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### WE WERE THERE: AGRITECHNICA 2015

Production Editor **Michael Raine** travelled to Germany, where he reports on the latest European equipment advancements and products. Our coverage starts this week. | **PAGE 70**



### CEREAL CROPS

## Prices won't go up unless acres go down

Market outlook analyst says it's all about math

BY ED WHITE  
WINNIPEG BUREAU

There are no reasons to think that crop prices will get much better unless farmers cut millions of acres somewhere in the world.

That was a theme running implicitly in presentations and discussions during Cereals North America, a major crops market outlook conference held last week in Winnipeg.

"As we think globally, to balance things out over the next three to five years, I need to reduce 17 to 20 million acres somewhere, somehow," said Daniel Basse, president of AgResource, which hosts the conference with G3.

Basse presented a similar outlook last year, and the market has evolved to meet that year-old outlook. He sees more of the same unless something significant changes in the supply and demand math.

SEE CROP PRICES, PAGE 5 »

### TRADE

## TPP deal has good news, bad news

BY KAREN BRIERE  
REGINA BUREAU

Early assessments of the Trans-Pacific Partnership text show dairy imports into Canada could be higher than expected.

However, stakeholders say they need more time to examine the details.

The text was made public Nov. 5, a month after the trade agreement covering 40 percent of the world's gross domestic product and 800 million people was signed in Atlanta. At more than 6,000 pages, there is a lot to assess.

As expected, Canadian exporters of beef, pork and canola will enjoy significantly reduced or eliminated tariffs for their products going into the 11 signatory countries.

"What jumps out to me is that Vietnam and Japan will be reducing what are very high tariffs on meat, beef, pork," said Trevor Tombe, assistant professor of economics at the University of Calgary.

"Japan currently has a 38.5 percent tariff on beef, and that's going to fall to nine percent. It will effectively make Canadian beef 20 percent cheaper in the Japanese market."

In Vietnam, the 34 percent tariff will drop to zero.

Similarly, Canadian exporters will have greater access for grain and oilseeds. For example, feed grain will gain duty-free access into Japan, and quotas will increase to all TPP countries, Tombe said.

The Canadian Agri-Food Trade Alliance said its members are reviewing specifics and "what tariff rate quotas, rules of origin, reduction of tariffs and non-tariff barriers mean for their respective sectors."

SEE GOOD NEWS, BAD NEWS, PAGE 4 »

## A PRAIRIE AUTUMN TRADITION



Donna Friend and Brenda Ringdal prepare locally grown carrots for the annual fall supper in Hawarden, Sask., Oct. 25. SEE MORE FROM THE FALL SUPPER ON PAGE 21. | WILLIAM DEKAY PHOTO



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# WHAT'S IN THIS ISSUE



**Supper season:** It's fall supper season across the Prairies. For photos from one in Hawarden, Sask., see page 21. | WILLIAM DEKAY PHOTO

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A story on page 17 of the Nov. 5 issue titled U of S official to link ideas, technologies with capital should have referred to Johannes Dyring's managing director position as being with the Industry Liaison Office at the University of Saskatchewan.

On page 67 of the Oct. 29 issue, a headline contained an incorrect spelling for equipment manufacturing company Horsch.

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## WHAT'S HAPPENING



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### FEATURES



**HAWARDEN FALL SUPPER**  
WP photographer William DeKay attended the Hawarden Fall Supper. Locals say the annual feast has been held for as long as they can remember.



**MACAULAY POLL**  
Maritime farmers are confident, but can prairie farmers expect Lawrence MacAulay to adequately represent their interests in Ottawa? Take our poll and let us know.



**CLAAS FACTORY PHOTOS**  
On his way to AgriTechnica, WP managing editor Michael Raine visited the Claas factory near Harsewinkel, Germany, for both a tour and some field demos.

### VIDEOS

**AG RESEARCH CUTS**  
Karl Gerrand, G3 CEO, says government cuts to ag research are a threat to farmers.



**CEREALS WRAP**  
Ed White talks with Daniel Basse about the recently concluded CNA conference.



▶ **PLUS:** #Harvest15 photo contest winners will be announced Thursday, Nov. 12. Go to [producer.com](http://producer.com) and look for the #harvest15 link.

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**THE WESTERN PRODUCER**

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**HEADS UP** | Teagen King, 10, of Kitscoty, Alta., shows his Red Angus yearling heifer during the 37th annual Stockade Roundup in Lloydminster, Nov. 7. | WILLIAM DEKAY PHOTO

## NEW AGRICULTURE MINISTER

# MacAulay gets local stamp of approval

BY ROBERT ARNASON  
BRANDON BUREAU



**LAWRENCE MACAULAY**  
AGRICULTURE MINISTER

Prairie farmers may wonder if someone from the Maritimes can represent the interests of western Canadian agriculture, but producers in Prince Edward Island have confidence in Lawrence MacAulay.

"Lawrence likes to mix with the people. He's an ordinary guy.... He'll listen to you and he'll try to do the best to accommodate you or solve your problem," said Dave Thompson, president of the P.E.I. Grain Elevators Corporation.

"I think Lawrence will do an excellent job."

MacAulay, who has served as an MP from P.E.I. for 27 years, was sworn in as Canada's new agriculture minister Nov. 4 in Ottawa.

MacAulay, 69, was a seed potato grower and dairy farmer before entering politics in 1988. He has won nine consecutive elections and is the longest serving MP in the

history of P.E.I.

The MacAulay selection was a curious choice for many in the agriculture industry. More people are familiar with P.E.I.'s Wayne Easter, an MP who served as federal agriculture critic for the Liberals.

"I was surprised.... He's not a young man. It's a large role to take on. I was surprised but extremely happy to have someone who is a farmer (to) represent farmers," said United Potato Growers of Canada

general manager Kevin MacIsaac from his office in Charlottetown.

MacIsaac said MacAulay is well liked in the province and respected in the agricultural community.

"He's a guy who takes his job, representing the people, very seriously. He shows up at every meeting, wake, funeral, wedding.... He takes care of his constituents."

The 4,000 kilometres between P.E.I. and Saskatchewan present a geographic challenge, but the new minister has the right stuff to serve farmers across the country, Thompson said.

"I think he'll be very strong in the ag sector, as far as standing up for farmers. He stands up for people. He will fight for the individual," he said. "I think he understands a lot of western issues now ... but any organization around, he'll be willing to listen to them and hear what their story is."

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## CANOLA

# Clever solution to canola problem

Grain companies are segregating canola treated with quinclorac to appease farmers

BY SEAN PRATT  
SASKATOON NEWSROOM

Grain companies are devising marketing solutions for canola treated with quinclorac and trying to keep it out of shipments destined for China and Japan.

Quinclorac is the active ingredient in Clever, a herbicide to control cleavers that was sold by Great Northern Growers this spring and applied on up to 1.2 percent of Canada's canola.

The company received Pest Management Regulatory Agency approval for the product May 29 and decided to sell it to growers despite the lack of established maximum residue limits (MRLs) in China and Japan, Canada's two biggest export markets.

Grain companies initially said they would not accept quinclorac-treated canola but have since softened their stance because some of their biggest and longest standing farmer customers used the product.

"Some companies decided they would try and work with those farmer customers to find outlets for it," said Wade Sobkowich, executive director of the Western Grain Elevator Association.

He said segregation programs are not industry-wide; they are only occurring with certain companies at certain locations.

"I continue to hear about farmers and get calls from farmers who are unable to deliver quinclorac-treated canola," he said.

The segregated product is sold to markets where MRLs are in place: Canada, the United States and Mexico.

Sean Cooper, head of corporate development with Great Northern Growers, is pleased that many farmers are able to sell their quinclorac-treated canola.

He believes a similar system should be implemented next year so that growers can boost yields by controlling cleavers in their fields while still having a market for their crops.

"It may be difficult, but it's far from impossible and it's clearly being done already," said Cooper.

However, grain companies and the Canola Council of Canada do not want Clever or any other quinclorac product on the market until MRLs are in place in all key export markets.

The council had asked Great Northern Growers not to commercialize the product this year.

It says responsible introduction of pesticides is crucial to maintaining an efficient grain handling and transportation system, while segregation and testing bogs down the system and adds unnecessary costs.

"Very soon you've got an inefficient and very expensive canola industry," said council president Patti Miller.

However, the real big threat is what happens if quinclorac-treated canola gets onto a shipment to

Japan or China and is found to exceed their tolerance levels.

That would require rerouting a 60,000 tonne vessel containing \$33.5 million of canola to another market and damage Canada's reputation as a reliable supplier of canola.

"That's why we get so excited," said Miller.

China has a zero tolerance policy, while Japan's fall-back position until its MRL is established is 10 parts per billion.

Japan is expected to implement a two parts per million MRL by the end of February.

Miller said China's process for establishing MRLs is confusing and unpredictable.

Sobkowich said China is working through Codex, which is expected to take another two to three years.

He said there is something wrong when a company like Great Northern Grain rushes a product to market but does not bear any of the risks or costs associated with its actions.

"That's part of the problem that we see here is that he who stands to benefit should be he who bears the risk," said Sobkowich.

Cooper said cleavers are a problem on 10 million acres of canola, yet grain companies would rather wait another three years than implement an identity preservation system for quinclorac-treated canola.

"I think these grain companies would do best to find a solution instead of saying, 'wait, wait, wait.'"

Cooper said tests conducted by Great Northern Grain, the Canadian Grain Commission and grain companies show that the vast majority of quinclorac-treated canola is below Japan's limit of 10 parts per billion.

Miller said the test results have a lot of variability because there are cleaver hot spots where more of the product was applied.

"I wouldn't be able to say uniformly that it's meeting the limits. There are some areas where there are some issues," she said.

Cooper said canola that has tested marginally higher than the limit can be blended so that it meets the tolerance levels.

He said Japan could become a premium market for quinclorac-treated canola once MRLs are in place because it is a quality conscious market that may pay extra for weed-free canola shipments.

Great Northern Grain is still undecided on whether it will sell Clever for canola next year.

"We would certainly like to sell it, mainly because there is a demand for it," said Cooper.

However, the company will have second thoughts if grain companies once again insist they are not going to accept delivery of quinclorac-treated canola.

"We're not going to put producers in the position where they'll have to do what they did this year and be at risk," he said.

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## PERFECT WEATHER FOR A CATTLE DRIVE



Hutterite cowboys from the MacMillan Colony located west of Cayley, Alta., drive cattle from the fields and through the colony to corrals on Oct. 27, where they will be loaded and shipped. | MIKE STURK PHOTO

## GOOD NEWS, BAD NEWS

» CONTINUED FROM PAGE 1

“At first glance, outcomes for agri-food exports appear significant,” said executive director Claire Citeau.

The supply management provisions of the deal are trickier.

Sylvain Charlebois, a professor at the University of Guelph’s Food Institute, said he was surprised there is no dedicated agricultural chapter in the text.

“I had to work very hard to find anything related to agriculture,” he said.

Instead, those items can be found in the appendices and attachments to the deal.

And that’s where he was surprised.

“I first looked at eggs and poultry, and the numbers seemed consistent to what was reported during the election,” he said.

“When I got to dairy, though, I was a bit perplexed. There are 12 or 13 different categories.”

Charlebois said he wasn’t aware the tariff schedule would include processed products such as yogurt and cheese in addition to fluid milk.

Tombe concurred, saying there appears to have been a misunderstanding when the government first said market access would be 3.25 percent for milk.

“The conversion ratio on milk is very different than just fluid milk,” Charlebois said.

“For example if you allow one litre of fluid milk into the country, it’s one litre of milk, but if you allow one kilo of cheese, it takes eight litres of milk to produce one kilo of mozzarella. The way it is presented it is very confusing as to how they came up with the 3.25

percent.”

He said imports will be closer to four percent.

As well, cheese imports will be substantially more than what is allowed under the Comprehensive Economic and Trade Agreement with Europe, he added.

Dairy Farmers of Canada said the impact of the TPP depends on the butterfat content of products entering Canada, and the government did indeed use the 3.25 percent figure.

“With an additional understanding of the method used by government to arrive at this estimate, DFC estimates that the impact will amount to between 3.4 percent and four percent of the 2016 production forecast, and the associated revenue loss to amount to between \$190 million and \$246 million a year,” said spokesperson Isabelle Bouchard.

“We will continue our analysis based on the newly available texts.”

Tombe said most of the increased quotas will be phased in over five or six years, but it will take 19 years to fully phase in some of the additional dairy quota.

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**FOR MORE ON THE TRANS-PACIFIC PARTNERSHIP DEAL, SEE PAGE 75 »**

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FARMLAND

# Sask. RMs get new rules for land annexations

BY KAREN BRIERE  
REGINA BUREAU

Land annexations by Saskatchewan municipalities typically go well, says government relations minister Jim Reiter, but every so often they don’t.

New guidelines introduced at last week’s Saskatchewan Association of Rural Municipalities mid-term convention are designed to help municipal governments reach agreement and determine appropriate financial compensation for annexations.

A committee of ministry staff, SARM and the Saskatchewan Urban Municipalities Association developed the eight principles over the last two years after an initial draft from the ministry was more restrictive than the municipalities expected.

Reiter said he originally envisioned a template and a formula, but the voluntary guidelines are better.

They respect municipal autonomy while recognizing the importance of growth in the province, he said. As well, the Saskatchewan Municipal Board, where irresolvable disputes end up, will use the guidelines.

“We’re not going to tie the municipal board’s hands by saying, ‘here’s what you’re going to pay,’” Reiter told the convention. Carmen Sterling, reeve of the

RM of Weyburn and SARM director for Division 1, said the guide helps urban and rural municipalities understand each other.

“We’ve come a long way in the Weyburn area,” she said.

SUMA president Debra Button, who is the mayor of Weyburn, said the city was the first to sign a district planning agreement with an RM. The two municipalities are in an area of high growth and development.

“Often we weren’t at the table with our rural municipality neighbours until something arose,” she told reporters.

“Our urban municipalities were certainly enjoying a lot of well-enjoyed growth, but along with that came challenges that we hadn’t actually anticipated nor were we prepared to deal with.”

The main dispute is almost always about money.

“How many years are you compensating for? What are you compensating for? What development is in place?” Button said.

SARM president Ray Orb said annexation has been an issue mostly near major cities, but it also affects smaller urban centres because the province has been growing.

“We’re quite comfortable with these,” he said.

“A lot of this is just sitting down and meeting and talking to each other.”

One size doesn’t fit all, he added, and different issues arise in different locations.

**The eight principles include:**

- More regional planning by urban and neighbouring rural RMs.
- Annexations based on substantiated need.
- Financial settlements based on evidence and done in good faith.
- Financial settlements should acknowledge net financial benefits for both municipalities and infrastructure improvements that have been made.
- Financial settlements should not jeopardize the ability of either municipality to meet its residents’ needs.
- Property taxes from properties affected by annexation should be linked to provision of municipal services to those properties.
- Financial settlements should be based on present land use and not influenced by future development in the annexing municipality.
- Financial settlement should take only future development into consideration if the annexation inhibits or transfers an immediate development.

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## PREDATORS

# Coyote costs not compensated

Insurance programs inadequate for losses caused by predators, say some producers

BY KAREN BRIERE  
REGINA BUREAU

MOOSEJAW, Sask. — Dave and Deb Spooner say they are over-run with coyotes and aren't being properly compensated for the calves that they've lost.

The livestock producers from Qu'Appelle, Sask., said the Saskatchewan Crop Insurance Corp., which administers the province's compensation program, doesn't pay out on every animal found in similar circumstances and doesn't allow them to appeal.

They told the Saskatchewan Cattlemen's Association's District 2 fall meeting last month that they lost three calves in a recent six-week period but received loss payments for only two of them.

"I can't tell you the number of calves I've lost over the last three years," Dave Spooner said.

"I'm going to suggest it's going to be close to 100. I have inspectors (adjusters) that come on to my farm and say this is not a predator related kill. And there is no appeal."

He said predation specialists have told him they should be controlling the coyotes in his area. One trapper caught six of the largest he'd ever seen, Spooner said.

"We had predation specialists come out and snare, and in a three-and-a-half-mile radius he took 250 coyotes. Yet crop insurance is like, 'oh, no, you don't have a problem,'" said Deb Spooner.

Shawn Jaques, chief executive officer of SCIC, said there is an appeal process, and the corporation does offer assistance. Last year it spent \$420,000 on prevention in addition to compensation.

He said the corporation will send predation specialists to work with the producers if adjusters who are investigating cattle losses indicate there is an issue at a particular farm.

"We have some agreements with trappers and experienced hunters," he said.

"They know the movement of wild animals, they understand their behaviours and they work with producers in getting rid of those predators on that farm."

Jaques said senior predation specialists are also sent if adjusters are unsure about whether a death is a result of a predator.

The program, which was implemented in 2010, has three options: pay 100 percent compensation, pay 50 percent if predators are the probable cause of death and deny

a claim if there isn't enough evidence to support it.

He said only 18 denied claims have been appealed since 2011.

There have been 1,700 claims so far this year and 1,600 have been paid, while some of the remaining are still being processed.

Jaques said there were 2,700 claims last year, and the program paid out just less than \$1.5 million. The previous year saw 3,200 claims and payouts of \$1.46 million.

However, producers say the program doesn't adequately compensate them for their losses.

The minimum payment is \$600

for beef calves, \$150 for foals, \$60 for lambs and \$60 for goat kids.

The program also uses market sales data for the week before, of, and after a loss to determine a beef calf's value and pays the highest of the three prices. The minimum is paid if the market price is lower than \$600.

Philip Lynn, SCA director for District 2, said at the meeting that this method doesn't compensate producers for the true value of a calf and what it costs them to keep a cow for the year without the potential calf sale.

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A coyote leaps to try and catch a rodent. Saskatchewan cattle producers say compensation for livestock killed by coyotes is inadequate. | TOM KOERNER/USFWS/Flickr PHOTO

## CROP PRICES WON'T RISE

» CONTINUED FROM PAGE 1

The change isn't likely to be booming demand growth, which along with increasing ethanol use of corn drove market gains from 2006-12.

CME Group senior economist Erik Norland said farmers and the agricultural commodities business shouldn't be assuming prices will rise because of the world's growing population.

People may have trouble imagining how farmers will be able to meet the growing demand for food from an increasing world population, but market history suggests farmers do indeed produce more with time and real prices fall over the long run.

Agricultural goods today cost about half of what they cost in 1965 in real terms, he noted, yet the world population is much larger and richer.

"That's really quite extraordinary," said Norland.

The United States and Japan have begun seeing a reduction in daily calorie consumption, so that might also occur in places like China, which many grain bulls are banking on having ever-increasing food demand.

Population growth in countries like China might also stall as people become richer and urbanized and don't want the costs of big families.

The conference also heard experts on China discuss a variety of topics from the ending of the one-child policy to the intricacies of feedgrain import policies.

However, another theme was that the years of China's booming increases in food demand are likely over and growth in the future will be much more modest. That is combined with another bearish factor: no "new China" has emerged to take the country's place as the world's demand driver for food and feed.

The situation for U.S. farmers is the worst in the world. Its farmers' net returns have collapsed as prices fall and the U.S. dollar soars.

"We have margins contracting, we have prices going lower, we have oversupply," Basse said in an interview.

That isn't true everywhere, analysts noted. Grain prices converted to local currencies are sometimes at record-high levels in Argentina, Brazil and Russia, which doesn't encourage farmers to slash acres.

That's why Basse and other analysts expect U.S. farmers to eventually reduce acres, but how and when that will happen depends on how foreign exchange rates affect farmer returns and on government programs such as those in the U.S. that protect crop returns from falling too far too fast.

Canadian farmers are in a better situation because the loonie has fallen 25 percent. However, they are still at a disadvantage because currencies such as Brazil's real and Russia's ruble have fallen 50 percent.

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FOR MORE COVERAGE FROM CEREALS NORTH AMERICA, SEE PAGES 6, 9 »

## FARMLAND

## For sale: 600,000 acres of Sask. farmland

Government plans to divest itself of farmland holdings with exception of special areas

BY KAREN BRIERE  
REGINA BUREAU

The Saskatchewan government is once again offering crown land for sale, this time with both a carrot and a stick.

Agriculture minister Lyle Stewart said Nov. 4 that the province wants to sell its remaining 600,000 acres of land with low ecological value, including land under cultivation or land that was previously cultivated.

Current leaseholders have the option to buy the land at a reduced rate over the next two years or pay increased rent after that time.

A program from 2008-14 saw 500,000 acres sold after a discount program was implemented.

Stewart said the Saskatchewan Party government has always

believed farmers should own the land because it has no public benefit. He said the province is probably the largest institutional owner of farmland, which doesn't fit with the opinions expressed during the recent consultation on farmland ownership.

Opposition to the idea sprang up following his announcement, and he said he wasn't surprised.

"There's a philosophical difference," he said.

"A lot of this land was purchased from farmers and ranchers by the NDP government of the 1970s because they thought the government should own the land. We're going to sell it all."

Stewart said no native prairie grassland is included in this program. Land with high ecological value under the Wildlife Habitat Protection Act is not eligible, and

no discounts will be applied to land with moderate value.

Also, none of the land offers public benefits in terms of oil and gas or sand and gravel development.

The program offers a 15 percent discount from appraised value until March 31, which drops to 10 percent until Jan. 1, 2017, and then five percent until the end of that year.

The minister said the incentive will motivate lessees to buy while interest rates are low and financial institutions are interested in financing land purchases and before their leases expire. Some of the leases are for 30 or 33 years.

The flip side is the intention to hike lease rates over the rental formula by 15 percent in 2016 and 30 percent in 2017 for those who don't buy the land.

"This is not all good news," Stewart said. "I'm not going to try and put a

happy face on the rental increases. They're also designed to motivate producers to buy this land."

NDP agriculture critic Cathy Sproule said she believed the program was a desperate move by a government strapped for cash.

She said the incentive coupled with the rent increase is a hammer to force producers to buy.

"Clearly they're not interested in purchasing or they would have done that already," she said.

She also said the land should be sold for full market value if it is going to be sold.

Saskatchewan Association of Rural Municipalities president Ray Orb said the organization had no concerns about the program and was pleased lessees would get the first opportunity to buy.

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# MARKETS



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Emergency workers fight a fire in Indonesia this fall. The strong El Nino dried soil and vegetation causing near record wild fires to spread from slash and burn agricultural practices. The acrid smog from the fires curtailed much of Southeast Asia. Weather experts warn we could be headed toward more extreme weather events. For a related article see Market Watch on page 8. | REUTERS/NOVA WAHYUDI/ANTARA PHOTO

GLOBAL CLIMATE

## Prepare for volatile weather

Moderate weather could be replaced by stronger events affecting crop production, warns analyst

BY ED WHITE  
WINNIPEG BUREAU

The world might be on the cusp of more tempestuous weather, agricultural weather analysts say.

They will be closely watching the evolution of the El Nino-La Nina situation in coming months and comparing it to past oscillations.

"This looks an awful lot like a change in the decadal pattern," Scott Yuknis of Climate Impact Co. told Cereals North America.

Analysts discussed a complex array of global weather phenomena during the two-day conference in Winnipeg but seemed to agree that the coming months could signal big weather impacts for global food production.

A powerful El Nino is now operat-

ing, producing dry weather in Southeast Asia, but many are calling for a switch to a La Nina next summer, which could produce dry conditions for 2016-17 South American crops and damage production in key "demand markets."

A La Nina could be relatively beneficial for North American farmers next year because demand markets are most sensitive to food shortages and likely to be most aggressive in buying whatever food they need, said agriculture weather specialist Corey Cherr of Thomson Reuters.

Yuknis said he thinks the relatively moderate weather of the past 15 years might be about to be replaced by more volatile ups and downs, but it's too soon to tell.

"We're at a crossroads on global climate now," said Yuknis.

"There is talk within the scientific community now that there is a decadal change taking place."

The weak El Ninos of recent years might be replaced by stronger events, which would affect world crop production more than usual.

The weather patterns might become like those of the 1980s and 1990s, with more intense droughts in Western Canada.

### Extremes possible

Looking to 2016-17, Kyle Tapley of MDA Weather Services said he is particularly watching the Pacific Decadal Oscillation (PDO) and the possible appearance of La Nina.

"When we get into that scenario where we have a positive PDO and La Nina, that's when you need to be

looking out for some extremes in the weather," said Tapley.

That would be the situation next summer if analysts are correct.

Cherr said future weather problems might not devastate crops the way they did in the past, but that doesn't mean they won't profoundly affect markets.

"Your serious disastrous losses that you used to see 30 years ago across a lot of these places, that we might have under control (because of better crop varieties and farming methods), but the kind of stacking of all these little losses, chipping away at supply, in a way that we didn't see so frequently, more than likely is going to be the kind of risk (markets face)," said Cherr.

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PULSE OUTLOOK

## India's pulse seeding plans linked to rain

With ideal weather, acres could jump 20 percent

BY SEAN PRATT  
SASKATOON NEWSROOM

A large Indian winter crop is the one thing that threatens to reverse the recent bull run in pulse markets, say analysts.

Seeding of India's winter crop is ahead of last year's pace but behind the long-term average.

The Indian government announced attractive minimum support prices for chickpeas and lentils last week in an attempt to boost pulse acres and reduce the sky high prices consumers are paying for the food staple.

However, it remains to be seen how growers respond to the subsidy and what happens with production given poor topsoil moisture conditions and depleted irrigation reservoirs after two consecutive years of disappointing monsoon rains.

Growers had planted 7.1 million acres of pulses as of Nov. 6, which is 19 percent above last year's pace but 19 percent below the long-term average.

The Indian government announced a minimum support price for chickpeas that amounts to C\$19.16 per bushel and one for lentils of \$18.61 per bu.

Chuck Penner, analyst with Left-Field Commodity Research, thinks the minimum support price will not have as much influence on planting decisions as market prices. Chickpeas are selling for 49 percent above the support price in Delhi.

"If (farmers) get the rains, they see those prices and they're going to go for it," he said.

Indian farmers could eventually stop the recent run-up in Canadian pulse prices if they plant a big crop and receive timely rain. Harvest starts in February-March.

It is dry in India, and growers are hesitant to commit to what they're going to grow, but they can catch up in a hurry if rain comes.

CONTINUED ON NEXT PAGE >>

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CEREALS NORTH AMERICA CONFERENCE

# G3 promises more efficient grain handling

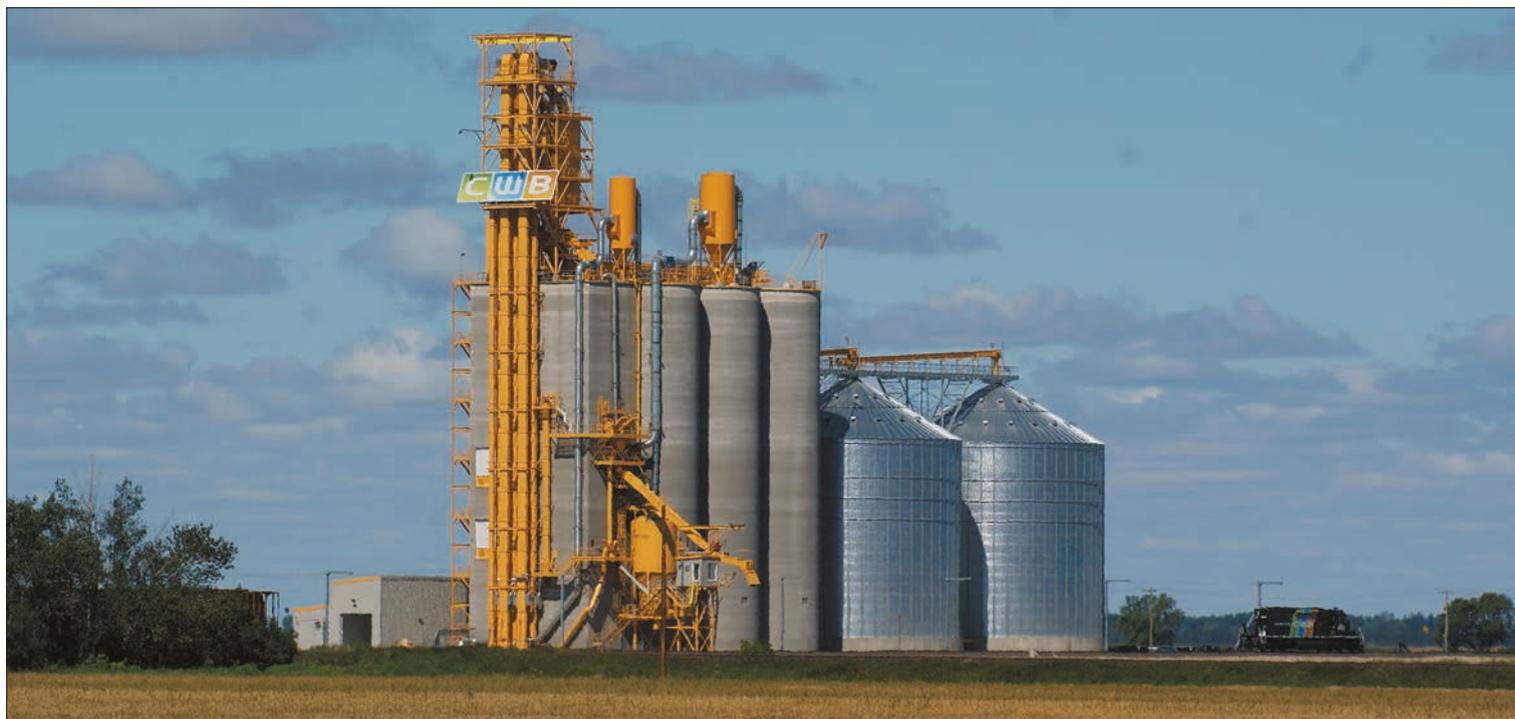
Company says its 'loop-to-loop' system will avoid bottlenecks getting farmers' grain to market

BY ED WHITE  
WINNIPEG BUREAU

Global Grain Group plans to provide a much-improved grain handling option rather than just being a tiny player in the prairie economy, says its chief executive officer.

"It's a model based on efficiency and a model based on removing as many bottlenecks as we can," Karl Gerrand said during a Nov. 3 question-and-answer session at the Cereals North American conference in Winnipeg.

"We think the real challenge for Canada in getting grain to export is fixing those train-rail bottlenecks,



Although G3 is considering buying existing facilities, the company says it is focusing on building new ones like this one at Bloom, Man.

| D'ARCE MCMILLAN PHOTO



KARL GERRAND  
GLOBAL GRAIN GROUP

to get more velocity to the ports."

Gerrand said that's why G3 is focusing on building new facilities on the Prairies and at ports rather than buying existing grain handling facilities from other companies.

G3 is building a "loop-to-loop" system that can load 134 rail cars on the Prairies in less than 10 hours, get them to port, unload them in less than six hours and send the same train back to the Prairies for

the next load.

That's better than most existing grain elevators and terminals can do, and that's where G3's edge could be.

"We believe the place in the industry for us has to be a unique proposition to the farmer and to the industry and to the rail lines and to the market," said Gerrand.

"If we're not unique, it's going to be very hard for us to compete."

Allowing faster truck unloading

on the Prairies is important.

"We think farmers and truckers are tired of waiting in line to unload," said Gerrand.

Ditto for railways, which presently have to wait hours for trains and then break them up for unloading at port.

They might favour G3 if it can offer quicker turnaround times on trains, he added.

Gerrand said G3 will also consider buying existing facilities. Its

Bunge and CWB assets contain older structures that work well, and other grain companies might have facilities that could fit with what G3 wants to do.

"We're certainly in the market," Gerrand said.

However, he said the company is committed to its vision of high-efficiency, which will drive its investment decisions.

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» CONTINUED FROM PREVIOUS PAGE

Penner has heard that growers in one key pulse growing area will increase chickpea and lentil planting by 15 to 20 percent from last year if rain comes but could reduce acreage 20 to 30 percent if it stays dry.

"It could really swing pretty widely," he said.

"I hate to say it depends but it really depends. It depends on weather."

Marlene Boersch, analyst with Mercantile Consulting Venture, said the chickpea subsidy is 10 percent higher than last year and the lentil subsidy is 11 percent higher. That compares to a five percent increase for wheat and eight percent for rapeseed.

She has not had a chance to compare per acre returns for the crops, but her hunch is that chickpeas and lentils will be near the top of the heap.

"I think there will be some upward pressure on the (pulse) acres," she said.

Poor topsoil moisture conditions could convince farmers to avoid expensive oilseed crops such as rapeseed and mustard in favour of cheaper pulses.

"We can tell that the deficit is affecting their decisions already," said Boersch.

Planting of oilseeds is 37 percent below last year's pace and 43 percent off the long-term average.

However, pulse production won't necessarily be above average even if Indian farmers decide to plant more chickpeas and lentils than normal.

Rainfall during India's monsoon season was 14 percent below the

long-term average. It was the second consecutive year of substandard monsoons.

Three-quarters of India's chickpea crop is grown in the states of Madhya Pradesh, Rajasthan and Maharashtra. Three-quarters of its lentils are produced in Madhya Pradesh and Uttar Pradesh.

Monsoon rainfall was 45 percent deficient in Uttar Pradesh and 29 percent below normal in the eastern portion of Madhya Pradesh. It was normal to above normal in most of the other chickpea and lentil growing regions.

Drew Lerner, president of World

Weather Inc., said topsoil moisture in all of those states is very short regardless of how much rain they received during the monsoon.

"I would not consider that to be abnormal. I would consider it to be quite typical for this time of the year," he said.

The winter forecast calls for normal to above normal rainfall for all the key chickpea and lentil growing states except Maharashtra.

However, that doesn't mean much because it is the dry season and the region may receive only six to 19 millimetres of rain over a sev-

eral week period.

Some winter crops depend heavily on irrigation, which is cause for concern. Water availability in the country's 91 major reservoirs as of Sept. 30 was 61 percent of their total storage capacity, down from 77 percent last year. That is also below the 10-year average.

States with reduced storage include the pulse producing states of Madhya Pradesh, Uttar Pradesh and Maharashtra.

Penner isn't too concerned about the low reservoir levels because pulses are less dependent on irrigation than other crops.

The Indian government has established a target of 20 million tonnes of pulse production in 2015-16 with seven million tonnes in the kharif (summer) season and 13 million tonnes in the rabi (winter) season.

Farmers already fell short of the kharif target, producing an estimated 5.6 million tonnes.

Boersch thinks there is a "very slim" chance of making the 20 million tonne full season target.

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## TRADE

# Alibaba gateway to Chinese consumers

BY ROBERT ARNASON  
BRANDON BUREAU

OTTAWA — With 2.2 million employees, 260 million customers a week and annual sales of \$482 billion, Walmart is the undisputed king of global retail.

Until now. Alibaba, the Chinese e-commerce firm, is challenging Walmart's supremacy, and Alibaba Group president Michael Evans said that represents a significant opportunity for Canada's food industry.

"Today about 12 percent of total retail sales in China is through e-commerce," he told an Ottawa forum on Canada's agri-food future.

"Over the next five years ... it's (expected) to grow to something

like 35 percent."

Evans is a Canadian who became Alibaba Group president this summer. He is a former Goldman Sachs partner and won a gold medal in rowing for Canada at the 1984 Olympics.

Alibaba has 380 million users in China, more than the population of the U.S. and Canada combined. It controls e-commerce in the country, with an incredible 80 percent of the market.

Many people associate e-commerce with books and handbags, but Alibaba's data shows that an increasing number of Chinese consumers are buying groceries and fresh foods online. Many want to buy products from Europe and North America be-

cause they don't trust Chinese food manufacturers.

Evans said e-commerce is particularly popular in China's second and third tier cities. Those areas, with hundreds of millions of people, don't typically have big box stores loaded with foreign goods.

Alibaba has worked with grower associations around the world to deliver unique items to Chinese customers, including:

- Washington state cherries
- Blueberries and king crab from Chile
- Avocados from Mexico
- Spanish oranges
- Cod and lobster from Canada

"In one single day last year, Nov. 11... we sold 90,000 lobsters in a single day," Evans said.

Nov. 11 is a hugely important day for Alibaba. The company has turned a strange holiday, Singles Day, into a massive e-commerce event, and last year sold US\$9.3 billion worth of goods on that day.

Evans said Canada's food industry has certain products that are particularly desirable in China.

"We think beef is going to be very important to the Chinese consumer," he said. "Canada has a tremendous opportunity ... and Alibaba can be a great partner."

An internet search showed that a handful of Canadian firms are selling beef and meat products through Alibaba's website.

One such company is the Beef Bacon Corp. of Calgary business, which produces bacon and ham-

type products from beef.

President Richard Janzen said the company has been selling through Alibaba for a while, but it's just a small component of its marketing strategy. He said global food shows in places like Dubai and Germany are much more important for Canadian companies seeking new buyers.

"That platform is where you're going to make the majority of your money," he said.

"However, the internet is a good introduction."

David Pigott of Morrison Lamothe, a frozen food manufacturer in Ontario, said he'd like to sell meat and pastry products into China, but regulations are blocking the opportunity.

## ENVIRONMENT

## Fires from palm production a major climate change issue

## MARKET WATCH



D'ARCE McMILLAN

Canadians might be concentrating on the oil sands and pipelines as world leaders prepare to gather at the United Nations' climate change conference in Paris next month.

However, more global attention might be directed to deforestation and particularly the role of palm oil production in greenhouse gas production.

Palm oil and soybean oil are the big players in the vegetable oil sector, dwarfing canola oil.

Palm is produced on plantations, and Indonesia is the largest producer, followed by Malaysia. Together they account for 85 percent of production.

This fall's strong El Nino caused a drought in Indonesia that has exacerbated the damage caused by the annual forest fire season.

The fires are not a natural occurrence. Historically, much of Indonesia was covered by a tropical forest growing in moist peat soil.

However, for decades the forests have been under intense pressure as companies drained the peat lands and planted palm oil plantations and fast growing trees for pulp wood.

Many fires are set deliberately to clear land for palm production. This year's extra dry conditions have caused them to get wildly out of hand. Fires in the peat are exceptionally difficult to put out.

Reeking, dense smoke from the fires have become a regional issue as Malaysia, Thailand, Singapore and the Philippines complain about respiratory issues, closed schools and cancelled airline flights.

The fires generated 1.35 billion tonnes of greenhouse gas emissions, which is as much as Japan produces in a year, according to calculations by Guido van der Werf, a researcher at VU University Amsterdam in the Netherlands.

On dozens of occasions, Indonesia was producing more daily emissions than the United States, which has an economy 20 times larger than Indonesia's.

Setting fires is illegal, but enforcement is lax. The finger of blame for the fires seems to point in all directions: big corporate producers, small peasant landowners and corrupt government officials.

The Indonesian Palm Oil Farmers Association, under pressure from environmentalists and international snack food companies that

are big users of palm oil, has instituted a zero-burn, no-deforestation policy. However, it has had little effect this year, and the small producers that supply palm fruit to the big companies complain they can't meet the new environmental standards.

Indonesia has pledged to reduce greenhouse gas emissions by 29 percent below the "business as usual" projection for 2030. In other words, emissions would increase but not as fast as they would if nothing was done to curb them.

They say they could achieve better results if they had international assistance.

This one situation shows that addressing climate change involves a lot more than stopping a pipeline or installing a low energy light bulb.

It is complicated and complex but necessary if we are to avoid even worse climate disruptions such as the strong El Nino this year that contributed to the Indonesian fires.

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### Monsanto BioAg

is pleased to announce the appointment of **Andrew Kaminsky** as the new BioAg Strategic Account Manager. Andrew joined Monsanto nine years ago and spent the last six years as a Territory Account Manager in the Winnipeg South territory. In his new role, he will manage relationships with distribution accounts, seed companies and key influencers. Andrew will be part of the BioAg sales and marketing team and will lead sales and production forecasting.

Andrew has a Bachelor of Science degree in Agribusiness from the University of Manitoba.

You can reach Andrew directly by phone at 204-291-0120 or by email at [andrew.r.kaminsky@monsanto.com](mailto:andrew.r.kaminsky@monsanto.com).

Learn more about Monsanto BioAg at 1-800-667-4944 or [monsantobioag.ca](http://monsantobioag.ca)

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**CANFAX REPORT**

**FED CATTLE LOWER**

The Chicago cattle futures market took another turn toward volatility last week with sharp declines bleeding into the cash market.

Fed cash prices in the U.S. Plains fell to US\$130-\$135 per hundred-weight, down from \$133 to \$138.50 the previous week.

Canadian prices also fell with the Canfax weighted average steer price at C\$169.21 per cwt., down \$3.28, and heifers averaging \$165.96, down \$4.51.

Most dressed sales were \$278-\$285 delivered. U.S. dealers made a few purchases.

The Alberta cash-to-futures basis level was -\$11.52, in line with the five year average.

Delivery dates were mostly for the end of the month, but packers will buy out as far as January if they can.

However, actual pick-up dates are being deferred and are tying up equity and pens for fall bunk replacements.

Weekly western Canadian fed slaughter to Oct. 31 totalled 33,764 head, down 14 percent from the previous week.

Weekly exports to Oct. 24 rose to 4,507 head.

On a positive note, U.S. steer carcass weights fell for the first time in 13 weeks. U.S. packer interest is improving and market-ready supplies will tighten.

**COW PRICES RISE**

Western cow slaughter totalled 5,743 head, the most since early



March but still below year ago levels. Cows rose \$1.50-\$2. D1, D2 cows ranged \$105-\$120 to average \$114.17 and D3 cows ranged \$92-\$108 to average \$100.

Rail grade prices ranged \$210-\$215.

Butcher bulls established new lows at \$133.50, down 95 cents.

Prices near the seasonal bottom have prompted speculative buyers to step in and support the market, but larger supplies will likely cap prices this month.

**FEEDERS LOWER**

Auction volumes were the largest this year with Alberta at 94,500 head and Saskatchewan at 48,700 head.

The large volume and weaker Chicago futures pressured prices lower.

Steers 550 pounds were down \$5 but remained \$2 higher than lows posted early in October.

Alberta 550 lb. calves have been trading at a premium to the U.S. market.

It is rare for weekly lows to be set in November, but an annual low is possible in the next few weeks if live cattle futures don't rebound.

Yearling volumes have tightened, but some are still coming off grass and moving out of background lots.

There is talk that more yearling heifers are on offer compared to

steers because there is a good chance some producers have completed selling their steer inventory.

As well, preg-checked open heifers are going to market now that cattle are coming off pasture.

**BEEF UNDER PRESSURE**

U.S. boxed beef fell last week with Choice at US\$218.86, down \$2.07 per cwt., and Select at \$208.65, down \$2.90.

Retailers are not featuring expensive ground meat, and the falling demand is weighing heavily on manufacturing meat.

U.S. retailers will strongly feature turkey as American Thanksgiving approaches, which is much less expensive than beef and pork.

Weekly Canadian boxed beef prices to Oct. 30 traded mixed with AAA up \$6.06 at C\$276.85 per cwt. and AA down \$5.23 at \$262.65.

The cutout is expected to drop

below year-ago levels with softer demand for end meats compared to the fourth quarter of last year.

*This cattle market information is selected from the weekly report from Canfax, a division of the Canadian Cattlemen's Association. More market information, analysis and statistics are available by becoming a Canfax subscriber by calling 403-275-5110 or at www.canfax.ca.*

**WP LIVESTOCK REPORT**

**HOGS CRASH**

U.S. cash hog prices fell sharply lower on ample market-ready supply. Pork prices also declined.

Retailers are aggressively featuring lower price turkey in the run-up to American Thanksgiving.

Iowa-southern Minnesota hogs delivered were US\$42.50-\$43 per hundredweight Nov. 6, down from \$50-\$50.50 Oct. 30.

U.S. hogs averaged \$53.48 on a carcass basis, down from \$60.90 Oct. 30. The U.S. pork cutout was 75.28 per cwt. Nov. 6, down from \$78.14 Oct. 30.

The estimated U.S. weekly slaughter for the week to Nov. 7 was 2.36 million, up from 2.253 million the previous week.

Slaughter was 2.227 million last year at the same time.

In Canada, the Signature 3 price Nov. 6 was C\$63.06, down \$9.05 from the previous week.

**BISON STEADY**

The Canadian Bison Association said Grade A bulls in the desirable weight range sold at prices up to \$5.35 per pound hot hanging weight. U.S. buyers are offering US\$4.25 with returns dependent on exchange rates, quality and export costs.

Grade A heifers sold up to C\$5.15. American buyers are offering US\$4.10.

Animals outside the desirable buyer specifications may be discounted.

**SHEEP STEADY**

Beaver Hill Auction in Tofield, Alta., reported 1,071 sheep and 91 goats sold Nov 2.

Wool lambs lighter than 54 lb. were \$185-\$220 per cwt., 55-69 lb. were \$195-\$218, 70-85 lb. were \$175-\$212, 86-105 lb. were \$164-

\$189 and 106 lb. and heavier were \$160-\$175.

Wool rams were \$68-\$190 per cwt. Cull ewes were \$55-\$89.

Hair lambs lighter than 54 lb. were \$186-\$200 per cwt., 55-to 69 lb. were \$185-\$199, 70-85 lb. were \$160-\$189, 86-105 lb. were \$163-\$178 and 106 lb. and heavier were \$160-\$171.

Hair rams were \$55-\$75 per cwt. Cull ewes were \$52-\$75.

Feeder kids lighter than 60 lb. were \$150-\$190. Good kid goats lighter than 70 lb. were \$210-\$230. Those heavier than 70 lb. were \$200-\$235 per cwt. Nannies were \$85-\$185 per cwt. Billies were \$130-\$155.

Ontario Stockyards Inc. reported that 1,126 sheep and lambs and 24 goats traded Nov 2.

Light lambs traded at barely steady prices.

Heavy type lambs, sheep and goats sold steady.

AG INVESTMENT

**Public sector must open wallets for ag research**

Government cutbacks are jeopardizing programs

BY ED WHITE  
WINNIPEG BUREAU

Canada's most significant new private sector player in the grain industry is speaking strongly in favour of increased public sector investment.

Karl Gerrand, chief executive officer of Global Grain Group, told the Cereals North America conference Nov. 3 that government cutbacks to agronomy research threaten the future competitiveness of prairie farmers and the grain economy.

He also encouraged the government to stay committed to ensuring Canadian grain transportation efficiency and performance.

"If we don't encourage and enforce the public sector to stay involved and keep some of these good programs that are producing that long-term (value), I think that's probably (the biggest risk we have)," Gerrand said in a question-and-answer session.

Gerrand, a former Bunge executive, said he was worried by Agriculture Canada job cuts in 2013. Private sector forces are playing a bigger role in crop and variety development, but their focus doesn't necessarily provide the broad foundation that Canadian agriculture needs.

"I think that industry tends to focus on short-term," said Gerrand.

"There's a place in research for public funding, and that's where I'm a little worried."

Gerrand said the looming retirement of perhaps 40 percent of Canada's agronomists in the next few years means all sorts of essential crop production knowledge is

***I think that industry tends to focus on short-term. There's a place in research for public funding, and that's where I'm a little worried.***

KARL GERRAND  
GLOBAL GRAIN GROUP

resting on shaky foundations.

He said government also has a key role to play in keeping Canada's grain transportation system efficient and reliable.

The country is uniquely challenged by few export routes and significant distances to port, so ensuring that the system can continue to offer quality grain to overseas buyers and get it to them reliably remains an important strategic role of government, he added.

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## AGRICULTURAL AGENDA

## Ag minister has full plate but must heed farmers first

New federal agriculture minister Lawrence MacAulay of Prince Edward Island will apply a much different political agenda in a much changed agricultural landscape compared to his Conservative predecessor.

From 2007 until the recent election, Gerry Ritz successfully pursued the Conservative agenda to reduce government involvement in agriculture.

The prime examples were eliminating the Canadian Wheat Board's single desk and reducing the role of the Canadian Grain Commission.

His tenure coincided with a boom in the crop sector sustained by American ethanol policy, growing global food demand and crop failures in key production regions.

MacAulay, at 69 a long-term federal politician and previously a seed potato grower and dairy farmer, takes over the portfolio on the downhill side of the commodity cycle, when global grain stocks are rising, crop profits are scarce and the global economy is still struggling.

The Liberals don't have a clear agenda for western Canadian agriculture, but they have several platforms sure to affect farmers, such as addressing climate change by lowering greenhouse gas emissions.

Agriculture, as a producer of greenhouse gas such as methane, is sure to be targeted to play a role.

Prime minister Justin Trudeau plans to meet soon with the premiers to set a framework to combat climate change.

The Liberals promised money to promote energy innovation and clean technology as well as to support food processing, agricultural research and the Canadian Food Inspection Agency.

They promised to respect science, but also, as a government owing a lot to left

leaning urban voters, it would not be surprising if they considered genetically modified labels on food.

MacAulay will sit at the cabinet table when such issues are discussed. He will also be involved in decisions about issues already on the agenda.

The government will decide whether to support the Trans-Pacific Partnership deal. If it does he will have to decide whether to support the \$4 billion, 15-year compensation plan to supply managed farmers proposed by the Conservatives.

The panel reviewing the Canada Transportation Act is set to file its report by the end of the year. Former astronaut Marc Garneau, the new transport minister, will lead the government's response, but the agriculture minister is also traditionally deeply involved.

MacAulay will also begin intensive negotiations with provincial agriculture ministers over the next business risk management package to replace Growing Forward 2.

MacAulay will have to negotiate the fine line between farm groups' call for a more robust plan to address the realities of tighter farm margins and governments' desire for fiscal restraint.

All these tasks will require knowledge, judgment and finesse.

People in agriculture from MacAulay's home province say he is a down to earth guy who listens and who stands up for farmers. He has cabinet experience in former prime minister Jean Chretien's government.

We hope he will be the farmers' voice in cabinet rather than the government's spokesperson to farmers.

Bruce Dyck, Terry Fries, Barb Glen, Brian MacLeod and D'Arce McMillan collaborate in the writing of Western Producer editorials.

## CRAIG'S VIEW



## FOOD BRANDING



**You (agri-food industry) are way bigger and more important to the country in almost every way than oil and gas. And most people don't know that. Shame on you.**

AMANDA LANG  
BUSINESS JOURNALIST  
PAGE 67

## FEELING OF CHANGE

## New tone on the Hill set by Liberals, followed by Conservatives

## CAPITAL LETTERS



KELSEY JOHNSON

On the day that the federal cabinet was sworn in, as the hustle and bustle of the day wound down, an unfamiliar sight graced the hallways of Parliament Hill.

Prime minister Justin Trudeau left the building using the front door, bidding "good night" to the handful of reporters still meandering the hallways.

On the surface this may seem trivial, but its significance should not go unnoticed.

In the previous Parliament, sights of former prime minister Stephen Harper using the front door were non-existent, unless it was to welcome foreign dignitaries. Nor was it common to see the prime minister

in the hallways, even briefly.

Much of this can be attributed to prime ministerial style. Trudeau is — and always has been — a people person, unafraid to wade into a crowd to shake hands and take selfies.

Harper, while said to be the life of the party in small circles, was more aloof, routinely keeping his distance from the day-to-day bustle of Centre Block.

Still, the tone on the Hill has changed.

In the days since the cabinet was sworn in, Parliament Hill has become awash with new faces as MPs return — or arrive — in Ottawa.

Nearly 200 rookie MPs were elected to Parliament Oct. 19, among them 136 Liberals. Only 14 of the 184 Liberals elected Oct. 19 are returnees.

On Nov. 5, their excitement, mixed with a bit of trepidation, was on full display as several asked security guards and reporters for directions to the caucus room, the parking lot or for the best way to leave the building.

Introductions between MPs, reporters and Hill staff echoed

throughout the foyer.

The change of pace, though, is not limited to the Liberals. The Conservatives, too, have opted to set a new tone of their own.

In their first caucus meeting Nov. 5, Conservative MPs and senators voted to name Edmonton-area MP and former health minister Rona Ambrose as their interim leader.

Ambrose, who was formerly tasked with overseeing the Canadian Food Inspection Agency, is known among party insiders for her ability to clean up messes.

Since being elected in 2004, Ambrose has been responsible for several ministries, among them environment, labour, status of women, public works and health.

She's now tasked with revamping the Conservative party, while also setting a new tone for the party going forward. It's not an easy task, with Progressive Conservatives, Reformers, moderates and social conservatives already hinting at the various directions they think the party should take. These are differences that are likely to continue as the party sets about elect-

ing a permanent leader.

In the short time she's held the post, Ambrose has already done a 180 degree turn on at least one policy plank. In an interview with CBC Radio's The House Nov. 7, Ambrose said she would support a national inquiry into murdered and missing aboriginal women, a longstanding demand the Conservatives repeatedly refused to put in place while in government.

