861-1964, Colgate, SK

**2014 MORRIS 9550 tank #HR3338, new to behind, dual tires, \$7,425 S/A pmt O.A.C.** Call 306-864-3667, Kinistino, SK. or view at: [www.farmworld.ca](http://www.farmworld.ca)

**2009 JD 1830, 10" spacing, Poirier openers, Pattison liquid kit, JD 2600 monitor, 1910 430 bu. cart, duals, conveyor, bag lift, exc. cond., \$98,000 OBO.** Can deliver. 306-445-5602, North Battleford, SK.

**MOON HEAVY HAUL pulling air drills/ air seeders, packer bars, Alberta and Sask. 30 years experience.** Call Bob Davidson, Drumheller, AB. 403-823-0746.

**1996 BOURGAULT 30', 10" spacing, 3.5" packers, 1996 Bourgault 3225 air tank, \$26,000.** 306-377-4571, 306-831-9006, Fiske, SK.

**2004 NH SD440/SC430, 57"9", steel, DS, Atom Jet, TBT, 430 bu., 10" auger, low hop, \$80,000 OBO.** 306-614-9278, Stenen, SK.

**2001 MORRIS MAXIM II 39', 10" sp., single shoot, 2001 7300 tank, w/3rd gran./inoculant tank, field ready. Reduced! \$32,000.** 306-648-7110, Gravelbourg, SK.

**2008 BOURGAULT 3310, 55' 10" spacing, DS, for dry and/or liquid fert., paired row, \$80,000 OBO** 306-353-4410 Riverhurst, SK

**NEW UNUSED 2013 40' Ezee-On 7650 air drill, 10" spacing, 4" steel packers, \$39,500.** 403-350-9088, Red Deer, AB.

**2001 MORRIS MAXIM 29' air drill, c/w 7180 tank, 15,000 in recent upgrades and parts, field ready, \$25,000 OBO.** Call 306-771-2776, Balgonie, SK.

**2008 SEED HAWK 40', 10" sp. quick pin, dual castors, c/w 400 bu. cart, dry fert. only 12,000 acres, entire unit always shedded, \$99,000.** 306-595-4877, Norquay SK

**2009 70' FLEXI-COIL 5500 fold back, 12" spacing, 4350 TBT variable tank, 4.5" boots, done approx. 20,000 acres, nice shape, \$99,900 CDN OBO.** 780-386-3979, 780-385-6449, Lougheed, AB.

**5440 BOURGAULT AIR Tank and 64' 5710, 9.8" spacing, NH3 MRB. Cut Knife, SK.** 306-441-0452 or 306-398-7449.

**SEEDMASTER 65-10, twin 1500 on-board NH3 tanks, NH3 pump, sectional control, new openers and hoses.** 306-383-2915, Rose Valley, SK.

**AIR DRILLS 4250**

**2002 49' MORRIS MAXIM II, 12" spacing, gumbo boots, duals castors, w/7240 grain cart, low acres, \$52,000.** A.E. Chicoine Farm Equip., 306-449-2255 Storthoaks, SK

**AIR SEEDERS 4253**

BOURGAULT 6800 AIR seeder 28', 2115 air cart, granular kit. Phone 306-472-5912, Woodrow, SK.

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BOURGAULT 8800, 5 row floating hitch, 32', with 7130 Morris air seeder, granular 3rd tank, \$12,500 OBO. 306-275-4446, 306-921-5540, St. Brieux, SK.

40' BOURGAULT FH536-40, 4-bar harrows, granular attachment, 8" spacing, 2195 air tank, \$14,000. 306-342-4235, Glenbush SK

VW MFG. LTD. Excellent wear resistance carbide drill points/openers/air drills. www.vwmfg.com or call 403-528-3350, Dunmore, AB.

6350 BOURGAULT AIR CART, dual fans, 2010 model, not used last 2 yrs., shedded, \$60,000 OBO. 204-773-3044, Russell, MB.

BOURGAULT 36-42, 40', 5" spades on 12" spacing, 3225 tank, 40' P-30 packer bar, \$15,000. Will separate. 306-948-7652, Biggar, SK.

CASE/IH 4700 CULTIVATOR, Ezee-On tank, Valmar 2055, 34', \$5,000. 306-421-6298, Estevan, SK. svzed@live.com

32' BOURGAULT FH528-32, 8" spacing, poly packers, near new 1" carbide openers, 2155 series II tank, \$12,000. 306-859-7558, 306-859-7747, Beechy, SK.

40' BOURGAULT FH436-40 210 Series with Morris 7180 tank, single shoot, 1" Atom Jet openers, \$11,500. 204-729-7630, Brandon, MB.

40' BOURGAULT 8800, 8" spacing, Valmar kit, new QA harrows and hoses, c/w 1994 BOURGAULT 2155 air tank, DS, always shedded, vg 306-576-2171, Wishart, SK.

BOURGAULT 8800 w/2320 Flexi-Coil air tank, 48', 8" spacing, 330 lb. trips, quick attach harrows and packers. Lots of work done. May separate. \$30,000 OBO. 306-274-7888, Lestock, SK.

2011 BOURGAULT 6550 ST air tank, dual shoot, bag lift, 4-tank meter, 591 monitor, rear hitch, dual tires, shedded, low acres. \$105,000 OBO. 204-648-7085, Grandview, MB.

MORRIS 6180 AIR SEEDER, air tank, good shape, \$4500 OBO. 306-483-7367, Oxbow, SK.

2002 BOURGAULT 5350 air cart, double shoot, 3 tank metering, cab rate adjust, 491 monitor, sandblasted inside and out, repainted, upgraded to 10" fill auger, \$31,000. Call 403-994-4041, Trochu, AB.

2007 BOURGAULT 6550, bag lift, 4 tank metering, double shoot, \$79,000 OBO. Call 306-563-8482.

JD 735 41' AIR SEEDER c/w 787 tank, always shedded, Agtron blockage monitor, \$25,000. 306-493-7871, Harris, SK.

1996 BOURGAULT 8800, 40', 3195 tank, harrows, packers, \$18,000 OBO; 2002 8810 52', \$39,900. 306-563-8482 Rama SK

JD 665, 41' c/w harrows and packers and NH3, hyd. fan, gd cond. Rod weeder avail. Good for organic 306-237-4582 Perdue SK

BOURGAULT 4300 AIR CART, 3 tank metering, hyd. fan, 8" auger, rice tires, single shoot, 2nd fan and piping for dual shoot incl., \$15,900. Valmar 1655 applicator with hoses and deflectors, \$2900. 306-231-8832, Viscount, SK.

52' BOURGAULT 8800 air seeder, 4 bar harrows, 8" spacing, good condition. 780-877-2339, 780-877-2326, Edberg, AB.

40' BOURGAULT 8800 with harrows, 8" spacing, 2155 air tank, \$14,000 OBO. Call 306-395-2668, 306-681-7610, Chaplin, SK.

2012 NH P-1060, 430 bu., mech. art cart, 5 rollers, monitor, 5300 acres, nice, \$55,000 OBO. 204-937-3933, Roblin, MB.

1996 BOURGAULT 3195 air tank, mint condition, shedded, c/w cultivator air kit, 60-3/4" Bourgault knock-on openers and 40' of 8" spacing individual Bourgault poly packers w/QA arms \$9400. 306-256-3569, 306-230-4393, Cudworth, SK.

'95 JD 30' cult, Dutch Eagle TB 92-58 tank, ground dr. fan, 6" hyd. fan, 9", single shoot, on shank rubber packers, vg. 403-664-7145 Blindloss, AB. gfwolwie4444@msn.com

BOURGAULT 5710, 54', mid row banders, 4250 TBT, good cond., \$19,500 Canadian. 701-626-2505, Velve, ND (near Minot).

36' BOURGAULT FH536-40, w/Bourgault 2155 tank, 3 bar harrows, many new parts, \$13,000 OBO. 306-338-7603, Margo, SK.

FLEXI-COIL 420 40' cultivator; 1610 air tank; 636 Leon loader; 75- Bourgault 4.5" steel packer wheels, off 5710; 3 PTH, 7 shank subsoiler; 3 PTH off 300 HP 4 WD. 306-749-2649, Birch Hills, SK.

2010 BOURGAULT 6450, bag lift, single shoot, immaculate, \$69,900 OBO. Call 306-563-8482.

**HARROWS /PACKERS 4256**

DEGELMAN HEAVY HARROWS: 2008 70', hyd. angle, \$29,000; 2004 Morris 70', low use, \$24,000. 306-563-8482, Rama, SK.

RITE-WAY JUMBO 8000 55' heavy harrow, 25" tines, very nice condition, \$18,000. 306-567-7495, Davidson, SK.

**HARROWS /PACKERS 4256**

1988 RITE-WAY HARROW packer, good condition, new harrow tines, recent bearings, P-30 packers, \$5000 OBO. 403-321-0755, 403-820-2264, Hussar, AB.

RITEWAY LAND ROLLERS - Guaranteed for Spring delivery. Rent or buy at Flaman 1-888-435-2626.

2014 MORRIS 50' heavy harrow, 9/16x26" tines, 800 acres, vg, \$26,900. Cam-Don Motors, 306-237-4212, Perdue, SK.

DEGELMAN 7000 STRAWMASTER 82', hyd. tine adjustment, 5/8" tines, light pkg., vg condition. 306-873-7786, Bjorkdale, SK.

2000 RITE-WAY 8000 heavy harrow, 55', adj. tine angle, 9/16" tines, good cond. Call Gary 306-873-8060, Prairie River, SK.

IN STOCK NOW! 55' and 68' Rite-Way, 70' Morris. Phone Cam-Don Motors, 306-237-4212, Perdue, SK.

BOURGAULT 6000 MID HARROW 70', done less than 1500 acres, like new, asking \$28,900. 306-595-4877, Norway, SK.

40' RITE-WAY WINGUP packer bar, \$3000. Call 306-567-8614, Davidson, SK.

FLEXI-COIL 60' SYSTEM 82, 5 bar harrows, asking \$1200. Call 306-477-7702, 306-231-8388, Bruno, SK.



WINTER DISCOUNTS on new and used rollers, all sizes. Loading and delivery available. 403-580-6889, Bow Island, AB.

FLEXI-COIL SYSTEM 95, 70' P20 packers, good shape. 306-533-1957, Dilke, SK.

**SEEDING VARIOUS 4259**

TWO JD 455 foldup box drills, 30' and 35', \$43,500 each. 403-308-1238, Taber, AB.

JD 7200 VACUUM PLANTER, 8 row 30', folding bar, monitor, reconditioned \$16,900; JD 7200 vacuum planter, 8 row 30", liquid fert. att., monitor, reconditioned, \$18,900; JD 7200 vacuum planter, 12 row 30", frt. fold, monitor, reconditioned \$19,900; JD 7200 vacuum vlex planter, 12 row 30", frt. fold, liquid fert. att., monitor, reconditioned \$21,900; White 6122 vacuum planter, 12 row 30", vert. disc, monitor reconditioned, \$16,900. We have JD 1750, 1760, 1770, 1780, 1790 planters available. Gary Reimer at 204-326-7000 Reimer Farm Equipment, Hwy #12 North, Steinbach, MB. www.reimerfarmequipment.com

62 ATOM JET C-shank liquid openers, \$65 each. 204-734-8093, Swan River, MB.

2002 JD 455 SEED drill, 35' folding drill, 6' spacing, 13" disks, 300 hrs, factory markers, c/w liquid fertilizer or chemical tank already installed/plumbed in, like new, \$61,000 OBO. 306-730-8375, Melville, SK. Will.stilborn@hotmail.com

2013 MONOSEW PLANTER, 40', 15/30" spacing, canola, bean and corn plates, row cleaners, 3 bu. hoppers, Mid Row and seed placed fertilizer, air cart hitch, \$150,000 OBO. 306-541-3758, Francis, SK.

JD 7200 8 RN vacuum planter, needs reconditioned, w/o fertilizer, \$7,900; JD 7200 8 RN vacuum planter, liquid fertilizer, PT, field ready, \$16,900; JD 7200 folding 12 RN vacuum planter, w/o fertilizer, reconditioned, \$18,900. Call me for any of your planter needs as more planters are arriving and my supplier has all sizes, models and makes available. Delivery available. Reimer Farm Equipment Ltd., call Gary at 204-326-7000, Steinbach, MB.

HAYBUSTER 1206, 36' c/w transport, good condition. Call 306-237-4582, Perdue, SK.

2011 GREAT PLAINS, 3-point 10' no-till drill, main grain seed box, native grass and small seed boxes, 20- 88 lb. wts, shedded, 306 acres on acre meter, \$36,900. 204-732-2483, Ste. Rose, MB.

42' OF IHC Model 150 hoe drills, c/w fertilizers and built in transport, exc. cond., \$4200 OBO. 306-296-4741, Frontier, SK.

VW MFG. LTD. Excellent wear resistance carbide drill points/openers/air drills. www.vwmfg.com or call 403-528-3350, Dunmore, AB.

2013 K-HART AIR disk drill and Case IH 3850 Precision air cart, disk drill: 66', 10' row spacing. Air cart: 3 compartments. \$250,000. 306-463-7740, Dodsland, SK.

**SEEDING VARIOUS 4259**

WANTED: ORIGINAL BARTON seed openers. 403-580-0936, Medicine Hat, AB.

70 ATOM JET paired row openers, 4" wide C-shank, dry fert., good cond., \$40 each. Ph/text 306-424-7761, Montmartre, SK.

56' NH ST830, 12" spacing, dual shoot, w/wo Technotill openers, set up for TBT. 306-441-4003, North Battleford, SK.

FLEXI-COIL 57' 5000, 9" spacing, \$15,900. P30, 5' packers, \$250. Broadcast kit, \$2,200. BOURGAULT packer wheels, \$100/ft. Disc markers c/w MarkerMaster, \$900. MORRIS air pack, \$2,000. Wilrich 36' Vibrashank cultivator, \$1,900. Pro Ag Sales, 306-441-2030, North Battleford, SK.

1983 JD 9350, 20' DD drill, hyd. markers, grass seed, shedded, tarps, one owner, new discs and bearings, vg cond. \$10,500. 780-984-0668, Calmer, AB.

**TILLAGE EQUIPMENT 4262**



JD 637 DISC, 45.5' wide, 24" blades, exc. condition, like new, \$70,000 OBO. Call 306-457-2935 after 6 PM, Stoughton, SK.

2014 GREAT PLAINS 3500MT vertical tillage #PS3147, 35', 3 section Cat V hitch, \$101,000. 306-922-2525, Prince Albert, SK. or view at: www.farmworld.ca

2009 DEGELMAN SM7000 70' heavy harrows, hyd. tire adjust, 5/8" tines, good condition, \$37,800. Call 1-800-667-4515, www.combineworld.com

JD 56' VTBRA SHANK, excellent shape, field ready, \$6900 OBO. Call 780-798-2280, Plamondon, AB.

USED WISHEK: 14', 16', 30. Breaking discs: Townner 18", Kewanee 14"-16". Call 1-866-938-8537, Portage la Prairie, MB. www.zettlerfarmequipment.com

1999 FLEXI-COIL S85 70' heavy harrow, \$17,900. Phone 1-800-667-4515, www.combineworld.com

7 SERIES 40' MORRIS CULTIVATOR w/harrows, \$3000; Flexi-Coil System 92 harrows w/packers 60', \$3000. Flaxcombe, SK, call 306-460-9027, 306-460-4462.

AMCO INT. 10' tandem HD breaking double disc, Model WDH2-2030B, S/N 1281, \$8900 OBO. 306-298-2116, Val Marie, SK.

HARD DIRT - COMPACTION? Avoiding expensive "band-aid" solutions. Since 1992. Call Rick 403-350-6088 anytime.

2014 7450 LANDOLL vertical tillage #S22382, 39' wide, 22" disc, 7" blade, \$105,000. Call 306-864-3667, Kinistino, SK. or view at: www.farmworld.ca

FRIGGSTAD 35' CULTIVATOR, gray color, c/w tine harrows, new shovels, \$2500. Call 306-472-5912, Woodrow, SK.



2015 LEMKEN HELIODOR, 20', rolling baskets, new discs, asking \$46,500 OBO or \$35,000 US. 204-851-5026, Cromer, MB.

2008 ST830 47' chisel plow, 5 plex, 650 lb. trip, 8" knock-on shovels, anhydrous raven rate control, factory hitch, hyd. winch, 9/16" heavy harrows, \$82,500 OBO. Call 204-733-2446, Ochre River, MB.

JD 610 40' anhydrous cultivator, 4-bar quick attach harrows, knock-on wedges, steel anhydrous boots, vg cond. Wishart, SK. 306-576-2171, 306-560-7679.

62' FLEXI-COIL 820 w/Raven NH3 auto rate kit, 3/4" non-freezing knives. 780-878-1479, Edmonton, AB.

2013 LEMKEN RUBIN 4/900, like new, 13', 3 PH, baskets, less than 1000 acres use, \$36,800. Call 1-800-667-4515, www.combineworld.com

1997 BOURGAULT 8810 cultivator #B227788, Valmar applicator, 4 bar mounted harrows, \$33,000. Kinistino, SK, 306-864-3667 or view: www.farmworld.ca

**TILLAGE EQUIPMENT 4262**

52' BOURGAULT 8800 cultivator, 4 bar harrows, air pkg., good condition. 780-877-2339, 780-877-2326, Edberg, AB.

2013 32' KONGSKILDE 9100 high speed vertical tillage tool, 8" spacing, 18" discs, spiral rollers, good condition, \$48,800. Phone 1-800-667-4515, or check our website: www.combineworld.com

**TILLAGE/SEEDING VARIOUS 4265**

VW MFG. LTD. Great service/repairs for carbide drill points/openers/air drills. www.vwmfg.com or call 403-528-3350, Dunmore, AB.

VW MFG. LTD. Excellent wear resistance carbide drill points/openers/air drills. www.vwmfg.com or call 403-528-3350, Dunmore, AB.

MORRIS 35' MAGNUM cultivator w/NH3 kit, Eagle Beaks, exc. harrows, 1250 gal. tank, nice shape, \$9500. 306-233-7305, Cudworth, SK.

LILLISTON 60' DISC drill, (5-12') with transport, hitch, monitor; Ex-dealership supply of Melroe drill parts; Wil-Rich air drill parts, incl. rubber grain and fert. rollers; Sprayer parts; Flexi-Coil 60' harrow, flex harrows. 306-944-4520, Viscount, SK.

1996 BOURGAULT 9200 32' NH3 cultivator, NH3 knives, Continental kit, 4-bar harrows, \$18,500; 44 liquid fert. 1" openers, \$40 ea. Greg 306-883-2568, Spiritwood, SK.

BOURGAULT 2500 CULTIVATOR, 30', ext. to 34', 1-1/4" high clearance shanks, all new tires on main frame, equipped with 3" DS Morris openers and Dutch shank mounted packers, exc. cond., \$10,000 OBO. Morris 7130 air tank, vg condition, rebuilt meters, 8" auger, SS, w/parts to convert to DS, \$7,000 OBO. 780-363-2215, Chipman, AB.

48 DUTCH PRECISION openers, CIH/Concord Edge-On with NH3 and 4" spread. Also Raven NH3 parts including cooler, rate controller, hoses, hydraulic winch, couplers that work with Flexi cart and monitor, \$2000. 204-734-2526, Swan River, MB. svseeds@xplornet.ca

**TRACTORS**

**Agco 4274**

1997 AGCOSTAR 8360, 3795 hrs., 20.8x42 Bell duals, 2nd owner, \$59,000. Cam-Don Motors, 306-237-4212, Perdue, SK.

**Allis/Deutz 4277**

1980 7580 ALLIS CHALMERS, dual wheels, 1000 PTO, 7000 hrs. Call 204-623-7533, The Pas, MB.

**Allis/Deutz 4277**

DEUTZ ALLIS DX110, dual PTO, AC, 4700 hrs., excellent condition, \$12,000 OBO. 403-823-1894, Drumheller, AB.

**CASE/IH 4286**

1989 CASE/IH 7120, MFWD, 150 HP 18 spd. powershift, 6290 hrs., \$58,000 OBO. Call 780-352-8858, Bittern Lake, AB.

90 SERIES QUAD TRACK, 7865 hrs., EZ-Steer AutoSteer, Leabank sight glass hub covers, good tracks, \$55,000. Call 204-638-7416, Daughin, MB.

1980 CASE/IH 1486, 3 hyds., dual PTO, 6476 hrs. 18.4x38 rubber fair, \$6400 OBO. 306-358-4620, Denzil, SK.

1992 CASE/IH 9280, 4 WD, 5200 hrs., newer 24.5/32 rubber, Outback AutoSteer, std. trans, excellent condition, \$85,000 OBO. 306-460-7284, Kindersley, SK. utdtransport@hotmail.com

WANTED: TOP DOLLAR paid on IH tractors 1026, 1456, 826, 1206, 1256, 756. Call 701-240-5737, Minot, ND.

1987 IH 9150, 4 WD, 280 HP, 520/85R38 Firestone radials- 80%, very good, 8000 hrs., nice solid tractor, \$39,800. 1-800-667-4515, www.combineworld.com

1987 3394 MFWD, 4900 hrs, 24 spd. powershift, vg condition, \$29,000 OBO. 1981 2290, 5500 hrs, vg cond., \$14,000 OBO. 204-648-7129, Grandview, MB.

LIZARD CREEK REPAIR and Tractor. We buy 90 and 94 Series Case, 2 WD, FWA tractors for parts and rebuilding. Also have rebuilt tractors and parts for sale. 306-784-7841, Herbert, SK.

1993 CASE/IH 9230, 4710 hrs., new inside tires, \$50,000. 306-257-3693, Elstow, SK.

2004 CASE/IH STX450, 3107 hrs., 20.8x42 triples, PS, 5 hyds., luxury cab, diff locks, or 2010 STX485, 1178 hrs., 800x38 duals, PTO, PS, factory guidance. 204-248-2372, puff@mymts.net Notre Dame, MB.

1994 CIH 9280, trimble AutoSteer, 5700 hrs., 24.5x32- 60%, 12 spd., vg cond., \$62,500 OBO. 306-441-4930, Delmas, SK.

2014 CASE/IH 550S, Quad Trac, 1280 hrs., 4 hyd. remotes, 48 gallon pump, good condition. \$325,000 OBO. 306-460-7358, 306-460-6548, Kindersley, SK. ag.gassner@sasktel.net

1997 9370 4 WD, 5180 hrs, N14 Cummins, 12 spd., mint cond., \$78,000 OBO. Spiritwood, SK, 306-883-2468, 780-891-7334.

1982 CASE 2290, 6800 hrs, front weights, 18.4x38 duals, dual hyds., exc. shape, \$12,000 OBO. 306-795-7618, Ituna, SK.

2009 CASE/IH PUMA 125, 3500 hours, with grapple and bucket, \$88,000 OBO. 306-698-2626, Wolseley, SK.

1983 CASE 4490 tractor, 6200 hours, \$18,000. Call 306-567-8614, Davidson, SK.

**CASE/IH 4286**

COMPLETE 1066 ENGINE for sale, \$1400. 204-525-4232, 204-734-8479, Minitonas, MB.

2003 CASE/IH MXM175 tractor, 2550 hrs. FWA, self-level loader, joystick, 104" quick attach bucket, good condition, \$77,000. 306-843-7744, Wilkie, SK. rox.al@sasktel.net

2013 STEIGER CASE/IH 550 QuadTrac, 1610 hrs., 30" belts, big pump with 6 remotes, Guidance ready, \$205,000 US. www.ms-diversified.com 320-848-2496 or 320-894-6560, Fairfax, MN.

IHC 786, 80 HP, 1500 original hrs., c/w Ezee-On quick attach loader, \$21,500 OBO. 403-823-1894, Drumheller, AB.

1987 CASE 4694, 4 WD, 6150 hrs., 20.8x38 duals, powershift, 1000 PTO, 4 hyd. remotes and return line, \$27,000. Call 306-468-2633, Canwood, SK.

**STEIGER 4289**

STEIGER TRACTOR PARTS. New and used, from radiator to drawpin, 1969 to 1999. Give us a call 1-800-982-1769 or www.bigtractorparts.com</

**JOHN DEERE 4295**

2001 JD 8310, MFWD, 6800 hrs, 230 PTO HP 18.4/46 rears front/rear weights, 3 PTH, 4 remotes, integrated AutoSteer, shedded, serviced, field ready, mint cond., \$90,000. 204-723-2540, 204-526-7170, Treherne, MB. Harvp@inetlink.ca

2001 JD 9200, 5227 hrs., Michelin 650/65/R42 tires 95%, deluxe cab, 24 spd., diff. lock, 4 SCV, Trimble Ez-pilot w/CFX 750 display, exc. cond., \$100,000 OBO. Call 403-803-6936, Carstairs, AB.