Ambrose has also pledged to avoid the self-described "nastiness" that often dominated the Conservatives' actions while in government. That negativity, and the tone of the party's attack ads, have repeatedly been raised by outgoing and returning MPs as the number one complaint about the campaign from the party's rank and file.

Whether that promise to shy away from nasty politics will hold true in the coming months, only time will tell.

In the coming days, MPs of all stripes and experience will once again settle into their Ottawa routines. Apartments will be found, offices assigned and staff hired,

and the faces in the hallways will become more familiar.

Still, the work has already begun. Several pressing policy issues, notably Canada's response to the Syrian refugee crisis, the United Nations climate change conference in Paris and the Trans-Pacific Partnership trade deal await action.

On the agriculture front, the World Trade Organization is expected to release its final decision on the United States' country-of-origin labelling law by the end of the year. The WTO was supposed to rule Nov. 27, but that announcement is now expected to be delayed.

Also on the table is the CTA review. Per the review's mandate, chair David Emerson must present his final report and recommendations to transport minister Marc Garneau by the end of December.

Government House leader Dominic LeBlanc set Dec. 3 for a speech from the throne. The House will reconvene Dec. 4, when MPs will be tasked with electing a new speaker.

Kelsey Johnson is a reporter with iPolitics, www.ipolitics.ca.

# & OPEN FORUM

## ACCOUNTABILITY

### Farmers shouldn't be hostage of investor groups

#### CATTLE CALL



ROSS MACDONALD

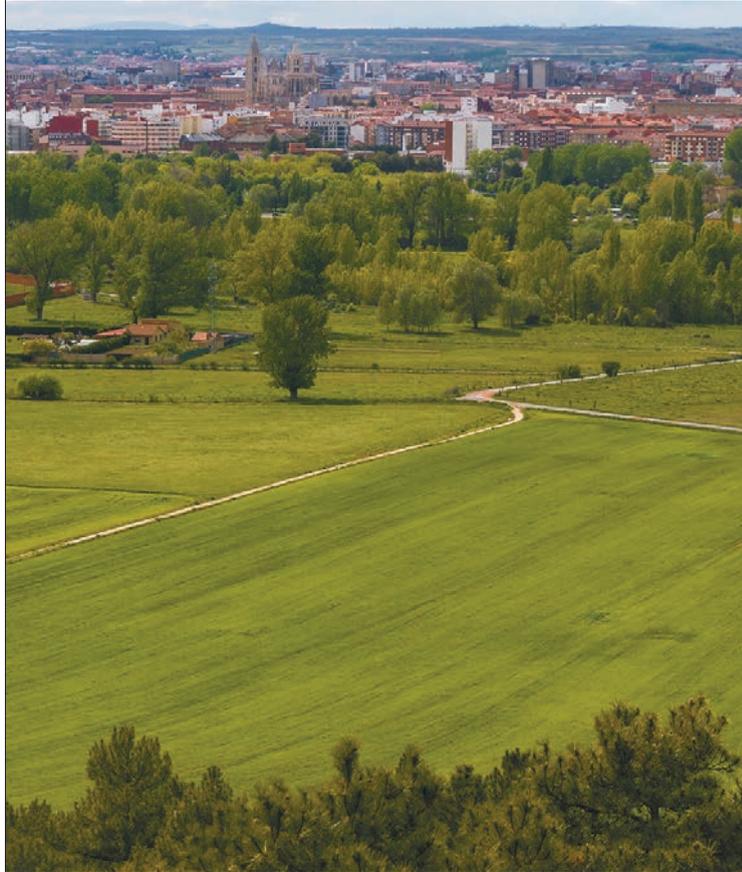
Everything is bigger in Texas, or so the saying goes. Holding true to the slogan is the influence of the Congregation of Benedictine Sisters of Boerne, Texas, on the board of McDonald's Corp. The influence of the Congregation appears to be big enough to influence direction.

A recent *Drover's* article links a shareholder group that includes the Benedictine Sisters to the Interfaith Center on Corporate Responsibility (ICCR), which has a collective shareholder value of more than \$1 billion in corporations such as McDonald's Corp.

The Congregation of Benedictine Sisters and the ICCR want to leverage social change through their interests in global corporations. With the global reach and presence of McDonald's Corp, it is a natural lever for concerned shareholders to deliver their message and initiate change.

Shareholders ultimately control the direction of the companies in which they invest, and if a group such as the ICCR resolves to change meat sourcing practices, the corporation will be asked to follow shareholder direction. The accountability to the shareholders is key to the future health of a publicly traded company.

The notion that decisions such as



While shareholders control the direction of companies, they should not be allowed to drive the agriculture industry's agenda. | FILE PHOTO

meat sourcing are globally influenced by concerned shareholders as a lever for social change is a fascinating dynamic, especially when the change desired by the shareholders is directed at local producers.

The recent increase in activity linking Canadian producers to McDonald's is likely driven out of the expected changes desired by shareholders. This may have some

fantastic spinoffs, but it should not be confused as an initiative developed by Canadian producers.

Production practices for meat animals are increasingly influenced through specific program demands, and Canadian producers cannot ignore the potential opportunities.

However, we need to pay attention to the dynamics within the corporations that wish to source

Canadian products and recognize that although the Canadian producer's products may be highly sought after, the corporations seeking our products are responsible to their shareholders and not Canadian producers. This is not to be feared, but needs to be acknowledged.

It is important that the shareholders of publicly traded companies demand accountability of the corporations they own. So too should producer organizations be responsible to their producers for direction.

If this accountability is overlooked, the leverage of an unrelated shareholder group may be thrust onto Canadian producers and allow outside shareholder groups to drive our agenda.

We cannot ignore the expectations of such shareholders, but there is value in engaging producers in direct discussions about these developments.

The accountability for this engagement lies within our provincial and national organizations, and I hope that they take into account the shareholders they represent. If they don't, whose interests are they protecting?

The opportunity to be engaged in the discussion surrounding changing production practices is sure to yield a greater understanding of the opportunities for Canadian producers in domestic and global markets.

Let's make sure that provincial and national actions are accountable to local realities.

Ross Macdonald, M.Sc., P.Ag., ranches in southern Saskatchewan.

## AG SHOW

### Solutions, ideas abound at Agritechnica

#### EDITORIAL NOTEBOOK



MICHAEL RAINE  
MANAGING EDITOR

For veteran reporters who like to dabble in production, attending the world's largest farm show is kind of like taking a sip from a firehose with the valve fully open.

You have to be careful or you might drown without ever swallowing a drop of water.

Worse yet, your head might pop off.

Agritechnica in Hannover, Germany, is an event where the agriculture world shows off its wares while farmers and industry gather to watch. I have said before that every Canadian farmer should make the trip at least once in their lifetime — it would be tax deductible — just to get an idea of how their farm fits into the world of international agriculture.

Despite tight times in the ag business, a record 2,900 exhibitors have displays here. More than 450,000 attendees are expected.

A lot of great ideas can be gleaned from an information field this big.

But there is also a lot of chaff: machines aimed at types and styles of farming that don't fit with our large-acre, dryland, short season production. That said, however, most of the shallow tillage systems that we use in Western Canada were pioneered in Europe. Much of the best forage equipment in the world is born here, because to put up a crop in tough conditions like northern Europe requires very efficient tools.

The most exotic transmission designs that we rely on were developed here, and, it turns out, Quebec.

I found out about a very interesting continuously variable transmission made in Canada because it won an award at Agritechnica. We previewed it so look for a story about it in coming weeks.

Events this size bring out great ideas from other farmers and ag engineers from around the world.

After attending this event several times, I know to focus on one thing, a picture of each of you that I keep in my head. I ask myself "what would you be interested in learning?"

Even better, you should come see it for yourselves. You might find solutions to problems you didn't know you had, or get a clearer picture of how your farm fits into the very big world of agriculture.

\*\*\*\*\*

I am passing along a mea culpa from editor Brian MacLeod, in reference to last week's Editorial Notebook. Of course, it's 50 percent of Holland's intact males, not the sows, that are no longer being castrated.

## BIG AND SMART

### Game changing technology seen at Agritechnica

#### HURSH ON AG



KEVIN HURSH

Big equipment is exciting, but it's the technological advances that have the potential to fundamentally change the way we farm.

Agritechnica, which is held every other year in Hannover, Germany, is the largest farm equipment show in the world. Impressive machines are everywhere from dozens of tractor manufacturing companies that most of us from Canada have never heard about. Some of the big high clearance sprayers look as if they've been modelled after the dinosaurs in Jurassic World.

However, some of the booths also feature technology that's a potential game changer.

That's the case with Deepfield Robotics, a Bosch start-up company. Bosch is huge with more than 300,000 employees worldwide. Deepfield Robotics is a nimble little start-up launched in 2014 with only 20 employees, but it has the backing of its parent company.

Deepfield is working on robotic applications for crop production, but the one that captured a lot of attention at Agritechnica was the Deepfield Weeder. It stamps out weeds in a crop and avoids the use of herbicides.

The robot is programmed to detect plants that look different than the crop. As well, the weeds are not in standard spacing in straight rows like the crop, which also aids in detection. Guided by accurate GPS, the robot passes over the crop and little plungers stamp on the weeds.

Roland Tschakarow of Deepfield Robotics said it isn't the force that's important. Instead, it's the acceleration of the plungers. If the little weed isn't killed, it's certainly set back and offers far less competition

to the crop.

Of course, the system works only when the weeds are small, and it wouldn't work if you have a mat of weeds. The first application for the technology is high value crops such as vegetables, particularly for crops that are grown organically.

The initial machines have a limited capacity. It takes three hours to cover two and a half acres. Of course, that varies depending upon the weed count. The unit has to slow down if there are a lot of weeds.

The individual aspects of the technology are not revolutionary, but putting all the pieces together in a system that will work under field conditions is remarkable. Deepfield will be testing the system with organic farmers next year.

A system covering 60 acres in 24 hours may not seem like much of an option when a high clearance sprayer can cover thousands of acres in a good day, but the technology should be scalable by making it wider or using more robots.

The overriding issue will be cost, which will determine whether the

technology will someday be feasible for field crops in Western Canada.

It wasn't too many years ago when most of us thought hands-free GPS guidance was a pipe dream. Now it's the norm. Most of us couldn't imagine going back to doing all the steering manually.

Herbicide resistance is a rapidly increasing threat. A targeted system of mechanical control looks attractive in the absence of chemical solutions to weed control.

Relatively lightweight robots can run even when the field is wet. Windy days wouldn't be a problem. Plus, they will be unmanned, requiring only supervision.

Technology has continually surprised and amazed. The high clearance sprayers of today may indeed be the dinosaurs of the future. Machines that are increasingly bigger and faster certainly have appeal, but they may eventually lose out to machines that are smarter.

Kevin Hursh is an agricultural journalist, consultant and farmer. He can be reached by e-mail at kevin@hursh.ca.

# OPEN FORUM

## LETTERS POLICY:

Letters should be less than 300 words. Name, address and phone number must be included for verification purposes and only letters accepted for publication will be confirmed with the author.

Open letters should be avoided; priority will be given to letters written exclusively for *The Western Producer*.

Editors reserve the right to reject or edit any letter for clarity, brevity, legality and good taste.

Publication of a letter does not imply endorsement by *The Producer*.

## RF INVESTIGATION

To the Editor:

I wish to comment on several articles by Jeffrey Carter concerning ground currents in regards to the Ontario dairy farmer. It is high time a full-fledged investigation was launched into the effects of microwave pulsed radio frequency (RF) smart meters on bees, birds and cows as well as other animals.

Allow me to share my experiences regarding life in Tennessee, our alternate U.S. home. We had no significant health problems until January 2012 when the power company started to upgrade to the smart grid.

Within months many people,

including my wife and myself, had become ill with mysterious symptoms for which there were no diagnostic tools and no treatment. In addition, it soon became noticeable that there were no bees anywhere. Songbirds would sing and then become silenced as though a radio had been turned off.

Within 18 months, my Tennessee in-laws, who had operated a dairy farm just down the road since 1960, began having severe problems with the somatic cell count. It also became noticeable within the dairy that calving was taking a toll on the cows as many were dying within two days—those surviving had the most unusual looking udders.

This, of course, led to discussions among dairy farmers in Ontario, Quebec and other regions of Ten-

nessee. The common thread was soon established as being connected to the installation of smart meters. Cancer, unheard of in dairy operations previously, was now being diagnosed within some herds.

Regarding the concern over the depopulation within the bee industry, an extremely grave concern for the welfare of life on planet earth, no one seems aware of what might be the basis of the problem—RF (wireless) communication devices. Put a beehive within 200 feet of a smart meter and take note of the consequences.

The experts who insist wireless technology is safe must come forward with absolute scientific information. Grounded, hard-wired electrical devices have served us

well and could continue to do so without ruining health.

**Ken Mack,**  
Langenburg, Sask.

## EIGHT YEARS LATER

To the Editor:

Hog Politics (Gary Doer's Manitoba, by Cy Gonick, Canadian politics, June 30, 2007.)

"Under Gary Doer's tutelage, hog production has become Manitoba's biggest agricultural industry. Most of the hogs are produced by a handful of mega-barn operators whose annual earnings average \$5 million. Most of the hogs are exported, though their manure remains in the province, spread untreated on nearby land.

"This kind of intensive hog production causes air pollution, noxious odours, toxic gases and drug pollution. As well, antibiotics, growth-promoting chemicals and other veterinary drugs end up in the animals themselves and enter the environment through their manure and urine, contaminating the water, the soil and our food."

"Critics lampoon the government's claim to having the highest hog-production standards in North America. In response to several instances where rural municipal boards rejected proposals to locate hog mega-barns in their communities, the province took democratic control out of their hands by forcing municipalities to adopt livestock bylaws that conformed to provincial standards...."

"Hog politics came to a head in 2006-07 after the province, along with the City of Winnipeg, offered tens of millions of dollars of incentives for a new hog-slaughtering and processing plant to be located in an industrial park close to downtown Winnipeg. After residents and businesses in the area launched a spirited campaign against the proposed facility, all three political parties withdrew support for the controversial plant.

"By the time the Doer government finally imposed a moratorium on the construction of new hog barns in late 2006, the industry had already slowed down, as operators were finding it cheaper to locate in Mexico and Brazil...."

Eight plus years have past, and there have been changes. There has been a resurgence in the Manitoba's factory hog industry and plans to further increase production are being developed. Plus, Lake Winnipeg has been declared the most polluted fresh water lake in the world.

What a shameful cost in the name of development.

**John Fefchak**  
Virden, Man.



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## SOCIAL MEDIA

# Genetically modified opinion article gets readers riled and writing

## PRODUCER ONLINE



PAUL YANKO

Two items in this past week's *Western Producer* really captured the attention of our readers online. Both were about genetically modified crops.

The first was a lecture delivered by Agri-Trend chief executive officer Rob Saik in support of his upcoming documentary movie, *Know GMO*.

"There's so much disinformation, so much misinformation out there, it's important for (consumers) to understand that GMOs are all around us," Saik told WP reporter Ashley Robinson.

You can see a video Robinson made of the lecture at [bit.ly/1ScGsSb](http://bit.ly/1ScGsSb).

The second item was an opinion piece written by former organic inspector Mischa Popoff entitled, *Stop the GM controversy in organics*.

In his piece, Popoff has this to say about organic activists: "Their aim is to sideline agricultural genetic modification and prevent GMO farming from moving forward. And their gambit is working marvelously: GM flax, wheat, Golden Rice, Arctic Apples, innate potato are all on the sideline, some for more than a decade."

And the debate was on.

A reader named Kanawai Mamalahoe had this to say in response to Robinson's story about Rob Saik:

"Hawaii GMO is about the majority of the globe's GMO traits developed here by the big six and the massive rise in birth defects and cancer associated with our use as the GMO/Pesticide experiment center."

Reader Robert Wager was quick to reply:

Except that the Hawaii State Health Authorities do not have any data to support your claim. Why is that? ... As long as you get your information from anti-GMO activist sites you can be sure to be myth-informed."

Keith Hemingson took to Facebook to share his thoughts on Popoff's piece:

"How come the GMO boys don't want you to know their product on the shelf has been GMOD ... label it and let the consumer decide."

That comment prompted Barclay Meinert to reply:

"For the same reason it doesn't tell you the colour of the combine I used or the date I planted it on. A nutritional label is for useful stuff."

Ken Gallagher let us know what he thought of our decision to run Popoff's opinion:

"WP should be embarrassed to publish Monsanto et al. propaganda like this. Popoff is a well known spokesman for them."

I reminded Mr. Gallagher that the WP will run anyone's opinion, even

his, provided it's done respectfully and in a civil manner.

Much later in all the commentary, a reader and regular commenter named Dayton piped up with a question for the WP:

"How often do you allow opinions on the same subject repeatedly? Seems everyone here has flogged this subject to death. However, the WP continues to publish. Why? Can we not agree to disagree and leave it to the consumer to decide which option they prefer?"

The answer, I think, is fairly self-evident.

We will proudly continue to share

the opinions of our readers for as long as they care to share them with us, and thank you very much for doing so.

As long as those opinions continue to stimulate civil and respectful debate, I think it's worthwhile to continue sharing them.

Sticking our heads in the sand and pretending these issues no longer exist is not beneficial for anyone.

Respectful debate is the first step in moving toward a real and lasting solution.

But that's just my opinion.

[paul.yanko@producer.com](mailto:paul.yanko@producer.com)



Arguments and counter arguments for and against genetically modified organisms routinely swirl on producer.com when stories and opinion pieces on GMOs are published. | FILE PHOTO

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## MARKETING

# Grain marketers high on wheat, durum crop

Three quarters of Canada's hard red spring wheat make top two grades, as does 52 percent of durum

BY SEAN PRATT  
SASKATOON NEWSROOM

People involved in the Team Canada grain trade promotion tour are about to tell customers around the world about this year's wheat and durum crops.

"We have good news to talk about with customers," said Cam Dahl, president of Cereals Canada.

"It's a high quality crop."

The group is scheduled to embark on a series of new crop missions immediately following a meeting with Canadian millers in Mississauga, Ont., Nov. 13.

It will have made stops in Asia, South America, West Africa, North Africa, the Middle East and the European Union by the time the missions come to an end Dec. 17.

"This is our first opportunity to go to those customers and say, 'this is how the wheat that you purchase will perform,'" said Dahl.

Daryl Beswitherick, program manager of quality assurance standards and re-inspection with the Canadian Grain Commission, said it was a good harvest.

"Crop quality was way better than last year," he said.

Three-quarters of the hard red

spring wheat crop made the top two grades, up from slightly more than half last year.

Mean protein content for all grades is 14.1 percent, up from 13.4 percent last year and 12.9 percent two years ago.

Fifty-two percent of the durum crop made the top two grades compared to 12 percent last year. Mean protein content is 14 percent, up from 12.9 percent last year and 11.9 percent two years ago.

"It's a very good story to go and tell," said Beswitherick.

Dahl said the missions are designed to provide customers

with the technical performance data they require but also as a way to expand into new markets.

The missions used to be conducted separately by the grain commission and the Canadian International Grains Institute. The Team Canada approach is to include the entire value chain with representatives from Cereals Canada, CGC, CIGI and producer commissions.

West Africa is a new stop on the trip. It has been identified as a growth market because of its expanding population and rising incomes.

"As people become more wealthy

they look for better quality in all the food they eat and that is something that Canada is well placed to provide," said Dahl.

Canada does not have much market share in West Africa, but it believes countries in the region could one day buy a lot of CWRS and CPS wheat.

"Some of the world's largest flour mills are actually in Nigeria," said Dahl.

"The U.S. has a dominant place in that market, so that's something we'll look to change."

A recent report by the U.S. Department of Agriculture says that Sub-Saharan Africa's gross domestic product has grown by 60 percent and its middle class by 90 percent in the last 10 years.

The region's agricultural imports have expanded at a rate of 13 percent a year over the last two decades, reaching \$48.5 billion in 2014.

The pace of imports has slowed in recent years, but most analysts believe the future is bright with the middle class expected to expand another 90 percent by 2024 and fueling a 60 percent increase in food sales.

Dahl said some stops in Asia, such as Vietnam, had to be sacrificed in this year's trip to make room for the West Africa mission.

Growers have been included in the trade missions so that they can talk to customers about their production practices and sustainability initiatives, such as no-till seeding and precision agriculture.

Dahl said the Team Canada approach seems to be a hit with customers based on feedback from last year's missions.

"One comment from a customer in Europe last year was Canada has its act together. So we're getting very positive responses," he said.

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## MYCOTOXINS

## Mission aims to calm fears

BY SEAN PRATT  
SASKATOON NEWSROOM

One of the objectives of Team Canada's new crop missions is to assuage customer concerns about mycotoxins.

"There is a growing focus around the world on the two key mycotoxins in the cereal industry," said Cam Dahl, president of Cereals Canada.

Mycotoxins are poisonous chemical compounds produced by fungi. The two big ones in cereal crops are deoxynivalenol (DON), which is produced by certain fusarium species, and ochratoxin A (OTA), which develops in stored grain.

Dahl said risk is an equation defined by the probability of something occurring multiplied by the

CONTINUED ON NEXT PAGE >>

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PRICE TRANSPARENCY

# Farmers want international sales price information

Growers could use the data to determine port pricing and basis and futures prices when signing contracts

BY BARBARA DUCKWORTH  
CALGARY BUREAU

OLDS, Alta. — The price of export wheat relative to local cash prices is valuable information and should be available to the public, says a resolution from the Alberta Wheat Commission.

A farmer vote urged the commission to lobby government to require that grain companies report international sales prices to Cereals Canada and the wheat commission in the name of price transparency.

Alberta Agriculture market ana-

lyst Neil Blue told a commission zone meeting in Olds Nov. 3 that this would provide farmers with useful information, but it might not happen anytime soon.

"It would be great, even if it was disguised in the form of a blend from all the companies and was gathered by an organization or a government entity that would keep it confidential and pool those prices together," he said.

Even three-month-old information would provide better price analysis, he added, because farmers trying to research contracts lack port pricing and face confusion

over what is happening with basis, futures and currency changes.

"For the most part, local elevators are exporting that grain to Vancouver," he said.

"Typically, that Vancouver port price is going to be quite a bit higher than Minneapolis, which is an inland price."

Darrell Stokes, who farms near Hussar, Alta., and moved the resolution, said the information could be part of the commission's Price and Data Quotes (PDQ) database, which went online in September.

"I can't understand why people are not enthusiastic about getting

that information," he said.

The wheat commission will be presenting a report to the national grains round table about price reporting later this fall.

"Those issues are very high on the radar, including the lack of transparency on port pricing," said commission manager Tom Steve.

"A nice thing to have is a functioning wheat futures contract in Canada, and then you wouldn't have to have this debate about what the actual basis is."

The Western Grain Elevator Association provides daily price information, including deferred prices.

The website includes daily spot and forward bid prices for Canada Western Red Spring, Canada Prairie Spring Red, Canada Western Amber Durum, canola and yellow peas. Those bids are broken down into average prices across nine zones in Western Canada, which allows farmers to compare them to bids at their local elevators.

The database will be enhanced later this fall to include currency conversion.

It may be viewed at [www.pdqinfo.ca](http://www.pdqinfo.ca).

[barbara.duckworth@producer.com](mailto:barbara.duckworth@producer.com)

» CONTINUED FROM PREVIOUS PAGE

impact of that event once it occurs. Both factors in the mycotoxin equation are on the rise.

Importers have increasingly sensitive tests that can detect parts per billion and even parts per trillion of mycotoxins, which has led to growing scrutiny and sensitivity to the unwanted chemical compounds.

"The risk is growing and so it's something that as an industry we need to pay more attention to," said Dahl.

The Canadian Grain Commission is not aware of Canadian grain shipments rejected for exceeding allowable limits for DON and OTA, but Dahl recalls an incident from a number of years ago when a shipment of Canadian durum to Italy was rejected for exceeding OTA limits.



CAM DAHL  
CEREALS CANADA

The European Union has an ochratoxin A limit of five parts per billion, and Japan is considering adopting a similar limit.

"Those are really, really small numbers, so the probability of something happening is going up," said Dahl.

"There is growing monitoring. There is growing scrutiny. And we just need to pay attention to it. That's why we launched the Keep it Clean program."

Growers can limit fusarium infection by using proper rotations and applying fungicides. They can minimize ochratoxin A by using proper grain handling practices such as aeration and cooling grain.

"Like a mushroom, it's a fungus and likes warm and dark places to grow. We need to limit those opportunities for growth," he said.

The grain commission says mycotoxin awareness is on the rise around the world, but the risk is not. Results from the commission's export monitoring work do not show increasing trends in DON or OTA over the years.

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**JOHN DEERE**

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## MARKETING

# Grain commission unveils new wheat class

Canada Northern Hard Red is part of a modernization effort that will see three classes eliminated and two created

BY BRIAN CROSS  
SASKATOON NEWSROOM

Farmers will soon be growing wheat for a new milling class: Canada Northern Hard Red.

Canadian Grain Commission official Murdoch MacKay told a Canadian Seed Growers Association meeting in Saskatoon Nov. 4 that the creation of a new milling class is part of a plan to modernize the wheat classification system.

The commission has plans to eliminate three existing wheat classes and create two new ones by Aug. 1.

The changes are designed to assist with marketing and provide

domestic and international buyers with a more consistent product with tighter end-use parameters.

"We're looking at developing a new ... milling class," MacKay said.

"What we want to do is be able to provide a more consistent and balanced functionality because there's been too much variation in the last few years."

Central to the commission's changes is an effort to narrow the quality parameters within the Canada Western Red Spring (CWRS) class and ensure that gluten strength and protein levels fall within a higher and more predictable range.

Creation of a new milling class will allow the grain commission to reclassify a number of Canada Western Red Spring (CWRS) varieties to the new CNHR designation.

CNHR varieties will still offer good milling characteristics but will have gluten strength in a range that typically falls below top quality CWRS varieties.

Organizations involved in wheat marketing and promotion, including the Canadian International Grains Institute, are expected to begin sharing details of the new milling class with domestic and international buyers within the next few months, MacKay said.

The commission has already identified nearly 30 existing wheat varieties that will be moved to the new milling class.

CWRS varieties to be reclassified will include Lillian, Harvest and Unity, as well as U.S. varieties Faller, Prosper and Elgin, which were recently registered in Canada and are currently placed in the Canada Western Interim Wheat (CWIW) class.

CGC had initially announced its intention to reclassify the low gluten CWRS varieties on Aug. 1, 2017, but commission officials now say the reclassification will be pushed back by a year to allow producers

and other stakeholders more time to prepare for the changes.

"There were a lot of people that cautioned and advised us to take our time, think about it ... and see if we can get some more information on potential markets, values and grades," he said.

"We thought that we needed (to have) more comprehensive communication with the producers, the breeders and the other stakeholders."

MacKay said the next steps in the modernization process will include:

- Elimination of three existing wheat classes, Canada Western Feed (CWF), Canada Western General Purpose (CWGP) and Canada Western Interim Wheat (CWIW), which includes Faller, Prosper and Elgin.
- Creation by Aug. 1 of two new wheat classes, Canada Northern Hard Red (CNHR) and Canada Western Special Purpose (CWSP).
- Reclassification of 30 registered wheat varieties to the new CNHR class.

Varieties that are likely to be moved to the new milling class in August will include Faller, Prosper and Elgin.

[brian.cross@producer.com](mailto:brian.cross@producer.com)

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## SPECIAL CROPS

## Shareholders approve Legumex Walker sale to Scoular

BY SEAN PRATT  
SASKATOON NEWSROOM

Shareholders of a beleaguered Winnipeg grain company have approved the sale of its special crops division.

Legumex Walker announced that it has received the two-thirds majority it needed to proceed with the sale to the Scoular Company.

Almost 100 percent of the 12,394,245 shares voted by ballot, proxy or in person approved the sale, which represents 76 percent of the firm's outstanding shares.

All regulatory approvals have been obtained, and the sale should be completed by Nov. 30.

The company originally estimated the sale would net shareholders \$2.50 to \$2.75 per share, but that was reduced to \$1.69 to \$1.98 per share because of smaller than expected working capital.

The company said there is a risk that the return could be even lower, depending on how everything shakes out.

Shareholders also approved the voluntary liquidation and dissolution of the company.

The firm is still attempting to sell its stake in the Pacific Coast Canola plant in Warden, Washington. That sale will not produce any returns for shareholders after the plant's debts are serviced.

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## ENERGY INCENTIVE PROGRAM

# Energy efficient facility, equipment target sustainability

The goal of the high efficiency egg barn is to produce enough power to offset conventional energy use

BY MARY MACARTHUR  
CAMROSE BUREAU

The builder of a new egg-laying barn in Alberta hopes it will create as much energy as it uses.

The Brant Colony hopes the barn will help create a sustainable egg industry in the province.

"We always try to be pretty modern, but we felt this showed us even more ways that we could be more efficient," said Darrel Mandel of the Hutterite colony.

Egg Farmers of Alberta selected the colony as the best candidate for an energy efficiency grant to install and monitor energy saving equipment.

"We're glad we did it. We have already made improvements that we wouldn't have," said Mandel.

The concrete foundation of the layer and pullet barn is built more than a metre below the frost line, and both sides of the concrete are covered in insulation to prevent heat loss and cracking.

The walls of the 410 by 80 foot barn are made with two by eight inch studs rather than the normal two by six studs. The attached manure shed and utility barn also are built with two by eight studs for energy efficiency.

It is too early to determine the benefits of the other energy saving equipment, but Mandel said the colony would likely adopt two by eight construction on future buildings.

"To have the most efficient system you need to keep the barn cool in the summer and not just warm in the winter."

The state-of-the-art barn has high efficiency fans and lights and walls with maximum insulation value.

The barn is also equipped with a special heat recovery ventilation unit designed to recover heat lost in the ventilation process.

Solar PV modules will generate electricity for the barn, and a highly insulated overhead door that is

used while loading eggs will help reduce heat loss, said Jenna Griffin, an industry development officer with the Egg Farmers of Alberta.

It's hoped the barn will produce enough power through renewable systems to offset the power supplied by conventional energy.

Mandel said the heat recovery ventilation system preheats cold air entering the building with the exhausted air leaving the building. The colony could not have installed it without the grant or the encouragement of Egg Farmers of Alberta.

"That should be significant heat savings," he said. "It produces energy off the air you are exhausting."

**To have the most efficient system you need to keep the barn cool in the summer and not just warm in the winter.**

DARREL MANDEL  
BRANT HUTTERITE COLONY

The colony planned to build a new layer and pullet barn, but the incentive program challenged it to build the most efficient one possible.

Everything in the barn is designed

to be the most efficient from the lights to the fans.

"We had our suppliers look for the most efficient fans he could find in the world," Mandel said.

Sensors allow the heating and cooling systems to be turned on in areas that need it rather than throughout the entire building.

The grant requires the colony to allow students, egg producers and government officials to study the energy efficiency of each piece of equipment.

Other egg producers who want to increase energy efficiency in their barns will use information from the monitoring system, which

tracks equipment energy use and calculates the estimated payback period.

"We hope to get more information from the Brand Colony's new barn," said Griffin.

The heat ventilation recovery system shows good promise in Europe and other countries, but there is no Canadian data to show what benefits the new technology could have on Canadian farms, said Mandel.

The new facility will house hens in a free-run aviary system with viewing windows to allow tours of the net-zero facility.

mary.macarthur@producer.com

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## PRODUCTION PROJECTIONS

## EU wheat crop estimates hit new record

PARIS, France (Reuters) — The European Union has raised its forecast for this year's soft wheat harvest to 149.2 million tonnes, up 4.6 million tonnes from its previous outlook a month ago.

It is higher than last year's record 148.7 million tonne harvest.

The EU's monthly supply-and-demand projections also lifted its estimate of this year's barley harvest to 60.9 million tonnes from 59 million, which is higher than last year's 60.2 million tonnes.

It also lowered its corn crop outlook to 57.4 million tonnes from 58.4 million last month, which is significantly lower than last year's record 77.9 million tonne harvest.

A summer heat wave came too late to hurt the winter wheat crop but damaged spring seeded corn.



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# FARMLIVING

## SWEET REWARDS

Fall suppers are a tradition and a good fundraiser on the Prairies, but take many hours and many hands to pull off each year. | **Page 21**



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DEMENTIA CARE

# Seniors up and about with MOVE

A program in four Alberta hospitals focuses on mobility among the elderly to maintain muscle strength and reduce depression

**BY KAREN MORRISON**  
SASKATOON NEWSROOM

Increasing mobility can decrease the length of time a senior stays in hospital, says a geriatrics specialist.

"Statistics say that one-third of the elderly will decline in hospital in function and half will not regain that function," Jayna Holroyd-Leduc, a professor in the University of Calgary's department of medicine, told the 8th Annual Summit of the Knowledge Network in Rural and Remote Dementia Care in Saskatoon Oct. 28.

Seniors lose one to five percent of muscle strength each day without mobilization, she added.

Alberta's Mobilization of Vulnerable Elderly (MOVE) initiative, which is being implemented in Olds, Sturgeon, Medicine Hat and Lethbridge, is designed to get seniors out of bed and walking or sitting each day.

"We may deal with an acute

medical issue, but if we don't deal with other things while they're there, overall they may not improve," Holroyd-Leduc said.

"Ideally, we want to make people better, not worse."

She said the task is shared by all health-care workers from doctors to assistants.

The idea comes from a similar program, Move Ontario, which found that one in 20 elderly patients who received this activity three times a day maintained their pre-injury mobility level.

Holroyd-Leduc said training is provided for health-care workers so that they focus more on mobility for seniors every day.

"You are doing something different with what you already have."

MOVE is one of the "elder friendly" initiatives that are being introduced in Alberta, where seniors often show up with a need for acute care but also have cognitive and functional issues.

Holroyd-Leduc said they hope to



**JAYNA HOLROYD-LEDUC**  
PROFESSOR

decrease the rates of depression commonly seen in patients with dementia and Parkinson's.

Other elder friendly care goals include managing pain and basic needs, creating safe spaces, limiting the use of restraints and regularly orienting them to where they are.

"We want to minimize them from hurting themselves," she said.

Results of the program will be assessed to determine how it can be improved.

**16%** OF CANADIANS ARE 14 YEARS AND YOUNGER WHILE  
**16.1%** ARE 65 AND OLDER

A study now underway by graduate student Zahra Goodarz will look at screening tools, barriers to detecting problems and best management practices.

Elderly patients often can't be diagnosed because of cognitive challenges so doctors must rely on caregivers and family to help them.

"If we do diagnose them, the underlying disease is better, especially among Parkinson's sufferers."

That's especially important in

rural and remote areas that have fewer specialists such as geriatricians and neurologists.

"A generalist knows a lot of things but may not know them in great depth," Holroyd-Leduc said.

She said videoconferences could help keep seniors from always having to leave their home communities to see doctors.

"I think it's really sad when a person's day revolves around seeing care providers."

*karen.morrison@producer.com*

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## RECIPE IDEAS

# Healthy options for diabetics

## TEAM RESOURCES



BETTY ANN DEOBALD, BSHEc

**Dear TEAM: Is it better to substitute honey for sugar in baking recipes or tea for diabetic or hypoglycemic individuals? — D. B. Quesnel, B.C.**

Dear D. B.: Both honey and sugar will affect the blood sugar level. Honey is sweeter than granulated sugar, so a smaller amount could be used in some recipes. Honey has slightly more carbohydrates and calories per teaspoon (milligram) than granulated sugar so there would be a minimal saving in these areas.

If you prefer the taste, use honey in moderation but be sure to count the carbohydrates as part of the diabetic eating plan.

**Dear TEAM: My husband is diabetic. I like to include quinoa in my cooking because it has a low glycemic index. I have been making quinoa muffins for some time.**

**They make a tasty addition to a light dinner and go well with bacon and eggs or a salad and cheese for an easy lunch. I am looking for recipes that have quinoa added to a multigrain bread or breakfast bars. — R. S. Fort St. John, B.C.**

## QUINOA MUFFINS

2 c. cooked quinoa	500 mL
2 large eggs	
2 c. skim milk	500 mL
1 c. whole wheat flour	250 mL
2 c. white flour	500 mL
2 tbsp. baking powder	30 mL
1 tsp. salt	5 mL
1 tbsp. sugar, rounded	15 mL
1/2 c. melted butter	125 mL

Beat together quinoa, eggs and milk. Combine dry ingredients in a separate bowl, pour liquid into dry ingredients and slightly mix. Add melted butter and stir until just blended. Place in well greased muffin tins.

Bake 20 to 25 minutes at 425 F (220 C) These muffins freeze and reheat well.

**Per muffin:** energy 147 calories, protein 4.5 g, carbohydrates 18.5 g, dietary fibre 1.3 g, fat 6 g, sugar 2 g, cholesterol 32.5 mg, sodium 260 mg.

Recipe analysis information from [www.eatTracker.ca](http://www.eatTracker.ca).



November is diabetes awareness month. Quinoa bread, blueberry muffins, quinoa muffins and cranberry coconut bars make healthy snacks. | BETTY ANN DEOBALD PHOTO

## BLUEBERRY MUFFIN

To the quinoa muffin recipe, add  
1 c. frozen blueberries 250 mL  
1 tbsp. lemon juice 15 mL  
Mix and sprinkle with one teaspoon cinnamon (5 mL).

## NO KNEAD QUINOA BREAD

Makes four one pound loaves, about 40 slices. The dough can be refrigerated up to 10 days.

3 c. whole wheat flour	750 mL
3 1/2 c. unbleached all purpose flour	875 mL
1 c. uncooked quinoa	250 mL

1 1/2 tbsp. instant yeast	22 mL
1 tbsp. kosher salt	15 mL
1/4 c. vital wheat gluten	60 mL
3 1/4 c. water	810 mL

Mix dry ingredients in a large bowl. Add water and mix with dough hook or a wooden spoon.

Cover and let dough rise at room temperature for two hours. Place dough in refrigerator for at least 24 hours and up to 10 days. When ready to bake, cut off quarter of dough and shape into a ball on floured counter.

Place dough, seam side down, on a small piece of parchment paper. Lift dough on parchment into a soup bowl. Cover with plastic wrap. Let rise for about 90 minutes.

Place a Dutch oven in oven and pre-heat to 450 F (230 C).

When dough is ready, remove Dutch oven, uncover and place dough on parchment into Dutch oven. Slash top of dough, cover and return to oven. Bake 15 minutes, uncover and bake another 10 to 20 minutes. The bread should reach an internal temperature of about 200 degrees F. Cool completely on a wire rack.

Source: adapted from *Healthy Bread in Five Minutes a Day: 100 New Recipes Featuring Whole Grains, Fruits, Vegetables, and Gluten-Free Ingredients*.

**Per slice:** energy 99.3 calories, protein 4.9 g, carbohydrates 17.6 g, dietary fibre 1.6 g, fat 1 g, sugar 0.2 g, cholesterol 0 mg, sodium 177 mg.

Recipe analysis information from [www.eatTracker.ca](http://www.eatTracker.ca).

## ANYTIME BREAKFAST BARS

Basic recipe

1 1/2 c. quinoa flakes	375 mL
1 1/2 c. quick cooking rolled oats	375 mL

1 c. ripe banana, mashed	250 mL
1/2 c. unsweetened applesauce	125 mL
2 tbsp. chia seeds (optional)	30 mL
2 tbsp. liquid honey	30 mL
1 1/2 tsp. vanilla	7 mL

Yields 12 1/4 cup bars.  
Add one of the following flavour combinations:

## CHOCOLATE HAZELNUT BARS

3/4 c. hazelnuts, coarsely chopped	175 mL
1/3 c. unsweetened cocoa powder	75 mL

**Per bar:** energy 180 calories, protein 5 g, carbohydrates 29 g, dietary fibre 4 g, fat 6 g, sugar 7 g, cholesterol 0 mg, sodium 125 mg.

## CRANBERRY COCONUT BARS

2/3 c. sweetened dried cranberries	150 mL
1/2 c. unsweetened shredded coconut	125 mL
2 tsp. cinnamon	10 mL

**Per bar:** energy 170 calories, protein 4 g, carbohydrates 33 g, dietary fibre 4 g, fat 4 g, sugar 12 g, cholesterol 0 mg, sodium 130 mg.

## DATE AND WALNUT BARS

3/4 c. pitted dates, coarsely chopped	175 mL
1/2 c. walnuts, chopped	125 mL
2 tsp. cinnamon	10 mL

**Per bar:** energy 180 calories, protein 5 g, carbohydrates 32 g, dietary fibre 4 g, fat 5 g, sugar 11 g, cholesterol 0 mg, sodium 125 mg.

Preheat oven to 350 F (180 C). Lightly grease a baking sheet or line with parchment paper.

Mix together basic ingredients, then add selected flavour ingredients in a medium bowl. The dough will be sticky. Using a 1/4 cup (60 mL) measure, place scoops of dough on baking sheet.

Dampen hands with water and shape each scoop until 3/4-inch (2 cm) thick and rectangular, arranging 1 1/2 inches (4 cm) apart.

Bake 12 minutes. Bars do not brown a lot, be careful not to over bake. Cool on baking sheet before storing in an airtight container.

Source: *Quinoa Revolution*.

Betty Ann Deobald is a home economist from Rosetown, Sask., and a member of Team Resources. Contact: [team@producer.com](mailto:team@producer.com).

# Agriculture Business Risk Management Program

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## International Holiday Traditions Contest

Many ethnic traditions are shared during the holiday season. What traditions do you observe in your family? What traditional celebrations have you experienced while travelling? Share them with us to be entered in a draw for a gift basket. Send to [team@producer.com](mailto:team@producer.com) or TEAM Holiday Traditions Box 2500, Saskatoon, Sask., S7K 2C4.

# Business before pleasure

About 300 people attended the Hawarden, Sask., fall supper, Oct. 25 to enjoy a meal featuring ham and all the side dishes. The village's community hall was built in 1906 and has hosted the annual feast for as long as locals can remember. | **WILLIAM DEKAY PHOTOS**



**FAR LEFT:** Michelle Ringdal brings out a tray of ham for the hungry masses.

**LEFT:** An army of volunteers prepares bowls of coleslaw.

**CENTRE:** Guests load up on all the fixings.

**BOTTOM:** A spread of homemade pies, cakes and squares finishes off the feast.



ON THE FARM

# 'It's my enjoyment' says farmer after 97 years

Pleased to have his family take over the farm, Howard Farquharson continues to enjoy the "miracle when you plant that seed"

BY BARBARA DUCKWORTH  
CALGARY BUREAU

MADDEN, Alta. — If a man loves his job, he will never work a day in his life.

That is the philosophy of Howard Farquharson, who at age 97 is still active on the family farm near the communities of Dog Pound and Madden northwest of Calgary.

"This isn't work. It's my enjoyment," he said during a break from fall cultivating.

Farquharson was born in 1918 and has farmed all his life.

He worked as a teenager for threshing crews, used horses to

drag harrows and lived through the hardships of the Great Depression, when oats sold for 50 cents a bushel and sales of eggs, cream and butter kept the family going.

These days he sits in an air conditioned tractor cab and reads the *Calgary Herald* on an iPad.

He attributed his longevity to a bowl of oatmeal for breakfast everyday, no tobacco, very little alcohol and a strong work ethic.

He recalled working a mile long field with horses and his father stopping periodically to roll a cigarette with Bull Durham tobacco.

Hard work and heavy smoking probably ended his father's life too

soon, he said.

Staying on the land gives him a sense of purpose, and his children, Don and Karen, and assorted grandchildren are willing to let him continue. He has a place at the Bethany Care Centre in Cochrane and a home on the farm.

"Sitting there all winter is the hardest work I have ever done, so if I can get out here, I feel good," he said.

Farquharson recently renewed his driver's licence and although he needs a cane and hearing aid, he does his share on the farm.

"He needs to be out in the tractor and have people to talk to. It's what

keeps him going," said grandson Stacey.

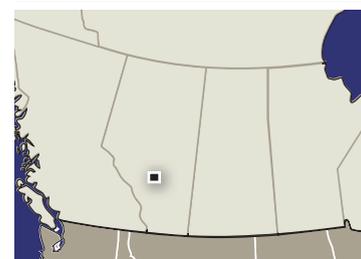
He puts in 12 hour shifts during the busy seasons, and his granddaughters-in-law have to insist he stop for meals.

His grandparents came from South Dakota, and his father farmed in the region. He rented land until 1955 when he and his wife, Volva, who has since died, bought their farm in 1955.

He paid \$5,000 for his first quarter section, which included a dilapidated house built in 1910. A quarter of land in this area now sells for about \$1 million.

It was a mixed farm with the usual

ON THE FARM



THE FARQUHARSON FAMILY  
Madden, Alta.

assortment of chickens, milk cows, pigs, beef cows and grain.

The farm has expanded to a large mix of deeded and leased land that grows canola, oats and barley and raises a herd of 65 Red Angus-Simmental and Charcoals cross beef cows.

Farquharson was among the first in the area to try Charolais bulls. The herd grew to 200 but has been cut back because 65 head fits best with the amount of pasture that is available.

"The reason we are staying with this is a lot of this was his genetics that led us up to this point," son Don said.

"Some of these cows are probably descendants of the cows he had here 30 to 40 years ago."

An outside offer was made to buy the farm in 1973, but Farquharson offered it to Don instead.

"I had no intention of farming. I was content with what I was doing," Don said.

"Looking back, it was a good call."

He was working at a fertilizer plant in Calgary, where he was earning \$29 an hour, but it was shift work and there was little chance of advancement.

He agreed to buy the farm but studied agriculture at Olds College for two years before taking over.

Farquharson and his wife moved to Calgary when Don took over. He earned his realtor's licence, even though he only had a Grade 8 education, and sold property for 10 years. However, the lure of the land was too much and by 2000 a new house was built on the farm so he could help as often as he liked.

Farming has changed in this region with its short growing season and risk of hail every summer. The land is rich black soil and crops are high yielding.

Crops yielded around 35 bushels per acre in the early days, but new inputs and technology have increased yields to the point where the Farquharsons now get 40 to 50 bushels per acre of canola, barley comes in at 120 bu. and oats average 150 to 200 bu.

Many families struggle to convince young people to come back to the farm, but the Farquharsons are different with four generations on the land.

Don, who lost his wife Marlene to cancer seven years ago, is actively farming. His sister, Karen, and her husband, Lou, farm nearby and help. The next generation comprises Don's children and their young families, which include: daughter Jessica and her husband, Troy Gano, with their two children, Jasper and Huxley; Stacey and his

## Agri-Prize™ is like a "moon shot", but specifically for agriculture.

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\*100 hours use of each piece of equipment (model selection made by winner in conjunction with John Deere)  
\*\*Open to all farmers in the authorized competition area of Canada

CONTINUED ON NEXT PAGE >>



The Farquharson family includes Niki, left, Cody, Ali, Stacey, in the wheel, Mia, Katana, above, Howard, Ella, Don, Sasha and baby Shae. | BARBARA DUCKWORTH PHOTO

» CONTINUED FROM PREVIOUS PAGE

partner, Sasha Wren, and their three children, Ella, Katana and Shae; and Cody and his wife, Niki, and their two children, Mia and Ali.

Cody and Stacey live nearby and work as firefighters for the city of Airdrie. They work 24 hour shifts for seven to eight days a month. Vacation time is booked to cover seeding, haying or harvest.

"This is something to do on our days off," Stacey said jokingly.

"I like it because we are at home. If I had to work in downtown Calgary,

I wouldn't be able to see my family. This way I am here."

Keeping the farm and family together was part of Farquharson's motivation for passing on the farm.

"I've got no worries about who is going to farm the farm anymore. Lots don't have an heir," he said.

"I am pretty happy with the way things are going. We have stuck together when a lot didn't."

He is also happy to pass the torch to the next generation of farmers with help from him.

"You couldn't do what I did and start up with nothing today."

He is also grateful Don agreed to return to the farm rather than forcing him to sell.

"I'd sell my soul before I would sell the farm."

He is also busy making plans for next year and is still fascinated with the miracle of soil and its ability to grow food.

"There is something about the soil when you are working it. It is a miracle when you plant that seed."

He also plans to be there to plant that seed another year.

barbara.duckworth@producer.com

VIRUS CAUSE, SYMPTOMS

# Retrovirus treatment

## HEALTH CLINIC



CLARE ROWSON, MD

**Q:** What exactly are retroviruses? My wife has developed some numbness and tingling in her lower legs that make it painful and difficult for her to walk.

Her doctor thinks it might be due to a retrovirus. Is there a cure?

**A:** The retrovirus that everyone has heard of is HIV, which can lead to AIDS. I don't think your

doctor is referring to HIV or he would have said that.

There are two other well recognized retroviruses called HTLV-I and HTLV-II, Human T-lymphocytic virus.

Retroviruses are a family of viruses that are classified based on the way they are structured and how they replicate within a host cell.

In the case of HTLV I or II, the preferred host cells are the T-lymphocytes that are found mainly in the blood and are responsible for keeping the body's immune system in good order.

Both of these viruses are transmitted between people in a similar way to HIV.

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## RETROVIRUS

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Those include sexual contact, shared needles, blood transfusions, infected blood or tissue exposure or during pregnancy or childbirth from an infected mother to her child.

Retroviruses were first discovered in 1979 and now we know that 4 HTLVs are becoming well established in our population.

Types I and II affect 15-20 million people worldwide. In the U.S, the

prevalence is 22 cases per 100,000 population.

However the virus appears to be on a gradual decline since the 1990s.

HTLV-1 is the more clinically significant of the two because it has been shown to be contributing factor to multiple disorders. HTLV-I is the most serious because a significant number of sufferers will eventually develop a type of leukemia that is rapidly fatal.

Others may develop a debilitating inflammation of the spinal cord known as a myelopathy. They may get skin conditions such as derma-

titis and eye inflammations called uveitis or other inflammatory conditions such as arthritis.

Individuals infected with HTLV-1 are at risk for opportunistic infections, diseases not caused by the virus itself but by alterations in the patients' immune system.

HTLV-II is associated with milder neurological symptoms disorders and possibly chronic lung infections.

The more recently discovered HTLV-3 and HTLV-4 have only been isolated in a few cases. No specific illnesses have yet been associated with these viruses.

If your wife does have a retrovirus, she hopefully has the milder HTLV-II type.

However, there are many other possible causes of your wife's symptoms ranging from peripheral neuropathy often seen in diabetics to a pinched nerve in the spine. She might also have poor circulation in her lower legs. Most of these conditions are treatable.

If she does have a retrovirus, the treatment is usually with immunosuppressants like prednisone or anti-inflammatory medications.

It is the opposite of HIV-AIDS where the immune system is under-

active. The immune cells become overactive and can attack the host's own body.

Retroviruses have been touted as being the possible reason behind many diseases that are difficult to diagnose or treat, such as chronic fatigue syndrome, fibromyalgia or even multiple sclerosis, but this has not yet been proven.

It is certainly a fashionable explanation for almost everything these days that doctors have trouble understanding.

Clare Rowson is a retired medical doctor in Belleville, Ont. Contact: health@producer.com.

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Equipment manufacturers are working to improve balers to better handle the increased plant material left behind by hybrid corn varieties. | PATRICK LYNCH PHOTO

CORN RESIDUE

## Finding new ways to manage corn stalk residue

New hybrid corn varieties stand up better and don't break down as easily so producers are weighing the benefits as a supplemental grain

BY REBECA KUROPATWA  
FREELANCE WRITER

New corn hybrids are creating new problems with baling corn stalks.

"In the '70s, baling corn stock equipment sort of formed a bale, not wrapped, barely formed," said Patrick Lynch, a certified crop adviser in Ontario.

"But now the equipment technology, the whole system, has changed. Many producers want no-till soybeans after corn, but one of the issues is there is so much stalk, it's much more difficult to do."

Lynch said corn hybrids produce twice as much above-ground material than they did 30 years ago.

"The hybrids we have now are resistant to corn borer, and the corn borer is in there to start breaking down the stalk," said Lynch.

"The hybrids can stand better. This also means they don't break

down as fast and we're planting higher populations."

He said much of this material remains in the field after harvest.

"We're only harvesting part of the residue," said Lynch.

"If we can harvest 50 percent of it, we're doing really well. And the other thing is, compared to what? We have a soybean crop that is completely useless as far as putting any residue back. So, if a grower grows corn and takes off half the residue, it's much better than the neighbours growing soybeans after soybeans after soybeans, putting nothing back. Even though he's no tilling everything, as far as residue, he's not putting anything back."

Harvest removes nutrients from the soil, mainly potassium and phosphorus but also a small amount of nitrogen.

However, the value of the corn stalk is typically much greater than the nutrient value, and many grow



*I think we will see more corn stalks being baled and then being fed or used by cow operators.*

PATRICK LYNCH  
CROP ADVISER



ers who bale the stalk use it on their farms.

"I take the corn stalks off with the nutrients in," said Lynch.

"I use them in the barn and put it back out as manure, so those nutrients are recycling," he said.

"There are definitely some being sold. It's fairly simple to do a nutrient analysis, and we know the cost of replacing phosphorous and potash, so we just do that."

Lynch said he has not done a nutrient analysis on corn stalks, but the nutrients usually amount to

\$1.50 per pound of straw.

The value that producers get for the straw is often many times greater than the nutrient value.

New uses have been found for the corn stalks in recent years, whether it's for livestock bedding, feed or as a fuel. For bedding, the corn stalk lasts longer than straw and is just as easy to remove as manure. But the best thing about it is the price.

"As feed, we are using them in the TMR (total mixed ration) to give fibre to help with butter fats or other needs of the dairy herd,"

said Lynch.

"I think we will see more corn stalks being baled and then being fed or used by cow operators. Supplementing feed, while not high quality, is still adequate for a cow-calf operation, especially as supplemental grain for the calves. As for a future fuel, the industry is not ready to be launched on a large scale as of yet, due to low fuel prices."

The biggest push lately has been to improve the balers, and many manufacturers took this challenge on in the last few years.

Another nice thing about baling corn stalks is that it is not time-sensitive, as is spraying and planting.

"As the business evolves, in my mind, what we'll see is more custom operators switching to baling corn stalks and then selling those bales to the smaller producers who may not have enough corn themselves as well as bigger farmers bailing for themselves."

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## RESEARCH

# Growers ponder plant growth regulators

Trials look at how PGRs respond to different cereal varieties, growing conditions and timing of application



Tom Tregunno of EngageAgro compares the height of a wheat field treated with Manipulator to the height of an untreated field. Plant growth regulators such as Manipulator reduce the height of some wheat varieties under certain conditions, and improve straw strength. | ENGAGEAGRO PHOTO

BY BRIAN CROSS  
SASKATOON NEWSROOM

Grain producers are already logging long hours in the sprayer, so the thought of making yet another pass over the same wheat field probably has limited appeal.

But what if one more pass with the sprayer had the potential to reduce lodging and boost wheat yields by five, six or even seven bushels per acre?

That's why more farmers are asking questions about plant growth regulators, which have the potential to boost yields but are largely unproven in Western Canada.

"They're not for everyone," says Tom Tregunno, product manager with EngageAgro, which sells Manipulator, one of Canada's most recently approved PGR products.

"They're not for every field and they're not for every area, but in some cases, they make a lot of sense, especially if you're pushing for higher yields or if you're on heavier ground and you have a history of lodging."

PGRs regulate plant growth during a stage known as stem elongation.

They produce shorter plants with improved straw strength by regulating the production of naturally occurring plant hormones.

Although PGRs are beginning to generate interest among prairie farmers, total acreage in Western Canada is small.

Tregunno did not offer an estimate on how many acres were treated with Manipulator this year, but he said drought reduced use in Western Canada.

In addition to Manipulator, Bayer's Ethrel is registered for use on cereals and BASF's Cylcolex Extra is registered for winter cereals.

Manipulator, which was registered in 2014, was designed to give grain growers more flexibility in the timing of application and recommended application temperatures.

Data compiled by EngageAgro suggests plant height can be reduced by 10 to 15 centimetres in some varieties, and lodging can be significantly reduced.

Yield improvements of seven bushels per acre are not uncommon under growing conditions that include high fertility and ample rainfall, Tregunno said.

However, yield benefits are generally less pronounced under dryland conditions, particularly when moisture is a limiting factor and fertility rates are relatively low.

"If you're only averaging 30 bu. per acre (on wheat), then a PGR is probably not for you."

Manipulator costs \$14 per acre when applied at the recommended rate.

It should be applied on wheat at the five to six leaf stage for maximum effect and can be tank mixed with fungicides and herbicides. However, application outside the recommended window is likely to reduce efficacy. In other words, a separate pass may be required.

Tregunno said EngageAgro has been assessing tank mixes and compatibility with commonly used herbicides and fungicides and identified no major problems,

although surfactant burn could be a concern.

He said other lingering questions still need to be answered.

"PGRs have been used in Europe for more than 30 years, but they're fairly new to Canada and there's a lot we still don't know," he said.

"For example, we know there's a variety response. In other words, some varieties tend to give a much stronger response than others. We also know that timing of application can affect how well they work. But we definitely think there's a fit, especially as guys are getting more keen on technology and more interested in pushing their yields."

Linda Hall, a professor and agricultural researcher at the University of Alberta, is hoping to answer some of the questions surrounding PGRs. Hall recently secured funding to carry out a multi-year project examining the efficacy of PGRs on different cereal varieties under different growing conditions.

**The research is basically to (see if PGRs) fit into Western Canada and if so, where do they fit and what would be the other factors associated with their use.**

LINDA HALL  
UNIVERSITY OF ALBERTA RESEARCHER

The study will look at application timing and varietal responses.

Product efficacy will be examined on 30 varieties of cereals including wheat, barley and oats.

Small plot trials will be situated at two dryland locations in Alberta at St. Albert and Barrhead.

A third site will be established under irrigation at Lethbridge.

"The research is basically to (see if PGRs) fit into Western Canada and if so, where do they fit and what would be the other factors associated with their use," Hall said.

"PGRs are not suitable for all growers or for all areas of Alberta or for all years," she added.

"For example, this year would not have been a year where farmers would have applied a PGR because it was very dry in most areas, yields were down and plants were already shorter than usual.

"In other words, PGRs are not going to be a routine application every year for all growers.... But for growers that are wishing to maximize their productivity and have the appropriate moisture and variety, it may be something they want to consider."

Hall's research is among the first projects to take a critical look at the use of PGRs and their potential benefits.

Sheri Strydorst, a research scientist with Alberta Agriculture, has also been studying the impact of PGR products for the past three years.

She said researchers and commercial grain growers are learning more about PGR efficacy, but many questions have yet to be answered.

CONTINUED ON NEXT PAGE >>



MEET KYLE FOLK

M2M

## MACHINE-TO-MACHINE

Kyle Folk is the founder of IntraGrain Technologies and the manufacturer of Bin-Sense™, a wireless remote monitoring system for grain bins. "I saw a void in the marketplace," says Kyle, "and I thought there has to be a way to monitor grain and access the information anywhere, right from your phone." Bin-Sense transmits data from the bins over the cellular network using the SaskTel Machine-to-Machine (M2M) service.

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## » CONTINUED FROM PREVIOUS PAGE

“(These products) do not work the same on all cultivars, and I think that’s something that producers really, really need to know.”

Strydhorst has been assessing the performance of Manipulator over the past two years on 12 wheat cultivars in four classes: prairie spring, general purpose, soft white and hard red. The varieties were tested at five test sites in Alberta last year and again this year.

The most obvious responses were observed under irrigation on CWRS varieties.

Manipulator reduced the height of Harvest by 14 centimetres and reduced lodging to zero percent from 39 in the untreated check.

CDC Stanley saw a 13 cm height reduction and a 13 percent reduction in lodging to zero percent, while Coleman saw an 11 cm height reduction with lodging reduced to 30 per-

cent from 70.

However, some CWRS varieties did not show any response.

“Manipulator worked wonderfully on a variety like Harvest ... but I think the perception that (PGRs) are going to work the same on every wheat variety is absolutely not true and I think producers really need to be aware of that,” she said.

Strydhorst said producers who are considering PGRs should first ensure that they are in high moisture areas and that fertility rates are conducive to lodging.

After that, they should try to determine whether the cultivar they are growing is responsive to PGRs.

Growers should also ensure that no marketing issues are likely to arise. Earlier this year, Saskatchewan Agriculture published an article that urged farmers to be aware of potential marketing problems and to ensure that grain buyers will accept grain that’s been treated

with PGRs.

“While new products like Manipulator may be of interest agronomically, using new products may cause problems with marketing the grain,” the article said.

“Manipulator is currently approved in Canada but not in all markets of Canadian grain. When an export market has not established maximum residue limits for a crop input like pesticides or PGRs, grain treated with that product cannot be exported to that country.”

Tregunno agreed that growers considering Manipulator should research the product first, talk to others who have used it and make an informed decision. New growers are advised to test the product on a portion of their acreage and assess the benefits.

“If you’re new to this, always leave a check,” said Tregunno.

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## FINANCIAL RESULTS

## Mosaic sees fertilizer sales dip

(Reuters) — Fertilizer sales look to slide through the rest of the year as greater shipments into key markets by rivals in Belarus and China boost competition, Mosaic Co. says.

The world’s largest producer of finished phosphate products reported a bigger-than-expected quarterly profit, helped by cost-cutting.

Fertilizer prices have fallen as the strong U.S. dollar makes phosphate and potash more expensive in export markets such as Brazil and India. At the same time, Chinese companies have increased phosphate exports to India, and Belarus’s state-owned fertilizer company, Belaruskali, shipped a “disrupting” amount of potash into

Mosaic’s U.S. backyard, said chief executive officer Joc O’Rourke.

Mosaic said its sales of phosphate and potash dipped in the third quarter and look lower for the current fourth quarter.

However, the company predicts record-high global phosphate shipments this year and next, and potash sales by all sellers will finish the year with the second-highest total ever.

O’Rourke said he is “not particularly concerned” about losing market share.

Excluding one-time items, Mosaic earned US62 cents per share in the third quarter, which is higher than the average analyst estimate of 53 cents, according to Thomson Reuters.

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WATER STEWARDSHIP

# Ontario targets Great Lakes phosphorus reduction

BY JEFFREY CARTER  
FOR THE WESTERN PRODUCER

CHATHAM, Ont. — Ontario farmers will be asked to help support bi-

national phosphorus reduction targets for the Great Lakes by the fall of 2017, if not sooner.

Phosphorus contributes to water quality issues, especially in Lake

Erie, one of the world's largest, fresh water fisheries and the source of drinking water for millions.

Don McCabe, president of the Ontario Federation of Agriculture,

said the provincial government needs to be aware of past contributions from the agricultural community.

"We want to make sure government understands the great many actions already taken by farmers to reduce pollution in the Great Lakes and, as we move ahead setting targets, we need to make sure this has been recognized," he said.

The OFA will seek representation on the Great Lakes Guardians' Council, which was set up under Bill 66, which focuses on maintaining wetland infrastructure and reducing the incidence of algae blooms on Lake Erie.

Phosphorus is a key contributor to the blooms, which have previously released toxins that have forced water treatment plant shutdowns along Erie's shallow western basin. They have also been linked to low oxygen conditions in the deeper central basin.

It's not known how much farmers will be asked to contribute to phosphorus loading reductions, but overall targets that have been set through the Great Lakes water quality agreement between Canada and the United States intend to reduce loading in Lake Erie by 40 percent, or 6,000 tonnes, a year.

"With this amount of reduction we don't expect algae blooms to be eliminated entirely. We expect we'll only have one significant bloom every 10 years," Jody McKenna of Environment Canada told the 2015 Binational Lake St. Clair Conference in Chatham Oct. 21.

Eight watersheds are slated for phosphorus reduction:

- Six in the United States, including the Maumee River watershed.
  - Two in Canada: the Thames River watershed and the small creeks flowing through the greenhouse-rich Leamington-Kingville area.
- Sewage treatment contributes to



JODY MCKENNA  
ENVIRONMENT CANADA

phosphorus loading but most of the problem is caused by non-point sources, mainly agricultural.

The creeks flow directly into Lake Erie, while the Thames enters Lake St. Clair. However, its flow moves down the Detroit River and from there hugs Lake Erie's north shore before moving into Lake Erie's central basin.

The Thames is a significant contributor of phosphorus but there are bigger ones, said Karen Maasant of the Upper Thames Region Conservation Authority. The Maumee and Detroit River both deliver 10 times as much to Lake Erie.

Gabe Ferguson, an environmental program specialist with Ontario's agriculture ministry, said farmers can likely support phosphorus reduction targets without affecting yields by improving soil health.

Phosphorus loading of the Great Lakes was significantly reduced in the 1970s and 1980s, but the incidences of Lake Erie blooms have increased in recent years.

McKenna said culprits include population growth and issues related to climate change: warmer water temperatures, longer growing seasons and the increase in storm events, which move phosphorus from agricultural fields into waterways.

Canada and the United States share the Lake Erie watershed, which is home to rich agricultural soil and 13.5 million people who deposit eight billion litres of treated sewage annually into the lake.

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# BOARD ELECTION CANDIDATES

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## Garth Burns Drake, SK

Garth and Doris, his wife of 47 years, farm, manage, and have expanded the original farms that were started by both of their families. On their farm they grow canola, wheat, barley, oats, soybeans, yellow peas, and red lentils. The farm has grown over the years, and is now 5,000 acres, with between 10-20 per cent dedicated to peas as they try to maintain a four-year rotation balance.

Garth has been a Councilor for Rural Municipality (RM) 309 Division No. 3 for the past 30 years. He is also Chairman for Lanigan Creek Delwood Brook Watershed, representative for the RM to the Agricultural Producers of Saskatchewan (APAS), and Chair of the Grains Committee for APAS. Garth has been a past representative for APAS to the Canadian Grain Commission's Western Standards Committee for seven years, and a member of the Pulse Subcommittee of the Western Standards Committee during that time.

Garth believes that the pulse industry is entering a new era, with new market opportunities and developments in processing that have the potential to fill the world food demands of the future. He sees a need to develop new varieties to meet the challenges of farming today and in the future.

## Edward J. Davis Rosetown, SK

Ed farms 1,120 acres south of Wiseton where he is a third generation owner-operator. He values the rotation of 30 per cent pulse crops for maximizing soil health and productivity.

Farming for nearly 35 years, Ed has also balanced other interests including gaining managerial experience in the Alberta ski industry. Since 2006, he has been employed by Copeland Seeds, with his current role being Pulse Buyer and Logistics and Producer Settlements Coordinator. Ed believes this experience has provided him insight to the needs and wants of growers and buyers. In addition to this, Ed has served as Chair of church and parish councils, the local skating club, and sits on a property tax review board.

Ed believes pulses are a vital, affordable, nutrient-dense food crop to fulfill increasingly challenging global markets. He hopes the use of pulses as an alternative protein within all market sectors will be increased through promotion, education, and recognition, and that research and development will ensure that Saskatchewan pulse crops continue to be reliable, sustainable, and profitable.

## Gerrid Gust Davidson, SK

Gerrid is a 39 year-old full-time farmer from Davidson. Together with his family, he manages and operates their fourth generation farm. They run a straight grain operation, where they focus on producing high quality crops including peas, red lentils, durum, canola, and winter wheat, with pulses making up approximately 30-50 per cent of their rotation.

Gerrid has been involved in farm policy for the past 10 years starting with the Western Canadian Wheat Growers, where he was Chair from 2009-2013. He has served on the Western Grains Research Foundation (WGRF) where he chaired the investment committee, and the wheat technical committee. In 2012, Gerrid was asked by the provincial government

to help set up the Saskatchewan Wheat Development Commission. He has served on the agriculture/agri-food subcommittee of Enterprise Saskatchewan, has represented Canadian farmers at the World Food Prize in Des Moines, Iowa, and is also active with the Davidson Kinsmen Club.

Gerrid feels his experience with other boards will help to continue to drive innovation in the Saskatchewan pulse sector. He believes growers need to continue to have the best varieties available to them at a reasonable price and that improved agronomy needs to be top of mind to grow the quality of crops that the world is demanding. Gerrid also feels trade is essential; there is a need to promote pulses (both as processed food and as bulk whole grains) around the world to maintain Saskatchewan's position as the breadbasket to the world.

Gerrid is confident that he has the right mix of enthusiasm and experience to be a valuable member of the Saskatchewan Pulse Growers Board.

## Ernest Hall Wynyard, SK

Ernest (Ernie) Hall has farmed near Wynyard for 40 years with his wife Janet and brother Norm. They have been seed growers since 1995, and have dedicated their farm to zero-till since 1991. On their farm they grow peas, soybeans, canola, flax, oats, and wheat. Pulses account for 15-20 per cent of the rotation on their 4,700-acre farm.

Ernie has training in Motor Vehicle Maintenance and Repair, something he considers to be an asset on the farm. He participates in many organizations in support of agriculture and his community including: 4-H as a teacher, leader, and District 20 delegate to the 4-H council; Wynyard Co-op Association as a board member, president, and delegate to Federated Co-op Ltd.; the Saskatchewan Soil Conservation Association as Vice-Chair, and Agricultural Producers Association of Saskatchewan (APAS) representative; APAS as a delegate of rural municipality (RM) 308, and member of the grains and oilseeds and land and environment committees. Ernie also was a representative on his local Saskatchewan Wheat Pool committee for 22 years.

Ernie believes that the consolidation of major grain buyers is a challenge for growers; as pulse acres increase it will be a challenge to maintain strong prices. He feels a strong marketing program profiling Saskatchewan pulses is essential.

Ernie supports continued pulse investment into variety improvement at the world-class Crop Development Centre, public plant breeding, and farmers' right to saved seed. He will advocate for improvements to grading and grower protection in grain contracts. Ernie also plans to work to keep pulse levy payers informed through a strong information program. He believes growers deserve full transparency on levy expenditures and program benefits. His priority is to maximize returns to producers on levy dollars collected.

## Robert Horne Swift Current, SK

Robert Horne's third generation family farm was established in 1905. The current crops in rotation on his farm are wheat, peas, lentils, and canola with the pulse rotation accounting for 25 to 50 per cent depending on the year. Robert farms in southwest Saskatchewan

(Swift Current) where many pulses are grown, something he believes has transformed the rural landscape, allowing farmers to raise crops on stubble land equivalent to those grown on summer fallow in the 1980's.

Robert has an Agriculture Engineering Degree and a Bachelor of Education Degree both from the University of Saskatchewan. He also has his Journeyman in Agricultural Mechanics. Robert taught courses for the Agricultural Production, Mechanics, and Precision Farming program at Olds College in Alberta for 35 years (six months a year). He also conducted research on grain wetting, tractor efficiency monitoring, and seeder depth issues.

In addition to that, Robert worked at John Deere as a Factory Equipment Specialist and as a Territory Service Manager at the branch level, and wrote articles for Saskatchewan Farm Light and Power on machinery preparation and maintenance for about five years.

Robert believes the opportunities ahead for the pulse industry include new variety development with an inclination to producer-owned varieties, and the ability to improve disease resistance. Challenges he feels the pulse industry is facing include decreasing pea yields, developing weed chemical resistance, and marketing difficulties.

Robert is interested in the chance to work toward increased communication between pulse growers in the province and the Canadian Prairies.

## Trent Richards Assiniboia, SK

Trent Richards farms 4,000 acres in the Assiniboia area, located in south-central Saskatchewan. He rented his first half section at the age of 15 in 1975, and began continuous cropping in 1980.

Trent was one of the first in his area to include pulse crops in his rotation, with pulses currently accounting for 40 per cent of his rotation. In that, he grows red, green, and black lentils, as well as yellow peas and soybeans. His non-pulse crops include durum, flax, canola, and spices.

Trent attended the University of Saskatchewan where he was enrolled in vocational agriculture. After school, he started a custom spraying business where he sold and applied chemicals and sold spray parts. Trent was a board member for the Assiniboia Curling Rink for 10 years, and also served as a board member for the Assiniboia Civic Improvement Association. He has spent many years volunteering as a coach to both youth curling and basketball teams.

Trent believes there are many challenges facing the pulse industry including grower concerns related to the levy, and his own biggest concern, which is the lack of consistent information on root rot and the many diseases facing pulses. Trent hopes to work towards improvement related to factual and consistent information being provided through the industry.

If he becomes a board member, Trent will strive for transparency and improved communication. He believes this will benefit the future of pulse growers.

**Vote online at saskpulsevotes.com. Election closes November 30 at 4:30 PM CST.**

65 YEARS AGO

# Offer of free grain storage gets Sask Pool up in arms

## FROM THE ARCHIVES



BRUCE DYCK, COPY EDITOR

*The Western Producer takes a weekly look at some of the stories that made headlines in issues of the paper from 75, 50, 25 and 10 years ago.*

### 75 YEARS AGO: NOV. 14, 1940

The federal government said it was taking a close look at a recently announced Australian plan to stabilize wheat production.

Under that plan, Australian farmers would be guaranteed a minimum price.

In exchange, the government would dictate how much farmers could grow and farmers would be committed to marketing all their wheat through the government.

A resolution at the Saskatchewan Wheat Pool's annual convention asked the pool to investigate the practice of downgrading split wheat kernels, which the resolution said was "in many cases unfair and uncalled for."

### 50 YEARS AGO: NOV. 11, 1965

The National Grain Company opened a can of worms when it announced it was waiving storage charges on grain deliveries in November and December as a way to move more dry grain to the Lake-



**CHARLES GIBBINGS**  
SASK POOL PRESIDENT

head. Sask Pool president Charles Gibbings lambasted the move, and the following week the pool took out a full page ad in *The Western Producer* explaining why free storage was "inconsistent with the philosophy on which the pool was founded."

Canadian Federation of Agriculture president J.M. Bentley said spiraling wages of organized labour were having an inflationary effect on the economy and were the main reason why farmers' incomes weren't keeping ahead of costs.

### 25 YEARS AGO: NOV. 15, 1990

United Oilseeds Products Ltd., a major buyer of canola, closed its doors in Lloydminster, Alta.

The plant was capable of processing 250,000 tonnes of canola a year.

A federal forecast warned that prairie grain and oilseed farmers would receive zero net cash income from the marketplace in 1992 if present conditions remained.

It said the \$800 million in net cash income expected for that year would come entirely from farm support programs.

"Yes I know we are all tired after the 1980s," said Doug Hedley, Agriculture Canada's director general of planning.

"But we have to be ready for the 1990s; 1992 is a pretty rugged year."

### 10 YEARS AGO: NOV. 10, 2005

The Canadian Wheat Board found itself linked to a scandal that eventually ended single desk wheat marketing in Australia, but the board denied any direct role in uncovering questionable dealings between the Australian Wheat Board and Saddam Hussein's government in Iraq.

An Australian foreign affairs official had alleged that the Canadian government made allegations that the AWB paid kickbacks to the Iraqi government in exchange for grain sales.

The incident also prompted Conservative MP David Anderson to accuse the CWB of illegally selling wheat to Iraq, for which the board demanded an apology.

Farmers were told there were signs that the door was beginning to open for shipments of genetically modified crops to Europe.

"The good thing is, things are moving," Connor Dobson of Bayer CropScience said of a recent regulatory committee meeting in the European Union.

The optimism proved to be premature.

*bruce.dyck@producer.com*



This photograph of the war memorial in the Soldier's Plot in Regina's City Cemetery ran on the front page of *The Western Producer's* Magazine Section Nov. 6, 1958. It accompanied an article by Richard W. Watkins about a tour of war sites in northwestern France.

| FILE PHOTO



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## GRAIN MOVEMENT

# Short lines want more cars

Railway operators hope the CTA review will result in better service

BY BRIAN CROSS  
SASKATOON NEWSROOM

Short-line railway operators on the Prairies hope the Canada Transportation Act review will address key issues affecting western Canadian grain transportation, most notably the thorny question of car supply.

"We are sure hoping that in the review there is consideration for the short lines," said Perry Pellerin, president of the Saskatchewan Shortline Railway Association.

"In the past, we've struggled with car supply issues, so I think we need to make sure we have access to that car supply going forward. What form that takes, I'm not sure, but we'll see what the CTA (review panel) has to say."

The association represents close to 20 short-line railway operators on the Prairies, most of which are located in Saskatchewan.

Most short-line companies operate on secondary or branch lines that were bought from Canadian National Railway and Canadian Pacific Railway.

However, the short lines still depend on CN and CP to supply empty rail cars and transport loaded ones on main line routes.

Pellerin said service to short-line operators has improved dramatically over the past few months,

partly because of the decreased demand for rail service from other sectors.

However, association members are wondering if their service will suffer when demand from other shipper groups begins to rebound, such as crude oil and minerals.

**In the past, we've struggled with car supply issues, so I think we need to make sure we have access to that car supply going forward.**

PERRY PELLERIN  
SHORTLINE RAILWAY ASSOCIATION

Pellerin said a regulatory framework that accommodates the timely movement of grain in producer cars is an important issue for his members, but it's not the only issue that needs to be addressed.

"I think in the past we've kind of been (viewed as) a producer car type operation, but that's not always necessarily the case," he said. "Some short lines are far more than that ... so I'm hoping there's consideration ... and maybe some opportunity for us to do a little bit better than we've done in the past."

The implementation of new safety management systems is

another key issue facing short lines.

Transport Canada response to the fatal train collision at Lac Megantic, Que., by seeking to ensure that all rail companies have updated safety policies that promote a safe workplace.

Anticipated changes to federal rail regulations will place more onus on short lines to improve safety systems, accountability and record keeping.

Failure to meet tighter federal regulations could result in federal penalties.

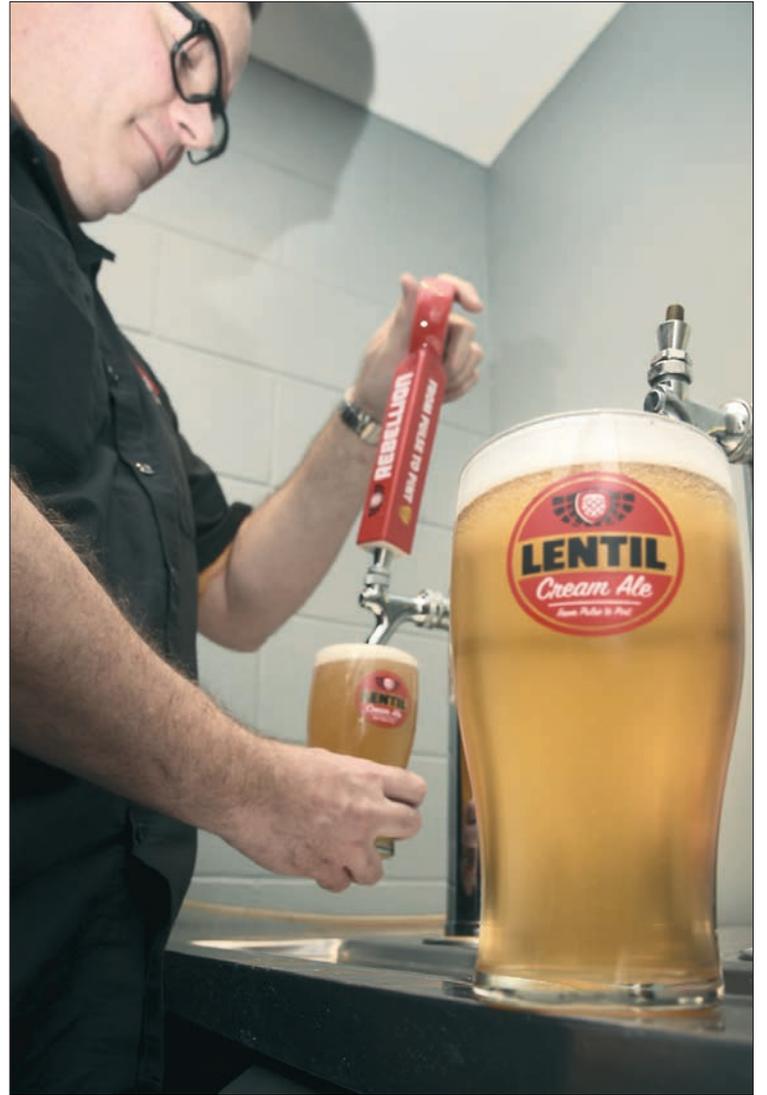
"I'm hoping that's not going to hamper our ability to service customers in the future," Pellerin said.

"That's probably our biggest concern going forward.... There's been a lot of changes lately on the regulatory side that affect short lines and (those changes) could really affect the bottom line."

Transport Canada officials were scheduled to visit all short line operators this year to ensure that proper safety systems were in place. Following that, railways would be required to designate an accountable executive in charge of rail safety, who would conduct risk assessment and notify the federal transportation minister of significant operational changes.

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## PULSE IN A GLASS



Mark Heise of Rebellion Brewing Co. pours a glass of Lentil Cream Ale in Louis Pub at the University of Saskatchewan Nov. 4. The beer was made using a percentage of King Red lentils. | WILLIAM DEKAY PHOTO

## PRODUCTION

# China increases fallow land to reduce huge grain stocks

The government hopes the measure will increase farmers' incomes and reduce storage costs

BEIJING, China (Reuters) — China's ruling Communist party has for the first time proposed to let land lie fallow in some areas to ease pressure on exhausted water and land resources while grain stocks are near record levels.

China is facing severe water shortages and soil pollution after years of excessive cultivation and bumper grain harvests, the *People's Daily* reported, citing a document from the party's Central Committee on its 13th five-year plan.

"To implement an arable land fallow and rotation system in some regions will benefit land conservation and sustainable agricultural development," according to the document issued by president Xi Jinping.

The program would help balance the grain supply, boost farmers' incomes and reduce the government's financial burden in storing grain, it said.

Leaving some farmland unseeded should not cause any shortages while China holds ample grain stocks and surplus global supply, the document said.

Agriculture consumes the most water in China, using more than 340 billion cubic metres a year, or 55 percent of the supply, the water resources bureau said last year.

However, some of China's top grain-producing provinces, including Shandong, Henan, Hebei and

Liaoning, are water scarce, say experts, and others are as dry as Jordan and Oman.

As well, ongoing urbanization and industrial development mean water consumption will continue to rise even as climate change exacerbates its scarcity.

### Corn oversupply

China is already planning to cut its corn acreage in 2016 and encourage farmers to grow other crops as the country comes under pressure to reduce huge stocks of the crop.

Wheat farmers in the northern province of Hebei, which is suffering severe underground water shortages, have also been encouraged to fallow land or switch to less water-intensive crops such as alfalfa, the local government said last year.

Areas with groundwater depression, heavy-metal contamination and severely degraded ecosystems should be the focus for the trial system, said the document on the five-year plan.

The party document also reiterated the country's grain self-sufficiency policy, particularly in the staples wheat and rice.

"We will raise grain productivity to ensure basic self-sufficiency in cereals and absolute security in staple food supply," the document said.



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SNOW CONDITION	Heavy

\*Capacity and throwing distances can be affected greatly by conditions





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## INVENTION

# Dairy device designed for early disease detection

GryphSens machine uses a drop of cow's blood to test for diseases that can cause inflammation or reduce immunity response

BY ASHLEY ROBINSON  
SASKATOON NEWSROOM

The University of Guelph has developed a device that promises to make testing easier for two different dairy diseases.

The GryphSens is a device that allows dairy producers to test for non-esterified fatty acid (NEFA) and beta-hydroxybutyrate (BHBA) in their animals without having to send samples to a laboratory.

"If the farmers have the opportunity to do the test by themselves rather than shipping the samples to the lab, it adds not only convenience but more of an early warning system," said Suresh Neethirajan, the project's principal researcher.

The device uses a droplet of cow blood, which is put onto a cartridge and inserted into the digital reading system.

The screen on the system will let the producer know if the cow has NEFA or BHBA.

The device should provide producers with an early warning system so they can adapt strategies to help, which might entail changes in

feed and housing.

"So the farmers can once in a while test it on the farm, and if there are further concerns then they can call for the veterinarians," Neethirajan said.

Neethirajan hopes the new device will offer a lower cost testing option for producers.

**So the farmers can once in a while test it on the farm, and if there are further concerns then they can call for the veterinarians.**

SURESH NEETHIRAJAN  
DEVICE DESIGNER

"The idea is to bring down the two disease detection to probably \$2 per test for both NEFA and BHBA. Right now, the test costs \$10 to \$20," Neethirajan said.

David Hobson and Andrea Weeks, from the Catalyst Centre at the University of Guelph are working on the commercializa-

tion for GryphSens.

They have filed a U.S. provisional patent and are in talks with various companies to have one of them manufacture the device and put it on the market.

They expressed hope that a milking robotic machine company would pick up the technology, so a cow could be tested every time it is milked.

"So really the game here is early detection. So that's why we think inline monitoring. So every time a cow is coming in to get milked, if you can see that it's trending upwards.... It provides a trigger point for people to then get involved," Hobson said.

Depending on which company takes over commercialization, consumers could see the GryphSens on the market in about two years.

Dr. John Ayres, veterinarian at Norsask Veterinary Group in Rosethorn, Sask., sees the GryphSens as promising.

"Sounds interesting. There are products like that on the market right now to one degree or another. Some of them will test blood, some



Suresh Neethirajan shows a new invention designed to help dairy producers check for non-esterified fatty acid (NEFA) and beta-hydroxybutyrate in cows without having to send material to a laboratory. | UNIVERSITY OF GUELPH PHOTO

of them will test milk, some of them will test urine," Ayres said.

Ayres said a device of this kind would be more effective if it could test a whole herd of cattle instead of an individual cow.

"Usually the best results I've seen

from whatever technology they're using is to use it as a herd level test to indicate whether you've got a herd level nutritional issue kind of thing," Ayres said.

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CANADA GRAIN ACT

# Grain commission wants reform bill to proceed

The Canadian Grain Commission hopes the Liberal government will pass legislation similar to what was previously planned

BY SEAN PRATT  
SASKATOON NEWSROOM

The Canadian Grain Commission has unfinished business to discuss with Lawrence MacAulay.

"In the coming weeks, the CGC will request to meet with the incoming minister of agriculture and we intend to discuss the need to modernize the Canada Grain Act, modernize Canada's wheat classes and our proposal to license feed mills," said commission spokesperson Remi Gosselin.

Bill C-48, which was legislation designed to modernize the grain commission, died on the order paper Aug. 2 when former prime minister Stephen Harper dropped the writ for the federal election.

It was the third failed attempt to pass modernization legislation.

Bill C-48 would have:

- Given the commission the ability to reform the producer payment security system.
- Extended producer access to binding determination of grade and dockage to 131 process elevators and grain dealers, such as canola crush plants and ethanol facilities.
- Addressed concerns by U.S. wheat growers that their wheat can't be assigned a grade in Canada even if it is a variety registered for use in Canada.
- Allowed the commission to track and report containerized movement of grain.

Gosselin said there was cross-party support for Bill C-48, but there was not enough time on the legislative agenda to get it passed.

The commission hopes the new Liberal government will make CGC modernization legislation one of its priorities in the throne speech.

"We would be pushing for something either identical or similar to the (Bill C-48) legislation that was



The Canadian Grain Commission, whose Winnipeg headquarters are pictured in this photo, has a list of changes it would like addressed, including its plan to license feed mills. | FILE PHOTO

before Parliament," he said.

The commission would also like to forge ahead with its initiative to license feed mills. It has conducted one round of consultations with

stakeholders and is preparing to hold another round once it has more details on the proposed licensing requirements.

Former agriculture minister

Gerry Ritz was on board with licensing feed mills, but Gosselin said he has no idea what MacAulay feels about the plan.

"We need to talk to the minister



LAWRENCE MACAULAY  
FEDERAL AGRICULTURE MINISTER

first, but certainly we'd like to move on (the feed mill proposal) as soon as an opportunity arises."

The commission has at least one other topic it wants to raise with MacAulay.

"We want to discuss with the minister what our intentions are as it relates to the wheat class review," said Gosselin.

The commission has already taken steps down that path.

On Aug. 1 it introduced a new interim wheat class for three U.S. varieties registered by the Canadian Food Inspection Agency that did not meet the parameters of existing wheat classes.

It has also released a list of 29 Canada Western Red Spring and Canada Prairie Spring Red varieties that will move to another wheat class to address customer concerns about low gluten strength in those varieties.

The commission will be initiating a review next year of other CWRS and CPSR varieties for which more quality data is needed before a decision is made about their class designation.

"At this point we just need to discuss next steps with the minister in terms of what our intentions are as it relates to the wheat classification system," said Gosselin.

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## INTERNATIONAL AID

# UN experts warn of political, weather upheavals

Rising tensions in several countries, along with natural disasters linked to El Nino, may increase need for humanitarian aid

GENEVA, Switzerland (Reuters) — A group of United Nations experts has warned of deepening crises in global hot spots from Burundi to Afghanistan over the next six months.

The experts were tasked with forecasting the next disasters likely to require billions of dollars in humanitarian aid.

In an unusually frank assessment for a UN publication, the *Alert, Early Warning and Readiness Report* said Libya could fall apart, Burundi could see another coup, Islamist militants would gain territory in Afghanistan and Mali, and Ethiopia would not have enough

food to cope with its drought.

The political risks the report lists are likely to increase the number of people globally needing humanitarian aid by as much as 1.9 million, it said. However, that is still far fewer than those likely to need help coping with natural disasters, especially the El Nino weather phenomenon, the report added.

El Nino is expected to force 500,000 people in the Horn of Africa to seek international food aid, while a further 4.1 million are at risk in the islands of the South Pacific as well as several million more in southern Africa.

In Libya, the UN is trying to

finalize a political agreement to unite two rival governments. The report said failing to do so would likely cause a split between Libya's internationally recognized government and the army, opening the way for a military takeover.

"In the absence of a legitimate government, Libya is likely to face a rapidly deteriorating civil war, losing any chance of achieving stability or a political solution in the foreseeable future," it said.

Elsewhere in Africa, Nigeria and its neighbours will struggle to stop more massacres by Boko Haram militants, while their armies will

continue to commit abuses, it said.

"Apart from Boko Haram, the regional armies similarly perpetrate human rights violations against civilians, including extrajudicial killings, enforced disappearances, acts of torture and rape," the report said.

There is too little peacekeeping muscle to defend government territory in Mali and to ensure security in Central African Republic, where armies on both sides of the sectarian divide are trying to unseat president Catherine Samba-Panza, it said.

Humanitarian work around the

globe will remain underfunded, constrained or under attack, including in Afghanistan, where a U.S. airstrike hit a Medecins Sans Frontieres hospital last month.

"As the attack on the MSF hospital in Kunduz highlights, the humanitarian access for aid workers is worsening," the report said.

In a rare case of easing tensions, the report said the conflict in Ukraine would improve or remain frozen, partly because Russia's military involvement in Syria would reduce its involvement in eastern Ukraine, where pro-Russian separatists have been battling Kiev's forces.

## AG NOTES

### WHEAT COMMISSION SELECTIONS

Trevor Petersen from Penhold and returning director Terry Young from Lacombe have been chosen by acclamation for the Alberta Wheat Commission's board in region three.

Nominated regional representatives include Jason Lenz from Bentley, Michael Ammeter from Sylvan Lake and current chair and director Kent Erickson from Irma, who did not seek another term on the board.

They will serve three-year terms starting in January.

Regions one and five will be electing new directors and representatives next year.

For more information, visit [www.albertawheat.com](http://www.albertawheat.com)

### SAFETY ASSOCIATION RENAMED

The Farm and Ranch Safety and Health Association has changed its name to AgSafe to better reflect its work and community.

The association was formed in 1993 as a joint initiative of Work-SafeBC (Workers' Compensation Board of British Columbia), the B.C. Agriculture Council and the Canadian Farmworkers' Union.

Its goal is to lower the number of agriculture-related workplace deaths and injuries by conducting safety courses, providing safety materials and advice and helping owners, operators and workers implement specific health and safety programs in the province.

The organization is also expanding its membership to include landscape trades and professionals, garden centres, wholesale and retail nurseries, suppliers and tree services.

For more information, visit [www.agsafebc.ca](http://www.agsafebc.ca) or email [contact@agsafebc.ca](mailto:contact@agsafebc.ca).

### NEW HEALTH FACILITY OPENS

Maple Creek, Sask., has opened a new health services facility, which will replace the Maple Creek Hospital and the Cypress Lodge Nursing Home. The Southwest Integrated Healthcare Facility is designed to improve the quality of care for the community and surrounding rural area.

The province funded 80 percent of the \$36.24 million project, while local funds covered the remainder. It will provide acute and emergency services and long-term care. The facility is the 11th of 13 completed projects that replace long-term care facilities in the province.



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CANADA TRANSPORTATION ACT

# Industry awaits Liberals take on grain sector

Terminal group hopes the new government will act on recommendations from the rail review panel

BY BRIAN CROSS  
SASKATOON NEWSROOM

Farmer-owned terminals are watching to see how the new Liberal government deals with the troublesome grain transportation file.

Kevin Hursh, executive director with the Inland Terminals Association of Canada, said Ottawa's handling of the file generated considerable discussion at the association's annual convention in Edmonton Nov. 2.

ITAC represents five independent farmer-owned grain terminals on the Prairies, including CMI at Naicam, Sask., Gardiner Dam Terminal at Strongfield, Sask., North West Terminal at Unity, South West Terminal at Gull Lake, Sask., and Providence Grain based at Fort Saskatchewan, Alta.

"There's going to be a different government installed and different government priorities, so I think the industry is trying to get a sense of direction from the new government," Hursh said.

One of Ottawa's first tasks on the



Independent terminal operators, including representatives of the Gardiner Dam Terminal, recently discussed what to expect from the new Liberal government in Ottawa. | FILE PHOTO

grain file will involve a response to the Canada Transportation Act review process.

A federal review panel led by

David Emerson is expected to submit its final report to Parliament before the end of the year.

Wade Sobkowich, executive

director of the Western Grain Elevators Association, said rail service to the grain industry has improved considerably over the past few months.

"Everything's been running fairly smoothly," he said.

However, long-term solutions are still needed.

Sobkowich said reduced demand for rail service from the oil and gas industry has resulted in better service for grain.

It is also possible that railways are being "more attentive to grain this year, given the high level of attention that grain has received in the past couple of years," he said.

Rail regulations and the concerns of western Canadian grain shippers were given thorough consideration during the review panel's consultation process this summer.

Hursh said grain industry stakeholders will be watching to see if Ottawa takes substantive steps to improve service.

The grain industry would like to see regulatory changes that make enhanced service level agreements possible and allow shippers to negotiate more favourable service contracts.

On the other hand, railway officials have consistently promoted a less onerous regulatory environment and the removal of maximum revenue entitlements for grain.

The relationship between Ottawa and Canada's major railway companies has been far from warm during the past few years.

The Conservative government's decision to impose minimum weekly grain hauling quotas last year did not sit well with executives at Canadian National Railway and Canadian Pacific Railway.

Hursh said comments made during the federal election campaign suggest that a Liberal government would act on the CTA review panel's recommendations.

"What they (the federal Liberals) have said so far about rail transpor-

tation and its importance is good," Hursh said.

Comments made during the election campaign also suggest that a Liberal government would be prepared to conduct a full railway costing review.

If a costing review is in the cards, the timing would be critical, Hursh said.

"I think they've added some imperative on a costing review ... but I think most of the industry is of the opinion that we should fix performance first."

**What they (the federal Liberals) have said so far about rail transportation and its importance is good.**

KEVIN HURSH  
INLAND TERMINALS ASSOCIATION OF CANADA

Ottawa will also need to make other key decisions.

Interim funding mechanisms that were put in place by the former Conservatives government to support the grain industry are due to expire within the next 18 months.

As well, temporary producer checkoffs that support programming at the Western Grains Research Foundation, the Canadian Malting Barley Technical Centre and the Canadian International Grains Institute are due to expire in 2017.

It is likely that producers will expect industry players, most notably major grain handling companies, to share that expense.

Federal funding that makes it easier for the Ag Transport Coalition and the federal Grain Monitoring Program to collect grain transportation data is also due to expire in 2017.

"I would think (those programs) would be deemed to be essential," Hursh said.

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**IH W6, MF 44, MF 55** gas tractors, \$1000 ea. Call 306-395-2668 or 306-681-7610, Chaplin, SK.

**WANTED: AN OLD** horse drawn potato digger. Contact Stewart Walton, 306-997-2016, Borden, SK.

**IH WD9 and Super WD9**, not running, \$450/each. 306-395-2668, 306-681-7610, Chaplin, SK.

1948 **FORD 8N** tractor, fully restored, runs well, parade ready. Call 780-672-2220, Camrose, AB.

**WANTED: 10x28 TRACTOR TIRE** and tube. 306-961-3911, Prince Albert, SK.

**RESTORED MODEL S** Case tractor, new tires, \$3000 OBO. Call 306-741-1204, Swift Current, SK.

**D17 & D15 ALLIS**, early 60's, refurbished, working tractors in excellent condition, 3000+ hours on both, good tires, includes heat housers and original service guides. Priced to sell as a set, \$14,000. 204-229-3971, St. Andrews, MB.

**ANTIQUE VEHICLES 0705**

1946 GMC 4920, curved rear corner windows; also 19? GMC 4934. 306-395-2652, Chaplin, SK.

1979 LINCOLN TOWN CAR, 4 door, loaded, gold color, all around nice shape, road ready, \$4800. 306-221-6248, Dalmeny, SK.

**ANTIQUE VEHICLES 0705**

**LOOKING FOR** 1955 to 57 Chevrolet 1/2 ton trucks in original condition. Also Chevy cars. 306-370-0678, Saskatoon, SK.

1927 **TUDOR FORD**, in like new condition. Taking offers. 403-867-3505 Foremost, AB

**LOOKING FOR** 1920'S 30's 40's cars for projects. If you have any or know of some please call me! Thank you. 403-741-7742.

4 **NEW L78-15 Coker** Classic wide white walls, 1/2 price. Call 306-741-1204, Swift Current, SK.

**ANTIQUE Misc. 0710**

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**AUCTION SALES 0900**



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**Entertainment Crossword by Walter D. Feener**

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**ACROSS**

1. "\_\_\_, I don't give a damn" (3 words)
8. Sheldon Cooper's former archenemy on *The Big Bang Theory* (2 words)
11. Daughter of President Bartlet on *The West Wing*
12. Initials of an actor who was a cowboy-turned-character actor who appeared in many westerns
14. Katniss's last name in *The Hunger Games*
15. John Wayne's character in *The War Wagon*
18. Mrs. Kettle
19. Brian who is married to Madeleine Stowe
20. Woody Allen film shot in black-and-white
22. One of the four Atlanta businessmen who went canoeing in *Deliverance*
23. *White of the \_\_\_*
24. Jami Gertz's character in *The Lost Boys*
25. \_\_\_ of *New York*
26. West Canaan's team in *Varsity Blues*
30. Kate Hudson's mom's first name
32. She played Lyla Winston on *Sons of Anarchy*
33. Initials of the actress who played Candy in *Candy*
34. She played Mrs. Kotter on *Welcome Back, Kotter*
35. He played Lyndon B. Johnson in *The Right Stuff*
36. Abigail Breslin's brother

**DOWN**

2. ...*First Do* \_\_\_ (TV movie starring Meryl Streep) (2 words)
3. Thompson of *Caroline in the City*
4. \_\_\_ *Private Idaho* (2 words)
5. Film starring Vanessa Redgrave and Uma Thurman (5 words)
6. *The \_\_\_ and the Pussycat*
7. He wrote the screenplay for *Philadelphia*
9. *Date Night* director
10. Name of the magazine in *Suddenly Susan* (2 words)
13. Oliver's last name on *Arrow*
16. Executive secretary of President Bartlet on *The West Wing*
17. Page of *Sanford and Son*
18. She played Debbie on *The Millers*
19. She starred in *The Son of the Sheik*
20. Kate's best friend on *Trophy Wife*
21. He played Juan Epstein on *Welcome Back, Kotter*
26. *House of \_\_\_*
27. He played Ezra, Elizabeth's bodyguard on *The Blacklist*
28. Selleck of *Magnum, P.I.*
29. *Original \_\_\_*
31. He played Governor of York in *Braveheart*

**Last Weeks Answers**

**AUCTION SALES 0900**

**NELSON'S AUCTION SERVICE** Annual Antique & Collectables Auction, Saturday, Nov. 14, 2015, 9:00 AM, Nelson's Auction Centre, Meacham, SK. 1918 C.M. Russell Print, Neon Coke Sign, coins, stoves, sideboard with table and 6 chairs, furniture, Depression Glass, Collection of Bells, CPR Lanterns, tins, cream cans, dolls, glassware, tools, catalogues, records, and much more. Visit [www.nelsonsauction.com](http://www.nelsonsauction.com) or call 306-376-4545. PL #911669.



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**1994 LODE KING** aluminum grain trailer, 31', low miles on rebuild, Safetied, \$16,900. 306-595-4877, Norquay, SK.

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**2009 CASTLETON SUPER B's,** open end, air ride, 24.5 buds, \$29,800, Saskatoon, SK, 306-222-2413. [www.trailerquy.ca](http://www.trailerquy.ca)

**NEW CASTLETON AND WILSON,** 2015 and 2013 Wilson Super B, also 2012 Doepker Super Bs; 2005 Lode-King Super B; 2002 alum. open end Lode-King Super B; 2004 Doepker tandem; New Michel's hopper augers and chute openers. Ron Brown Imp. Phone: 306-493-9393. DL#905231. [www.rbisk.ca](http://www.rbisk.ca)

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**1999 4 STAR,** 5 horse, horse trailer, with weekender living quarters, exc. cond., safety inspected, \$26,000. 403-627-7782 Okotoks, AB. [maryschnell3@gmail.com](mailto:maryschnell3@gmail.com)

**GRASSLAND TRAILERS** has added the Duralite aluminum stock trailer line as well as Krogmann bale beds for 3/4 and one tons to our list of quality products for your farm/ranch. Glen Peutert 306-640-8034, or email gm93@sasktel.net Assiniboia, SK.



**2016 FEATHERLITE 8127,** all aluminum, 7-1/2'x30'; 2 gates, 3 compartments, spare tire carrier, LED, 6 in stock. 1-866-346-3148, [www.allandale.com](http://www.allandale.com)

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**Misc. Trailers 1515**

**OLDER 53' TRIDEM** Machinery Trailer, hyd. tilt deck w/hyd. winch, width extensions also hyd. beavertail machinery trailer, cert; 53' and 48' tridem, tandem step-decks, w/w sprayer cradles; 53', 48' and 28' tridem, tandem highboys, all steel and combos. **Super B Highboys,** will split; Tandem and S/A converter w/drop hitch; tandem aluminum tankers; 20' flatdeck TA pintle hitch; 53'-28' van trailers; Ron Brown Imp. 306-493-9393, Delisle, SK. DL #905231. [www.rbisk.ca](http://www.rbisk.ca)

**AMAZING LOWBEDS,** detachables, hiboys, dbl. drops, dropdecks, vans, grain trailers, tankers, end dumps. 306-563-8765 Canora

**Misc. Trailers 1515**

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**Quality Trailers is the licensed vendor for Ridgeman Trailers, XL Specialized, Doonan, and Mac trailers, as such we are able to service your needs whether it be; Dumps, Flat Decks or Drop Decks, available in steel, aluminum or as a combo, new or used.**

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▪ **1998 Fruehauf steel 53 foot tandem** axle, sliding suspension, flat deck. Paint is in very good condition, Deck is solid, 24.5 wheels tires in very good shape rims are the only part of trailer rusted. It doesn't look like it has been painted, just seldom used! **\$10,000**

▪ **1998 Fruehauf steel 53 foot tandem** axle, sliding suspension, flat deck. Paint is in very good condition, Deck is solid, 24.5 wheels tires in very good shape rims are the only part of trailer rusted. It doesn't look like it has been painted, just seldom used! **\$10,000**

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**Misc. Trailers 1515**

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**8 STEPDECKS,** 60 highboys, 8 heavy lowbeds, 15 gravel trailers. Pictures and prices. [www.trailerquy.ca](http://www.trailerquy.ca) Saskatoon, SK. 306-222-2413.

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**2015 GMC SIERRA SLE** Crew cab, 4x4 5.3L V8, loaded, \$38,900, Stk#T15481. Rosetown Mainline 306-882-2691. [www.rosetownmainline.net](http://www.rosetownmainline.net) DL#311284

**2015 FORD F350** Fx4 dsl. dually, spray-in liner, 6.7L V8, 6 spd auto, \$58,995. Greenlight Truck & Auto, 306-934-1455, Saskatoon. [www.GreenlightAuto.ca](http://www.GreenlightAuto.ca) DL #311430

**2015 CHEVY SILVERADO LTZ** 3500HD 4x4 6.6L V8 Duramax, Stk#T1597, \$78,000. Rosetown Mainline, 306-882-2691. [www.rosetownmainline.net](http://www.rosetownmainline.net) DL#311284

**2015 CHEVY SILVERADO LT** Crew cab 4x4 6 spd. 5.3L V8, 0% interest, Stk#T15465. \$38,900. Rosetown Mainline 306-882-2691 [www.rosetownmainline.net](http://www.rosetownmainline.net) DL#311284.