**2001 JD 9400**, 4 WD, 425 HP 24 spd., diff lock, 4 hyds. w/return line, AutoSteer, wt. pkgs., 710x42. This is a one owner well maintained tractor with 3820 orig. hours, recent Greenlight, \$139,000 OBO. 204-248-2364, 204-723-5000, Notre Dame De Lourdes, MB. nlprejet@gmail.com

**STEVE'S TRACTOR REBUILDER** looking for JD tractors to rebuild, Series 20s, 30s, 40s or 50s, or for parts. Will pay top dollar. Now selling JD parts. 204-871-5170, Austin, MB.

JD 8630 TRACTOR, 4 WD, not running, 18x38 tires, PTO, good tin and cab. Call 306-237-4582, Perdue, SK.

1979 JD 4640, quad, 9,000 hrs., 540/1000 PTO, duals, rear tires 20.8x38, fronts 1100x16, triple hyds., S/N #19668, \$22,000. 306-433-2091, Creelman, SK.

840 JD, 9200 hours, 18.4x38 duals, quad range and PTO, \$20,000. 306-437-7871, Harris, SK.

1998 JD 9100, 4 WD, 5500 hrs. 12 spd., 20.8x38 duals; 3 hyds, rear weight pkg, Greenlighted 400 hrs. ago, exc. cond, \$69,900. 306-961-2129, Birch Hills, SK.

**1997 9300**, with rare powershift, approx. 7200 hrs, \$69,000. 306-948-7223, Biggar, SK.

7700 JD, MFWD, powershift, 740 loader, grapple, 3 PT, 7000 hrs, premium, \$69,000 OBO. Call 403-823-1894, Drumheller, AB.

1974 JD 7020, 4 WD, 4296 hrs., exc. cond., manuals, new fuel, new batteries, new starter, 8 tires like new, deluxe cab, AC, radio, \$12,000 OBO. 780-239-8344, Valleyview, AB.

**1979 JD 4440**, quad, 12,000 hrs., 540 PTO, duals, rear tires 18.4x38, fronts 1100x16, c/w Allied 795 FEL, bale fork, \$21,000. 306-433-2091, Creelman, SK.

1991 JD 4955, MFWD, 11,750 hrs., 3 PTH, 3 SCVs, large PTO, 20.8X42 duals(30%), 16.9x30(100%), air seeder return, gd cond, \$39,000 OBO. 306-548-4344, Sturgis, SK.

JD 8650, NEW engine, new tires; JD 4440, rebuilt engine; JD 4450, FWD; JD 4255 FWD. 204-871-5170, Austin, MB.

**2005 JD 9620T**, 4694 hrs., 36" belts, wide swing drawbar, AutoTrac ready, 4 remotes, 26 front weights, \$99,500 US. www.ms-diversified.com 320-848-2496 or 320-894-6560, Fairfax, MN.

**RETIRING:** 1980 JD 4640 tractor, recent drop-in 50 Series eng. and trans. service. 306-638-4550, Findlater, SK.

1980 JD 8640, 580 hrs. since complete eng. OH, 4 new tires, triple hyds., new turbo charger and GreenStar II-1800 GPS, \$29,500. 306-739-2894, Moosomin, SK.

1983 JD 8850, 7200 hrs., \$25,000 engine rebuild at 5200 hrs., trimble AutoSteer, 24.5x32- 80%, quad range, vg cond., \$32,000 OBO. 306-441-4930, Delmas, SK.

WANTED: ANY CONDITION 6030; late model 3020, or 4020; 4620; 4520; 4320 and 4000. Call 701-240-5737, Minot, ND.

1997 JOHN DEERE 9200 tractor, 4853 hrs., 20.8x42 rubber. TeeJet AutoSteer incl. 12 spd. No PTO, very good condition, \$80,000 OBO. 306-220-0442, Kelfield, SK. pnatuk@gmail.com

**2008 JD 9430**, premium cond, 2494 hrs., big pump 78 gal., 5 hyd., 18 spd. powershift, auto-trac ready, deluxe cab, HID lights, dry weight pkg, diff. lock, \$225,000. Call 306-424-7875, Montmartre, SK.

**WRECKING FOR PARTS:** 4450; 3130, vg running eng., cab, 148 loader/mounts; 4430; Deutz DX160, vg running eng., 20.8x38. 1-877-564-8734, Roblin, MB.

**JD 4640**, low hours, premium condition, 24.5x32 tires, \$33,000 OBO. 403-823-1894, Drumheller, AB.

1998 JOHN DEERE 9300, 4 WD, 6365 hrs., 20.8x42 duals, weight package, Greenlight, shedded, exc. condition, \$90,000 OBO. 306-322-7788, anderson.farm@sasktel.net Fosston, SK.

1979 JD 3130 tractor w/loader and pallet forks, very nice, \$9500 OBO. Spiritwood, SK. 306-883-2468, 780-891-7334.

1998 JD 9400, 7000 hrs., new inside rubber, \$90,000. May take cattle or older CAT on partial trade. 306-524-4960 Semans SK

**2005 JD 9420**, 4 WD, 24 spd., 710x38 Michels c/w duals, 1630 hours, 4 hyds, excellent! 780-679-7795, Camrose, AB.

**1972 JD 4020** tractor, std. shift, 8300 hrs, exc. cond., \$11,500; JD 158 loader with joystick, 84" bucket, \$5500; Double arm grapple avail. 403-888-4490, Linden, AB.

**2004 JD 9120**, 24 spd., radials, PTO, diff. lock, deluxe cab, GPS, 3510 hrs, \$120,000 OBO. 204-546-2187, Grandview, MB.

**MASSEY FERGUSON 4301**

MF 4840, REPOWERED w/N14 at 420 HP new: paint, int., air seat, tires, aux. hyds., \$38,000 OBO. 403-820-0145, Drumheller.

**MASSEY FERGUSON 4301**



2008 MF 5455, 80 PTO, 95 eng., hyd. shuttle, 3 PTH, 100/540, 3000 hrs., Quickie loader and grapple, \$46,900. Cam-Don Motors, 306-237-4212, Perdue, SK.

1983 MF 4840 TRACTOR PARTS for sale. 306-896-7630, Churchbridge, SK.

**2005 MF GC2300 #PN3213A**, always shedded, 371 hrs., 22 HP PTO, 3 PTH, dsl, \$7500. Call 306-682-9920, Humboldt, SK. or view at: www.farmworld.ca



2016 MF 4610L, 84 PTO, 95 engine, FWA, self-level loader, joystick, 84" quick attach bucket, \$747 monthly OAC. Call Cam-Don Motors Ltd., 306-237-4212, Perdue, SK.

**NEW HOLLAND 4304**

**2014 NH T7190**, FWA, deluxe cab, 4 hyds., plumbed, loader ready, 349 hrs. Call Dave 403-556-3992, Olds, AB.

**2002 NH TV140 #N22876A** with grapple and loader, \$49,500. Call 306-864-3667, Kinistino, SK. or view at www.farmworld.ca

1997 NH 9482, 600 hrs. on new Goodyear 520/85R42 duals, new pins and valve stem, 12 spd., 5500 hrs., clean unit, \$70,000 OBO. 780-878-1646, Ferintosh, AB. admin@mannafarms.ca

**1999 NH TV140 w/loader**, 7258 hrs, 7614 loader, PTO, \$40,000. Call 306-682-9920, Humboldt, SK. or view: www.farmworld.ca

**2014 NEW HOLLAND T9.600 HD**, 4 WD, 190 hrs., Trimble IntelliView 3 GPS System, rear upper & lower weights, diff. lock, mega flow hyd. pump, extra work lights, warranty until May 2017, excellent cond., \$355,000. 204-734-0105, Swan River, MB.

9680, 5900 hrs., high flow hyd., new injectors, fresh dealer check, Outback AutoSteer, \$72,000. 306-873-5788, Tisdale, SK.

**2008 NH T9050 #N22577A**, 2371 hrs, 485 HP, \$205,000. 306-922-2525, Prince Albert, SK. or view at www.farmworld.ca

**FORD 4307**

2007 NH TD95, FWA, 1850 hours, open station, loader, bail forks, bucket with grapple, 540/1000 PTO, \$33,000 OBO. 780-674-0463, Westlock, AB.

1991 FORD 976, 7400 hrs., 20.8x42 triples, very good condition, \$43,000. Call 306-547-8064, Stenen, SK.

FORD/NH 9682, PTO, 7000 hrs., tires real good, vg cond. Includes adapters for air seeder. Call: 306-298-4445, Bracken, SK.

1993 FORD VERSATILE 946, 4 WD, 325 HP 14L Cummins, 8000 hrs., 20.8X42 duals, 12 spd. manual trans., 4 hyd. remotes, 1 return, \$45,000. 306-594-2708, Hyas, SK.



1994 FORD VERSATILE 9680 w/triples, 4 rear hyds., rebuilt trans., new brakes, new coupler all done June 2014, 5800 hrs. Not used 2015. 306-421-1021, Frobisher, SK.

**1984 TW-35**, 9200 hours, good rubber - 24.5x32 tires, PTO, clutch and dual power all rebuilt 1 yr. ago, good working order, asking \$18,000. 780-812-1892, Iron River, AB.

**VERSATILE 4310**

850 VERSATILE SERIES I, complete with dozer, dual wheels, \$8500 OBO. Call 403-823-1894, Drumheller, AB.

WANTED: ATOM JET kit for 895 Vers.; 20.8x38 tires on JD rims 16 lug; Complete engine in good cond. to fit IH 4186; Deutz engine in good condition to fit 100-06 tractor. 204-655-3458, Sifton, MB.

**1984 VERSATILE 895**, Rainbow Edition, Firestone 20.8x38 duals- exc. cond., 855 Big Cam Cummins, 7900 hrs., 12 spd. std. trans, plumbed for air drill, \$29,000. Shellbrook, SK., 306-714-7810, 306-714-0121.

875 VERSATILE SERIES II, 24.5x32 singles, 5400 orig. hrs., premium condition mechanically and physically. Offers. Call 403-823-1894, Drumheller, AB.

**2002 BUHLER VERS. 2425**, 4 WD, 4700 hrs., N14, 425 HP Trelleborg 750's, PTO, 12 spd., \$110,000 OBO. 306-614-9278, Stenen, SK.

2014 VERSATILE 500, 513 hrs, 800 Michelin duals, AutoSteer, high flow weight kit, shedded, orig. owner, \$299,000. Cam-Don Motors, 306-237-4212, Perdue, SK.

**VERSATILE 4310**

1981 VERS. 875, PTO, 7076 hrs., new tires and air seat; 1983 Vers 835 w/PTO, Series III, 7343 hrs. 204-238-4289, Bowsman MB

1988 VERSATILE 846, 300 HP 7100 hrs, 18.4x38 duals 60%, 12 spd. std. trans, good condition, \$27,000. 306-246-4251 or 306-480-7978, Mayfair, SK.

**1982 VERSATILE 835**, 7700 hrs., 1000 hours on rebuilt motor and fuel pump, Outback AutoSteer plumbing, good tractor, \$18,500. 306-342-7631, Glaslyn, SK.

**VARIOUS TRACTORS 4319**

GRATTON COULEE AGRI PARTS LTD. Your #1 place to purchase late model combine and tractor parts. Used, new and rebuilt. www.gcparts.com Toll free 888-327-6767.



NEW LS TRACTOR, 4 WD, 97 HP Iveco dsl., self-leveling loader, 3500 lb. lift, CAHR, 3 spd. PTO, 3 PTH, power shuttle with hi/lo, 5 yr. warranty, \$69,000. The Tractor Company 306-239-2262, Osler, SK.

MM G705 TRACTOR, approx. 85 HP, PS, dual hyd., 12V, \$3200 OBO. See full ad under 703 (Antique Equip.). 306-238-4590.

**LOADERS/DOZERS 4322**

1996 LEON 225A 1000, 14' wide, 42" high, 4-way dozer good condition. Call 306-947-4644, Langham, SK.

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**EQUIPMENT FOR SALE:** D38 Cat; 1979 dovetail lowbed w/winch; 1976 Arne's tandem hay and 1997 Doepker tandem 36' end pump dehy. trailers. 306-594-2305, 306-594-7785, reniaderkach@hotmail.com

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**ODESSA ROCKPICKER SALES:** New Dergelman equipment, land rollers, Strawmaster, rockpickers, protil, dozer blades. 306-957-4403, 306-536-5097, Odessa, SK.

**VERSATILE 800 4 WD**, low hrs, shedded, premium; 2- IHC farm trucks, plumbed for drill fill; Brandt 800 gal. 80' sprayer, 2 new pumps, markers, end cap controls, wind shields; 2- Harmon tine harrows, 47' and 100'; MF 36 and 360 discers, w/weights, packer hitch, some new tires, 19" blades; smaller cultivator and rodweeder; Co-op 20' and 12' crazy harrows, etc. Call 403-804-4737, Strathmore, AB.

**COMPLETE SHANK ASSEMBLIES:** JD 1610, Morris Magnum, \$135; JD 610, Morris Magnum II, \$185; CCIL #204, \$90. Can deliver. 306-946-7923, Young, SK.

**VERSATILE 800 4 WD**, low hrs, shedded, premium; 2- IHC farm trucks, plumbed for drill fill; Brandt 800 gal. 80' sprayer, 2 new pumps, markers, end cap controls, wind shields; 2- Harmon tine harrows, 47' and 100'; MF 36 and 360 discers, w/weights, packer hitch, some new tires, 19" blades; smaller cultivator and rodweeder; Co-op 20' and 12' crazy harrows, etc. Call 403-804-4737, Strathmore, AB.

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**MF #36 DISCERS.** Will pay top dollar and pick from anywhere. Phone Mike 306-723-4875, Cupar, SK.

**WANTED:** Older and newer tractors, in running condition or for parts. Goods Used Tractor Parts, 1-877-564-8734.

**WANTED 4328**

WANTED: ATOM JET kit for 895 Versatile tractor; 20.8x38 tires on JD rims 16 lug; Complete engine in good condition to fit IH 4186; Deutz engine to fit a 100-06 in good cond. 204-655-3458, Sifton, MB.

WANTED: PU HEADER for 8780XP Massey combine. Wanted: 14' or 15' Swathmaster or Victory PU. Wanted: good 16' grain box. 204-728-1861, Brandon, MB.

WANTED: TOP DOLLAR paid on IH tractors 1026, 1456, 826, 1206, 1256, 756. Call 701-240-5737, Minot, ND.

WANTED: CASE 7100 or 7200 Series Magnum tractor with failing trans. and good engine. 204-362-4874, Morden, MB.

WANTED: 4440 JD with quad range trans, with failed motor or front end damage. Call 403-823-1894, Drumheller, AB.

WANTED: USED, BURNT, old or ugly tractors. Newer models too! Smith's Tractor Wrecking, 1-888-676-4847.

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**SOLIDLOCK AND TREE ISLAND** game wire and all accessories for installation. Heights from 26' to 120". Ideal for elk, deer, bison, sheep, swine, cattle, etc. Tom Jensen ph/fax: 306-426-2305, Smeaton, SK.

**GUARANTEED PRESSURE TREATED** fence posts, lumber slabs and rails. Call Lehner Wood Preservers Ltd., ask for Ron 306-763-4232, Prince Albert, SK.

**IRON/STEEL 4960**

549 IHC, nat. gas, w/pump, \$2500; 549 IHC, nat. gas, motor only, \$1000; Factory new 8.3 Cummins, nat. gas, complete in skid, unit, \$58,000. Can-Am Truck Export Ltd, 1-800-938-3323, Delisle, SK.

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**BISON/BUFFALO 5001**

WANT TO PURCHASE cull bison bulls and cows, \$4.00 to \$4.50/lb. HHW. Finished beef steers and heifers for slaughter. We are also buying compromised cattle that can't make a long trip. Oak Ridge Meats, McCreary, 204-835-2365, 204-476-0147.

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WANTED ALL CLASSES of Bison for purchase, \$5.80 on grain fed bulls; \$5.60 on grain fed heifers. All trucking and customs included in price. Please see website for all services offered. Site: 16063.site123.me Redwater, AB.

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**DOLITTLE ANGUS** have on offer a great selection of reg. Black Angus 2 yr. old and yearling bulls. Top quality cow and heifer bulls available. All bulls are vaccinated and semen tested. 306-460-8520, Kindersley, SK, www.dolittleangus.com

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**2 YEAR OLD** registered bull, dark red, proven, easy calving. Worked very well on our heifers. Excellent bull for cows as well. \$5950. 306-845-2557, Turtleford, SK. evandglen@litttleoon.ca



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**RED ANGUS BULLS,** two year olds, semen tested, guaranteed breeders. Delivery available. 306-287-3900, 306-287-8006, Englefield, SK. skinnerfarmsangus.com

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**YEARLING RED ANGUS** bulls, many AI sired, performance tested, gently raised, semen tested. 306-290-8431, Saskatoon, SK. www.kccattleco.com

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**MCTAVISH RED ANGUS** yearling bulls, quiet, semen tested. Delivered. Call or text Jared, 306-435-9842, Moosomin, SK.

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**BLONDE D'AQUITAINE 5035**

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**CHAROLAIS 5055**

**CHAROLAIS BULLS, YEARLING** and 2 year olds. Contact LVV Ranch, 780-582-2254, Forestburg, AB.

**CHAROLAIS 5055**

**RED WHITE AND TAN** Charolais yearling bulls Solid and Time Out bloodlines. Call Wheatear Charolais, Rosetown, SK., D. Simpson, 306-882-6444 or 306-831-9369.

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**YEARLING AND 2 YEAR** old Charolais bulls, tan and white. Call Ervin Zayak, Creedence Charolais Ranch, Derwent, AB., 780-741-3868, 780-853-0708.

**POLLED PUREBRED** COMING 2 year old Charolais bulls, Red Factor and white. Easy calving. Call Kings Polled Charolais, 306-435-7116, Rocanville, SK.

**YEARLING AND 2 yr. old** bulls, quiet, tested, guaranteed. Also one 3 yr. old Red Angus bull. Sim & Sons Charolais, 306-882-3239, Rosetown, SK.

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**GALLOWAY BULLS** yearling and 2 yr. olds. Bred for calving ease and year round grazing. Russel 403-749-2780, Delburne, AB.

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**WINDERS GELBVIEW** selling by private treaty, reg. 2 yr old and yearling Gelbview bulls from our 38 year breeding program. Also open PB heifers. 780-672-9950 Camrose, AB. gwinder@syban.net

**SELIN'S GELBVIEW** SELLING yearling and 2 year old bulls. Call Wayne 306-793-4568, Stockholm, SK.

**HEREFORD 5090**

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**YEARLING AND 2 year old** polled Hereford bulls. Good birthweight and yearling weight. Semen checked, kept until you need them. 306-963-7880, 306-963-2414, Imperial, SK. h.s.crittenden@sasktel.net www.crittendebros.com

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**DAIRY HERD:** various stages of lactation. Naturally bred and closed herd since 1994. Last lab results 4.07 BF, 3.23 PRT, 107 SCC. 306-382-6917, Saskatoon, SK.

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**PB YEARLING BULLS** plus a 3 year old herd sire. All polled, thick, easy fleshing with moderate to low birthweight. Uphill Shorthorns, Hamiota, MB., 204-764-2663, cell 204-365-7155. rgray4@mymts.net

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**CTLA REGISTERED TEXAS** Longhorn Sale & Heifer Futurity, Saturday, April 23, 2016, SLS (Saskatoon Livestock Sales), 10 kms west of Saskatoon, SK. on Hwy. #14 (towards Biggar). Hosted by: Canadian Texas Longhorn Association. 3:00 PM Texas Longhorn Sale. 1:00 PM Texas Longhorn Heifer Futurity. To see online catalogue go to www.ctlalonghorns.com or call 403-357-9833, office@ctlalonghorns.com

**COMMOTION CATTLE CO.** Registered Texas Longhorn bulls for sale. Call Greg 780-699-9655, Bon Accord, AB.

**10- TWO YR. OLD 1/2** Black Angus, 1/2 Longhorn heifer bulls. Call 403-876-2542, Stettler, AB.

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**ALBERTA TEXAS LONGHORN** Association 780-387-4874, Leduc, AB. For more info. www.albertatexaslonghorn.com

**TEXAS LONGHORN YEARLING** and 2 yr. old bulls for sale. 403-548-6684 or 403-528-0200, Redcliff, AB.

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**WELSH BLACK 5235**

**WELSH BLACK** polled yearling bulls, black and red. A few 2 year old bulls, yearling heifers, black and red. Call Scott Farms, 403-854-2135, Hanna, AB.

**WELSH BLACK-** The Brood Cow Advantage. Check www.canadianwelshblackcattle.com Canadian Welsh Black Soc. 403-442-4372.

**CATTLE VARIOUS 5240**</

**HORSES VARIOUS 5460**

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May 14-15  
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Instructor: Dennis Mitzel  
Entry Deadline: April 27, 2016

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**POULTRY VARIOUS 5740**

**PUREBRED AND CROSSBRED Bird and Small Animal Auction.** Sunday, May 8th, 11:00 AM, at the Weyburn Ag Society Building, Exhibition Grounds, Weyburn, SK. To consign call Charlotte 306-861-6305.

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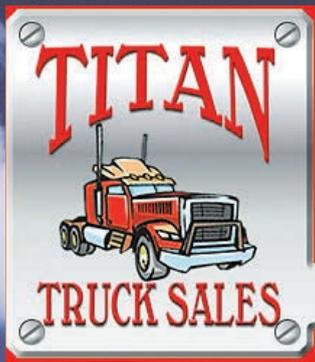
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## 204-685-2222

**2006 MACK CXN613**



460 HP Mack, 13 sp, 12/40, 3:90 gears, 24.5" alloy wheels, 244" WB, 1,420,261 km

**\$17,000**

**2006 VOLVO 630**



465 HP Volvo D12, 13 sp Eaton Ultrashift, 12/40, 22.5" alloy wheels, 242 WB, 3:70 gears, 1,629,065 km

**\$17,000**

**2007 FREIGHTLINER SD**



515 HP Detroit, 18 sp, 16,000 lb front 46,000 lb rear, 191" WB, 22.5" alloy wheels, 4x4 diff. locks, 4:30 gears, 1,087,686 km

**\$29,000**

**2008 KENWORTH T660**



550 HP Cummins ISX, 18 sp, 12/40, 3:91 gears, 4x4 diff. locks, 226" WB, 22.5" alloy wheels, 1,209,660 km

**\$29,000**

**2007 MACK CXU613**



460 HP Mack, 13 sp, 24.5" alloy wheels, 12/40, 3:56 gears, 244" WB, 1,191,254 km.

**\$24,000**

**2012 PETERBILT 388**



450 HP Cummins ISX, 18 sp, 12 front 40 rear, 3x4 diff. locks, 63" bunk, 244" WB, 22.5" alloy wheels, 3:90 gears, 758,796 km km

**\$69,000**

**2007 WESTERN STAR 4900SA**



515 HP Detroit, 18 sp, 4x4 diff. locks, 12 front super 40 rear, 22.5" alloy wheels, 3:91 gears, 209 WB, 983,549 km

**\$35,000**

**2012 KENWORTH T800**



500 HP Cummins ISX, 18 sp, 12 front super 40 rear, 4:10 gears, 22.5" alloy wheels, 194" WB, 4x4 diff. locks, 886,099 km

**\$52,000**

**2010 WESTERN STAR 4900FA**



515 HP Detroit, 13 sp, 12/40, 22.5" alloy wheels, 244" WB, 373 gears, 3x4 diff. locks, 744,056 km

**\$55,000**

**2007 MACK CL733**



530 HP Cummins ISX, 18sp, 20,000 front 69000 rear, 4:56 gears, 6x6 diff. locks, 22.5" alloy wheels, 260" WB. 376,176 km. Hamms TC407,115 BBL, 18,000 litre tank

**\$65,000**

**2008 WESTERN STAR 4900SA**



455 HP Detroit 14L, 13 sp, 3:70 gears, 4x4 diff. locks, 13.2 front 40 rear, 230" WB, 816,094 km

**\$35,000**

**2009 KENWORTH T800**



525 HP Cummins ISX, 18 sp, 12,000 front super 40,000 rear, 4x4 diff. locks, 22.5" alloy wheels, 4:10 gears, 196" WB. 1,004,033 km

**\$39,000**

**2005 PETERBILT 378**



475 HP Cummins ISX, 13 sp, 12 front super 40 rear, 3x4 diff. locks, 22.5" alloy wheels, 3:90 gears, 204" WB, wet kit

**\$35,000**



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Size (W x L)	Material & Labour
32x64	\$25,700
40x48	\$24,200
40x64	\$27,920
48x64	\$32,230
48x96	\$43,990
60x80	\$51,520
60x104	\$63,850
60x120	\$73,400

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## NEW! WARRANTY & LOW PAYMENTS AVAILABLE!