**2015 CHEVY SILVERADO 1500** LS crew, 4x4, loaded 5.3L, V8, \$31,800 or \$222 bi-weekly. Stk#T15505. Rosetown Mainline 306-882-2691, [www.rosetownmainline.net](http://www.rosetownmainline.net)

**2013 GMC SIERRA 3500** HD SLT, dsl. dually, 6.6 V8, heated seats, \$54,995. Greenlight Truck & Auto, 306-934-1455, Saskatoon. [www.GreenlightAuto.ca](http://www.GreenlightAuto.ca) DL#311430



**2011 F250,** reg. cab, 4x4, 6.2L, gas, auto., new tires, 107,000 kms, \$23,900. Cam-Don Motors Ltd., 306-237-4212, Perdue SK

**2011 DODGE RAM 3500** Laramie 4x4 dsl, 117,000K, 6 spd, PST pd., \$42,995. Greenlight Truck & Auto, 306-934-1455, Saskatoon. [www.GreenlightAuto.ca](http://www.GreenlightAuto.ca) DL #311430

**2011 DODGE RAM 1500** full sport, leather, 5.7L V8, 126,000 kms, \$27,995. Greenlight Truck & Auto, 306-934-1455, Saskatoon, SK. [www.GreenlightAuto.ca](http://www.GreenlightAuto.ca) DL #311430.

**2007 SILVERADO** LS, 3500 longbox, ext. cab, 4x4, Duramax diesel, 195,000 kms, exc. shape. 204-734-5826, Swan River, MB

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**2006 RAM 5.9,** Cummins 3500, Quad Cab SLT, \$13,999. Call 1-800-667-4414. [www.thoens.com](http://www.thoens.com) DL #909250.

**2007 FORD F350** Super Duty, Lariat, 6.0L dsl., ext. cab, LB, white w/black leather int., loaded, 116,000 kms, w/cond., \$17,000 OBO. Pics avail. 306-891-9908, Halbrite, SK. [scotdaleandmarion@yahoo.ca](mailto:scotdaleandmarion@yahoo.ca)

**2011 DODGE RAM 1500** hemi 4x4, black, leather, 5.7 V8, 126,000K, \$27,995. Greenlight Truck & Auto, 306-934-1455, Saskatoon. [www.GreenlightAuto.ca](http://www.GreenlightAuto.ca) DL #311430

**FOUR WHEEL DRIVE 1670**

**2011 DODGE RAM 3500** Laramie, diesel, dually 4x4, DVD, NAV, \$49,995. Greenlight Truck & Auto, 306-934-1455, Saskatoon, SK. [www.GreenlightAuto.ca](http://www.GreenlightAuto.ca) DL #311430.

**2011 FORD F350** Lariat, 4x4 dsl., 6.7L V8. Two to choose from, \$44,995. Greenlight Truck & Auto, 306-934-1455, Saskatoon, SK. [www.GreenlightAuto.ca](http://www.GreenlightAuto.ca) DL #311430.

**2011 GMC SIERRA 3500** HD Denali dsl, 4x4, 6.6L V8, all options, \$46,995. Greenlight Truck & Auto, 306-934-1455, Saskatoon. [www.GreenlightAuto.ca](http://www.GreenlightAuto.ca) DL #311430.

**2014 RAM 1500** Quad Cab Sport, 4x4, 15,000 kms, 5.7 Hemi, heated seats, one owner, SK. tax paid, \$38,995. Hendry's Chrysler 306-528-2171, Nokomis, SK. DL #907140.

**2015 CHEVY SILVERADO 1500** LS crew, 4x4, loaded 5.3L, V8, \$31,800 or \$222 bi-weekly. Stk#T15505. Rosetown Mainline 306-882-2691, [www.rosetownmainline.net](http://www.rosetownmainline.net)

**2015 CHEVY SILVERADO LT** Crew cab 4x4, 6 spd 5.3L V8, 0% int, Stk#T15465. \$38,900. Rosetown Mainline 306-882-2691 [www.rosetownmainline.net](http://www.rosetownmainline.net) DL#311284.

**2015 CHEVY SILVERADO LT** Crew cab 4x4, 6 spd 5.3L V8, 0% int, Stk#T15465. \$38,900. Rosetown Mainline 306-882-2691 [www.rosetownmainline.net](http://www.rosetownmainline.net) DL#311284.

**2015 GMC SIERRA SLE** Crew cab, 4x4, 5.3L, V8, loaded, \$38,000 or \$256 bi-weekly. Stock #T15481, Rosetown Mainline, 306-882-2691, [www.rosetownmainline.net](http://www.rosetownmainline.net)

**2015 GMC SIERRA SLT** Crew 4x4, 5.3L V8, loaded, \$44,100, \$293 b/wk. Stk#T15953. Rosetown Mainline. 306-882-2691, DL#311284 [www.rosetownmainline.net](http://www.rosetownmainline.net)

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**GRAIN TRUCKS 1675**

**2-2007 MACK,** 3 pedal Eaton AutoShift; 2007 IHC 9200, 18 spd. All with new grain boxes and SK. safeties. 306-270-6399, [www.78truxsales.com](http://www.78truxsales.com) Saskatoon, SK.



**2005 INT. 94001,** c/w new Berg's 20' grain box, 715,700 kms w/brand new tires. Box is equipped w/scissor hoist, Michel's tarp. \$59,000 OBO. 204-325-5677, Winkler, MB.

**2007 IH 9400,** w/Cummins 435 HP 10 spd. AutoShift, 20' box, alum. wheels and tanks, exc. cond., certified, \$67,500; 2006 Peterbilt, 475 HP, Detroit 18 spd., A/T/C, alum. wheels, tanks, chrome bumper, like new tires, new paint, 20' BH&T, exc. shape, show truck, \$69,500; 2007 Mack CH613, 460 Mack eng., 13 spd., AutoShift, alum. wheels, new tires, A/T/C, new paint, 20' BH&T, very nice, \$67,500; 2007 Mack, 460 Mack eng., 12 spd. auto. trans., 3-way lockers, alum. wheels, good tires, 20' BH&T, rear controls, pintle plate, \$69,500; 1990 Kenworth T600, 450 HP Detroit, 10 spd., alum. front wheels, good tires, pulls good w/1996 36' Cascade 2 hopper grain trailer- nice shape, \$35,000; 2000 Freightliner Century Classic M11 Cummins, 375 HP Super 10 speed, exc. tires, 20' BH&T, alum. wheels, \$47,500; 2007 IH 9400, 430 HP Cummins, new 20' BH&T, new paint, good tires, alum. wheels and tanks, 10 speed AutoShift, \$67,500. Trades accepted. Call Merv 306-276-7518, 306-767-2616, Arborfield, SK. DL#906768

**2007 MACK CXN613,** Mack 385 HP 10 spd Eaton Ultrashift; 2007 IH 8600, Cat 435 HP 10 spd. All trucks c/w 20' grain box, air controls, windups, Skat Certified. Call 306-567-7262, Davidson, SK. DL #312974. [www.hodginshtc.com](http://www.hodginshtc.com)

**2007 PETERBILT GRAIN/SILAGE** trucks. We have several 2007 and older grain/silage trucks w/CBI Manufacturing boxes for sale starting at \$48,500. Tandem and Tri-rides. Several makes and models. \$48,500. 403-350-4411, Red Deer County, AB. [cdgillrie@xplomet.com](mailto:cdgillrie@xplomet.com)

**2012 INTERNATIONAL PROSTAR** truck tractor, 295,152 kms., Maxforce 430 HP engine, Eaton 13 spd., 40,000 lb. rears, 12,000 lb. front, fresh SK safety, \$59,800. 1-800-667-4515. [www.combineworld.com](http://www.combineworld.com)

**GRAIN TRUCKS 1675**



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**GRAVEL TRUCKS 1676**



1987 FORD L8000, 240 HP Ford, 8LL, 500,000 kms, 14' box, electric tarp, pintle hitch, fresh Sask. safety, \$19,900. Cam-Don Motors, 306-237-4212, Perdue, SK.

2008 MACK, 261,000 kms, 10 spd., 2002 Western Star, 1998 IH. All trucks c/w 16' gravel boxes. Call Yellowhead Sales 306-783-2899, Yorkton, SK.

FOR SALE: 14' gravel box, complete with hoist, \$1200. Phone 403-938-5877, Okotoks, AB.

**SEMI TRUCKS 1677**

2005 STERLING DAYCAB, 800,000 kms, 13 spd., wet kit, asking \$22,000. Contact Steve 780-674-8080, Cherhill, AB.

2008 FREIGHTLINER COLUMBIA daycab, Detroit 5-60, 475 HP, Jake brake, 18 spd, 12&40 axles, air ride, AC, 4 way lockers, 90% tires 11R22.5, pintle hitch, 475,000 kms, 2 units in Calgary, 1 unit in Saskatoon. Tim 403-264-7400, 403-200-1209, Calgary, AB. tim.mckechnie@docktorgroup.com DL#1036714.

2008 KENWORTH T-600, 550 hp Cummins, Jake, 18 spd. Super 40,000 lb. rears w/ lockers, 72" Sleeper, Tri Pack, 244" WB, 11R x22.5, alum. buds, \$48,000. 403-638-7771, 403-507-0534, Sundre, AB. kht@telus.net www.kokaneeheavytrucksales.com



2008 T800 KENWORTH, 550 Cat, 18 spd., trans, 12,000 front, 46,000 rear, 700,000 kms, exc. cond. 306-921-7583, Melfort, SK

2010, 2008, 2007, **T800 KENWORTHS**, heavy specs; 2013 IH 5900i, 42" bunk, 46 diff, 4-way lock, 18 spd., 390,000 kms, warranty; 2009 Western Star, rebuilt Detroit eng., 18 spd., 46s, 4-way lock; 2006 378 Pete, Cat 18 spd., 46 diff, 4-way locks w/roo-bar bumper; 2007 IH 9200 daycab, ISX 435, 13 spd.; 2007 IH 9400, 475, 18 spd., 46 diff; 2004 IH 8600, S/A, daycab, Cat C10, 10 spd.; 1996 T800 KW, 475 Cat, 13 spd. and 1996 CH Mack 427, 18 spd. Ron Brown Imp., Delisle, SK., 306-493-9393 DL#905231 [www.rbisk.ca](http://www.rbisk.ca)

**SEMI TRUCKS 1677**



2010 KENWORTH W660, daycab, California truck, 500 Cummins 18 spd., 12&40, fresh Sask Safety 600 mi. Lease or finance O.A.C. \$59,900. Cam-Don Motors, 306-237-4212, Perdue, SK.

2011 KENWORTH T800, 500 ISX, 18 spd. lockers, 813,000 kms, very good condition, \$69,500. 306-921-7721, Melfort, SK.

2012 KENWORTH W900L, 18 spd., Super 40, 72" Aerodyne, VIT, 11R22.5, ISX, 565 HP, 4-way lockers, 3.70 ratio, 545,000 kms. 306-796-4479, Central Butte, SK.

2015 FREIGHTLINER CORONADO SD122, DD16 600 HP 13/46, 70" sleeper, PTO, 3" fertilizer product pump, new safety, 240,000 kms, \$123,500 OBO. Retiring. 204-724-6999, Brandon, MB.

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**DEAL!** 2011 IH ProStar: Daycab, 515 Cummins (no DEF), 18 spd., 46 rears, full 4-way lockups, new wet kit, powertrain warranty \$54,900. 306-563-8765, Canora

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IHC 9200 TRUCK, 60 Series engine, 13 spd. trans, w/42" Doepker triem trailer, \$34,000 for both. 306-620-2218, Ituna, SK

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1985 IHC 1954 466 (rebuilt and warranty) 13 spd., new rubber, 20' flatdeck, fresh SK safety, 250,000 kms, \$21,900. Cam-Don Motors, 306-237-4212, Perdue, SK.

2006 STERLING TRI-DRIVE spreader truck w/2007 roto-mix spreader box, 444,340 kms, 4536 hrs, floater tires. Auto. powered by Cat eng. Well maintained, looked after. Used to spread manure and wood chips, \$90,000. Jeff 403-371-6362, Brant, AB.

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**FUEL TRUCK:** 1996 T450 Kenworth, 3600 gal. fuel capacity, dual pumps and meters, coded. Call 306-493-9393, Delisle, SK.

1995 FORD LTL9000 3406C, 18 spd, 46 rrs, 100 barrel Jasper water tank, fresh AB CVI, \$28,885. #UV1031. On Track-Kuntz & Co Inc. 780-672-6868 [www.ontrackinc.net](http://www.ontrackinc.net)

1998 PETERBILT 378 with 2013 Cancaide self-loading/unloading bale deck, \$90,000. 780-787-4991, Vermilion, AB.

**SPECIALIZED TRUCKS 1680**



2009 KENWORTH T-800, 525 HP Cummins, Jake, 18 spd., 46,000 lb. rears, lockers, 36" sleeper, c/w 16 cube Alum Advance Tank, T&E 4" hydraulic system, rebuilt engine and clutch. \$95,000. 403-638-7771, 403-507-0534, Sundre, AB. kht@telus.net www.kokaneeheavytrucksales.com



20' HOIST, 2007 C7500, 7.8L 6 cyl., 6 spd., 12/23 axles, hyd. brakes, 280K, SK. truck, vg, \$28,000. 306-563-8765, Canora



2006 STERLING SLIDING DECK TRUCK, Mercedes eng. A77C, new hyd. brakes and deck control, new tires and spare. Includes toolbox, chains, chain boxes, hooks, binders, tow hitch, 195,000 kms, \$39,000. Serious offers only. 306-221-5472.



2004 MACK WATER truck for sale. 14,300L water tank. New starter, clutch and hyd. system. 3" Bowie pump rebuilt. Lots of hose. 8 new drive tires. Only selling because exiting the water hauling business. This is a deal! 750,000 kms, \$21,000. 306-452-7661, 306-452-8441, Redvers, SK. [ssutter26@hotmail.com](mailto:ssutter26@hotmail.com)

2008 F350 FEED/BALE truck (2013 CBI Hydra-Dec), 5.4L gas, auto, 176,000 kms, \$25,000 OBO. 780-709-4090, Vermilion, AB.

**SPORT UTILITIES 1682**

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2008 SUBARU TRIBECA Ltd. Premier AWD, 3.6L auto., dark grey, 67,626 kms, Stk#SK-U0898, \$26,995. 1-877-373-2662 [www.subaruofsaskatoon.ca](http://www.subaruofsaskatoon.ca) DL #914077.

2012 DODGE JOURNEY SE FWD, loaded, 7 pass, 4 spd auto 80,000K, \$15,995. Greenlight Truck & Auto, 306-934-1455 Saskatoon. [www.GreenlightAuto.ca](http://www.GreenlightAuto.ca) DL #311430

2012 GMC TERRAIN SLE-2 GFX, backup camera 2.4L I-4, 6 spd auto, 72,730, STK# SK-S3367A, \$22,995. 1-877-373-2662 or [www.subaruofsaskatoon.ca](http://www.subaruofsaskatoon.ca) DL #914077.

2014 DODGE JOURNEY SXT, 3.6L V6 auto, white, backup camera, 20,812 kms, Stk #SK-U01594, \$26,995. 1-877-373-2662. DL #914077. [www.subaruofsaskatoon.ca](http://www.subaruofsaskatoon.ca)

2014 SUBARU FORESTER 2.0XT Ltd., 2.0L H-4 cyl., CVT, white, 21,382 kms, Stk #SK-U01800, \$35,995. 1-877-373-2662 or [www.subaruofsaskatoon.ca](http://www.subaruofsaskatoon.ca) DL #914077.

**VARIOUS 1685**

2015 CHEVROLET SILVERADO LTZ Crew 4x4, loaded, 5.3L V8, \$48,600 or \$319 b/wk. Stk#T15639, Rosetown Mainline 306-882-2691 [www.rosetownmainline.net](http://www.rosetownmainline.net)

2015 CHEVY SILVERADO LT Z71 1500 4x4, 5.3L V8, dbl cab, \$46,000. or \$319 bi-weekly. Stk#T47720. Rosetown Mainline 306-882-2691, [www.rosetownmainline.net](http://www.rosetownmainline.net)

2015 GMC SIERRA 1500 dbl cab, MSRP \$46,365, King's price \$32,900 or \$234 bi-weekly, Stk#T15441. Rosetown Mainline King of Trucks 306-882-2691. DL#311284

2015 GMC SIERRA 2500HD Crew cab, 4x4, 6.0L, Vortex gas, loaded, \$39,900. Stock #T15770. Rosetown Mainline 306-882-2691 [www.rosetownmainline.net](http://www.rosetownmainline.net)

2015 GMC SIERRA SLE 2500HD crew 4x4, 6.6L V8, \$56,500. Stk#T15523, Rosetown Mainline King of Trucks, 306-882-2691, DL#311284 [www.rosetownmainline.net](http://www.rosetownmainline.net)

2015 GMC SIERRA dbl cab 4x4, loaded 4.3L V6, \$32,900. Stk #T15441, Rosetown Mainline King of Trucks, 306-882-2691. [www.rosetownmainline.net](http://www.rosetownmainline.net) DL#311284.

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2015 CHEV & GMC 2500HD CREW CAB 6.6L V8 Duramax Diesel, Loaded, Heated Seats, Navigation, Remote Start, Rear Vision Camera, Silver Ice Metallic with Jet Black Cloth, Stk # F1913-21 in stock. MSRP \$72,400.....Starting at \$59,743

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**2008 IHC 9900i,** ISX, 525 H.P. 18 SPD, 12 & 46 Axles, Full Lockers, New Turbo, Clean DPF, Moose Bumper, New Tires, 950,000 Kms, New Rear Engine Seal. (Must Sell).

**2012 Peterbilt,** 388, ISX, 550 H.P., 18 spd., 12,000 F/A, 46,000 R/A, Red in color, 641,000 km. Stock # TRC21508

**2012 Volvo,** 630, D16, 550 H.P., 18 spd., 13,200 F/A, 46,000 R/A, White in color, 601,000 km. Stock # TR21544A

**2016 Hino 258 Tow Truck J08EVB,** 260 H.P., Automatic, 8,000 F/A, 17,500 R/A, 5.57 Ratio, 217" WB, Air Ride Susp. Unit # TH21501

**(3) - Freightliner Cascadia DD13,** 450 H.P., (2) - 18spd, (1) Ultra shift, Double bunks, EWS extended warranty, ParkSmart, Horizontal exhaust, 12,000 F/A, 40,000 R/A, White, Approximately 700,000 Km's

**2015 Volvo Gravel Truck D13,** 425 H.P., I-shift, 20,000 F/A, 40,000 R/A- TR21457

**2016 VOLVO VNX300 D16,** Ishift, 600 H.P. Winch tractor, 20,000 F/A, 46,000 R/A. STK #TR21507

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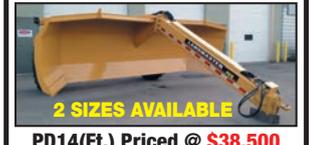
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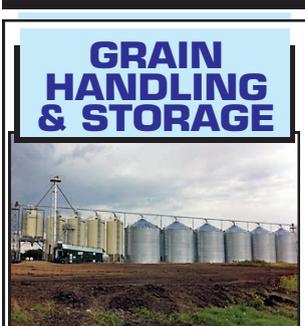
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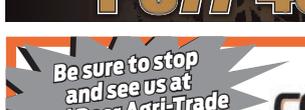
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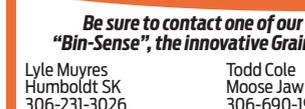
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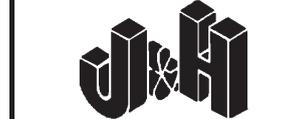
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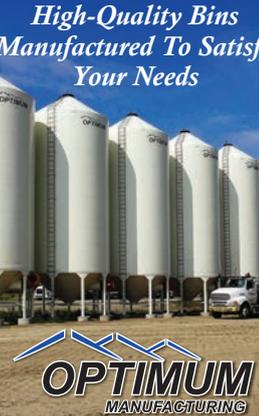
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FARM FAN AB180A grain dryer, auto batch, propane, good working condition, \$7500. 204-325-8019, 204-362-1091, Winkler, MB

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SELLING GRAIN LEGS, distributors, conveyors and truck scales. Also other elevators parts. 403-634-8540, Grassy Lake, AB.

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CONVEYAIR GRAIN VACS, parts, accessories. Call Bill 780-986-5548, Leduc, AB. www.starlinesales.com

2009 REM 2700, less than 60 hours, shedded, excellent, \$17,900. Call Dave 306-424-7511, Montmartre, SK.

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THE ULTIMATE VERTICAL crop cutter D65 now available by bid on The Western Producer Fall Online Auction, November 5th to 16th. www.producerauction.com Register and bid today!

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**SWATHER ACCESSORIES 4148**

CASE/IH 8820 hay header, 16', very good condition, \$8500. One season on cutting bar. 306-747-3302, Parkside, SK.

26' UII 5-BAT pickup reel now available by bid on The Western Producer Fall Online Auction, November 5th to 16th. www.producerauction.com Register and bid today!

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**EXCELLENT**

1996 2188, 1015 PU and 30' auger header, 2800 sep. hrs., 3287 engine hrs., exc. cond., always shedded, price negotiable. 780-888-2245, 780-888-1217, Hardisty AB

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2010 CASE/IH 7088, 1110 eng/910 spreader hrs. Stock# 015078, \$185,500. www.redheadequipment.ca 888-576-5561, Swift Current, SK.

2009 CASE/IH 7088, 1278 eng./1050 rotor hrs. Stock# 015349, \$169,500. www.redheadequipment.ca 800-219-8867, Swift Current, SK.

2000 CASE/IH 2388, 280 HP, 3500 hrs, ASX rotor, HHC, chopper, rock trap, long auger, grain loss monitor, 1015 PU, \$29,500. Call 306-861-4592, Fillmore, SK.

**GOOD USED**

1996 CASE 2188, AFX rotor, 3185/4263 hrs., many new parts, c/w Case/IH 1015, 13', 7 belt PU, \$27,400; Ford/NH 94C 36' draper, PU reels, cross auger, \$16,800. 306-661-8988, Maple Creek, SK.

2011 CASE 7120, 985 hrs., duals, GPS, yield monitor, great condition, \$199,000. Canada West Harvest Centre, Emerald Park, SK, 844-806-2300.

2008 CASE AFX 8010, 1568 hrs, duals, GPS, AFS 600 monitor, field ready, \$210,000. Canada West Harvest Centre, Emerald Park, SK., 844-806-2300.

2011 CASE/IH 7120, 1500 eng/1178 rotor hrs. Stock #017352, \$215,000. Call: 888-576-5561, www.redheadequipment.ca Swift Current, SK.

2006 2388, 700 threshing hrs., 900 eng., Redlight service the past 3 years, mint condition, shedded, \$128,000. 780-554-3572, Sherwood Park, AB.

2003 CASE/IH AFX8010 Pro 600 Monitor, c/w 2016 PU header, Stock #016932. \$119,000. 888-788-8007, Saskatoon, SK. www.redheadequipment.ca

**CASE/IH 4160**

2003 CASE IH 2388, 2828 eng./2242 rotor hrs. Stock # 0273218C, \$79,000. 1-888-492-8542, Lloydminster, SK. www.redheadequipment.ca

2009 CASE/IH 7120, 900 tires, 2016 PU header, field ready, \$200,000; 2013 FD75 MacDon 30' flex header with pea auger, \$85,000. A.E. Chicoine Farm Equipment, call 306-449-2255, Storthoaks, SK.

2007 CASE AFX 8010, 1707 hrs, duals, GPS, auto hdr. control, AFS 600 monitor, \$195,000. Canada West Harvest Centre, Emerald Park, SK., 844-806-2300.

2004 CASE/IH 8010, 2800 eng/2000 rotor hrs. Stock #015278, \$129,500. Swift Current, SK. www.redheadequipment.ca or 1-888-576-5561.

2010 CASE/IH AFX9120 Powerplus, CVT FDR, extended wear, Stock #016820. \$189,000. www.redheadequipment.ca or 888-492-8542, Lloydminster, SK.

2011 CASE 9120, 1040 hrs., duals, Pro 600 monitor, plus 3016 pick up, \$285,000. Canada West Harvest Centre, Emerald Park, SK., 844-806-2300.

2010 CASE/IH 7088, 1200 eng./900 rotor hrs. Stock #017933, \$182,000. Swift Current, SK. www.redheadequipment.ca 800-219-8867.

2011 CASE/IH 7120, 1500 eng/1178 rotor hrs. Stock #017354, \$215,000. Swift Current, SK. www.redheadequipment.ca or 888-576-5561.

2010 CASE/IH 9120, 950 rotor hrs, small tube rotor, fine cut chopper, Pro 600, 2016 pickup, vg cond., \$215,000. 306-530-5999, Odessa, SK. jasonmurch@hotmail.com

2010 CASE IH 7120 Stock # 018563, \$210,000. Saskatoon, SK. 888-788-8007, www.redheadequipment.ca

1998 CIH 2388, AFX rotor, 1015 header and PU, 3245 total engine hrs., 958 eng. hrs. on all new threshing components, brand new shoe sieve in Dec./2014, Y&M, hopper ext., shedded, good condition, \$58,000. 403-651-0547, Blackie, AB.

**FORD/NH 4172**

2009 NH CR9070, 1287 hrs., IntelliView Plus II, RWA, \$129,800; 2009 NH CR9060, 1176 hrs., IntelliView Plus II, lateral tilt, \$99,800. Call 1-800-667-4515 or www.combineworld.com

**JOHN DEERE 4178**

2001 9650 STS, 1660 threshing hrs, 914 PU, premium cond., field ready, upgrades, \$110,000 OBO. 306-228-7991, Unity, SK.

8820 JD, no header, needs minor work, \$6000. Call 306-681-7610, 306-395-2668, Chaplin, SK.

1998 JD 9610, fine cut chopper, dual range cyl., chaff spreader, Greenlight 2014. Large work order done, 2296/3089 hrs. Retired. 780-679-6314, Daysland, AB.

2011 JD 9770, Precision elements: accelerator and back beater, Michel's tarp, ext. wear kit, Y&M, power cast tailboard, 960 sep. hrs., duals, ext. auger, shedded. 306-843-7665, 306-843-7464, Unity, SK.

2005 JD 9760 STS, GreenStar, reel spd., Auto header height control, chopper, 2317 hrs. Add extra for pickup, \$99,800. 1-800-667-4515, www.combineworld.com

2- JD 7721 TITAN II. Also, JD 7721 Titan II w/o feeder housing and PU. Equipment located at Findlater, SK. 403-871-2441 or 403-887-2441 or cell 928-503-5344.

**Take a Look**

1990 JD 9501 PT combine, recent rub bars, rock trap, straw chopper, 914 6 belt PU, \$7800. 306-661-8988, Maple Creek SK

2013 JD 615P pickup header, overall 8.5/10, trades wanted, \$24,800. 1-800-667-4515. www.combineworld.com

2004 JD 9760 STS 1340 sep hrs., precision PU, hopper topper, Y&M, HHC, singles, Michel's crop saver, TouchSet, Greenlight-ed yearly, new concaves, elements, chopper blades, \$15,000 in 2015, very reliable, \$120,000. 780-336-4808, Two Hills, AB.

2004 9760 STS, 1905 hrs, HHC, 914 PU, fine cut chopper, Michel's crop saver, long auger, 130 hrs. since complete Greenlight, shedded, \$110,000 OBO. Reduced. Motivated seller. 306-231-9672, Meacham SK

2- CTS JD combines, Greenlighted every year, always shedded, 1400/3000 sep. hrs., no peas, hopper extensions, Redekop choppers, excellent cond. 306-640-8437 or 306-640-8600, Assiniboia, SK.

**MASSEY FERGUSON 4181**

WRECKING: MASSEY 860 combine for parts. Call J M Salvage 204-773-2536, Russell, MB.

**COMBINE ACCESSORIES 4199**

2013 HONEYBEE SP36 header, PU Reel, Hyd. tilt, Double knife, Transport, Stock # 018094, \$49,500. 1-888-576-5561, Swift Current, SK. www.redheadequipment.ca

AGCO MF CAT flex platforms: In stock Models 500 Gleaner 25' and 30'; Model 8000 30' and 8200 35' MF; Cat FD30 flex; FD40 flex. Reconditioned, ready to go. Delivery in SK, MB, AB. Gary: 204-326-7000, Reimer Farm Equip, Hwy. #12 N., Steinbach, MB. www.reimerfarmequipment.com

JD FLEX PLATFORMS: 922-925-930, several newer ones with full finger augers and air reels; 630-635 w/wo air bars. Deliver in SK, MB, AB. Gary 204-326-7000, Reimer Farm Equip., Hwy. #12 N, Steinbach, MB. www.reimerfarmequipment.com

CIH FLEX PLATFORMS: Models 1020 25' and 30' w/wo air reel; 2020 30' and 35', 2020 30' w/air reel; 2011 3020 35'. Can install new AWS air bar for additional \$11,500. Deliver in SK, MB, AB. Gary 204-326-7000, Reimer Farm Equip., Hwy. #12 N, www.reimerfarmequipment.com Steinbach, MB.

**COMBINE HEADERS 4199**

2- 2011 MacDON 40' FD70s. JD adapters, transport wheels, pea augers, dual knife drive, PU reels, shedded, \$68,000/ea. 306-361-3084, Glentworth, SK.

2012 MD FD70 40' flex draper, pea auger, transport, HHC, new knife and guards, with warranty, \$69,800. 1-800-667-4515. www.combineworld.com

DEMONSTRATOR 2015 MACDON FD-75 40', cross auger, 10 hrs., MF AgCo adapter. Phone Cam-Don Motors, 306-237-4212, Perdue, SK.

2012 CASE/IH 3020 header, 35', double knife drive, Hyd. Lock-Up, AHH, Stock # 015768. \$41,500. 1-888-576-5561, Swift Current, SK. www.redheadequipment.ca

2008 CASE/IH 2162 header, 40', single knife, cross auger, Stock #014640. \$58,000. www.redheadequipment.ca or 1-888-576-5561, Swift Current, SK.

2010 CASE/IH 2020 header, 35', double knife drive, PU reel, Stock #017099. \$25,900. www.redheadequipment.ca or 888-576-5561, Swift Current, SK.

MACDON CA20/CA25 and Honeybee flex or rigid adapters and completion kits, plenty in stock, we want your trade! Call for pricing and availability! 1-800-667-4515, www.combineworld.com

2011 CASE/IH 3020, 35', single knife, Crayr air reel. No Transport, Stock #017943. \$33,750. 1-888-576-5561, Swift Current, SK. www.redheadequipment.ca

2011 IH 3016 pickup and header, all updates done, belts, auger and floor all excellent, under 350 hours use, \$24,850. 1-800-667-4515. www.combineworld.com

2001 NH 94C 36' rigid UUI PU, single point HU fits 9770 JD, dual reel F/A drives, pea auger, tefton skid plates, stored inside, \$24,000 OBO. 306-460-7887 Kindersley SK

2012 JD 635F Flex header, 35' PU reel, Stock #015527. \$39,500. 1-888-576-5561, Swift Current, SK. www.redheadequipment.ca

2011 MACDON FD70 40' flex draper, pea auger, HHC, new knife and transport, JD adapter, \$68,000. 306-460-6548, 306-460-7358, Kindersley, SK.

2014 MD D65-D unused, 40', factory transport, auto. HHC, hydraulic tilt, JD, CNH, Lexion completion, \$74,800. 1-800-667-4515. www.combineworld.com

2012 CA2152 DRAPER header 35', spare knife, D60/Fd70. Stock #08495A. \$69,000. www.redheadequipment.ca or 888-492-8542, Lloydminster, SK.

2009 HONEYBEE SP30 header, 30', Single knife, new low profile Cutterbar, Stock #017867. \$24,500. 1-888-576-5561, Swift Current, SK. www.redheadequipment.ca

RECONDITIONED rigid and flex, most makes and sizes; also header transports. Ed Lorenz, 306-344-4811, Paradise Hill, SK www.straightcutheaders.com

NH FLEX PLATFORMS: In stock Models 973 both 25'-30'; 74C 30' w/air reel; 88C 36' flex draper; 94C 25' rigid draper w/trailer. Deliver in SK, MB, AB. Gary 204-326-7000, Reimer Farm Equip., Hwy. #12 N, www.reimerfarmequipment.com Steinbach, MB.

2001 HONEYBEE SP30 header, 30', U-I PU reel, Transport, Cross auger, Stock #018240. \$23,000. 1-888-576-5561, Swift Current, SK. www.redheadequipment.ca

2020 CASE/IH FLEX header 2010 35', fore/aft, double knife, fits 10, 20, 30 series, \$18,000. 306-530-5999, Odessa, SK. jasonmurch@hotmail.com

1996 HONEYBEE SP36 header, 36', U2 PU Reel, new Knife and Guards, Transport, Stock#013341. \$15,500. 1-888-365-2681, Estevan, SK. www.redheadequipment.ca

**COMBINE PICKUPS 4202**

35' HART CARTER pickup reel now available by bid on The Western Producer Fall Online Auction, November 5th to 16th. www.producerauction.com Register and bid today!

2011 JD 615P pickup header, AutoHeight, \$19,000. 306-460-6548, 306-460-7358, Kindersley, SK.

**Misc. ACCESSORIES 4205**

CX VARI-DRIVE PULLEY, fits all CX combines, both halves now available by bid on The Western Producer Fall Online Auction, November 5th to 16th. Register and bid today! www.producerauction.com

ARMOR PLATE CONCAVES an improved threshing element for JD S series. Please call us Wildfong Enterprises Ltd., Rus 306-260-2833 or Rick 306-734-7721 or the shop 306-734-2345, Craik, SK.

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10" PROTECH SNOW PUSH Skid Steer hook-up switchblade now available by bid on The Western Producer Fall Online Auction, November 5th to 16th. Register and bid today! www.producerauction.com

**SILAGE EQUIPMENT 4229**

2008 JD 3975 c/w PU header, kernel processor, 40" vert ext. Just through shop in excellent shape w/new knives and shear bar! \$26,400. Call Jordan 403-627-9300. Pincher Creek, AB.

**SPRAYING EQUIPMENT**

**PT SPRAYERS 4238**

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2010 NH, 80', 800 gallon, wind screens, fenders, autorate, mint condition, \$28,000. Call 306-648-7618, Gravelbourg, SK.

**SP SPRAYERS 4241**

2010 CASE/IH 3330, AFS Pro 600 display, 1000 gal. SS, AccuBoom, AutoHeight, fence row nozzles, 380/90R46, 1080 hrs., always shedded, very good condition. 204-734-8202, Swan River, MB.

2012 JD 4940, 380/105R50 wheels, educator, 5 sensor JD boom height, high flow pump, hyd. tread adjust, full GPS - 2630, 3000 receiver, SF1, section control, \$260,000. 780-787-2408, Mannville, AB.

2008 JD 4830, 100' 1000 gal. SS tank, Raven AutoBoom, Swathmaster, GreenStar, AutoTrac, 420/80R46, 1471 hrs., \$185,000 OBO 306-834-7204 Kerrobert SK

2007 SPRA-COUPPE 4655 80', 1080 hrs., JD AutoTrac, sectional control, \$64,800. 1-800-667-4515. www.combineworld.com

2005 7650 SPRA-COUPPE, 885 hrs, 80', rinse tank, 3 way nozzles, new rear tires, new batteries, always shedded, exc. cond., \$76,000 OBO. 306-831-9649, Elrose, SK.

2009 ROGATOR 1286C, 830 hrs., complete powertrain, 120' factory boom. Parts only. Call 403-994-7754, Olds, AB.

2008 CASE/IH 3320, 100' boom, Viper Pro, AutoHeight, AutoSteer, AIM, 380 tires, crop dividers, 1515 hrs., shedded. 306-488-4517, 306-529-0887, Dilke, SK.

**SP SPRAYERS 4241**

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2008 MILLER CONDOR A40 100', 1728 hours, 1000 gallon, sectional control, Trimble GPS and EZ-Steer, \$99,900. 1-800-667-4515. www.combineworld.com



2009 1284 AGCHEM, 1000 gal. tank, 110' booms, 2860 hrs., \$94,500; 2012 Case 4420, 100' booms, 1600 hrs., \$158,000. Call 406-466-5356, Choteau, Montana. www.fertilizerequipment.net

2014 CIH 4430, 120', 740 hrs., loaded, AIM, AutoBoom, AccuBoom, Viper Pro, single and dual nozzles, end nozzles, clean out valves, 2 sets of tires and fenders, \$350,000. Call 306-228-7612, Unity, SK.

2006 JD 4720, 2065 hrs., 90' boom, GPS, 2 sets of wheels, excellent condition, \$125,000. 204-573-6354, Brandon, MB.

2009 HAGIE STS16, front boom, 8.9L Cummins, 365 HP 1210 engine hours, side fill with 2nd pump, Raven GPS, AutoBoom height and AccuBoom, 3 sets of nozzles, 380/90R54 Goodyear tires, crop dividers, original owner, shedded, \$220,000. 780-603-7972, Mundare, AB. jikowal@telus.net

1994 WILLMAR 765, 80', 600 gal., Raven 440, Rinex sectional control, 3578 hrs, 12.4x42 tires, 5 & 10 gal. nozzles, \$24,900 OBO. 403-382-0145, Lethbridge, AB. jpfarms@gmail.com

**SPRAYING VARIOUS 4244**

1 SET OF 4 Cropsavers now available by bid on The Western Producer Fall Online Auction, November 5th to 16th. Register and bid today! www.producerauction.com

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**AIR DRILLS 4250**

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2014 BOURGAULT 3320-76, 7700 tank, 10" space, liquid, loaded, sectional control, high float option, very low acres, \$460,000. Call 306-483-7829, Oxbow, SK.

BOURGAULT 5710, 40', 12.5" spacing, mid-row shank, fert. run, 5" rubber packers, c/w Bourgault 4350 air tank, dual fans, 3 tanks w/cameras, \$45,000. Retired. 780-679-6314, Daysland, AB.

2006 SEEDMASTER 5012 50', 12" spacing, 210 bu. on-board tank, 2200 gal. liquid tank, John Blue pump, warranty, \$79,800. 1-800-667-4515. www.combineworld.com

DEMO MORRIS CONTOUR II, 71', w/9650 TBT, \$339,000. RJ Sales & Service, 306-338-2541, www.agdealer.com/rjsales rj.sales@sasktel.net Wadena, SK.

2001 FLEXI-COIL 3450 TBH, double fan, 10" auger, variable rate, new bottom manifold, 4 new meter rollers, \$25,000 OBO. 306-861-4592, Fillmore, SK.

BOURGAULT 5710, 64' 12" spacing, mid-row banders, NH3, \$41,000. RJ Sales & Service, Wadena, SK. rj.sales@sasktel.net 306-338-2541, www.agdealer.com/rjsales

2008 JD 1910 430 bu, tow behind, 8 run, vari-rate, double shoot, \$49,000; 1998 JD 1900 3 comp., 430 bu., 8 run, \$24,800. 1-800-667-4515. www.combineworld.com

2007 BOURGAULT 5725 47', 10" spacing, Series II, DS, optimal, MRB's, Raven NH3, exc cond, field ready w/warranty, \$54,900. 1-800-667-4515. www.combineworld.com

2009 BOURGAULT 6450 TANK, double shoot dry, cab rate adjust, deluxe 10" auger, bag lift, 591 monitor, 3 tank metering, rubber excellent, shedded, \$72,000. Call 306-460-9846, Coleville, SK.

2006 JD 1820, 1910 cart, exc. shape, \$15,000 updates, purchased new air drill; FLEXI-COIL 6000 40', 10" spacing with 2340 cart. 780-349-2798, Westlock, AB.

2010 65' BOURGAULT 3310 paralink, 12" spacing, mid row shank banding, DS, rear hitch, \$148,000. A.E. Chicoine Farm Equipment Ltd. 306-449-2255, Storthoaks, SK.

CARBIDE DRILL POINTS/air drill openers. Excellent wear resistance. Find out more at: www.vvmfg.com or 403-528-3350, Dunmore, AB.

JD 787 AIR CART, TBH, 170 bushel, 3rd tank, 4 run, \$10,000 OBO. Phone 306-925-2245, Glen Ewen, SK.

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2000 JD 1850, 43', 10" spacing, w/wo 787 JD TBH tank, excellent condition. 306-861-4592, Fillmore, SK.

2001 FLEXI-COIL 2340 air cart, TBT, single fan, mechanical drive, 2 tank, 230 bu. total capacity, 8 run, 23.1x26 rubber. 2003 Flexi-Coil 5000 air drill, 45', 7.2" spacing, 3.5" steel press wheels, single shoot. Both units one owner, always shedded, \$49,900. 306-669-4401, Schuler, AB.

2011 BOURGAULT 3310, 74', 12" space, X20 monitor, 550 bu. tank, duals, 2 fans, 1 hi-capacity fan, mid row shank, w/wo NH3 Capstan kit, Atom Jet boots, sectional control. 204-748-8156, Elkhorn, MB.

2008 40' SEED HAWK, 12" spacing, with 2320 Flexi-Coil TBH cart, \$85,000. A.E. Chicoine Farm Equipment, 306-449-2255, Storthoaks, SK.

SEEDMASTER (2008) 72', 12" spacing, 300 bushel on board, w/Bourgault 5440 tank, \$176,000. RJ Sales & Service, 306-338-2541, rj.sales@sasktel.net

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2009 NH/FLEXI-COIL 5000, P2050 drill/P1050 cart, 3" paired row, 10" spacing, 3.5" rubber packers, dbl. shoot, blockage, 380 bushel, manual rate, 10" auger, shedded, 16,518 acres total. Pics online. Call, text or email. \$132,500. 780-814-8397, DeBolt, AB. abfarmdawg@gmail.com

BE FIELD READY. Custom drill points/openers repairs. Find out more at: www.vvmfg.com or 403-528-3350, Dunmore, AB.

2014 BOURGAULT 3320-60, 10" space, QDA, liquid sideband openers, low acres, \$155,000. 306-693-5076, Drinkwater, SK.

**AIR DRILLS 4250**

2001 51' FLEXI-COIL 5000, 9" space, DS, 3" rubber, 3450 TBH carts, double fan, 10" auger, var. rate, new bottom manifold, 4 new meter rollers, \$35,000 OBO. Can separate. 306-861-4592, Fillmore, SK.

LEGEND WI-FI AIR DRILL rate and blockage monitor now available by bid on The Western Producer Fall Online Auction, Nov. 5th to 16th. Register and bid today! www.producerauction.com

2005 FLEXI-COIL 4350 TBH AIR CART, DS, variable rate, good shape, asking \$40,000 OBO. 780-385-5064, Killam, AB.

2008 SEED HAWK 40', 10" sp. quick pin, dual castors, c/w 400 bu. cart, dry fert. only 12,000 acres, entire unit always shedded, \$129,000. 306-595-4877, Norquay SK

MORRIS MAXIM I, 49' AD, 10" sp., steel packers, \$15,000. RJ Sales & Service, 306-338-2541, Wadena, SK. rj.sales@sasktel.net

2009 FLEXI-COIL 5000 HD 40' w/3350 TBT CART, 10" spacing, 5" rubber packer, variable rate, double shoot, cart shedded. Call 403-556-7257, Olds, AB.

MORRIS MAXIM II, 55', dbl. shoot, dual castors, w/8370 aircart, \$68,000. RJ Sales & Service, 306-338-2541, Wadena, SK. rj.sales@sasktel.net

**AIR SEEDERS 4253**

SOUCY TRACKS: 32" wide, made to fit SeedHawk air cart, purchased in 2013, \$22,000 OBO. Pics avail. by emailing request to allcoenterprise@hotmail.com or for more info 780-837-1313, Falher, AB.

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2010 DEGELMAN 7651 landroller, low use, \$34,000. Swift Current, SK., call 306-563-8482.

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**SEEDING VARIOUS 4259**

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FOR PARTS: FLEXI-COIL 600 deep tillage, JD 1050 field cultivator, 60'. No tires or rims. Take part or whole. Call 780-349-2798 evenings, Westlock, AB.



JD 637 DISC, 45'2" wide, 24" blades, exc. condition, like new, \$80,000. Call 306-457-2935 after 6 PM, Stoughton, SK.

NEW RITEWAY 90' heavy harrow, hyd. tine, \$56,000. RJ Sales & Service, 306-338-2541, www.agdealer.com/rjsales rj.sales@sasktel.net Wadena, SK.

1996 MORRIS HEAVY harrow, 50', 22"-23"x1/2 tine, 16.5 cart tires for Valmar, \$17,900. Cam-Don Motors, 306-237-4212, Perdue, SK.

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KELLO-BILT SERIES 176 10' tandem disc, 24" notched blades, clean unit, some new bearings, faded but solid, \$7980. 1-800-667-4515. www.combineworld.com

DEGELMAN 70' HEAVY harrow, \$15,500. RJ Sales & Service, 306-338-2541, Wadena, SK., www.agdealer.com/rjsales rj.sales@sasktel.net

DEGELMAN 70' HEAVY harrow, new tires \$31,000. RJ Sales & Service, 306-338-2541, www.agdealer.com/rjsales rj.sales@sasktel.net Wadena, SK.

BOURGAULT 7200, 84', heavy harrow \$35,000. RJ Sales & Service, 306-338-2541, www.agdealer.com/rjsales rj.sales@sasktel.net Wadena, SK.

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2011 RITEWAY 78' heavy harrow, hyd. tines, \$35,500. RJ Sales & Service, 306-338-2541, Wadena, SK. rj.sales@sasktel.net

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<b>728736</b> 2008 SeedMaster 72' w/ Bourgault 5440 Air Drill, w/300 BUS On-Board Tank <b>\$172,000</b>	<b>734690</b> 2011 SeedMaster 60-12 - 60' Air Drill, DS, w/Morris 8370 Tow Behind Cart <b>\$195,000</b>	<b>728748</b> 2015 SeedMaster Nova 630 Air Cart, Tow Behind, Sectional Control <b>\$148,000</b>

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**BANGA'S EQUIPMENT NOW** an importer in Western Canada for Amazone Equipment. For more info: [www.amazone.net](http://www.amazone.net) or 403-223-5969, Taber, AB.

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**TRACTORS**

**Agco 4274**

**UNRESERVED PUBLIC AUCTION,** Nov. 23 at 9:00 AM EST: AGCO RT95 Tractor, 4WD, cab, air. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**ALLIS/DEUTZ 4277**

**UNRESERVED PUBLIC AUCTION,** November 23 at 9:00 AM EST: Deutz 7120, 4WD, Cab, Air. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**DEUTZ ALLIS 7110,** 4040 hrs., 110 HP dual hyd. and PTO, cab, air, 18.4x38, \$16,000. 204-525-4521, Minitonas, MB [www.waltersequipment.com](http://www.waltersequipment.com)

**WHITE 4280**

**COCKSHUTT 1800** good rubber, runs rough, \$1350 OBO; Cockshutt 1600 not running, \$850; MM Jet Star 5 diesel, not running, \$750. 306-681-7610, Chaplin, SK.

**BELARUS 4283**

**BELARUS 7011,** 4 WD, cab, remotes, PTO, 300 HP, runs well, \$4000. 250-567-2607, Vanderhoof, BC.

**CASE/IH 4286**

2012 CASE/IH 235 Magnum, 360 hrs., with custom cab, 3 PTH, PTO, big singles, new 12' Degelman blade, \$190,000. 306-382-1200, Saskatoon, SK.

**1991 IH 9280,** 375 HP, new 24.5x32 duals, powershift, Cummins 855, 4 hyds., 6434 hrs., \$64,800. Call 1-800-667-4515. [www.combineworld.com](http://www.combineworld.com)

**CASE/IH 4286**

**LIZARD CREEK REPAIR and Tractor.** We buy 90 and 94 Series Case, 2 WD, FWA tractors for parts and rebuilding. Also have rebuilt tractors and parts for sale. 306-784-7841, Herbert, SK.

**CASE/IH STEIGER** built, 4 WD/Quads; Plus other makes and models. Call the Tractor Man! Trades welcome. We deliver. Gord 403-308-1135, Lethbridge, AB.

2290 CASE, 8500 hours, good tires, good condition, runs good, \$7600. Bredendbury, SK, 306-898-4728, 306-621-1963.

**WANTED:** 4494 OR 4694 Case tractor, with low hours, good condition. Call 780-662-2617, Tofield, AB.



2004 MX210, 4350 hrs., 18 spd., powershift, 540/1000 PTO, 3 sets hyds., \$82,500. 403-224-2498, Bowden, AB.



2015 CASE/IH PUMA 150, 10 hours, 150 HP, MFWD, 18F/6R powershift, LHR., 520/85/R38 rear tires, 420/85/R28 front tires, diff. lock, 3 PTH, PTO, 3 hyd., CAHR, frt fenders, like new cond., \$140,000. Can deliver. 204-743-2324, Cypress River, MB

**INT. 856 TRACTOR,** c/w 760 Allied quick attach loader, 20.8x38 rubber, asking \$5000. 306-243-2033, Macrorie, SK.

**1984 CASE/IH 2290,** 2 WD, 5633 hrs., LWB tractor. Everything works great except the powershift just went out on it. Clamp-on duals included, good condition, \$6000 OBO. 403-820-3518, Drumheller, AB. [ghostpine22@gmail.com](mailto:ghostpine22@gmail.com)

**CASE/IH 4286**

2010 STX 485, 2067 hrs., loaded, PTO, 800 metrics, AutoSteer, one owner, 16 spd. PS, \$217,000. 306-370-8010, Saskatoon, SK.

**STEIGER 4289**

**STEIGER TRACTOR PARTS.** New and used, from radiator to drawpin, 1969 to 1999. Give us a call 1-800-982-1769 or [www.bigtractorparts.com](http://www.bigtractorparts.com)

**CATERPILLAR 4292**

**2002 CAT CHALLENGER 95E** tractor, 3820 hrs, vg condition. 306-882-3184, 306-831-7714, Rosetown, SK.

1990 CATERPILLAR 65, track, 8313 hrs, powershift, PTO, GPS autosteer, good cond., \$41,000. 780-349-1306, Westlock, AB

**JOHN DEERE 4295**

1976 JD 4630, 158 FEL, 9' bucket, joystick, rebuilt hyd. pump, good cond., \$15,500. 306-962-4505, 306-460-8780, Eston, SK.

**4020 POWERSHIFT TRACTOR,** with 158 loader, recent complete overhaul, \$20,000 OBO. 306-773-4167, Swift Current, SK.

**UNRESERVED PUBLIC AUCTION,** Nov. 23 at 9:00 AM EST: JD 5085M, 4WD, Alo Q40 LRD 2006. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

2012 JD 9510RT, 36" tracks at 85%, 18 spd., powershift, 2700 hrs., HID lights, 5 hydraulic remotes, with warranty, asking \$279,000. 204-324-6298, Altona, MB.

**WANTED**

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1977 JD 4430 w/IH 2250 loader, pallet forks, bale spear, new rear 18.4x38 tires, good front tires, 250 hrs. since inspected at JD shop, asking \$13,000. Call 306-645-4489, Rocanville, SK.

**2006 JD 9420,** 4 WD, 2810 hrs, 24 spd. trans, plug + play GPS, diff locks, weight pkg, deluxe comfort pkg, 710/70R42, light pkg, exc. cond., \$172,000. 306-642-4194, Assiniboia, SK.

1994 JD 8570, 4 WD, 4707 hrs., 24 spd., excellent cond., \$50,000. 306-529-0616, 306-726-7792, Southey, SK.

2014 JD 9560R, 4 WD, 430 hrs, IF 800x38 Michelin duals, very good cond., shedded, leather, 2630 AutoSteer and command center, 78 GPM with 5 hyds and PTO, exc. cond., \$390,000 OBO. 306-631-9180, 306-692-5395, Moose Jaw, SK.

**WANTED:** JD MODEL 2010 tractor for parts. 306-395-2668 or 306-681-7610, Chaplin, SK.

**4020 TURBO POWERSHIFT,** good rubber, \$6500 or \$9000 w/JD loader, bucket and stands. Call 204-238-4979, Bowsmann, MB.

**G.S. TRACTOR SALVAGE,** JD tractors only. Call 306-497-3535, Blaine Lake, SK.

**7400 JD MFWD,** 3 PTH, c/w 740 loader, all new tires, premium condition. 403-585-1910, Rockyford, AB.

**JD 4240,** 148 FEL, 3 PTH, duals, powershift, clean, \$19,500; JD 4430, 3 PTH, duals, clean, \$22,500; JD 4440 3 PTH, duals, clean, \$22,500; 3140, 3 PTH, good running, \$9,500. 204-746-2016, Morris, MB.

**2008 JD 7230,** FWA w/FEL and grapple, only 2700 hrs., exc. cond. inside and out, \$98,000. Will consider trade to smaller model. 403-504-9607, Medicine Hat, AB.

**4020 JD TRACTOR,** 8500 hrs., premium condition, powershift, \$9500 OBO. Call 403-823-1894, Drumheller, AB.

**STEVE'S TRACTOR REBUILDER** looking for JD tractors to rebuild, Series 20s, 30s, 40s or 50s, or for parts. Will pay top dollar. Now selling JD parts. 204-466-2927, 204-871-5170, Austin, MB.

**UNRESERVED PUBLIC AUCTION,** November 23 at 9:00 AM EST: JD 5083, 4WD, Alo X31, Cab, Air. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**FOR SALE:** 2000 JD 9200, 3440 hrs., 4 hyds., 24 spd., rear weights, rubber 65%, shedded, clean, asking \$112,000. 306-726-4626, 306-726-7800, Southey, SK

1990 JD 4455, 9138 hrs, quad range trans, 20.8x38 duals, above average condition. 306-542-2997, Kamsack, SK.

**KUBOTA 4298**

2004 KUBOTA L5030HSTC, MFWD, 1200 hrs. Acreage tractor, cab, 50 HP LA 853 loader, 3 PTH, nice clean unit, \$35,000 OBO. 780-482-5273, Edmonton, AB. [group.6@outlook.com](mailto:group.6@outlook.com) [www.nilssonlivestock.com](http://www.nilssonlivestock.com)

2008 KUBOTA M125 FWA, loader, bucket grapple fork, 3 PTH, approx. 2050 hrs., vg shape. 204-773-2367, Russell, MB.

**UNRESERVED PUBLIC AUCTION,** Nov. 23 at 9:00 AM EST: M8560, 4WD, power shuttle trans. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**MASSEY FERGUSON 4301**



**RENTAL RETURN:** 2015 MF 4610L, FWA, FEL, 84 PTO HP 160 hrs., 84" bucket skid steer QA. Warranty Financing. 1.9% O.A.C. Call Cam-Don Motors Ltd., 306-237-4212, Perdue, SK.

2011 MF 2650, 60 PTO, 72 eng. HP CAH, FWA, joystick, loader skidsteer QA bucket, 3 PTH, 275 hrs., premium, \$45,900. Cam-Don Motors, 306-237-4212, Perdue, SK.

**UNRESERVED PUBLIC AUCTION,** Nov. 23 at 9:00 AM EST: MF 4245, 4WD Alo940 LDR 1999. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**UNRESERVED PUBLIC AUCTION,** November 23 at 9:00 AM EST: MF 5455, 4WD, Alo Q40 LDR 2006. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**NEW HOLLAND 4304**

NH 9684, 4500 hrs., Hi-Flo hyd., 12 spd., 4 hyds., 710x38 rubber, \$80,000. Retired. 780-679-6314, Daysland, AB.



2010 NH tractor with loader, 50 HP, cab, AC, heater, 566 hours, \$30,000 OBO. 204-981-3636, 204-864-2391, Cartier, MB.

**UNRESERVED PUBLIC AUCTION,** November 23, 9:00 AM EST: NH T8030, 4WD, Cab, Air. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**UNRESERVED PUBLIC AUCTION,** November 23 at 9:00 AM EST: NH T8010, 4WD, rear duals. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

2011 NEW HOLLAND TV6070, 4 WD, 1000 hrs., loader grapple, 3 PTH, PTO, exc. cond., \$118,000 OBO. 306-753-7913, Macklin, SK.

**FORD 4307**

**WRECKING FOR PARTS:** 7740, FWA, 3 PTH, very good 18.4x34, 16.9x24 fronts. Call 1-877-564-8734, Roblin, MB.



**FORD 8N TRACTOR,** 5' blade, 5' 3 PTH mower, 4' 3 PTH Frontier tiller for sale. Call 306-862-3257, Nipawin, SK.

**UNRESERVED PUBLIC AUCTION,** November 23 at 9:00 AM EST: Ford 1920, 4WD, Loader. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**VERSATILE 4310**

875 VERSATILE, complete with dozer, very well maintained, asking \$26,500 OBO. Call 403-823-1894, Drumheller, AB.

**VARIOUS TRACTORS 4319**

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NH T8.275, 2011, 1100 hrs, duals, \$143,000; NH T8020, 2008, 2800 hrs, duals, \$112,000; NH T8.420, 2014, 700 hrs, CVT, 50 kms/hr, front 3 PTH/PTO \$230,000; MF 8670, 2012, 500 hrs, CVT, 50 kms/hr, front 3 PTH/PTO, \$197,000; MF 8670, 2013, 1450 hrs, CVT, 50 kms/hr, front 3 PTH/PTO, \$185,000; Case 370CVT 2014, 400 hrs, 50 kms/hr, front 3 PTH, GPS, \$248,000; Fendt 936 Profi Plus, 2012, 1490 hrs, 65 kms/hr, 900R42, front 3 PTH auto guide, \$268,000; Husky tank, 6650 gal, 2011, tandem 30.5R32 radials, \$37,500; Deutz TTV7250, 2014, 500 hrs, CVT, 60 kms/hr, front 3 PTH/PTO, loaded! \$177,000. Call 519-955-1331, Clinton, ON. [www.rozendaalclinton.com](http://www.rozendaalclinton.com)



**NEW LS TRACTOR,** 4 WD, 97 HP, Iveco dsl., self-leveling loader, 3500 lb. lift, CAHR, 3 spd. PTO, 3 PTH, power shuttle with hi/lo, 5 yr. warranty, \$66,000. The Tractor Company 306-239-2262, Osler, SK.

**LOADERS/DOZERS 4322**

**UNRESERVED PUBLIC AUCTION,** Nov. 23 at 9:00 AM EST: Case IH DX55 compact tractor loader. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**UNRESERVED PUBLIC AUCTION,** Nov. 23 at 9:00 AM EST: JD 5203 Tractor Loader, 4WD, open. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

2008 NH L190 skidsteer, enclosed cab, AC, heat, smooth bucket w/quick attach., 3800 hrs., pilot controls. Call after 5 306-621-4428, Yorkton, SK.

**UNRESERVED PUBLIC AUCTION,** Nov. 23 at 9:00 AM EST: NH L215, pilot controls, 66" bucket. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**UNRESERVED PUBLIC AUCTION,** Nov. 23 at 9:00 AM EST: NH L218, 2 speed, mech controls. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

1996 LEON 225A 1000, 14' wide, 42" high, 4-way dozer from Case 9330, good cond. Call 306-947-4644, Langham, SK.

12' DEGELMAN BLADE to fit 8450-8650; 10' Degelman for 2 WD JD; V-plow for grader; Several blades for D6, D7 and D8 Cats. Danny Spence, 306-246-4632, Speers, SK.

2010 DEGELMAN 5900, 12', 6-way, JD 7810 quick attach mounts, also fit JD 7000/8000 Series MFWD tractor. Barely used. Original paint. Will fit other MFWD tractors with proper mounts, \$13,500 OBO. 780-656-5808, Waskatenau, AB.

2009 DEGELMAN 6900 14' blade for mounting on Case STX 275/280/325/330 or 335 4 WD tractor, hyd. angle, silage ext., \$20,000. Call A.E. Chicoine Farm Equipment, 306-449-2255, Storthoaks, SK.

2011 DEGELMAN 7900 14' 6-way blade to fit Case 535/530/485/480 quad track, exc. cond. 780-878-1479, Camrose, AB.

**DEGELMAN 46/57 12' 4-way** dozer blade, with mounting brackets for 71, 72 or 89 Series FWA IH Magnum tractor, \$10,000 OBO. Call 306-795-7618, Ituna, SK.

LEON 606 FEL with 6' bucket, \$3200; Leon 808 FEL with 7' bucket, \$4500. Call 306-960-3000, St. Louis, SK.

**JD 746 LOADER,** w/grapple, self-leveling, big bucket, 7920 mounts, excellent, \$11,000. 306-460-7555, Marengo, SK.

**LOADERS/DOZERS 4322**

**UNRESERVED PUBLIC AUCTION,** Nov. 23 at 9:00 AM EST: 2006 NH TS115A Tractor Loader, 4WD. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**LEON 11' DOZER** blade with frame, exc. condition, \$3200. Phone 306-233-7305, Cudworth, SK.

**UNRESERVED PUBLIC AUCTION,** Nov. 23 at 9:00 AM EST: John Deere 323D Skid Steer, 900 hrs. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**MISCELLANEOUS 4325**

2013 PETERBILT 389, 880,000 kms, 550 ISX, 18 spd. w/Super 40's, 3:91 gear ratio, 244 wheelbase, PTO equipped, 63" stand-up, dual Webastos, Canadian class int., full navigation system, all highway miles, many additional accessories. A must see \$90,000 OBO. 306-270-5888, Cudworth, SK. [mgmtrucking@live.ca](mailto:mgmtrucking@live.ca)

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**UNRESERVED PUBLIC AUCTION,** November 23 at 9:00 AM EST: 52" John Deere Bucket unused. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**FARM MACHINERY COMPLETE** line for sale. Mostly 1980s, excellent cond., some older. Tractors, 4 WDs, 2 WDs; Trucks 3 tons and smaller; Tillage equipment: tillers, discers, cultivators, rodweeder, swathers, Avex spreader; Rockpicker; Augers; Combine w/PU and header. Lots of misc. tires and sizes, too much to list. Call Wayne for more details, 306-586-8866, Regina, SK.

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**COCKSHUTT 1650 TRACTOR,** Workmaster 800 FEL, engine needs work; 3-2 furrow disc plows. Ph 306-859-4803, Beechy, SK.

**CARBIDE DRILL POINTS/air drill openers.** Excellent wear resistance. Find out more at: [www.vwmfg.com](http://www.vwmfg.com) or 403-528-3350, Dunmore, AB.

**UNRESERVED PUBLIC AUCTION,** November 23 at 9:00 AM EST: IH 80 6' snow blower. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

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**ODESSA ROCKPICKER SALES:** New Degelman equipment, land rollers, Strawmaster, rockpickers, protill, dozer blades. 306-957-4403, 306-536-5097, Odessa, SK.

**LEON 550 SCRAPER,** 5.5 yd, excellent condition, no cracks or welds, push-off, \$8,000. 306-736-8833, Kipling, SK.

**UNRESERVED PUBLIC AUCTION,** Nov. 23 at 9:00 AM EST: Sicard front mount snow blower. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**UNRESERVED PUBLIC AUCTION,** November 23 at 9:00 AM EST: 72" John Deere Bucket unused. Online bidding available at [www.sunrise-equipment.com](http://www.sunrise-equipment.com) Norwich, ON

**WANTED 4328**

**WANTED:** NEW HOLLAND 1500 DIESELS, John Deer 6600 and 7700 diesels, prefer running. 306-830-7474, Lloydminster, SK.

**WANTED:** USED, BURNT, old or ugly tractors. Newer models too! Smith's Tractor Wrecking, 1-888-676-4847.

**WANTED:** MASSEY discers, Model 36. Sask., Alberta or Manitoba. Top dollar. 306-625-3369, 306-750-0642, Ponteix, SK.

**WANTED:** 1830 or 1835 JD air drill, from 55' to 61', w/1910 430 tank, whole unit equipped w/double shoot for dry fertilizer. Prefer low acres, well maintained. Call 204-773-6890, Inglis, MB.

**WANTED:** 50-60' SeedHawk or SeedMaster, 10" or 12" spacing, DS, w/wo tank. 306-726-4626, 306-726-7800, Southey, SK

**WANTED:** Air drill and air cart, mid-1990s to mid-2000s, dry DS, 55' to 62' wide, minimum 400 bu. Preference given to well maintained (shedded) unit. 306-939-4565, 306-537-1539, Earl Grey, SK.

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**NEW AND USED generators,** all sizes from 5 kw to 3000 kw, gas, LPG or diesel. Phone for availability and prices. Many used in stock. 204-643-5441, Fraserwood, MB. Email: generatorsales@hotmail.com

**GENERATORS:** 20 KW-2000 KW, low hour diesel, natural gas and propane units. Abraham Generator Sales Co., Coopers-town, ND. 701-797-4766 or 701-371-9526. www.abrahamindustrial.com

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**ALL CANADIAN COAL-FIRED** hydronic heater/boiler. Market leader in coal/bio-fuel boilers. 5 different sizes available for your heating needs. UL listed. 780-662-4867, 780-913-1839, Kingman, AB. office@allcanadianheaters.com www.allcanadianheaters.com

**VERMONT CASTINGS BLACK** Aspen wood stove and chimney package now available by bid on The Western Producer Fall Online Auction, November 5th to 16th. www.producerauction.com Register and bid today!

**3.6 KW OUTBACK SYSTEM,** 120V ac inverter, charge controller, 4 Trina 135 watt panel, 8 AGM batteries- 23.5 KW bank, roof and wall mount hardware, complete wiring, suitable for home or cabin, \$9,500 OBO. 306-827-7835, Radisson, SK

**FOR SALE:** KIRK'S coal fired furnace, 108,000 BTU, good condition, lots of extra parts. Phone Brant, 306-834-2881, cel. 306-834-8639, Major, SK.

**HIDES/ FURS/LEATHERS 4880**

**TROPHY ZONE TANNERY.** State of the art facility. Hair on tanning for both taxidermy and domestic hides. Quality work with fast turn around. Call anytime 403-653-1565 or cell 406-450-6300, Cardston, AB. Email: bunnage@shaw.ca

**IRON/STEEL 4960**

2-3/8" OILFIELD TUBING, \$32/joint, truck load quantities only. Phone 306-861-1280, Weyburn, SK.

**IRRIGATION EQUIPMENT 4980**

**WESTERN IRRIGATION:** Cadman travelling gun dealer. One used Cadman 4000S traveller; Used 2 miles of 6" ring lock used alum. pipe; Used diesel pumping unit. We buy and sell used irrigation equipment. 306-867-9461, 306-867-7037, Outlook, SK

**PHIL'S IRRIGATION SALES:** Reinke pivots, lateral and minigators, pump and used mainline new Bauer travelers dealer and pivots. 22 yrs experience. 306-858-7351, Lucky Lake, SK. www.philstrirrigation.ca

**LANDSCAPING**

**LAWN/GARDEN 4988**

**COTSWOLD RETAINING BLOCKS** and caps now available by bid on The Western Producer Fall Online Auction, November 5th to 16th. www.producerauction.com Register and bid today!

**RUMBLE STONE PACKAGE** now available by bid on The Western Producer Fall Online Auction, November 5th to 16th. www.producerauction.com Register and bid today!

**NURSERY/GARDENING SUPPLIES 4990**



**SPRUCE FOR SALE!** Beautiful locally grown trees. Plan ahead and renew your shelterbelt or landscape a new yard site, get the year round protection you need. We sell on farm near Didsbury, AB, or deliver anywhere in western Canada. Now taking fall bookings while supplies last. Phone 403-586-8733 or check out our website at www.didsburysprucefarms.com

**LIVESTOCK**

**BISON/BUFFALO 5001**

**BISON WANTED** - Canadian Prairie Bison is looking to contract grain finished bison, as well as calves and yearlings for growing markets. Contact Roger Provencher at 306-468-2316, roger@cdnbison.com

**NEBRASKA BISON BUYING ALL CLASSES** Bison calves, yearlings, adult bulls, cows, pairs. All export requirements processed by Nebraska Bison. Contact Randy Miller, 402-430-7058, Nebraska, NE or email: RandyMiller@Miller95Enterprises.com

**EXTENSIVE COW/CALF BISON** operation 300 cows with or without 16 quarters of land, whole or part. Private sale. Info. Box 5570, c/o The Western Producer, Box 2500, Saskatoon, SK. S7K 2C4.

**NILSSON BROS INC.** buying finished bison on the rail at Lacombe, AB, for winter delivery and beyond. Smaller groups welcome. Fair, competitive and assured payment. Call Richard Bintner 306-873-3184.

**QUILL CREEK BISON** is looking for finished, and all other types of bison. COD, paying market prices. "Producers working with Producers." Delivery points in SK and MB. Call 306-231-9110, Quill Lake, SK.

**WANTED:** CULL BISON cows/ bulls for slaughter. Kelly at Drake Meat Processors, 306-363-2117, ext. 111, Drake, SK.

**FOR SALE:** 15 bred Plains bison cows, 2-2 year old purebred Wood bison bulls. 204-447-3332, Ste. Rose Du Lac, MB.

**WANTED ALL KINDS** of bison from yearlings to old bulls. Also cow/calf pairs. Ph Kevin at 306-429-2029, Glenavon, SK.

**60 PLAINS BISON CALVES** for sale by Tender. Sale will also include 3 yearlings. All are free range and grass fed. Please submit bids by Nov 25, 2015. Call 306-296-7383. Claydon, SK. natalie.nikiforuk@natureconservancy.ca

**KICKIN' ASH BUFFALO** Meat Products is currently looking for all classes of bison for expanding North American market. Call Paul 780-777-2326, Athabasca, AB. or email to cabil@telus.net

**BISON/BUFFALO 5001**

**ON OFFER AT Kramer's Big Bid Barn,** December 2nd: 70 2014 bison bulls. Plains and Wood crosses. For more info. 306-441-1408, Meota, SK.

**MFL RANCHES** selling 20 bred 2013 heifers at Kramer's Season Opener Sale, Dec. 2, North Battleford, SK., 403-747-2500.

**BUYING:** CULL COWS, herdsire bulls, yearlings and calves. Phone Elk Valley Ranches, 780-846-2980, Kitscoty, AB.

**WANTED TO BUY:** all classes of bison: calves, yearlings, cows, bulls. Please call 605-391-4646, Rapid City, SD.

**findit PRODUCER.COM**

**WANTED TO PURCHASE** cull bison bulls and cows, finished beef steers and heifers for slaughter. Call Oak Ridge Meats 204-835-2365 204-476-0147 McCreary MB

**NORTH FORK- INDUSTRY LEADER** for over 15 years, is looking for finished Bison, grain or grass fed. "If you have them, we want them." Make your final call with Northfork for pricing! Guaranteed prompt payment! 514-643-4447, Winnipeg, MB.

**CATTLE**

**AUCTION SALES 5005**

**BURNETT ANGUS BRED HEIFER SALE,** Sunday, Dec. 6, 2:00 PM at the Ranch, Swift Current, SK. Purebred Black Angus and Commercial F1 Black Angus cross Tarentaise heifers, all bred to Burnett calving ease Black Angus bulls. Contact Bryce 306-773-7065 or Wyatt 306-750-7822, Bruce Switzer (Auctioneer), 306-773-4200. Email: wburnett@xplomet.ca

**Heartland Livestock Services**  
Swift Current, Sask.

**BRED COW & SPECIAL SALES 2015**

**Tuesday Nov 17**  
200 head including Geoff Ringrose Dispersal of 70 Red & Tan Cows  
15 Blk Hfrs From Jack Hamm

**Tuesday Nov 24**  
60 Black & Red Hfrs  
**Snake Bite Coulee Ranch**  
25 Black & Red Hfrs- Ralph Hamilton

**Wednesday Dec 2**  
**Six Mile Angus Ranch & Customers Bred Hfr Sale**  
400 Red & Black Hfrs. Commercial Cattle from One of the World's Leading Genetic Sources

**Thursday Dec 3**  
300 head including  
**Rick Wedrick Dispersal.** 62 BFF Cows  
**Debbie Malesh Dispersal** 40 RWF Cows  
**Gerald Schwartz** 27 Blk Hfr  
**Coyote Valley Farms** 40 Red Hfrs  
**Doug Mann** 20 Red X Cows  
**Arthur James** 18 - 3 yr old Cows

**Thursday Dec 10**  
500 head  
**Paul & Joy LeBel Dispersal.**  
75 Black Cows & Hfrs- Fancy  
**Bill & Ellen Myketiak Dispersal.**  
32 Blk 2nd Calvers; 20 Blk 3rd Calvers.  
**Tom Graham Annual Production Sale**  
100 Blk & Red Heifers  
**Lost Valley Ranch Production Sale**  
90 Blk & Red Hfrs  
**Eddie Omiecinski** 35 HFR; 35 Cows

**Saturday Dec 12**  
**Westwood Land & Cattle Production Sale**  
450 - 2nd Calving Black and 1/4 Blood Simm Black Cows  
50 2nd Calving Red  
All bred Sodergrlen Black Max July 1st.  
250 Black & Red Hfrs Synchronized & AI'd, April Calvers

**Monday Dec 14**  
**11th Annual Rock Solid Bred Hfr Sale**  
500 Red Black & Tan Hfrs  
Baldies & The Simm Cross  
**"Canada's Best Commercial Hfr Sale"**

**Tuesday Dec 17**  
**400 Head Feature Little Rainbow Ranch Production Sale (Perry Rasmussen)**  
80 Black 2nd & 3rd Calvers  
Bred Black Simm  
55 Black Hfrs Synchronized & AI'd

**Lee 306-741-5701**  
**Donnie 306-662-8288**

**"Canada's Source for Bred Cattle"**  
**FOR MORE INFO CALL (306) 773-3174**

**AUCTION SALES 5005**

**Acadia Colony Charolais & Angus Bull & Female Sale**

**NOVEMBER 17, 1:00 PM ON THE FARM, OYEN, AB.**

**Offering 40 Charolais, 40 Black Angus bulls. 20 Black Angus commercial bred heifers as well as 200 ton of greenfeed bales.**

Wintering and delivery available on all bulls.

For a catalogue or more information contact **Simon 403-664-8593, or T Bar C Cattle Co. 306-220-5006**

View the catalogue online at **www.buyagro.com**

**WHITEWOOD LIVESTOCK SALES**

**Bred Cow & Heifer Sale - Friday, November 27 @ 11 am**

**DISPERSAL FOR GARY SPEIGHT** of 215 head - 185 cows & 30 heifers, 60% black, 25% red, 15% Char X Bred Black Angus due to start calving at the start of April. Most under 5 years of age.

**DISPERSAL OF 25 Char X cows** bred Charolais.

330 HEIFERS approximately 85% Black, 15% Red, RBF bred Black due to start calving March 10. These heifers will be sold 1/3 at each of the Nov 27, Dec 4, and Dec 11 bred sales.

10 Charolais heifers bred Black.

*Book your Bred Cows into these sales as they are filling.*

For more info or to book call 306-735-2822 or go to **www.whitewoodlivestock.com** for pictures & more information.

**BLACK ANGUS 5010**

**27TH ANNUAL KEYSTONE KLASSIC Black and Red Angus Sale,** Saturday December 5, 2015, 1:00 PM, Keystone Centre, Brandon, MB. Offering 65+ females, including an elite selection of foundation bred heifers and fancy heifer calves. Junior discounts available. For a catalogue or more info, contact T Bar C Cattle Co. Ltd. at 306-933-4200. View the catalogue online at www.buyagro.com PL #116061.

**PUREBRED BLACK ANGUS** long yearling bulls, replacement heifers, AI service. Meadow Ridge Enterprises, 306-373-9140 or 306-270-6628, Saskatoon, SK.

**TURN OUT VIRGIN** two year old bulls next spring. 8 bulls from average to excellent quality. Fall delivery. Glennie Bros. Angus, 403-862-7578, 306-482-3813 Carnduff, SK

20 FANCY BLACK Angus bred heifers, average 1100 lbs., no reasonable offer refused. 306-281-8224, 306-493-2783, Delisle, SK.

**350 BLACK ANGUS HEIFERS** for sale: 220 Density sired, AI'd to Final Answer; 60 Final Answer sired, AI'd to Cedar Ridge; 70 JL Livestock sired, AI'd to Final Answer. 200 to be sold off farm. 150 to be sold at JL Livestock's Production Sale on Dec. 15, 2015. Call 306-736-8698, Peebles, SK.

**SELLING: BLACK ANGUS BULLS.** Wayside Angus, Henry and Bernie Jungwirth, 306-256-3607, Cudworth, SK.

**BLACK ANGUS BULLS,** two year olds, semen tested, guaranteed breeders. Delivery available. 306-287-3900, 306-287-8006, Englefeld, SK. skinnerfarmsangus.com

30 BEEF BOOSTER M1 and M2 cows, 7 to 8 years. Call 780-636-2413, 780-645-0406, Willingdon, AB.

**RED ANGUS 5015**

**27TH ANNUAL KEYSTONE KLASSIC Black and Red Angus Sale,** Saturday December 5, 2015, 1:00 PM, Keystone Centre, Brandon, MB. Offering 65+ females, including an elite selection of foundation bred heifers and fancy heifer calves. Junior discounts available. For a catalogue or more info, contact T Bar C Cattle Co. Ltd. at 306-933-4200. View the catalogue online at www.buyagro.com PL #116061.

**RED ANGUS BULLS,** two year olds, semen tested, guaranteed breeders. Delivery available. 306-287-3900, 306-287-8006, Englefeld, SK. skinnerfarmsangus.com

**findit PRODUCER.COM**

**RED ANGUS 5015**



**Y COULEE LAND & Cattle You Be the Judge Bull and Bred Heifer Sale,** December 14, 2015, 1:00 PM, North Central Livestock, Vermilion, AB. 60 coming 2 year old Red Angus bulls. Bulls wintered free until spring. We pay half the insurance. 450 Red Angus cross Simmental heifers bred for March/April calving. 150 traditional Simmental heifers bred for Feb./Mar. calving. Select group of Black Angus/Simmental heifers bred for March/April calving. 306-307-4993, 780-205-8269, Frenchman Butte, SK. thougham@litttleoon.ca

**CHAROLAIS 5055**

**HERD DISPERSAL:** JORDAN River Charolais Dispersal Sale of 115 head including: herd bulls, bred cows and heifers, heifer calves and bull calves. Saskatoon (SK) Livestock Sales. Dec. 5, 2015, 1:00 PM. 306-768-7452. glen@sasktel.net or visit online at: www.bylivestock.com

**CHAROLAIS FEMALE SALES.** There are endless opportunities becoming a purebred Charolais breeder. This fall there are six purebred Charolais sales in the prairie provinces. Explore the opportunities. 306-536-4261 charolaisbanner@gmail.com www.bylivestock.com

**DEXTER 5065**

10 DEXTER YEARLING heifers bred Dexter, and 3 yearling bulls. Also 20 Dexter cows bred Shorthorn. 403-845-5763, Rocky Mountain House, AB.

**GALLOWAY 5070**

GALLOWAY FEMALE SALE, Nov. 19-23/15. Online sale site: LiveAuctions.TV Russel at 403-749-2780. bigdealgalloways.com

**HEREFORD 5090**



**BIG GULLY FARM'S ONLINE/ON-FARM** Bull and Heifer Sale. Thurs. Dec. 10th, 5:30 PM MST, 12 Miles N of Maidstone, SK. Horned and Polled: Long-yearling bulls, bull calves and bred heifers. Free wintering. View videos, information and catalogue at: www.biggullyfarm.com Lance Leachman 306-903-7299 biggullyfarm@gmail.com Online bidding: LiveAuctions.tv

10 POLLED HEREFORD yearling heifers bred to easy calving Hereford bull. Excellent quality replacement heifers. Call George Lees 306-455-2612 or Corey Lees 306-577-9971, Arcola, SK.

**HOLSTEIN 5100**

FRESH AND SPRINGING heifers for sale. Cows and quota needed. We buy all classes of slaughter cattle-beef and dairy. R&F Livestock Inc. Bryce Fisher, Warman, SK. Phone 306-239-2298, cell 306-221-2620.

**LOWLINE 5118**

**BIG ISLAND LOWLINES** Premier Breeder. Selling custom designed packages. Name your price and we will put a package together for you. Fullblood/percentage Lowline, embryos, semen. Black/Red carrier. Darrell 780-486-7553, Edmonton, AB.

**SHORTHORN 5200**

**4'S COMPANY** 35th Annual Purebred Shorthorn Sale, Sunday, Dec. 6, 1:00 PM, Camrose, AB Exhibition Grounds. Canada's longest running private sale. Quality heifer calves, bred heifers, herdsire prospects and commercial bred heifers. View catalog online at: www.canadianshorthorn.com or call 780-763-2209. Please pre-register for online bidding at: dlms.ca

**SIMMENTAL 5205**

**JEWELS & DIAMONDS Simmental Production Sale,** Friday, November 20, 1:00 PM, at Ponoka Ag Events Center, in Ponoka, AB. Selling Fleckvieh, Fullblood, Red and Black. Bred females, open heifer calves, semen and embryos. For catalogue or info contact T Bar C Cattle Co. 306-220-5006. View the catalogue online at www.buyagro.com (PL#116061).

**LONG ESTABLISHED** herd of Purebred Simmentals for sale. Call Jay Good at Transcon. 403-556-5563, Crossfield, AB.

**To win the fight against neuromuscular disorders, it takes more than just words... it takes action.**

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**Muscular Dystrophy Canada**  
let's make muscles move

**SPECKLE PARK 5215**

**Speckle Park FALL SHOWS & SALES**

**STOCKADE ROUNDUP**  
Nov. 4 • Lloydminster SK

**FARMAIR INTERNATIONAL**  
Nov. 11 • Edmonton AB

**NATIONAL SHOW & SALE**  
Nov. 25 • Agribition • Regina SK

[www.canadianspecklepark.ca](http://www.canadianspecklepark.ca)

**CWA SPECKLE PARK SALE**, Wed. Nov. 25th at 4:30 PM. Featuring fancy heifer calves, herd sire prospects, embryos and semen. For more info. or a catalogue contact T Bar C Cattle Co. Ltd. at 306-220-5006. View the catalogue online at [www.BuyAgro.com](http://www.BuyAgro.com) PL #116061.

**TEXAS LONGHORN 5225**

**REG. LONGHORN COW** Herd Dispersal, 25 head of good quiet cows bred for wide heavy horn. Proven bloodlines bred to 2 great bulls. Photos and pedigree available at [www.suncreekranches.com](http://www.suncreekranches.com) Call Cliff 780-388-3324, Buck Lake, AB.

**ALBERTA TEXAS LONGHORN Association** 780-387-4874, Leduc, AB. For more info. [www.albertatexaslonghorn.com](http://www.albertatexaslonghorn.com)

**WELSH BLACK 5235**

**WELSH BLACK**- The Brood Cow Advantage. Check [www.canadianwelshblackcattle.com](http://www.canadianwelshblackcattle.com) Canadian Welsh Black Soc. 403-442-4372.

**CATTLE VARIOUS 5240**



**H. S. KNILL TRANSPORT**, est. 1933, specializing in purebred livestock transportation. Providing weekly pick up and delivery service across Canada/USA and Mexico. Gooseneck service available in Ontario, Quebec and USA. US and Canada customs bonded carrier. Call 1-877-442-3106, fax 519-442-1122, [hsknill@pppoe.ca](mailto:hsknill@pppoe.ca) or [www.hsknilltransport.com](http://www.hsknilltransport.com) 155 King Edward St., Paris, ON, N3L 0A1.

**EXCELLENT GROUP** OF 24 bred heifers, mostly RWF, preg checked, very quiet. Call Erwin Lehmann, 306-232-4712, Rosthern.

**100 RED ANGUS/SIMMENTAL** bred cows and heifers, bred Red Angus, to calf March 15, full herd health, 80% 6 yrs. and younger. Can custom feed until the new year or have feed for sale with them. Prefer to sell as a herd. 204-727-6988, Brandon, MB.

**RK ANIMAL SUPPLIES** - Be on target. Use the products endorsed by the professionals. **RK & SULLIVAN SUPPLIES** For a free catalogue: 1-800-440-2694

[www.rkanimalsupplies.com](http://www.rkanimalsupplies.com)

**HERD DISPERSAL** OF 90 bred Simmental cross Red Angus cows, bred to Simm. bulls. Start to calve Mar. 15. Preg. tested, treated with Iovomec and IBR vaccinated. \$2500/head. 306-739-2113, Wawota, SK.

**3 TAN AND 2 Red** cross bred heifers for sale. Call 306-963-2414, 306-963-7880, Imperial, SK. [www.crittendenbros.com](http://www.crittendenbros.com)

**46 COW/CALF PAIRS** for sale. You pick \$3500/pair or \$3200/pair takes all. Spiritwood, SK, 306-883-2468 or 780-891-7334.

**500 BRED 2nd and 3rd** calvers, mostly Red and Black Angus, a few tans. Swift Current, SK, call 306-773-1049 or 306-741-6513.

**10 SHORTHORN CROSS SIMMENTAL** heifers, bred to a purebred Shorthorn bull at 4's Company Sale, Sunday, Dec. 6th, 1:00 PM, Camrose Agriplex. More info phone 780-763-2209, or [canadianshorthorn.com](http://canadianshorthorn.com)

**WANTED: GOOD YOUNG** bred red roan Shorthorn cows and Brown Swiss cows. 306-734-2970 or cel. 306-734-7035, Chamberlain, SK.

**40 RED ANGUS LIMO** cross cows, 3-9 years, bred Limo, start calving April 15, 2016. 306-237-4580, Perdue, SK.

**30 BRED COWS**, bred Black Angus, preg checked, due mid April, \$2700 each. 306-229-9297, Hague, SK.

**CATTLE VARIOUS 5240**



**BLACKSAND PREMIUM BALDIES** - Bred Heifers For Sale. BlackSand Cattle Company has on offer 200 commercial Angus influence bred heifers for sale. This is a top group Blacks, Black Baldies and Black Brockles that will be sold on a first come first serve basis. Sold in various package sizes and priced accordingly. Bred to Black Angus calving ease bulls for April/May 2016 calving. These heifers will turn into great mama cows! Can be sold with round hay bales. Call Craig at 204-761-5991, McAuley, MB. [craig@blacksandcattle.com](mailto:craig@blacksandcattle.com) [www.blacksandcattle.com](http://www.blacksandcattle.com) or on Twitter @BlackSandCattle

**70 EXTREMELY GENTLE HOME RAISED Black Angus** bred heifers. NVB. Very fertile breeding program, one out of 75 called open, \$3250 each; Also 2015 heifer calves avail. NVB. 403-363-4850 Brooks AB

**22 BLACK ANGUS** heifers, bred Hereford, bull out June 30th, preg. checked. 306-237-4348 or 306-222-9250 Perdue SK

**46 BLACK, BBF, BWF** heifers for sale. Start calving April 7, bred to Black Angus heifer bulls for 50 days. They were vaccinated prior to breeding and were Iovomeced October 13 at preg checking. Real nice even bunch of heifers, \$2900. 306-594-8126, Norquay, SK. [rsfoster@sasktel.net](mailto:rsfoster@sasktel.net)

**MJ PETERSEN TRANSPORT** Ltd. has for hire ground load 53' cattleliner and a 53' stepdeck hay trailer. Mortlach, SK., call Dakota 306-891-1380 306-631-2023 Miles

**BRED HEIFERS**. 100 Black Angus, 50 Hereford. Excellent ranch raised females bred to top quality Horned Hereford bulls. Start calving April. Call Dean at 780-855-2580, New Norway, AB.

**175 BLACK ANGUS BRED HEIFERS**, bred to low birthweight Black bulls, exposed July 4, 2015, vaccinated with VL5 plus 7 Som, Safeguard and Iovomeced, \$2650 each. 306-476-7996, Rockglen, SK.

**81 HEIFERS BRED** to low birthweight Red and Black Angus bulls. Start calving March 20th. 306-442-4545, Weyburn, SK.



**WOLFE FARMS** 11th Annual Bull/ Female Production Sale. Saturday, Dec. 5, 2015, 4:00 PM, Valleyview, AB. 48- Fleckvieh Simmental 18 mo. old bulls. 15 reg. bred females. For catalogues or info. call Tony Wolfe 780-524-9322. [www.wolfefarms.ca](http://www.wolfefarms.ca) Email: [wolfefarms@gmail.com](mailto:wolfefarms@gmail.com)

**150 YOUNG RED** and Red cross bred cows, 2-4 yrs. old. Bulls out July 01. Bred to McMillan or T-bar-K Simm. and Red Angus \$2700/ea. 306-577-1996, Broadview, SK.

**45 CHAROLAIS COWS** FOR sale, herd dispersal. Phone 403-740-0054, Gadsby, AB.

**STRAW AND GREEN FEED** large sq. 3'x4'x8' bales. Large quantities avail. Also have hay. 20 min. east of Calgary 403-618-7141

**50 YOUNG BRED** cows Angus/Simental cross; 25 bred heifers, all home raised. 306-831-8787, 306-357-4713, Wiseton, SK

**CATTLE WANTED 5245**

**WANTED: CULL COWS** and bulls. For bookings call Kelly at Drake Meat Processors, 306-363-2117, ext. 111, Drake, SK.

**WANT TO LEASE** or lease to own 40-70 bred beef cows. I can custom winter your cows. 306-275-4623 or 306-231-6439, Middle Lake, SK.

**CATTLE EVENTS/ SEMINARS 5247**

**ATTENTION EXHIBITORS!** 19th Annual Beef Pen Show at the Medicine Hat Exhibition and Stampede. December 18 and 19th. Commercial, Purebred and 4H classes with Steer Jackpot. Entries and info: [www.mhstampede.com](http://www.mhstampede.com) or 403-527-1234.

**HORSES 5305**

**LAST CHANCE HORSE and Tack Sale**, Heartland, Prince Albert, SK., Fri., Nov. 13 starting 5:30 PM. Brennin 306-763-8463.



**HORSE AUCTION** for Well Kapped Farm, Lorinda and Doug Wells, November 19, 2015, Kramer Auction, North Battleford, SK. Sale includes over 50 head of foals and 2 year old horses, Quarter and Painted horses. Checkout our website for the catalogue at [www.kramerauction.com](http://www.kramerauction.com) or call at 1-800-529-9958 for more details. PL#914618, Livestock #116400.

**PERCHERON 5400**

**2 MARES** and 1 gelding Percheron. All well broke. Have won prizes for best harnessed hitch Calgary and Edmonton and more. 20 years old, sound. Harness, sleighs, etc. Also available. 780-398-2410, 780-349-0162, Thorhild, AB.

**QUARTER HORSE 5415**

**SPRING FOALS**, Quarter horse and Quarter horse/Arabian cross, \$200/ea. Call 306-656-4445 or 306-230-2499, Harris, SK

**HORSE EVENTS/ SEMINARS 5467**



**EQUINE ALTERNATIVE THERAPY** Clinic! Year Long Certification Class or short courses. Chiropractics, Massage, Nutrition, Meridian Therapy, Tack Fit, Herbal and Energy Work. [laodas-wayhealing@live.ca](http://laodas-wayhealing@live.ca) [www.laodas-way.com](http://www.laodas-way.com) 780-897-7711, Alder Flats, AB.

**SHEEP AUCTION SALES 5505**

**LAST CHANCE SHEEP and Goat Sale**, Heartland Livestock, Prince Albert, Friday, Nov. 13, 11 AM. Brennin 306-763-8463.

**SHEEP VARIOUS 5590**

**SELLING LAMBS AND GOATS?** Why take one price from one buyer? Expose your lambs and goats to a competitive market. Beaver Hill Auctions, Tofield, AB. Sales every Monday, trucks hauling from SK, BC, AB. [www.beaverhillauctions.com](http://www.beaverhillauctions.com) Call: 780-662-9384.

**SUNGOLD SPECIALTY MEATS**. We want your lambs. Have you got finished (fat) lambs or feeder lambs for sale? Call Rick at: 403-894-9449 or Cathy at: 1-800-363-6602 for terms and pricing. [www.sungoldmeats.com](http://www.sungoldmeats.com)

**SHEEP WANTED 5595**

**SOUTHERN ALBERTA LIVESTOCK EXCHANGE** Buying all classes of sheep, lambs and goats. Contact **Darren Shaw 403-601-5165** Same Day Trade Payment. Farm Pickup. Competitive Pricing. [darren@livestock.ab.ca](mailto:darren@livestock.ab.ca)

**NOW PURCHASING** at Roy Leitch Livestock Co. Ltd. Fat lambs, feeder lambs, cull ewes and goats. Brandon, MB. Phone: 204-727-5021, 204-729-7791.

**SHEEP SERVICE/ SUPPLIES 5598**

**SASK. SHEEP DEV. BOARD** sole distributor of sheep ID tags in Sask., offers programs, marketing services and sheep/goat supplies. 306-933-5200, Saskatoon, SK. [www.sksheep.com](http://www.sksheep.com)

**SWINE 5670**

**BUYING ALL:** Pigs/swine/wild boar, raised outside, all sizes. Most \$. 1-877-226-1395. [www.canadianheritagepigs.com](http://www.canadianheritagepigs.com)

**BERKSHIRE BOARS**, ALL sizes. Delivery at cost. Troy or Lee at 204-828-3317, 204-750-2759, St. Claude, MB.

**POULTRY 5741**

**WANTED: LAYING CAGES** for chickens. 306-929-3044, Meath Park, SK.

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- 2003 Case IH 2388** - AFX Rotor, Chopper, Topper, Auger Ext, 2015 Swathmaster, 2828 Engine Hours, 2242 Rotor Hours, Stk: 0273218C..... **\$79,000 (LL)**
- 2010 Case IH 7120** - 900/60R32 LI 176 R1W, 540/65R30 LI 150 R1W, Std Duty W/O Diff LO, 10.4" Std Axle Ext, Lat HDR Tilt W/Stone, 30" Platform Ext, Manual Mirrors, Powerplus CVT FDR, Stk: 018563..... **\$212,000 (SA)**
- 2010 Case IH 7088 Combine**-800 Singles, Lateral Tilt, Ext Wear Rotor, 24' Unload Auger, AFS GPS, HID Lights, Yield & Moisture Monitor, Pro600, 1110 Engine Hours, 910 Spreader Hours, Stk: 015078..... **\$185,500 (SC)**
- 2009 Case IH 7088 Combine**-800 Singles, Lateral Tilt, AFX Rotor, Chopper, 1278 Engine Hours, 1050 Rotor Hours, Stk: 015349..... **\$169,500 (SC)**
- 2010 Case IH 7088 Combine** - 800 Singles, Lateral Tilt, AFX Rotor, Standard Chopper, Yield & Moisture Monitor, Trailer Hitch, New Radiator, 1200 Engine Hours; 900 Rotor Hours, Stk: 017933..... **\$182,000 (SC)**
- 2011 Case IH 7120 Combine** - Cloth Seats, Duals, Gps, Smaltube Rotor, Manual Hopper Ext, Lat HDR Tilt W/Stone, HID Lights, Manual Mirrors, 1500 Engine Hours, 1178 Rotor Hours, Stk: 017352..... **\$215,000 (SC)**
- 2011 Case IH 7120 Combine** - Cloth Seats, Duals, GPS, Smaltube Rotor, Manual Hopper Ext, Lat HDR Tilt W/Stone, HID lights, Manual Mirrors, 1500 Engine Hours, 1178 Rotor Hours, Stk: 017354..... **\$215,000 (SC)**
- 2004 Case IH 8010 Combine** - Duals, Lateral Tilt, HID Lights, Long Auger, Fine Cut Chopper, Pro 600 Monitor, 2800 Engine Hours, 2000 Rotor Hours, Stk: 015278..... **\$129,500 (SC)**
- 2003 Case IH AFX 8010 Combine**-Axial Flow, 900 Rubber, Rear Wheel Assist, Long Auger, Electric Sieve Adjustment, Deluxe Cab, Lateral Tilt, Fine Cut Chopper, Pro 600 Monitor, C/W 2016 Pu Header, Stk: 016932..... **\$119,000 (SK)**
- 2010 Case IH AFX 9120 Combine** - 520/85R42 157A8 R1w, 540/65R30 Li 150 R1w, Adj Steering Axle, Hd Planet W/O Diff L, Std Feeder Face, 30" Platform Ext, 10.4" Axle Ext, Manual Mirrors, Powerplus CVT FDR, Extended Wear, Stk: 016820..... **\$189,000 (LL)**

**HEADERS**

- 2012 CA2152 Draper Header** - 35Ft Spare Knife D60/Fd70, AHHC Comp Pkg, CA20 Transition Filler Kit, D60/FD70 Rock Ret Kit 30/35, Lodged Crop Finger Kit, Trans Pan, Stk: 08495A..... **\$69,000 (LL)**
- 2010 Case IH 2020 Header** - 35ft double knife drive, Pick Up Reel, Stk: 017099 **\$25,900 (SC)**
- 2008 Case IH 2162 Header** - 40 Ft, Single Knife, Cross Auger, Stk: 014640.. **\$58,000 (SC)**
- 2012 Case IH 3020 Header** - 35 Ft, Double Knife Drive, Hyd Lock-Up, Auto Header Height, Stk: 015768..... **\$41,500.00 (SC)**
- 2011 Case IH 3020 Header** - 35 Ft Header, Single Knife, Crary Air Reel, No Transport, Stk: 017943..... **\$33,750 (SC)**
- 2001 Honey Bee SP30 Header** - 30 Ft, U-II Reel, Transport, Cross Auger, Stk: 018240..... **\$23,000 (SC)**
- 2009 Honey Bee SP30 Header** - 30 Ft Header, Single Knife, New Low Profile Cutterbar Installed In 2014 Season, Hyd. F/A, Header Height Control, U-II Pickup Reel, Stk: 017867..... **\$24,500 (SC)**
- 2013 Honey Bee SP36 Header**-Pickup Reel, Upper Cross Auger, Hyd Tilt, Double Knife, Transport, Stk: 018094..... **\$49,500 (SC)**
- 1996 Honey Bee SP36 Header** - 36 Ft, U2 Pick Up Reel, New Knife And Guards, Transport, Stk: 013341..... **\$15,500 (ES)**
- 2011 Honey Bee 40' SP40 Draper Header** - 40 Ft, 6 Bat UII Pickup Reel, Plastic Teeth, Upper Cross Auger, Poly Cutterbar, Poly Skid Shoes, Headsight Height Control, Hydraulic Fore & Aft, Double Knife, Transport, Stk: PAA41007..... **\$47,100 (PA)**
- 2012 John Deere 635F Header** - 35 Ft, Pickup reel, Flex Header, Stk: 015527..... **\$39,500 (SC)**
- 2003 MacDon 972 Header** - 30', 30 Feet, Pickup Reel, Hyd. Fore & Aft, Rear Gauge Wheels, Bergen Transport, Fits CIH 88 Series, Stk: 017551..... **\$25,000 (PA)**
- 2013 Case IH 2162 Header** - 45 Ft, Slow Speed Transport, Upper Cross Auger, AFX adapter, Stk: 016108..... **\$89,500 (SC)**

**TRACTORS**

- 2012 John Deere 9510R Tractor**-800/70R38, Starfire 30000, GS3 Color Touch Monitor, JDLink, Premium Radio /W XM, Hi Flow Hydraulic Pump (78 GPM), Premium HID Light Package, Rear Suitcase & Rear Wheel Weights, Stk: MEA41003..... **\$315,300 (ME)**
- 2012 JD 9510R Tractor** - 520/85R46 Triples, PTO, 5 Hydraulic Outlets, High Capacity Pump 78 GPM, Autoguide Ready, Diff Locks, Stk: 017050..... **\$329,000 (LL)**

- 2003 John Deere 9520T Tractor** - 30" Tracks in Good Condition, Hydraulic Wide Swing Drawbar, 4 Remotes, Greenstar Ready, Comes With Outback GPS, 6043 Hours, Stk: 017566..... **\$148,500 (SC)**
- 1997 NH9682 Tractor**-20.8x48 Rubber, 4 Remotes, Outback Steering, Standard Transmission, Seedhawk Case Drain Line, Stk: 017827..... **\$59,900 (SK)**
- 2012 NHT9560 Tractor**-PTO, Autoguidance, Weight Package, HID Lights, Twin Pump, 800 Metrics, Cab Suspension, Diff Locks, Luxury Cab, Two Cable, 950 Hrs, Stk: 014208.... **\$334,500 (SC)**
- 2014 New Holland T9.615 Tractor**-Autoguidance Ready, Diff Lock, 520/85R46 Michelin Triples, 57 Gal HYD Pump, No PTO, Weight Package, 105 Hrs, Stk: 016891..... **\$359,500 (SC)**
- 2014 Case IH 620 Quad** - Luxury cab, PTO, 2 pumps, 6 remotes, 36" tracks, Range Point, 250 hours, Stk: 017978..... **\$600,000 (SC)**

**SPRAYERS**

- 2011 Case IH 3240 Sprayer** - 100 Ft, No Aim, Pro 700, 372, Shedded, 380 Tires, Good Sprayer, 500 Hours, Stk: 018307..... **\$218,000 (SC)**
- 2013 Case IH Patriot 3330 Sprayer** - Luxury Surveyor Cab, Active Suspension, 650/65R38, Man Adj Mirrors, SS Tank 3" Std Rate, Combo-Rate Dual Body, 100 Ft. Bm, 6 Sect, 20" Spacing, Cih Viper Pro, Aim Command, Hid Field Centre, Stk: 017539..... **\$325,000 (SK)**
- 2009 Case IH 4420 Sprayer** - Aim Command, 120 Ft Boom, Autoboomb, Accuboom, Ag Leader Monitor, GPS, Fenders, 650 Michelin Tires, Stk: 016596..... **\$239,500 (SC)**
- 2014 Case IH Patriot 4430 Sprayer** - Luxury Surveyor Cab, Active Suspension, 380/90R46, Power Adjustable Mirrors, 3" Front Fill, SS tank - 3" Fill - Standard Rate, CR II Single Nozzle Body, 120 Ft. Boom - 7 Section - 20 In. Spacing, Stk: 015685..... **\$390,000 (ME)**
- 2014 Case IH Patriot 4430 Sprayer** - Luxury Surveyor Cab, Active Suspension, 320/90R46, Power Adjustable Mirrors, 3" Front Fill, SS Tank - 3" Fill - Standard Rate, 5-Way Nozzle Body, 120 Ft. Boom - 7 Section - 20 In. Spacing, Stk: 015426..... **\$385,000 (SK)**
- 2013 Case IH Patriot 4430 Sprayer** - Luxury Surveyor Cab, Active Suspension, 620/70R38 MI, Power Adjustable Mirrors, 3" Front Fill, Ss Tank - 3" Fill - Standard Rate, CR II Single Nozzle Body, 120 Ft. Boom - 7 Section - 20-30 In. Spacing, Stk: 006607A..... **\$325,000 (LL)**
- 2004 John Deere 4710 Sprayer** - 100 Ft Boom, 800 Gallon Stainless Steel, Boom Height, Powerglide, Sectional, Hydraulic Steer, 2 Sets Tires, Fenders, 3600 Hours, Nice Shape, Stk: 018158..... **\$125,000 (ES)**
- 2010 John Deere 4830 Sprayer** - 100 Ft S/S Tank 1000 Gal, 2 Sets Tires, Fenders, Air Lift Tridikons, Shedded, Sectional, Stk: 016381..... **\$208,000 (LL)**

**SWATHERS**

- 1999 Case IH 8825 Swather** - 30 Ft, Electric Fore And Aft, New Guards And Skidshoes, Pickup Reel New Knife, Header, Eng Hours 1090, Stk: 018322..... **\$40,000 (ES)**
- 2013 Case IH WD1903 Swather**-Cab and Rear Axle Suspension, Deluxe Cab Upgrade, Standard Mirrors, Chaff Wiper Kit, Single Arm, Deluxe LED Front Light Package, Cloth seats, Header Quick Latch, Draper Ready, Stk: 012542..... **\$139,000 (SK)**
- 2013 Case IH WD1903 Windrower** - Upgrade Cab Pkg, 4 Line Display, Cab A-Pillar Display, Cloth Seats, Cab Suspension Only, Deluxe Led Front Package, Std Rear Light Package, Single Arm, Deluxe Mirrors, 600/65R28 154 R1W, Stk: 011390..... **\$170,000 (SK)**
- 2012 WD1903 Windrower** - Upgrade Cab Pkg, Cab Suspension Only, Single Arm, Frt Windshd Wiper, Deluxe Mirrors, Delco Am/Fm/Wb, 21L x 28 14Pr R4, Fixed Final Dr Shld, Chaff Wiper Kit, Cold Start Kit, Stk: 664994A..... **\$125,000 (SK)**
- 2012 Case IH WD1903 Windrower** - 30 Ft Draper, Cab & Rear Axle Suspension, FM750 with EZ Pilot, Very Good Condition, C/W Header, 189 Hours, Stk: 018236..... **\$114,500 (SC)**
- 2013 MacDon M155 Swather** - C/W D65 - 35 Ft, Single Span Pick Up Reel, Hydraulic Tilt, Gauge Wheels, 600/28 Drives, Forked Tail Wheels, No Transport, 70 E/50 C Hrs, Stk: 018053..... **\$149,000 (LL)**
- 2012 MacDon M205 Swather** - Turbo Diesel, 750 Trimble Autosteer, Hydr Swath Roller, D60 - 40 Ft Header W/Transport - 221125, 548 E & 412 T Hrs, Stk: 015157..... **\$169,000 (SK)**