### 2015 NEW HOLLAND T6.175

#PN3359



TIER 4B ENGINE, 3 REAR REMOTE, 40 KPH, 16X16 W/ AUTOSHIFT, HD FLANGE MULTI DIFF 4WD, AIR, LOADER READY

**\$14,000** S/A PAYMENT\* (PA)

\$190,000 MSRP, 20% down or trade equivalent, OAC, some restrictions apply, subject to change

### 2015 NEW HOLLAND T4.120

#N22706



115 HP, 40KPH, 12X12 POWER SHUTTLE TRANSMISSION, 3 PT, DELUXE CAB, FWA, SELF-LEVELING LOADER W/84" BUCKET, 540/1000 PTO WHEEL WEIGHTS, FRONT FENDERS

**\$4,400** S/A PAYMENT\* (K)

\$125,000 MSRP, 25% down or trade equivalent, OAC, some restrictions apply, subject to change

### 2015 NEW HOLLAND T6.180

#HN3491



WARRANTY! T4B ENGINE W/ BOOST, 40 KPH, 6 CYL, AUTOSHIFT, 3 REAR REMOTES, REAR WEIGHTS, AIR, RADIO W/ BLUETOOTH

**\$8,800** S/A PAYMENT\* (H)

\$235,000 MSRP, 25% down or trade equivalent, OAC, some restrictions apply, subject to change

### 2014 NEW HOLLAND BOOMER 37 W/LOADER

#PN3215



37 HP, 1 REMOTE SDA, FOLDABLE ROPS, HYDROSTATIC TRANS, 25X8.50-14 6PR R4, 43X16.00-20 R4.

**\$300** MONTHLY PAYMENT\* (H)

\$37,700 MSRP, 25% down or trade equivalent, OAC, some restrictions apply, subject to change

### 2015 NEW HOLLAND C232

#HN3476



HYDRAULIC HEAVY DUTY COUPLER, 2 SPEED E-H CONTROLS, HIGH FLOW PLUS PACKAGE, BLOCK HEATER, HEAT & A/C, AIR RIDE SUSPENSION SEAT

**\$630** MONTHLY PAYMENT\* (H)

\$103,000 MSRP, 25% down or trade equivalent, OAC, some restrictions apply, subject to change, plus applicable taxes

### 2015 NEW HOLLAND L220

#HN3473



MANUAL COUPLER, 2 SPEED E-H CONTROLS, HEAT & A/C, BLOCK HEATER, SUSPENSION SEAT, 72" BUCKET, 12X16.5 SEVERE DUTY TIRES

**\$400** MONTHLY PAYMENT\* (H)

\$63,500 MSRP, 25% down or trade equivalent, OAC, some restrictions apply, subject to change, plus applicable taxes

## QUALITY PRE-OWNED UNITS! MECHANIC INSPECTED — READY FOR THE FIELD!

### 2012 NEW HOLLAND SP.365F

#N21752A



723 HRS, 10 SEC CONTROL, 120' BOOM, 1600 GAL TANK, RAVEN ACCUBOOM CONTROLLER, AUXILIARY LIGHTING, BOOM TILT ACCUMULATOR, ELECTRIC FLUSH & RINSE, FENCE LINE SPRAY, PRESSURE WASHER, RAVEN ULTRAGLIDE BOOM HEIGHT & SMARTAX AUTOSTEERING, 380R46 (FOUR) TIRES, 650R38 (FOUR) TIRES

**\$299,000** (H)

### 2012 NEW HOLLAND H8060 W/36' HEADER

#HW3388A



509 HRS, AIR SPRING SUSPENSION, EZEE PILOT, CAB DELUXE UPGRADE, DBL KNIFE, SINGLE SWATH, SINGLE UII REEL, HYD FORE/AFT, TRANSPORT PACKAGE

**\$105,000** (H)

### 2008 NEW HOLLAND BR7090

#PN3335A



600 BALES, AUTO WRAP TWINE, DOUBLE SPRING KIT, 7090TS AW/TW/STD/END, 1000RPM PTO, ENDLESS BELTS, HYD PICKUP LIFT

**\$22,500** (PA)

### 2005 NEW HOLLAND TS125A

#N22703A



5425 HRS, TRANS 16/16 AUTO-SHIFT, 3 MID MOUNT HYDS W/ LDR BRACKET, 4 REAR HYDS, AIR COND, LOADER/SELF LEVELLING, MECH FRONT DRIVE, 380/85R28 FRONT TIRES, 480/80R38 REAR TIRES.

**\$68,800** (PA)

### 2012 NEW HOLLAND SP.275R

#N22358A



110 HRS, 120' BOOM, 1200 GAL TANK, 710/70R38 TIRES / 710 FLOATS, ELECTRIC FLUSH & RINSE, ENVIZIO PRO, FENCE LINE SPRAY, HYD AXLE ADJUST, ULTRAGLIDE, SHARP-SHOOTER 6 SECTION

**\$194,000** (K)

### 2012 MACDON M155 W/30' DRAPER HEADER

#W22651A



236 HRS, D50 SINGLE REEL FORE/AFT HDR, 16.5L-16.1 TAIL WHEELS, 600-65R28 DRIVE WHEELS, HYD CENTERLINK, GAUGE WHEELS, TRANSPORT PCKG.

**\$123,600** (PA)

### 2014 MACDON M155 W/35' DRAPER

#W22653A



129 HRS, TRIPLE DEL DRAPER HDR, 16.5L-16.1 TAIL WHEELS, 600-65R28 DRIVE WHEELS, HYD CENTRE LINK.

**\$161,000** (PA)

### 2013 MASSEY FERGUSON 9725 W/30' DRAPER

#N22068A



174 HRS, CENTER DELIVER DRAPER HEADER, REAR HITCH KIT, UII REEL / 5 BATT, SINGLE KNIFE DRIVE, GAUGE WHEELS, FORE/AFT, HYD TILT, 480/85R26 LUG TIRE

**\$98,000** (K)

### 2013 MASSEY FERGUSON 9740 W/36' DRAPER

#W22657B



180 HRS, CENTRE DELIVERY DRAPER HEADER, ROTORSHEARS / TOP CON AUTOSTEER, AUTO CLIMATE CONTROL, SEMI ACTIVE SEAT

**\$127,000** (PA)



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## 2012 BOURGAULT 8910 DRILL & 6450 TANK #B22518A



**REDUCED!**

50', 10" SPACING, 450LB TRIPS, MRS SERIES, DUAL SHOOT & NH3, 3/4" CARBIDE KNOCK ONS, GANG STYLE PACKERS, QUICK RELEASE, DUAL REAR TIRES, 4T METERING, TOPCON, BAG LIFT, 10" AUGER W/ HOPPER EXTENSION, REAR TOW HITCH, DUAL SHOOT, RAVEN NH3 KIT.

**\$180,000 (PA)**

## 2013 CASE IH 2162 #PW3426A



40' FLEX DRAPER, UPPER CROSS AUGER, STABILIZER WHEELS W/ SLOW SPEED TRANSPORT, AFX CA25 ADAPTOR W/ HEIGHT CONTROL, SPLIT PICK UP REEL WITH FORE/AFT, POLY SKID SHOES, HYD KNIFE FORE/AFT

**\$85,600 (PA)**

## 2014 NEW HOLLAND SP.240R #N22357



**4 YEAR WARRANTY**

**NEW!!**

240HP, 1000 GAL POLY TANK, TIER 3 ENGINE, 5 SPD ALLISON AUTOMATIC, 41 MPH TOP SPEED, 100' BOOM, ACCUBOOM SEC CONTROL, ULTRAGLIDE BOOM HEIGHT, SMART TRAX AUTOSTEER

**\$229,000 (K)**

## 2001 MORRIS C1 CONTOUR DRILL & 8370 TANK #B22750A



**REDUCED!**

61', PAIRED ROW 12" SPACING, MUD GUARDS, DUAL CASTORS, 5.5 SEMI PNEUMATIC PACKERS, WEIGHT KIT, TILLAGE WORK SWITCH, MECHANICAL DRIVE, 17" REM FAN, 1/2 TANK SHUT OFF, 8D DISTRIBUTION, 900/60R REAR TIRES, FULL BIN INDICATORS

**\$185,000 (H)**

## 2010 CASE IH PS160 #HN3185B



**REDUCED**

600 GAL, 100' WHEEL BOOM, FOAM MARKERS, DUAL DROPS, PR300 MONITOR SWITCH BOX, MANUAL AGITATION, HYDRO PUMP, 3 WAY NOZZLE BODIES, RINSE TANKS.

**\$25,000 (PA)**

## 2012 BOURGAULT 3320XTC DRILL & 6450 TANK #PB3385A



**REDUCED**

76', 10" SPACING, SS LEADING AIRKIT, BLOCKAGE MONITOR, 6 SEC LIQUID, 3 TANK METER, DUALS ON TANK

**\$329,000 (PA)**

## 2014 BOURGAULT 3320QDA DRILL & 7700 TANK #PB3441A



**SECTIONAL CONTROL**

76', 12" SPACE, DUAL SHOOT, 5 TANK W/SADDLE & BULK BOOM, 2" CARBIDE SPREAD TIPS, MRBS SET UP FOR DRY, 4.5" SEMI-PNEUMATIC PACKERS, DUAL SHOOT

**\$30,000 S/A PAYMENT\* (H)**  
25% down or trade equivalent, OAC, some restrictions apply

## 2001 APACHE 890 PLUS #N22364



**REDUCED**

3300 HRS, NEW 380/85R46 REAR TIRES, 5.9 CUMMINS, 90' BOOM, TRIP. NOZZLES, 850 GAL POLY, 5 SEC CONTROL, AUTO CONTROLLER, OUTBACK AUTOSTEER.

**\$88,000 (K)**

## 2010 JOHN DEERE 1830 DRILL & 1910 TANK #PS3428A

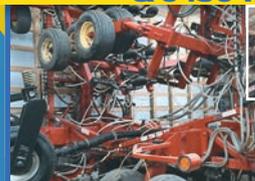


**REDUCED**

40', 12" SPACING, SINGLE SHOOT, SIDE BAND LIQUID, 4" RUBBER PACKERS, 350 BU CART, 3 TANK METERING, MECHANICAL DRIVE

**\$94,500 (PA)**

## 2008 BOURGAULT 3310 DRILL & 6450 TANK #PB3383A



**SECTIONAL CONTROL**

65', 10" SPACING, SS LEADING AIR KIT, 4 SECTIONS LIQUID, INTELLIRATE SEC CONTROL, 4 TANK LEADING, 591 MONITOR

**\$227,000 (PA)**

## 2009 BOURGAULT 3310 65' DRILL #B22180A



**REDUCED**

MID ROW BANDERS CAN EASILY BE CONVERTED TO DOUBLE SHOOT DRY AIR KIT! ONLY 6,000 ACRES ON 1" CARBIDE TIPS, 10" SPACING, ALWAYS SHEDDED

**\$129,000 (K)**

## 1997 BOURGAULT 8810 CULTIVATOR #B22778B



**REDUCED**

VALMAR APPLICATOR, 4 BAR MOUNTED HARROWS, 330LB TRIPS, 8" SPACING

**\$29,000 (K)**

## 2014 NEW HOLLAND SP.333F #N22361



**4 YEAR WARRANTY**

**NEW!!**

4 YEAR WARRANTY! 120' FRONT BOOM, 1600 GAL SS TANK, 4WD, 10 SECTION CONTROL, RAVEN ENVIZIO PRO XL CONTROLLER WITH AUTORATE, MAPPING, STEERING & ULTRAGLIDE BOOM, HEIGHT CONTROL

**\$389,000 (K)**

## 2009 MORRIS C1 CONTOUR DRILL & 8370 TANK #HR3532A



**REDUCED**

47' 12" SPACING, PAIRED ROW, 5.5" SEMI PNEUMATIC TIRES, DOUBLE SHOOT, WING WEIGHT PACKAGE, 500/70R24 FRONT TANK TIRES, 800/65R32 SINGLE REAR TIRES, 3RD TANK, 440 BUS TOTAL, MECHANICAL DRIVE

**\$145,000 (H)**

## 2016 MORRIS C2 CONTOUR DRILL #HR3533



**NEW!!**

71', 12" SPACING, OTICO TIRES, IP DOUBLE SHOOT PAIRED ROW BOOTS, QUAD STEER HITCH, WEIGHT KIT, 16.5 X 16.1 MAIN FRAME TIRES, SECONDARY HOSE HOLDER KITS, 9D TILLAGE DISTRIBUTION KIT, DUAL CASTORS

**\$10,285 S/A PAYMENT\* (H)**  
25% down or trade equivalent, OAC, some restrictions apply

## 2014 MORRIS 9550 TANK #HR3338



**NEW!!**

TOW BEHIND, DUAL TIRES, TOPCON X30, 3 TANK METERING, 10" AUGER, 28LR26 RADIAL LUG, VARIABLE RATE HYDRAULIC DRIVE

**\$145,000 (H)**

## 2015 BOURGAULT 7700 TANK #B22536



**NEW!!**

SECTIONAL CONTROL, 5 TANK METER, TOW BEHIND, FULL WARRANTY!

**\$10,627 S/A PAYMENT\* (K)**  
25% down or trade equivalent, OAC, some restrictions apply

## 2015 BOURGAULT 7200 HEAVY HARROW #PB3371



**NEW!!**

9/16" TINES, 21.5LX16.1 TIRES

**\$48,700 (PA)**

## 2014 7450 LANDOLL VERTICAL TILLAGE #S22382



**NEW!!**

39" WIDE, 22" DISC DIAMETER, 7" BLADE SPACING, ONLY 200 ACRES ON DISCS, 10 DEG GANG ANGLE, HYD. TILT, ROLLING BASKETS

**\$105,000 (K)**

## 2009 BOURGAULT 3310 & 2010 BOURGAULT 6550 TANK #B22523A



**REDUCED**

65', 10" SPACE, MRB'S / 10" SPACING, 4.5 PACKERS, 2" CARBIDE TIPS, SINGLE RUN BLOCKAGE, SEED BAG LIFT, 4 TANK METERING, DOUBLE SHOOT

**\$236,000 (K)**

## 2013 MORRIS C2 CONTOUR DRILL & 8270 CART #HR3534A



**SHEDDED!**

51', PAIRED ROW 12" SPACING, OTICO TIRES, IP OPENERS, MAXQUIP NH3 HIGH PRESSURE, TBH CART @ 440 BU, SINGLE SHOOT

**\$209,000 (H)**

## 2002 SPRA-COUBE 4640 #W22786C



1844 HRS, 400 GAL POLY TANK, 80' BOOM W/HYD BREAKAWAY, AUTOMATIC TRAN, FIELD STAR W/DATA TOUCH, TELESCOPING HITCH, 5 WAY NOZZLES

**\$43,000 (K)**



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### 2005 GMC 4500



RJS 175 hp. Diesel Engine, Automatic Transmission, 255/75R16 Tires at 75%, Cruise, Tilt, Power Steering, Front Axle Capacity - 2431 kgs. / Rear Axle - 4482 kgs., GVW 6577 kgs or 14,500 lb., c/w 12' Dry Van with Power Tailgate. Unit has Fresh AB Safety.  
**\$39,885**  
 SK # UV1004

### 2001 KW T800



C12 Cat Engine 380 HP, 18 Spd RTL016918B, 46 Rears w/Lockers, Nuway Air-Ride Suspension 11R24.5 Rear Tires, 315/80/22.5 Front Tires, c/w: REBEL Vac Tank w/Hibon 810 Vac Pump System Postground System & Heated Valves. Unit has Fresh Alberta Certification  
**\$69,985**  
 SK # UV1004

### 2006 Sterling



C7 Cat 300 HP, 10 spd, Air Ride Suspension, 23000 lb rear axle w/ locker 4:10 ratio, c/w 17' Steel Deck w/5th Wheel & Pintle Hitch. Truck has fresh AB Safety and is ready to work  
**\$28,885**  
 SK # UV1079

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 ISB 5.9 Cummins  
 3126/C7 Cat  
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**3126 CAT Engine Rebuilt**  
 250 HP  
**\$14,985 Exchange**

### 2014 Peterbilt 367 Tri Drive Sleeper Truck Tractor



Cummins ISX15 550 Hp 1850 Torque, Engine Brake, Positive Air Shut Down, Webasto Engine Heater w/Timer, 18 Spd - RTL018918B, PTO / Hyd System w/ Garner Denver Cooler, Dual Steering Boxes, 16000 lb Front Axle, 365/65R22.5 Front tires on Alum. Wheels, 69000 lb Rear, Double Diff Lock 4:10 Ratio, 11R24.5 Rear tires on Alum. Hub Pilot Wheels, Air Trac Air Ride Suspension, Air Ride Cab, 63" Condo Sleeper w/Fridge & Power Inverter, Rear Sleeper Window, Walk in Sleeper Side Door, FW 35 Holland Air Slide 5th Wheel, Herd HD Roo Bumper, HD Aluminum 1/2 Fenders, Tire Chain Racks; Unit has fresh Alberta Safety  
**\$148,900**  
 SK # UV1097

### 450KW Marathon Genset



628 hours since new, S60 Diesel Engine - inframe, load tested  
**\$44,500**

### 2002 10'x30' Mountainview Wellsite Trailer



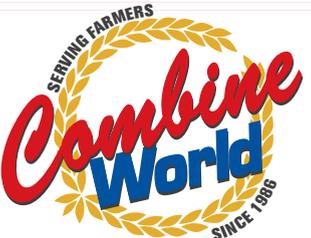
Propane Pig, A/C, Bedroom w/Bunk Beds - Queen Bottom, Microwave, Stove, Fridge, Fresh CVL. In Great Condition  
**\$38,800**  
 SK # UV1026

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**1998 JD 1820 W/ 1900**  
 45', 350 bu, 10" spacing, 8" auger, blockage monitors, sgl shoot, 3" packers, good condition.....  
**\$47,800**

**2009 DEGELMAN SM7000**  
 70' heavy harrows, hyd. tire adjust, 5/8" tines, good condition.....  
**\$34,800**

**2013 LEMKEN RUBIN 4/900**  
 Like NEW, 13', 3PH, baskets, less than 1000 acres use.....  
**\$36,800**

### COMBINES



**2005 JD 9760 STS**  
 Greenstar, reel spd, auto HHC, chopper, 3217 hrs  
**\$89,800**  
**2009 JD 615P**  
 16' header & pickup, excellent belts, good auger & floor, nice paint.....  
**\$22,800**



**2003 NH CR970**  
 1158 hrs, duals, MAV chopper, yield & moisture, w/ warranty.....  
**\$99,800**  
**1996 JD CTS**  
 2422 sep hrs, new tires, Big Top, F/C chopper, spreader, runs nice.....  
**\$37,800**

### TRACTORS



**2007 CHALLENGER MT875B**  
 570HP, 16 spd powershift, tracks 70%, 7468 hrs, nice cab, runs well.....  
**\$159,800**



**1987 IH 9150**  
 4WD, 280 HP, 520/85R38 Firestone radials 80% very good, 8000 hrs, power shift.....  
**\$39,800**  
**1986 IH 580 SUPER E**  
 2WD w/ nice FEL, 2915 hours, overall 7.5/10.....  
**\$7,950**

### SEEDING



**2013 32' KONGSKILDE 9100**  
 high speed vertical tillage tool, 8" spacing, 18" discs, spiral rollers, good condition.....  
**\$48,800**  
**1999 FLEKI-COIL S85**  
 70' heavy harrow, teeth 50%, good usable harrow.....  
**\$17,900**



**2001 FLEKI-COIL 3450**  
 360 bu, 8 run, dbl shoot, tow behind, variable rate, nice shape.....  
**\$24,900**  
**2007 JD 1830 W/ 1910**  
 61' dbl shoot, pair row openers, 10" spacing, 4" steel packers, blockage monitors, very good condition.....  
**\$69,800**

### HEADERS



**2012 MD FD70**  
 40' w/ CA20 adapter, DKD, pea auger, factory transport. Loaded & ready to go.....  
**\$69,800**  
**2013 MD D65**  
 40' rigid draper w/ DKD, pea auger, factory transport, CA25 adapter.....  
**\$63,800**



**2013 JD 640D**  
 40', hydra-float, pea auger, hyd tilt, for S series, very good condition.....  
**\$62,800**  
**1999 LEXION F30**  
 30' flex, FF auger, HCC PUR w/ new fingers, good poly, hyd F/A, for 400 Lexion.....  
**\$11,900**

### MISCELLANEOUS



**2007 INTERNATIONAL 9200I EAGLE**  
 242,00km, 410HP Cummins, 18 spd, air ride, 16' Renn box, roll tarp, SK safety, try before you buy...  
**\$49,900**  
**2009 INTERNATIONAL PROSTAR**  
 485 HP Cummins, 340,000km, day cab, new 20' CIM box option, try before you buy!.....  
**\$39,900**



**2006 SPRAY AIR 3600**  
 Trident II 100' HC, suspended boom, 1300 G, air assist/stdn spray, chem handler, sec cntrl...  
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**NH 1049 STACK CRUISER**  
 SP Bale wagon, 1640 hrs, 160 bale capacity, V8 engine.....  
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<p><b>2015 Alumacraft T-Sport 195</b></p> <p>LOADED with 2 fish finders a trolling motor and 9.9 kicker ral5-04</p> <p><b>\$64,900</b> \$238 Bi-weekly</p>	<p><b>2015 Alumacraft Voyageur 175</b></p> <p>With trolling motor ral5-14</p> <p><b>\$34,900</b> \$129 Bi-weekly</p>	<p><b>2015 Alumacraft Escape 165</b></p> <p>ral5-20</p> <p><b>\$18,500</b> \$70 Bi-weekly</p>	<p><b>2016 Alumacraft Edge 185 Sport</b></p> <p>ral6-02</p> <p><b>\$53,999</b> \$198 Bi-weekly</p>	<p><b>2016 Alumacraft Competitor 205</b></p> <p>With Yamaha 250 SHO ral6-03</p> <p><b>\$49,999</b> \$185 Bi-weekly</p>	<p><b>2016 Alumacraft All Weld Jet Boat</b></p> <p>ral6-07</p> <p><b>\$11,799</b> \$50 Bi-weekly</p>
<p><b>2016 Alumacraft Competitor 185</b></p> <p>Sport, ral6-10</p> <p><b>\$45,900</b> \$169 Bi-weekly</p>	<p><b>2016 Alumacraft Classic 165</b></p> <p>ral6-24</p> <p><b>\$25,900</b> \$97 Bi-weekly</p>	<p><b>2015 Crest Caribbean SLR2</b></p> <p>25', ral6-06</p> <p><b>\$79,900</b> \$292 Bi-weekly</p>	<p><b>2016 Champion Allante 545i</b></p> <p>rcal6-05</p> <p><b>\$43,900</b> \$162 Bi-weekly</p>	<p><b>2016 Champion Allante 595</b></p> <p>25', rcal6-07</p> <p><b>\$62,900</b> \$230 Bi-weekly</p>	

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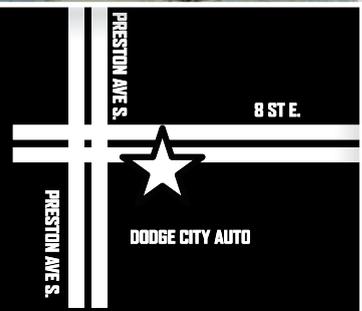
<p><b>0%-84 MO. OAC</b></p>  <p><b>2016 3500 SLT CREW CAB 4X4</b>                  WAS \$76,085 STK#T9208  <b>ALL IN PRICE</b> \$62,493                  -1,500 - LOYALTY**  <b>\$60,993</b></p> <p><b>ALL IN PAYMENTS</b>  <b>\$342/Bi-weekly</b>  <b>SAVE \$15,092</b></p>	 <p><b>2016 CHRYSLER 200 LX</b>                  9 SPEED TRANSMISSION, AUTO LOADED                  WAS \$27,190 STK#T1403  <b>ALL IN PRICE</b> <b>\$23,350</b>  <b>ALL IN PAYMENTS</b> <b>\$133.64/Bi-weekly</b></p>	 <p><b>2016 DODGE GRAND CARAVAN</b>                  WAS \$31,015 STK#T6517  <b>ALL IN PRICE</b> <b>\$22,982</b>  <b>ALL IN PAYMENTS</b> <b>\$131.60/Bi-weekly</b></p>
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**UP TO AN ADDITIONAL \$15,092 IN DISCOUNTS** ON SELECT MODELS OAC **0% FINANCING** FOR UP TO **84 MONTHS** SELECT JEEP CHEROKEE AND RAM 1500, 2500, 3500 AND 5500

<p><b>0%-84 MO. OAC</b></p>  <p><b>2016 1500 QUAD CAB 4X4</b>                  8 SPEED TRANSMISSION                  WAS \$45,540 STK#T7005  <b>ALL IN PRICE</b> \$35,485                  -1,500 - LOYALTY*  <b>\$34,985</b></p> <p><b>ALL IN PAYMENTS</b>  <b>\$191.41/Bi-weekly</b>  <b>SAVE \$10,555</b>                  PLUS 0% UP TO 84 MOS. OAC &amp; ZERO COST OF BORROWING</p>	 <p><b>2016 JEEP CHEROKEE SPORT</b>                  STK# T4013  <b>ALL IN PAYMENTS</b> <b>\$141.37/Bi-weekly</b>  <b>\$26,498</b></p>	<p><b>0%-84 MO. OAC</b></p>  <p><b>2016 2500 CREW CAB 4X4</b>                  WAS \$72,910 STK#T9013  <b>ALL IN PRICE</b> \$59,482                  -1,500 - LOYALTY**  <b>\$57,982</b></p> <p><b>ALL IN PAYMENTS</b> <b>\$332/Bi-weekly</b>                  84 MONTHS  <b>SAVE \$14,928</b></p>
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For example STK#T9208 MSRP \$76,085 sale price \$62,493 less \$1,500 loyalty (after tax) equals \$60,993, total discount of \$15,092 including all no charge options, loyalty discount. All In and Own Me Payments are based on 96 month term financing and 3.49% financing rate on all advertised vehicles except the Ram 1500's which is ZERO 0% for 84 month, Cherokee is financed at 1.99% for 96 month. Example T4013 Cost of borrowing over 96 month is \$2,906.96 and payments are \$141.37 bi-weekly for a 96 months term plus the applicable taxes. All pricing and payments are ALL IN PRICING plus the applicable taxes. Vehicles not exactly as illustrated. Offer expires: 04/31/2016.  
 \*\$1,500 Loyalty Discount: Factory incentive, if you currently own a truck or live at the same address of someone that owns a truck you could qualify for a \$1,500 after tax rebate on a purchase of a NEW Ram from Dodge City Motors. Drive away in style while taking advantage of this once a year event!