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**2013 John Deere 7215 R Tractor**, S/N 12300, MFWD, Suspension, IVT Transmission, 50 KPH Transmission, Guidance ready, Premium Cab with active seat, 600/70R30 Tires, 136 Hrs, Comprehensive Extended Warranty to 1-30-2017

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**2013 John Deere 6190 R Tractor**, S/N 09985, MFWD, Partial Power Shift Transmission, Premium Cab, Green Star Auto Trac, 520/85R46 Tires, 342 Hrs, Comprehensive Extended Warranty to 1-29-2017

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**2014 John Deere 6170 R Tractor**, S/N 11651, MFWD, M380SL Loader, Premium Cab Plus, Command Quad Transmission, Green Star Auto Trac, 520/85R46 Tires, 441 Hrs, Comprehensive Extended Warranty to 1-30-2017

**2014 John Deere 6170 R Tractor**, S/N 11621, MFWD, M380SL Loader, Premium Cab Plus, Command Quad Transmission, Green Star Auto Trac, 520/85R46 Tires, 553 Hrs, Comprehensive Extended Warranty to 1-30-2017

**2014 John Deere 6140 R Tractor**, S/N 15325, MFWD, Premium Cab, Command Quad Transmission, Green Star Auto Trac, 480/80R42 Tires, 144 Hrs, Comprehensive Extended Warranty to 10-30-2016

**2014 John Deere 6140 R Tractor**, S/N 15285, MFWD, Premium Cab, Command Quad Transmission, Green Star Auto Trac, Loader Prep, 480/80R42 Tires, 447 Hrs, Comprehensive Extended Warranty to 10-30-2016

**2014 John Deere 6140 R Tractor**, S/N 15197, MFWD, Premium Cab with Panorama Glass Roof, Command Quad Transmission, Green Star Auto Trac, Loader Prep, 480/80R42 Tires, 280 Hrs, Comprehensive Extended Warranty to 10-30-2016

**2013 John Deere 6125 R Tractor**, S/N 778885, MFWD, Suspension, Premium Cab, H340SL Loader, Auto Quad Transmission, Panorama Glass Roof, 40KPH Transmission, 320/80R42 Tires, 553 Hrs, Comprehensive Extended Warranty to 1-30-2017

**2014 John Deere 6125 R Tractor**, S/N 805725, MFWD, Suspension, Premium Cab, IVT Transmission, 40KPH Transmission, 320/80R42 Tires, 106 Hrs, Comprehensive Extended Warranty to 10-30-2016

**2013 John Deere 6115 R Tractor**, S/N 776439, MFWD, Premium Cab Plus, IVT Transmission, 40KPH Transmission, 460/85R38 Tires, 75 Hrs, Comprehensive Extended Warranty to 12-31-2016

**2012 John Deere 6115 R Tractor**, S/N 727766, MFWD, Deluxe Cab, IVT Transmission, 40KPH Transmission, 460/85R38 Tires, 289 Hrs, Comprehensive Extended Warranty to 1-30-2017

**2013 John Deere 6115 M Tractor**, S/N 778417, 2 Wheel drive, Standard Cab Plus, Power Quad Transmission, 30KPH Transmission, 460/85R38 Tires, 249 Hrs, Comprehensive Extended Warranty to 1-29-2017

**2014 John Deere 6115M Tractor**, S/N 779061, 2 Wheel drive, Standard Cab Plus, Power Quad Transmission, 30KPH Transmission, 460/85R38 Tires, 103 Hrs, Comprehensive Extended Warranty to 1-29-2017

**2013 John Deere 6105 M Tractor**, S/N 778294, MFWD, H340SL Loader, ROPS, Power Quad Transmission, 40KPH Transmission, 249 Hrs, Comprehensive Extended Warranty to 1-29-2017

**2013 John Deere 6105 M Tractor**, S/N 778019, MFWD, M340SL Loader, ROPS, Power Quad Transmission, 40KPH Transmission, 40/85R38 Tires, 414 Hrs, Comprehensive Extended Warranty to 1-29-2017

**2014 John Deere 6105M Tractor**, S/N 777630, MFWD, M340SL Loader, Power Quad Transmission, ROPS, 40KPH Transmission, 18.4 x 38 Tires, 138 Hrs, Comprehensive Extended Warranty to 1-31-2017

**2013 John Deere 5085M Tractor**, S/N 637508, MFWD, M260SL Loader, Synchro Transmission, ROPS, 18.4 x 30 Tires, 290 Hrs, Comprehensive Extended Warranty to 1-31-2016

**2013 John Deere 5085M Tractor**, S/N 645000, MFWD, Deluxe Cab, 16/16 Power Shift, Creeper Gear, 18.4 x 30 Tires, 264 Hrs, Comprehensive Extended Warranty to 1-31-2016

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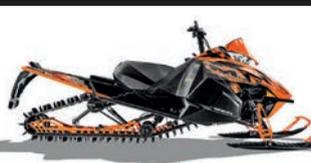
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# MORRIS

<p><b>AIRDRILLS</b></p> <p>DEMO Morris Contour II - 71', w/9650 TBT.....\$339,000          Morris Contour I - 61', (2012) w/8370 TBT.....CALL          Morris Contour I - 61', (2008) w/8370 TBH Cart.....CALL          Morris Maxim II - 49' w/7300 Air Cart.....CALL          Morris Maxim II - 55', ddl shoot, paired row boots, dual castors, w/8370 air cart.....\$68,000          Morris Maxim I - 49' w/ 8336 TBT Air Cart.....CALL          Morris Maxim I - 60' w/7300 TBT Air Cart.....CALL          Morris Maxim I - 49' AD, 10" sp, steel packers.....\$15,000          Seedmaster (2008) 72", 12" spacing, 300 bushel on board w/Bourgault 5440 tank.....\$176,000          Bourgault 5710, 64' 12" spacing, mid-row banders, NH3.....\$44,000          Bourgault 8800, 36', mounted packers, liquid kit.....\$14,900</p> <p><b>TRACTORS</b></p> <p>NEW 2014 McCormick MTX 150 FWA w/2895 loader &amp; grapple\$134,000</p>	<p>McCormick (2004) MTX 110 FWA, loader.....\$53,000</p> <p><b>MISCELLANEOUS</b></p> <p>NEW Kello Bilt 225, 16' disc.....\$30,900          NEW Degelman Pro-Till 40', notched discs.....CALL          NEW Morris 8650 XL Tow Between.....CALL          2013 Morris 8650 XL Tow Behind.....CALL          Buhler 16104 Swing Auger (2010).....\$26,000          Riteway 78' heavy harrow, hyd tines, Demo.....\$44,000          Degelman 70' heavy harrow.....\$15,500          2011 Riteway 78' heavy harrow, hyd tines.....\$35,500          NEW Riteway 90' heavy harrow, hyd tine.....\$56,800          Bourgault 7200, 84', heavy harrow.....\$35,000          Morris 70' heavy harrow.....\$26,000          NEW Elmers 70' heavy harrow.....\$52,000          Flexi-Coil 82' Heavy Harrow.....\$20,000</p>
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<p>728757 2008 Morris Contour - 61' Air Drill, w/8370 XL Tow Behind Cart <b>SCALL</b></p>	<p>726228 2013 Morris 8650XL Tow Behind Air Cart <b>SCALL</b></p>	<p>695986 Morris Maxim 49' Air Drill, 12" Spacing, Double Shoot, w/Morris 8336 TBT <b>\$55,000</b></p>	<p>NEW 721166 Morris Field Pro 50' &amp; 70' Heavy Harrows In Stock <b>\$32,000 - \$38,000</b></p>	<p>NEW 715197 2015 Morris ProAg 1400 Hay Hiker Bale Wagon <b>\$35,900</b></p>	<p>NEW 697830 Morris 9650 Air Cart, Double Shoot <b>\$148,000</b></p>
<p>726227 2007 SeedMaster TXB 6612 w/Liquid Tanks Air Drill <b>\$118,000</b></p>	<p>NEW Lemken Heliodor - 40'          NEW Lemken Heliodor - 33'          NEW Lemken Rubin 9 - 26'          DEMO Lenken Helidor - 40'          DEMO Lemken Rubin 9 - 26'          DEMO Lemken Rubin 12 - 20'</p>	<p>NEW 734691 2012 Salford 3100 - 60' Vertical Tillage, 22' Discs <b>\$105,000</b></p>	<p>726221 2012 Morris 71' Contour w/8370 XL TBT Air Drill <b>SCALL</b></p>	<p>DEMO 726231 Morris Contour II - 71' w/9650 TBT Air Drill, DEMO <b>\$339,000</b></p>	<p>NEW 697832 Morris 8650 XL Air Cart, Tow Between, Double Shoot <b>SCALL</b></p>

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THE KING'S PRICE: STOCK #T15465  
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THE KING'S PRICE:  
**\$31,800**  
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STOCK #T15639 THE KING'S PRICE:  
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**2015 GMC SIERRA SLE CREW CAB 4X4, 5.3L V8**  
**0% INTEREST!**  
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THE KING'S PRICE: STOCK #T15481  
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LOADED, 6-SPEED AUTOMATIC, 4X4, KEYLESS ENTRY, INTELLILINK W/REAR CAMERA, "EZ" LIFT & LOWER TAILGATE, REAR BUMPER CORNER STEPS, ONSTAR 4G LTE WI-FI!

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**4.3L V6, 0% INTEREST MSRP: \$46,365**  
 STOCK #T15441



THE KING'S PRICE:  
**\$32,900**  
 OR \$234 B/W!

**2015 GMC SIERRA SLT CREW CAB 4X4**  
**5.3L V8, 0% INTEREST!**  
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5.4L, 4x4, Leather, Remote, Start, Sunroof, 92,897 km  
Stock #SK-U0460



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2.0L I-4 cyl, 5 Spd Manual, 146,893 km  
Stock #S-S3363B



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## 2004 CHEV TRAILBLAZER

V6, 4x4, Remote Start, Sunroof, 147,172 km  
Stock #S-2526A



**\$10,995**

## 2007 FORD F150 LARIAT 4X4

BC Unit! 5.4L, Automatic, Black with Black Interior, 57,525 km, AM/FM Stereo, AC, Chrome, Leather, Alloy Wheels, Stock #SK-U0443



**\$22,995**

## 2009 CHEV COBALT LT

2.2L, AC, 107,255 km,  
Stock #SK-S2754A



**\$11,995**

## 2008 CHEV AVALANCHE 1500 LTZ

4x4, 5.3L V8, Grey with Black Interior, 160,820 km, Navigation, Rear Camera, Sunroof, Automatic, Stock #SK-S3296A



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## 2011 BUICK LACROSSE CXL

3.6L V6, Heated Seats, Sunroof, 48,836 km,  
Stock #SK-U01481



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## 2014 DODGE JOURNEY SXT

3.6L V-6, Backup Camera, 20,812 km  
Stock #SK-U01594



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## 2011 CHEV TRAVERSE 1LT AWD

3.6L V6, Automatic, Silver, 71,216 km, AC, PL, PW, PM, PS, Stock #SK-U01649A



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## 2012 DODGE RAM 1500 SLT

4x4 Crew Cab, 5.7L V-8 km, White, 42,279 km  
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2.4L I-4, Station Wagon, 111,852 km,  
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### VW7CC 2 Carbides 3/4" Wide



Two carbides on front for considerably more wear. The VW7CC is shown on our very popular C shank opener. The VW14FB has a 3/4" opening where seed comes out. Also shown on the VW14FB is our full carbide paired row - available in 4" and 5". The VW21DSF paired row has 4 carbides on either side. The VW21DSF also fits the Flexi Stealth Opener. The VW7CC Drill Point also fits the Flexi Stealth Opener and Bourgault.

### VW10FC 4-1/4" Wide Full Carbide



Two carbides on front and two carbides on both sides. Shown here on our VW14FB C shank opener. Our VW10FC also fits Flexi Stealth and Bourgault. Liquid line easily attached to back of VW14FB and extended down.

### VW11FC 3-1/4" Wide Drill Point



Full carbide - two on front and two on both sides. Very popular drill point. Shown on our VW14FB opener. Also fits Flexi Stealth and Bourgault. Liquid line easily attached to back of VW14FB.

### VW12FC 2-1/4" Wide Drill Point



Full carbide front and sides. Also fits Flexi Stealth and Bourgault. Shown here on VW14FB opener. Liquid line easily - simply - attached to back of VW14FB. Single shoot drill point.

### VW13FC 1-1/2" Wide Drill Point



Our super slim spread point - full carbide front and sides. For producers who want a drill point in between 3/4" wide and 2-1/4" wide. Shown on our VW14FB opener. Liquid line easily runs down back of VW14FB. Also fits Flexi Stealth and Bourgault.

### VW18 HDS



Harmon double shoot seed boot. Carbides protect seed opening.

### VWHC1

Small Harmon point - large carbide.



### VWHC2

Large Harmon point - slides over adapter - bolt head and nut are recessed. Large carbide - long wear.



### Morris Double Shoot



VW Morris triple shoot combo - shown on Morris opener. VWM23C - main front point - has two carbides. VW24 side plates have carbide embedded and sold in pairs. VWM25 is the full carbide deflector.

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530E HI Torque 280 HP, 10 Spd, Spring Susp, 12/23, 34700 GVW, 295/75/22.5 Low Profile Tires, 254" WB, Cab to End of Frame 22'4", Double Frame, A/C, Positive Air Shutdown, Unit has Fresh AB Safety and is ready to work!  
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3406C Cat Engine, 425 Hp, w/superjakes, 18 spd, 14600 lbs front, 46 rears w/lockers, Has 100 Barrel (16000 L) Jasper Water Tank. Truck has fresh Alberta Safety and is READY TO WORK  
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3406C Cat Engine, 425 hp., 13 spd., RTLOF16713A Transmission, 46 Rears w/Lockers, 11R24.5 Rubber, Dual Aluminum Fuel Tanks, Hendrickson Air Ride Suspension c/w 100 Barrel Water Tank, PTO Shaft Driven Bowtie Pump / hot box, Rear Spray Bumper, Pintle Hitch Apron, Truck has Fresh AB Safety and is Ready to Work!  
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### 2002 MountainView Wellsite



2002 10' x 30' Wellsite Trailer, Propane Pig, A/C, Bedroom with bunk beds - queen on the bottom. Fresh CVP. In great condition  
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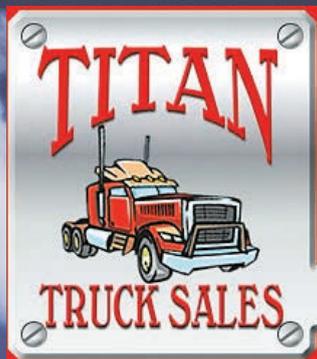
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### 2013 IH PROSTAR



500 HP Maxx 15, 18 sp, 14 front 40 rear, 22.5" alloy wheels, 4x4 diff. locks, 240" WB, 3:70 gears, 365,000 km.

**\$45,000**

### 2013 KENWORTH T800



500 HP Cummins ISX, 18 sp Eaton Ultrashift, 12 front super 40 rear, 4x4 diff. locks, 4:10 gears, 22.5" alloy wheels, 194" WB, 201,183 km.

**\$89,000**

### 2010 KENWORTH T800



525 HP Cummins ISX, 18 sp, 12,000 front 46,000 rear, 3:91 gears, 24.5" alloy wheels, 4x4 diff. locks, 220" WB, 1,050,188 km.

**\$59,000**

### 2011 WESTERN STAR 4900FA



500 HP Detroit DD15, 13 sp, 12/40, 244" WB, 22.5" alloy wheels, 3:70 gears, 3x4 diff. locks, 738,753 km.

**\$62,000**

### 2010 WESTERN STAR 4900FA



515 HP Detroit, 13 sp, 12/40, 22.5" alloy wheels, 244" WB, 373 gears, 3x4 diff. locks, 744,056 km.

**\$55,000**

### 2012 KENWORTH T800



500 HP Cummins ISX, 18 sp, 12 front super 40 rear, 410 gears, 4x4 diff. locks, 22.5" alloy wheels, 222" WB, 638,090 km.

**\$65,000**

### 2011 FREIGHTLINER CASCADIA



500 HP DD15, 18 sp, 12 front super 40 rear, 4:10 gears, 22.5" alloy wheels, 220" WB, 4 way diff. locks, 645,272 km.

**\$59,000**

### 2013 IH PROSTAR



500 HP Maxx 15, 18 sp, 12/46, 22.5 alloy wheels, 3:58 gears, 4x4 diff. locks, 228" WB, 251,321 km.

**\$45,000**

### 2013 IH PROSTAR



500 HP Maxx 15, 18 sp, 12/46, 22.5 alloy wheels, 3:58 gears, 4x4 diff. locks, 228" WB, 222,592 km.

**\$45,000**

### 2011 FREIGHTLINER CASCADIA



500 HP DD15, 18 sp, 12 front super 40 rear, 4:10 gears, 4x4 diff. locks, 196" WB, 22.5" alloy wheels, 412,744 km.

**\$65,000**

### 2012 PETERBILT 388



450 HP Cummins ISX, 18 sp, 12/40, 70" bunk, 3x4 diff. locks, 3:70 gears, 22.5" alloy wheels, 244" WB, 799,741 km.

**\$79,000**

### 2007 PETERBILT 379



475 HP Cat C15, 18 sp, 12 front super 40 rear, 3:73 gears, 4x4 diff. locks, 22.5" alloy wheels, 240" WB 48" bunk, 986,840 km.

**\$65,000**

### 2007 WESTERN STAR 4900FA



450 HP Mercedes MBE4000, 10 spd Eaton Autoshift, 12/40, 22.5" alloy wheels, New 20' Concade grain box, remote shute and hoist, 1,287,500 km.

**\$65,000**

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**WIRELESS 10X PTZ CowCam** kit now available by bid on The Western Producer Fall Online Auction, November 5th to 16th. www.producerauction.com Register and bid today!



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**WANTED:** If you know a rancher/farmer who would like to meet a down to earth common sense, attractive youthful looking 49 yr old female who also lives the country life. Email: country6688@outlook.com

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**SWM CATTLE RANCHER,** East Central Sask. Early 40's, seeking female who enjoys travel, country living and sharing fun times. Please include photo and phone #. Box 5571, c/o The Western Producer, Box 2500, Saskatoon, SK., S7K 2C4.

**WHITE MALE LOOKING** for a slim white female who likes country living and is willing to relocate. Between ages 68-70 and is in good health. Please send recent photo and ph. #. Box 5569, c/o The Western Producer, Box 2500, Saskatoon, SK. S7K 2C4.

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**KUVASZ/PYRENEES** born Oct 11/14. Only 2 males left, farm raised. Medicine Hat, AB., call 403-526-9177 or 403-502-9470.

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**CANADIAN BUILT HOMES** ready for immediate delivery. Huge fall discounts. For more info, call Yellowhead Modular Homes Sales, 306-496-7538, Yorkton, SK. www.affordablehomesales.ca

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**RECENTLY REDUCED.** 1800 sq. ft. home to be moved off lot. 3 bdrm, 1 bath, large porch, office, 2 family rooms, \$50,000. Must see Jason 306-642-3315, Assiniboia.

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**ALBERTA 6132**

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**8,345 acre Ranch/Grain Farm located outside Rose Prairie in the Peace River District of BC with 1000 pair carrying capacity. Also suitable for a large scale grain farm or forage production. Approx. 5000 acres of broke ground currently used for hay production and managed pasture. Good house, sheds and handling facilities. Well fenced and cross fenced with ample water. The owner will negotiate with a progressive farmer to form long term lease arrangements to ensure the land is operated profitably and cared for sustainability. Additional land and infrastructure may be available.**  
 For a complete information package, send your request along with your contact info to [fortstjohn@bonnefield.com](mailto:fortstjohn@bonnefield.com)

PEACE COUNTRY RANCH is offering a great opportunity for someone interested in managing your own cattle operation without the high cost of buying land. This would be a profit sharing program with lots of flexibility on terms and number of cattle. Home provided. Call 780-814-3154, or email: [gdanaray@gmail.com](mailto:gdanaray@gmail.com)

**SASKATCHEWAN 6133**

**FARMLAND For Rent Elstow/Colonsay Area.** Large grain farm in exc. producing area. 54.5 quarters, RM 342, 343. Divided into 7 separate mainly contiguous land blocks of various sizes. Requesting cash rental offers up to Dec. 15, 2015. For all combination or separate blocks individually. Field grain storage can also be made available to rent. Highest or any bid not necessarily accepted. More info, contact Rene Poelzer, email: [poelzer@rnow.com](mailto:poelzer@rnow.com) or call cell 306-745-7018.

**UNIQUE FARM IN Shell Lake/Spiritwood, SK.** 296 + 160 acres, 1677 sq. ft. home, 4 bdrm, 1 bath. Root cellar. Fruit trees. Can be registered organic. RM 496. \$398,000. 306-427-4716, Shell Lake, SK.

**WANTED YOUR LISTING for farmland in SK.** We have buyers for cert. organic farms. Guy Shepherd 306-434-8857; Garry Beckett 306-435-7777, Farm Boy Realty, Moosomin, SK. [guy@farmboyrealty.com](mailto:guy@farmboyrealty.com) or [garry@farmboyrealty.com](mailto:garry@farmboyrealty.com) Serious about selling your farm? Put a Farm Boy to work today!

**RM OF ABERDEEN/GRANT, 50 kms, NE of Saskatoon, SK.** NW-30-40-01-W3, 135,900 assessment. High producing land. 3 adjoining quarters also available. Written offers considered. Serious inquiries only. 306-222-8166.

**MINERAL RIGHTS.** We will purchase and/or lease your mineral rights. 1-877-269-9990. [cnfree@telusplanet.net](mailto:cnfree@telusplanet.net)

**RM 225: IRRIGATION potential!** Approx. 800 acres of grainland which can be irrigated from the South Sask. River according to the owner. Excellent opportunity to own irrigated land. John Cave, Edge Realty Ltd., 306-773-7379. [www.farmsask.com](http://www.farmsask.com)

**DWEIN TRASK REALTY INC. RM of Torch River #488:** SW-07-53-15-W2; NE-12-53-16-W2, SE-12-53-16-W2. Total FMV is 188,500. 382 cult. acres. Renter in place for 2015. Call Dwein 306-221-7334.

**FARMLAND FOR SALE by Tender.** 7 adjoining quarters in RM of Morris #312. SE-1/4-10-31-27-W2, 124 cult. acres; W-1/2-11-31-27-W2, 194 cult. acres; E-1/2-11-31-27-W2, 229 cult. acres; E-1/2-02-31-27-W2, 263 cult. acres. Tenders must be received by Nov. 23. Highest or any tender not necessarily accepted. 10% due upon acceptance. Mail tenders to: Manitou Farms, Box 28, Young, SK., S0K 4V0. For more info call 306-946-7334.

**ID#1100443 YORKTON:** 2652 acres with newer bungalow and 40x60 insulated shop both with geothermal heating. 65,000 bu. grain storage. Main yard has 6-5300 bu. hopper bottom bins with own aeration fans, 2-100 ton epoxy coated bins plus 1 Meridian and 1 Friesen. 2,090 Acres are cultivated, as per SAMA. MLS®. **ID#1100380 BENGOUICH:** 34 quarter sections (5419.16 acres) of probably the best grassland around. Numerous sloughs, dugouts and an underground river run through the property. Could be farmed. Yardsite with home, corrals and quonset and another with a 1978 bungalow and well. MLS®. **ID#1100459 SHAUNAVON:** 309 acres of land, 304 acres cultivated and currently in hay. Deep water well (325 ft.) licensed to divert 55 gals. per minute for oilfield use. Two large holding ponds close to Hwy. 13 to facilitate this use. MLS®. Real Estate Centre, 1-866-345-3414. Visit [www.farmrealestate.com](http://www.farmrealestate.com) for all our listings.

**DWEIN TRASK REALTY INC., St. Benedict south,** 325 acres of 32-40-24-W2 with grain storage, very good 2 storey house just complete with \$100,000 renos! Barn and extensive corrals. New price \$699,900! Ph Dwein Trask 306-221-1035.

**SASKATCHEWAN 6133**

**REQUEST FOR TENDER.** The registered owners are hereby requesting tenders to purchase all parcels of crop lands as one parcel. RM of King George, No. 256, Lucky Lake, SK. The legal land descriptions are as follows: SE-27-24-10, 157/160 cultivated acres, assess. 84,400; NE-27-24-10, 149/160 cultivated acres, assess. 82,600; SW-27-24-10, 156/160 cultivated acres, assess. 88,000; SW-34-24-10, 142/160 cultivated acres, assess 50,100. The land is gently sloped and level to nearly level. All quarters are together in close proximity. Sealed bids are to be received by no later than **November 16, 2015**, along with a deposit in the amount of \$10,000, payable by certified cheque, bank draft, or money order at the office of: Hjeltje Law Office Barrister and Solicitor, 1249 8th Street East, Saskatoon, SK. S7H 0S5. Attn: Allan C. Hjeltje. Highest or any tender not necessarily accepted. For more info call Michael Hagarty 250-741-7669.

**WANT TO RENT:** farmland in RM of Grandview #349, RM of Reform #379, or RM of Biggar #347. 306-948-7807, Landis, SK.

**RM WALPOLE 92,** 320 acres, W-1/2-13-12-33-W1, approx. 200 acres broke, \$300,000 OBO. 306-435-2640, Moosomin, SK.

**FARM LAND FOR RENT**

RM #	Town	# of Quarters
63	Carlyle	5
69	Pangman	2
77	Admiral	19
78 & 108	Scotsguard	11
155 & 156	Sintaluta	21.5

Request Information: [saskland4rent@gmail.com](mailto:saskland4rent@gmail.com)  
**Harry Sheppard - 306-530-8035**  
[www.sheppardrealty.ca](http://www.sheppardrealty.ca)  
**Sutton Group - Results Realty Regina, SK**

**FOR SALE: RM ST. PETER, SW and NW-27-39-19-W2.** Includes yardsite w/50x60' arch rib shop and tools, total grain bin capacity of approx. 113,000 bu., well, dugout, natural gas outlet for grain dryer, 1950's house, car and truck sheds, 40x60' steel quonset, approx. 220 cultivated acres. \$830,000. Up to 9 additional nearby quarters may be purchased as well. 306-874-5554, 306-874-2920, Naicam, SK.

**RM 273 SLIDING HILLS,** one quarter farmland, SW-25-30-01-W2, 155 cult. acres, stone free. 306-542-3125, Kamsack, SK.

**FARMLAND WANTED**

**NO FEES NO COMMISSIONS**

**PURCHASING: SINGLE TO LARGE BLOCKS OF LAND. PREMIUM PRICES PAID WITH QUICK PAYMENT.**

**FARM AND PASTURE LAND AVAILABLE TO RENT**

Many References Available

**SUMMARY OF SOLD PROPERTIES**

Central.....206 1/4's  
 East.....54 1/4's  
 West.....49 1/4's  
 South.....97 1/4's  
 South East.....40 1/4's  
 South West.....65 1/4's  
 North.....16 1/4's  
 North East.....14 1/4's  
 North West.....12 1/4's

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**SASKATCHEWAN 6133**

**FARMLAND TENDER, RM of Nipawin #487.** Neil and Wilma Wheeler will accept tenders on: Parcel 1: S-1/2-28-49-13-W2. Parcel 2: W-1/2-34-49-13-W2. Parcel 3: SE-35-49-13-W2. Parcel 4: NW-24-49-13-W2. Parcel 5: SE- & W-1/2-26-49-13-W2 (incl. yard) until November 30, 2015 at 4:00 PM. Tenders will be accepted on each parcel, groups of parcels, or as a whole. Tenders must be accompanied by a deposit of five (5%) percent of the bid price by a certified cheque payable to: Annand Law Office, Barristers and Solicitors, 208 Main Street, Box 69, Melfort, SK. S0E 1A0. Phone: 306-752-2707, fax: 306-752-4484, [mannand@sasktel.net](mailto:mannand@sasktel.net) The deposit cheque will be returned uncashed for any tender not accepted. Highest or any tender will not necessarily be accepted.

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 Sutton Group - Results Realty Regina, SK.

**FARMLAND WANTED**

**TOM NEUFELD**  
 SASK. LAND SALES  
 306-260-7838  
[katneufeld@sasktel.net](mailto:katneufeld@sasktel.net)

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**WANTED**

GRAIN LAND TO RENT, 25 mile radius of Rouleau, SK. Call 306-776-2600 or email: [kraussacres@sasktel.net](mailto:kraussacres@sasktel.net)

**FARMLAND FOR SALE:** RM Torch River #488, 2 quarters: NE-18-53-15-W2, NW-18-53-15-W2, approx. 232 acres under cultivation, 212 recently farmed. Soil type H, assessed value 115,800, asking \$175,000. For more info call 306-343-1091 or 306-230-0037. Please submit offers to: [robert.lucas@usask.ca](mailto:robert.lucas@usask.ca) Closing date January 9, 2016. Highest or any offer not necessarily accepted.

**AVONHURST/EDENWOLD AREA,** 942 acres 755 cultivated, includes yardsite w/power, 52,000 bu. hopper storage, 34,000 bu. with aeration, 14,000 flat bottom storage. Asking \$1,250,000. Darcy 306-535-7769.

**BESIDE REGINA 3 acre property w/house and greenhouses;** RM of Edenwold, near Regina, 1/2 section on Hwy #33; RM of Edenwold, near Pilot Butte 80 acre development; RM Edenwold, 960 acre farm near Regina, home quarter can be purchased separately; 160 acres on Hwy #1, 4 kms East of Balgonie; Development 90+ acres, Hwy #11, 7 miles North of Saskatoon, development; RM Edenwold 160 acres, home and buildings within 1/2 hr. from Regina; RM Perdue, 2 quarters West of Saskatoon on Hwy #14. Contact Brian Tiefenbach, 306-536-3269, Colliers International, [www.collierscanada.com](http://www.collierscanada.com)

**RM of EAGLE CREEK #376** 160 acres in the Sonningdale area w/115 acres cult., balance is pasture. 26x36' hip roof barn w/12x36' lean-to. Very solid 1-1/2 storey character home built in 1944. This home is in need of repairs. Also, the seller may consider selling the home to be moved or just the home and yard. A great location, approx. 60 miles from Saskatoon. MLS®552666. For viewing/info, ph Lloyd Ledinski, Re/Max of the Battledords, North Battleford. 306-446-8800, 306-441-0512.

**14 QUARTERS OF Land for sale in RM #252 Arm River.** Call Ted Cawkwell, Re/Max Blue Chip Realty, 306-327-7661 for details.

**SASKATCHEWAN 6133**

**NOTICE OF JUDICIAL SALE.** The following land will be offered for sale by tender under the direction of the Selling Officer, Douglas B. Richardson, Q.C., Barrister and Solicitor: Minimum Bid SW 26-22-26 W3 (RM of Happyland No. 231) \$275,000. SE 19-22-25 W3 (RM of Happyland No. 231) \$300,000. NE 19-22-25 W3 (RM of Happyland No. 231) \$305,000. 1. All bids must be in writing and submitted by registered mail or delivered personally to the judicial selling officer in a sealed envelope at the address below by 5:00 p.m. on December 15, 2015. 2. Each bid shall be accompanied by a certified cheque or solicitor's trust cheque in the amount of 10% of the bid. If the bid is not successful, the deposit will be returned to the bidder. 3. Within 15 days of the opening of bids, the successful bidder shall provide either: (a) the balance of the purchase price; or (b) payment of the sum equal to the difference between the balance of the purchase price and any mortgage financing, together with an unconditional and unequivocal letter of commitment from a recognized financial institution to the mortgagee to finance within 15 days of the confirmation of sale, the successful bidder's purchase of the land for the price stated in the bid. 4. If the successful bidder does not complete the purchase on the terms and within the time specified, the deposit will be forfeited. 5. The land will not be sold for amounts less than the minimum bid amounts indicated above. 6. The land shall be sold subject only to such taxes as accrue due after December 31, 2014 and CNV Easement Interest Register #107213712 (as to SW 26-22-26 W3) and CNV Easement Interest Register #107357687, Lease Interest Register #109860790, Pipelines Act Easement Interest Register #110190619, TransGas Easement Interest Register #117602759 (as to SE 19-22-25 W3) and CNV Easement Interest Register #107357687, CNV Easement Interest Register #107357698, Lease Interest Register #109860880, Pipelines Act Easement Interest Register #110190619, TransGas Easement Interest Register #117602759 (as to NE 19-22-25 W3). 7. The land may be sold as separate parcels. If bidding on more than one parcel, the bid should specify the amount bid for each parcel and whether the bid is conditional upon being successful on all parcels included in the bid. 8. The highest or any bid may not necessarily be accepted and the sale is subject to confirmation by the Court of Queen's Bench. 9. Further information including the full legal description of the land may be obtained from the Selling Officer, Mc Kercher LLP, 374 - 3rd Avenue South, Saskatoon, SK. S7K 1M5. Attention: Douglas B. Richardson, Q.C. Telephone: 306-653-2000, facsimile: 306-653-2669.

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**PRIME DEVELOPMENT LAND, SW-2-18-21-W2.** Great country location with all amenities closeby. Scenic property of 160 acres 8 kms west (paved) and 2 kms north (gravel) of Regina. Close proximity to Global Transportation Hub, Sherwood Forest, and Wascana Creek frontage. This exceptional residential, commercial, investment property has City of Regina water and power, Class D black soil. Bids close Dec. 7, 2015. Email written offers to: [sherwoodlandforsale@hotmail.com](mailto:sherwoodlandforsale@hotmail.com) Highest or any bid not necessarily accepted. Photos available on request.

**LAND FOR RENT in the RM of Lajord #128.** 1249 cultivated acres. Contact Don Waslyniuk at HCI Ventures Ltd. for more info. or to request land rental tender package. Offers accepted up to November 20, 2015 at 204 - 4303 Albert St., Regina, SK. S4S 3R6. Contact Don 306-775-2060 or [don@hiventures.ca](mailto:don@hiventures.ca) Highest offer not necessarily accepted.

**SASKATCHEWAN 6133**

**LAND TENDER:** RM of 97 Wellington. E 1/2 of SW-16-12-13-W2, E 1/2 of NW-16-12-13-W2, SE 1/4 16-12-13-W2. Tenders will be accepted on each parcel, groups of parcels, or as a whole. Tenders must be accompanied by a 5% deposit of bid price by certified cheque. Deposit cheque will be returned for any tender not accepted. Highest or any tender not necessarily accepted. Submit written tender to: Horner Law Office, 21-5th Street NE, Weyburn, SK. S4H 0Y9. Inquiries may be made to 306-456-2504 or 306-861-6026. Closing date Saturday, December 5, 2015.

**HARVEST SALE:** RM of Aberdeen #373. SW-36-30-03-W3. Very good producing quarter. Very little water. Must be sold before winter. Serious inquiries only. Offers close Nov. 15. 306-220-7469 before 8 PM.

**ACREAGE:** RM OF 135, 30 miles East of Swift Current, SK. Amount of land negotiable. 900 sq. ft. house, 2 + bedrooms, detached 2 car garage, steel quonset, heated shop, deep well, NG, corrals and pole shed optional, \$300,000. Call Ed 306-677-7770. [ljacobson@sasktel.net](mailto:ljacobson@sasktel.net)

**RM ROSEMOUNT, CANDO - \$630,000.** 352 acre livestock ranch with 317 acres grass, 25 acres cultivated, 10 acres yard w/1950 sq. ft. bungalow, detached double garage, 44x80' quonset w/overhead door, barn with hay loft, calving barn, 3 shelter barns, watering bowls, new water well 2014. MLS®550607. Wally Lorenz, Realtor Re/Max of the Battledords 306-843-7898.

**RM DOUGLAS,** 6 quarters; RM Meeting Lake, 1 quarter. High assessed grain land, incl. beautiful house, quonset and 32,000 bushel grain storage. MLS 540308. **RM Viscount,** 10 quarters. Farm with 2 houses, 2 quonsets and machine shed, 60,000 bu. grain storage. MLS 553191. Realty Executives, Mike Janostin, 306-481-5574, [mikejanostin@realtyexecutives.com](mailto:mikejanostin@realtyexecutives.com)

**HOME QUARTER,** 158 acres, 40 acres fenced to grass, 118 cult., RM LeRoy #339. Features shop, barn, 2000 bu. grain bin, round pen, corrals, water bowl, dugout and well. 1184 sq. ft. fully renovated house with many extras in a mature yard. \$610,000. For more info, and pics call 306-231-6940, 306-231-6938, Lanigan, SK

**10-12,000 ACRES** of highly productive farmland for sale. Excellent growing area in West Central SK. Clay Loam and Regina Heavy Clay. 587-296-0588, Calgary, AB.

**SASKATCHEWAN 6133**

**RM CANWOOD #494:** 1202 acres mainly in a block with approx. 660 acres of tame pasture and the balance bush and natural opening, part of the water supply is Shell River and dugout and natural sloughs. Also, there is some harvestable timber as well as a possibility of gravel supplies. Buyers to do their own gravel testing at their cost. MLS® 549473. Mainly 4-wire fencing with smaller posts. To view call Lloyd Ledinski at Re/Max of the Battledords, 306-446-8800, 306-441-0512, North Battleford, SK.

**RM OF SPIRITWOOD #496.** What an opportunity! 160 acres of deeded land, mainly bush pasture, some harvestable timber. Plus the possibility to lease 2080 acres of adjoining Crownland for pasture which has approx. 600-700 acres that the timber has been harvested. This property has it all, you can be a logger, a cattle rancher, a big game hunter or a fisherman. Lots of room for snowmobiling, quading and camping out. MLS®R553257. For more info. call Lloyd Ledinski, Re/Max of the Battledords, North Battleford, SK. at 306-446-8800 or 306-441-0512.

**RM OF LEASK, SK.** 185 acres on Hwy. #40, 3100 sq. ft. house, barns and two Harvestores silos, with 200' concrete bunk, 500 ton of silage. Excellent water supply, many extras including open sheds, apartment, scale, generator. Talk to us about potential, 306-981-5960.

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 ST. GREGOR 458 ACRES - owned by Edwin Trimmel  
 SOUTHEY 479 ACRES - owned by Kelly & Garth Sutter  
 JEDBURGH 636 ACRES - owned by Judy & Mervin Valuck  
 ESTON 642 ACRES - owned by 101126563 Sask. Ltd. C/O Pam & Daryl Chilliak & Leanne & Lanny Stevens  
 KIPLING 1199 ACRES - owned by Barrie, Rose & Brian MacDonald  
 PARKSIDE 1234 ACRES - owned by Terri Rask & Jeff Rask + Anders and Sons Farms Ltd.  
 SPIRITWOOD 1272 ACRES - owned by Audrey & Alvin Magnus  
 KINDERSLEY 3048 ACRES - owned by Agri-Lands Ltd. C/O Yvonne Mellum

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**INTERLAKE CATTLE AND GRAIN FARM** 1600 acres deeded, 240 acres rented. 210 acres crop, 340 acres hay, 1290 acres pasture. Good set of buildings; house with geothermal heating, barn, shop, quonset, grain storage. Lots of high quality water; 8 wells, 4 flowing. Close to hospital, groceries, schools, pharmacy, auction barn, \$940,000 OBO. Cattle and machinery optional. Call 204-768-9083, Ashern, MB. Email: tbaranch@prairie.ca

**EXCELLENT LIVESTOCK FARM**, 1732 deeded acres w/4425 acres of Crown land. Fenced, small bungalow, vg buildings and metal corral system, can carry 400-500 cow/calf pairs; 1270 deeded acre cattle farm by Lac du Bonnet, 640 acres Crown land, turnkey operation; Cattle ranch, Pine River, MB. 3300 deeded and 1200 acres Crown land. Jim McLachlan 204-724-7753, HomeLife Home Professional Realty Inc., Brandon, MB., www.homelifepro.com

**PASTURES 6136**

**MULCHING- TREES, BRUSH, Stumps.** Call today 306-933-2950. Visit us at: www.maverickconstruction.ca

**FOR RENT:** 6 quarters of fenced pasture land. Ideal for cattle. Lyle Lumax 204-525-2263, Swan River, MB.

**WILLNER-ELBOW GRAZING CORP.** is in a position to accept additional cattle for the 2016 grazing season. Anyone wishing to apply cattle for grazing may contact Neil Palmer at 306-567-8040 or Ian McCreary 306-567-2099 for additional info and an application form. Application deadline is November 30, 2015.

**WANTED 6138**

**HAVE CASH BUYERS: FOR UP TO 3 sections farmland, in Outlook/Hanley area.** (1). Land in Rm's of Blaine Lake, Redberry, Fertile Valley, Mildon, Hoo-doo, Colonsay, Langham, Perdue and Kenaston areas. (2). Bushland. (3). Natural pasture. Bill Nesteroff, Re/Max Saskatoon, 306-497-2668, billnesteroff@sasktel.net

**ACREAGES 6139**

**68.5 ACRES GOOD natural pastureland w/some bush.** 9 kms from Saskatoon, 5 kms from Martensville, school bus to Martensville, building permit avail. Water line and power at edge of property. Natural gas on property. \$295,000. Ph. 306-270-5951.

**COUNTRY ACREAGE IN Viking/Sedgewick, AB area.** Build your dream home. 43 acres, all services, fenced, 40x90' quonset. Call 780-385-0256.

**20 ACRES, Brownfield, AB., 1100 sq. ft. home, shop, new fence, etc., nice cond., \$265,000.** Call Stan 403-578-2823.

**ACREAGES 6139**



**REDUCED! RM KELVINGTON 366.** 1998 custom built 1800 sq. ft. bungalow, attached garage, AC, 3 bdrms., 2 baths completely finished basement with 2 bdrms., bathroom, large family room, laundry room, cold room and second kitchen. 40x80' insulated heated shop. 240 acres of game fenced land w/spring fed well and private lake. Great spot for hunting, fishing, snowmobiling, located 2 miles from Greenwater Provincial Park. For more info. call 306-278-2141, Porcupine Plain, SK.

**RECREATIONAL VEHICLES**

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**ATTENTION FARMERS/ACREAGES:** new 2015 Kubota 500 4x4 UTV, 2 cyl. fuel injected eng., fully hydrastatic trans., brand new, 0 kms., full warranty, \$10,000. Could deliver. 306-832-2016, Big River, SK.

**2015 AC Wildcat Trail 700 4-stroke,** tilt steer, fox shocks, \$10,499., \$102/biweekly. Open Road Recreation 306-543-7766, Regina, SK. www.openroadrecreation.com

**2014 AC Prowler 550 XT, EFI,** liquid cooled, front diff lock, \$9,999. Open Road Recreation. 306-543-7766, Regina, SK. www.openroadrecreation.com

**2014 YAMAHA Grizzly 550,** front/rear racks, hitch, EFI, 1000lb tow. \$8,299. Open Road Recreation. Call 306-543-7766, Regina, SK. www.openroadrecreation.com

**2016 AC 1000 XT Big Bore, PS,** 1050 towing, spd. racks. \$13,099. or \$129/biweekly. Open Road Recreation. 306-543-7766, Regina, SK. www.openroadrecreation.com

**2016 YAMAHA Kodiak 700,** power steering, EFI, disc brakes, liquid cooled. \$9,699. Open Road Recreation. Call 306-543-7766, Regina, SK. www.openroadrecreation.com

**AC TRV 700 fuel injected,** alloy wheels, winch, windshield. Now only \$6,995. Open Road Recreation, 306-543-7766, Regina, SK. www.openroadrecreation.com

**NOVEMBER SALE SAVE additional \$250** off the purchase when you finance with us! Open Road Recreation. Call 306-543-7766, Regina, SK. www.openroadrecreation.com

**BOATS/WATERCRAFT 6162**

**2015 YAMAHA AR 192,** high output eng., Bimini top, stereo, \$42,995 or \$269/bw. Call Open Road Recreation, 306-779-0550, Regina, SK. www.openroadrecreation.com

**MOTOR HOMES 6166**



**2011 THOR DAMON Avanti 3106AV,** 31.5', 15,600 miles, 220 HP Cummins, Freightliner chassis, sleeps 6, luxury cabinetry, standup shower, 1 slide, never smoked in, immaculate. 780-205-1658, Lloydminster.



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	2C	1,000.00	45.36
	X3C	900.00	40.82
Small Green	1C	975.00	44.23
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**Call for Research and Development Proposals for Durum Wheat**

The Crop Development Centre (CDC) is a field crop research organization within the Department of Plant Sciences, College of Agriculture and Bioresources at the University of Saskatchewan. With a mandate to improve the economic returns for farmers and the agriculture industry of western Canada, the CDC conducts research and development to improve existing crops, creating new uses for traditional crops, and to develop new crops. Created in 1971, the CDC has released over 400 commercial crop varieties and is recognized nationally and internationally for basic and applied crop research and development and successful field crop breeding.

The CDC plays a vital role in training new scientists and technical personnel to serve the present and future needs of plant sciences and crop breeding. CDC scientists work with partners across the public and private sectors to achieve their objectives. Crop breeding at the CDC is financially supported from public, private and producer sources, along with significant infrastructure support from the University.

The CDC is searching for a research sponsor to augment funding for its durum wheat breeding program. The durum breeding program comprises world-leading scientific research and variety development for Canada Western Amber Durum (CWAD). The program includes:

- complete integration of genomics and genetic analysis using state-of-the-art equipment and technical expertise;
- superior screening parameters, including pilot scale milling and pasta processing; and
- a strong field program with highly adapted germplasm exemplified by recent releases of top-performing CWAD varieties.

The CDC welcomes funding proposals which elucidate a long-term commitment to a research partnership, including the rationale and mutual benefits to be derived. Applicants can be individuals, companies, producer organizations, or a consortium with an interest in cereal research, development and commercialization. Elements of the proposals must include:

- the funding commitment and timeline;
- ability to contribute scientific and technical tools for breeding;
- the expected return for investment, for example, varieties to be selected for marketing (cannot be greater than 50% of varieties released during the term of the agreement), and/or royalty sharing;
- targeted or specific trait development for agronomic and abiotic and biotic stresses, and/or specialized end-use markets;
- knowledge and capacity to commercialize arising varieties including royalty collection; and
- the ability to work with processors and end users to maximize the market penetration of CDC durum varieties.

The successful applicant will be invited to negotiate an agreement with the University of Saskatchewan within 90 days of selection. The agreement will stipulate University ownership of arising varieties. Electronic copies of the proposals in PDF format must be received by December 4, 2015 and they must be followed by a signed original to be considered. Email address is kendra.panko@usask.ca. Send original copies of the proposals to:

**Dr. Kofi Agblor, Managing Director, Crop Development Centre  
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Parcel number	Legal Description	Acres
1	NE 6-14-8W	156.33
2	NE 31-13-8W	160.17
3	NE 7-14-8W	134.78
4	SW 5-14-8W	160.0
5	SE & SW 18-14-8W	169.04
includes yard site with 2 tarp shelters used for machinery storage (30' * 116) and approximately 42,000 bushels of grain storage.		
6	NW 22-12-8W	158.0
7	SE 17-13-8W	148.83
8	NE 17-13-8W	157.03
9	NW 19-12-7W	143.39
10	NW 9-13-8W	141.49
11	SE 23-12-8W	147.32
12	NE, NW, SE, SW 28-13-7	640
13	Pt of NE 26-14-9W, NW 25-14-9W, Pt of NE 35-14-9W, W1/2 of NW36-14-9W, SW36-14-9W, SE35-14-9W, SW25-14-9W.	513.54
includes yard site with Goodon machine shed, some grain storage and older cattle facilities.		
14	SW 20-13-8W	157.42
15	SE 20-13-8W	153.69
16	NE 11-12-8W	206.55

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**WANTED: FARM LABOURER.** Permanent full-time employment on grain farm. Applicants should have previous farm experience and mechanical ability. Duties include operation of farm machinery including tractors and other farm equipment as well as general farm duties. Wage negotiable. Smoke free environment. Location: Thunder Creek Farms, Russell, MB. If interested please send resume via email: dlaycock@mynetset.ca or fax 204-773-2994 or call 204-773-3113.

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**FARM FOREMAN NOREENDA Ag Ltd.** near Gerald, SK. is hiring 1 farm Foreman. Permanent, full-time (40 hrs/wk). Business/work address: Norenda Ag Ltd., PO Box 131, (SE24-19-32 W1), Gerald, SK. SOA 1B0. Salary/benefits: \$20/hr., 4% vacation pay, 5 days of paid holidays. Duties include but are not limited to: co-ordinate and supervise the work of general farm workers and harvesting labourers; recognize problem weeds and treat with appropriate method; operate and maintain equipment for production of grain and crops. Requirements include but are not limited to: at least 2 yrs relevant hands on experience and successful completion of at least two yrs agricultural post-secondary education. Before you apply, please contact us for the full job description: 306-745-3336. norenda@sasktel.net

**HELP WANTED: GRAIN, cow/calf operation** near Drumheller, AB. Wage negotiable, house avail. Must have: cattle exp., Class 1, mechanically inclined, NS. Email resume w/references: rmx01@telus.net

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**FULL-TIME FARM employee** required to operate farm equipment, handle cattle and do general farm work. Driver's license abstract may be required. Single or family accommodations available with utilities. Call: 403-575-0712, or fax resume to: 403-577-2263, Consort, AB.

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**FULL-TIME FARM LABOURER HELP.** Applicants should have previous farm experience and mechanical ability. Duties include operation of machinery, including tractors and other farm equip., as well as general farm labourer duties. \$25/hour depending on experience. Must be able to cross US border. Location: Pierson, MB/Gainsborough, SK. Feland Bros. Farms, Greg Feland and Wade Feland, Box 284, Pierson, MB. R0M 1S0. 701-756-6954.

**PERMANENT FULL-TIME EMPLOYEE** for potato farm in Fort Saskatchewan, AB. Applicants should have previous potato farm experience. Must be reliable, detailed oriented, have Class 3 driver's licence and mechanical experience an asset. Duties include working on and around potato handling equipment and other farm equipment, directing seasonal employees, irrigation duties. Family housing available. Salary depends upon experience. 780-446-6401, http://www.norbefarms.com/

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**4 APIARY WORKERS** wanted at Knudsen's Honey Inc. Seasonal full-time positions, located in Porcupine Plain, SK., SW-9-41-9-W2. Work includes: spring and fall maintenance of beehives, building equipment, supering and collecting honey, extracting honey, moving hives, feeding hives. 1 year experience with apiary work. Worker's compensation. \$15/hour. Apply by email g.knudsen@xplornet.ca 306-278-3372.

**FULL-TIME SEASONAL POSITIONS** available at Wendell Honey, 1 mile east of MacNutt, SK. Transportation provided from there to various bee yards. Twelve Apiary Technicians required from April 11 to mid Oct., 2016. Duties: Help with Spring check, hive assessment and manipulation; pest and disease control; grafting, making nucs and raising queens; assemble equipment; super hives; harvest honey; keep field production records; maintain bee yards; Fall feeding, assessment and treatments; wrap bees. Min. 2 years experience with bees necessary. Work is physically demanding. Wages \$15-\$19/hour depending on experience w/Wendell Honey. Possible production bonus. Email: isy@wendell.ca fax resume 204-564-2568, phone 204-937-7767, or mail: 3012352 Manitoba Ltd. c/o Wendell Honey, Box 1439, Roblin, MB. R0L 1P0.

**BEEKEEPER/APIARY WORKER.** FULL-TIME seasonal work for 2016 season. 6 positions starting March, 5 in April, 3 in June. Through until Oct. 2016. Must be physically fit, have valid driver's license, able to work with honey bees as well as in a team environment. Duties include: assisting beekeeper technicians with hive health, prepare colonies for pollination and honey production, load and unload trucks, collection and extraction of honey, prepare colonies for winter, repair and maintain equipment. Some evening and night hours may be required. \$13 to \$17/hour depending on experience. Housing may be available. Send resume with references to: Janeil@sasktel.net or fax 306-967-2841. Location: Box 155, Eatonia, SK. 7 kms SW of Eatonia. 306-463-8864, 306-967-2841.