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**VW Carbide Spoon for Common Wedge Systems**



VW5FC - 3-1/4" wide, VW6FC - 2-1/4" wide; VW 5 & 6 are for 200 series; VW8FC - 3-1/4" wide, VW9FC - 2-1/4" wide; VW 8 & 9 are for 400 series. Full carbide front and sides - many times the wear of the original.

**VW7CC 2 Carbides 3/4" Wide**



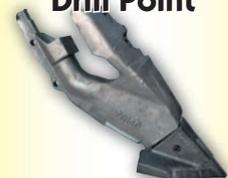
Two carbides on front for considerably more wear. The VW7CC is shown on our very popular C shank opener. The VW14FB has a 3/4" opening where seed comes out. Also shown on the VW14FB is our full carbide paired row - available in 4" and 5". The VW21DSF paired row has 4 carbides on either side. The VW21DSF also fits the Flexi Stealth Opener. The VW7CC Drill Point also fits the Flexi Stealth Opener and Bourgault.

**VW10FC 4-1/4" Wide Full-Carbide**



Two carbides on front and two carbides on both sides. Shown here on our VW14FB C shank opener. Our VW10FC also fits Flexi Stealth and Bourgault. Liquid line easily attached to back of VW14FB and extended down.

**VW11FC 3-1/4" Wide Drill Point**



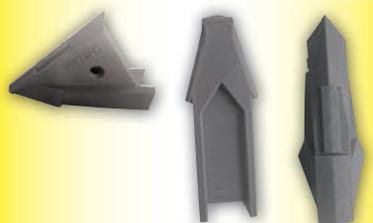
Full carbide - two on front and two on both sides. Very popular drill point. Shown on our VW14FB opener. Also fits Flexi Stealth and Bourgault. Liquid line easily attached to back of VW14FB.

**VW12FC 2-1/4" Wide Drill Point**



Full carbide front and sides. Also fits Flexi Stealth and Bourgault. Shown here on VW14FB opener. Liquid line easily - simply - attached to back of VW14FB. Single shoot drill point.

**VW13FC 1-1/2" Wide**

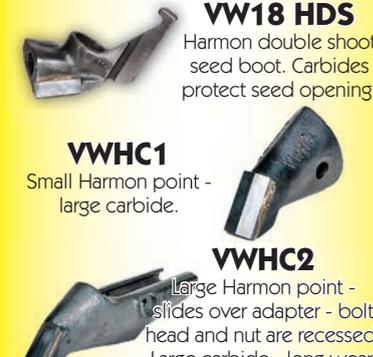


Our super slim spread point - full carbide front and sides. For producers who want a drill point in between 3/4" wide and 2-1/4" wide. Fits our own VW14FB opener. Also fits Flexi Stealth and Bourgault.

**VW18 HDS**  
Harmon double shoot seed boot. Carbides protect seed opening.

**VWHC1**  
Small Harmon point - large carbide.

**VWHC2**  
Large Harmon point - slides over adapter - bolt head and nut are recessed. Large carbide - long wear.



**Morris Double Shoot**



VW Morris triple shoot combo - shown on Morris opener. VW23C - main front point - has two carbides. VW24 side plates have carbide embedded and sold in pairs. VW25 is the full carbide deflector.

We have used the VW5FC knock on spoons for eight years. The wear of full carbide VW5FC is unreal — at least fifteen times the wear of non carbide. Very durable – super products from VW MFG. Don Reichen, Davidson, Sask.

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2.5L H-4 cyl., SC, CC, CD, Power Seat, Power Group, 74,844 kms

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**2013 SUBARU LEGACY 2.5i LIMITED AWD**



Black, 8,924 kms

**CALL FOR OUR BEST PRICE**

**2013 SUBARU IMPREZA 2.0i SPORT AWD**



2.0L, Hatchback, AC, PW, PS, PL, PM, 15,000 kms

**CALL FOR OUR BEST PRICE**

**2011 SUBARU OUTBACK 3.6R**



AC, Heated Seats, PR Seat, PWR GRP, SR, Loaded! 54,017 kms

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**2011 SUBARU FORESTER 2.5X**



2.5L H-4 cyl, Convenience Package, 47,563 kms

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**2008 SUBARU TRIBECA LIMITED**



AWD, Premier, 3.6L, DVD, NAV, Heated Seat, 67,626 kms

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**2010 SUBARU FORESTER 2.5X**



2.5L H-4 cyl, 45,100 kms

**CALL FOR OUR BEST PRICE**

**2010 SUBARU FORESTER 2.5X**



2.5L H-4 cyl, 64,262 kms

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**2015 SUBARU WRX**



2.0L H-4 cyl, 30,963 kms

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**2011 SUBARU FORESTER 2.5X TOURING**



2.5L H-4 cyl, 25,282 kms

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**2011 SUBARU IMPREZA WRX STI**



2.5L H-4 cyl, 47,400 kms

**\$36,995**

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**2012 SUBARU LEGACY 2.5i LIMITED**



AWD, 2.5L H-4 cyl, 61,869 kms

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**2010 SUBARU OUTBACK 3.6R**



AWD, PWR GRP, Sunroof, HTD Seats, 58,235 kms

**CALL FOR OUR BEST PRICE**

**2012 SUBARU IMPREZA 2.0i**



2.0L H-4 cyl, 61,260 kms

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**2008 SUBARU OUTBACK LIMITED**



Turbo, Rebuilt, AC, CD Changer, Leather, 55,000 kms

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**2012 SUBARU TRIBECA LIMITED H-6**



7-Passenger AWD, Bluetooth, PWR GRP, 59,725 kms

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**1200 Gallon**  
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**2000 Gallon**  
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## 2010 NEW HOLLAND P1040



**\$60,000**

Excellent condition, 2 compartment, 330 bu, TBT.

**GEORGE'S FARM CENTRE LTD. GFCL** PENHOLD, AB  
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**\$73,900**

393hrs, excellent condition, 25', pu reel, large cab

**SHAGHTAY SALES & SERVICE LTD.** ARBORG, MB  
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## 2004 JOHN DEERE 1820



**\$87,000**

10 inch spacing, 3 tank cart, paired row triple shoot dutch openers

**Hi Line Farm Equipment Ltd.** WETASKIWIN, AB  
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42ft drill, please call for pricing!

**AMRAA** CAMROSE, AB  
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## CASE IH FHX300



**\$23,900**

**CENTRAL ALBERTA HAY CENTRE** 1000 PTO, tandem axle, 12 knives, metal detection, side loading spout avail, exc cond.  
RED DEER, AB  
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**\$269,000**

**RAYMORE RNH NEWHOLLAND** 4WD, 865hrs, 275 HP, good condition, 100FT  
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Dual Rotary Rake, Rake Type Center Delivery

**GMS Mechanical & Equipment** FORT MACLEOD, AB  
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**WHEATBELT SALES (2003) INC.** WADENA, SK  
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**CARIBOO RANCHES. MARGUERITE RANCH:** Productive 3095 acre ranch located in warm micro-climate South of Quesnel that is self sufficient for 450 plus cow/calf pairs. Situated alongside Fraser River, has irrigated alfalfa hay fields, 3 home sites with supporting infrastructure, 26 land titles and 58,000 acres of Crown range land. Listed at \$4.99M. Cattle and equipment negotiable and can be purchased as turnkey operation. **Dunn Ranch:** Incredible picturesque 271 acre ranch located just minutes drive North of Quesnel alongside Fraser River in warm micro-climate area. Has 2 home sites, pivot and reel irrigation for alfalfa hay fields and complete infrastructure to support a market gardening operation. In past ranch has supported 65 cow/calf pairs and had a successful market gardening business grossing over \$100,000. Property ideal for organic farming operation or small dairy. Listed at \$1.39M. Call **Bob Granholm**, your Cariboo Ranch Specialist, Re/Max Quesnel Realty, 250-983-3372. [www.ranchesonly.com](http://www.ranchesonly.com) or email: [bkgranholm@xplornet.com](mailto:bkgranholm@xplornet.com)

**ALBERTA 6132**

**FARMLAND FOR SALE:** County of St. Paul #19, land all in one block, 612 acres, SE-20-58-10-W4; NE-17-58-10-W4; NW-17-58-10-W4; SW-17-58-10-W4. Approximately 600 acres cultivated. 780-645-5374, St. Paul, AB.

**ID#1100421 POLLOCKVILLE:** 9920 acre Ranch near Pollockville, all in one block! 7680 acres grazing lease; 2240 acres deeded (half grass, half cult). Annual Surface Revenue of \$27,000. Has an older set of buildings. **ID#1100458 CAMROSE:** Executive Estate Property with 3 titles on 301.7 acres of prime land. Parcel 1, incl. 52,000 sq. ft. concrete and steel building that has potential for multiple uses. (Original drawing available). Parcel 2 is 148.7 acres of prime farmland. Parcel 3 boasts a 7560 sq. ft. luxury home with a triple car garage and 6000 sq. ft. shop with in-floor heating, 20' ceiling and 16' sunshine doors. **MLS®. ATTENTION: land wanted in Fairview area. Real Estate Centre, 1-866-345-3414. For all our listings view www.farmrealestate.com**

**LAND OPPORTUNITY:** 1) 6800 acre ranch north of Smoky Lake, 2 modern homes, \$30,000 surface lease revenue. 2) Great quarter section starter farm with modular home, SW of Wildwood, \$379,000. 3) 960 acre rolling pasture, great hunting, will carry approx. 180 cow/calf pairs, \$37,850 surface lease revenue, west of Leduc. 4) 70 acres development property west of Lloydminster. Don Jarrett, Realty Executives Leading, 780-991-1180, Spruce Grove, AB.

**SASKATCHEWAN 6133**

**WANTED 5,000 to 20,000 ACRES OF GOOD CROP PRODUCTION LAND IN SASKATCHEWAN AND ALBERTA**

Please call Marcel at 1-403-350-6868 **Marcel LeBlanc Real Estate Inc.**

**WANTED:** 8,000 to 30,000 acres of good farmland. For more information phone 306-221-2208.

160 ACRES GOOD farmland, no buildings. 20 minutes from Prince Albert, SK. 403-457-1441 (leave msg). 639-571-2400.

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**ID#1100257 OSLER:** Modern Dairy farm with 145 acres. 180 cow free stall barn with state of the art auto identifying dbl. 10 milk parlor and an attached calf-heifer barn. 154.79 kg daily milk quota. 1614 sq. ft. home and a workshop. **MLS®. ID#1100470 LLOYDMINSTER:** 159 acres of fenced land, 2 separate titles and 2 homes located approx. 42 kms from Lloydminster. 34x24 barn/shop with loft, 4 horse stalls and attached tack shop, round pen, heated watering bowl, grain bin, lean to and chicken coop. **FOR RENT:** approx. 2600 acres land for rent in the Foam Lake area. **Real Estate Centre, 1-866-345-3414. For all our listings view www.farmrealestate.com**

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**WANTED**  
GRAIN LAND TO RENT, 35 mile radius of Rouleau, SK. Call 306-776-2600 or email: [kraussacres@sasktel.net](mailto:kraussacres@sasktel.net)



**HUNT/ PRODUCTION FARM, Big River, SK. area.** 89 head of elk/deer with high genetic breeding. Major equip. included to operate this turnkey hunt farm. Gorgeous home/lodge is approx. 3100 sq. ft. on 3 levels incl. attached garage. Most furniture incl. Very tastefully done. Heated with propane plus does have solar panels and windmill. 154 acres of bush type land with 140 acres fenced with an 8' high gate fence plus 1 elec. wire. **MLS® 561901.** More info or to view call Lloyd Ledinski at Re/Max of the Battlefords, North Battleford, SK. 306-446-8800 or 306-441-0512.

**DWEIN TRASK REALTY INC., St. Benedict south,** 325 acres of 32-40-24-W2 with grain storage, very good 2 storey house just complete with \$100,000 renos! Barn and extensive corrals. **New price \$699,900!** Ph Dwein Trask 306-221-1035.

**BEAUTIFUL 160 ACRES,** 17 miles NW of Meadow Lake, SK., 1/2 mile S of Beaver River, nat. spring water. Recreation land, hay or grains. **NW-31-18-60-W3, RM 588.** 129,000. 306-240-5997.

**1) RIVERFRONT PROPERTIES,** 240 acres, 3 parcels mins. north of Saskatoon, has RM approval for subdivision sec. **MLS #546746.** 2) Sask. Farm Land: **RM Blaine Lake, MLS #553328,** and **RM Norton, MLS #544938.** 3) **RM Corman Park,** several (10) investment properties near Saskatoon. Re/Max North Country, Don Dyck, 306-221-1684. [dondyck.com](mailto:dondyck.com) or [dondyck@hotmail.com](mailto:dondyck@hotmail.com)

**RM #1, GAINSBOROUGH, SK. area.** Beautiful home and quarter section of good farm land for sale. 160 acres, 3400 sq. ft. home, 5 bdrms, double car garage, steel quonset, metal clad building, 9 steel grain bins. 306-421-0406, 306-421-3017.

**WANTED: YOUNG FAMILY** looking for a ranch. Realtors also welcome. Call 306-690-9434, Moose Jaw, SK.

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**WWW.EDBOBIASHTeam.COM** RM of Perdue #346. **MLS®567161.** Mixed land for sale NE and SE 31-36-11-W3, approx. 309.13 acres listed for \$310,000. Approx. 225 acres is cultivated with 75 of the cultivated acres seeded to grass/alfalfa. The NE quarter will have an approx. 10 acre farm site subdivided from the quarter and will not be part of the selling price. As per seller's instruction, all offers will be opened on May 3, 2016 at 10:00 AM. Highest or any offer not necessarily accepted. For further information contact Ed Bobiash RE/Max Saskatoon, SK. 306-280-2400.

**FARM LAND AND FARM BUILDINGS** for sale, just outside Melville, SK. 2230 acres of land. All of the cultivated land is seeded to tame hay with excellent fence and water for livestock grazing. Yardsite and 55 acres can be purchased separately as an acreage or as a package with the land. Improvements incl. house, heated workshop, machinery storage, 2 barns, and steel quonset. For detailed info or to arrange to see the property call Harry Sheppard at 306-530-8035 or [www.sheppardrealty.ca](http://www.sheppardrealty.ca) Sutton Group - Results Realty, Regina, SK.

**FARMLAND NE SK.** Clemenceau, 4 quarters, plus 36 acre riverside parcel, with 5 bdrm home. Featuring: bins on concrete w/direct hit on railroad cars, 40 acres of mostly mature spruce timber, 2 farmyards - 1 bordering Etomami River and 50 miles of provincial forest, excellent elk hunting and all other big game, and goose. 580 acres cultivated. Full line of farm equipment and sawmill also available. Reg Hertz, 306-865-7469, Hudson Bay, SK.

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**12 QUARTERS** all in one block, NW Sask. For more info call 306-238-7702 or email [e.alexander@littletoon.ca](mailto:e.alexander@littletoon.ca)

**SASKATCHEWAN 6133**

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East.....56 1/4's  
West.....49 1/4's  
South.....97 1/4's  
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South West.....65 1/4's  
North.....10 1/4's  
North East.....14 1/4's  
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**SUTTON GROUP - NORLAND REALTY.** Recent sale: RM of St. Louis, 160 acres, \$272,000. Farmland for sale: RM of Colony, 432 acres, \$229,000; RM of Aberdeen, 300 acres, \$400,000; RM of Craik, 1034 acres, \$1,300,000; RM of Dundurn, 458 acres, \$890,000. Development Potential: RM of Aberdeen, 158 acres, \$550,000; RM of Corman Park, 3 parcels, 480 acres. Call James Hunter, 306-716-0750, Saskatoon, SK. [sasklandhunter.com](http://sasklandhunter.com)

160 ACRES with large home, 3 car heated garage, large shop, horse barn, plenty of water, 20 minutes NE of Regina. Beside Regina, SK: 3 acre property/house/greenhouse; Near Pilot Butte, 80 acre development land; SOLD: RM Edenwold, 160 acre quarter near Regina; 90+ acres, Hwy #11, 7 miles N. of Saskatoon, development; RM Perdue, 2 quarters W. of Saskatoon on Hwy #14; 2 miles E. of Balgonie Hwy #1, 145 acre development land. Quarter section near Edenwold with yardsite, can be bought complete or owner will subdivide to 20 acres. Brian Tiefenbach 306-536-3269, Colliers Int., Regina, SK. [www.collierscanada.com](http://www.collierscanada.com)

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**FARM: 459 ACRES,** 154 cropland, 127 hay, 118 bush/pasture, 60 fenced, 3 dugouts, good water supply. Minutes from Duck Mountain Park. 1500 sq. ft. bungalow (1984), attached garage, new windows, doors and metal roof (2015), 30x42 heated shop (1993), 46x50 machine shed, 30x30 hip roof barn and outbuildings (painted 2015), underground wiring, large garden space. 204-263-2636, 204-648-4459, (Sclater) Pine River, MB.

**STE. ROSE RANCH,** (Ste. Amelie), 14 quarters 2,234.85 of fenced land in one block. 240 of Class 3 land under cultivation. Two miles to paved highway. Call Golden Plains Realty Ltd, 204-745-3677.

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**RM OF SASMAN #336,** Parcel 203169135, Block A, PL 102202681. 10 acres, well treed, 3 miles S and 5 miles E of Kelvington, SK. 1002 sq. ft. renovated bungalow; 844 sq. ft. double attached garage. Asking \$139,000. **MLS #556466** Call Brian Geck, Centra Realty Group, at: 306-327-8230 (cell), or 306-327-5171 (residence).

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**CERTIFIED #1 CDC SORREL.** Eskdale Acres Inc., Leross, SK. 306-795-7493, 306-795-7208, 306-795-7747.

**WWW.TRAWINSEEDS.CA** Certified CDC Sorrel, CDC Bethune, Glas. Call Trawin Seeds, 306-752-4060, Melfort, SK.

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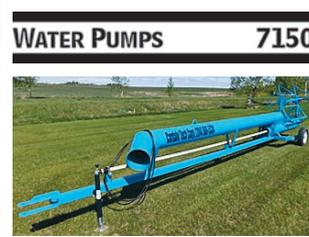
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**FARM/RANCH 8016**

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In Part I, rank the dealer on each attribute. In Part II, write a brief description of an event, incident or characteristic that you feel makes this dealer the Dealership of the Year. Use extra paper as necessary. Only Part I has to be completed for your ballot to qualify. Part II will be used to help in the selection process.

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Why do you think this dealer should be Dealer of the Year?  
(This question helps us see specific examples of dealers doing something special for their customers, so don't worry about the appearance or quality of your writing!)

\_\_\_\_\_

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**MAIL TO:** The Western Producer Outstanding Dealership Of The Year Award, PO Box 2500, Str. Main, Saskatoon, SK S7K 2C4  
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**THE WESTERN PRODUCER**

ROLE OF FARM ORGANIZATIONS

# Should farm groups voice opinions?

Wheat growers discuss whether it is overstepping its role in lobbying on policy issues

BY ROBERT ARNASON  
BRANDON BUREAU

Like it or loathe it, the Western Canadian Wheat Growers Association is clear about its mission.

As noted on its website, the association is “a voluntary farm advocacy organization” that focuses on “policy solutions” for farmers.

In contrast, the role of commodity groups is more opaque. Canola, wheat, barley and pulse commissions use most of their check-off revenue to support research, market development and communications, but public policy is also part of the mix.

Stephen Vandervalk, vice-president of the wheat growers association, is concerned that commissions are spending too much time on what should be a minor part of their mandate: policy and lobbying. He said commissions, because of their structure, cannot effectively represent the interests of levy payers.

“When you’re a commission and taking checkoffs from everybody, that means you have every type of opinion (within the organization). Trying to lobby against something is really tough because you’re looking at 25 percent of people would agree with you, 25 percent would disagree and the other 50 percent probably don’t care,” said Vandervalk.

“Commissions in general, especially since the demise of the (Canadian) Wheat Board, have sort of stuck their nose a little bit into policy more than they used to.... I’m not so sure I agree with that.”

The wheat growers association is a voluntary organization funded by memberships, which commissions are funded through mandatory checkoffs on grain sold with the option of a refund.

“That completely makes the difference,” Vandervalk said.

“We’re not a commission... we don’t have a mandatory checkoff. That means we’re able to speak on behalf of our members.”

Brian Otto, former president of the Western Barley Growers Association and chair of the Barley Council of Canada, disagreed.

He said voluntary checkoffs mean producers who disagree with a commission’s policy or lobbying efforts can ask for their money back.

“(Or) come to the annual meeting and voice your opinion, whether they (the elected board) are working effectively on your behalf or not,” he said.



BRIAN OTTO  
BARLEY COUNCIL OF CANADA

Otto said it’s unrealistic for commodity groups to ignore policy because issues will arise that force organizations to take a stance. As well, a group such as Alberta Barley works with the Western Barley



Some argue that commodity groups should not take a side on contentious issues, like single desk marketing, but others say that group leaders have a responsibility to advocate for farmers. | FILE PHOTO

Growers Association, Sask Barley and the Barley Council of Canada on broad industry objectives, and public policy will naturally be part of those discussions.

“We have to work co-operatively,” he said. “Trying to gnaw off distinct lines between organizations, to me, is divisive.”

Lynn Jacobson, president of the Alberta Federation of Agriculture, isn’t so sure commissions and commodity groups should be spend time on public policy issues.

As an example, many Alberta commissions are fighting the provincial government on Bill 6, the controversial farm labour and workplace safety legislation.

“In some ways, they’re overstepping their role as a commission to do that,” Jacobson said.

“We’re having a bit of trouble in Alberta defining what a GFO (general farm organization) does and what a commission does.”

Many Alberta farmers may support the Bill 6 battle, but what will happen if commission leaders begin taking stances on issues such as wetland policy and greenhouse gas emissions?

Those positions may alienate one segment of check-off payers,



STEPHEN VANDERVALK  
CANADIAN WHEAT GROWERS ASSOCIATION

Vandervalk said.

“Even in Alberta, even though I agree with the (Alberta Wheat Commission) on most things, I say, ‘listen guys, you can’t do that.’ You’re going to end up in a battle and you’re going to get in trouble. Then you try and go the other way on another issue, to make up for it, then you get in trouble again,” Vandervalk said.

“We’re not trying to keep them (commissions) out of our wheelhouse, (but) I think in the long run, (commissions) are not going to be able to keep people happy. You can’t have people asking for their check-off dollars back.”

robert.arnason@producer.com

MANDATE DEBATE

## Taking a side can benefit or alienate farmers

Wheat growers leader says funding could be lost

BY ROBERT ARNASON  
BRANDON BUREAU

A commodity group leader shouldn’t be lobbying for orderly grain marketing, says the vice-president of the Western Canadian Wheat Growers Association.

“You take the Saskatchewan Wheat Commission. The chair is sitting at a Friends of the Wheat Board meeting with 50 farmers voting unanimously to bring the (Canadian) Wheat Board back ... and publicly being a spokesperson for them,” said Stephen Vandervalk.

“To me he’s really stepping out.... Even if you’re a wheat board supporter in Saskatchewan, you should say, ‘listen chairman, this isn’t smart for the organization.’”

Vandervalk said campaigning for the return of the CWB is dangerous because a sizeable percentage of Saskatchewan wheat growers may support the open marketing system. At some point, disgruntled levy payers may demand a refund.

“(Then) all of a sudden you lose three-quarters of your funding. Even if you’re a wheat board supporter, that’s not very smart.”

SaskWheat chair Bill Gehl said the province’s farmers aren’t voicing their displeasure with the commission and its leadership.

“I have not received any phone calls. To my knowledge, the office hasn’t.”

Gehl, who farms near Regina, did attend a Canadian Wheat Board Alliance meeting this spring in Raymore, Sask., where 40 farmers passed a resolution calling for the return of “orderly marketing of grain in Western Canada.”

He said SaskWheat has a responsibility to advocate for its levy payers, who say they have lost billions in farm income since the federal government removed the CWB monopoly for marketing wheat and barley in 2012.

“Our job, as a recipient of farmers’ dollars, is to do what’s best for their bottom line.... I want to make sure that SaskWheat is in the forefront of that fight, to fight for farmers’ incomes,” he said in an interview at the Canadian Global Crops Symposium in Winnipeg.

“The majority of the work we do is around research ... but we can’t forget about what’s happened over the last few years, and we’ve got to try and make things better.”

Gehl is a former chair of the Canadian Wheat Board Alliance, so Saskatchewan farmers shouldn’t be surprised by his viewpoint.

Producers may oppose his position on the CWB, but they didn’t vote him down in SaskWheat director elections.

“As a minority, they have their chance to cast their ballot in an election,” he said.

“We’ve had two elections.... I don’t think there are any big secrets about where people stand on issues.”

robert.arnason@producer.com

### WHAT’S THE MANDATE OF A GRAIN COMMISSION?

The Saskatchewan government’s website says a development commission in the province is mandated to “perform promotion and development activities, including research, related to its respective agricultural product.” The activities of the commissions are to “help producers reduce their input costs, increase productivity” and improve producer profitability.

The regulations for specific commissions, such as SaskBarley, can be found on the province’s website.

The purpose of SaskBarley is to develop the barley industry in Saskatchewan, which includes advising “governments on matters pertaining to barley policy, research and development.”

Source: Government of Saskatchewan



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NATIONAL INSTITUTE OF ANIMAL AGRICULTURE

# Biosecurity reviewed after Indiana bird flu crisis

USDA officials faced challenges in disease containment and bird disposal and will improve compensation methods

BY BARBARA DUCKWORTH  
CALGARY BUREAU

KANSAS CITY, Mo. — Indiana turkey farms devastated by avian influenza in January are just beginning to restock their barns.

The Indiana situation had the benefit of lessons learned from the exhaustive work done the previous year when 233 poultry operations in the United States were hit by H5N2, said Paul Brennan, executive director of the Indiana Poultry Producers Association.

The deadly virus resulted in the destruction of more than 400,000 turkeys. Fighting the outbreak on seven turkey farms and one laying operation required 12 agencies working together, he said at the National Institute of Animal Agriculture's April 3-7 annual meeting in Kansas City.

The Indiana State Police were enlisted to deliver samples by vehicles or air to laboratories for rapid testing and diagnosis.

About 300 low risk prisoners from the state's corrections department were trained to help remove birds

from barns. In return for their help, a scholarship fund has been set up to help them or their children enroll in school.

Killing birds humanely was difficult because of extreme cold and malfunctioning equipment.

Many of the carcasses were composted, and the compost was tested to make sure it was disease free before spread on fields.

Officials realized people, machinery and vehicles helped spread the virus, so the state is developing a partnership among various groups to implement better biosecurity planning.

The U.S. Department of Agriculture's Animal and Plant Health Inspection Service released a report in March advocating for better biosecurity. It also said the outbreak was linked to a low pathogenic form of the virus carried by wild fowl that mutated at a single farm and became the new and highly virulent form, H7N8.

Jack Shere, APHIS's head veterinarian, said it is a tough virus to fight.

"Biosecurity is geared for domes-



JACK SHERE  
ANIMAL AND PLANT HEALTH  
INSPECTION SERVICE

tic diseases, it is not geared for this virus," he told the NIAA meeting.

The disease did not seem that serious when it was first detected on the West Coast in 2015, but then it struck with fury throughout the country.

"We spent a lot of time figuring out

things as we went along," he said.

The goal was to get rid of birds within 24 hours because the longer they lived, the more virus occurs and the harder it is to disinfect a site.

Different euthanasia methods were tried, but none worked perfectly. Some barns used a deadly foam, others tried carbon dioxide and as a last resort, barn ventilation was turned off.

The industry learned that 40 people are needed to remove 140,000 birds a day. The task seemed impossible in facilities with millions of birds.

Dead birds could be composted, but many places did not have the space to build compost piles. Some landfills opened up and some tried incinerating thousands of birds.

They had to figure out how to dis-

infect farms to make sure the virus was gone.

The government set up an indemnity plan to respond to the losses. About \$200 million was spent to cover the cost of lost birds and another \$600 million was spent on recovery and clean up.

The program has been modified since it was first announced. Some of the industry is made up of growers who work under contract for larger companies.

In some cases, the companies took the money and left the growers with nothing. Future payments will be split between contractors and companies.

The state's agriculture secretary also instructed the department to work with the poultry industry, state officials and universities to formulate a new plan to deal with this kind of crisis, including more education about biosecurity with a checklist of self assessment for producers.

The plan needs to eventually evolve into something more stringent.

barbara.duckworth@producer.com

THE U.S. GOVERNMENT SPENT  
**\$600 million**  
ON RECOVERY AND CLEANUP

## BUCKLE UP, IT'S SHOW TIME



Shiny buckles have become a popular sign of success at competitions such as the Klondike showmanship class at the recent Royal Manitoba Winter Fair in Brandon. Winners included Justin Carvey of Alexander Man., left, Emily Sebastian of Montmartre, Sask., Wyatt Inglis of Rapid City, Man., Crystal Muhr of Francis, Sask., and Alex Perras of Montmartre, Sask. | SANDY BLACK PHOTOS

PRICE TRANSPARENCY

## France pushes meat, dairy firms to reveal financial results

PARIS, France (Reuters) — France plans to increase fines for food firms that do not publish annual results.

It's part of government efforts to bring transparency to price talks blamed for hurting farmers.

The government has been struggling to deal with a downturn in meat and dairy markets that has prompted protests from livestock farmers in the past few months.

French farmers say low market prices for meat and dairy products, partly due to a Russian embargo on

western food and a decline in Chinese dairy imports, are exacerbated by tough annual price negotiations between food processors and retailers.

Agriculture minister Stephane Le Foll has singled out Bigard, France's biggest beef processor and a major pork producer, and Europe's largest dairy group Lactalis for not releasing their results, which he said hampers efforts to determine margins along the food chain.

As part of a bill on financial trans-

parency and corruption, the government has proposed stiffer penalties for farm and food industry companies that fail to disclose results. These would be a fine of up to two percent of their daily sales in France for each day after the deadline for publishing the results.

French companies, including privately held family firms such as Bigard and Lactalis, are required to file their results to a local business court within two months of their approval at a shareholder meeting.

An online court registry of French company filings showed that Bigard had declared group results up to its 2013 financial year, while Lactalis had not filed results since at least 2011. The companies' corporate websites showed total annual sales of \$6.4 billion for Bigard and \$25 billion for Lactalis, without specifying the year or giving other financial results.

Penalties already exist for non-disclosure of company results, but the farm ministry says these are not

severe enough to affect big companies.

The European Union recently agreed to additional support measures for the bloc's dairy and pork sectors following intense lobbying by France, the EU's largest agricultural economy.

However, analysts said it could take time for farm level prices to recover, given oversupply in Europe and high dairy stocks in China, which had previously driven global dairy demand.

## MILKING SYSTEM

# Technology targets dairy sanitation

Automatic dipping right after milking prevents bacteria from entering the teat canal

BY JEFFREY CARTER  
FOR THE WESTERN PRODUCER

STRATFORD, Ont. — Dairy farmers visiting the ADF booth at the annual Canadian Dairy XPO April 7 quickly recognized advantages of a new technology from the United Kingdom.

“It’s really interesting. It’s new technology. I’ve never seen it before,” said Ben Vos, who milks cows in Prince Edward Island.

“It makes a lot of sense. It dips the teats exactly when it should.”

ADF Milking Ltd. founder James Duke said his system has 40,000 customers in 24 countries, but it’s new to North America.

He suspects the handful of Canadian farmers with ADF milking clusters likely bought them based on online reviews. Duke is now establishing a cross-Canada dealership network headed by Michael Armstrong.

The system works in the same manner as conventional clusters until the critical point when they’re removed. That’s when the ADF technology kicks in to automatically apply the dip.

“In dipping the teats immediately, you deny bacteria access to the teat canal,” Duke said.

“You get the maximum benefit from the dip. It’s obvious to anyone who milks cows.”

As well, the automatic system kicks in when the teats are fully extended, which Duke said allows for better penetration for the skin-conditioning component in dips.

“This gives you consistency and it happens at the right time — right after milking.”

A 15-second, automatic, flush-and-sanitation cycle kicks in after the milking cluster is removed to ready the cups for the next cow to be milked.

Other milking systems require hand-dipping, which is a surprisingly labour intensive aspect of milking operations. It takes 500 man hours a year to dip teats in a 200-cow operation, he added.

“Our customers vary from 60 cows to the owners of an 11,000-cow operation in New Zealand.”

He said the system eliminates dip waste and should reduce the incidence of mastitis because the dip consistently applied at precisely the right time.

Duke said mastitis costs dairy farmers about \$450 every time a cow is infected.

The ADF system has four components:

- the cluster
- a stall box controller that manages dip, sanitized water and compressed, filtered air
- a central processor that manages the dipping and flushing functions
- a stainless steel unit that supplies the dip, water and air outside the parlour

Dealerships have been established in British Columbia, Alberta, Saskatchewan, Manitoba and Ontario. The head office is in Vancouver, and Duke said he’s speaking with an interested party in Quebec.

ADF literature says the system can be installed on any make or



James Duke uses a finger to demonstrate the effectiveness of what he calls a revolutionary step forward in dairy technology designed to reduce mastitis. | JEFFREY CARTER PHOTO

***In dipping the teats immediately, you deny bacteria access to the teat canal. You get the maximum benefit from the dip. It’s obvious to anyone who milks cows.***

JAMES DUKE, ADF MILKING LTD.

type of milking parlour, but Duke said at this point it may be best suited to conventional, non-robotic systems.

Duke has an engineering background and considerable experience in the dairy industry, including past ownership of two dealerships.

“The biggest challenge was coming up with a simple solution to an obvious need,” he said.

“We wanted reliability.”

Duke installed his first system in 2004, and ADF became a commercial venture the following year.

The Canadian Dairy XPO in

Stratford attracts 15,000 visitors a year. It’s located in the heart of one of the most concentrated dairying regions in Canada.

Several companies exhibited robotic milking systems, including Lely, the industry leader, and BouMatic, which according to technical dealer manager Peter Elder is a newcomer to robotic milking systems.

“With the new barns going up, a good percentage are going to robotics,” Elder said.

BouMatic has designed the first system to milk cows through the backlegs, which the company said

has advantages in cow movement and welfare and protects the milking unit.

The system also uses the milk cups for pre-milking stimulation rather than a separate unit.

Stephen Fried of Lely said his company installed the world’s first robotic milking system in Holland 22 years ago, and the technology arrived in Canada 14 years ago.

“One of the most important considerations with robotics is what drives the cow to the milking. When producers move to robotics, they switch from a total mixed ration to a partial mixed ration,” Fried said.

“If you talk to the feed mills, they all make a robot ration these days.”

The robot ration is a bit of a treat for cows. It also allows producers to better manage feed intake according to the production capacity of individual animals, Fried said.

## TRADE COMPENSATION

# Ottawa examines trade deal impacts

BY KAREN BRIERE  
REGINA BUREAU

Federal Agriculture Minister Lawrence MacAulay says the government recognizes the importance of compensation for sectors affected by trade deals, but an announcement would be premature.

The Liberal government has been continually pressed for its stance on the \$4.3 billion compensation package that the previous Conservative government announced when the Trans-Pacific Partnership agreement was negotiated.

The package was to compensate supply managed sectors facing more competition under TPP and the Comprehensive Economic and Trade Agreement with Europe.

The Treasury Board did not approve the package before the election was called, and last month’s federal budget didn’t contain spending estimates.

MacAulay said the deals must be ratified before compensation would be finalized.

“We’re continually in discussion with industry,” MacAulay told reporters on an April 8 conference call while attending an Organization for Economic Co-operation and Development ministerial meeting in Paris.

“We’re not trying to avoid it or anything, for sure.”

He said there is concern that the TPP won’t be signed by the United States, which would scuttle the pact.

There is more certainty CETA will be ratified.



WALLY SMITH  
DAIRY FARMERS OF CANADA

Dairy Farmers of Canada president Wally Smith said compensation for the two deals should be considered separately.

In a posting on the organization’s website last week, he said the legal review of CETA has been completed and it appears it will be implemented in 2017.

“The concessions made on CETA alone represent a market loss for farmers and cheese makers of up to \$300 million per year, in perpetuity,” Smith said.

Meanwhile, the government continues its consultation on TPP.

Public hearings in Western Canada are scheduled for April 18 in Vancouver, April 19 in Calgary, April 20 in Saskatoon and April 21 in Winnipeg.

People who want to appear can email [ciit-tp-pp@parl.gc.ca](mailto:ciit-tp-pp@parl.gc.ca).

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# PRODUCTION

## DING - YOU'VE GOT SCLEROTINIA

New research from the University of Alberta has created a technology that can detect and alert farmers about plant diseases based on spore presence in a field. | **Page 73**



PRODUCTION EDITOR: MICHAEL RAINE | Ph: 306-665-3592 F: 306-934-2401 | E-MAIL: MICHAEL.RAINE@PRODUCER.COM

### MACHINERY

# Big red box carries load of fresh ideas

Fresh Canadian engineering cuts wagon's cycle time

BY RON LYSENG  
WINNIPEG BUREAU

The new Jaylor D series dump wagon features a number of innovations based on conventional European design merged with fresh Canadian technology, all aimed at reducing turn around times.

When you're pulling 85,000 pounds of trailer down a public road, safety has to be your overriding concern, says Jaylor engineer Trevor Sutcliffe. He says safety dominated the design discussions for the D series dump wagon.

Those discussions date back almost 15 years when he emigrated from England, where he also designed wagons for agriculture.

"We've incorporated the conventional design you commonly see in European carts with some fresh Canadian thinking," says Sutcliffe.

He says that the only real European component is the basic idea of using a tractor with big brakes to pull a cart with big brakes that dumps out the back. That concept, along with the necessary big-brake tractor technology, began making the Atlantic jump about 25 years ago.

"Jaylor is using a number of totally new ideas that nobody else has tried yet in dump wagons. One of these is the double acting dump cylinder. Almost everyone in the business uses a multi-stage single-acting cylinder. The cylinder raises the box and then the weight of the box pushes the cylinder back down again. But it requires a lot of oil," says Sutcliffe.

"We use a double-acting cylinder like you'd find on an excavator or payloader. The oil is circulated continuously rather than used in one direction then dumped into a reservoir."

He says this speeds up cycle time because the double-acting cylinder pulls the box down quicker than gravity.

"That's an economic benefit. The other benefit is a very low oil



The new line of dump wagons from Jaylor run from 975 cubic feet up to 1,315 cubic feet and come standard with a spring suspension built into the tongue. A four inch body taper for quick dumping and a hydraulic cylinder system that eliminates the need for auxiliary oil tanks round out the new line for the Canadian company. | JAYLOR PHOTO

requirement. A tractor needs to move 83 litres of hydraulic oil to raise the box. But the double acting cylinder is full of oil from the start, so less than 15 litres are pumped from the tractor reservoir to raise the box."

**We put a fairly aggressive camber on the axle so the weight is carried equally on the inside wall of the tire.**

TREVOR SUTCLIFFE  
JAYLOR ENGINEER

Sutcliffe says this eliminates the cost and complication of an auxiliary oil reservoir. Conventional multi-stage single-acting cylinders can use so much oil they run the risk of draining the tractor, causing serious damage.

"For example, (some conven-

tional units were) particularly bad for having an oil transfer problem. If you used too much oil, it would set off alarms that actually shut down the engine and even turn off the computer.

"A lot of farmers have no choice but to use their 250 horsepower tractor just to pull a wagon. They don't really need that much power, they just need the oil capacity you get with that big of a tractor. With our wagons, we use a 150 h.p. tractor to pull the same load because we have such a low oil requirement. That's another big money saver."

Sutcliffe says most people assume that working the oil so hard creates cooling problems. But surprisingly, the opposite is the case.

"It's really kind of crazy the way it's worked out for us. If you drain your tractor's oil with an implement and then pump it all back in again, you know you get a lot of foaming. The oil gets stirred up and agitated.

"But when you're just circulating oil in a closed system, the oil level

stays consistent. We don't get anywhere near the amount of foaming or agitation. And cooling has not been an issue."

### Cambered axles

The new D wagons are built with cambered highway axles. On wagons with conventional solid axles or walking beam suspensions, the inner edge of the tire surface always wears quickly while the outer side still has plenty of tread. The inside bead carries 80 percent of the weight as the wagon is pulled down the road straddling the crown.

Jaylor's solution was to build their suspension with positive camber so tires on both sides of the wagon run flat on the road surface. The tops of the wheels are farther apart than the bottoms.

"We put a fairly aggressive camber on the axle so the weight is carried equally on the inside wall and the outside wall of the tire. We weld the axle onto the walking beam at

an angle. The road has a camber to it, especially a gravel road where the crown down the center is noticeably higher than the shoulders. Our tires match the road's camber."

Again, safety was a factor explains Sutcliffe. A wagon with 80 percent of the load riding on the inner walls of the tires is not a well handling implement. With uniform weight distribution across the full face of the tire surface, the tires do a better job of gripping the road, the wagon's handling is much safer and the owner gets more miles out of those expensive tires.

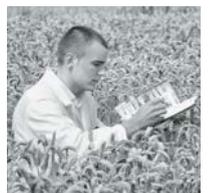
### Up and Over Tailgate

The idea of an up and over tailgate has been common on European farm wagons for a long time, says Sutcliffe. A regular tailgate that's hinged at the top, like those on any North American gravel truck, has some basic design flaws.

CONTINUED ON NEXT PAGE >>

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CLEAN FUEL

# Cleanliness next to godliness in engines

Fuel additive designed to reduce corrosion

BY RON LYSENG  
WINNIPEG BUREAU

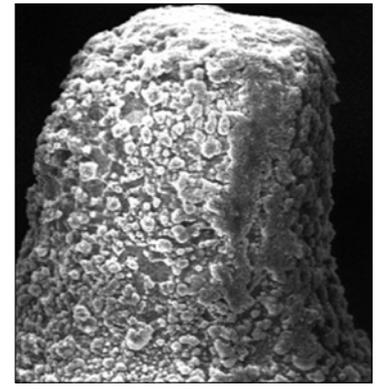
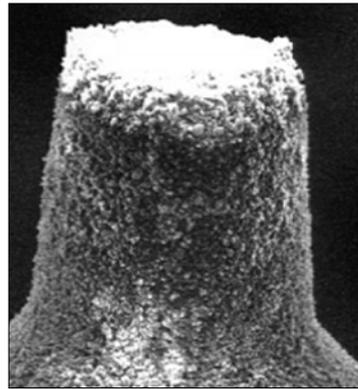
Federated Co-op is putting its money where its mouth is when it comes to touting the advantages of premium diesel over plain, old-fashioned fuel.

The company's new premium diesel returns fuel-gobbling engines to normal consumption levels by ensuring that injectors stay spick and span and reducing fuel burn by as much as five percent, says Cal Fichter, the company's vice president of energy.

All diesel fuels have detergent additives. How well they perform depends on the chemical formula, which is always a closely guarded secret. Co-op buys its new chemical additive technology from a third party.

"Independent tests show that the new (additive) package has an improved corrosion inhibitor that prevents carbon buildup on the injectors, plus it cleans up older engines," Fichter said.

A clean fuel delivery system optimizes combustion and limits the number of regeneration cycles



On the right, an injector has been purposely fouled with deposits, as it might be with basic diesel fuels available in the region. On the left, the same injector after being run with the treated fuel. | CO-OP PHOTO

They are often damaged because the load gets jammed up solid against it, or it may be wide open but a high heavy load bangs against it on its way down. Conventional tailgates can retard the sliding movement of product, and that's bad news for the cycle time.

Jaylor's up and over system uses a hydraulically operated gate that lifts high up and over the load, clearing the top of the trailer by four feet, allowing any type of load to slide out un-impaired. A heavy wet load of corn silage or distillers grain slides off never touching the tailgate. Sutcliffe says faster cycle times and reduced tailgate maintenance are two significant business benefits.

### Tapered Box

The other feature contributing to quicker turn-around times is the tapered box that's four inches wider at the tail than at the front. Because the box becomes gradually wider as the load slides back, wall friction is cut.

"When we put our trailer side by side with some other brand(s), our load will be gone by the time the other wagon is 75 percent up. A straight side box will often hold the load until the box is all the way up... but the greater issue is safety. When dump trucks and big trailers roll over, it's because the load is stuck at the very front of the box and the guy has to start jerking it around to loosen it up. We get the load to slide down while the box is still going up."

### Hydraulic slide axle

Another piece of Jaylor technology is a hydraulic mechanism between the axles and the frame. The operator can move the axles toward the front or the back on the go. This adjusts the weight balance fore or aft.

"A lot of guys put a huge tractor on the front of a dump wagon simply because they need that weight to get enough traction in the field. Now, by moving the trailer axles, the operator can get whatever tongue weight he wants.

"It's another safety factor. We've heard of a lot of accidents over the years when a guy is hauling grain with his dump wagon on a frozen road. Most of these accidents happen because he doesn't have enough weight on the back of the tractor. He'll hit the brakes and go sideways and end up in the ditch or maybe into oncoming traffic. The sliding axle lets him put as much weight as he wants on the tractor."

### Tongue spring suspension

The Jaylor approach to suspension on the tongue is different too. Sutcliffe says he uses a spring from a highway truck, which other trailers also do.

"The rubber suspensions normally used on dump wagons are so hard they don't do anything when the trailer is empty. The tongue is always banging and crashing around. Whereas our system is quite soft when the wagon's empty. It's a lot less wear on the tractor and driver.

"Instead of mounting the spring parallel to the tongue, we mount it the other way. When you're empty, one side of the spring is always working. When you're loaded, the other end of the spring engages."

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CANOLA DISEASE

## Blackleg pathogens studied to rate canola resistant cultivars

Trials aim to improve blackleg resistant canola

BY ROBIN BOOKER  
SASKATOON NEWSROOM

EDMONTON — Farmers can no longer rely just on cultivar resistance to combat blackleg, says Ralph Lange of Alberta Innovates Technology Futures.

Incidence of blackleg started to increase rapidly in Alberta in 2011 when 80 to 90 percent of the canola in a field near Irma showed symptoms of the disease.

"We don't see hundreds of fields like this, but every year, I'd say there's dozens, so blackleg is coming back," Lange said during his April 6 presentation at Murray Hartman's Science O-Rama in Edmonton.

Lange is working to develop resistant groups of canola cultivars to help producers better manage the blackleg resistant genes that are currently available.

Canola varieties are already assigned resistance ratings for blackleg in Canada, but Lange would like to implement a system similar to what is in Australia.

That country places blackleg resistant cultivars into groups with

similar genetic resistance to the disease so that producers can rotate different kinds of blackleg resistance in their fields.