**BARN MANAGER:** A reliable, detail-oriented person familiar with cattle and their care, including feeding, bedding, treating, calving, etc. If interested, please send resume to: borstlap@xplornet.com or call 204-745-7864, Haywood, MB.

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**FARM/RANCH 8016**

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**FULL-TIME HELP WANTED** feeding and care of dairy cattle. We require a detail-oriented, reliable person who is able to work efficiently with farm machinery for feeding, bedding and manure removal. Send resume to borstlap@xplornet.com or call 204-745-7864, Haywood, MB.

**FARM LABOURER REQUIRED** for livestock operation, RM of Minitonas. Requirements: Grade 12, driver's license, skill set to work with horses and farm equipment, good communication skills, ability to work as a team. Duties include: all aspects of general farm work and feeding program for horses; operating and maintaining of seeding and harvesting equipment. Must be able to speak English. Smoke free environment. \$17/hr. Housing available. Lyle Lumax 204-525-2263, Box 1989, Swan River, MB. R0L 1Z0. carolyfarm@hotmail.com

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**YARD MANAGER.** RITCHIE Bros. Auctioneers has an immediate opening for a Yard Manager at our Regina, SK site. careers@rbaction.com

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## DISEASE PREVENTION

# U.S. agencies press food makers on safety

Preventing disease outbreaks through tracking tools, including DNA fingerprinting, can help notify customers in a timely manner

CHICAGO, Ill. (Reuters) — U.S. regulators want food companies to be more proactive in preventing food-borne diseases.

They cite new data showing that multistate outbreaks, which involve widely distributed products, cause more than half of all food poisoning deaths, even though they account for only three percent of all outbreaks.

The call to action comes amid multistate E. coli outbreaks involving 167,427 pounds of ground beef made by All American Meats of Omaha, Nebraska, and the closing of 43 Chipotle Mexican Grill Inc. restaurants in Washington and Oregon. The outbreak is Chipotle's third this year.

Salmonella, E. coli and Listeria cause 91 percent of outbreaks, contaminate widely distributed food such as vegetables, beef, chicken

and fresh fruits, and sicken people in many states, according to a new report by the U.S. Centers for Disease Control and Prevention.

"Reacting to problems isn't sufficient in today's food system, nor is it the best way to practice public health," said Dr. Kathleen Gensheimer, director of the Food and Drug Administration's Coordinated Outbreak Response & Evaluation Network.

Gensheimer said food safety once focused on reacting to outbreaks, but new regulations set to take effect next year will require companies to take a science-based approach to building safety controls into food production.

"Industry is a very critical partner," she said.

For example, although it is still not clear what caused the E. coli outbreak at Chipotle, Gensheimer

said the company has shared "all of their records and is working with us in any way possible to give us information about their suppliers."

**Reacting to problems isn't sufficient in today's food system, nor is it the best way to practice public health.**

**DR. KATHLEEN GENSHEIMER**  
FOOD AND DRUG ADMINISTRATION

She also said the company expressed interest in meeting with FDA and the CDC to work out ways to prevent future outbreaks.

CDC director Dr. Tom Frieden said state-of-the-art disease tracking tools and the introduction of

gene tools are helping to quickly track down the source of food-borne outbreaks in collaboration with state and national partners.

Frieden said disease detectives are "cracking the cases much more frequently than in past years because we have this new DNA fingerprinting tool being used increasingly," but many cases still go unsolved.

He said companies are also stepping up to help, noting Walmart's new requirements for food suppliers that set new controls for suppliers to reduce contamination and Costco's use of membership card lists to notify customers about recalled foods.

The CDC, FDA and the U.S. Department of Agriculture have been trying to persuade U.S. food companies to voluntarily submit the genetic sequences of the

pathogens they find in their food production plants to a nationwide database that could be used to track down the source of outbreaks earlier.

In the report, scientists analyzed CDC data on outbreaks from 2010-14, comparing outbreaks that occurred in two or more states to those that occurred in a single state.

They found that the 120 multistate outbreaks accounted for 11 percent of illnesses, 34 percent of hospitalizations and 56 percent of deaths. An average of 24 multistate outbreaks occurred a year.

The report stressed the need for the food industry to play a bigger role in improving food safety by keeping detailed records to allow for faster tracing of foods, using store loyalty cards to identify which food made people sick and notifying customers of recalls.



**DIFFERENT IS GOOD** | A rare white bison, grazes with its herd mates on a hillside east of Longview, Alta. | MIKE STURK PHOTO

## FERTILIZER DISTRIBUTION

## Ceres to handle fertilizer at Northgate, Sask., hub

**BY BRIAN CROSS**  
SASKATOON NEWSROOM

The owner of a new commodity and logistics hub at Northgate, Sask., says it is on the verge of announcing a major fertilizer handling agreement that will substantially expand its revenues and grain sourcing capabilities.

Ceres Global Ag Corp. president Patrick Bracken told a Nov. 6 conference call with investors that the company will share details of the fertilizer agreement within days.

The agreement will allow Ceres to receive train loads of fertilizer from a U.S. supplier and sell it to producers who deliver grain to the Northgate facility.

"Ceres's ability to offer fertilizer distribution will make Northgate a more attractive destination for farmers to sell their grain," Bracken said.

"The opportunity for farmers to bring grain in and then backhaul fertilizer could be an enticement that substantially increases Northgate's draw in the Saskatchewan and Manitoba area for grain origination."

Bracken said Ceres is also on schedule with plans to develop Northgate's grain handling facilities, which will include a new concrete grain terminal due for completion next year.

The company has been receiving grain and storing it in steel storage

bins at Northgate.

He said the company remains on track to begin loading outgoing grain trains in late November.

Ceres is also loading propane at the Northgate facility and has an agreement with Canadian petroleum distributor Parkland Fuel to transload fuel from incoming trucks onto outbound trains destined for U.S. markets.

The company's second quarter financial results reflected continued investments at the Northgate facility amid tighter grain handling margins caused by ample global grain supplies and soft demand.

Ceres's revenues during the three-month period ending Sept. 30 were listed at \$95 million, up \$78

million from the same quarter last year. Net income for the quarter was listed at \$100,000 compared to \$1.9 million a year earlier.

Bracken said lower grain margins had a negative impact on profits, but the company continues to invest in Northgate and is taking steps to offset poor trading margins.

Those steps include building grain stocks at Northgate, negotiating new third party storage and handling agreements and developing new access opportunities to markets in the United States, Latin America and Asia.

The company handled nearly eight million bushels of grain in the second quarter, compared to two

million bu. in the same quarter last year.

"Our grain business is facing many of the same challenges that our peers are facing," Bracken said.

"Large crops around the world have led to low or flat prices and decreased market volatility, which limits trading opportunities. Meanwhile, disappointed and financially stable farmers have resisted selling, which has led to lower-than-normal (delivery) volumes and a fight for market share among grain companies.

Bracken said Ceres expects the global trading environment to improve early next year.

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## PRODUCTION

# Sugar beet industry looks to expand

The industry is limited to Alberta and Ontario, and only one plant produces sugar in Canada

BY JEFFREY CARTER  
FOR THE WESTERN PRODUCER

WALLACEBURG, Ont. — Even a small boost in Canada sugar beet production would have a big economic impact, says the executive director of the Albert Sugar Beet Growers.

Gerald Third said producers in Alberta and Ontario see the opportunity, which is why they're pursuing strategies to increase processing capacity and Canadian content in a market dominated by raw sugar imports.

Roughly 90,000 tonnes of refined sugar from Canadian-grown beets is consumed domestically, compared to total consumption of 1.2 million tonnes, Third said. The economic benefits would be huge even if an expanded Canadian industry were to capture five percent of the market, he added.

Third said grower sales will add up to \$30 million this year in Alberta and translate into an overall economic impact of \$150 million.

"Personally, I think we need a sugar policy in this country," he said.

"Guys like Mark Lumley in Ontario and our guys here are trying to resurrect an industry that's virtually extinct."

Lumley heads the Ontario Sugar-beet Growers Association, which ships production from 10,000 acres of beets a year to the Michigan Sugar co-operative in Michigan.

Lumley was at the Trans-Pacific Partnership talks in Atlanta earlier this year exploring the possibilities with federal government trade representatives. He's also been working with Ontario agriculture minis-

ter Jeff Leal and researchers at the Bioindustrial Innovation Canada research facility in Sarnia, Ont., where agricultural alternatives to fossil fuels are being investigated.

"The Canadian sugar industry is a monopoly of two giant importers," Lumley said.

"We need to differentiate between what's called Canadian sugar and our true Canadian-grown sugar industry. Sugar beets are the crop of choice here.... They're the most efficient way in our climate for turning sunlight into energy."

Third said U.S. sugar policy requires that domestic production meet at least 85 percent of sugar requirements. That wouldn't be possible in Canada because the necessary infrastructure is long gone, he said, but a small increase in production to serve as the feedstock for high value products is a distinct possibility.

Lumley agreed but said government support is needed to make it possible.

That's already happened in a small way with government grants for research in Alberta and Ontario for bio-industrial applications.

About 30,000 acres of sugar beets are now grown in Canada. The industry collapsed in the late 1960s after Canada relaxed border restrictions for raw sugar imports.

Importers Lantic Inc. and Redpath Sugars now dominate the sugar business. Lantic also operates Canada's last sugar beet processing facility in Taber, Alta.

Sugar beet yields were strong this year in Alberta and Ontario.

Ontario producers are expected to average 34 tons per acre, said



Michigan Sugar fieldman Wayne Martin isn't concerned about spoilage in this year's sugar beet pile, despite record high temperatures in early November. Beets went into the pile dry and clean. | JEFFREY CARTER PHOTO

Wayne Martin, Michigan Sugar's Ontario fieldman.

He said the harvest was 80 percent complete as of Nov. 8. Five million tons of beets are expected to be delivered to the co-operative, which would push the company's

processing capacity to its limit.

Ontario growers are paid in U.S. funds. Returns of more than \$60 per ton in Canadian funds are expected thanks to the favourable exchange rate.

## TRANSPORTATION

## G3 CEO offers grain handling solutions

Increasing the number of rail cars is big priority

BY DAVE SIMS  
COMMODITY NEWS SERVICE CANADA

WINNIPEG — The chief executive officer of the company formerly known as CWB unveiled some of the solutions he'd like to see brought to Canada's grain delivery system while speaking at the Cereals North America conference in Winnipeg Nov. 3.

A lack of rail cars and rail crews, together with other bottlenecks in the system, are keeping Canada's commodities from getting off the country's shores as quickly as they should be, said G3's Karl Gerrand.

He said industry must examine where its place should be when it comes to the need for more rail cars.

"We have a fleet of 2,800 cars that we own in our fleet," he said.

"That's one of the biggest fleets, in fact the biggest private car fleet in the country. What's preventing others from doing the same thing? Let's all be part of the solution here instead of pointing fingers at who might be to blame."

The Canadian government launched a review of the grain transport system after a breakdown in logistics during the frigid winter of 2013-14.

Gerrand said he hopes it casts light on how challenges like this need to be handled.

"I hope to see a real understanding of what are those bottlenecks," he said.

## SEED INDUSTRY

## Pedigreed seed acres increase

BY BRIAN CROSS  
SASKATOON NEWSROOM

Canada's pedigreed seed acreage was up sharply this year, according to figures compiled by the Canadian Seed Growers Association.

The country's seed growers dedicated nearly 1.34 million acres to pedigreed seed production, up from 1.17 million acres last year.

This year's production was the industry's highest since 2001.

Manitoba seed growers registered the largest year-over-year increase with acreage up nearly 69,000 acres to 380,000 last year.

Saskatchewan's acreage was up 57,000 acres to 333,000.

As usual, wheat was the most widely grown pedigreed seed crop among association members. They grew 399,009 acres of pedigreed wheat varieties this year, up from 320,000 last year.

Soybeans were the association's second largest crop at 339,000 acres, followed by barley at 111,000 acres and peas at 71,000.

The association released the 2015 production numbers at its Nov. 4 annual interprovincial seed growers meeting in Saskatoon.

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## LIVESTOCK

## Leasing cattle ideal way to expand herds

Such an arrangement can be ideal for both younger and older producers

BY REBECCA KUROPATWA  
FREELANCE WRITER

Leasing may be the solution for cattle producers who find it difficult to expand their operations because of the rising cost of cows.

The option becomes particularly viable as older producers begin considering retirement.

"If they can find a young person willing to look after them and do the hard work, they might be willing to lease cows just to maintain them," said Richard Dehod, a farm financial specialist with Alberta Agriculture.

He said a successful lease must be equitable to both the owner and operator.

"Both have to accept some capital risk, and both have to have mutual trust and confidence in each other," he said.

"The operator has to convince the owner that he or she has the management skills, ability, honesty and integrity to capably manage the livestock enterprise. And the operator must be confident that the owner will deal fairly and honour



RICHARD DEHOD  
ALBERTA AGRICULTURE

the contract."

Dehod emphasized the importance of a written lease agreement, which will spell out all the responsibilities, including what happens should things go wrong. It is a lot easier to hammer out the details before something happens than to fight over it after the fact, he added.

"These things are easier to negotiate when people are talking to each other and writing them down," said Dehod.

"If you're not providing the care, do I pull my cows and bring them home? Or, what are the standards of care you want? Who pays vet

### RESOURCES AVAILABLE IF LEASING CATTLE

Much information is available for producers who are considering leasing cattle:

- Alberta Agriculture and Forestry Negotiating Cow Lease Arrangements at [www1.agric.gov.ab.ca/\\$department/deptdocs.nsf/all/agdex6](http://www1.agric.gov.ab.ca/$department/deptdocs.nsf/all/agdex6)
- Understanding Animal Unit Months at [www1.agric.gov.ab.ca/\\$department/deptdocs.nsf/all/agdex1201/\\$file/420\\_16-1.pdf?OpenElement](http://www1.agric.gov.ab.ca/$department/deptdocs.nsf/all/agdex1201/$file/420_16-1.pdf?OpenElement)
- Saskatchewan Agriculture Cow-Calf Lease Agreements at [www.agriculture.gov.sk.ca/cow-calf\\_lease\\_agreements](http://www.agriculture.gov.sk.ca/cow-calf_lease_agreements)
- Pasture Lease Agreements at [www.agriculture.gov.sk.ca/Default.aspx?DN=ad67c7c7-415a-4b63-b0ef-a4f872352827](http://www.agriculture.gov.sk.ca/Default.aspx?DN=ad67c7c7-415a-4b63-b0ef-a4f872352827)
- A Guide for Agricultural Leases in British Columbia at [www.al.gov.bc.ca/busmgmt/bus\\_arrange/lease\\_pdf/Lease\\_Guide\\_10-2014.pdf](http://www.al.gov.bc.ca/busmgmt/bus_arrange/lease_pdf/Lease_Guide_10-2014.pdf)

bills? Who supplies the bulls? And, what kind of bulls?"

Dehod said it's also important to talk about the working capital needed to keep the cows before profit is accumulated.

"It's not an easy task unless you have a good partner and can negotiate some of those costs."

The alternative is negotiating the costs with local financial institutions, but Dehod said it's possible that the senior partner in the deal will be will-

ing and able to extend credit.

Pasture leasing varies in forage quantity and quality and depends on precipitation.

"Somebody has to go out there and figure out what capacity that pasture can hold," said Dehod.

"It could be tame pasture with a mix of forage and legume mix or it could be part-bush pasture. It's all about the pasture's capacity, how many cows and calves it can carry, and for how long."



**You are way bigger and more important to the country in almost every way than oil and gas. And most people don't know that. Shame on you.**

**AMANDA LANG**  
BUSINESS JOURNALIST, ON CANADA'S AGRI-FOOD INDUSTRY AND THE LACK OF SELF PROMOTION



**If you continue with the commodity mindset ... you have to realize you are competing with ... Brazil, Argentina and probably Africa at some point. I don't know if that's a game you want to be in. Because labour costs, labour productivity, land prices ... it's a tough position to be in and your margins will probably go down over time.**

**Lutz Goedde**

MCKINSEY & COMPANY ECONOMIST,  
ON CANADA'S FOCUS ON EXPORTING AGRICULTURAL COMMODITIES



**You need to build that reputation.... We know maple syrup and ice wine, but apart from that we don't know much about (Canada).**

**CATHERINE MOREDDU**  
OECD POLICY ANALYST,  
ON CANADA'S INTERNATIONAL FOOD REPUTATION

## BRANDING

# Canada lags in research, ag innovation

Canada doesn't hustle and put effort into marketing that some countries do, said participants at agri-food forum

**BY ROBERT ARNASON**  
BRANDON BUREAU

OTTAWA — Lutz Goedde actually squirmed in his seat when he heard the question: is Canada a leader or a laggard in agriculture and agri-food innovation?

But Goedde, who spoke at a forum on Canada's agri-food future in Ottawa in early November, didn't evade the question.

"To be blunt ... I do think Canada is more a laggard," said Goedde, an agriculture and food economist with McKinsey & Company, a consulting company from the United States.

"You're meeting the bar, but you're not setting the pace. Countries like New Zealand, Ireland, the Netherlands ... are doing with public/private partnerships, with research and so forth. I think Canada is behind.... You don't show the same urgency and same commitment and same investment in the sector as some of those countries."

Goedde was one of about two dozen speakers at the forum, which was hosted by the Canadian Agri-Food Policy Institute and Canada 2020, who shared thoughts on the country's strategic options for the agri-food sector.

Al Mussell, an economist with Agri-Food Economic Systems in Guelph, Ont., said the laggard comment "stings" but it's something that Canadians need to hear.

"We need to really think about that," he said. "I suspect that there's a marketing aspect to this. We don't hustle the same way others do. There's no data, it's anecdotal ... (but) we don't put the kind of effort into (marketing) that other countries do."

Amanda Lang, well-known business journalist, said self-promotion is a weakness in many sectors of Canada's economy. It is particularly apparent in the agri-food industry, which is responsible for one in eight jobs in the country.

Lang said industry leaders should collaborate on promotion and find a way to speak with one voice.

"I don't know whether the top forces of this industry get together regularly ... but that would be one place to start," she said.

"Have your voice. Know how important you are."

Many speakers at the conference said promotion is essential, but it has to be supported with substance.

Selling Canada as the most trusted food system in the world or a source of safe and sustainable food will require investment and a long-term commitment to systems and infrastructure that support those ideals.

Money and resources are usually helpful, but a shift in values is also essential for agri-food innovation.

Presenters at the Ottawa forum often used the word "authentic," meaning industry players must believe in how they are producing food.

Colleen Dyck, a farmer from southeastern Manitoba and president of the Great Gorp Project, a granola bar company, said authenticity means "putting a stake in the ground" and living your company's values.

"The customers that I'm dealing with, they're educated, they're picky. They want the best. They can smell a fraud a mile away."

Rene Van Acker, University of Guelph professor, was impressed by Dyck's insight.

"She said we sell the reason we make the product. That was like a lightning bolt in my forehead.... That is real wisdom."

However, Van Acker isn't convinced Canada should pursue a brand of most trusted food system in the world.

The more important objective is to expand the agriculture and food economy in Canada.

"In Ontario we benefitted tremendously from (premier) Kathleen Wynne coming out and say-

ing, 'I'm going to put a challenge to the agriculture and food sector to grow 120,000 jobs by 2020,' he said.

"It focused people, it got people down to ... growing jobs and the economy. And it also got the farm organizations to think about job

growth, which they don't typically do."

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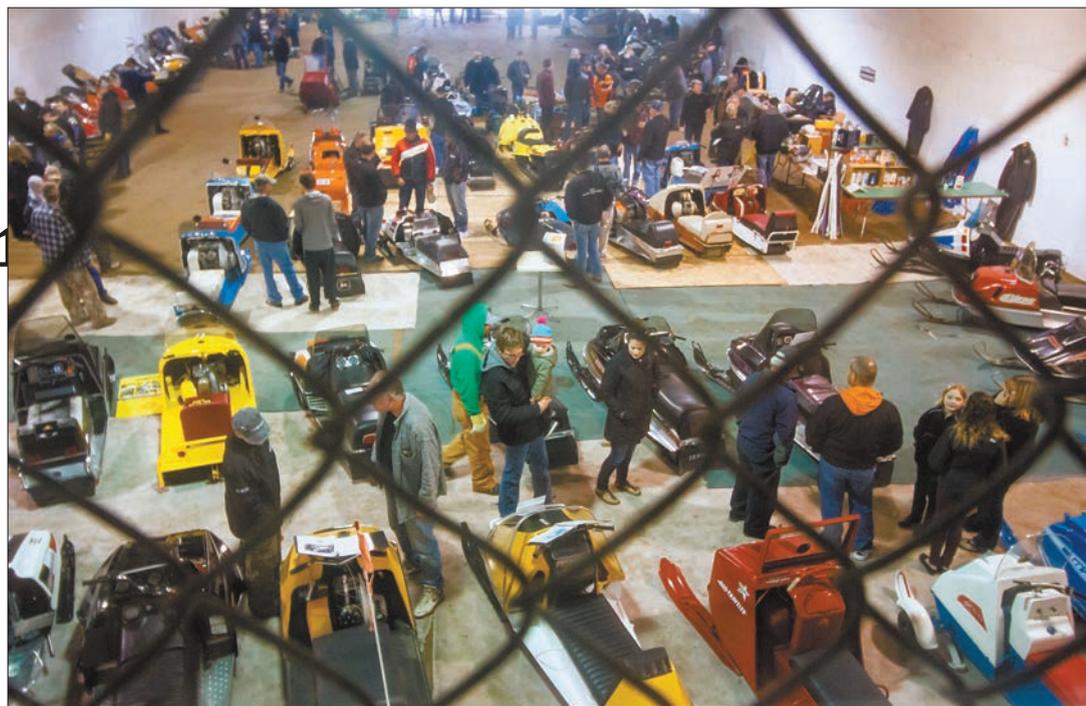
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# MEMORABLE MACHINES

Almost 600 people attended the first Snow Fever Vintage Snow Machine Show in Forrest, Man., Oct. 24, with more than 80 sleds on display from Alberta, Saskatchewan, Manitoba, Ontario and North Dakota. Funds from the show went to support the local rink. | **SANDY BLACK PHOTOS**



**TOP:** Jamie Porrok of Eden, Man., and his brother, Mike, explain the specs of their 1967 Snow Bug sled.

**FAR LEFT:** Andrew Dukas of Gimli, Man., steps over a pile of motors, skis, and tracks.

**BELOW CENTRE:** Lanny Westwood of Hamiota, Man., cleans his 1955-56 Polaris Traveler.

**BELOW:** Malcolm Topnick of Anola, Man., and Doug Ruf of Yorkton, Sask., look over a 1973 poster of racing legend Jim Adema.



## AGRI-FOOD

# 'Most trusted food' goal bad idea, says Maple Leaf

Companies should tap a specific market, rather than focus on a generalization of producing safe food, says Michael McCain

BY ROBERT ARNASON

BRANDON BUREAU

OTTAWA — Michael McCain promised in his opening remarks that his speech would be provocative.

He didn't disappoint.

The chief executive officer of Maple Leaf Foods told a forum on Canada's Agri-Food Future in early November that it would be a mistake for Canada to try to become the country with the most trusted food system in the world.

"The one word I would describe this (plan), in our view, is dangerous," he said.

"(It's) something we should not attempt."

McCain's comments caught many off guard at the conference, which was hosted by the Canadian Agri-Food Policy Institute and Canada 2020.

He said Canada already has a strong reputation for safe food. It would be fruitless to brand the nation's agri-food sector as most trusted because the food market is complicated and segmented.

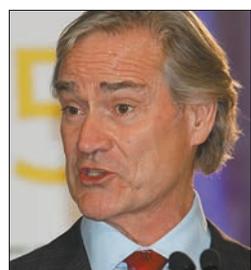
"We can only afford in our industry to add value where individual customers or markets ... will pay for that value, and not everybody will," McCain said.

"That cost, in our view, will never be universally valued because of a marketplace that isn't homogeneous.... We believe that innovation and adding value is the domain of individual participants."

In other words, companies should pursue a specific market segment, whether it be organic, natural or consumers who want enhanced animal welfare, but a country shouldn't have an over-

arching brand.

"Canada isn't large enough or influential enough or competitive enough as an industry ... to try and establish and paint one brush across the whole industry, saying we're going to compete on a different plane."



MICHAEL MCCAIN  
MAPLE LEAF FOODS

As an example, players in the global meat industry compete on taste, packaging and convenience. Some companies differentiate their products based on socially responsible practices such as animal welfare and sustainability.

However, McCain said meat processors do not compete on food safety because the entire industry benefits from safe food.

"We've explicitly defined food safety as a non-competitive issue amongst the players in North America."

David Piggott of Morrison Lamothe, a frozen food manufacturer near Toronto, agreed.

He said his company already produces safe food, and dedicating more time and resources to enhance food safety would provide minimal rewards.

"It's not enough to sell food safely," he said.

"We have to sell on competitive

basis and trust means different things in different markets."

Rene Van Acker, a University of Guelph plant agriculture professor, also said McCain is correct because it's difficult to have a "one size fits all" approach for an industry that contributes more than \$100 billion to Canada's gross domestic product.

CAPI president David McInnes said the conference's theme about whether Canada should develop a "most trusted food system" wasn't a prescription for the country's agri-food sector. The objective was to provoke a discussion on ways to differentiate Canadian food.

"A theme that has been repeated frequently here is that Canada is blessed with opportunity.... How can we use trust to make greater connections across the supply chain?" he said. "(Maybe) how we manage our ecological capital, our water and our quality soil, to the nutritional value of food.... The question is, how do we connect that and make this into a strategic dialogue for Canada?"

Cargill senior vice-president Bill Buckner agreed that Canada is well positioned to differentiate its food products. Developing a Canadian brand will take money and a committed effort, but it's not an all-in bet.

Buckner said Canada's agri-food sector can tailor its products and messages to more than one segment of the marketplace.

"From my world it's not an either/or. It's an and," he said.

"You're not going to be all one thing. There are different consumers.... You can serve more than one (type of) consumer."

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## SARM

# Sask. minister vows more ag investment

Lyle Stewart says the government will help support development if rural municipalities do their part

BY KAREN BRIERE

REGINA BUREAU

Saskatchewan agriculture minister Lyle Stewart has urged rural municipalities to prepare for more agricultural investment and diversification.

In a strong message last week to the Saskatchewan Association of Rural Municipalities, he said the province has to capture more agricultural value, and to do that it needs more investment.

Saskatchewan competes with other jurisdictions across North America for investment that could secure the future of rural communities and the province, he said.

"I recognize that recent economic and population growth has strained all levels of government," he told the delegates.

"I appreciate the work RMs have done to accommodate and encourage this growth. We've made a good start, but I believe there is potential for much more."

Stewart said there are tough issues that governments, including RMs, need to get right.

For example, RMs can develop land use plans that accommodate future agricultural growth such as farm expansions, intensive livestock operations and value-added operations. Equitable and competitive tax policy is important, as is proper funding of rural infrastructure maintenance.

"RMs have the ability to set tax rates, enter into service provisions and develop community and RM plans that encourage and permit agricultural activity," Stewart said. "We have an interest in supporting and promoting new agricultural developments and diversification, and that has to be

more than words on paper. We need to walk the walk at both levels of government."

In an interview, Stewart said there's always someone who says, "not in my backyard," and he hoped RMs would keep their eyes on the big picture, which is economic growth of the province.

SARM president Ray Orb said he believes Stewart wanted to make sure RMs are doing the proper groundwork for that growth.

SARM tried to set up a symposium



**RMs have the ability to set tax rates, enter into service provisions and develop community and RM plans that encourage and permit agricultural activity.**

LYLE STEWART

SASKATCHEWAN AGRICULTURE MINISTER

to talk about best practices in other jurisdictions on issues such as land use policies and planning statements, but interest wasn't strong and it didn't go ahead.

"I think our mistake was that we didn't let the RMs know what we were trying to do," Orb said.

He said this process wouldn't be a lot different from Clearing the Path, an initiative SARM launched 10 years ago to align bylaws and procedures to support economic development in rural areas.

"But a lot of things have changed," he said. "Some of the recommendations we're still following. Maybe we need a Clearing the Path 2."

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# PRODUCTION

## DISEASES IN DECLINE

You can thank the drier weather for reductions in many crop diseases this year, especially in Alberta. We have details on how crops fared. | **Page 72**



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AGRITECHNICA

# Machinery maker says sales strong

Claas expects to see nearly \$5 billion in sales this year

BY MICHAEL RAINE  
SASKATOON NEWSROOM

HARSEWINKEL, Germany — One of the world's largest combines slowly made its way from a narrow, European country road into a field of well-aged corn.

Traffic patiently waited for the big machine to clear the road and put up with it tossing a little chaff onto vehicles as it cut its way into the tightly planted field.

And why not? After all, this is Combine City.

Harsewinkel is known by that name across Europe because it is home to Claas. It's the way Waterloo, Iowa, is home to John Deere's tractors and Hesston, Kansas, is known for Agco balers and combines.

These are towns where legendary farm machinery dominates the economy and presides over the history of mechanized agriculture.

Despite financially harder times for most of the large farm equipment companies, Claas says its gross receipts, or "turn over" as it is expressed in European terms, should remain relatively steady to down slightly.

As a result, the company is avoiding making many cuts to its production staff.

The Claas family business is the world's fifth largest farm equipment manufacturer and has had \$5 billion in annual sales the past couple years.

It employs 3,300 of its 11,400 staff in the small community of Harsewinkel, so what happens in global machinery sales matters a great deal here.

Despite tight times in farm machinery sales, Claas officials expect to see nearly \$5 billion in annual sales again this year.

Wolfram Eberhardt of Claas doesn't have to worry about market regulators' sanctions or angry shareholders when he speculates about the 101-year-old company's year-end sales before the last quarter closes.

"After all, it's a family business; just a big one," he said during Agri-technica, the world's largest farm technology show.

"(Financially) it has been more of a challenge (this year), but the past few years have been so good, one has to expect slowing at some point in agricultural businesses," he said at the 100 acre Harsewinkel factory complex.

The company continues to invest heavily in expansion, limiting its profit margins to four to nine percent.



TOP: A new Lexion combine waits for completion at the Claas plant in Harsewinkel, Germany. The company employs 3,300 of its 11,400 staff in the small community in northern Germany. Factory floors cover 50 acres of the 100 acre Claas site in Combine City.

LEFT: A combine frame starts its journey to becoming a completed machine.

ABOVE: An automated paint line is just part of the two kilometers of automated track. | MICHAEL RAINE PHOTOS

A few weeks ago it opened a nine-fold expansion of its Russian combine factory in Krasnodar.

Many farm equipment companies have built assembly plants in Russia to meet that country's 19 percent tariff on imported farm equipment, but few have chosen to set up full fledged factories built from scratch.

It means that Claas is competing in the one area of machinery production that Russia is known best for: Rostelmash (Versatile) combines.

Eberhardt said Claas will continue to supply engines and transmissions for Rostelmash's combines, despite now being true domestic competitors.

"We are thinking there is market for all of us. Russia is our next (door) neighbour here," he said.

"It was a challenge to get the staff we needed, but we have recruited the best people from across Russia to work in the new factory."

China is a newer market for the company. One in 10 Claas employees are Chinese now that the com-

pany has bought combine maker Jinyee of Shangdong.

Eberhard Weller of Claas's international marketing division said 77 percent of Claas's business is done outside of Germany. The company's largest Lexion combines are made in Nebraska and, other than the large 4WD Xerion, which is made in Harsewinkel, its tractors are made in France.

The Claas forage harvesters, which are also made in Germany, have a 40 percent share of the North American market. The company's

balers are made in Metz, France.

Weller said the company tries to build and engineer many of its machines where it has the best market for them and has followed that pattern since the 1960s.

"The largest Lexion is built in North America. The (forage equipment is built) in northern France, where they have a lot livestock. The (small Indian made combine) Tiger is built where they use it," he said.

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MACHINERY

# John Deere expands during market downturn

Every two years, the agricultural machinery and technology industry gathers in Hannover, Germany, creating the world's largest farm show. More than 400,000 attendees were expected. The Western Producer's managing editor Mike Raine filed this report from the show. Look for more in future issues and at [www.producer.com](http://www.producer.com).

HANNOVER, Germany—A slower agricultural market has not deterred growth at John Deere.

The company recently acquired two planting equipment companies: Precision Planting in the United States and Monosem in France.

Monsanto made news a few years ago when it got into the business of farm machinery, agronomy and data by buying Precision Planting for US \$210 million and then Climate Corp. for \$1 billion. Precision Planting became part of Climate Corp.

Climate Corp. president Mike Stern told a recent news conference that his division of Monsanto decided to get out of the machinery business and focus on providing software services to producers and agronomists.

John May of Deere said in an interview the machinery maker hopes the Precision Planting acquisition will give planter users a reason to upgrade existing machines or buy new technology.

"It's important to give producers new tools that will let them be more efficient and/or allow them to produce bigger yields," he said.

May said Precision also has a corporate culture of quickly getting to market with innovative technologies and responding to farm technology changes. Deere could benefit from the small company's abilities in this area, he added.

Precision will continue to supply retrofit and original equipment manufacturer products to other

companies.

Monosem, a family owned planter business, has been making inroads into Canada and the northern U.S. Great Plains with planters that can singulate canola seed and has a good reputation in corn and bean country.

Deere takes the company's four European and two American factories and said it plans to keep the brand name. It said the Monosem purchase further enhances Deere's technology. Monosem's planters can handle fine seed crops such as onion and sugar beet, which creates new opportunities for Deere.

The equipment is also known for paired row planting systems and its ability to provide precise down-force on the seed row.

The Monosem purchase is considered an important expansion in Europe, where the company is a major player, said Hans Bystrom, an equipment dealer and international machinery trader from Holland.

"We are seeing tighter sales, just like in Canada and the States. We are seeing a bright future, and when companies like Deere are investing in growth, it reinforces our decisions to do the same," he said during the lead-up to Agritechnica, the world's largest farm show.

"This is a cyclical business... Deere has been around forever and I am sure is doing these buys to prepare for the next wave of sales and good times in agriculture."

Deere has been adding new lines of



Monosem vacuum planters are known for their wide variety of seed size capacities, as these different seed plates show, which can handle tiny onion seeds as well as large Kabuli chickpeas. | FILE PHOTO

machinery, such as its self-propelled fertilizer applicator with a likely release next year, and partnering with software technology providers, including last month's deal with DN2K to develop a new data platform for agronomists and crop advisers.

Deere and DN2K are creating Sage-Insight, which will build on MyAg-Central, DN2K's software system for crop consultants and input dealers, and integrate with the John Deere Operations Center, with which farmers are familiar.

Maysaid Deere's purchase of Preci-

sion Planting will also closely link it with Climate Corp. as new products are developed around Deere's application programming interface.

The same is true for the DN2K project, defying long-time industry suggestions that Deere won't let others into the back end of its software systems.

Climate Corp. will have an exclusive agreement to transfer data between Deere machinery and its FieldView software, at the farmer's discretion.

The deal also creates an entry point

in which Climate's software, on an iPad or laptop, can connect with the sensors and controls on Deere's farm equipment.

The new relationship enhances farmers' ability to move data in near real-time between farm office, machinery, agronomy consultants and input dealers. It will also allow Deere dealers to provide wireless machine maintenance oversight and technical support.

Monsanto officials had said the company was looking to reduce costs, and the Climate Corp. divestiture is part of that move.

John Deere will get most of Precision's equipment business assets, its brand and most of the farm equipment it produces, including all hardware, actuators, sensors, displays and controls.

Deere will also take most of the staff and its leader group and keep Precision's dealers.

No price is being disclosed, and the deal requires approval by government antitrust agencies.

Deere will make Precision a wholly owned subsidiary by the end of the first quarter of next year.

Steve Moffitt, a farmer from Pawnee, Illinois, and a Climate-Precision customer, told the Monsanto news conference that he looks forward to being able to seamlessly "move prescription maps to the tractor and planter and data back."

"Data collection is a big deal on our farm," he said. "Today what we do is collect information into the John Deere cloud using MyJohnDeere, and we collect information into the Climate FieldView app. We can't share between the two."

He said he will now be "better able to make use of our time and should be able to do a better job."

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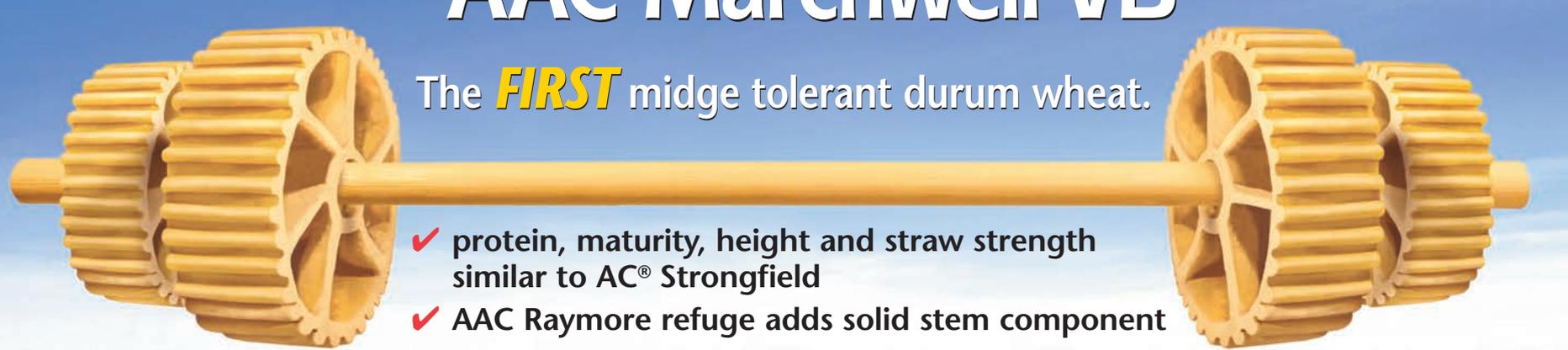


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## WEATHER

# Dry weather limits diseases in many areas

Plant pathologists surveyed fields and issued assessments of common problems based on their findings

BY BARBARA DUCKWORTH  
CALGARY BUREAU

OLDS, Alta. — Dry weather in Alberta kept many common crop diseases at low levels this summer.

“One of the things we learned in 2015, even when it is really dry and the conditions are not ideal for diseases, they still show up,” Alberta Agriculture plant pathologist Mike Harding told a joint wheat, barley and pulse commission zone meeting in Olds Nov. 3.

“We had all the usual suspects showing up in various places at various times.”

A higher prevalence and severity among diseases was recorded across the province in 2011-14, when wet springs encouraged the profusion of fungal and bacterial diseases.

“If we are in a drier trend, this is going to make diseases less of a forefront topic,” he said.

“Disease management will be a little easier.”

Moisture in early spring was less than 25 millimetres in much of Alberta and Saskatchewan. This is a critical time to get plants started, and drought caused poor establishment and emergence issues. In many cases the problem was not disease but stress because crops were seeded too shallow and could



Spot blotch was found in 55 percent of fields. | FILE PHOTOS

not find moisture.

“Clearly there were pockets and situations across the Prairies that did not have enough moisture to either get the crop started or keep it going in a significant way,” he said.

Plant pathologists surveyed fields for common problems earlier this year and assessed the level of infection.

Harding provided a preliminary list of what was found.

## BARLEY

Scald, spot blotch, smut and stripe rust were detected, although there were few serious outbreaks.

- Barley scald in central Alberta ranged from 25 to 39 percent of fields, while net blotch was found in 10 to 43 percent.
- Spot blotch appeared in 55 percent of fields, and smut was found in five percent.
- Stripe rust was not found in any of the barley fields surveyed.
- Common root rot was found in every field that surveyors visited. Root rot is normally not a big problem in a dry year. Prevalence does not indicate severity, so in many cases it was present but the severity was low because of dryness.

Fusarium and pythium root rot in barley were found at low levels.

## WHEAT

- Tan spot was noted in 36 percent of fields with some leaf spot symptoms, but it was not at troublesome levels.
- Stripe rust was found in 53 percent of fields. It overwintered from 2014 to 2015, but conditions



Few crops were hit with fusarium headblight.

were not conducive to it spreading from winter to spring wheat. “We thought we were really poised for a major stripe rust epidemic in 2015 and that never really materialized,” Harding said.

• Fusarium head blight incidence was way down this year, according to the Canadian Grain Commission’s harvest sample program. It ranged from nothing to 20 percent and has not been a major downgrading factor.

- Ergot and powdery mildew were the main downgrading factors in 2015. Ergot incidence was seven to 70 percent, but severity was relatively low at .3 percent for Alberta.
- Powdery mildew also downgraded crops.
- Bacterial diseases require high humidity and moisture, so little bacterial stripe was seen.
- Wheat streak mosaic virus was not seen often in Alberta. It was more common in Saskatchewan and Manitoba.
- Aster yellows were found in a few cases of spring and winter wheat, but it was not serious.

## PULSES

The incidence of root rot in peas was 31 to 100 percent. The economic impact was low.

“It is not uncommon in every field where you go look for them,” he said.

- Aphanomyces euteiches was seen as an emerging disease in

CONTINUED ON NEXT PAGE >>

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Alberta. Some areas of the province experienced severe problems. Emergency registration for treatment was granted, and more solutions are expected to be offered in the next three to four years, including resistant cultivars.

- *Mycosphaerella* blight in peas appeared in 15 to 100 percent of fields.

Two surveys revealed varying results. The disease did not move above the lower third of the plant canopy in any of the fields. A major infestation is a yield reducer and can predispose a crop to lodging.

- Chocolate spot in fababeans was found in every field, but severity was low. *Stemphylium* blight looks similar to chocolate spot, but there were few problems. It was found in lentils in 2013 and became serious last year but was not considered an issue this year.

- *Ascochyta* blight on fababeans was seen infrequently. "We are taking a wait to see if it is becoming a major problem in fababeans," he said.

- *Fusarium* root rot in fababeans had a 40 percent prevalence with low severity.

- Goss's bacterial wilt and leaf blight in corn were found in two fields in central Alberta. It was first seen in 2012 in southern Alberta corn fields and probably came from the United States.

A major hailstorm in Lacombe, Ponoka and Red Deer counties took out a wide swath of crops, and



Stripe rust wasn't as bad as experts expected.



Cases of root rot in peas ranged from 31 percent to 100 percent.

the problem appeared in foliage and filling of ears.

"These major weather events can really drive this disease and move it

**RECOMMENDATIONS FOR DISEASE CONTROL**

- Incorporate a long and diverse crop rotation.
- Use resistant or tolerant cultivars where possible.
- Buy certified, disease-free seed.
- Use the best practices to ensure good establishment and fertility.
- Scout often for disease and evaluate risk. For example, treatment is recommended if stripe rust is seen in more than one plant per sq. metre.
- Use crop protection products when justified to prevent yield loss.

around. Wherever there is hail and corn we like to go looking," he said.

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MARKET OPPORTUNITIES

**New potential with rye hybrids**

BY BARB GLEN  
LETHBRIDGE BUREAU

MEDICINE HAT — A price of \$17 per bushel for rye likely sounds pretty good to most farmers.

True, it was a price paid for a small quantity in Ohio, for use as a cover crop, but it indicates a rise in popularity for a crop whose popularity in Western Canada has waned from highs in the 1950s.

Agriculture Canada research scientist Jamie Larsen is bullish on rye. He told growers at the Oct. 27 Farming Smarter seminar about the \$17 per bu. price but also about burgeoning opportunities for the crop.

American farmers are using fall rye for cover cropping in soybeans and corn. It reduces nutrient runoff, controls weeds and erosion and contributes to soil health.

Larsen sees U.S. cover crop activity as a good market for Canadian rye.

"I really don't see why, here in Western Canada, we can't meet that demand," he said, noting a steady increase in exports.

As well, marketing options would likely develop if more rye is grown on a regular basis.

Larsen's recent focus has been on hybrid fall rye, and he presented data on three years of trials at 15 locations per year. Trials involved

yield monitoring of hybrid versus open pollinated varieties of fall rye.

Another set of trials was designed to gauge response rates of hybrid and open pollinated varieties to intensive versus conventional crop management.

"We're seeing typically anywhere between... 25 to 40 percent increase in yield over open pollinated varieties, so that's pretty impressive. You can see why people are interested."

Two hybrid varieties, Brassetto and Guttino, are registered, and a third, Bono, has interim registration.

Larsen said trials showed the hybrids had a larger seed size, higher kernel weight, more kernels per spike and more fertile tillers.

"When you put all that together, you get grain yield."

Fall rye was once an important rotational crop for weed control, but acreage in Western Canada declined with the availability of herbicides and the arrival of canola and pulses.

Fewer acres limited marketing options. However, hybrids and market potential now hold renewed promise for the crop.

"The yield potential of rye is really phenomenal," he said.

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Candidate info, voting information and ballots were mailed to all eligible Saskatchewan wheat producers in early November. All SK wheat producers are encouraged to cast an informed vote and have their say in the future direction of the industry!

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#### FARM SAFETY

## Farmers, groups anxious about new safety rules

Alberta employers want to know how much the new rules and standards will cost

**BY BARBARA DUCKWORTH**  
CALGARY BUREAU

The Alberta government is expected to announce new rules to protect farm workers.

It is not known when an announcement could come or how much feedback the government expects from the agriculture sector.

"They recognize Alberta provides the least protection for workers on farms and ranches of any jurisdiction in Canada, but at the same time they say we need to strike the right balance between the unique nature of farms and ranches with worker protection," said Ross Nairne of the province's jobs, skills, training and labour ministry.

The issue is not new.

In 2009, provincial court judge Peter Barley recommended the province include paid farm workers under the farm safety act while exempting family members and other non-paid workers. This followed an inquiry after farm worker Kevan Chandler died in an accident on a southern Alberta feedlot after suffocating in a silo.

Marketing boards, commissions and the intensive livestock working group have agreed on the need for mandatory reporting of serious farm incidents and fatalities, he said at barley, pulse and wheat commission zone meeting held in Olds Nov. 3.

Elected officials have said since the election in May that farm workers have the right to organize, rest and receive minimum wage, safety protection and mandatory workers compensation coverage.

Most farms groups accept change is coming but want to know the details.

"It always worries me as a farmer. How much is the government going to get involved in my life?" said Doug Robertson of Carstairs.

He wants to know the costs and how much scrutiny may be involved or what records are required. Each province has different rules and standards.

"It depends on the will of the government," he said.

Occupational health and safety regulations set out minimum standards and Alberta has previously taken a pragmatic approach.

"You are probably following the basics of health and safety now," said Nairne.

For example, certification is

required for pesticide applicators. It may be for environmental reasons but it also provides protection to the applicator.

"There is a lot of flexibility within Alberta's health and safety system to doing the appropriate thing for your farm," he said.

Occupational health and safety legislation exempts workers who would normally be covered once they enter a farm or ranch worksite. This includes other workers such as construction crews entering the site.

There is no requirement for mandatory workers compensation coverage, although employers may obtain coverage voluntarily.

Nairne said 3.3 percent of the agriculture sector has taken coverage.

In 2014, the office of the chief medical officer investigated 25 farming deaths. Nearly all were men with an average age of 59.

Twelve of the deaths were men older than 65 while two were younger than 18.

Among the 25 deaths, 15 were owner operators, five were employees, three were visitors and the others were not involved in farm work. Most of the deaths involved farm machinery.

A recent survey of workers on hog farms found most know the hazards, said Nicole Hornett, farm safety co-ordinator with Alberta Agriculture who presented the results at Alberta Pork's annual meeting Nov. 5.

They rated their on-the-job safety training as 6.9 on a scale of zero to 10.

The respondents rated being hurt by equipment as well as slipping and falling as the greatest physical threat.

The greatest biological hazard was the effects of breathing in dusty, mouldy air.

The greatest chemical hazard was opening a manure pit.

The greatest psychosocial hazards was the stress of working alone or long hours because of staff shortages.

Heavy lifting as well as standing on concrete were rated highly as ergonomic hazards.

Additional farm safety information is available at [www.agriculture.alberta.ca/FarmSafety](http://www.agriculture.alberta.ca/FarmSafety) and [www.casa.acsa.ca](http://www.casa.acsa.ca)

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# 3.3 percent

OF ALBERTA FARM EMPLOYERS HAVE OBTAINED WORKERS COMPENSATION COVERAGE

## TRANS-PACIFIC PARTNERSHIP

# Dairy could struggle under free trade

Canada is inefficient and non-competitive: expert

BY KAREN BRIERE  
REGINA BUREAU

Dairy farmers might have escaped immediate pain under the Trans-Pacific Partnership, but an assistant economics professor says they need to think about how they operate under new trading rules.

They have reciprocal access but might not be able to take advantage of that, said Trevor Tombe of the University of Calgary.

"Unfortunately for a lot of the supply managed producers in Canada, their costs are extremely high," he said.

"Our dairy producers are actually extremely inefficient and non-competitive, and their export opportunities are limited not because of trade barriers but because of our low productivity."

Sylvain Charlebois, a professor at the University of Guelph's Food Institute, said that is more of a domestic issue, but Canada does need to think hard about how to deal with it going forward.

"Frankly, the whole notion of creating a breach in supply management is something that we need to manage very carefully," he said.

A lot of fiscal baggage is attached to Canada's system, he added, and changing the rules means changing quota value, farmland value, the way farmers transfer wealth

and the banking system, which uses quota as collateral.

In Europe, where he has been on sabbatical for the past 10 months, it took 13 years to move to dismantle protections, and the dairy system there was much simpler than Canada's, he said.

"If countries are ill-prepared for the free market, they actually expose their dairy farmers to a tremendous amount of risk," he said.

The previous Conservative government had pledged a \$4.3 billion compensation program for affected producers and processors but the Liberal government isn't bound by that promise.

It has pledged a thorough, public debate before it decides whether to ratify it.

There are two ways the deal can be enacted:

- If all 12 countries ratify it, it comes into force in 60 days.
  - If six countries that collectively represent 85 percent of gross domestic product ratify it within two years, then it comes into force within 60 days in those countries.
- "It boils down to, I think, Mr. Obama and the Americans," Charlebois said. "This is really about a deal between Japan and the Americans, and the other 10 countries are just there to follow along."

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## EXPANDING MARKETS

# Prof sees long-ranging benefits from trade deal

BY KAREN BRIERE  
REGINA BUREAU

China has passed Canada as the United States' largest trading partner, making trade agreements like the Trans-Pacific Partnership more important, says Sylvain Charlebois, a professor at the University of Guelph's Food Institute.

Trade is about leveraging commodities, he said.

"If you actually start trading with a country, eventually that country will end up buying other commodities from your country, and so really there's some momentum," he said.

Canada has typically been the U.S.'s largest trading partner, but China moved ahead as of the end of September, largely because of lower energy prices.

However, the U.S. remains Canada's largest partner.

Ratifying the 12-country TPP will open up more markets for products as diverse as maple syrup, grain and beef.

"If we are looking at TPP strategically, this is certainly good news for the Canadian economy because it can only create momentum moving forward," Charlebois said.

He also sees value in the TPP chapter on dispute resolution, which offers member states a more expedited and transparent pro-

cess, he said.

For example, it might have limited the many challenges that the Americans made against the Canadian Wheat Board.

"This is a process that could serve our country much better," he said.

"If this deal supersedes NAFTA (North American Free Trade Agreement), which it will if ratified, then this is good news for Canada, I think."

Charlebois also liked the inclusion of the economic role of small and medium-sized businesses in the TPP.

Trevor Tombe, assistant professor of economics at the University of Calgary, said the deal, on balance, is a good one with no immediate winners or losers because so many of the tariff reductions and quotas will be phased in.

"From the perspective of agriculture, I think some of the more subtle issues would be contained in the health measures," he said.

The agreement intends to standardize and streamline phytosanitary measures, and Tombe said industry will have to watch how that proceeds.

"It may be a big improvement if the procedures are very much based on sensible, evidence-based analysis, which is what the treaty is attempting to do, but time will tell."

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## DONE FOR THE DAY



Gabrielle Cheremshynski of Vegreville, Alta., walks a bull toward a night-time tie-up spot at the Manitoba Ag Ex, an all breeds cattle show in Brandon over the Halloween weekend. Cheremshynski worked at the show for NCX Polled Herefords of Brossseau, Alta. | ROBERT ARNASON PHOTO

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## FALL CHECKUPS

Now is the time to evaluate the body condition of your herd to prepare for next year's calving. | **Page 79**



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### PARASITES

# Drug resistant worms threaten flocks

Sheep and goats are at risk for parasites that reduce milk production, weight gain and feed efficiency

BY **BARBARA DUCKWORTH**  
CALGARY BUREAU

**RED DEER** — The lowly worm could be the biggest threat to the world's livestock industry.

Internal parasites are a major problem for small ruminants such as sheep because of widespread resistance to commonly used dewormers.