"Those resistance groups ultimately are based on the resistance genes of the canola variety," he said.

"You're throwing different genes at the pathogen population that doesn't know about the mode of attack, and you're preventing the resistance to genes."

Lange is attempting to determine if a similar system would work in Canada by growing multiple canola varieties in a lab and exposing them to blackleg pathogens in canola straw he collected from multiple locations.

"That way, we could expose a bunch of varieties to a bunch of crop residues, and based on this information, see if we could make resistance groups," he said.

"So it's a feasibility study to see if we could group Canadian cultivars."

Lange said his work has shown that the concept has potential in Canada, but the pattern of the blackleg pathogen is different in



LEFT: Blackleg control may be assisted by rotated genetic groupings of disease resistance.

ABOVE: Ralph Lange says blackleg is making a comeback. | FILE PHOTO

Australia then in Canada.

Blackleg in the sexual stage makes pseudothecia, which is visible on stubble in Canada but not as common in other parts of the world, including Australia.

**You're throwing different genes at the pathogen population that doesn't know about the mode of attack, and you're preventing the resistance to genes.**

RALPH LANGE  
CROP RESEARCHER

"The infections we were getting were maybe five to 10 percent of the plants. When we look at the stubble, we do see some ascospores in there. I think it's realistic about what happens in Canadian fields, but it's unlike the Australian system," he said.

"I think we are getting a lot lower inoculant pressure."

Lange is concerned that the level

of blackleg inoculant may not have been uniform in his study because it collected crop residues from the field.

"So how do we tell that the results we are seeing are due to pathogen change or due to the genetics on either side or simply due to simply disease pressure?" he said.

Lange is planning a second study with procedures that ensure uniform disease pressure to validate the results of the first study.

Researchers must first understand the variability in the blackleg pathogen types found on the Prairies before they can effectively group canola cultivars.

Lange said researchers already know quite a bit about blackleg pathogen genotypes in Canada.

To learn more, Lange and his research group sent blackleg samples to Agriculture Canada's lab in Saskatoon, which genotyped the isolates into nine virulence genes and then developed a system that placed pathotypes into groups.

The study did find variability in the pathogen types across the Prairies.

"The Alberta isolates, for the

most part, fall into the B group, but some in group C also, which is a little bit different than results that are coming out of different parts of the country," Lange said.

"When we look at individual fields, they tend to have a maximum of two different pathotypes. In other words, there is not a whole lot of pathogenic variability within the province, less than we might have thought."

He said relatively low pathogenic variability in prairie blackleg is good news, but it will make it harder to create a resistance group scheme.

Lange also hopes to include adult stage resistances to group canola cultivars.

He is currently testing adult stage canola cultivar resistances by poking leaves to simulate wind-created wounds, spraying a spore mixture on the plants and then growing the canola plants in greenhouses under heavy disease pressure.

He said he would have more results within a couple months.

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SCIENCE O-RAMA

# Antibody detects sclerotinia; nanoparticle counts spores

Spore detector uses nanotechnology to provide early warning of disease

BY ROBIN BOOKER  
SASKATOON NEWSROOM

EDMONTON — Farmers may one day be able to receive text messages telling them how many sclerotinia spores are in their fields.

Researchers from the University of Alberta hope the technology will make it easier for producers to time their fungicide applications.

The in-field biosensor that they are developing is intended to provide real time sclerotinia spore detection.

The first step in developing the spore detector was to create a biosensor, which researcher Susie Li said needs a high level of specificity so that it can differentiate sclerotinia spores from other spores in the air.

The researchers accomplished this by producing an antibody that is able to detect sclerotinia spores in the air and then integrating the antibody with nanotechnology.

A nanoparticle that is attached to the antibody sends a signal once it attaches to a sclerotinia spore.

“You bond your gold nano to the bottom of the chip, then you connect your antibody to the nanoparticle,” Li said April 6 during a presentation at Murray Hartman’s

Science O-Rama in Edmonton.

“And because the antibody is very specific, whenever the spore comes, they are connected to that antibody only. Everything else will be washed away.”

The biosensor must be sensitive so that farmers will have time to spray their fields before the disease spreads too widely.

**“I think the cost will be very reasonable because the biosensor itself is actually not that expensive, and spore collectors are cheap too.”**

SUSIE LI  
RESEARCHER

“We can detect as low as five spores with this technology,” Li said.

“Now we have to test the correlation between the numbers of spores and the impedance signal. We found that a decrease of spore numbers, you have a decrease of impedance signal, and the correlation is very strong.”

The researchers also needed to find a spore collector to integrate

with their biosensor.

“We selected VersaTrap from SKC because this spore trap collects spores in the liquid form, and our biosensor needs liquid medium to detect the spores,” she said.

She said mechanical engineers are now working on the spore detector, including how to integrate the biosensor, the spore collector and its reporting technology, but Li said she has confidence in the proof of concept experiments they’ve conducted.

The spore detector is being developed to be as user friendly as possible, she added.

“We designed the user interface as a web application so that cross-platform devices can access it.”

Li expects the final spore detector to be on the market in approximately three years.

The technology will be economical, she added.

“I think the cost will be very reasonable because the biosensor itself is actually not that expensive, and spore collectors are cheap too,” she said.

“You put these two together in the field and you can use them for many years.”

robin.booker@producer.com

ADVERTISING FEATURE

# Engineering firm expands with water infrastructure buy

Centralia, a business-to-business forum planned for May 25-27 in Winnipeg, is expected to attract more than 700 participants from more than 30 different countries. This is a feature highlighting the event.

Jim Bentein  
Special to The Western Producer

An Edmonton-based engineering and consulting company expects to soon complete a deal that would increase its annual revenue by more than 60 percent.

Stantec Inc., recently announced an all-cash deal for MWH Global, a company based in Broomfield, Colorado.

The deal, if it passes regulatory and shareholder approvals, would increase Stantec’s annual revenue to more than \$4.5 billion. The company’s workforce would increase to about 22,000 from 15,000.

The transaction would see Stantec expand in the water infrastructure sector, one of the fastest growing infrastructure areas in the world.

MWH is a privately held engineering, consulting and construction management company focused on water and natural resources projects.

Stantec said the deal will position it as a global leader in water resource infrastructure markets, including the United Kingdom, Australia, New Zealand, South and Central America, Europe and the Middle East.

Gord Johnston, Stantec’s executive vice-president of infrastructure, said it is “the most exciting acquisition in the history of the company.”

“We have acquired roughly 100 companies over the years and this is the largest one yet.”

He said the synergies are ideal.

“About 70 percent of their clients are public agencies, while 50 percent of our clients are the same. Among the private clients, including mining and oil and gas firms, we work for many of the same companies.”

Johnston said MWH has a culture similar to Stantec’s, with many long-term, experienced employees.

There has been no word about how restructuring might lead to job losses, but Johnston said there is little likelihood any jobs will be cut in Canada. MWH has a minimal presence in the country, with about 20 staffers in Vancouver and a handful in Calgary.

He said Stantec would want to maintain an MWH presence in many of the 187 offices it has maintained, adding that its strength has been its local footprint.

Stantec was founded by Don Stanley, an Edmonton native who retired from the company he founded in 1983 and passed away in 2001.

He launched the business with a focus on environmental services, but with the subsequent addition of partners Herb Roblin and Louis Grimble, with backgrounds in bridge and railway engineering, the firm diversified and quickly grew.

With a geographical concentration on Alberta’s resource-based economy, the company, which was then called Stanley Associates, expanded to the rest of Canada and into the U.S. in the 1970s.

The growth continued during the

next 30-plus years.

Stantec Inc. became listed on the Toronto Stock Exchange in 1994 and was listed on the New York Stock Exchange in 2005.

Sonia Kirby, head of investor relations for Stantec, said the company continues to have deep roots in Edmonton.

The Stantec Tower, the 66-storey building under construction in the city’s downtown, will be Canada’s seventh highest building when it opens in 2018.

The \$500-million building, aside from being the company’s headquarters, will also feature four floors of retail, a grocery store, a pedway to an adjacent hotel, a garden roof and 454 residential condominium units.

It is part of the redevelopment in downtown Edmonton, as part of the \$2.5 billion so-called Ice District development, which will include a new \$480-million arena, where the Edmonton Oilers are expected to play.

Previously, just before the MWH deal, Stantec acquired privately owned, Quebec-based Dessau, an engineering and design firm with expertise in health care, water, power and energy, roadways, bridges, airport, transit and rail, community development, telecommunications and security services sectors.

Kirby said the Dessau deal was somewhat of a turning point for Stantec.

“That rounded out our national presence across Canada,” she said. “Our focus since has been expanding our presence in the U.S.”

Given Stantec’s origins in the heart of Canada’s oil and gas industry, it learned early on that diversification was critical, given the boom and bust nature of the oil sector.

“We still remain committed to the area (oil and gas), but we had to respond to the decline in oil prices,” said Kirby. “We responded quickly, so it will be a smaller portion of our business.”

The financial results, released in February, showed a continuation of Stantec’s growth trajectory for 2015. Its gross revenue increased 13.7 percent, reaching \$2.87, up from \$2.52 billion in 2014.

But, with the company still reliant on the oil and gas sector for about 15 percent of its revenues, its net income decreased by 4.9 percent, down to \$156.4 million, from \$164.5 million in 2014.

Its diluted earnings per share dipped by 5.2 percent, down to \$1.65, from \$1.74 per share the year before.

Its strong growth in its infrastructure and buildings business operating units, partly offset the decline in the oil and gas business.

The company said its contract backlog grew by 22.2 percent to \$2.2 billion from \$1.8 billion in 2014.

The Western Producer is a sponsor of this event through its parent company, Glacier FarmMedia.

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BOVINE VIRAL DIARRHEA

## Protocols essential for BVD prevention

Regular vaccination, strict biosecurity and limits on infected animal movement are designed to reduce disease spread

BY **BARBARA DUCKWORTH**  
CALGARY BUREAU

KANSAS CITY, Mo. — Bovine viral diarrhea may be to blame when cattle do not thrive or seem to have a mysterious illness.

Some farms are diligent with testing, vaccination and biosecurity, but others are less proactive.

That was the opinion of a group of producers, animal scientists and veterinarians attending a BVD symposium held April 7 in Kansas City, Missouri.

“Cow-calf producers cannot see or hold BVD. If you have got some external parasite problem, you can see it,” said cow-calf producer Brian Bolt of South Carolina.

BVD can cause abortions, calf deaths and secondary infections such as respiratory disease. Pregnancy rates may fall to 80 percent.

“I think there are a lot of guys who accept less than optimum production as their normal,” Bolt said.

Feedlots probably bear the brunt of calves that were not vaccinated or tested, said Brian Keith, who runs a stocker and backgrounding operation in Kansas.

He receives load lots from order buyers, and cattle may come from 50 ranches with different health and nutritional status and no information. All are treated the same, which includes testing within 24 hours of getting off the truck.

“BVD has been a big problem over the years. We started PI (persistently infected) testing years ago,” he said.

Infected animals are individually identified with ear tags and quarantined. They remain in isolation until they die or are shipped for slaughter.

Keith also owns a 300 head cow herd and uses different handling chutes for them so they are not exposed to potential virus spread from the feeders. He raises his own replacements and tests all bulls.

The disease also strikes dairy farms, where herd health is a critical way to control costs, said Kelly Cunningham, whose company, Milk Unlimited, has 3,400 cows in Iowa and 8,000 cows in Texas.

More than half the expenses are for feed, but a large cost is keeping animals healthy.

Cows are vaccinated at pre-breeding for BVD1 and BVD2 and also vaccinated during pregnancy. Calves are immunized at 35 days of age and receive a booster



Virologists John Neill and Julia Ridpath vaccinate calves against bovine viral diarrhea to study the immune response it generates.

| USDA/STEPHEN AUSMUS PHOTO

28 days later.

The company tests all purchased females and all newborn calves. Infected calves are killed.

“We believe herd health in the calf program has gotten better. We still have mastitis and pneumonia, but the calf health seems to have gotten better,” he said.

Biosecurity is also important. “With biosecurity, we want to do good, but we are not always achieving that goal,” he said.

Dairy calves are housed individually in five by nine foot hutches for 65 to 70 days. They are bottle fed and do not have nose contact with other calves.

Cunningham prefers to buy direct from producers rather than auctions, where cattle have been commingled.

Still, they have had some positive cases in purchased heifers.

Most auctions will disclose the

health status of persistently infected calves if they have received the information, said Lyndsey Graber of the Livestock Marketing Association.

However, an animal can come to one market, be disclosed as persistently infected positive, then sold to someone else, lose its identity and show up at another auction where no one knows its health status.

“There is no permanent ID, and that disclosure from a previously responsible producer does not get carried on to that next purchaser,” Graber said.

### Control measures

Some states have invoked BVD control programs with varying levels of success. They offer education, management, testing and enrolment for certification.

They may have specific laws on animal movement.

A Kentucky state law from 1942 says no one can transport, sell, trade or give away an infected animal with a reportable or communicable disease without approval from the state vet.

The law says persistently infected cattle cannot go to stockyards or be sold to someone else.

“We haven’t put anyone in jail yet, but I would gladly do it if I could find somebody doing it,” said Kentucky state veterinarian Robert Stout.

Testing is available at labs, which report to the state vet if positives are found. Cattle owners are contacted but often the animal was already detected, euthanized and disposed of, he said.

Kentucky formed a BVD working group with a broad base of stakeholders last year to develop recom-

mendations for specific regulations and programs.

The state already has a certified preconditioned health program, which could be modified to include BVD to develop disease free herds. It is voluntary, and participation drops each year.

“There is a lack of market incentive for doing something right,” Stout said.

Education and training is available so everyone understands the disease and its risks as well as the ethical disposal of BVD infected animals.

However, farmers need an incentive to test calves, and an insurance payout is required if one is euthanized.

However, Stout said no one is sure where the money would come from to fund this initiative.

[barbara.duckworth@producer.com](mailto:barbara.duckworth@producer.com)

## BVD SYMPOSIUM

# Impact of BVD can linger if undetected in carrier

Persistently infected calves can spread the virus throughout the herd

BY BARBARA DUCKWORTH  
CALGARY BUREAU

KANSAS CITY, Mo. — Bovine viral diarrhoea lurks wherever cattle are raised.

This mutating virus presents diverse clinical symptoms, and control is elusive, said scientists during an April 7 BVD symposium in Kansas City, Missouri.

Producers may not see diarrhoea among calves, but poor growth and respiratory and reproduction problems are common among the infected.

"We have to understand this virus causes a lot more symptoms than diarrhoea," said Dan Grooms, who specializes in infectious diseases at Michigan State University.

**If we are really serious about controlling BVD, we can't just rely on vaccines. They are a great tool, but they have to be combined with other strategies.**

DAN GROOMS  
INFECTIOUS DISEASE SPECIALIST

"Not all studies have actually showed the impact of BVD on performance because there is so much variability in the virus. There are some viruses that tend to be more pathogenic than others, and there is variability in the type of cattle."

BVD is an RNA virus and a member of the pestivirus family.

These viruses mutate rapidly and cause similar disease in cattle, sheep, pigs, camelids and cervids, such as border disease virus in sheep and classical swine fever in pigs.

Two types, BVD1 and BVD2, are seen in cattle, and a third new pestivirus was identified as the HoBi-like virus 10 years ago.

"This is a virus everybody should learn about. It has been called BVD Type 3," Grooms said.

Clinical signs for these three viruses are similar to influenza viruses in people.

The results in cattle may be mucosal disease, poor performance, immuno-suppression, acute diar-

rhea, congenital defects, abortion, early embryonic death or subclinical infections.

The World Organization for Animal Health says prevalence varies globally. It encourages control or eradication through biosecurity, vaccination, surveillance and removal of persistently infected animals.

Persistently infected calves are the result of mothers becoming infected 60 to 125 days into gestation. The fetus thinks the virus is part of itself and becomes tolerant to it. As a result, no immune response is developed.

An abortion may result or the calf is born but fails to thrive and dies. It may have deformities.

Some are born and look normal, but they are carriers throughout their lives and pass the virus in blood, nasal secretions, saliva, feces, urine, semen and milk.

"These persistently infected fetuses or calves, when they are born, are the major source of transmission of this virus in the cattle population," said Grooms.

Some can live to reproductive age and may become pregnant and infect their unborn calves.

"You can get families of PIs but that is a rare event," he said.

These calves can do considerable damage if they go undetected: \$25 per year per beef cow exposed to the disease and \$42 to \$93 per exposed animal in the feedlot.

Pregnancy rates fall by five percent in cow-calf herds containing persistently infected animals.

"This can be pretty economically significant, especially with the price of calves," Grooms said.

"It can still be a big impact if you are losing five percent of your pregnancies."

Considerable research has been devoted to the disease and its complications.

Julia Ridpath, lead scientist with the U.S. Department of Agriculture in Ames, Iowa, said some producers blame genetics or nutrition when infected animals are found.

Cattle with high virulence BVD put on weight in belly fat rather than muscle and long bone. It has also been learned that the disease destroys the thymus gland, needed to launch an immune response.

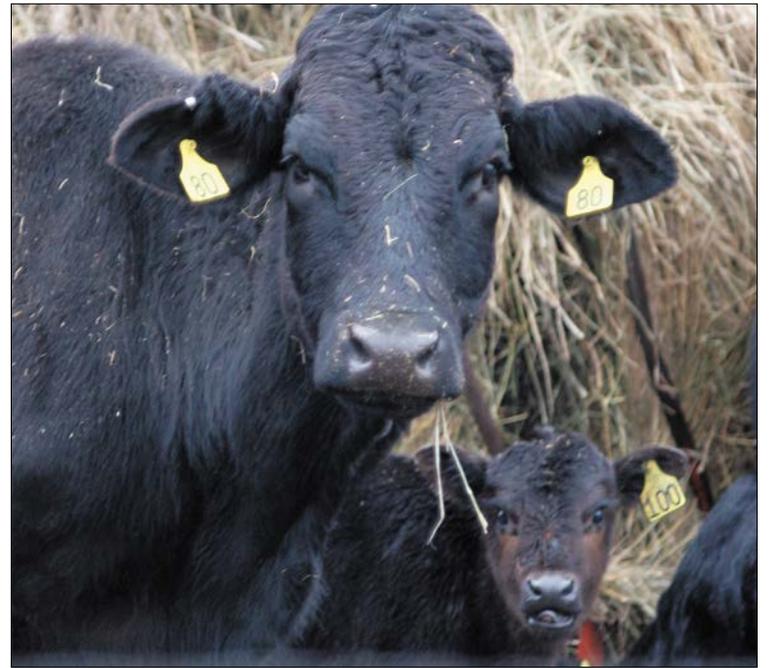
"These animals are not what they were before they were exposed," she said.

Control encompasses an entire herd health plan with vaccination, testing and biosecurity measures.

"If we are really serious about controlling BVD, we can't just rely on vaccines," Grooms said.

"They are a great tool, but they have to be combined with other strategies."

barbara.duckworth@producer.com



BVD infection can have major costs for cattle producers through lower reproduction rates, abortions and poor performing animals. | FILE PHOTO

## ANNOUNCEMENT NOTICE - Bill Alford, General Manager, h@ms Marketing Services.



h@ms Marketing Services is proud to announce the appointment of Mr. Bill Alford to the role of General Manager effective April 21, 2016.

Bill grew up on a grain farm in Oakville, Manitoba and knew that agriculture was his calling from an early age. Bill has a degree in Agriculture from the University of Manitoba and a solid background within the industry. Bill has been the Director of Marketing and Producer Services with h@ms since 2010. He has outstanding communication skills, superb management skills and his ability to develop and maintain relationships is second to none. As General Manager, Bill will be responsible for the day-to-day business operations including effective planning, delegating, coordinating marketing and sales functions and decision making to attain desirable profit making results for our organization. Bill will be a great benefit to our company in his newly appointed role and will actively participate in our continued growth.

Please join us in congratulating Bill on this great success.

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## TEN REASONS TO SUSPECT BVD

- your carcass compost pile doubles as a sled riding hill for your kids
- every animal is walking around with strange looking V shaped notch in the ear
- your drug rep says it can't be BVD because you used their vaccine
- your calf barn doubles as a halloween house of horrors
- you think BVD is caused by a bad veterinarian
- your thoughts about your breeding program and the presidential election are the same
- your nutritionist blames poor health on your previous nutritionist, who blames it on his predecessor
- you have cattle on your farm named Runty, Nubby, Pipsqueak and Shorty
- you just won a million dollar lawsuit against the electric company because of stray voltage, but herd health is still a problem
- you have lost everything but your BVD

## JAPANESE TRADE

# Cattle official urges action on beef deal with Japan

While Canada is playing the wait and see game, Australia will move in and negotiate even more tariff reductions, warns Dennis Laycraft

BY BARBARA DUCKWORTH  
CALGARY BUREAU

OTTAWA — The Trans-Pacific Partnership has overshadowed Canada's negotiations for a freer trade deal with Japan.

TPP talks grabbed the spotlight in Japan, pushing other trade business has been aside. Now, participants in the proposed 12 country trading area are watching to see if the United States and Japan ratify it.

"We are very supportive of trade with Japan, especially since Australia has this bilateral agreement," said Dave Solverson, past-president of the Canadian Cattlemen's Association at the annual meeting in Ottawa last month.

Australia dominates the beef trade in Japan since Canada and United States exports were suspended for years after the discovery of BSE in both countries in

2003. Trade has resumed but at numbers below those before the BSE suspension.

Canada pays a 38.5 percent tariff on fresh beef entering Japan, while Australia pays 31.5 percent. The tariff rate is scheduled to come down in regular increments.

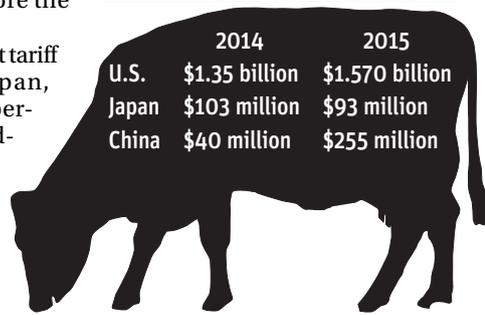
The CCA told Global Affairs Canada staff not to give up on Japan, even though nothing has been done since 2014.

"I don't think we just want to wait and see," said Dennis Laycraft, CCA executive vice-president, during the organization's foreign trade committee session.

"We could be having the same conversation next year about whether the U.S. will sign (the TPP) and by then Australia will have another tariff cut," he said.

Other countries pose challenges as

## CANADIAN BEEF EXPORTS



well. Canada regained access to South Korea at the beginning of the year following nearly a year of closed borders when a 19th case of BSE was found in Alberta in February 2015.

Peru, Belarus and Taiwan also imposed temporary restrictions on beef imports, but Agriculture Canada says Peru has since lifted its ban. Taiwan still has not granted

access and is waiting for reports about the most recent BSE investigation, said Lynn Fortin, senior trade policy analyst with Agriculture Canada.

Indonesia declined meat and bone meal from Canada saying it would import the product from countries with negligible risk status for BSE. Canada has controlled risk status.

Canada is still trying to get full access to Mexico instead of only boneless beef from animals younger than 30 months. Mexico said it will not provide full access until Canada has achieved negligible BSE status.

In 2014 China became Canada's second largest beef market, although finding another case of BSE last year was a setback.

It has also received a report on the findings of the most recent case and no response was forthcoming,

although Chinese officials will probably be back for more inspections this summer, said Fortin.

The Market Access Secretariat identifies China as a trade priority for all agriculture.

"It can be a risky market but there is opportunity," said Fortin.

The appetite for beef is there and right now China allows youthful boneless beef. The key for those hoping to do more business in China is building relationships as well as learning who makes decisions and who has influence, she said.

Recently, China formed a new food safety agency to assuage concerns about domestic food supply after various scandals about contaminants and fraud.

"We expect more scrutiny at the border as we try to negotiate better access."

barbara.duckworth@producer.com

## LIVESTOCK TRADE

# Deal may see China allow Canadian horses

BY BARB GLEN  
LETHBRIDGE BUREAU

Canada and China might be doing more horse trading in the future.

Equine Canada, an association of horse industry groups, signed a memorandum of understanding with the China Horse Industry Association March 31 that could see more Canadian horses exported to China.

Haidee Landry, an Equine Canada board member and vice-president of the Canadian Quarter Horse Association, was at the signing ceremony and emerged with hopes of future trade.

"Basically it was an agreement to work together to benefit both of our equine industries," said Landry.

Equine Canada officials did not respond to queries by press time, but president Al Patterson said in a news release that the future partnership "provides a valuable opportunity to both Canada and China through our breeders and educators."

Landry said Canada cannot export live horses to China at present because of concerns over West Nile Virus.

"Our trade agreement, as I understand it, was written at a time when we were not vaccinating for West Nile Virus," she said.

"It wasn't something that we had here. Once we started vaccinating for West Nile Virus, it nullified our trade agreement. That's one of the things that we need to work on, is to get a new trade agreement in place for the export of horses to China."

Landry said exporting horse semen and embryos to China would be another way to advance the equestrian industry in an economical and efficient way.

However, she said those in China's horse industry need more education and training before they are likely to pursue those options.

Canadian delegates visited the

horse museum in Beijing while on their March 26-April 4 trade mission. Landry said the experience showed the long history of horses in China and the pride its citizens take in that relationship.

Although the MOU is an industry-wide initiative, Landry found specific interest in Canadian Quarter Horses.

**I talked to a man who was talking about putting US\$3 billion into his polo facility over the next few years.**

HAIDEE LANDRY  
EQUINE CANADA

"I met with two different groups that were interested in Quarter horses, and one was particularly interested in the barrel racing horses," she said. "The other one was interested in reining horses and actually would like to be able to stable a World Equestrian Games reining team for 2018."

Those games are slated to be held in Bromont, Que.

There is also an opportunity for Canada's expert Quarter horse trainers to conduct clinics or do horse training in China, Landry added.

Polo and polo ponies are another burgeoning interest in China.

"There's a huge investment into polo right now," she said.

"I talked to a man who was talking about putting US\$3 billion into his polo facility over the next few years. They have a rapidly growing middle class, and it really is a prestigious thing to own a horse, to be involved in the equestrian centres."

The trade mission's equine association representatives also included Darryl Kaplan from Standardbred Canada, Grant Watson from the Canadian Thoroughbred Horse Society and industry liaison Hao Zhang.



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## SAFETY INITIATIVE

# Safety program will be tailored to unique feedlot situations

Plan designed to meet provincial requirements under Bill 6

BY BARB GLEN  
LETHBRIDGE BUREAU

Feedlots are all about cattle, and cattle can be unpredictable.

That is one aspect of a project underway to devise a farm safety plan for Alberta feedlots.

Initiated by the Alberta Cattle Feeders Association, the project is being developed by Nick Schefter, the lead health and safety officer for Critical Hazard HSE Ltd., and Reg Steward, a ranch safety consultant in British Columbia.

"I guess one of the major unique things to a feedlot ... is cattle. It's a very unpredictable hazard. It's really hard to control a hazard like that," said Schefter.

"You're bringing cattle in from all

**At the end of the day, you need something specific for the site you're on, and some of that will be modified for the feedlot.**

BRYAN WALTON  
ALBERTA CATTLE FEEDERS ASSOCIATION

across the province, sometimes other provinces, so different environment, a different climate, all kinds of different things."

The feedlot safety initiative stemmed from the passage in December 2015 of Alberta's Enhanced Protection for Farm and

Ranch Workers Act, otherwise known as Bill 6.

It involves mandatory Workers Compensation Board coverage for paid, non-family employees on farm operations as well as changes to other legislation that will apply to agriculture.

Schefter said April 11 that he and Steward have assessed several feedlots in Alberta and will use those to build a program. Every feedlot is slightly different, so a general component will be accompanied by aspects that can be customized to the particular operation.

However, he and Steward are not starting from scratch.

CONTINUED ON NEXT PAGE >>



Studies show a significant increase in cows giving birth during the day if fed in the early evening instead of the morning. | FILE PHOTO

## CALVING ASSISTANCE

## Studies show late day feeding may encourage more daylight calving

## ANIMAL HEALTH



JOHN CAMPBELL, DVM, DVSC

More than two-thirds of calf deaths occur within the first 96 hours of life.

At least two-thirds of these mortalities can be attributable to calving difficulties or dystocia.

Calves that are born to a cow or heifer suffering from calving difficulties are about 2.5 times more likely to get sick in the first 45 days. A sobering statistic reveals that calves that experience dystocia are 13 times more likely to die within 12 hours of birth.

Most producers have successfully reduced the number of heifers and cows that suffer from calving difficulties, mainly by selecting for easy calving bulls with low birth weights. Birth weights have a dramatic impact on calving difficulty and account for 30 to 50 percent of the variability in dystocia rates.

Producers have also improved their heifer replacement rearing programs and have made sure heifers are of adequate size to limit dystocia problems.

However, despite lowering the incidence of dystocia, we will always have heifers and cows that occasionally require assistance at calving.

Breech births, backward calving, twins and calves with a leg back or other abnormal presentations are beyond the control of the producer. Recognizing these cases at an early stage can mean the difference between a live calf and a dead calf.

It would be ideal if more of our cows would give birth during daylight hours. Calving difficulties are easier to detect in the light of day, and more help is often available if a cow needs assistance.

It would also definitely improve our own sleep patterns.

However, can we influence this? Studies have looked at the timing of calving and whether we can influence this by modifying feeding time.

Researchers at Kansas State University, South Dakota State University and Oregon State University attempted to look at some of the

factors that affected the timing of calving in beef cows. The study was published in the *Professional Animal Scientist Journal* in 2008.

The researchers had records from the University of Idaho beef research herd, which recorded calving times of individual cows for more than 15 years. In this herd, cows were fed forage based rations daily between 6 and 8 a.m. beginning two months before calving.

The other experiment followed beef cows at the Kansas State beef herd, where timing of births were similarly recorded. In this herd, the forage based ration was fed daily between 4 and 6 p.m. beginning two weeks before calving season.

A greater proportion of cows gave birth during daylight hours in the herd that fed in the late afternoon or evening. In this herd, 85 percent of the cows gave birth between 6 a.m. and 6 p.m.

Only 52 percent of the cows in the herd that was fed in the morning calved between 6 a.m. and 6 p.m.

This finding has been shown in a number of other studies. For example, a study in 1981 showed similar results with 79 percent of cows calving during the day if fed in the evening compared to 57 percent of cows calving in the day if fed in the morning.

It would appear that the timing of feeding does affect the timing of calving.

The other interesting finding was that cows tend to give birth at about the same time of day from year to year.

Researchers analyzing the 15 years of data could show that regardless of when feed is provided, the time of day a cow will give birth could be predicted within 4.25 hours of the previous calving time.

If cows were fed in the evening, the variability of calving time became even less and could be predicted within three hours of the previous year's calving time.

As well, it appeared that heifers tended to follow the same pattern of calving as their dams.

However, I am sure there are exceptions to these broad generalizations, and you should not count on predicting the time of day or night that a particular cow will calve from year to year.

John Campbell is head of Large Animal Clinical Sciences at the University of Saskatchewan's Western College of Veterinary Medicine.

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## » CONTINUED FROM PREVIOUS PAGE

"There's a lot of companies that have certain procedures for certain things they're doing. They have maintenance programs in place already, so they're already established in doing that stuff. They're on the right path."

Bryan Walton, chief executive officer of the ACFA, said he agreed with that assessment. He said feedlots are not inherently dangerous, but having a program developed specifically for feedlots is expected to ensure safety and help operations meet provincial gov-



**BRYAN WALTON**  
ALBERTA CATTLE FEEDERS ASSOCIATION

ernment requirements.

"Once we get (the project development) done, we're going to be doing some extension," he said.

"We're going to be visiting the feedlots. The idea is we will take this right to every member and launch it, present the program, materials and video. That's all going to be part of this."

Schefter has 13 years of experience in safety work. He is a former firefighter and emergency medical technician who has also worked on safety projects in the oil patch near Fort McMurray, Alta.

When controversy erupted in Alberta's agricultural sector about Bill 6, participants at numerous protest rallies voiced concerns about the potential to impose oil

industry safety regulations upon farm operations.

Schefter said he did not see that as a worry.

"The best way to put it is, safety in Fort McMurray or the oil patch, for example, they set industry standards."

However, farming does not have the same hazards or the same scale, so safety programs will have to suit the sector.

"At the end of the day, you need something specific for the site you're on, and some of that will be modified for the feedlot," Walton said.

Alberta farm and agricultural commodity groups have formed the Ag Coalition as a way to ensure their voices are heard in upcoming government consultations on farm safety legislation.

It has put forward a list of names from which it hopes the government will select people to form its consultation groups.

Schefter's name is on the list as the ACFA nominee. The government has yet to announce who it has selected to develop farm safety regulations.

*barb.glen@producer.com*

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PEST MANAGEMENT REGULATORY AGENCY REPORT

# PMRA denies 'incompetence', explains 2,4-D review

Official with Canada's regulatory agency explains the evaluation process that led to the chemical being deemed safe

BY ROBERT ARNASON  
BRANDON BUREAU

The response was fast and furious when Health Canada's Pest Management Regulatory Agency announced in late March that 2,4-D is safe and doesn't cause cancer.

Many Canadians, at least those with little faith in Health Canada, went online to vent their fury.

A *Western Producer* story on Health Canada and its special review of 2,4-D, which was published earlier this month, generated dozens of comments. The following two posts summarize the thoughts and feelings of many PMRA detractors:

"The PMRA is clearly either incompetent, corrupt or both.... More and more research is showing it is indeed carcinogenic. The PMRA needs to be held accountable, and the individuals involved in this corruption need to be criminally charged."

"Clearly these folks (the PMRA) represent the industry and not the independent science nor the public's interest."

To give Health Canada an opportunity to respond to these criticisms, which arise whenever the government says pesticides are safe, the *Producer* spoke with Connie Moase, director in the PMRA's health evaluation directorate.

Moase shared information on the

pesticide evaluation process and how the agency works with agricultural chemical companies.

**Western Producer:** How do PMRA scientists decide which studies to consider and which to ignore when evaluating the safety of a pesticide?

**Connie Moase:** For post-market chemicals, or re-evaluations, we assess all the data we have on hand ... and we also look at any additional information that comes to us or that we can find in the scientific literature."

**WP:** How do you decide which studies are reliable?

**CM:** "There is quite a lot of information out there, especially those well known chemicals (like 2,4-D). We have to look across all of those publications ... and look (for) the consistency of the information."

**WP:** How many studies do you consider?

**CM:** It could be hundreds. Absolutely. If you look at some of our reference lists... they are hundreds and hundreds of papers long.

**WP:** How do Canadians get information on what research the PMRA uses when it makes a decision?

**CM:** Everything is cited in our full document that's put out for consultation.

**WP:** Critics say Health Canada is too reliant on industry-supplied safety data, and corporations control the process. Companies test

pesticides and provide the results to the PMRA. How does that process work?

**CM:** For the pre-market aspect of pesticide registration, before anything goes on the market, there's a very prescriptive set of data (required)... The onus is on the industry to supply the data that we require.... There's a broad range of studies that are required. It translates into thousands and thousands of pages of data....

These studies may be performed by industry, but many of them are performed by independent, third party labs, contracted by industry.... In order to produce that data, there's a very strict set of protocols that must be followed.... PMRA scientists as well as other regulators across the world are responsible for setting up those protocols ... that are consistent across various regulatory authorities, worldwide.

**WP:** How is corporate research on pesticides different from academic research?

**CM:** We get the raw data as well. We're able to drill down to the individual animal in these toxicity tests, for example.... We cross-check across all that raw data to ensure there's consistency in the information that we're getting.... We can do our own assessment of the raw data, as opposed to taking the summation of that data that would be in

a published (academic) paper."

**WP:** Why doesn't the PMRA contract an independent lab to conduct the tests instead of the corporation contracting a lab?

**CM:** It costs many, many millions of dollars to generate all of these studies. For one chemical, it can be anywhere from \$20 million and on up.... That's a big price tag.

**WP:** Corporate fees fund part of the budget for the PMRA. How does that work?

**CM:** It's pretty standard practice for regulatory programs to have a portion of their fees covered (by industry fees)... It's about 15 or 16 percent of our total budget....

These fees have to be paid regardless of the outcome of the review.

**WP:** How many PMRA scientists would be involved in a review of a product like 2,4-D?

**CM:** For each and every product, there's a lot of cross-checking and peer reviewing ... that goes on to ensure the robustness of the review.... It would involve all the directorates, on the environmental side, on the health side.... It would involve a team of upwards of five to 10 people.... It's not just one or two people. It's a whole team of individuals.

robert.arnason@producer.com

## GEARED UP FOR WORK



A metal sculpture at the southeast entrance into Pouce Coupe celebrates agriculture's past in Alberta's Peace Country. The area offers plenty of attractions for residents and visitors alike to this summer, from museums and rodeos to concerts and nature. | RANDY VANDERVEEN PHOTO

NEW KEBARI VARIETY

## Beer makers toast gluten-free barley

SYDNEY, Australia (Reuters) — Australian scientists say they have developed the world's first World Health Organization-approved gluten-free barley, a breakthrough for global beer manufacturers which have had to use alternatives to barley such as rice and sorghum to brew gluten-free beer.

Australia's Commonwealth Scientific and Industrial Research Organisation (CSIRO) said it had sold 70 tonnes of the new Kebari barley to Germany's largest brewer Radeberger, which has produced a beer to be sold in local supermarkets.

"Gluten-free barley will be highly

sought after, with European brewers particularly interested," said John O'Brien, a brewer of gluten-free beer in Melbourne.

The market for gluten-free products is expected to grow more than 10 percent a year until 2020 to be worth US\$7.59 billion, a 2015 report by MarketsandMarket estimated.

European drinkers, already among the world's largest consumers of beer per capita, have embraced gluten-free more than other regions, brewers said, with several large manufacturers releasing gluten-free brands.

One of the problems brewers have faced in making gluten-free beer without barley, or barley with the gluten stripped out, is that beer drinkers often complain it doesn't taste like traditionally brewed beer.

"A true gluten-free barley variety is a true game changer, there is going to be a massive market for the product," said Phin Ziebell, an agribusiness economist at National Australia Bank.

While the new "gluten-free" Kebari barley actually contains minute amounts of gluten, the CSIRO said it had 10,000 times less gluten than traditional strains.

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### 2016 Honours & Awards Recipients



**Recognition Award**  
**Barry Rapp, PAg**  
Prairie Plains Agro

Barry has been active on the Regina Branch executive for 17 years providing service and leadership. He is best known for his mentorship, encouraging new members to be involved not only as members, but as leaders in the profession and within their community.

As an industry leader, he was a director of the Indian Head Research Foundation, the Hail Insurance Council of Saskatchewan, Provincial Sunflower Committee and an early innovator in wheat midge identification and control among many other achievements.

Barry has a BSA from the U of S in Soil Science. He started his career with the Ministry of Agriculture where he became well known and respected by peers and the farm community. He later joined Heartland Agro, Crop Production Services and is currently with Prairie Plains Agro out of Moose Jaw.



**Honorary Life Member**  
**Murray Purcell**

As a farmer, Murray has been deeply involved in the agricultural industry providing leadership over the past 25 years in areas such as: early adopter of irrigation, continuous cropping, and embracing pulse crops. He states that his farming success has been due to the services and advice of professional agrologists, which has kept him on the leading edge of the latest innovations.

He is currently the Reeve for the RM of Montrose #315, and is a director for SK Municipal, Hail Insurance, the SK Agricultural Hall of Fame, the SK Irrigation Projects Association and the SK Assessment Management Agency.

The SIA Council was honoured to have Murray serve two terms as the public representative on Provincial Council. Murray has left a positive contribution on every part of Saskatchewan's agriculture. He is an excellent example of what a professional should be in terms of service and commitment to making our place better for the next generation.

[www.sia.sk.ca/find-a-member](http://www.sia.sk.ca/find-a-member)

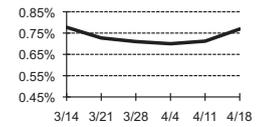
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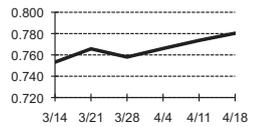
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# AGFINANCE

**CDN. BOND RATE:**  
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Bank of Canada 5-yr rate

**CDN. DOLLAR:**  
\$0.7803


April 18

AGFINANCE EDITOR: D'ARCE MCMILLAN | Ph: 306-665-3519 F: 306-934-2401 | E-MAIL: DARCE.MCMILLAN@PRODUCER.COM | TWITTER: @DARCEMCMILLAN



The data gathering in the smart cabs of most modern equipment can be integrated with information from satellites, drones and other sources to help farmers increase efficiencies. | FILE PHOTO

INFORMATION TECHNOLOGY

## Tapping data for better gains

Data sharing between farmers and input companies will boost production and profits

**BY ED WHITE**  
WINNIPEG BUREAU

Farmers could get 15-20 percent more production by using data to better manage crops, says a Monsanto vice-president.

And those gains could come more quickly than many expect, Jesus Madrazo told the Canadian Global Crops Symposium April 12.

By the end of this decade farmers will be adapting their crop management, guided by improved analysis of data.

"Incredible precision is possible," said Madrazo. "It really helps farmers use only what they need, no more."

The changes he was referring to come from better management with the use of what is commonly known as "big data," which is the use of the masses of information that farm machinery, satellites, drones and other technology can

throw off about what's actually in farmers' fields.

Monsanto has been making an aggressive push into the big data area, purchasing providers of data collection and analysis such as The Climate Corporation.

While this is a much different field than the biotechnology, seed variety development and chemical research and manufacturing than Monsanto has been known for over the decades, Madrazo said it fits with the company's core interest in innovation and integration of multiple types of technology in farm production. That's why it thinks farmers will be eager customers for its "integrative solutions" to boost production and profitability.

At the same time, agriculture's carbon emissions can be reduced and its environmental impact improved, Madrazo said.

Big data relies on farmers provid-

ing much of it through the operations of their machinery and other on-farm technology, so farmer co-operation is necessary. Madrazo said he thinks farmers will be willing participants because they will see the gains from more efficient management.

"Massive amounts of data about weather, soil and specific cropland, and computing power to store and analyze it and create insights that help farmers make more accurate decisions real-time on their field, will make farming even more efficient than it is today," said Madrazo.

In order to get those 15-20 percent yield gains, farmers will need to work with companies like Monsanto, by sharing their on-farm information, and Madrazo thinks farmers will want to.

If they get the gains, farmers won't mind working with the big

companies.

"The data is the farmer's data," said Madrazo in an interview. "Transparency and clear rules have no substitute."

Madrazo said the revolution big data will bring will come much more quickly than chemical developments and biotechnology innovations. Those took many years to come to market and become widely available.

Data-based management will likely be widely available before the 2020s, he said.

[ed.white@producer.com](mailto:ed.white@producer.com)



Visit us online at [www.producer.com](http://www.producer.com) to see a video about this story.

**AG STOCKS APRIL 11-15**

Rising crude oil prices and the Bank of Canada's more optimistic view of the economy lifted stock prices. Also U.S. commercial banks posted strong quarterly reports. For the week, the TSX composite rose 1.8 percent, the Dow climbed 1.8 percent, the S&P rose 1.6 percent and the Nasdaq gained 1.8 percent.

Cdn. exchanges in \$Cdn. U.S. exchanges in \$U.S.

**GRAIN TRADERS**

NAME	EXCH	CLOSE	LAST WK
ADM	NY	37.30	36.09
AGT Food	TSX	38.83	38.12
Bunge Ltd.	NY	57.51	56.25
ConAgra Foods	NY	45.64	46.14

**PRAIRIE PORTFOLIO**

NAME	EXCH	CLOSE	LAST WK
Ceapro Inc.	TSXV	0.58	0.51
Cervus Equip.	TSX	11.80	11.00
Input Capital	TSXV	1.55	1.60
Rocky Mtn D'ship	TSX	6.33	6.10

**FOOD PROCESSORS**

NAME	EXCH	CLOSE	LAST WK
Hormel Foods	NY	39.46	41.82
Maple Leaf	TSX	26.49	27.09
Premium Brands	TSX	57.79	56.36
Tyson Foods	NY	65.33	68.11

**FARM EQUIPMENT MFG.**

NAME	EXCH	CLOSE	LAST WK
Ag Growth Int'l	TSX	38.21	35.35
AGCO Corp.	NY	50.25	48.63
Buhler Ind.	TSX	4.80	5.04
Caterpillar Inc.	NY	79.17	74.35
CNH Industrial	NY	6.51	6.26
Deere and Co.	NY	77.44	76.31

**FARM INPUT SUPPLIERS**

NAME	EXCH	CLOSE	LAST WK
Agrium	TSX	107.41	113.97
BASF	OTC	77.02	71.94
Bayer Ag	OTC	119.43	115.56
Dow Chemical	NY	52.37	50.77
Dupont	NY	65.27	63.20
BioSyst Inc.	TSXV	6.81	7.06
Monsanto	NY	88.37	86.63
Mosaic	NY	26.11	24.96
PotashCorp	TSX	21.09	20.77
Syngenta	ADR	83.61	83.84

**TRANSPORTATION**

NAME	EXCH	CLOSE	LAST WK
CN Rail	TSX	81.18	80.64
CPR	TSX	187.65	175.31

List courtesy of Ian Morrison, financial adviser with the Calgary office of Raymond James Ltd., member of the Canadian Investor Protection Fund. The listed equity prices included were obtained from Thomson Reuters. The data listed in this list has been obtained from sources believed to be reliable, but accuracy cannot be guaranteed. Within the last 12 months, Raymond James Ltd. has undertaken an underwriting liability or has provided advice for a fee with respect to the securities of AGT Food. For more information, Morrison can be reached at 403-221-0396 or 1-877-264-0333.

COMPANY STRATEGY

## Bayer's inability to expand may prompt selling off animal health business

LEVERKUSEN, Germany (Reuters) — Bayer might look into selling its animal health division if it continues to struggle to find takeover targets for the business, the German drugmaker's incoming chief executive said.

"Animal health is a business that we have been trying for many years to strengthen strategically, that is to say inorganically. That is still our goal," strategy chief Werner Baumann, who is to take over as chief executive on May 1, said at a media briefing.

"Should we not succeed at that in

the end, we will have to ask the strategic question, as is the case with all our businesses, are these businesses well placed with us as best owner or can these businesses perhaps progress better in a different environment, with different access to resources?"

He declined to say for how long Bayer would continue to scout for takeover targets for the veterinary drugs unit, which saw revenue increase 13 percent to 1.5 billion euros (C\$2.17 billion) last year, or 4.5 percent when adjusted for currency swings.



**WERNER BAUMANN**  
BAYER

Baumann added that there had been a dearth of targets in the past

because tie-ups in animal health had typically taken place as part of larger deals in healthcare.

In animal health Bayer is set to become a second-tier player behind four clear market leaders following a series of major consolidation moves in the sector, capped by exclusive talks unveiled in December between Sanofi and Boehringer Ingelheim to combine some businesses.

Apart from Bayer, pharma majors such as Eli Lilly and Merck & Co. run animal health operations, applying some drugs and other

health products originally developed for humans.

Baumann added Bayer was under no pressure to act because the animal health industry was very attractive and Bayer had a strong product line-up and development pipeline, citing as examples its flea and tick collars for dogs and work on developing drugs to boost farm animals' immune system.

He said the business had a core profit margin of over 20 percent last year and expected sales to rise in line with market growth of about five percent in 2016.

LONG-TERM VISION

# Taking a generational approach to farm planning

## PERSPECTIVES ON MANAGEMENT



TERRY BETKER

Some National Hockey League coaches break down the 82 regular game season into 10 game segments.

Some go much further, thinking of and managing performance against a much narrower horizon and breaking it down into single periods of a game. How did the team perform in that period? What worked? What needs attention?

Is performance, measured by each game, getting the team to where it wants to be, to be Stanley Cup champions?

What if we were to apply this approach to farm business management but stretch the horizon much further than one season?

The "horizon" would be aligned with where farm families see themselves and their farm businesses in the future. This future is captured in a statement that defines the vision for the farm and family.

For planning purposes, it is often thought of in terms of being five years into the future. What if we were to think of the timeline as being 20 years into the future?

Many will read this and think, "are you crazy? Twenty years? We don't even know what will happen a year from now."

No argument here. We don't know the future.

However, there are two types of future: the future that will happen and the future we make happen.

It makes more sense to try influencing what will happen in the future and work to achieve what we would like to see happen rather than simply taking what we're dealt.

A vision for a business is typically captured in a statement that provides strategic direction and describes what the owners want to achieve in the future.

A 20-year vision or horizon can

be thought of as being generational. It differs from a traditional vision and needs to have indicators attached to it, which can be used to measure whether you're making progress in working to get to where you'd like to be or need to be.

This part is tricky, but it is possible to reach an agreement on what that might look like. It could include:

- size of the farm
- other business units
- who is involved and in what capacity, especially family
- how the business is being managed
- investment required (equity and debt)

The next step is to break the 20 years into five-year segments, similar to what NHL coaches do.

What needs to happen in the next five years to ensure that we are indeed working toward the future that we have defined?