Anthelmintic resistant worms developed because of over-reliance on and misuse use of these drugs, said a sheep and goat specialist from the University of Maryland.

"Every time we expose that worm to a drug, we are on the road to resistance. It is inevitable," Susan Schoenian said at the Alberta Sheep Breeders Symposium, which was held in Red Deer Oct. 16-17.

Sheep on pasture are more at risk because they can pick up all kinds of larvae residing in the first couple inches of grass. There are few problems for those in confinement.

She advises pasture rest and rotation when managing parasites. It takes about 60 days of rest for a highly contaminated pasture to recover.

Some farms are experiencing total anathematic failure because the worms can fight off every drug whether the farmers are treating horses or sheep.

Worms are showing resistance to



Researchers are looking for breeding animals that are resistant to parasites. | FILE PHOTO

all three classes of dewormers because they use the same mode of action.

Researchers are looking for breeding animals that are resistant to parasites, which will hopefully pass the trait to their offspring. Producers should consider culling frequently or those with high fecal egg counts.

Fecal egg counts that assess parasite loads need to be done before treatment. Manure should be rechecked 14 days after treatment. Producers should take samples from an animal that has not been treated for comparison purposes. Researchers know that parasites

can cause reduced wool and milk production, poor weight gain and reduced feeding efficiency. They can also affect immunity to other diseases such as pneumonia.

Veterinarian Kathy Parker said treatment use is restricted in Canada. Ivermectin is allowed only as a drench or injectable treatment. It also needs to be stored properly because it is light sensitive and could lose its efficacy.

Safeguard may be used off label with prescription from a veterinarian.

For more information, visit [www.sheetandgoat.com](http://www.sheetandgoat.com).

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### CATEGORIES OF PARASITES:

- Nematodes or roundworms. *Haemonchus contortus*, also called barber pole worm, is one example. Originally thought to be a tropical pest, it is showing up in temperate areas in North America and the United Kingdom. It can cause anemia and probably causes more death losses in small ruminants than any other parasite worldwide. Other types affect the digestive system and can cause scours but do not tend to be as pathogenic.
- Meningeal worm or brain worm is a natural parasite in white-tailed deer and affects the central nervous system. It can transmit to sheep, goats, llamas and alpacas.
- Trematodes are flatworms such as tapeworms and flukes. They are the only worms seen when passed. They can affect an animal's ability to digest. Liver flukes cause anemia and bottle jar, in which the animal looks like it has a double chin.

### INTERNAL PARASITES

# Barber pole worm can be deadly

BY **BARBARA DUCKWORTH**  
CALGARY BUREAU

**RED DEER** — A red and white worm called *Haemonchus contortus* is alive and well in Western Canada.

The internal parasite, which is also known as the barber pole worm, can kill sheep by causing severe anemia.

It joins the growing list of parasites that are resistant to all available drugs.

Eighty-six percent of farmers in 77 countries report resistance to dewormers for sheep.

"The problem with diagnosis of resistance is usually you don't find it right away. You find it when you have about 25 percent of the worms that are resistant, and at that time it is a little bit late in the game," said Michel Levy of the University of Calgary's veterinary faculty, who is

surveying the problem.

"If we are going to do anything about finding resistance, we need to develop ways to make the diagnosis faster."

Resistance is a heritable trait in worms and existed before anthelmintics were available.

A 2014 parasite study in Western Canada found resistance and significant parasite loads. The study expanded this year to assess the prevalence, distribution and potential anthelmintic resistance of all potential parasites.

"Most of the farms we looked at had resistance to two commonly used dewormers," he told the Alberta Sheep Symposium, which was held in Red Deer Oct. 21-22.

"*Haemonchus* is the one that will cause more problems."

The worm is a prolific egg producer, depositing 5,000 to 10,000

eggs per day. It is also a blood sucker, which causes anemia and a bottle jaw that looks like a double chin.

The study also found the nematode *Teladorsagia circumcincta*, which are brownish worms that puncture the walls of the glands of the abomasums in sheep and goats.

"The animals are low in protein and have the same type of bottle jaw, but they are not anemic," he said.

They are typically picked up on pasture where larvae overwinter.

*Teladorsagia* is well adapted to cold and snow, but the barber pole is not well adapted to cold temperatures.

"This is a belief that is starting to change because even in the northern European countries, they actually can find *Haemonchus* that survived the winter," said Levy.



***Haemonchus contortus* is resistant to all available drugs and causes sever anemia in sheep.** | U OF C FACULTY OF VETERINARY MEDICINE

Producers can determine the extent of the problem by collecting feces to find out how many eggs are present. Put 10 to 20 ewes in the corner of a pasture and pick up their manure or collect feces directly from the rectum. Place it in a Ziploc bag and then either put it

in a cooler right away or send it to a diagnostic laboratory.

"If a dewormer is effective, you should have a reduction of 95 percent of the egg count two weeks after you give the drug," he said.

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## DISEASE CONTAINMENT

# Vet warns cattle sector to learn from PED spread

The hog industry spent millions on truck washes to contain the deadly virus and it's 'only a matter of time before we get a disease in cattle'

BY ROBERT ARNASON  
BRANDON BUREAU

Manitoba's hog industry has invested millions of dollars in truck and trailer washes to prevent the spread of deadly diseases such as porcine epidemic virus.

A provincial veterinarian said companies that transport cattle should follow the sector's lead and invest time and money in cattle trailer sanitation.

Otherwise, a deadly cattle disease may be inevitable.

"The industry norm is to not sanitize the trailer as much as we do for swine.... We've gotten away with it for generations," said Wayne Tomlinson, who spoke at a feedlot and cattle backgrounding workshop in Brandon Oct. 28.

"It is only a matter of time before we get a disease in cattle ... that's highly contagious.... It will probably be a new disease that we've never heard of before."

The Manitoba government invested \$825,000 in March to improve and expand truck washes in Brandon and Blumenort, Man. The washes have baking bays,

where temperatures can reach 71 C to kill hazardous viruses such as PED.

Tomlinson said hogs are more susceptible to contagious diseases than cows, but viruses spread rapidly on trailers when cattle are together, especially when they are commingled from different farms.

"You take bugs from a whole bunch of different (farms) ... then you put them on a cattle trailer where it's hot and humid. They've got nose to nose contact and they are going to share those bugs," said Tomlinson, who compared a cattle trailer to a kindergarten classroom when it comes to being an incubator for disease.

"By the time they get from the auction mart to your feedlot, they have shared every bug. If one of them has (it), they all have it."

Viruses and pathogens can linger, even when temperatures drop to -30 C, if a cattle trailer isn't sanitized after dropping off a shipment.

"PED virus does very well in cold weather. It doesn't do well in hot weather. It depends on the pathogen," Tomlinson said.

Cattle producers can take steps

to improve biosecurity on their farms, aside from livestock transport.

The Growing Forward 2 program provides financial assistance for farmers who want to build a quarantine pen.

"So when you notice that animals are sick... you can... have a separate watering system and separate pen where there isn't nose to nose contact with healthy animals," said Linda Fox, Manitoba Agriculture's livestock specialist in Ste. Rose du Lac.

Handling dead cattle is another on-farm biosecurity concern, Fox said. For example, a front-end loader should be sanitized when it is used to move a dead cow.

Tomlinson said a contagious and deadly disease is possible if cattle trailers aren't sanitized, but the persistence of pathogens in trailers may also be having detrimental effects right now because the feedlot industry suffers if animals get sick on a trailer.

Sick animals require treatment, gain less weight and compromise feedlot profitability.

robert.arnason@producer.com

## CANADIAN WESTERN Agribition

### 2015 SCHEDULE OF EVENTS

#### MONDAY, NOVEMBER 23

8:30 AM  
Canadian National 4-H & Youth Judging Competition - Chevrolet GMC Stadium  
9:30 AM  
Boer & Dairy Goat Show - Barn 5  
10:00 AM  
Commercial Trade Show Exhibits Open  
10:00 AM  
Burning of the Brand - Co-operators Centre Arena 3  
10:15 AM, 12:15 PM, 2:15 PM  
Milking Demonstration - Barn 4  
11:00 AM  
Agribition High School Rodeo - Brandt Centre  
11:00 AM, 2:00 PM  
Intuitive Horsemanship Demonstration - Ag-Ex, Mable's Stable #455  
7:00 PM  
Winners Circle - Chevrolet GMC Stadium

#### TUESDAY, NOVEMBER 24

9:00 AM  
Chore Team Events - Brandt Centre  
9:30 AM  
Boer & Dairy Goat Show - Barn 5  
10:00 AM  
Commercial Trade Show Exhibits Open  
10:15 AM, 12:15 PM, 2:15 PM  
Milking Demonstration - Barn 4  
10:30 AM  
First Lady Classic & Futurity - Chevrolet GMC Stadium  
11:00 AM  
President's Classic - Chevrolet GMC Stadium  
11:00 AM  
Bison Sale - Stock Exchange  
11:00 AM, 2:00 PM  
Intuitive Horsemanship Demonstration - Ag-Ex, Mable's Stable #455  
12:00 PM  
Trainer's Challenge - Brandt Centre  
12:00 PM  
Youth Showmanship Competition - Auditorium  
1:15 PM  
Canadian Horse Pull Finals - Brandt Centre  
2:00 PM  
Youth Team Grooming Competition - Auditorium  
4:00 PM  
Chore Team Events - Brandt Centre  
6:00 PM  
Goat Sale - Barn 5  
7:00 PM  
Canadian Cowboys' Association Finals Rodeo (First Nations Theme Night) - FREE ADMISSION courtesy of The Mosaic Company - Brandt Centre

#### WEDNESDAY, NOVEMBER 25

9:00 AM  
Chore Team Events - Brandt Centre  
9:00 AM  
Canadian National Speckle Park Show - Chevrolet GMC Stadium East  
10:00 AM  
Simmental Show - Chevrolet GMC Stadium West  
10:00 AM  
Commercial Trade Show Exhibits Open  
10:15 AM, 12:15 PM, 2:15 PM  
Milking Demonstration - Barn 4  
11:00 AM, 2:00 PM  
Intuitive Horsemanship Demonstration - Ag-Ex, Mable's Stable #455  
12:00 PM  
Gelbvieh Show - Chevrolet GMC Stadium West  
12:00 PM  
Trainer's Challenge - Brandt Centre  
1:00 PM  
Angus Masterpiece Sale - Auditorium  
1:30 PM  
Canadian Horse Pull Finals - Brandt Centre  
4:00 PM  
Chore Team Events - Brandt Centre  
4:30 PM  
Speckle Park Sale - Auditorium  
7:00 PM  
Simmental Sale - Auditorium  
7:00 PM  
Canadian Cowboys' Association Finals Rodeo (First Nations Theme Night) - Brandt Centre

#### THURSDAY, NOVEMBER 26

8:00 AM  
International Stock Dog Championship Trials - Brandt Centre  
9:00 AM  
Red Angus Show - Chevrolet GMC Stadium West  
9:00 AM  
Black Angus Show - Chevrolet GMC Stadium East  
10:00 AM  
Commercial Trade Show Exhibits Open  
10:15 AM, 12:15 PM, 2:15 PM  
Milking Demonstration - Barn 4  
11:00 AM, 2:00 PM  
Intuitive Horsemanship Demonstration - Ag-Ex, Mable's Stable #455  
12:00 PM  
Gelbvieh Sale - Auditorium  
12:00 PM  
Trainer's Challenge - Brandt Centre  
1:30 PM  
International Stock Dog Championship - Brandt Centre  
2:00 PM  
Shorthorn Sale - Auditorium  
2:30 PM  
Limousin Show - Chevrolet GMC Stadium West  
3:30 PM  
Charolais Sale - Auditorium  
4:00 PM  
Commercial/Market Lamb Shows - Barn 5  
4:00 PM  
Canada's Premier Select Ranch Horse and Barrel Horse Prospect Demonstration - Brandt Centre

5:00 PM  
Hereford Sale - Auditorium  
7:00 PM  
Canadian Cowboys' Association Finals Rodeo (Volunteer Appreciation Night) - Brandt Centre

#### FRIDAY, NOVEMBER 27

9:00 AM  
Trainer's Challenge - Brandt Centre  
9:00 AM  
Shorthorn Show - Chevrolet GMC Stadium West  
9:00 AM  
National Hereford Shows (Polled and Horned) - Chevrolet GMC Stadium East  
9:30 AM  
Purebred Sheep Shows - Barn 5  
10:00 AM  
Canada's Premier Select Ranch Horse Competition followed by Barrel Horse Prospect Demonstration - Brandt Centre  
10:00 AM  
Commercial Trade Show Exhibits Open  
10:00 AM  
Maine Anjou Show - Auditorium  
10:15 AM, 12:15 PM, 2:15 PM  
Milking Demonstration - Barn 4  
11:00 AM, 2:00 PM  
Intuitive Horsemanship Demonstration - Ag-Ex, Mable's Stable #455  
12:00 PM  
Trainer's Challenge - Brandt Centre  
12:00 PM  
Commercial Cattle Show - Stock Exchange  
12:30 PM  
Limousin Sale - Auditorium  
12:30 PM  
Sheep Shearing & Hoof Trimming Demonstration - Barn 5  
2:30 PM  
National Charolais Show - Chevrolet GMC Stadium  
2:30 PM  
Canada's Premier Select Ranch Horse and Barrel Horse Prospect Sale - Brandt Centre  
3:30 PM  
Champions by Design Club Calf Genetics Sale - Auditorium  
5:00 PM  
Bull Pen Alley People's Choice - Stock Exchange  
7:00 PM  
Angus Power and Perfection Sale - Auditorium  
7:00 PM  
Canadian Cowboys' Association Finals Rodeo (Regina Pats Theme Night) - Brandt Centre

#### SATURDAY, NOVEMBER 28

9:00 AM  
Junior Beef Extreme - Chevrolet GMC Stadium  
9:00 AM  
Prospect Steer & Heifer Show - Auditorium  
9:00 AM  
Cowboy Mounted Shooting - Brandt Centre  
9:30 AM  
Junior Sheep Show - Barn 5  
9:30 AM  
Junior Roping Competition - Bud Light Loading Chute (Ag-Ex)  
10:00 AM  
Bull Pen Alley - Stock Exchange  
10:00 AM  
Commercial Trade Show Exhibits Open  
10:15 AM, 12:15 PM, 2:15 PM  
Milking Demonstration - Barn 4  
11:00 AM, 2:00 PM  
Intuitive Horsemanship Demonstration - Ag-Ex, Mable's Stable #455  
11:00 AM  
Face Painting - Co-operators Centre Entrance  
11:30 AM  
Full Contact Jousting Preview - Brandt Centre  
12:00 PM  
Commercial Cattle Sale - Stock Exchange  
12:00 PM  
Sheep Sales - Barn 5  
12:00 PM  
The Calamity Cowgirls Trick Riders - Brandt Centre  
12:30 PM  
Heavy Horse Hitch Demonstration - Brandt Centre  
1:00 PM  
Prospect Steer & Heifer Sale - Auditorium  
1:00 PM  
Wild Wool Ride - Brandt Centre  
1:30 PM  
Cowboy Mounted Shooting Finals - Brandt Centre  
3:30 PM  
Full Contact Jousting - Brandt Centre  
4:00 PM  
RBC Beef Supreme Challenge - Chevrolet GMC Stadium  
6:00 PM  
Tailgate Party - Chevrolet GMC Stadium  
7:00 PM  
Canadian Cowboys' Association Finals Rodeo - Brandt Centre  
9:30 PM  
Farewell to The Swamp Cabaret ft. Julian Austin - Chevrolet GMC Stadium

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#### PLATINUM



#### GOLD



## HOG SECTOR

# Hog price insurance failing; sector looks for other avenues

BY BARBARA DUCKWORTH  
CALGARY BUREAU

The Alberta hog industry is calling for the demise of the western hog price insurance program because it does not work well for producers.

Alberta Pork chair Frank Novak said the program offers insurance coverage when hog prices decline, but the high cost of premiums discourages producers from joining.

"The net result is the options products they build for the hog industry are really expensive relative to the cattle industry," he told

Alberta Pork's annual meeting in Calgary Nov. 5.

"We have come to the conclusion that HPIP is not going to work for us.... It will see a quiet death."

Alberta Pork worked with Gibson Capital and Alberta Financial Services Corp. to reduce the program's premiums but could not find a way to keep it actuarially sound while offering reasonable coverage levels.

"It has got to be actuarially sound," said executive director Darcy Fitzgerald.

"Government just can't give away money."

Almost no one has bought a poli-

cy since the program began.

"There are good opportunities for us to do other things," he told the meeting.

The program was offered across Western Canada, and policies were to be bought based on the expected sale dressed weight of hogs, in terms of 100 kilogram units of weight.

The forward price was calculated using the Chicago Mercantile Exchange's lean hog future with a cash to futures basis adjustment. This price was then converted to a western Canadian equivalent price by a forward exchange rate and a western Canadian factor.

There have been discussions in the past about a made-in-Canada pricing system rather than using the U.S. price.

"This is one of those hard, controversial topics," Novak in an interview. "It is not dead, and there are people still pushing the idea."

An ambitious national marketing program has developed that could be supported with a domestic price, but it would need mandatory price reporting from the value of the pork cutout.

"There is a group of us who believe if the domestic marketing thing is going to work and have a program where producers can be compensated based on the value they bring to the table, there is going to have to be a formal mechanism," Novak said. "Because we have so few buyers in Western Canada, we don't have a proper functioning marketplace the textbooks say you should have."

barbara.duckworth@producer.com

## MEAT GRADING

# National pork grading plan seen as way to add value

Grades could focus on supplying specific cuts

BY BARBARA DUCKWORTH  
CALGARY BUREAU

The time may have come for a Canadian pork grading system.

A standardized meat grading system has the potential to add value to every cut and pay farmers more for producing the right kind of hog for the right market.

"It is beyond what anybody else is doing in the world. It is a challenge for us, but it is achievable," said Michael Young of Canada Pork International.

A planning session will be held in Calgary Jan. 28, where producers, processor, genetic companies and research scientists can start to talk about a national pork grading system.

"It is nothing yet. It is a concept," Young said at Alberta Pork's annual meeting in Calgary Nov. 5.

Canada exports more than 60 percent of its production with most being high quality pork to markets such as Japan, Mexico and the United States.

Each customer has different specifications, and a grading system could help select particular quality attributes such as marbling or leanness.

Canadian processors may not want a heavily marbled pork leg because it does not hold brine well, but other markets with different cooking methods may prefer it.

A grading system would not likely replace packer grading probe calculations, but it could enhance the payment grid to increase the supply of specific

quality grades.

"It doesn't replace the grading probe information. That is between you and the packer," said Alberta Pork chair Frank Novak.

Grades could consider yield, meat and fat colour, firmness, marbling, leanness and youthfulness. The grades would have to be developed on a value added approach and could focus on specific cuts.

**There are so many diverse uses for pork. There really is no such thing as a one size fits all pig, and it doesn't have to be for people to win.**

FRANK NOVAK  
ALBERTA PORK CHAIR

A grading system would probably require a third party group to verify it, said Novak.

Technology is already available to assess quality, and the pork industry must decide what it wants and what will work best in the Canadian system, he added.

"There are so many diverse uses for pork. There really is no such thing as a one size fits all pig, and it doesn't have to be for people to win," Novak said.

"There is a mentality (that) we all have to be the same, but the reality is we are not."

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KB Prairie Consulting Ltd.  
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Steve provides remediation and reclamation consulting services to oil and gas operators in Saskatchewan and Alberta. He also provides consulting services to manage the reclamation of upstream oil and gas "orphan" wells.

*"The professional agrologist (PAg) designation is important as it provides our clients with the*

*assurances that our work is held to a high standard of professionalism while facilitating a balance between resource utilization and environmental stewardship."*

Steve was raised on a farm near Provost, AB. He received an applied degree from Lakeland College in environmental management and completed his post-secondary education in environmental sciences at the University of Alberta. Steve has previously worked with Alpine Environmental and O'Connor Associates.



**Beth Trueman, PAg, CCA**  
Independent Agronomist  
Limerick, SK

Beth provides agronomic services to producers throughout the growing season. Services include fertility analysis, crop protection advice, field scouting, and harvest timing recommendations. She is also active on farms in Saskatchewan and Nova Scotia where she gains hands-on experience.

*"My professional agrologist (PAg) designation lets producers know that the advice I provide is science-based. As well, my practice has been*

*strengthened by the connections made throughout the agrologists network in Saskatchewan."*

Beth was raised on a beef cattle farm in Nova Scotia. She has an agricultural degree from Dalhousie University and a Bio-Sciences Technology Diploma from Holland College. Beth previously worked with the Nova Scotia Department of Agriculture, Cargill and Hawks Agro.

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## COW HEALTH

# Body condition scoring helps ensure successful calving

## ANIMAL HEALTH



ROY LEWIS, DVM

**B**ody condition scoring really means assessing the condition and fat cover on cows to enable producers to feed them for optimal growth and reproductive performance.

It may mean separating the fat and thin groups from the main herd and allowing producers to feed them separately to save feed on the fat ones and build up condition on thin cows.

Pregnancy checking in the fall is the best time to body condition score, which allows producers to get the cattle in optimal shape before calving time.

It also helps them carry through to the breeding season and achieve optimum conception.

Canada uses the five point system with one being emaciated and five being extremely fat. In simple terms, the fat cows need to go on a diet and the thin ones need to be fed more as a group or possibly put in with the bred heifers.

Producers should check for fat cover on the short ribs, tail head, spine and hooks or pin bones. When the cow is the ideal condition of three, they should feel only the tips of the short ribs with firm pressure.

Many cows can be easily categorized into the thin, fat or normal categories because separating them into three groups is common, even with large herds.

The oldest cows and the first calvers commonly fall into the thin category. It shouldn't come as a surprise that first calvers lose weight when looking at the large calves they produce.

However, this group is the future of the herd, so they often need a little more tender loving care.

## Prepare for spring

Fall is the ideal time to body condition score for spring calving cows. There is the least demand on the cows because the calves are weaned and they are usually being pregnancy checked and treated for internal and external parasites and potentially scours vaccines.

Health and production problems can be minimized by getting cows in the proper shape for fall.

This is particularly true this year because of the drought that affected parts of Western Canada and resulted in many cows being thinner than normal. It's an ideal year to implement body condition scoring.

Producers will obviously focus on protein and energy to get the weight on, but they also shouldn't forget about adequate vitamins and minerals because they are setting the cows up for next year's production and growth cycle.

The benefits are many:

- Increased energy.
- Reduced calving issues.
- Colostrum will be much better quality, which reduces calf health issues.
- Uterine contractions will be

harder so calving is quicker.

- Fewer stillborns results in a higher calving percentage.
- Calves are born more vigorous and are more likely to get up and suckle.
- Fewer retained placentas.
- Milk production and subsequent growth of the calf will be better.

All these things happen because we pull out the thin cows, mainly first calvers, and feed them separate or with the bred heifers.

Thin cows that do not increase body condition may have a medical condition. As well, cows carrying twins and old cows with bad feet and kidney infections may also be very thin.

Fat cows will have more problems calving because of internal fat, and

uterine contractility is reduced.

Cows must be on a rising plane of nutrition to breed, and producers who are trying to catch them up from calving too thin will see a much reduced or spread out conception rate.

Separating and adjusting for thin and fat cattle will give producers significant influence on the impending calf crop and set up their cattle for breeding, which affects the following year's calf crop.

They also improve the many health parameters that increase calf viability and the conception rate for the following year.

Roy Lewis works as a technical services veterinarian part time with Merck Animal Health in Alberta.



Health and production problems can be reduced by body scoring cows. | FILE PHOTO



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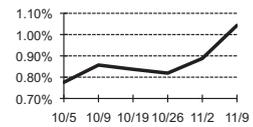
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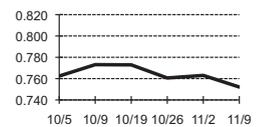
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BUSINESS MANAGEMENT

## Mentors around every corner

This is part of a series exploring how farmers, ag consultants and service providers are professionalizing agriculture by integrating the many skills required by today's complex and challenging industry. This week: Farmers should look outside the industry to urban business owners for ideas and skills.

 BY ED WHITE  
WINNIPEG BUREAU

The best advice on how to become a pro farmer might not come from another farmer but from the business owner in town, says Brent VanKoughnet of Agri Skills, a management advisory and training company in Carman, Sask.

"Look at the local business people you admire," said VanKoughnet.


 BRENT VAN KOUGHNET  
AGRI SKILLS

"Pick one. Buy him lunch. Ask the GM (vehicle) dealer, 'how can you as the little guy play with the big player who holds all the cards?' That's a situation every farmer has to deal with too."

VanKoughnet said the old skills of agronomy and machinery management are still essential, but non-traditional skills can be even more important. Farms are bigger and more complex than in the

past, but so too are farmers' suppliers and customers. Managing involved relationships with business connections is vital for producing margins.

"The most distinguishing characteristic of the highly successful farmer of the future is the ability to manage difficult conversations," said VanKoughnet.

"There are going to be difficult moments. That's the professionalism of business relationships that doesn't come naturally. That has to be intentional, and you have to be proactive."

Farming is no longer a business of tens of thousands of producers supplying bulk, undifferentiated grain to dozens or hundreds of buyers. Now there are relatively few farmers with big production and a handful of key buyers.

That gives buyers a lot of power, and some are now hand-picking their best farmer-suppliers into "A," "B" and "Don't Matter" classes. Being in the right class and on the right phone list matters to profitability.

"How can you become not just a good supplier but a preferred supplier? It may be the subtleties that separate you from everybody else," said VanKoughnet.

Those subtleties, such as how quickly a phone call is returned, can often be better learned from non-farming businesspeople.

Farmers don't need to feel isolated or deprived of a strong local community just because they farm in an area with few other significant farmers, VanKoughnet said. The local business community can be a treasure trove of professional skills and abilities that are now as vital on the farm as

on Main Street.

Management skills can also be picked up from mainstream business news sources.

"Subscribe to *Inc* or *Fast Company* or *Harvard Business Review*. See what's the discussion and the modern view of management. Learn that language a bit," said VanKoughnet.

"Instead of just reading ag papers, see what business news is being reported."

Many farmers are uncomfortable with focusing on non-traditional skills such as communications and human resources management, but VanKoughnet said those are no longer just ways to improve a farm but core to the survival or death of the farm.

"There are rewards for those who learn those skills and consider that to be a true responsibility of farm leadership," said VanKoughnet.

"Whether you like it or not, those are leadership tasks that I wouldn't sub out to somebody else."

ed.white@producer.com

**AG STOCKS NOV. 2-6**

September U.S. job creation in Canada and the U.S. exceeded forecasts raising expectations for a December increase in U.S. Federal Reserve interest rates. The TSX composite gained 0.2 percent on the week. The Nasdaq rose 1.8 percent, the Dow climbed 1.4 percent and the S&P 500 was up one percent.

Cdn. exchanges in \$Cdn. U.S. exchanges in \$U.S.

**GRAIN TRADERS**

NAME	EXCH	CLOSE	LAST WK
ADM	NY	42.13	45.66
AGT Food	TSX	30.23	29.23
Bunge Ltd.	NY	72.97	72.96
ConAgra Foods	NY	40.69	40.55

**PRAIRIE PORTFOLIO**

NAME	EXCH	CLOSE	LAST WK
Ceapro Inc.	TSXV	0.25	0.205
Cervus Equip.	TSX	14.50	15.12
Input Capital	TSXV	2.84	2.65
Rocky Mtn D'ship	TSX	6.55	6.84

**FOOD PROCESSORS**

NAME	EXCH	CLOSE	LAST WK
Hormel Foods	NY	66.63	67.55
Maple Leaf	TSX	20.87	20.79
Premium Brands	TSX	34.98	34.37
Tyson Foods	NY	45.50	44.36

**FARM EQUIPMENT MFG.**

NAME	EXCH	CLOSE	LAST WK
Ag Growth Int'l	TSX	30.62	34.24
AGCO Corp.	NY	48.39	48.39
Buhler Ind.	TSX	5.70	5.70
Caterpillar Inc.	NY	73.84	72.99
CNH Industrial	NY	6.99	6.79
Deere and Co.	NY	77.51	78.00

**FARM INPUT SUPPLIERS**

NAME	EXCH	CLOSE	LAST WK
Agrium	TSX	128.70	121.65
BASF	OTC	83.08	81.87
Bayer Ag	OTC	133.01	133.44
Dow Chemical	NY	51.84	51.67
Dupont	NY	66.11	63.40
BioSynt Inc.	TSXV	7.00	7.01
Monsanto	NY	93.49	93.22
Mosaic	NY	32.50	33.79
PotashCorp	TSX	27.17	26.48
Syngenta	ADR	69.73	67.29

**TRANSPORTATION**

NAME	EXCH	CLOSE	LAST WK
CN Rail	TSX	78.67	79.87
CPR	TSX	178.63	183.75

List courtesy of Ian Morrison, financial adviser with the Calgary office of Raymond James Ltd., member of the Canadian Investor Protection Fund. The listed equity prices included were obtained from Thomson Reuters. The data listed in this list has been obtained from sources believed to be reliable, but accuracy cannot be guaranteed. Within the last 12 months, Raymond James Ltd. has undertaken an underwriting liability or has provided advice for a fee with respect to the securities of AGT Food. For more information, Morrison can be reached at 403-221-0396 or 1-877-264-0333.

## Agrium posts bigger profit

Agrium's third quarter profit jumped nearly nine percent to \$99 million as higher sales volumes and lower costs helped it buck the sector's trend of weaker earnings.

The fertilizer producer and farm input retailer said it benefited from higher wholesale sales volumes, although prices were lower.

Agrium is increasing potash production at its expanded western Canadian mine.

It has lowered operating costs and benefited from cheaper natural gas, a key ingredient in nitrogen fertilizer production.

PLANNING FOR THE FUTURE

# Are you the next generation? Preparing to take the torch

## PERSPECTIVES ON MANAGEMENT



TERRY BETKER

**H**ave you been identified as the next owner and/or manager of all or part of your family farm?

If not, do you expect to be? Do you have any idea at all?

There is a broad spectrum of answers to these questions, depending on the farm family and situation.

However, you need to ask yourself if you're ready. And the answer must be based on more than a high degree of "confidence that you can do it." Confidence will help, but it alone will not carry the day.

The farm that you will manage and own some day, on your own or with siblings and in-laws, is not the same farm that your parents started with. Most are larger and significantly more complex.

As well, most are growing, either in size or diversity, because multiple enterprises or business units are often involved.

Detailed organizational structures are common, whether they be corporations, holding companies, operating companies, trusts, joint ventures or partnerships. All add to the increasing degree of complexity associated with today's farms.

There are things you should do to get ready for the role you will assume when the transition of ownership begins.

Your observations and notes about these topics must absolutely be written down.

Writing something down makes it genuine and adds credence to the statement or fact. You are more accountable to something written than to something spoken. Another benefit is that the written statement can be reviewed and used as an indicator of development and achievement.

- **Past and future:** Compare and contrast the farm as it is today with what it was like 10 years ago. Now look forward. What will it look like 10 years into the future? Working through this exercise will help create context for change that has occurred and change that will accompany the transition.

- **Set Goals:** The process of setting goals helps you choose where you want to go in life. Knowing precisely what you want to achieve shows where you have to concentrate your efforts. Goals can be for yourself, family and the farm business. Goals can have different timelines for achievement — current (one year), short term (five years) and longer term (10 years). The goals should be specific, realistic and measurable.

Make sure to focus on the personal goals. Unfortunately, there are family situations where one or more of the children want to farm but are not given the opportunity.

Sometimes the retiring generation refuses or is unable to give any indication of what they want for the future. In these situations, it's even

more important that you know what you personally want to accomplish in life.

For each goal, write down why you chose it and what the outcome will be when you achieve it. Review and adjust your goals every year. Are you making progress? Have circumstances changed?

- **Management development:** Invest in getting post-secondary education, whether it's a degree, diploma or trade, but here's the really important part — be prepared to continue to advance your management skills after you complete the program.

Think about it. You move right from high school into your post-secondary program. You're finished in your early 20s and you're



Young farmers can ease the transition to farm ownership by being properly prepared. | FILE PHOTO

tired of school. You just want to farm. Fair enough. But if you farm until you turn 65, that's more than

40 years. The rate of change will demand up-grading your management ability.

Your management development program should be aligned with the transition plan. Are you developing the skill set that is required to own and manage the farm?

Make sure to write down your management development plan.

As the next generation, you may not be the ultimate decision maker and lack full control of the situation.

However, it's important to be as ready as you can be. This will put you in the best situation possible, no matter what the future holds.

Terry Betker is a farm management consultant based in Winnipeg, Manitoba. He can be reached at 204.782.8200 or [terry.betker@backswath.com](mailto:terry.betker@backswath.com).

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November 23 - 28, 2015

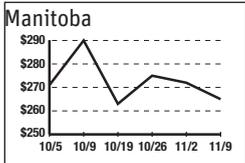
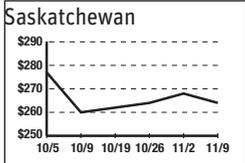
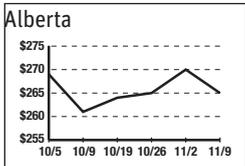
FREE with gate admission

Full schedule at [www.agribition.com](http://www.agribition.com)

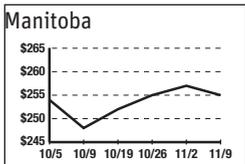
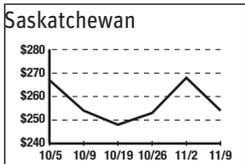
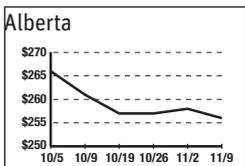
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# CATTLE & SHEEP

## Steers 600-700 lb. (average \$/cwt)



## Heifers 500-600 lb. (average \$/cwt)



## Canadian Beef Production

million lb.	YTD	% change
Fed	1541.7	-3
Non-fed	209.1	-7
Total beef	1750.9	-3

Canfax

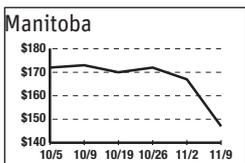
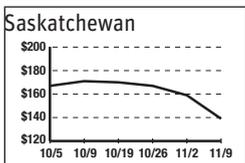
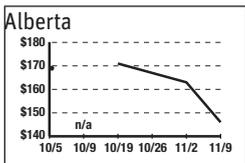
## EXCHANGE RATE DATE

\$1 Cdn. = \$0.7521 U.S.  
\$1 U.S. = \$1.3296 Cdn.

# HOGS

Due to wide reporting and collection methods, it is misleading to compare hog prices between provinces.

## Index 100 Hog Price Trends (\$/c/kg)



# ELEVATOR SHIPMENTS

## Slaughter Cattle (\$/cwt)

Grade A	Live		Previous	Year ago	Rail		Previous
	Oct. 30-Nov. 5	Oct. 23-Oct. 29			Oct. 30-Nov. 5	Oct. 23-Oct. 29	
<b>Steers</b>							
Alta.	167.55	n/a	169.21	170.92	280.50-283.50	285.50-288.50	265.00-278.00
Ont.	153.83-170.68	156.48-172.37			278.00-280.00		
<b>Heifers</b>							
Alta.	167.55	n/a	165.96	169.19	276.50-280.50	283.50-288.00	264.00-277.00
Ont.	152.75-170.36	151.50-172.30			277.00-279.00		

\*Live f.o.b. feedlot, rail f.o.b. plant. Canfax

## Feeder Cattle (\$/cwt)

	Sask.				Man.				Alta.				B.C.			
<b>Steers</b>																
900-1000	228-239	no sales			227-240	210-242										
800-900	235-246	229-245			238-250	238-246										
700-800	243-258	245-262			247-260	246-259										
600-700	256-273	251-282			256-275	250-273										
500-600	270-303	270-304			271-304	272-304										
400-500	308-342	307-343			310-340	300-353										
<b>Heifers</b>																
800-900	214-228	216-229			220-237	210-240										
700-800	224-234	221-237			229-240	220-243										
600-700	231-247	235-258			235-252	230-252										
500-600	245-264	242-275			248-268	246-274										
400-500	268-299	267-302			269-300	262-302										
300-400	309-335	no sales			307-341	280-336										

Canfax

## Average Carcass Weight

Canfax	Oct. 31/15		Nov. 1/14		YTD 15		YTD 14	
	Steers	Heifers	Steers	Heifers	Steers	Heifers	Steers	Heifers
Steers	946	915	887	856				
Heifers	847	818	817	791				
Cows	717	696	724	684				
Bulls	997	934	1007	926				

## U.S. Cash cattle (\$/cwt)

Slaughter cattle (35-65% choice)	Steers		Heifers	
	National	Kansas	Nebraska	Nebraska (dressed)
National	133.86	134.00	n/a	134.00
Kansas	133.66	n/a	134.00	206.00
Nebraska	135.00	134.00	n/a	206.00
Nebraska (dressed)	n/a	206.00	n/a	206.00

Feeders No. 1 (800-900 lb)	Steers		Trend	
	South Dakota	Billings	Dodge City	USDA
South Dakota	180.25-192.50	-11/-18	n/a	n/a
Billings	n/a	n/a	n/a	n/a
Dodge City	180.00-194.50	steady	USDA	USDA

## Cattle / Beef Trade

	Exports		% from 2014	
	Sltr. cattle to U.S. (head)	Feeder C&C to U.S. (head)	Total beef to U.S. (tonnes)	Total beef, all nations (tonnes)
Sltr. cattle to U.S. (head)	406,859 (1)	-32.3	152,738 (3)	-35.3
Feeder C&C to U.S. (head)	275,155 (1)	-19.6	205,731 (3)	-35.3
Total beef to U.S. (tonnes)	152,738 (3)	-31.2	205,731 (3)	-35.3
Total beef, all nations (tonnes)	205,731 (3)	-35.3	205,731 (3)	-35.3

(1) to Oct 24/15 (2) to Aug 31/15 (3) to Aug 31/15 (4) to Oct. 31/15

Agriculture Canada

## Exports % from 2014

	Exports	% from 2014
Sltr. cattle to U.S. (head)	406,859 (1)	-32.3
Feeder C&C to U.S. (head)	275,155 (1)	-19.6
Total beef to U.S. (tonnes)	152,738 (3)	-31.2
Total beef, all nations (tonnes)	205,731 (3)	-35.3

## Imports % from 2014

	Imports	% from 2014
Sltr. cattle from U.S. (head)	n/a (2)	n/a
Feeder C&C from U.S. (head)	24,929 (2)	-13.8
Total beef from U.S. (tonnes)	106,867 (4)	-9.6
Total beef, all nations (tonnes)	170,263 (4)	-1.9

(1) to Oct 24/15 (2) to Aug 31/15 (3) to Aug 31/15 (4) to Oct. 31/15

Agriculture Canada

## Fixed contract \$/c/kg

(Hams Marketing)	Maple Leaf		Thunder Creek	
	Nov. 6	Nov. 6	Nov. 6	Nov. 6
Dec 05-Dec 12	121.97-123.80	121.02-121.95	121.02-121.95	121.02-121.95
Dec 19-Dec 26	119.53-120.75	115.23-117.46	115.23-117.46	115.23-117.46
Jan 02-Jan 09	116.57-119.53	121.38-122.08	121.38-122.08	121.38-122.08
Jan 16-Jan 23	119.62-120.23	123.13-127.95	123.13-127.95	123.13-127.95
Jan 30-Feb 06	126.32-129.98	128.82-132.86	128.82-132.86	128.82-132.86
Feb 13-Feb 20	131.81-133.03	123.35-129.19	123.35-129.19	123.35-129.19
Feb 27-Mar 05	131.81-135.83	137.75-139.80	137.75-139.80	137.75-139.80
Mar 12-Mar 19	137.05-137.05	136.56-137.95	136.56-137.95	136.56-137.95
Mar 26-Apr 2	139.49-140.10	141.53-141.57	141.53-141.57	141.53-141.57
Apr 9-Apr 16	140.60-144.86	142.51-143.53	142.51-143.53	142.51-143.53

## Hogs / Pork Trade

	Export		% from 2014		Import		% from 2014	
	Sltr. hogs to/fm U.S. (head)	Total pork to/fm U.S. (tonnes)	Total pork, all nations (tonnes)	(1) to Oct 24/15	(2) to Aug 31/15	(3) to Oct. 31/15	(1) to Oct 24/15	(2) to Aug 31/15
Sltr. hogs to/fm U.S. (head)	909,656 (1)	+35.1	153,826 (3)	+2.4	167,701 (3)	+3.6		
Total pork to/fm U.S. (tonnes)	289,174 (2)	+22.2	167,701 (3)	+3.6				
Total pork, all nations (tonnes)	730,380 (2)	-2.9						

(1) to Oct 24/15 (2) to Aug 31/15 (3) to Oct. 31/15

Agriculture Canada

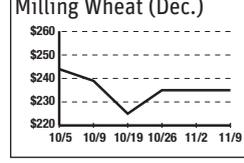
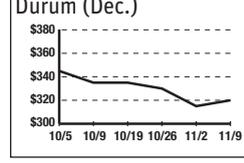
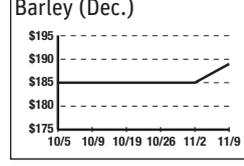
## Chicago Hogs Lean (\$/cwt)

	Close		Trend	Year ago		Close		Trend	Year ago
	Nov. 6	Oct. 30				Nov. 6	Oct. 30		
Dec	55.00	59.20	-3.70	88.78	Jun	73.70	76.15	-2.45	94.25
Feb	58.30	62.75	-4.45	88.43	Jul	74.65	75.88	-1.23	93.45
Apr	63.85	67.43	-3.58	90.10	Aug	74.30	74.90	-0.60	91.13
May	70.00	72.60	-2.60	90.75	Oct	65.00	65.80	-0.80	78.33

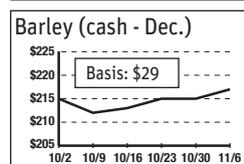
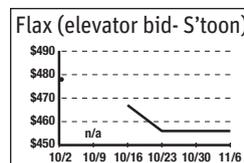
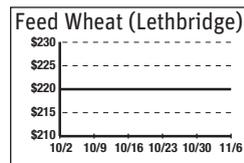
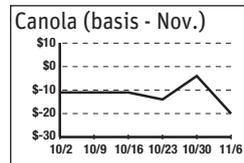
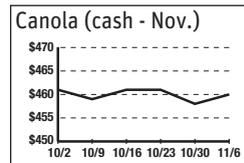
(000 tonnes)	Nov. 1	Oct. 25	YTD	Year Ago
Alta.	262.0	264.4	3626.2	3975.4
Sask.	445.0	381.2	5540.8	6036.5
Man.	159.9	100.4	1927.5	1657.4

# GRAINS

## ICE Futures Canada

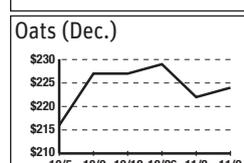
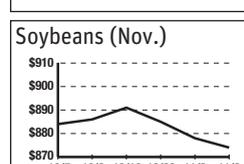
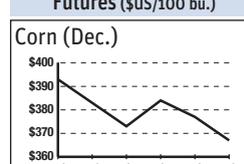


## Cash Prices

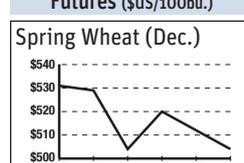


Canola and barley are basis par region. Feed wheat basis Lethbridge. Basis is best bid.

## Chicago Nearby Futures (\$/100 bu.)



## Minneapolis Nearby Futures (\$/100bu.)



## Pulse and Special Crops

Source: STAT Publishing, which solicits bids from Maviga N.A., Legumex Walker, CGF Brokerage, Parrish & Heimbecker, Simpson Seeds and Alliance Grain Traders. Prices paid for dressed product at plant.

	Nov. 9	Nov. 2	Nov. 9	Nov. 2
Laird lentils, No. 1 (c/lb)	42.00-46.00	44.00	44.00	44.00
Laird lentils, Xtra 3 (c/lb)	29.00-40.00	34.50	34.50	34.50
Richlea lentils, No. 1 (c/lb)	36.00-42.00	39.00	39.00	39.00
Eston lentils, No. 1 (c/lb)	31.00-37.00	34.00	34.00	34.00
Eston lentils, Xtra 3 (c/lb)	27.00-34.00	30.50	30.50	30.50
Sm. Red lentils, No. 2 (c/lb)	31.00-36.00	33.50	33.50	33.50
Sm. Red lentils, Xtra 3 (c/lb)	28.00-32.00	30.00	30.00	30.00
Peas, green No. 1 (\$/bu)	7.80-8.50	8.15	8.15	8.15
Peas, green 10% bleach (\$/bu)	6.80-7.00	6.90	6.90	6.90
Peas, med. yellow No. 1 (\$/bu)	7.40-9.00	8.20	8.20	8.20
Peas, sm. yellow No. 2 (\$/bu)	7.40-7.50	7.45	7.45	7.45
Maple peas (\$/bu)	8.00-8.50	8.25	8.25	8.25
Feed peas (\$/bu)	4.75-4.85	4.80	4.80	4.80
Mustard, yellow, No. 1 (c/lb)	43.00-46.00	44.50	44.50	44.50
Mustard, brown, No. 1 (c/lb)	30.00-32.00	31.00	31.00	31.00
Mustard, Oriental, No. 1 (c/lb)	41.00-44.00	42.50	42.50	42.50
Canaryseed (c/lb)	26.75-29.00	27.88	27.88	27.88
Desi chickpeas (c/lb)	25.70-27.00	26.35	26.35	26.35
Kabuli, 8mm, No. 1 (c/lb)	22.00-30.00	26.00	26.00	26.00
Kabuli, 7mm, No. 1 (c/lb)	19.00-23.00	21.00	21.00	21.00
B-90 ckpeas, No. 1 (c/lb)	18.75-23.00	20.88	20.88	20.88

## Cash Prices

	Nov. 4	Oct. 28	Year Ago
No. 3 Oats Saskatoon (\$/tonne)	145.98	147.15	155.50
Sfnlwr NuSun Enderlin ND (c/lb)	16.40	16.35	17.30

A LONG LUNCH |

Cattle graze near a pump jack on a fall day north of Longview, Alta. | MIKE STURK PHOTO



# THE WESTERN PRODUCER

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**EDITORIAL**

Newsroom toll-free: 1-800-667-6978  
 Fax: (306) 934-2401  
 News editor: **TERRY FRIES**  
 e-mail: [newsroom@producer.com](mailto:newsroom@producer.com)

News stories and photos to be submitted by Friday or sooner each week.

**The Western Producer Online**

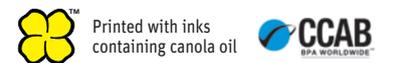
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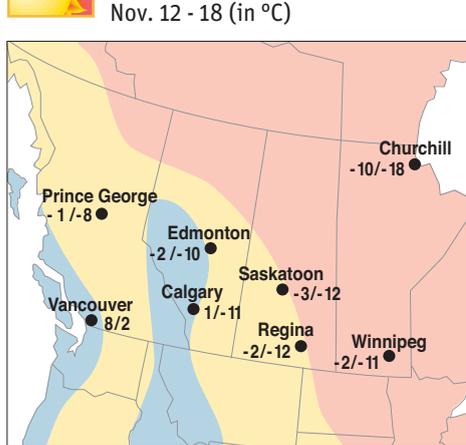
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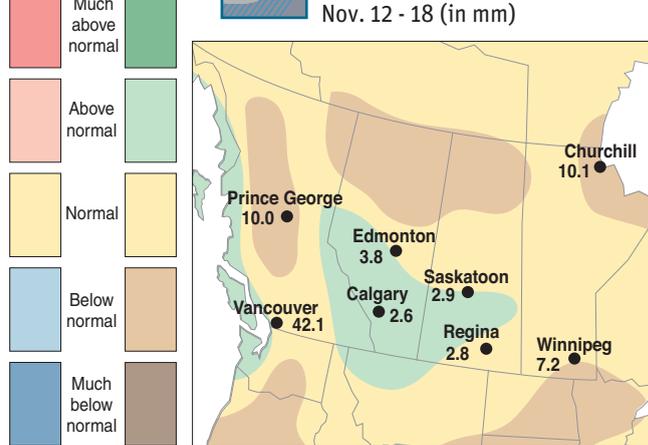


**Canada** Publications Mail Agreement No. 40069240

**TEMPERATURE FORECAST**  
 Nov. 12 - 18 (in °C)



**PRECIPITATION FORECAST**  
 Nov. 12 - 18 (in mm)



The numbers on the above maps are average temperature and precipitation figures for the forecast week, based on historical data from 1971-2000. Maps provided by WeatherTec Services: [www.weathertec.mb.ca](http://www.weathertec.mb.ca) n/a = not available; tr = trace; 1 inch = 25.4 millimetres (mm)

**LAST WEEK'S WEATHER SUMMARY ENDING NOV. 8**

**SASKATCHEWAN**

	Temperature last week		Precipitation since Nov. 1		
	High	Low	mm	mm	%
Assiniboia	13.4	-3.7	11.3	12.6	394
Broadview	13.1	-7.5	9.7	11.5	169
Eastend	10.9	-6.0	7.2	7.9	188
Estevan	12.9	-4.4	8.9	11.9	189
Kindersley	10.3	-5.6	12.8	16.4	410
Maple Creek	16.1	-7.2	6.4	8.5	202
Meadow Lake	9.0	-4.7	2.6	2.6	42
Melfort	7.9	-6.3	1.1	2.0	36
Nipawin	7.6	-6.9	0.8	1.4	23
North Battleford	10.2	-5.4	4.4	6.6	112
Prince Albert	8.0	-7.8	4.8	5.6	89
Regina	14.0	-5.7	6.8	11.8	262
Rockglen	14.4	-4.7	10.6	11.6	331
Saskatoon	10.2	-4.6	7.2	13.2	259
Swift Current	13.4	-5.5	5.4	8.7	218
Val Marie	14.5	-5.6	12.7	14.8	390
Yorkton	11.2	-4.7	12.2	23.3	376
Wynyard	9.7	-5.0	2.6	8.9	151

**ALBERTA**

	Temperature last week		Precipitation since Nov. 1		
	High	Low	mm	mm	%
Brooks	16.1	-10.9	0.3	0.8	22
Calgary	14.3	-6.0	2.1	2.7	84
Cold Lake	9.0	-3.5	11.3	12.3	241
Coronation	10.2	-7.0	1.0	3.4	126
Edmonton	14.0	-8.4	3.3	3.9	78
Grande Prairie	6.4	-7.1	9.3	16.1	227
High Level	5.5	-16.1	0.1	0.1	1
Lethbridge	15.2	-7.7	0.3	0.8	17
Lloydminster	9.1	-4.2	6.1	8.5	174
Medicine Hat	15.4	-6.3	1.5	1.5	40
Milk River	15.0	-9.8	2.1	2.1	40
Peace River	6.8	-10.1	4.5	5.1	72
Pincher Creek	10.7	-7.0	0.0	1.5	17
Red Deer	13.2	-8.4	1.2	1.2	27
Stavely	14.9	-6.1	0.3	0.3	6
Vegreville	11.1	-6.2	7.6	12.4	310

All data provided by Agriculture and Agri-Food Canada's National Agroclimate Information Service: [www.agr.gc.ca/drought](http://www.agr.gc.ca/drought). Data has undergone only preliminary quality checking. Maps provided by WeatherTec Services Inc.: [www.weathertec.mb.ca](http://www.weathertec.mb.ca)

**MANITOBA**

	Temperature last week		Precipitation since Nov. 1		
	High	Low	mm	mm	%
Brandon	12.8	-8.3	9.4	11.0	193
Dauphin	12.9	-6.7	11.9	17.6	271
Gimli	12.2	-2.5	5.7	6.4	73
Melita	12.8	-5.4	9.9	12.3	176
Morden	15.7	-4.3	11.1	12.8	135
Portage la Prairie	15.0	-4.1	7.6	7.8	85
Swan River	9.6	-7.6	0.4	1.3	18
Winnipeg	11.5	-5.0	8.3	8.3	95

**BRITISH COLUMBIA**

	Temperature last week		Precipitation since Nov. 1		
	High	Low	mm	mm	%
Cranbrook	10.3	-8.4	1.8	8.4	69
Fort St. John	6.1	-8.4	3.8	11.2	122
Kamloops	11.0	-3.6	0.4	2.0	23
Kelowna	11.5	-5.4	4.8	8.1	76
Prince George	7.1	-3.1	12.1	16.7	83



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