This is where the measurement indicators come into play.

To use a road trip metaphor, how do you know you're getting to where you want to be if you don't have a road map with towns and cities along the way that let you know you're headed in the right direction?

Required investment is one of the key indicators, both financial investment and human investment (your time and energy).

Focusing on the financial investment, how much equity (wealth) will be needed at the 20-year horizon, and how much leverage (debt)

will be used to get there?

The reality is that every farm is headed somewhere financially. However, the past financial performance may or may not get the business to where it needs to be to be aligned with the generational vision.

Financial targets and investment guidelines should be developed to be able to measure progress in five-year segments. These indicators are then used to measure progress.

Many families I talk to are in fact thinking of the future. They are thinking about how their children might be able to participate in a family-held business, which may include activities other than the farm.

I'm suggesting that they consider

advancing the "thinking" into "planning." It will help by putting substance or structure around the "thinking."

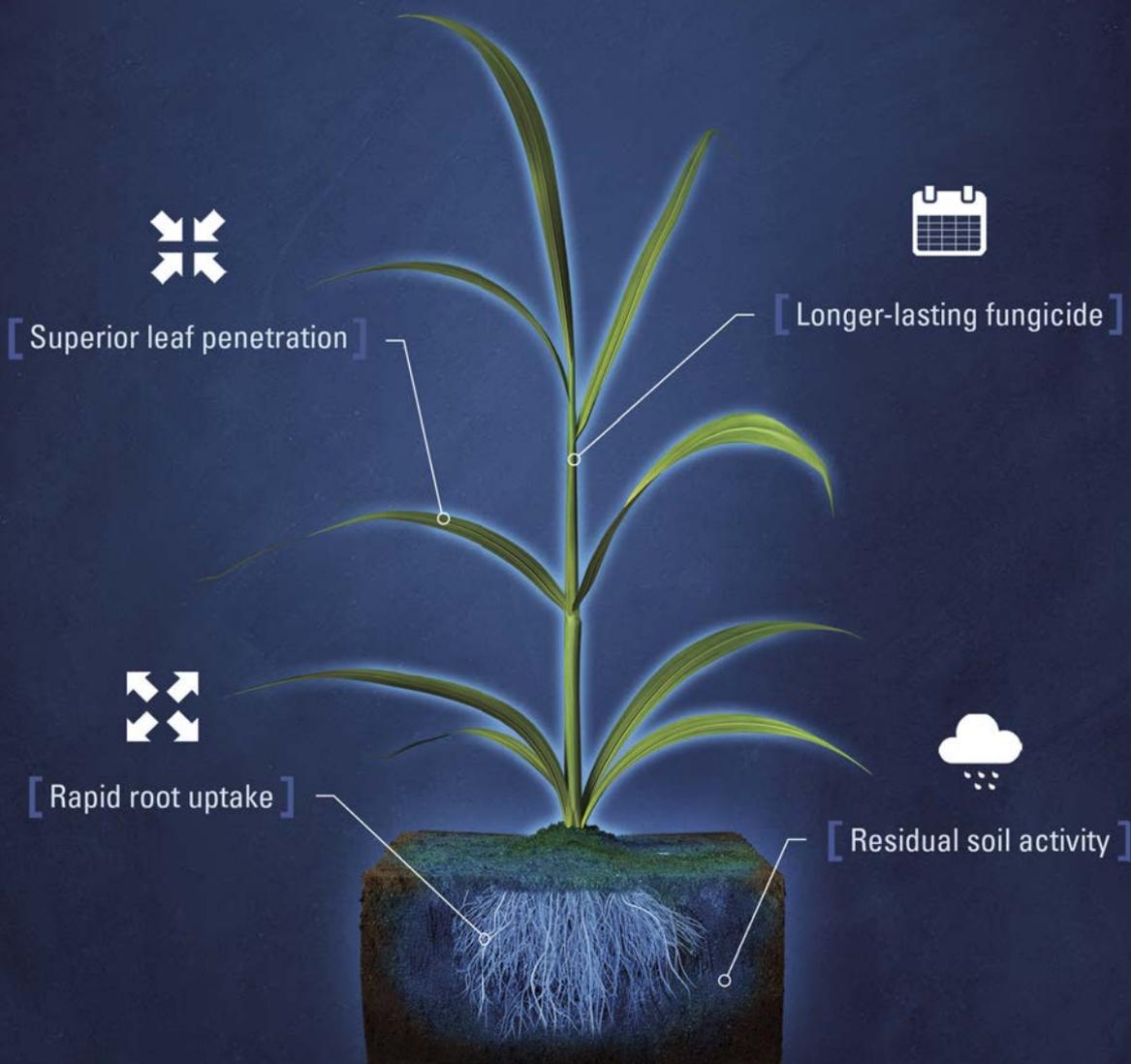
Things are much different today than they were 20 years ago, and of course they will be that much different 20 years into the future. We can't guarantee what that future will be like.

For some farm families, it may make sense to try to think forward as opposed to looking back 20 years from now, wishing they had at least thought about doing things differently.

Terry Betker is a farm management consultant based in Winnipeg, Manitoba. He can be reached at 204.782.8200 or [terry.betker@backswath.com](mailto:terry.betker@backswath.com).

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## GOV'T UPHEAVAL

### Brazil currency rises

SAO PAULO, Brazil (Reuters) — Brazil's currency, the real, has risen as it became clear that its parliament would impeach President Dilma Rousseff over a scandal.

A stronger real would make its soybeans and corn less competitive on world markets.

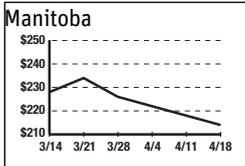
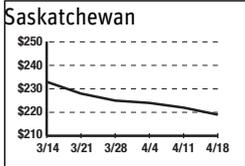
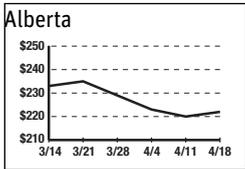
The real rose despite a deep economic crisis, amid investors' hopes the left-leaning Rousseff will be replaced by a more business-friendly administration.

Brokerage and consultancy firm INTL FCStone said in a report that if market-friendly vice-president Michel Temer takes over, it would lift the real and soybean exports could fall to 50 million tonnes, down four million from the current estimate.

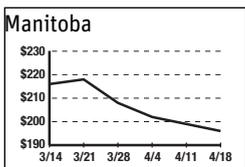
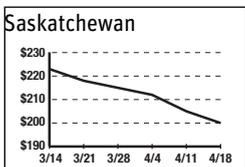
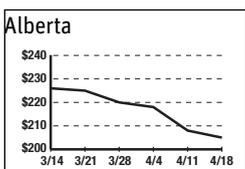
Farmer are worried the political crisis will freeze the process of setting the next crop financing package.

# CATTLE & SHEEP

## Steers 600-700 lb. (average \$/cwt)



## Heifers 500-600 lb. (average \$/cwt)



## Canadian Beef Production

million lb.	YTD	% change
Fed	479.0	0
Non-fed	96.6	+18
Total beef	575.6	+3

Canfax

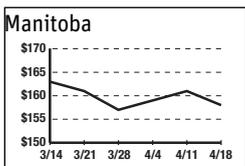
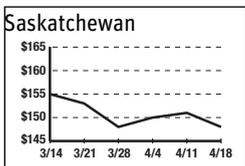
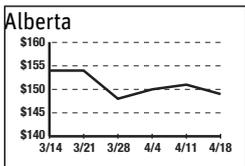
## EXCHANGE RATE

DATE	\$1 Cdn. = \$0.7803 U.S.	\$1 U.S. = \$1.3816 Cdn.
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# HOGS

Due to wide reporting and collection methods, it is misleading to compare hog prices between provinces.

## Index 100 Hog Price Trends (\$/c/kg)



# ELEVATOR SHIPMENTS

## Slaughter Cattle (\$/cwt)

Grade A	Live		Previous	Year ago	Rail		Previous
	Apr 8- Apr 14	Apr 1- Apr 7			Apr 8- Apr 14	Apr 1- Apr 7	
<b>Steers</b>							
Alta.	n/a	n/a	201.43	277.00-280.50	n/a		
Ont.	137.45-159.16	150.48-163.41	200.70	268.00-275.00	n/a		
<b>Heifers</b>							
Alta.	n/a	n/a	199.79	276.50-277.25	n/a		
Ont.	133.67-161.58	145.96-164.79	197.53	264.00-274.00	n/a		

\*Live f.o.b. feedlot, rail f.o.b. plant. Canfax

## Feeder Cattle (\$/cwt)

	Sask.				Man.				Alta.				B.C.			
	Apr 9-16		Apr 10-15		Apr 9-16		Apr 10-15		Apr 9-16		Apr 10-15		Apr 9-16		Apr 10-15	
<b>Steers</b>																
900-1000	161-171	154-178	165-176	no sales												
800-900	170-189	165-195	176-190	no sales												
700-800	191-214	185-208	193-211	no sales												
600-700	207-233	200-225	211-230	no sales												
500-600	223-245	215-236	223-247	no sales												
400-500	232-266	220-250	236-266	no sales												
<b>Heifers</b>																
800-900	155-173	150-172	160-174	no sales												
700-800	170-188	160-182	171-184	no sales												
600-700	173-197	175-200	181-197	no sales												
500-600	191-210	180-207	194-215	no sales												
400-500	205-226	195-235	213-236	no sales												
300-400	200-222	no sales	218-245	no sales												

Canfax

## Average Carcass Weight

	YTD 16				YTD 15			
	Apr 9-16	Apr 10-15	YTD 16	YTD 15	Apr 9-16	Apr 10-15	YTD 16	YTD 15
Canfax								
Steers	942	881	939	879				
Heifers	862	819	856	813				
Cows	767	729	783	725				
Bulls	1,006	985	1,036	972				

## U.S. Cash cattle (\$/cwt)

	Steers		Heifers	
	National	Kansas	National	Kansas
Slaughter cattle (35-65% choice)	133.82	133.74	133.74	134.00
National	133.82	133.74	133.74	134.00
Kansas	133.82	133.74	133.74	134.00
Nebraska	133.51	134.50	134.50	134.50
Nebraska (dressed)	213.96	214.06	214.06	214.06

## Feeders No. 1 (800-900 lb)

	Steers	Trend
South Dakota	140.50-166.00	-3/-5
Billings	140.50-147.50	n/a
Dodge City	141.22-148.50	-1/-3

USDA

## Cattle / Beef Trade

	Exports		% from 2015	
	Sltr. cattle to U.S. (head)	152,267 (1)	+10.4	
Feeder C&C to U.S. (head)	61,532 (1)	-57.0		
Total beef to U.S. (tonnes)	39,597 (3)	+9.7		
Total beef, all nations (tonnes)	52,083 (3)	+6.2		
<b>Imports</b>				
Sltr. cattle from U.S. (head)	n/a (2)	n/a		
Feeder C&C from U.S. (head)	3,890 (2)	-9.2		
Total beef from U.S. (tonnes)	30,456 (4)	-2.2		
Total beef, all nations (tonnes)	55,493 (4)	+5.3		

(1) to Apr 2/16 (2) to Feb 29/16 (3) to Feb 29/16 (4) to Apr 9/16  
Agriculture Canada

## Fixed contract \$/c/kg

(Hams Marketing)	Maple Leaf Sig 3		Thunder Creek Pork	
	Apr 15	Apr 15	Apr 15	Apr 15
Week ending				
May 14-May 21	161.99-168.48	164.51-165.10		
May 28-June 04	169.67-170.85	165.46-171.54		
June 11-June 18	172.03-174.98	170.05-173.47		
June 25-July 02	176.75-177.34	170.67-172.95		
July 09-July 16	173.30-178.03	171.80-173.71		
July 23-July 30	170.94-175.07	168.83-174.95		
Aug 06-Aug 13	171.53-175.66	166.24-173.78		
Aug 20-Aug 27	161.50-165.04	159.15-162.30		
Sept 03-Sept 10	150.99-156.89	149.63-155.45		
Sept 17-Sept 24	150.40-150.99	148.80-151.04		

## Hogs / Pork Trade

	Export	% from 2015	Import	% from 2015
Sltr. hogs to/fm U.S. (head)	275,952 (1)	-3.1	n/a	n/a
Total pork to/fm U.S. (tonnes)	73,989 (2)	+5.1	44,175 (3)	-9.6
Total pork, all nations (tonnes)	208,310 (2)	+15.1	50,003 (3)	-6.5

(1) to Apr 2/16 (2) to Feb 29/16 (3) to Apr 9/16  
Agriculture Canada

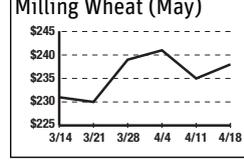
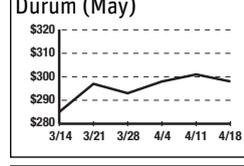
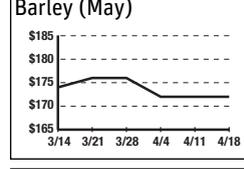
## Chicago Hogs Lean (\$/cwt)

	Close		Trend	Year ago	Close		Trend	Year ago
	Apr 15	Apr 08			Apr 15	Apr 08		
May	74.40	76.73	-2.33	70.53	Oct	67.88	69.63	-1.75
Jun	77.63	80.88	-3.25	76.28	Dec	63.38	64.35	-0.97
Jul	78.10	80.95	-2.85	77.48	Feb	66.38	66.98	-0.60
Aug	77.93	80.15	-2.22	77.50	Apr	69.55	69.45	+0.10

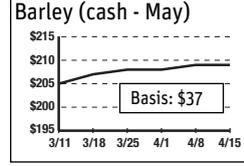
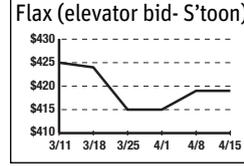
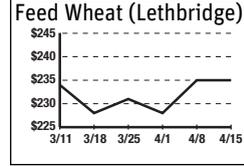
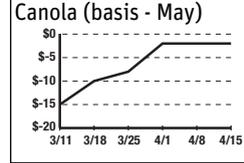
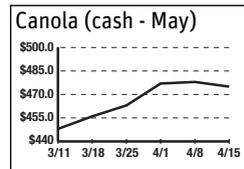
(000 tonnes)	Apr 10	Apr 3	YTD	Year Ago
Alta.	353.2	393.7	9,873.2	10,039.3
Sask.	385.3	300.0	15,650.5	14,791.0
Man.	116.6	142.5	5,381.8	4,154.2

# GRAINS

## ICE Futures Canada

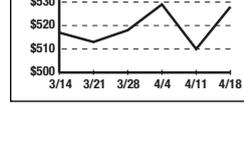
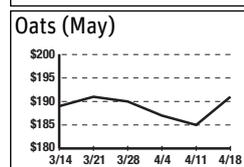
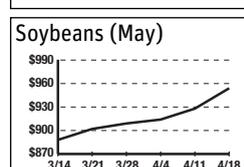
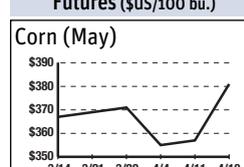


## Cash Prices



Canola and barley are basis par region. Feed wheat basis Lethbridge. Basis is best bid.

## Chicago Nearby Futures (\$/100 bu.)



## Pulse and Special Crops

Source: STAT Publishing, which solicits bids from Maviga N.A., Legumex Walker, CGF Brokerage, Parrish & Heimbecker, Simpson Seeds and Alliance Grain Traders. Prices paid for dressed product at plant.

	Apr 15	Apr 8	Mar 18
Laird lentils, No. 1 (c/lb)	80.00	80.00	80.00
Laird lentils, Xtra 3 (c/lb)	60.00	60.00	57.00
Richlea lentils, No. 1 (c/lb)	72.00	72.00	72.00
Eston lentils, No. 1 (c/lb)	65.00	64.00	64.00
Eston lentils, Xtra 3 (c/lb)	50.00	55.00	55.00
Sm. Red lentils, No. 2 (c/lb)	53.00	51.00	51.00
Sm. Red lentils, Xtra 3 (c/lb)	47.00	40.00	40.00
Peas, green No. 1 (\$/bu)	9.75	9.75	9.75
Peas, large, yellow No. 1 (\$/bu)	14.00	14.00	13.50
Peas, sm. yellow No. 2 (\$/bu)	13.00	13.00	13.00
Feed peas (\$/bu)	6.35	6.60	6.60
Maple peas (\$/bu)	11.25	10.50	10.50
Mustard, yellow, No. 1 (c/lb)	46.00	56.00	56.00
Mustard, Oriental, No. 1 (c/lb)	53.00	55.00	55.00
Mustard, Brown, No. 1 (c/lb)	36.00	37.00	37.00
Canaryseed (c/lb)	26.00	27.00	24.00
Desi chickpeas (c/lb)	31.00	31.00	29.00
Kabuli, 8mm, No. 1 (\$/mt)	1,058.20	925.90	925.90
Kabuli, 7mm, No. 1 (\$/mt)	815.70	815.70	815.70
B-90 ckpeas, No. 1 (\$/mt)	617.30	617.30	617.30

## Cash Prices

	Apr 13	Apr 6	Year Ago
No. 3 Oats Saskatoon (\$/tonne)	121.64	116.54	145.18
Snlflwr NuSun Enderlin ND (c/lb)	16.15	16.10	19.75

## U.S. Grain Cash Prices (\$/bu.)

USDA	Apr 15
No. 1 DNS (14%) Montana elevator	4.61
No. 1 DNS (13%) Montana elevator	4.27
No. 1 Durum (13%) Montana elevator	6.13
No. 1 Malt barley Montana elevator	4.80
No. 2 Feed barley Montana elevator	2.40

## Grain Futures

	Apr 18	Apr 11	Trend	Year ago
<b>Wpg ICE Canola (\$/tonne)</b>				
May	478.80	479.60	-0.80	449.30
July	483.30	485.30	-2.00	454.20
Nov	483.50	483.30	+0.20	447.20
Jan	488.50	488.70	-0.20	448.40
<b>Wpg ICE Milling Wheat (\$/tonne)</b>				
May	238.00	235.00	+3.00	203.00
July	237.00	235.00	+2.00	205.00
Oct	233.00	233.00	0.00	211.00
<b>Wpg ICE Durum Wheat (\$/tonne)</b>				
May	298.00	301.00	-3.00	313.00
July	293.00	295.00	-2.00	303.00
<b>Wpg ICE Barley (\$/tonne)</b>				
May	172.00	172.00	0.00	207.00
July	174.00	174.00	0.00	207.00
<b>Chicago Wheat (\$/bu.)</b>				
May				

**PEEKABOO** | A new raccoon arrived at the Jeannette Greaves farm near Deerwood, Man., this spring. Rabies is a big concern with raccoons, which often return to the same place year after year. | JEANNETTE GREAVES PHOTO



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President, Glacier Farmmedia:  
**BOB WILLCOX**  
 Contact: [bwilcox@farmmedia.com](mailto:bwilcox@farmmedia.com)  
 Phone: (204) 944-5751

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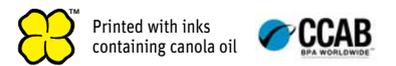
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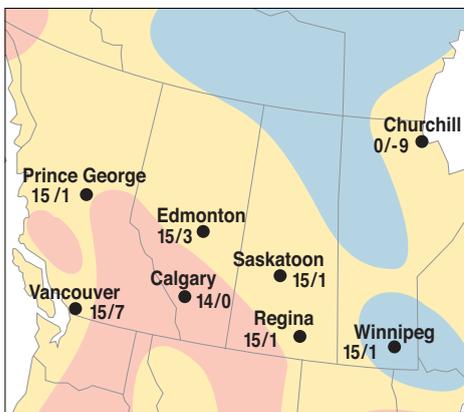
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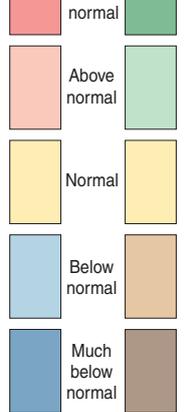


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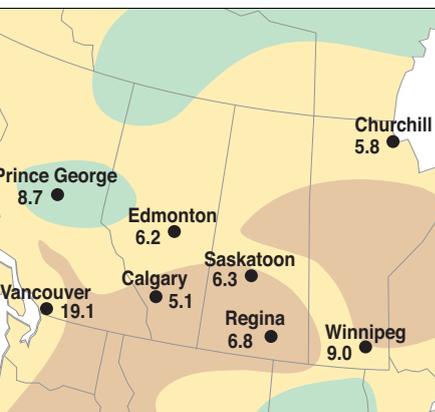
**TEMPERATURE FORECAST**  
 April 21 - 27 (in °C)



**TEMP. MAP**



**PRECIPITATION FORECAST**  
 April 21 - 27 (in mm)



The numbers on the above maps are average temperature and precipitation figures for the forecast week, based on historical data from 1971-2000. Maps provided by WeatherTec Services: [www.weathertec.mb.ca](http://www.weathertec.mb.ca) n/a = not available; tr = trace; 1 inch = 25.4 millimetres (mm)

**LAST WEEK'S WEATHER SUMMARY ENDING APRIL 17**

**SASKATCHEWAN**

	Temperature last week		Precipitation since April 1		
	High	Low	mm	mm	%
Assiniboia	20.0	-12.5	4.8	10.0	87
Broadview	20.2	-10.4	19.1	30.1	216
Eastend	19.5	-9.3	14.5	17.6	149
Estevan	21.7	-12.9	19.8	25.5	198
Kindersley	21.3	-8.8	0.5	1.4	14
Maple Creek	22.1	-8.9	18.1	18.1	176
Meadow Lake	21.0	-11.9	0.2	15.7	132
Melfort	14.3	-12.8	6.4	13.5	113
Nipawin	15.1	-13.6	15.0	24.4	197
North Battleford	20.9	-10.0	0.0	2.5	21
Prince Albert	16.7	-12.5	5.2	13.8	108
Regina	19.8	-12.6	1.8	7.6	66
Rockglen	19.1	-12.3	16.9	18.1	174
Saskatoon	19.9	-10.1	0.2	1.0	9
Swift Current	18.7	-9.3	3.0	16.0	163
Val Marie	21.3	-11.1	19.2	35.1	354
Yorkton	15.7	-13.5	11.8	22.9	172
Wynyard	17.3	-15.7	4.2	14.9	131

**ALBERTA**

	Temperature last week		Precipitation since April 1		
	High	Low	mm	mm	%
Brooks	23.5	-5.4	0.0	0.1	1
Calgary	20.6	-5.3	0.0	0.6	6
Cold Lake	22.2	-7.4	0.6	15.3	108
Coronation	21.4	-6.6	0.0	0.0	0
Edmonton	22.5	-8.7	0.1	2.9	22
Grande Prairie	19.5	-4.7	2.8	7.6	75
High Level	17.6	-9.0	0.0	1.1	15
Lethbridge	21.3	-4.3	6.9	7.7	58
Lloydminster	21.9	-7.3	1.1	6.6	53
Medicine Hat	23.9	-3.6	8.9	8.9	93
Milk River	21.4	-4.8	26.4	35.0	212
Peace River	20.5	-4.9	5.7	11.4	115
Pincher Creek	19.9	-4.4	9.3	9.8	47
Red Deer	21.5	-5.4	0.1	2.8	26
Stavely	18.2	-1.8	1.5	8.2	59
Vegreville	24.2	-6.6	1.5	5.0	37

All data provided by Agriculture and Agri-Food Canada's National Agroclimate Information Service: [www.agr.gc.ca/drought](http://www.agr.gc.ca/drought). Data has undergone only preliminary quality checking. Maps provided by WeatherTec Services Inc.: [www.weathertec.mb.ca](http://www.weathertec.mb.ca)

**MANITOBA**

	Temperature last week		Precipitation since April 1		
	High	Low	mm	mm	%
Brandon	19.6	-13.4	25.1	34.0	260
Dauphin	18.8	-9.8	30.6	43.7	341
Gimli	15.7	-12.6	43.8	55.4	490
Melita	20.4	-8.6	18.8	24.4	184
Morden	20.7	-8.2	39.1	43.7	306
Portage La Prairie	20.6	-9.0	39.9	46.8	339
Swan River	14.3	-19.3	0.2	19.8	137
Winnipeg	19.2	-9.0	38.0	48.0	366

**BRITISH COLUMBIA**

	Temperature last week		Precipitation since April 1		
	High	Low	mm	mm	%
Cranbrook	20.8	-0.8	0.7	2.3	16
Fort St. John	19.5	-5.7	4.8	8.6	90
Kamloops	25.1	1.2	0.0	1.3	17
Kelowna	22.2	-1.1	0.0	6.0	43
Prince George	19.6	-3.7	0.2	11.8	65



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